

CHAPTER 51

PHARMACEUTICAL SERVICES MANUAL

Authority

N.J.S.A. 30:4D-6a(5)b(6); 30:4D-7, 7a, b, and c; 30:4D-12;  
30:4D-20-22, 24; 1927 of the Social Security Act, 42  
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Chapter 51, Pharmaceutical Services Manual, expires on September 7, 1998.

Chapter Historical Note

Chapter 51, Pharmacy Manual, was adopted as R.1971 d.29, effective March 5, 1971. See: 3 N.J.R. 25(a), 3 N.J.R. 62(b).

Pursuant to Executive Order No. 66(1978), Chapter 51 was readopted as R.1985 d.594, effective October 28, 1985. See: 17 N.J.R. 2223(a), 17 N.J.R. 2772(a).

Pursuant to Executive Order No. 66(1978), Chapter 51 was readopted as R.1990 d.530, effective October 9, 1990. See: 22 N.J.R. 2217(a), 22 N.J.R. 3372(a). Chapter 51 was amended by R.1991 d.353, effective July 1, 1991. See: 23 N.J.R. 1310(b), 23 N.J.R. 2035(a); R.1991 d.563, effective November 18, 1991. See: 23 N.J.R. 2623(a), 23 N.J.R. 3514(a); R.1992 d.98, effective March 2, 1992. See: 23 N.J.R. 281(a), 23 N.J.R. 1310(a), 24 N.J.R. 845(a).

Chapter 51, Pharmaceutical Services Manual, was repealed and a new Chapter 51, Pharmaceutical Services Manual, was adopted as R.1993 d.434. See: Source and Effective Date.

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SUBCHAPTER 1. PHARMACEUTICAL SERVICES

**10:51-1.1 Introduction**

(a) This chapter provides information about the provision of pharmaceutical services under the New Jersey Medicaid program and the Pharmaceutical Assistance to the Aged and Disabled (PAAD) program. It is divided into four subchapters:

1. N.J.A.C. 10:51-1 provides a pharmacy operating under a retail permit with the policies and procedures relevant to the provision of services to New Jersey Medicaid recipients, excluding those residing in a nursing facility.
2. N.J.A.C. 10:51-2 pertains to a pharmacy providing pharmaceutical services to Medicaid recipients in a nursing facility.
3. N.J.A.C. 10:51-3 explains the responsibility of a pharmacist acting as a consultant in a nursing facility or other public medical institution.
4. N.J.A.C. 10:51-4 provides information about the provision of pharmaceutical services under the PAAD program.

(b) Incorporated by reference into this chapter as Appendix D is the Fiscal Agent Billing Supplement that provides information about claim processing and related activities.

**10:51-1.2 Participation of eligible providers**

(a) A pharmacy, with a retail or institutional permit, may participate in the Medicaid program as a provider of pharmaceutical services; as a Medical Supplier providing medical supplies and durable medical equipment; and/or as a provider of parenteral nutrition and/or intravenous therapy. The requirements for approval as a provider of these services are listed in (b) through (d) below.

(b) To be approved as a provider of pharmaceutical services, the pharmacy must:

1. Operate under a valid retail and/or institutional permit issued by the Board of Pharmacy of the State of New Jersey or by the board of pharmacy of the state in which the pharmacy is located. A pharmacy operating under an out-of-state institutional permit may not participate as an approved provider in the New Jersey Medicaid program; and

2. File an application and sign an agreement with the Division of Medical Assistance and Health Services.

- i. Upon sale or other change of ownership of an approved pharmacy, the agreement is automatically terminated. To execute a new agreement to participate in the New Jersey Medicaid program, the new owner(s) shall apply to the Division of Medical Assistance and Health Services, Department of Human Services, by contacting the Medicaid Provider Enrollment Unit (see N.J.A.C. 10:49—Administration Chapter, Enrollment Process) or the fiscal agent Provider Enrollment Unit (see Appendix, Fiscal Agent Billing Supplement).

3. To enroll as a Medicaid provider of pharmaceutical services, a pharmacy shall contact the fiscal agent Provider Enrollment Unit (see Appendix, Fiscal Agent Billing Supplement).

(c) A pharmacy may also participate as a medical supplier. The Medical Supplier Manual, N.J.A.C. 10:59, available from the Medicaid fiscal agent, provides information concerning the provision of and reimbursement for covered medical supplies and durable medical equipment provided by a medical supplier.

1. A pharmacy may apply to participate as a medical supplier by contacting the Medicaid Provider Enrollment Unit (see N.J.A.C. 10:49—Administrative Chapter, Enrollment Process) or the fiscal agent Provider Enrollment Unit (see Appendix, Fiscal Agent Billing Supplement).

(d) Requirements for approval as a provider of parenteral nutrition and/or intravenous therapy are as follows:

1. In addition to the requirements for approval as a pharmacy provider listed under (b) above, a pharmacy who supplies parenteral nutrition and/or intravenous therapy must:

- i. Comply with the requirements of the N.J.A.C. 13:39-10, Sterile Admixture Services in Retail and Institutional Pharmacies; or

- ii. Comply with similar applicable requirements of the state in which the applicant is located and submit a copy of the requirements of that state when applying for participation. A copy of the N.J.A.C. 13:39-10, Sterile Admixture Services in Retail and Institutional Pharmacies, is available, subject to copying charges, from OAL Publications, Office of Administrative Law, PO Box 301, Trenton, New Jersey 08625-0301.

2. Parenteral nutrition and/or intravenous therapy may be provided by either a pharmacy/medical supplier or a medical supplier approved to provide these services by the New Jersey Medicaid program; however, billing for the ancillary supplies associated with parenteral nutrition and/or intravenous therapy are subject to the requirements of the Medical Supplier Manual (N.J.A.C. 10:59).

i. "Ancillary supplies" means medical supplies and/or durable medical equipment which are medically necessary to facilitate administration of parenteral or intravenous therapy.

### 10:51-1.3 Conditions for participation as a provider of pharmaceutical services

(a) All participating pharmacies shall provide complete prescription services, including injectables and injectable anti-neoplastic agents, compounding, and prescription refill services, when allowable. Prescriptions must be dispensed in compliance with all current existing Federal and State laws.

(b) All drugs must be prescribed.

1. "Prescribed drugs" mean simple or compound substances or mixtures of substances prescribed for the cure, mitigation, or prevention of disease, or for health maintenance that are:

i. Prescribed by a practitioner licensed or authorized by the State of New Jersey, or the state in which he or she practices, to prescribe drugs and medicine within the scope of his or her license and practice;

ii. Dispensed by licensed pharmacists in accordance with regulations promulgated by the New Jersey State Board of Pharmacy, N.J.A.C. 13:39; and

iii. Dispensed by licensed pharmacists on the basis of a written prescription that is maintained in the pharmacist's records.

(c) Participating pharmacies shall permit properly identified representatives of the Division of Medical Assistance and Health Services to:

1. Inspect written prescriptions on file;

2. Audit records pertaining to covered persons;

3. Inspect private sector records, where deemed necessary to comply with the Federal regulations to determine a pharmacy's usual and customary charge to the public;

i. Information pertaining to the patient's name, address, and prescriber will remain confidential within the limits of the law. Only the following items may be reviewed:

(1) Drug name;

(2) Quantity dispensed;

(3) Price;

(4) Prescription number (for reference purposes only); and

(5) Date dispensed;

ii. The pharmacy shall provide sufficient information with regard to its contractual agreement(s) and payment history with other private third party prescription plans to identify and verify number of claims, amount paid, and dispensing fee paid by group contracts within the plan. Records and contracts shall be available on-site at the time of audit; or available within 10 working days of an on-site audit. Records shall include, but not be limited to:

(1) Payment vouchers;

(2) Contracts; and

(3) Agreements; and

4. Inspect records of purchases of covered drugs for which claims have been made for reimbursement.

### 10:51-1.4 Program restrictions affecting payment for prescribed drugs

(a) The choice of prescribed drugs shall be at the discretion of the prescriber within the limits of applicable law. However, the prescriber's discretion is limited for certain drugs. Reimbursement may be denied if the requirements of the following rules are not met:

1. Covered and noncovered pharmaceutical services as listed in N.J.A.C. 10:51-1.11 and 1.13, respectively;

2. Pharmaceutical service requiring prior authorization (see N.J.A.C. 10:51-1.14);

3. Pharmaceutical services requiring pharmacist intervention as part of the Medicaid prospective drug utilization review (PDUR) program (see N.J.A.C. 10:51-1.26);

4. Quantity of medication (see N.J.A.C. 10:51-1.15);

5. Dosage and directions (see N.J.A.C. 10:51-1.16);

6. Telephone-rendered original prescriptions (see N.J.A.C. 10:51-1.17);

7. Changes or additions to the original prescription (see N.J.A.C. 10:51-1.18);

8. Prescription refill (see N.J.A.C. 10:51-1.19);

9. Prescription Drug Price and Quality Stabilization Act (N.J.S.A. 24:6E-1 et seq.) (see N.J.A.C. 10:51-1.20);

i. Products listed in the current New Jersey Drug Utilization Review Council (DURC) Formulary (hereafter referred to as "the Formulary"), and all subsequent revisions, distributed to all prescribers and pharmacists; and

ii. Non-proprietary or generic dispensing (see N.J.A.C. 10:51-1.9).

10. Federal regulations (42 CFR 447.301, 331-333) that set the aggregate upper limits on payment for certain multi-source drugs if Federal Financial Participation (FFP) is to be made available. The limit applies to all "maximum allowable cost" drugs (see N.J.A.C. 10:51-1.5, Basis of payment);

11. Drug Efficacy Study Implementation (DESI): "Less than effective drugs" subject to a Notice of Opportunity for Hearing (NOOH) by the Federal Food and Drug Administration (see N.J.A.C. 10:51-1.21 and listing of DESI drugs in Appendix A herein incorporated by reference); and

12. Drug Manufacturers' Rebate Agreement with the Health Care Financing Administration of the United States Department of Health and Human Services (see N.J.A.C. 10:51-1.22).

Amended by R.1996 d.146, effective March 18, 1996 (operative April 1, 1996).

See: 27 N.J.R. 4566(a), 28 N.J.R. 1526(a).

Amended by R.1998 d.154, effective February 27, 1998 (operative March 1, 1998; to expire August 31, 1998).

See: 30 N.J.R. 1060(a).

In (a), changed N.J.A.C. references throughout.

#### Case Notes

Pharmaceutical provider disqualified from participation in programs must be licensed to practice pharmacy by the State Board of Pharmacy before applying for reinstatement. *Div. of Medical Assistance and Health Services v. Kares*, 8 N.J.A.R. 517 (1983).

#### 10:51-1.5 Basis of payment

(a) This section provides a summary of the elements involved in the calculation of the payment of a legend or non-legend drug. The elements include the following:

1. Program restrictions affecting reimbursement for the dispensing of drugs as listed in N.J.A.C. 10:51-1.4;

2. Price information as supplied from a reference drug file contracted for this purpose by the fiscal agent and accepted by the Division as the primary source of pricing information for the New Jersey Medicaid Management Information System (NJMMIS). The drug price or ingredient cost shall not exceed the lower of the average wholesale price as supplied by the reference drug file contractor; the provider's usual and customary charge; or the drug's maximum allowable cost, if applicable (see (b) below);

i. The NJMMIS reference drug file is updated periodically by the fiscal agent based upon data supplied by First Data Bank (FDB). The update process provides the fiscal agent with current data to include changes in product description. Providers are made aware of therapeutic indications for various classes of drugs by product literature distributed by drug manufacturers and by various trade publications. Based on market information, providers can determine whether a product's therapeutic classification meet the criteria specified in N.J.A.C. 10:51-1.11 (Covered Pharmaceutical Services).

3. Federal regulations (42 CFR 447.301, 331-333) that set the aggregate upper limits on payment for certain covered drugs in the pharmaceutical program. The New Jersey Medicaid program refers to these upper limits as the "maximum allowable cost" (see (b) below); and

4. The provider's usual and customary charge for legend or non-legend drugs (see (c) below), contraceptive diaphragms and legend or non-legend devices.

(b) Payment for legend drugs is based upon the maximum allowable cost. This means the lower of the upper payment limit price list (MAC price) as published by the Federal government or the average wholesale price (AWP). Appendix B is the listing of MAC drugs, and is hereby incorporated by reference.

1. Maximum allowable cost is defined as:

i. The MAC price for listed multi-source drugs published periodically by the Health Care Financing Administration (HCFA) of the United States Department of Health and Human Services; or

ii. For legend drugs not included in (b)1i above, the Estimated Acquisition Cost (EAC), which is defined as the average wholesale price (AWP) listed for the package size (billed to the New Jersey Medicaid program), in current national price compendia or other appropriate sources (such as the First Data Bank (FDB) reference drug file contractor), and their supplements, minus regression category or discount.

2. For information about the "regression categories and discounts," see N.J.A.C. 10:51-1.6 and for usual and customary charge see N.J.A.C. 10:51-1.10.

3. If the published MAC price as defined in (b)1i above is higher than the maximum allowable cost which would be paid as defined in (b)1ii above, then (b)1ii above shall apply.

(c) The maximum charge to the New Jersey Medicaid program for drugs, including the charge for the cost of medication and the dispensing fee, shall not exceed the provider's usual and customary and/or posted or advertised charge.

(d) The maximum allowance for the non-legend drugs (excluding protein replacement supplements, specialized infant formulas and food oils), devices, or supplies under the New Jersey Medicaid program, for claims with service dates prior to July 15, 1996, shall be:

1. The product's AWP plus 50 percent; or

2. The usual over-the-counter (OTC) retail price charged to the other persons in the community, whichever is less.

(e) The maximum allowance for protein replacement supplements, specialized infant formulas and food oils under the New Jersey Medicaid program is the lesser of: