

# Regional Focus: North Jersey

Issue #25N  
Data through June 2018

Data and analysis for the Bergen-Hudson-Passaic and Newark labor areas  
(Bergen, Hudson, Passaic, Essex, Hunterdon, Morris, Somerset, Sussex and Union counties)

## Northern Region Jobholding Expands Over the Year

Over the year from June 2017 to June 2018, total nonfarm employment in the Northern Region (Bergen-Hudson-Passaic and Newark labor areas) increased by 4,800 jobs or 0.2 percent to reach a non-seasonally adjusted level of 2,177,000 jobs. The state's payrolls increased at a higher rate of 1.2 percent, adding 51,100 jobs from the same month a year ago. This marks the seventh consecutive year that the region has added jobs over the June-to-June period.

During the period, education and health services, which accounts for 16.3 percent of the region's private sector employment base, was the regional job growth leader (+4,100 jobs or +1.2%). Hiring at hospitals (+700 or +0.9%) helped boost jobholding in the education and health services sector. The manufacturing sector (+3,800 or +2.8%) ranked second in job growth in the region over the past year. Trade, transportation and utilities (+3,700 or +0.8%), and leisure and hospitality (+2,600 or +1.4%) also posted significant gains during the period. Financial activities experienced a marginal gain (+600 or +0.4%) over the past year. Jobholding in the construction (-3,300 or -4.1%), government (-3,200 or -1.1%), professional and business services (-2,100 or -0.6%), and information (-400 or -1.0%) sectors declined.

The state posted significant job gains in the trade, transportation and utilities (+18,700 or +2.1%), professional and business services (+18,300 or +2.7%), education and health services (+13,100 or +1.9%), manufacturing (+8,000 or +3.2%) and the leisure and hospitality (+4,300 or +1.0%) sectors. Trade, transportation and utilities was up due to an increase in warehousing and storage (+13,200 or +27.5%). Amazon's expanding presence in the state is one contributor to the job gain in this industry. Advances in professional and business services were aided by gains in the administrative and support services (+16,200 or +5.5%) industry. Construction (-5,000 or -3.1%), financial activities (-2,400 or -0.9%) and information (-1,000 or -1.4%) shed jobs over the year.

Newark Labor Area the Region's Job Growth Leader

### Newark Labor Area the Region's Job Growth Leader

Over the year total nonfarm payrolls increased in both of the region's labor areas. The Newark Labor Area led the region in employment growth, with an increase of 3,100 jobs or 0.3 percent to total 1,236,000 jobs in June 2018.

### Change in Nonfarm Employment June 2017 - June 2018 final (not seasonally adjusted, 2017 benchmark)

|                                 | Region       |            | State         |            |
|---------------------------------|--------------|------------|---------------|------------|
|                                 | Net          | %          | Net           | %          |
| <b>Total Nonfarm Employment</b> | <b>4,800</b> | <b>0.2</b> | <b>55,400</b> | <b>1.3</b> |
| Private Sector                  | 8,000        | 0.4        | 54,800        | 1.5        |
| Construction                    | -3,300       | -4.1       | -5,000        | -3.1       |
| Manufacturing                   | 3,800        | 2.8        | 8,000         | 3.2        |
| Trade, Trans. & Utilities       | 3,700        | 0.8        | 18,700        | 2.1        |
| Information                     | -400         | -1.0       | -1,000        | -1.4       |
| Financial Activities            | 600          | 0.4        | -2,400        | -0.9       |
| Prof. & Business Svcs.          | -2,100       | -0.6       | 18,300        | 2.7        |
| Ed. & Health Svcs.              | 4,100        | 1.2        | 13,100        | 1.9        |
| Leisure & Hospitality           | 2,600        | 1.4        | 4,300         | 1.0        |
| Other Services                  | -1,000       | -1.0       | 800           | 0.4        |
| Government                      | -3,200       | -3.2       | 600           | 0.1        |

Source: NJLWD, Current Employment Statistics



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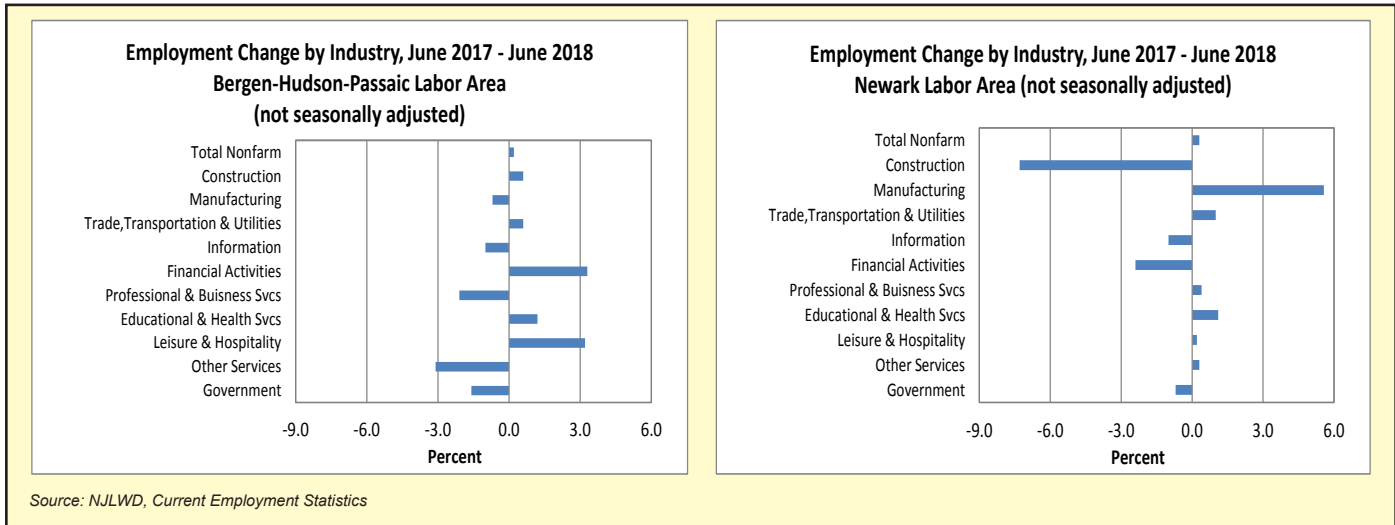
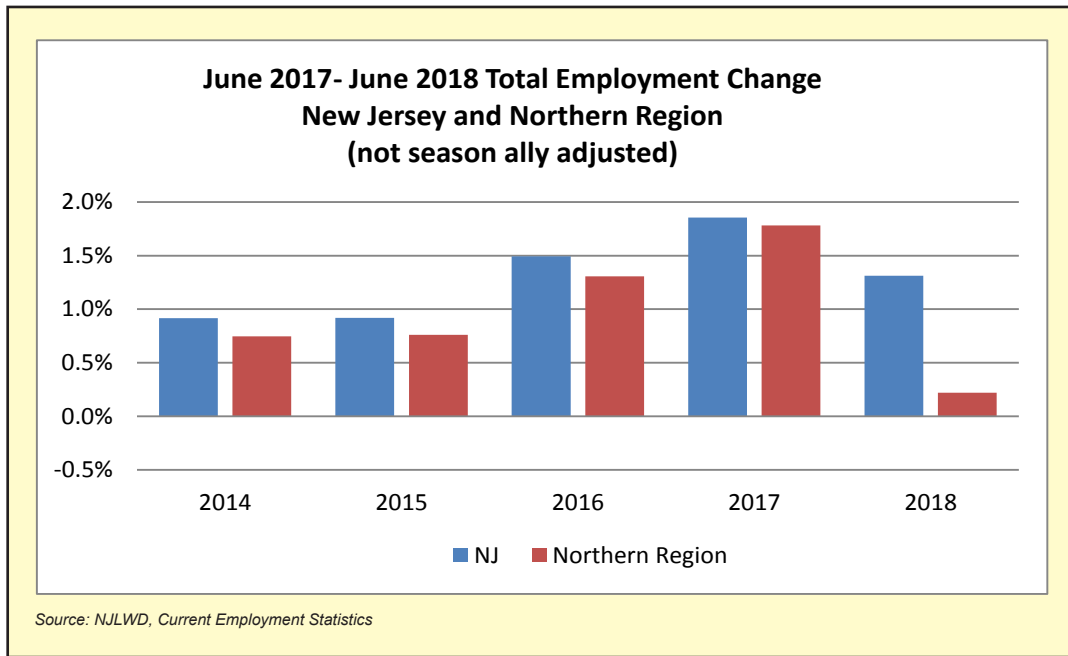
Payrolls in the Bergen-Hudson-Passaic Labor Area were also up, adding 1,700 jobs or 0.2 percent to total 941,000 jobs in June 2018. As a whole the Northern Region is a key economic driver in the state, accounting for 51.0 percent of jobholding in the state.

In the Newark Labor Area, the manufacturing (+4,200 or +5.6%), trade, transportation and utilities (+2,400 or +1.0%), and education and health services (+2,100 or +1.1%) sectors saw the most significant gains. Within manufacturing, durable goods (+2,500 or +7.3%) gained the most jobs. Hospitals increased by 500 jobs or 1.1 percent, contributing to the gain in education and health services. In trade, transportation and utilities, gains in transportation, warehousing and utilities (+5,100 or +7.9%) offset losses in retail trade (-2,500 or -2.1%). Although retail employment was down from the same month a year ago, some positive developments did occur as tenants and developers absorbed some of the retail space that has been left vacant due to company closings and consolidations. One example is the April 2018 opening of a Target in Parsippany-Troy Hills (Morris County) at the site of a former Pathmark. Professional and business services (+900 or +0.4%) posted a moderate gain, while leisure and hospitality (+200 or +0.2%) was virtually flat. Construction (-3,500 or -7.3%), financial activities (-1,900 or -2.4%), government (-1,300 or -0.7%) and information (-200 or -1.0%) all posted losses over the period. Within construction, specialty trade contractors shed the most jobs, losing 2,400 jobs or 7.8 percent since June 2017. Insurance carriers and related activities (-800 or -2.2%) posted the largest decline in the finance and insurance sector.

In the Bergen-Hudson-Passaic Labor Area, financial activities (+2,500 or +3.3%), leisure and hospitality (+2,400 or +3.2%), education and health services (+2,000 or +1.2%) and trade, transportation and utilities (+1,300 or +0.6%) added the most jobs from the same month a year ago. Construction (+200 or +0.6%) also posted a slight gain over the period. Credit intermediation and related services posted the largest gain within the financial activities sector (+1,400 or +5.4%). Accommodation and food services (+1,500 or +2.4%) accounted for a significant portion of the increase in leisure and hospitality payrolls. Jobholding was down in professional and business services (-3,000 or -2.1%), government (-1,900 or -1.6%), other services (-1,200 or -3.1%), information (-200 or -1.0%), and manufacturing (-400 or -0.7%) over the period.

| <b>Total Nonfarm Employment (unadjusted June data, employment in thousands)</b>   |             |             |             |             |             |             |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
|   | <b>2013</b> | <b>2014</b> | <b>2015</b> | <b>2016</b> | <b>2017</b> | <b>2018</b> |
| New Jersey  | 4,008.2     | 4,044.9     | 4,082.1     | 4,143.0     | 4,219.8     | 4,275.2     |
| Northern Region   | 2,075.3     | 2,090.8     | 2,106.7     | 2,134.2     | 2,172.2     | 2,177.0     |
| Bergen-Hudson-Passaic Labor Area (Bergen, Hudson and Passaic counties)            | 890.8       | 899.8       | 910.4       | 921.6       | 939.3       | 941.0       |
| Newark Labor Area (Essex, Hunterdon, Morris, Somerset, Sussex and Union counties) | 1,184.5     | 1,191.0     | 1,196.3     | 1,212.6     | 1,232.9     | 1,236.0     |

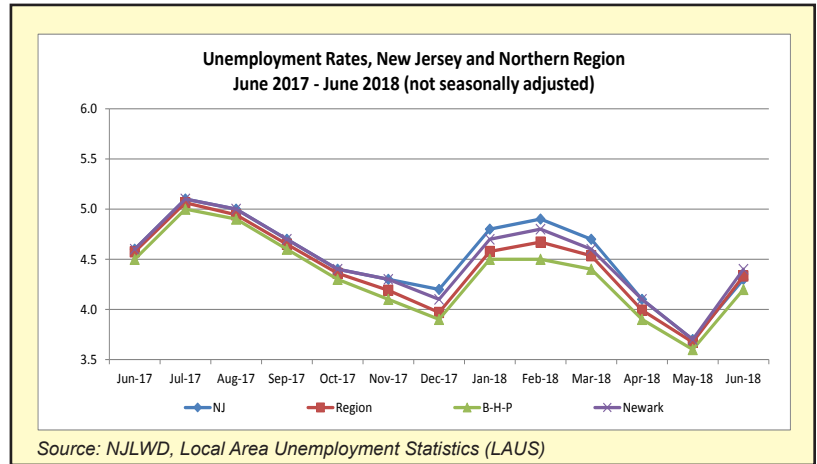
*Source: NJLWD, Current Employment Statistics*



More detailed data from the Current Employment Statistics (CES) program can be found at: [http://nj.gov/labor/lpa/employ/ces/ces\\_index.html](http://nj.gov/labor/lpa/employ/ces/ces_index.html)

## LABOR FORCE DATA

- In March 2018, the not seasonally adjusted unemployment rate for the Northern Region was 4.3 percent, a rate equal to the statewide unadjusted and just below the June 2017 regional rate of 4.6 percent.
- In the Newark Labor Area, the unadjusted unemployment rate during June 2018 was 4.4 percent. Among the counties in the labor area, unemployment rates ranged from a high of 5.6 percent in Essex County to a low of 3.5 percent in Hunterdon and Morris counties. The Bergen-Hudson-Passaic Labor Area's June 2018 unadjusted unemployment rate was 4.2 percent. By county, the area's unemployment rates for June 2018 were: Passaic County at 5.3 percent, Hudson County at 4.2 percent, and Bergen County at 3.7 percent.

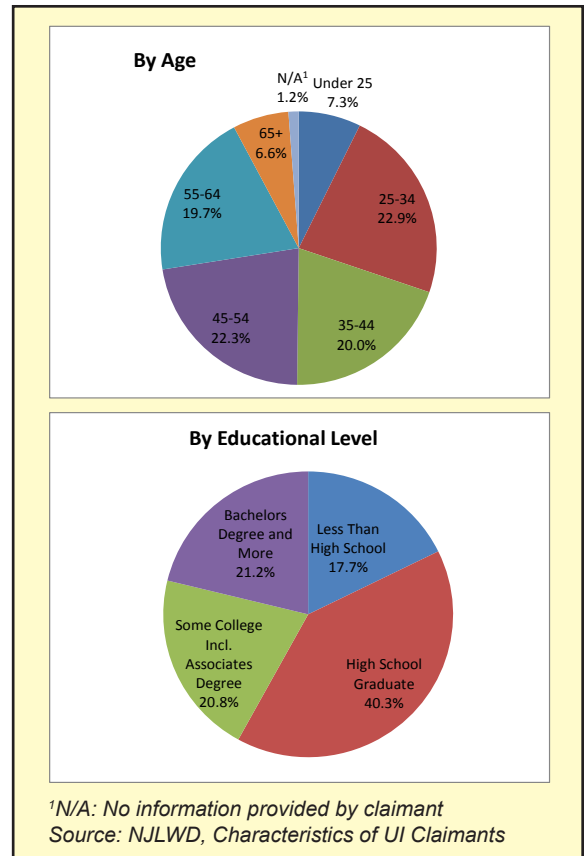


More detailed data from the Local Area Unemployment Statistics (LAUS) program can be found at: [http://nj.gov/labor/lpa/employ/uirate/lfest\\_index.html](http://nj.gov/labor/lpa/employ/uirate/lfest_index.html)

### CHARACTERISTICS OF NEW JERSEY'S INSURED UNEMPLOYED NORTHERN REGION, SECOND QUARTER 2018

| CLAIMANTS BY OCCUPATIONAL GROUP      |        |         |
|--------------------------------------|--------|---------|
|                                      | Number | Percent |
| Management                           | 6,860  | 8.8     |
| Business and financial               | 3,215  | 4.1     |
| Professional and related             | 8,914  | 11.4    |
| Services                             | 14,310 | 18.3    |
| Sales and related                    | 5,358  | 6.8     |
| Office and administrative support    | 10,496 | 13.4    |
| Farming, fishing and forestry        | 223    | 0.3     |
| Construction and extraction          | 8,109  | 10.4    |
| Installation, maintenance and repair | 2,451  | 3.1     |
| Production                           | 7,543  | 9.6     |
| Transportation and material moving   | 10,693 | 13.6    |
| Military                             | 148    | 0.2     |

- During the first quarter of 2018, there were 78,339 residents claiming unemployment insurance benefits in the Northern Region. This represented 48.0 percent of claimants statewide. Regional claims activity was down by 3,549 claims or 4.3 percent from the same quarter a year ago. Statewide, claims activity declined by 9,971 or 5.8 percent since the second quarter of 2017.



## REGIONAL JOB OUTLOOK APRIL 2018 - JUNE 2018

The New Jersey Department of Labor and Workforce Development through its agreement with Burning Glass Technologies is able to provide the following labor market information aggregated from online employer job listings during the quarter. This data provides valuable insight regarding current employer demand for characteristics such as skills and educational requirements. Note that this data is not meant to represent all available employment opportunities but rather should be viewed in terms of analysis of labor market demand.

### JOB LISTINGS BY COUNTY

| County    | Listings |
|-----------|----------|
| Hudson    | 22,774   |
| Bergen    | 22,693   |
| Essex     | 20,941   |
| Morris    | 16,936   |
| Union     | 12,833   |
| Somerset  | 12,504   |
| Passaic   | 7,448    |
| Hunterdon | 1,702    |
| Warren    | 1,124    |
| Sussex    | 862      |

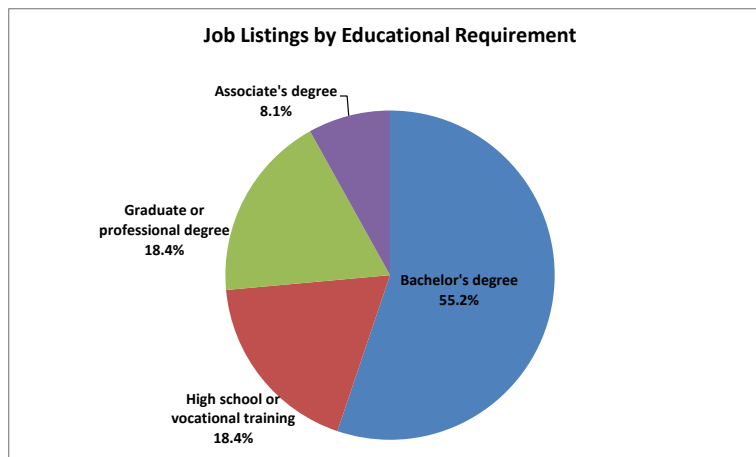
### INDUSTRIES WITH THE MOST JOB LISTINGS

| Industry   | Listings |
|--|----------|
| Professional, Scientific, and Technical Services | 7,061    |
| Educational Services                             | 4,541    |
| Credit Intermediation and Related Activities     | 4,123    |
| Hospitals  | 3,973    |
| Administrative and Support Services              | 3,793    |
| Food Services and Drinking Places                | 3,735    |
| Truck Transportation                             | 3,546    |
| Ambulatory Health Care Services                  | 2,918    |
| Insurance Carriers and Related Activities        | 2,898    |
| Chemical Manufacturing                           | 2,159    |
| Securities, Commodity Contracts, and Other       | 1,989    |
| Financial Investments and Related Activities     |          |
| General Merchandise Stores                       | 1,460    |
| Accommodation                                    | 1,417    |
| Health and Personal Care Stores                  | 1,301    |
| Clothing and Clothing Accessories Stores         | 998      |

During the second quarter of 2018, Northern Region employers in the professional, scientific and technical services, educational services, credit intermediation, hospitals, administrative and support services, food service and drinking places exhibited the most labor demand based on online job listing activity.

Concentrated in Hudson, Bergen, and Essex counties, employers indicated that they were most interested in filling positions for software developers, tractor trailer drivers, wholesale sales representatives, and registered nurses. Skills that were actively sought by regional employers included communication skills, teamwork/collaboration, Microsoft Office, organizational skills, and problem solving.

Of those job listings for which educational requirements were advertised, the majority required a Bachelor's degree.





| <b>OCCUPATIONS WITH THE MOST LISTINGS</b>  |                 |
|--|-----------------|
| <b>Occupation</b>  | <b>Listings</b> |
| Software Developers, Applications  | 6,422           |
| Heavy and Tractor-Trailer Truck Drivers  | 4,030           |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 3,705           |
| Registered Nurses  | 3,667           |
| Managers, All Other  | 3,092           |
| Retail Salespersons  | 3,063           |
| Customer Service Representatives   | 2,456           |
| Management Analysts  | 1,890           |
| First-Line Supervisors of Retail Sales Workers   | 1,753           |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive              | 1,558           |
| Marketing Managers   | 1,483           |
| Information Technology Project Managers  | 1,393           |
| Computer Systems Analysts  | 1,350           |
| Computer Systems Engineers/Architects  | 1,331           |
| General and Operations Managers  | 1,321           |

| <b>TOP SKILLS IN DEMAND</b>      |                 |
|----------------------------------|-----------------|
| <b>Skill</b>                     | <b>Listings</b> |
| Communication Skills             | 37,066          |
| Teamwork / Collaboration         | 19,426          |
| Microsoft Excel                  | 15,026          |
| Organizational Skills            | 14,871          |
| Problem Solving                  | 13,648          |
| Detail-Oriented                  | 12,570          |
| Planning                         | 12,469          |
| Microsoft Office                 | 11,531          |
| Writing                          | 10,748          |
| Research                         | 9,459           |
| Multi-Tasking                    | 8,533           |
| Building Effective Relationships | 8,507           |
| Computer Literacy                | 8,332           |
| Written Communication            | 8,235           |
| Creativity                       | 7,665           |

| <b>EMPLOYERS WITH SIGNIFICANT ONLINE JOB LISTING ACTIVITY</b> |                 |
|---|-----------------|
| <b>Employer</b>   | <b>Listings</b> |
| Capital Markets Placement                                     | 1,383           |
| JP Morgan Chase Company                                       | 910             |
| Saint Barnabas Health Care System                             | 722             |
| Accenture   | 709             |
| Verizon Communications Incorporated                           | 695             |
| Newark Beth Israel  | 644             |
| Varsity Tutors  | 628             |
| Prudential  | 622             |
| Merck & Company   | 578             |
| Deloitte  | 557             |
| Mutual of Omaha Company                                       | 513             |
| Instacart   | 490             |
| CVS Health  | 466             |
| State New Jersey  | 445             |
| The Bank of New York Mellon                                   | 425             |

Source: Burning Glass Technologies, Labor Insight

Prepared by: New Jersey Department of Labor and Workforce Development, Bureau of Labor Market Information

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