



NEW JERSEY DIVISION OF VOCATIONAL REHABILITATION SERVICES

Volume 7 Number 3

Summer 1989

New Technical Assistance Program!!!

By John D. Kelliher

Technical Assistance available to Rehabilitation Facilities, Independent Living Centers, and community based service programs who are approvide services proved to through the Division of Vocational Rehabilitation Services. The technical assistance designed to help improve the professional or business practices of the operation. intent is to upgrade rehabilitation services, management practices, and employment opportunities for persons disabilities. This year program is budgeted a t **\$50,0**00.

Technical Assistance be provided by experts in any of the following fields, but is not limited to these fields: Rehabilitation Facility Administration, Management, Resource Development, Marketing, Tech-nology and Rehabilitation Engineering, Assessment and Evaluation Strategies, Intervention Techniques, Job Placement, Job Development, Supported Employment. Community Based Services, Conversion from Sheltered Employment to Nonsegregated Employment, Long-range Strategic Planning, and Special Needs, e.g., Dual Diagnosis, Traumatic Injury Services Chronic Mental Illness Issues. These are only examples and should not be considered as a limitation to the wide range of

Consultative /services which may be requested Ton 'addition, Technical Assistance v.may also be provided in the form of site/visits to exemplary organizations for the purpose of examining programs in such areas as Supported Employment, Traumatic Brain Injury, or other specialized area of rehabilitation programming.

The program is a joint effort of SUNY Buffalo RCEP and Cornell University. Further information and applications may be secured through the Cornell University Rehabilitation Facility Administration Training Program.

> Cornell University Technical Assistance ILR - Extension Room 106 Ithaca, NY 14851-0952 or phone (607) 255-7727

Applications will be accepted on an on-going basis and will be reviewed for approval quarter-1y.

South Jersey Happenings By Jim Agre, Facilities Specialist

Goodwill Industries of South Jersey has a new staff of professionals serving its clients. They are:

Allen Samuels, Director of Professional Services. Mr. Samuels served in this capacity at another facility.

Mr. Tony Mensah, Extended Counselor. Mr. Mensah Employee

is a citizen of Ghana, and is an exchange worker with a social work background.

Mrs. Joanne Rusnak, Work

Adjustment Counselor.

Miss Terrie Williams, Placement Counselor.

Mr. Jerry Fuentes,

Workshop Manager.

The position of Evaluator is presently vacant. Candidates are being interviewed.

Salem Rehabilitation Center recently appointed Miss Patricia Irwin to the position of Director of Professional Services. Ms. Irwin previously was a center supervisor in the agency's residential program. She holds a degree of Master of Social Work.

Association for the Advancement of Mental Health - AAMH, Princeton has a new vocational staff. Members are:

Mr. Joseph Balint, Director; Ms. Tanya Woodland, Work Adjustment Counselor; and Miss Jeanna Yusella, Vocational Counselor.

We wish all of these new members of the rehabilitation community best of luck.

I want to thank all of the workshop personnel for their cooperation in preparing information about the Extended Employment transportation funding.

This involved much time-consuming work on their part. We hope to refine the procedure for obtaining information, etc. the next time around.

The Central Jersey Report By Allen L. Waters, CRC Facilities Specialist

By Allen L. Waters, CRC, Facilities Specialist

REFLECTIONS - Fourth National Forum on Issues in Vocational Assessment - St. Louis, Mo. - March 8-11, 1989

Without doubt, the field of Rehabilitation is in a period of progressive change due to a decreasing satisfaction with traditional roles and outcomes of facility service programs. Therefore, the field of vocational evaluation, work adjustment and vocational assessment is also faced with many new challenges. new concerns and new directions. As we enter the next decade, we will be faced with the new service providers entering the vocational arena and the demand for tools and competent personnel to provide quality services. One of the initial issues at the forum concerned commercial (Evaluation) products and their representatives: Do they help or hinder the field? Who is in the driver's seat-vendors of the Evaluation Products or Practitioners? Recognizing that initially evaluation tools were developed to meet the needs of the traditional Rehabilitation Structure. but with the introduction of New Practitioners (schools, hospitals, insurance specialists), 95 percent of sales are now found in those new markets, what training is provided to these new service providers? Is there a need for on-going research by commercial vendors toward test development? Do the commercial evaluation products define Vocational Evalua-What is Vocational Evaluation? is the difference tion? What Evaluation between Vocational and Vocational Assessment? Who are the professionals in Vocational Evaluation? With these questions and others, it appears that the field of Vocational Evaluation is experiencing an identity crisis, stemming in part from the results produced by the evaluation process and the actual practice or of the profession. science Vocational Evaluation is should be measured on its predictability toward which should have a prediction rate better than 50 percent on average. However, as noted in Institute Fourteenth on Rehabilitation Issues The Use of Vocational Evaluation in VR,

there is the growing concern as to whether the state of the art of the practice and profession has kept pace with the "changes in technology, demand for services from a wider range of individuals with disabilities; empowerment; and development of new service delivery techniques." These new demands have also challenged not only the process of vocaevaluation, but tional challenged the qualifications vocational evaluators demanded that only those demonstrating competency be involved in the stream of services.

As identified at the Forum, as well as in the Fourteenth IRI study group on Vocational Evaluation, articles by Murphy and Hagner, and Moore, McCuller, and Salzberg, there are major concerns that need to be recognized and addressed such as:

"There are too many untrained, inexperienced and unskilled vocational evaluators practicing as professionals."

"Vocational evaluation programs lack administrative and fiscal support that is needed to provide a quality service."

Published Quarterly by

New Jersey Department of Labor Office of Human Resources

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Laurette M. Walsh, Editor Facilities Facets New Jersey Department of Labor Division of Vocational Rehabilitation Services C N 398 Trenton, New Jersey 08625-0398 Phone: (609) 292-7496 TTY/TDD Phone: (609) 292-2919 "Managers and Supervisors of vocational evaluation programs often come from other disciplines or specialties and don't have the knowledge necessary for proper program management."

"Despite the belief is an objective evaluation partial process of exploring the internal traits and skills individual clients, some evidence (studies) suggests assessment practices and outcomes determined largely organizational and administrative priorities, economic factors, and staff ideologies."
"Vocational Evaluation

"Vocational Evaluation relies too heavily on simulated rather than real work as a means of predicting job success."

"Vocational evaluators do not have an adequate knowledge of the local job market."

"Every client receives the same standard evaluation, regardless of their disability or situation."

"Vocational evaluation programs lack an orientation (marketing) plan that is periodically updated or implemented by meeting with counselors, administrators, rehabilitation or school teams, parent or consumer groups, or other potential referral sources."

Although one could perceive Forum the presented awareness of more problems concerns than answers or resolutions, various sessions were presented by invited centers related Vocational Evaluation Supported Work: Traumatic High School Drop-Outs: Injury: Diversification of а Practice: Professional contacts Evaluator's for the Expanded roles; Redefining the client market): Assessment Practices from four Perspectives: Assessment strategies for Supported Employment; Implications of a Systematic Theory of Vocational Rehabilitation in the State-Federal Program; and the habilitation

final session centering on the question of National Affiliation for those engaged in vocational assessment and evaluation. Of special note was the session presented by Dr. Karl Botterbusch on "A Model for Vocational Evaluation in Community Based Employment" which was somewhat extracted from his book on The Community Vocational Transition Center, which has long range implications for sheltered workshop programs.

As stated in articles by Stephen Murphy and David Hagner "Evaluators must become 'community conscicus.' more This may mean: (a) using natural community work settings rather than artificial or segregated environments for conducting vocational evaluation, emphasizing services and supports required for the successful community employment of clients, rather than recommending intermediate placements in segregated settings, and (c) spending as much time in developing and implementing evaluations of community vocational environments as in assessing people." Organizational failure to upgrade workshop programs will result in what researchers Moore, McCuller, and Salzberg describe as "(1) declining role for sheltered

workshops in the process of vocational rehabilitation for handicapped individuals or (2) sus-(Community agencies taining Institutions) in which handicapped individuals are captured in a situation which restricts their development could when they integration otherwise learn to participate more fully in community life!"

It should be noted that this article has reflected a synopsis of Forum proceedings, and the synthesis of related professional articles supplemented with individual professional observations and findings. The entire

spectrum of Issue Papers presented at the Fourth National Forum on Vocational Assessment will be available from the Materials Development Center - University of Wisconsin - Stout for a modest cost for non-forum participants.

North Jersey News

By Janice Pointer, Facilities Specialist

An interagency project which enhances services for the psychiatric client is now being provided in Hudson County. The project objective is to supplement the hospital's therapeutic program by offering a more structured vocational component.

In the psychiatric unit of the hospital there are 40 patients nearing discharge. In the staff's attempt to upgrade the patient's program, Meadowview staff determined that enhancement to their transitional vocational

program was needed.

To resolve this problem, a team approach was taken by representatives from DVRS, OCHC and Meadowview to develop a unique community based vocational program that would be tailored to meet the needs of the patient. The Occupational Center was approached by Meadowview because of its known expertise in vocational assessment, job training, placement and other support services. As stated by the Director of Rehabilitation at Meadowview Hospital, the hospital did not have the resources or tools needed to prepare them for re-entry into the workplace. Also the structure Center's inherent in the programming was considered critical to prevent the patients' return to an unhealthy pathological state.

The project began in May. To date four referrals have been made and three patients

have entered the program. The patients are transported to the Center for vocational assessment and work adjustment under the sponsorship of DVRS. They attend on a part-time basis in conjunction with treatment received in the hospital.

Close monitoring of the project is conducted by OCHC to ensure that the patients' needs are being supported. The patients' experience with the project has been very positive. They feel more comfortable and are better prepared to leave the hospital and pursue a vocational goal.

Upon discharge, continuation of programming and services will be provided through cooperative arrangements with the Center and other community based organizations, including DVRS. This type of cooperation is needed to ensure the clients' progressing toward their vocational goal and independence.

Conference

NASW - New Jersey Alcoholism Institute's Fifth Annual

> Culture and Heritage Pathways to Sobriety

To be held:

September 22-24, 1989 Flanders Hotel Atlantic City, NJ

For further information, please call or write:

NASW - New Jersey 110 West State Street Trenton, NJ 08608 609-394-1666

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New Publication

1990 Rehab Sourcebook
A comprehensive/service buyer's guide for rehabilitation
features:

°instant reference network
°extensive category listings
°product and service advertising and much more

For further information call: 201-785-0764 or wirte:
The Rehab Sourcebook 201 Lower Notch Road Little Falls, NJ 07424

National Rehabilitation Information Center (NARIC)

The center provides information for an Independent Life

For further information call: 1-800-346-2742 8 a.m. - 6 p.m. (eastern time). In Washington Metro area call: 301-588-9284 8 a.m. - 6 p.m. (eastern time).

For Immediate Release

New York University Rehabilitation Counseling Program announces a joint training project with The New York Association for New Americans, Inc. (NYANA). Under this project the NYU Rehabilitation Counseling Program will recruit and train students in a two-year program in vocadegree tional rehabilitation counsel-Students attend school their full-time and augment academic studies with conat NYANA. fieldwork tinuing Students receive a scholarship from NYANA which includes full coverage of tuition and a stipend for the internship experience.

This is a unique opportunity for full-time graduate students in vocational rehabilitation counseling to work with a diverse refugee population. The goal of the project is to train vocational rehabilitation counselors to assist newly arrefugees, especially those who are physically, mentally or socially disabled, to achieve a satisfactory vocational adjustment.

Registration for the MA resettlement project begins at once. NYANA reports that there is a critical need for trained professionals to work with the growing refugee population.

Information can be obtained from Hannah Kates (212)998-5298, Rehabilitation Counseling Program, 50 West 4th Street. New York, NY 10012.

Retirement Luncheon

Jimmie Alexander, Supervising Counselor in the East Brunswick office, will be retiring after 29 years of service. A retirement luncheon will be held on Friday, October at 1:00 p.m. at McAteer's Restaurant in Somerset off of route 287). The cost of the luncheon is \$15 and checks should be sent to Rosemary Sandry Lodge in the East Brunswick office. The Menu choices are capon or roast sole and beef, fried baked sole.

Cornell's Corner

Proposed Rehabilitation Facilities Administration Courses Fall 1989 - Spring 1990

Supported Employment Management Simulation

> 9/18-21/89 Buffalo, NY 2/27-3/2/90 New Jersey

Costing a Supported Employment Program 10/3-5/89 New York City Maryland 10/16-18/89 10/23-25/89 Indiana 4/17-19/90 New Jersey Supervisory Management 10/10-12/89 It Ithaca, NY 11/20-22/89 New Jersey Production Management 11/1-3/89 Ithaca, NY 12/5-7/89 New Jersey Strategic Planning 11/15-17/89 Ithaca, NY Rehab. Facility Management Simulation 3/26-29/90 Buffalo, NY Personnel Management 4/10-12/90 Ithaca, NY Financial Management 5/7-9/90 Ithaca, NY Proposed Workshop Personnel Courses - Fall 1989 *Job Coach I 9/18-20/89 Ithaca, NY DVR Regional Job Coach Training 9/20-22/89 Ithaca, NY Intro. to Placement Techniques* 10/2-3/89 Ithaca, NY Intro. to Cognitive Retraining* Cortland, NY 10/26-27/89 Job Coach II* 11/1-3/89 Ithaca, NY Job Coach III* 11/27-28/89 Ithaca, NY Job Coach IV* 11/29-30/89 Ithaca, NY *To be presented under the New WPA Grant Proposed Independent Living Courses II Similation 1/15-18/90 Buffalo, NY

A Posthumous Tribute By Allen L. Waters, Facility Specialist Central Jersey

After a few days off for R&R and being out of town memorializing those laid to rest, I returned to work only to learn that Robert (Bob) McShane died on 6/2/89 and was laid to rest 6/5/89.

Bob worked at MCVR for many years as controller, but his energies were not just tied to his direct area of responsi-He took a personal interest in the clients at the facility and many times provided that personal, extra sense of motivation and push that often divides success or failure in the eyes of those prone to stress. Bob not only worked in the field of Rehabilitation, he provided a living testimony to <u>ability</u> versus disability, while still maintaining a strong advocacy role for the latter. Bob was always willing to go that extra mile being accommodating professionally and personally. As the assigned Facility Spe-

cialist to the Monmouth area, I always found that Bob facilitated order over chaos in meeting bureaucratic requirements and maintaining program integrity. Robert McShane is gone, but not forgotten. Truly the work he did and the lives he touched can only be a minute reflection of the man, but such untiring devotion was appreciated and will serve as a positive model for others.

Food For Thought

Where there is much desire to learn, there of necessity will be much arguing, much writing, many opinions; for opinion in good men is but knowledge in the making. (John Milton 1608-1674)

Somerset County Chamber Plans Job Fair - Local Firms Invited To Participate

On October 5, the Somerset County Chamber of Commerce will host a Job Fair at Somerset County Voc-Tech from 9:00 a.m. to 2:00 p.m. The fair is being organized by the Chamber's Human Resources committee; Barbara Juman of Barbara Juman Associates is chairing the subcommittee for the event.

One goal of the Job Fair is to offer job opportunities to qualified people - some of whom will be from the disabled population, senior citizens, college and high school graduates, as well as the general public. The other goal of the job fair is to give local companies the opportunity to meet prospective employees with a wide variety of skills. Businesses who participate are encouraged to represent their companies at all levels.

Sponsors of the Somerset County Job Fair include: the Central Jersey Job Developers Association of New Jersey. Courier-News, Disabled American Veterans, the Hunterdon County Chamber of Commerce, Raritan Valley Community College, the Somerset County Office on Aging, the Somerset County Office of Somerset Training Disabled. Employment Program, the United Palsy Association of Cerebral Morris/Somerset Counties, and the United Cerebral Palsy Association of New Jersey, Inc.

Table space is available for firms wishing to participate in the Job Fair. For more information, call the Somerset County Chamber of Commerce at 201-725-1552.

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Materials Development Center Offering Publications At \$2.00 Each!

These overstocked publications were printed five or more years ago. Despite the dates, these publications contain useful information in the following areas:

*vocational evaluation

*work adjustment

*placement

*rehabilitation facility management and operations and;

*independent living
Minimum order \$12.50 (\$10.00
for publications plus \$2.50 for
shipping and handling)

Check with your colleagues for titles they may be interested in and combine an order.

Payment (check or purchase order) MUST accompany order.
All sales FINAL.

TITLES

Pathways to Employment

Quality Control for Rehabilitation Workshops

Workshop Production Management Motion and Time Study

Driver Education for the Handicapped

Goal Attainment Scaling in Rehabilitation

Production Scheduling for Rehabilitation Workshops

Suggested Guidelines for Evaluating Work Samples

Computers for the Disabled

Training & Technology for Disabled Persons

Instructional Materials in Independent Living

Courtesy Needs of the Disabled Customer

National Forum on Issues in Vocational Assessment

Vocational Evaluation and Work Adjustment Services in Vocational Rehabilitation

VEEAP - Vocational Education Evaluation and Assessment Process

Public Relations for Rehabilitation Facilities

Pennsylvania Model: Individualized Written Program for Vocational Rehabilitation Facilities

Production Improvement in a Rehabilitation Workshop

Determining Job Specifications: A Manual for Rehabilitation Workshops

The Use of Psychological Tests with Individuals who are Severely Disabled

Bibliography on Job Placement

Plant Layout for Rehabilitation Facilities

Selected Aspects of Financial Management in Rehabilitation - Facilities: A Resource Guide

Evaluation and Adjustment: An Annotated Bibliography

Developing the Rehabilitation Facility Personnel Manual

Job Readiness Training Curriculum

SEND YOUR CHECK OR PURCHASE ORDER PLUS \$2.50 SHIPPING AND HANDLING TO:

Materials Development Center Stout Vocational Rehabilitation Institute University of Wisconsin-Stout Menomonie, WI 54751

The JM Foundation's 1989 Search For Excellence

Selecting America's Best Vocational Programs

Any private, non-profit. or public organization such as a unit of state, county or local government, or school district may apply. Applications are also encouraged from forprofit organizations in the program category of work hardening. While the recognition of exemplary performance may be given to public or private notfor-profit or for-profit programs, the cash award can only be made to non-profit organizations that are tax-exempt under 501(c)3 of the Internal Revenue Code. Applications must be submitted by the organization that is responsible for the program's administration, operation, and performance. You may apply for an award in more than one category.

The four program categories for the 1989 search are:

°Community Based Work Services °Employability Development °Facility Based Work Services °Work Hardening

If you have questions about eligibility, the application process, or the applications, contact:

Walker & Associates, Inc. 1350 Nicollet Mall Suite 103 Minneapolis, MN 55403 Phone: 612-870-4420

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Federal Information Center's

FIC's help consumers find information about Federal services, programs, and regulations. FIC's also direct individuals to the correct federal agency for help with problems.

NJ - Newark 201-645-3600 Trenton 601-396-4400

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Facilities Quarterly Report 3-89

Traditional

Facility Name	DVRS	Start	Start			_		AvgLg		Drop	Drop	Drop	Comp		Shelt	
		Eval	WAT		-	Attnd		WAT	List	Eval	WAT		Place	_	Place	Wage
Abilities NW	7	7	1	0	22	8	7.0	10.0	0	0	0	0		\$4.50		\$1.51
Abilities So.	29	11	11	0	13	39	7.0	13.0	0	6	1	0		\$5.21		\$0.87
Assoc Craft	13		7	3	3	4	9.0	13.0	0	5	0	0		\$6.12		\$0.9 7
Career Opp	7		10	0	2	12	8.0	11.0	4	3	0	0		\$5.32		\$1.05
Bergen/Passaic		7	4	0	35	40	10.0	18.0	0	0	2	0		\$0.00	_	\$0.75
Boland Rehab	34		12	11	12	43	7.0	18.0	0	4	0	2	_	\$5.55		\$1.27
Camden OTC	13		5	0	11	25	7.0	18.0	0	3	0	0		\$4.00		\$1.01
Cumberland	12		11	5	7	37	7.0	18.0	0	0	3	1	_	\$3.60		\$0.75
Edison SW	6	0	1	0	1	1	0.0	0.0		0	0	0		\$0.00		\$0.00
Friendship H	25	36	13	0	158	126	10.0	18.0	0	•	5	0		\$3.60		\$1.62
Goodwill NJ	93	73	39	7	9	109	5.0	9.0	0		5	0		\$6.47		\$ 2.0 9
Goodwill So.	6	4	3	0	1	9	8.8	9.0	0	·	0	0	-	\$0.00		\$1.81
Highlands	16	6	6	0	36	40	10.0	18.0	0	-	0	0		\$6.00		\$0.93
CEA	13	8	5	2	58	18	5.0	9.0	0	0	3	0		\$5.50		\$0.00
Jersey Cape	11	9	9	0	12	28	8.5	36.0	0	5	2	0		\$4.75		\$1.98
Jewish Voc Sr	2 5	13	10	0	3	38	7.0	18.0	0	_	1	-		\$5.11		\$1.72
Monmouth CVR	14	14	3	0	82	9 5	4.0	9.0	0		1	0	-	\$0.00		\$1.13
OC Essex	28	17	15	0	94	102	8.0	18.0	0	5	3	0		\$5.00		\$4.6 5
OC Hudson	16	10	10	0	0	29	4.0	12.0	0		2	0	-	\$0.00		\$0.8 5
OC Union	13	8	7	0	97	101	8.0	19.0	0	-	_	0		\$5.00		\$1.31
OTC MORRIS	18	10	6	0	10	13	6.0	14.4	0	-	2	0	_	\$5.66		\$1.83
OTC Burlington	26	18	13	0	2	26	10.0	18.0	0	_	1	0	_	\$0.00		\$1.83
OTC Mercer	21	15	2	1	13	33	10.0	18.0	8	4	0	0		\$4.75		\$1.18
Ocean Co OC	21	15	6	0	58	70	4.6	10.0	0	5	8	0		\$5.35		\$1.04
RVW/EASTER SEA		8	6	0	51	61	7.0	18.0	0	4	2	0		\$5.04		\$1.03
St John of God		0	0	1	0	1	0.0	28.0	7	0	0	0		\$0.00		\$1.49
Salem Rehab Ct		5	3	0	14	18	10.0	18.0	0	-	1	•	_	\$0.00		\$1.79
Union ARC/Thri	_	0	1	0	6	5	0.0	10.0	0	Ū	1	0	-	\$0.00		\$0.00
OTC Somerset	3	0	3	0	11	8	0.0	11.0	0	-	0	0		\$5.50		\$6.55
West Essex	45	22	12	0	4	31	5.0	18.0			9	0		\$5.25		\$1.01
West Hudson	1	0	0	0	0	0	0.0	0.0		-	0	0		\$0.00		\$0.00
Wrk Opp Ctr	7	7	5	0	40	3 6	7.0	13.0	4	2	0	0	1	\$ 3.35	3	\$1.46
State Totals	558	383	239	30	865	1206		_	24	88	57	3	111	\$4.93	157	\$1.45

One Year Ago
Two Years Ago
Three Years Ago
Four Years Ago
Five Years Ago

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Sheltered	No.Cl	A D A	Wait	Hour	Clnt	Wage	Time in	n E.E. :	in Yea	ırs
	E.E.	E.E.	List	Wage	Plcd	After		one-3 T		
Abilities NW	38	31	0	\$1.19	1	\$4.50	1	0	0	0
Abilities So	112	105	0	\$0.86	5	\$4.68	2	2	0	1
Assoc Craft	66	53	0	\$1.45	1	\$1.78	1	0	0	0
Career Opp	105	87	0	\$1.08	5	\$5.62	5	0	0	0
BERGEN/PASSAIC	79	70	0	\$0.90	1	\$4.00	0	1	0	0
Boland Rehab	86	64	0	\$1.79	3	\$4.50	2	1	0	0
Camden OTC	60	60	16	\$1.41	7	\$4. 50	6	0	1	0
Cumberland	73	62	0	\$1.34	2	\$4.25	2	0	0	0
Edison SW	18	14	0	\$1.72	0	\$0.00	0	0	0	0
Friendship H	69	62	0	\$1.62	6	\$ 3.67	2	4	0	0
Goodwill NJ	70	68	0	\$2.07	3	\$4.95	3	0	0	0
Goodwill So.	55	50	0	\$2.86	0	\$0.00	0	0	0	0
Highlands	63	55	0	\$1. 50	3	\$4.57	1	2	0	0
CEA	41	38	0	\$1.35	0	\$0.00	0	0	0	0
Jersey Cape	62	52	0	\$1.64	0	\$0.00	0	0	0	0
Jewish Voc Sr	114	70	0	\$1.8 7	0	\$0.00	0	0	0	0
Monmouth CVR	42	41	0	\$ 0.75	1	\$5.00	0	1	0	0
OC ESSEX	235	182	0	\$0. 73	8	\$4.55	1	1	4	2
OC Hudson	74	51	0	\$1.15	2	\$3.87	1	0	0	1
OC Union	215	205	0	\$0.00	4	\$5. 22	2	0	2	0
OTC Morris	113	82	0	\$1.50	4	\$5.55	1	1	1	1
OTC Burlington	164	134	0	\$1.34	3	\$4. 75	1	1	1	0
OTC Mercer	138	124	0	\$1.35	7	\$4.61	0	3	1	3
Ocean Co Occ	100	89	0	\$1.34	2	\$4.50	2	0	0	0
Raritan Valley	166	148	0	\$1.17	0	\$0.00	0	0	0	0
St.John of God	50	54	0	\$0.85	1	\$5.00	0	0	0	1
Salem Co. OC	79	67	0	\$1.35	5	\$3.97	1	2	0	2
Thrift Shop Un	37	33	0	\$2.00	1	\$5.00	0	0	1	0
OTC Somerset	39	39	6	\$1.8 7	0	\$0.00	0	0	0	0
West Essex	112	91	0	\$1. 67	2	\$4.75	2	0	0	0
West Hudson	35	32	1	\$ 0.77	0	\$0.00	0	0	0	0
Work Opp Ctr	107	98	0	\$1.44	9	\$3.35	2	4	3	0
TOTALS	2817	2410	23	\$0.00	86	\$0.00	3 8	23	14	11