



FACILITIES FACETS



Volume II ; Number 04

FALL 1984

DIRECTOR'S DIRECTIONS

We recently completed the negotiation and approval of our FY 85 extended employment contracts with thirty-one participant sponsoring facilities.

This year we were able to base our contract awards on my staff's cost-study of 24 representative extended employment programs which were provided by approved rehabilitation facilities during the 1982-1983 fiscal years. The statistical results of this study on which we based our non-personnel costs' per diem are presented below.

Authorized Facility Client Positions

One to 50 (8)

Per Diem:	High	-	\$3.75
	Median	-	3.00
	Mean	-	3.40
	Low	-	1.56

55 to 125 (14)

Per Diem:	High	-	\$3.54
	Median	-	2.20
	Mean	-	2.20
	Low	-	1.04

130 and Over (2)

Per Diem:	High	-	\$2.19
	Median	-	2.00
	Mean	-	2.00
	Low	-	1.78

Establishment Rate

Adjusted for Inflation and Maximum/Minimum Rates:

One to 50 (8)	-	\$3.25
55 to 125 (14)	-	\$2.75
130 and Over (2)	-	\$2.25

The above costs were computed at 50% of the total non-personnel costs determined reasonable in the facilities studied. Non-personnel costs include all costs such as occupancy, administration, and depreciation, except personnel.

Since the net subcontract revenue available to fund these costs averaged 53% of the total non-personnel costs in all facilities studied, a standard factor of 50% was established statewide. Using a standard rate eliminates the incentive/disincentive for workshops to seek higher-priced subcontracts and make their production operations more efficient.

Because of the negative financial impact of the funding rates established as a result of this study on some facilities, we decided not to compute a facility's eligible costs for funding at a level less than the previous year. However, the total state appropriation was still only sufficient to cover 89.3% of the total costs we recommended for funding extended employment contracts in FY 85.

Although we have requested \$5,500,000 in FY 86 for this program, current program growth rates will probably not permit us to revise either our EE contracts'

DIRECTOR'S DIRECTIONS (con't)

current staff to client ratios or non-personnel per diem rates very much, if at all, in FY 86.

However, we plan to work with your Association and its new leadership in the coming months to address and be responsive to any suggestions for improvement you may have.

One of them we are currently reviewing is the possibility of converting to a per diem Level of Service of 220 days plus a maximum of 13 holidays per year, for any client who is paid for such holidays.

Once again, a sincere thanks to those of you who cooperated with the administration of this sometimes politically sensitive, but much needed program for the disabled.

NATIONAL REHABILITATION ASSOCIATION/REGIONAL CONFERENCE:

Atlantic City's Resorts International will be the site of the Regional Conference to be held Tuesday evening, May 28, 1985 through Friday, May 31, 1985.

This year's theme is "Rehabilitation -- The Best Odds in Town."

Room rates are \$70.00 per day single or double.

For further information contact one of the following people:

Elton Price - Conference Coordinator

609-633-6959

Ron McGovern - Registration

609-441-3080

Pat Tomlinson - Program

609-292-9339

Diane Mutchler - Special Needs & Consumer Affairs

201-745-4087

Gene Stefanelli - Ad & Program Booklet

201-744-7733

George Kowalski - Awards & Awards Dinner

201-929-9404

Steve Fusco - Arrangements
201-929-9404

Becky Shulman - Printing & Publicity

201-333-7766

Lou Klein - Exhibits

609-292-7440

Allen Waters - Security

609-292-5987

Tom Jennings - Finance

609-292-5987

Phyllis Lehr - Hospitality

201-648-2882

CORNELL UNIVERSITY
HUMAN SERVICES ADMINISTRATION
PROGRAM
UPCOMING PROGRAMS

1984

December 10-12

Work Adjustment - A Method of Training and Treatment - Flemington, NJ

1985

January 9-11

Community Residence Management Training (in cooperation with Western NY SYSCARA) - Geneseo, NY

January 21-23

Lotus 1-2-3: An Introductory Course* - Ithaca, NY

January 23-25

Staff Orientation Simulation - Workshop (Hosted by Consolidated Industries) - Syracuse, NY

March 20-22

Supervisory Management Program - New York City, NY

May 29-31

Supervisory Management Program - Buffalo, NY

Also: Feb., April & June

Managing Your Personnel Resources - 3 modules (locations to be announced)

CORNELL UNIVERSITY
HUMAN SERVICES ADMINISTRATION
PROGRAM
UPCOMING PROGRAMS (con't)

April

Forward to Basics: Supervision of Clients (location to be announced)

For further information contact Ronald B. House or Ann VanDeMark at the Human Services Administration Program, NYSSILR, Cornell University - Ithaca, NY 14853 (609) 256-7727.

BRIEF DESCRIPTION OF PROGRAM

* LOTUS 1-2-3: AN INTRODUCTORY COURSE - This course is designed to provide participants with a working knowledge of Lotus 1-2-3. Lotus 1-2-3 is a spreadsheet program that is both powerful and easy to use. The package includes graphics, some data base management, and programming capabilities. This is a three day, hands on workshop. Each participant will be working on an IBM Computer and receive experience in constructing, manipulating, and printing spreadsheets. The advantages of using Lotus for rehabilitation workshops will be illustrated through examples of budgeting, client records and forecasting.

FOR: Executive Directors, financial personnel, client support personnel.

SIGN-INTERPRETERS FOR BROADWAY SHOWS

The Theatre Development Fund started a service for Broadway Shows. Sign interpreters for deaf and hearing impaired individuals are available. For information on and reduced tickets write:

Theatre Development Fund
 1501 Broadway, Room 2110
 New York, NY 10036
 (212) 221-0013

NEW YORK UNIVERSITY ANNOUNCES AN
EMPLOYER SERVICES SPECIALIST
PROGRAM

A new aspect of the Rehabilitation Counseling MA Degree Program is available at New York University (NYU).

It's purpose:

- * Develop job opportunities
- * Place disabled persons in jobs with career potential
- * Understand the needs of employers in regard to the Employment retention and promotion of disabled individuals and serve as a bridge or channel for resource exchange between rehabilitation and the private sector.

FULL TIME STUDENTS IN THIS PROGRAM WILL BE ELIGIBLE FOR TRAINEESHIPS WHICH INCLUDE FULL TUITION AND MONTHLY STIPENDS.

For Further Information Contact:

Ms. Eileen Wolkstein
 Project Coordinator
 New York University
 School of Education, Health
 Nursing and Arts Professions
 Department of Rehabilitation
 Counseling
 Rehabilitation Services
 Program
 50 West Fourth Street
 New York, New York 10003
 (212) 598-3242 or 598-3354

NEW YORK UNIVERSITY MEDICAL CENTER
ANNOUNCES: VOCATIONAL ASSESSMENT
OF PHYSICALLY AND NEUROLOGICALLY
IMPAIRED ADOLESCENTS

A one day continuing education program for health professionals and educators offered by the Vocational Services Department of the Howard A. Rusk Institute of rehabilitation Medicine.

The one day program will be held on the following dates:

December 14, 1985

January 25, 1985

February 11, 1985

Topics covered include:

- * Functional & Behavioral Concomitants of Severe Disability
- * Recent Developments in Technology
- * Integrating Information In Vocational Decision-Making.
- * Modification of Standardized Tests and Work Samples
- * Situational Assessment
- * Utilizing Group Process for Career Development
- * The Impact of Prevocational Work Experiences

CONTACT: Joyce Mesch-Spinello, Ph.D, Director, Vocational Services at 212-340-6050, or Lillian R. Fuchs, CRC, Coordinator of Adolescent Services, at 212-340-6057.

EMPLOY THE HANDICAPPED AWARD

Entries are now being accepted for the annual Employ the Handicapped Award. This contest, sponsored by the American Legion Department of New Jersey, the Employment Service and DVRS, recognizes large and small private employers who have outstanding performance in hiring the disabled.

Please submit entries to:

Karen J. Sinnreich
DVRS
CN 398
Trenton, NJ 08625

All entries must be received by Friday, December 21, 1984.

QUARTERLY STATISTICS

Below you will find the figures for the recently completed Federal Fiscal Year (FFY) 1984. These reports are submitted by the in-

QUARTERLY STATISTICS (con't)

dividual facilities on a quarterly basis. We recently gained access to a computer which has allowed us to compile a composite report.

Statewide FFY 84 was a strong year for facility activity. It continued at the record levels established in FFY 83. The fourth quarter of FFY 84 (July-September) saw a record number of clients beginning evaluation.

This was also the best year for competitive placements prior to sheltered employment since FFY 1980.

As our ability to manage our data improves, I hope to be able to bring you more in the way of pertinent statistical information in future issues of FACILITIES FACETS.

As of 09/30/84

Average Wage Sheltered Employment:

\$1.19 hour

Average Wage of Client Placed

(Pre-EE):

\$4.21 hour

Average Daily Attendance Statewide

(Non-EE):

1,271

Attachments

Published Quarterly by

New Jersey Department of Labor

Office of Human Resources

Grace C. Applegate - Assistant Commissioner

Division of Vocational Rehabilitation Services

George R. Chizmadia - Director

Adrian Marinelli - Assistant Director

John D. Kelliher - Chief, Rehabilitation Facilities Programs

James Agre - Facilities Specialist

Carroll J. Mrowicki - Facilities Specialist

Allen L. Waters - Facilities Specialist

Lawrence G. Conti - Work Activity Training Center (WATC) Project Director

Robert F. Voorhees - Facilities Auditor

Laurette M. Walsh - Technical Assistant

All Communications to:

Laurette M. Walsh, Editor

Facilities Facets

New Jersey Department of Labor

Division of Vocational Rehabilitation Services

C N 398

Trenton, New Jersey 08625-0398

Phone: (609) 292-7496

TTY/TDD Phone: (609) 292-2919

ATTACHMENT RE: QUARTERLY STATISTICS ARTICLE-PAGE 4

Facility Quarterly Report FY 84
Traditional

Facility Name	DVRS Refer	Start Eval	Start WAT	Start Skill	Drop Eval	Drop WAT	Drop Skill	Comp Place	Shelt Place
Abilities NW	35	28	22	0	8	4	0	4	8
Abilities So.	179	179	76	2	81	23	0	35	9
Assoc Craft	171	117	48	24	41	17	13	32	14
ACOC	139	111	54	3	24	24	0	17	51
August Hoehne	37	16	21	0	2	3	0	4	11
Boland Rehab	218	180	52	46	89	19	15	50	9
Camden OTC	61	61	43	0	7	2	0	5	25
Cumberland	116	103	66	0	30	14	0	50	52
Edison SW	8	0	3	0	0	0	0	0	7
Friendship H	108	121	51	7	27	7	0	76	28
Goodwill NJ	300	191	76	32	76	23	5	61	11
Goodwill So.	88	65	45	0	23	16	0	24	13
Highlands	53	35	19	0	11	6	0	2	18
HOTC	108	87	47	20	42	20	5	15	14
Jersey Cape	73	59	18	0	27	4	0	7	10
Jewish Voc S	157	108	97	0	23	34	0	42	27
Joseph Fineman	19	13	12	0	3	2	0	2	12
Monmouth CVR	115	95	46	1	52	25	0	18	11
OC Essex	77	74	41	0	19	15	0	11	52
OC Hudson	54	46	31	0	15	18	0	9	23
OC Union	83	45	31	0	13	4	0	2	16
OTC Handi. CK	66	39	21	13	13	5	8	27	24
OTC Burlington	120	117	68	0	47	20	0	14	27
OTC Mercer	59	45	21	6	10	4	1	4	32
Ocean Co. OC	100	59	26	0	33	4	0	5	31
Raritan Valley	126	85	56	0	11	8	0	7	23
St. John of God	43	24	13	3	4	1	0	8	5
Salem Co. OC	9	26	22	0	7	2	0	1	16
Thrift Shop Un	11	15	9	0	3	2	0	5	4
VISA	0	Closed	0	-	0	-	0	0	0
West Essex	220	115	58	0	32	30	0	4	17
West Hudson	8	7	3	0	0	0	0	0	0
Wrk Opp Ctr	32	30	25	0	4	2	0	0	14
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State Totals	2993	2296	1221	157	777	358	47	541	614

Establishment Grants Awarded FY 1984

ATTACHMENT

Facility	Amount	Project
Occupational Center of Hudson County, Inc.	\$54,800	Work station in the Meadowlands to provide transitional employment for disabled people.
Somerset County Association for Advancement of the Mentally Handicapped.	\$40,000	Central Jersey Job Bank for Middlesex and Somerset Counties. Matches employers and client files of all agencies serving the disabled.
Raritan Valley Workshop	\$20,000	Establish a work station in industry at the Marriott Hotel in Somerset, NJ.
Easter Seals Cumberland Rehabilitation Center	\$19,755	Develops three work stations in industry.
Occupational Training Center for the Handicapped, Cedar Knolls	\$16,000	Provides a supervisor/trainer to develop work stations in industry
Goodwill Industries, Harrison	\$15,468	To establish a computerized career assessment and placement service for the disabled. The equipment will reduce placement evaluation time from three weeks to one week and will match disabled disabled trainees skill capabilities with job opportunities.
Archbishop Boland Rehabilitation & Training Center, Newark	\$11,912	To buy production equipment.
Jersey Cape Diagnostic Training & Opportunity Center, Inc. Cape May Court House	\$10,000	To establish a computerized mailing system to reach customers to sell the tags they manufacture.
Occupational Training Center of Burlington Co., Inc.	\$ 8,943	To purchase production equipment.
Atlantic County Opportunity Center	\$ 8,240	To purchase box making/sealing machinery.
Friendship House, Hackensack	\$ 6,080	To purchase equipment for a food service training program.