



**SOUTH JERSEY PORT CORPORATION**  
**OFFICIAL BOARD OF DIRECTORS MEETING MINUTES**  
**BROADWAY TERMINAL**  
**CAMDEN, NEW JERSEY**  
**October 27, 2009**  
**12:30 p.m.**

<b>Directors Present:</b>	Richard Alaimo	Chairman
	Robert DeAngelo	Director
	Jonathan Gershen	Director
	Chad Bruner	Director
	Joseph Maressa, Jr.	Director
	Craig Remington	Director
	Sheila Roberts	Director
	Fran Smith	Director
	Carl E. Styles	Director
<b>Directors Absent:</b>	Eric Martins	Director
	Craig Remington	Director
<b>In Attendance:</b>	Joseph A. Balzano	Executive Director & CEO
	Robert Shane, Esq.	Governor's Authorities Unit
	Bernie McLaughlin	NJ Dept. of Treasury
	Kevin Castagnola	Acting Exec. Dir.
	Jay Jones	Dep. Exec. Dir. / Admin.
	John Maier	Board Secretary
	Pat Abusi	Treasurer
	James Pierson, Esq.	General Counsel
	Stephen Doto, Esq.	Conflict Attorney – Paulsboro
	Marlin Peterson	GCIA
	Linda Artlip	Phoenix Strategies/Artlip Comm.
	Dennis Culnan	Phoenix Strategies / Artlip Comm.
	Michael Smith	Conner Strong
Harry Johnson	Conner Strong	

**Chairman Alaimo opened the meeting at 12:30 p.m. with the following statement.**

Pursuant to the provisions of the Open Public Meetings Act, Chapter 231, Public laws of 1975, adequate notice of this meeting has been provided. On January 5, 2008 the Secretary of the Corporation sent an ad with a schedule of Regular Meetings to be held at the South Jersey Port Corporation's Board of Directors, during the calendar year 2009 indicating the time and place to the following newspapers:

- ❑ **Courier-Post**
- ❑ **Gloucester County Times**
- ❑ **Burlington County Times**

In addition, the same notice is sent by Certified Mail to the Secretary of the State's office and the following clerks:

<b>Mercer County</b>	<b>Cape May County</b>	<b>Camden County</b>
<b>Cumberland County</b>	<b>Gloucester County</b>	<b>Burlington County</b>
<b>Salem County</b>		

These seven counties comprise the Port's district.

In addition, the Port Corporation has designated the Bulletin Board at its main entrance of the Broadway Terminal, its official place for posting and maintaining a schedule of the monthly Board of Director's Meetings for 2009. On January 5, 2009, said schedule was posted.

#### **PLEDGE OF ALLEGIANCE RECITED**

**Roll call was taken and recorded.**

#### **PRESENTATION OF REGULAR MEETING MINUTES - September 29, 2009**

The minutes for the South Jersey Port Corporation Board of Directors regular session meeting held on September 29, 2009 were presented for approval.

*A motion was made to approve the September 29, 2009 Board of Directors Regular meeting minutes as presented.*

<b>Moved by:</b>	<b>J. Maressa, Jr.</b>
<b>Seconded by:</b>	<b>J. Gershen</b>

<b>Voting for motion:</b>	<b>All</b>
<b>Voting against motion:</b>	<b>None</b>

#### **PRESENTATION OF CLOSED MEETING MINUTES – September 29, 2009**

The minutes for the South Jersey Port Corporation Board of Directors closed meeting session held on September 29, 2009 were presented for approval.

*A motion was made to approve the September 29, 2009 Board of Directors Closed meeting minutes as presented.*

**Moved by:** R. DeAngelo  
**Seconded by:** C. Styles

**Voting for motion:** All  
**Voting against motion:** None

### OPERATING BILLS

The Operating Unpaid Bill list for the period 9/23/09 to 10/20/09. Board Audit Committee Chair, Director Gershen, presented an expense report for K. Castagnola in the amount of \$1,129.19. The Audit Committee approved the expense report.

*A motion was made to approve the Operating Unpaid Bill list for the period 9/23/09 to 10/20/09 and the expense report in the amount of \$1,129.19.*

**Moved by:** J. Gershen  
**Seconded by:** C. Bruner

**Voting for motion:** All  
**Voting against motion:** None

### ADVANCE PAYMENT LIST

The Advance Payment Bill List for the period 9/23/09 to 10/20/09 was presented for approval.

*A motion was made to approve the Advance Payment Bills for the period 9/23/09 to 10/20/09 as presented.*

**Moved by:** J. Gershen  
**Seconded by:** C. Styles

**Voting for motion:** All  
**Voting against motion:** None

### CREDIT LIST

Staff presented four (4) credits in the amount of \$10,187.29.

*A motion was made to approve the Credit List as presented in the amount of \$10,187.29.*

**Moved by:** J. Maressa, Jr.  
**Seconded by:** C. Styles

**Voting for motion:** All  
**Voting against motion:** None

### CHANGE ORDERS

No change orders were presented.

**RESOLUTION AUTHORIZING SUBSTITUTION OF A PROJECT - SERIES 2002 BONDS**

Staff presented Bond a resolution prepared by bond counsel authorizing substitution of a project in connection with its marine revenue bonds, Series 2002 L. The 2009 Transformer and Security Project will be substituted as a component of the 2002 Capital Project in the amount of \$67,000. The KVA transformer project cost is \$55,829 and the remaining balance to fund security line item.

*A motion was made to approve the resolution authorizing substitution of a project in the Series 2002 Marine Revenue Bonds as presented.*

**Moved by:** J. Maressa, Jr.

**Seconded by:** C. Styles

**Voting for motion:** All

**Voting against motion:** None

**CONSTRUCTION FUND REQUISITIONS**

Staff presented fourteen (14) construction fund requisitions totaling \$1,130,625.18.

REQ#	BOND/PROGRAM SUMMARY	AMOUNT
983	Coastal Electric – KVA Transformer	\$55,892.00
984	Schnader, Harrison, Segal & Lewis	\$19,483.14
985	Champion Trucking – Paulsboro Project	\$579.50
986	S.T. Hudson – Dredge Sampling & Permits	\$3,215.00
987	Allied Painting – Crane Painting	\$364,500.00
988	Open Systems – Traverse Upgrade	\$225.00
989	A.A. Richburg – Port Management Upgrade	\$9,300.00
990	J.W. Kratz Assoc. – PM/Traverse Upgrades	\$1,507.50
991	Johnson & Towers – Repower Engines	\$87,729.00
992	Johnson & Towers – Repower Engines	\$15,267.00
993	Railroad Construction – Rehad & Upgrade Rail	\$25,001.05
994	Atlantic Subsea – Cathodic Protection	\$260,640.00
995	CorrPro – Cathodic Protection	\$3,632.04
996	Railroad Construction - Rehad & Upgrade Rail	\$283,653.95
	<b>Total</b>	<b>\$1,130,625.18</b>

*A motion was made to approve fourteen (14) Construction Fund Requisitions as presented totaling \$1,130,625.18 as presented.*

**Moved by:** R. DeAngelo  
**Seconded by:** J. Maressa, Jr.

**Voting for motion:** All

**Voting against motion:** None

**Abstaining on #984:** J. Gershen

**Abstaining on #984 and #985:** C. Bruner

**TREASURER'S REPORT**

Mr. Pat Abusi presented the Treasurer's Report. He reported that the gross operating revenue less pass thru's for the period ending September 30, 2009 was \$1,502,745. For the same period, the net income before interest, depreciation and amortization totaled \$186,445 versus our estimated budgeted amount of \$340,781. This is a deviation of (\$154,336) compared to budget. Through the first nine months of 2009, net income before interest, depreciation and amortization totaled \$927,122 which is (\$2,029,903) less than budget. The Board reviewed the A/R reports and the Analysis of Investments.

*A motion was made to accept the Treasurer's Report as presented.*

<b>Moved by:</b>	<b>R. DeAngelo</b>
<b>Seconded by:</b>	<b>J. Maressa, Jr.</b>
<b>Voting for motion:</b>	<b>All</b>
<b>Voting against motion:</b>	<b>None</b>

**COUNSEL'S REPORT**

Michael Angelini, Esq. reported that he has business to discuss in closed session.

**EXECUTIVE DIRECTOR'S REPORT**

On behalf of the Executive Director, the Assistant Executive Director presented the Executive Director's Report. The report highlighted cargo activity through September 2009 and discussed potential business in the coming months and elaborated about the ongoing impacts of the economic slump on port industry business. Mr. Castagnola touched on the repower engines project and the recent tree planting along the Broadway Terminal as part of the SJPC's overall green port program. He discussed his recent trip to the annual Breakbulk Conference in New Orleans and the Tri-County Economic Development Summit attended by Jay Jones.

The report was received and filed.

**ACTION ITEMS**

**The following action items were considered:**

**2009 RATE STUDY**

The draft 2009 Rate Study, as required annually by SJPC's Bond covenants, was distributed to the Board of Directors at the September 29, 2009 meeting for review. The report, prepared by S.T. Hudson, is presented for final approval.

*A motion was made approve the 2009 Rate Study as presented.*

<b>Moved by:</b>	<b>C. Bruner</b>
<b>Seconded by:</b>	<b>C. Styles</b>
<b>Voting for motion:</b>	<b>All</b>
<b>Voting against motion:</b>	<b>None</b>

**STORAGE TANK, COMMERCIAL PROPERTY & CRIME INSURANCE RENEWALS**

Mr. Mike Smith, from Conner Strong, SJPC's insurance broker, presented the following insurance renewal recommendations:

- Crime Policy: SJPC's crime policy expires 12/15/09. National Union is the current carrier at a premium of \$3,708 per year. Conner Strong recommends SJPC renew the policy with National Union for a premium of \$3,688 per year.
- Property Policy: SJPC's property coverage expires on 12/15/09. We presently have coverage with RSUI for \$25 million and IRI for \$30 million for a total premium of \$958,000 per year. Conner Strong has gone out to the marketplace to various carriers and is recommending to renew coverage with IRI for \$25 million and RSUI for \$30 million at a total premium of \$913,943.
- Storage Tank Policy: SJPC's storage tank coverage expires on 12/15/09. We presently have American Safety Insurance with a premium of \$7,422. Conner Strong has gone out to the marketplace to various carriers and is recommending renewal with American Safety Insurance for a premium of \$ 7,793. The Treasurer certifies funding for these expenditures will come from the operating account.

Mr. Smith advised that although the market is tightening, the cost for the renewals represent a \$44,000 savings for SJPC compared to the cost of the expiring policies. The Treasurer certifies funding for these expenditures will come from the operating account.

*A motion was made to approve the insurance policy renewals for storage tanks, commercial property and crime as presented by Conner Strong.*

<b>Moved by:</b>	<b>J. Maressa, Jr.</b>
<b>Seconded by:</b>	<b>C. Styles</b>
<b>Voting for motion:</b>	<b>All</b>
<b>Voting against motion:</b>	<b>None</b>

**2009 ACCOUNTS RECEIVABLES WRITE-OFFS**

Staff presented a recommendation to write off a series of disputed invoices for Corus Staal. The disputed invoices have been deemed uncollectible by staff in the amount of \$1,391.73. These invoices were for various miscellaneous credit issues dating back to 2002. The Profit and Loss Statement is not effected by writing off this debt. The total amount of the proposed write-off is \$1,391.73.

*A motion was made to approve the recommendation to write off \$1,391.73 for the account of Corus Staal.*

<b>Moved by:</b>	<b>J. Gershen</b>
<b>Seconded by:</b>	<b>R. DeAngelo</b>

**Voting for motion:** All  
**Voting against motion:** None

### **SALEM BUILDING DEMOLITION**

In cooperation with National Docks, the tenant at the Salem port facility, an inspection was performed on an existing warehouse structure located within the leasehold, adjacent to the Salem River, by both SJPC's engineer, S.T. Hudson, and by Birdsall Services Group (LGA) on behalf of the tenant. The purpose of the inspections was to assess the building's current condition for continued use. Both inspections concluded that the building should be removed not only due to its condition, but to enhance the current operations at the site and to enable repairs to the existing river embankment where the building now is located. Staff provided copies of the letters from S.T. Hudson and LGA containing their assessments and recommendations. It is recommended to demolish the 135' wide, 460' long and 20' eave height building. National Docks would assume the cost for the demolition.

*A motion was made to permit National Docks to demolish the 135' wide, 460' long and 20' eave height building at the Salem Port leasehold facility at the tenant's cost as recommended by SJPC's engineers and staff.*

**Moved by:** J. Maressa, Jr.  
**Seconded by:** C. Styles

**Voting for motion:** All  
**Voting against motion:** None

### **2010 PRELIMINARY BUDGET**

Mr. Pat Abusi, SJPC's Treasurer, advised the SJPC's bond covenants require that not less than 45 days prior to the beginning of each calendar year, the SJPC shall adopt an annual budget for the ensuing calendar year. Over the past several years, SJPC has approved the current year's budget as the preliminary budget for the coming year with the intent to revise the budget following the final year's actual performance. Mr. Abusi presented to the Board the preliminary 2010 fiscal year budget, which has been adjusted due to current economic factors. The total operating income has been reduced from \$21 million to \$17.8 million. The net has been reduced from \$2.7 million to \$1.7 million. In early 2010, after final figures have been evaluated and staff has submitted their projections, a revised 2010 budget will be presented to the Board for adoption.

*A motion was made to accept the 2010 preliminary budget as presented.*

**Moved by:** J. Gershen  
**Seconded by:** J. Maressa, Jr.

**Voting for motion:** All  
**Voting against motion:** None

**INFORMATION ITEMS**

The following information items were presented:

**PHOENIX STRATEGIES / ARTLIP COMMUNICATIONS**

Linda Artlip presented the marketing report and the status of activities performed by Phoenix Strategies/Artlip Communications.

The report was received and filed.

**PORT SECURITY UPDATE**

Mr. Jay Jones, Deputy Executive Director / FSO presented the Port Security Update report.

- **U.S. COAST GUARD – AREA MARITIME SECURITY COMMITTEE – GRANTS SUB-COMMITTEE:** Jay Jones, as a member of the Grants Subcommittee of the U.S. Coast Guard's Area Maritime Security Committee, will be participating in a meeting on October 22, 2009 to discuss the process to review the second round of the FY08 PSG applications. The FY08 PSG was reopened for additional applications for the remaining \$6-8 million available for Sector Delaware Bay. The deadline was October 12, 2009. The review of the applications will not occur until November.
- **TERMINAL GATES – BARRIER ARM SYSTEM:** Jay Jones is overseeing the replacement of the four hydraulic barrier arm pedestals with electro-magnetic type barrier arm pedestals. The new barrier arm systems will require less maintenance and are better designed for the high frequency traffic experienced at the Beckett Street and Broadway Terminal gates. Additional enhancements will include LED lights on both sides of each barrier arm and the arm length has been increased from 13 feet long to 20 feet long.
- **TWIC/MTSA POLICY ACTION COUNCIL:** The TWIC/MTSA Policy Action Council issued on October 13, 2009, an update to PAC decision 03-09 regarding unescorted access for individuals who have reported their TWICs lost/stolen. The issue is that some transportation workers who have reported lost or stolen TWIC cards are in some cases experiencing a longer than 7 day turn around before receiving a replacement TWIC. The updated PAC extends the 7 days that facilities may provide access to individuals who have been previously granted access if their TWIC was lost or stolen, up to 30 days. The individual must show proof the replacement TWIC has been ordered and the individual must provide first and last name and the application identification number for the Homeport check. Facilities may only grant the 30 day access by confirming the individual previously possessed a TWIC and was given access.

Mr. Jones also commented that the pending TWIC card reader regulation might not be finalized for several years. Staff will now begin developing specifications for TWOC card readers to use the FY07 PSG funding in place for this project. Staff was originally waiting to move ahead on the TWIC card reader project until after the federal regulations were in place.



- **PORT SECURITY GRANTS (PSG):**

**FY08 PSG – \$19 million** is available to Sector Delaware Bay under the FY08 PSG. SJPC submitted an application for an **Alert/Emergency Notification System** by the **May 18, 2009 deadline**. The fiduciary agent received 18 applications for a total of 20 projects for this grant opportunity. 10 applications were received for a total of approximately \$16 million. Program was extended for additional applications (see above).

**FY07 PSG** – In February, the Grant Award Notification from DHS/FEMA was finally received by the NJ Office of Homeland Security and Preparedness this month and the Board approved increasing the grant by \$15,000 establishing the grant to be \$815,475 in federal funding and a \$271,825 SJPC match (funding for the match is earmarked from the Series K Bond) for a total project amount of \$1,087,300 for the TWIC Card Reader Project.

The final rule on TWIC card readers is still pending and staff will submit a letter requesting an extension of the grant until federal government issues the final TWIC card reader regulation.

**FY07 Supplemental PSG** – SJPC submitted a grant application for DVR and Remote Access capabilities for the video surveillance system. As reported last year, the application was approved by the AMSC managing board at the local USCG level. In December, the Maritime Exchange, serving as the fiduciary agent, uploaded the applications to FEMA for the eight projects approved by the AMSC Managing Board, and one additional project recently received final approval. DHS/FEMA has not yet announced the awards. The fiduciary agent has recently advised that FEMA has temporarily set aside this grant program to administer the stimulus grant program.

**FY09 PSG** – The Sector Delaware Bay’s fiduciary agent and the USCG AMSC will determine the timeline to accept applications from Sector Delaware Bay entities. It is anticipated this will be in early 2010. This round will be highly competitive as it will not require a cash match from each applicant.

### **PAULSBORO MARINE TERMINAL PROJECT UPDATE**

Mr. Marlin Peterson, with the Gloucester County Improvement Authority, reported on the following:

- **PAULSBORO MARINE TERMINAL – SAV CHANGE IN SURVEY METHODOLOGY:** As noted last month, the Submerged Aquatic Vegetation (SAV) study commenced in early September, 2009. The purpose of the SAV study is to delineate, identify and quantify the existing aquatic vegetation within the intertidal / subtidal impact areas of the Delaware River and Mantua Creek. AECOM commenced field work during the week of Aug 31 – Sep 4, 2009 and completed as of September 25, 2009. SAV was found to exist within the ‘scallop’ or basin area as well as within the confluence of the Mantua Creek and Delaware River. Further upstream of Mantua Creek, SAV was not identified. The findings from the SAV study will be incorporated into the project’s environmental compliance and permit approval process and incorporated in the project’s mitigation strategy.

- Typical SAV life cycle runs from the summer to fall 2009. To achieve acceptable SAV survey results, regulatory agencies request that survey work be complete by September 30, 2009. The SAV field work was completed prior to the September 30, 2009 deadline, but as noted in the attached AECOM letter dated September 29, 2009, AECOM needed to implement a revised methodology (2-men dive team + boat captain (3 man team) in lieu of 2-man snorkel team) to overcome inclement weather and resultant visibility limitations. AECOM provided the following details to support their position of unexpected inclement weather.
- Foul Weather Justification. AECOM's original proposal anticipated a single day of foul weather in September. This was based on an average monthly rainfall of 3.33 inches in September, an average wind speed of 8 mph, and a northwest wind direction in the Fall, which have been the prevailing conditions over the 37 year period of record from 1972 – 2009 for September. Actual precipitation during our survey period fell within the anticipated range, but winds on 8 field days (8th, 9th, 10th, 11th, 16th, 17th, 21st, and 23rd) were out of the NE or SE. During 6 of the 10 days AECOM was in the field, the wind speed averaged 11 mph, with sustained peak speeds of 20 mph. These conditions acted to increase turbidity and push the tides into the study area faster than the anticipated prevailing conditions. Together, these conditions rapidly increased turbidity and water depth and resulted in not only changing methodology (Snorkel Team) but also resulted in weather related 'stand down' periods.
- Although AECOM requested \$12,450 in additional compensation, we recommend approval of \$11,500 (\$6,600 + \$4,400 + \$1,300) for the additional cost related to the requirement to use a 2-men dive team to overcome adverse weather conditions while maintaining completion of field survey activities by September 30, 2009. Following approval, AECOM's revised SAV lump sum contract will be \$90,000.00 + \$11,500 \$101,500.00
- **PAULSBORO MARINE TERMINAL – WETLAND MITIGATION SITE:** The construction of the Paulsboro Marine Terminal will impact existing intertidal, sub-tidal and freshwater wetlands. To compensate for these un-avoidable impacts, mitigation is required. Initial activities necessary to create a mitigation plan include site investigation services such as the creation of a topographic survey and the field delineation of existing freshwater wetlands. Following a competitive selection process, T&M was awarded the above work for \$38,437.00.
- Changes in anticipated field conditions for the performance of these services have resulted in additional cost. The original timing for the work was spring / early summer whereas the work was ultimately conducted in late summer. The timing change for the services from April – May, 2009 to June – August, 2009 pertained to coordination efforts with NJDEP Mitigation and Fish & Wildlife personnel due to the presence of bald eagle foraging areas. Once initial acceptability by NJDEP and USACOE of the site and the mitigation approach was received, the survey work commenced. As indicated in the attached T&M letter dated October 14, 2009, the timing for commencement of the work resulted in the growth of dense vegetation that limited the productivity of the work. Based on differing site conditions, we recommend approval of T&M's request for an additional \$2,886.00 associated with the topographic survey and wetland delineation. For

reference purposes, copies of the delineated wetland survey and site condition photographs are attached.

- The balance of T&M's identified services (Task 2 – Prepare LOI and Task 3 – Complete Tree Survey) are not recommended for approval as on-going discussions with FAA and the USACOE indicate that this site will not be acceptable for wetland mitigation purposes due to the potential to increase wildlife attractants.
- Based upon the above factors, T&M's revised lump sum contract will be as follows:

\$ 38,437.00 base contract  
+ \$ 2,886.50 (unanticipated field conditions)  
\$ 5,000.00 LOI not required (but was included in base contract)  
= \$ 36,333.50

- **PAULSBORO MARINE TERMINAL – PERMIT PROCESS:** Following NJDEP and ACOE Letter of Interpretation (LOI) and Jurisdictional Determination (JD) approvals, the ACOE Section 10 and Section 404 Permit Applications for the Paulsboro Marine Terminal and Access Road and Bridge was submitted October 12, 2009. Staff will continue to work with the regulatory agencies to expedite the approval process
- **PAULSBORO MARINE TERMINAL: SEDIMENT & BENTHIC SAMPLING AND CHARACTERIZATION PLAN:** As noted last month, Aqua Survey has completed the field work associated with the Sediment & Benthic Sampling and Characterization Plan. Laboratory testing and analysis continues. In addition to testing for geotechnical parameters such as grain size and percent moisture, additional analytical testing is being conducted for contaminants within the sediments, elutriate and amended sediment samples (Portland cement and Grancem). Initial results are expected to be available in late October 2009.
- **PAULSBORO MARINE TERMINAL: SITE PREPARATION / FILL MATERIAL – PHASE 1:** Following contract award and the project's ground breaking ceremony, Robert T. Winzinger has commenced site preparation activities. Site preparation activities include the following: (i) layout and installation of perimeter silt fence, (ii) installation of perimeter fencing around distinct project work areas, (iii) construction of soil erosion berms to minimize potential for site run-off, (iv) installation of tire cleaning pads and (v) clearing, grubbing and grading of existing conditions. As the above activities are completed, fill material will be delivered, placed, graded and compacted.

#### **OWNER CONTROLLED INSURANCE PROGRAM (OCIP) PRESENTATION**

As discussed at the September Board of Director's meeting, Mike Smith and Harry Johnson with Conner Strong, the SJPC's insurance broker of record, will make a presentation regarding the feasibility of an Owner Controlled Insurance Program for the Paulsboro Marine Terminal project. The Chairman requested that the presentation be made during closed session due to the discussion of future contract pricing for the Paulsboro Marine Terminal project.

**GREEN PORTS INITIATIVE**

Staff updated the Board on the ongoing Green Ports Initiative. The DRPA, in cooperation with the SJPC and PRPA, hosted two GPI Open Houses events in Pennsylvania on October 13<sup>th</sup> and New Jersey on October 8th. The purpose of this first round of Public Open Houses is to obtain comments and ideas from the attendees and address any concerns. Both events were well received by the public in attendance.

**ETHICS COMMISSION COMPLIANCE REVIEW**

SJPC's Ethics Liaison Officer, Jay Jones, advised that on Tuesday, October 20, 2009, Jeffery Stoolman from the NJ State Ethics Commission (SEC) visited with SJPC Ethics to perform an ethics compliance review. The SEC randomly selects state departments, agencies and universities to for a compliance review in an effort to help the entities improve their ethics compliance activities. The SEC will issue a written report identifying opportunities to enhance the program.

Mr. Jones reminded the Board that Special State Officers (Board members) must complete their online ethics training by November 2, 2009. He requested Board members to forward a copy of the email training confirmation to his attention.

**PUBLIC COMMENTS:**

Chairman Alaimo opened the meeting for any public comments.

**Daryl Potter, President, Local 18 International Federation of Technical and Professional Engineers.** Mr. Potter advised the Board that he has returned for answers to questions he made at the meeting last month. He introduced Jack Streiwski as the in coming president of Local 18 when his term ends on March 1, 2010. He then advised that he is looking for answers for two questions. Where does Local 18 stand with the new Paulsboro terminal...will Local 18 be the main work force as it is at the Beckett and Broadway Terminals? He said that we continually hear rumors that Beckett Street Terminal will be torn down when the Paulsboro terminal is built. He asked will there only be Broadway (Terminal) and Paulsboro (Marine Terminal)? Mr. Potter advised that his last meeting as president is in December and he would like to have answers for the membership.

Chairman Alaimo replied that there is no current plan to shutdown the Beckett Street Terminal and in response to the question regarding Paulsboro, SJPC's labor council will prepare a letter response as it pertains to the labor contract. Mr. Potter thanked the Board for its responses.

Chairman Alaimo asked if there were any additional comments from the public. Hearing none, he asked if there was any additional business for the regular open session before entering into closed session.

Hearing none, the Chairman asked for a motion to adjourn the open session.

*A motion was made to adjourn the Regular Open Meeting.*

**Moved by:** J. Gershen  
**Seconded by:** R. DeAngelo

**Voting for motion:** All

**Voting against motion:     None**

At 1:27 p.m. the regular open session was adjourned.

I certify that this is a true copy of the Minutes of the South Jersey Port Corporation's Open Session of the Board of Director's Meeting held Tuesday, October 27, 2009.

John R. Maier  
Board Secretary  
JRM/JJ

# **SOUTH JERSEY PORT CORPORATION**



## **BOARD OF DIRECTORS MEETING October 27, 2009**

### **THE CHAIRMAN COMMENCES MEETING WITH PLEDGE OF ALLEGIANCE AND ROLL CALL:**

- 1. APPROVAL OF MINUTES**  
Regular Meeting – September 29, 2009  
Closed Meeting – September 29, 2009
- 2. APPROVAL OF OPERATING BILLS**
- 3. APPROVAL OF ADVANCE PAYMENT BILL LIST**
- 4. APPROVAL OF CREDITS**
- 5. APPROVAL OF CHANGE ORDERS - 0**
- 6. APPROVAL OF CONSTRUCTION FUND REQUISITIONS**
- 7. RECEIPT OF TREASURER'S REPORT**
- 8. RECEIPT OF COUNSEL'S REPORT**
- 9. RECEIPT OF EXECUTIVE DIRECTOR'S REPORT**



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**10. ADDITIONAL AGENDA ITEMS REQUIRING BOARD ACTION**

- A. 2009 RATE STUDY**
- B. STORAGE TANK, COMMERCIAL PROPERTY & CRIME INSURANCE POLICIES RENEWAL**
- C. ACCOUNTS RECEIVABLE WRITE-OFFS**
- D. SALEM BUILDING DEMOLITION**
- E. 2010 PRELIMINARY BUDGET**
- F. RESOLUTION AUTHORIZING SUBSTITUTION OF A PROJECT – SERIES 2002 “L” MARINE REVENUE BONDS**

**11. SUPPLEMENTAL BOARD INFORMATION**

- G. MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT**
- H. PORT SECURITY UPDATE**
- I. PAULSBORO MARINE TERMINAL PROJECT UPDATE**
- J. OWNER CONTROLLED INSURANCE PROGRAM (OCIP) PRESENTATION – PAULSBORO MARINE TERMINAL**
- K. GREEN PORTS INITIATIVE**
- L. STATE ETHICS COMMISSION COMPLIANCE REVIEW**

**PUBLIC SESSION FOR QUESTIONS / COMMENTS**

**12. CLOSED SESSION AND/OR ADJOURNMENT**