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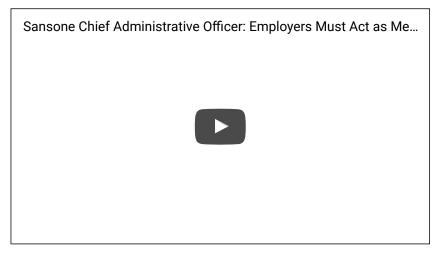
## Sansone Chief Administrative Officer: Employers Must Act as Mentors to Ex-Offenders

Thursday, March 9, 2017

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## Transcript:

Rich Liebler: So we've kind of formed a partnership with corrections right now because a lot of the individuals in corrections right now, a new trend is a max out. So when they get out they don't have to go into parole, there's no supervision. So we work with the halfway houses in Newark and through Dr. Sessomes at corrections, she's letting us go into the prisons right now six months prior to the, we're trying to specialize in the Veterans right now, and I get to speak to the Veterans before they get out so that when they get out they can come right to Sansone. They come to Sansone we'll put them through an internship program or a job shadowing program and what I'm trying to do now is tie together, there's 500 car dealers in the State of New Jersey. We're going to, as soon as we train them what we're going to do is refer them to wherever they want to live because in our industry it's not just technicians and it's not just salespeople we have about 10 different job categories that are on the job training so they come in. The next step would be to, we have to educate the employer because the employer has to mentor these individuals. In my experience it takes two to three months for the ex-offender to assimilate into the company.

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