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**New Jersey Agricultural Statistics Service**

**FARM FACTS**

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**New Jersey milk production** decreased 4.0 percent in 2005 to 192 million pounds. The rate per cow, at 16,000 pounds, was 667 pounds below 2004. The annual average number of cows on farms was 12,000 head, no change from 2004.

Marketings of utilized milk totaled 189 million pounds, 4.1 percent below 2004. Marketings include whole milk sold to plants and dealers, as well as milk sold directly to consumers. Producer returns averaged \$15.50 per hundredweight, 5.5 percent below 2004.

Cash receipts from marketings of milk during 2005, totaled \$29.3 million, 9.3 percent below 2004. Value of New Jersey milk produced in 2005 totaled \$29.8 million compared to \$32.8 million in 2004, down 9.3 percent from previous year.

**United States milk production** increased 3.5 percent in 2005 to 177.0 billion pounds. The rate per cow, at 19,576 pounds, was 609 pounds above 2004. The annual average number of milk cows on farms, at 9.04 million head, was 29,000 head higher than 2004.

Marketings of utilized milk totaled 176 billion pounds, 3.6 percent above 2004. Marketings include whole milk sold to plants and dealers, as well as milk sold directly to consumers. Producer returns averaged \$15.20 per hundredweight, 5.8 percent below 2004.

Cash receipts from marketings of milk during 2005, totaled \$26.7 billion, was 2.4 percent below 2004. Value of milk produced nationally, in 2005, totaled \$26.9 billion compared to \$27.6 billion produced the previous year, down 2.4 percent.

**Milk Cows, Production of Milk, Income, and Value of Production:  
By Selected States and United States, Revised 2004 and 2005**

State	Units	Maryland		New Jersey		New York		Pennsylvania		United States	
		2004	2005	2004	2005	2004	2005	2004	2005	2004	2005
Milk Cows 1/	1,000 Head	74	72	12	12	655	648	562	561	9,012	9,041
Milk per Cow 2/	Average Pounds	15,703	16,125	16,667	16,000	17,786	18,639	17,904	18,722	18,967	19,576
Total Production 2/	Million Pounds	1,162	1,161	200	192	11,650	12,078	10,062	10,503	170,934	176,989
Milk Utilized 3/	Million Pounds	1,153	1,152	197	189	11,608	12,036	10,054	10,497	169,830	175,912
Average Returns 4/	Dollars Per Cwt	17.00	16.20	16.40	15.50	16.80	15.90	17.60	16.90	16.13	15.20
Cash Receipts	1,000 Dollars	196,010	186,624	32,308	29,295	1,950,144	1,913,724	1,769,504	1,777,993	27,386,588	26,737,882
Value 5/ 6/	1,000 Dollars	197,540	188,082	32,800	29,760	1,957,200	1,920,402	1,770,912	1,775,007	27,567,726	26,903,822

1/ Averaged number during year, excluding heifers not yet fresh.

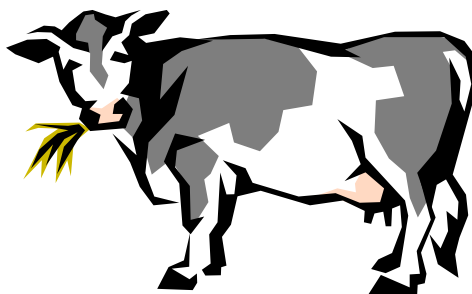
2/ Excludes milk sucked by calves.

3/ Milk sold to plants and dealers as whole milk and equivalent amounts of milk for cream. Includes milk produced by dealers' own herds and milk sold directly to consumers. Also includes milk produced by institutional herds.

4/ Cash receipts divided by milk or milkfat in combined marketings.

5/ Value at average returns per 100 pounds of milk in combined marketings of milk and cream.

6/ Includes value of milk fed to calves.

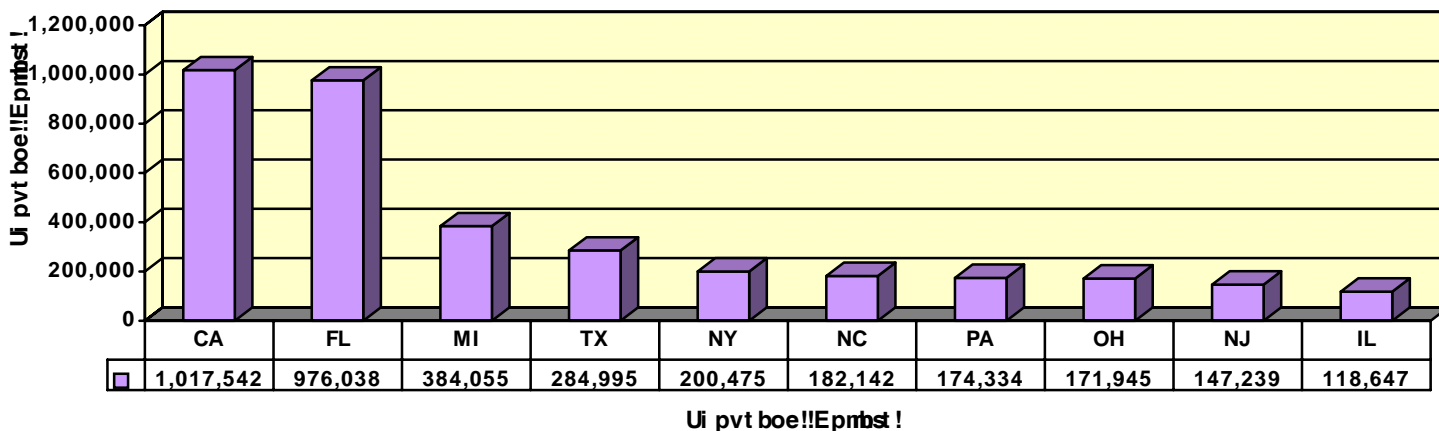


### New Jersey Floriculture: Selected Crops and State Totals, 2004 - 2005

Plant Type	Units for quantity sold	Operations with \$100,000+ Sales					
		Growers		Quantity Sold		Wholesale Value of Sales 1/	
		2004	2005	2004	2005	2004	2005
		<i>Number</i>		<i>1,000 Units</i>		<i>1,000 Dollars</i>	
<b>Bedding/Garden Plants, Total 2/</b>		3/	3/	3/	3/	89,181	89,994
<b>Annuals</b>		3/	3/	3/	3/	52,985	51,215
Hanging Baskets, Geraniums Cuttings	Baskets	69	71	171	192	1,209	1,369
Hanging Baskets, Impatiens	Baskets	57	60	130	127	733	718
Hanging Baskets, New Guinea Impatiens	Baskets	84	90	324	277	2,038	1,886
Other Hanging Baskets, Flowering	Baskets	65	71	474	481	3,489	3,425
Impatiens	Flats	112	112	854	844	6,080	6,035
Petunias	Flats	105	106	384	361	2,872	2,758
Other Flowering and Foliage Type	Flats	100	99	1,469	1,241	10,724	8,799
Potted Geraniums (Cuttings)	Pots	104	110	2,265	2,390	3,929	4,120
Potted New Guinea Impatiens	Pots	101	109	1,331	1,603	2,199	2,621
Other Potted Flowering and Foliar Type	Pots	63	61	2,357	2,295	4,752	4,700
<b>Herbaceous Perennials</b>		3/	3/	3/	3/	36,196	38,779
Potted Hardy/Garden Mums	Pots	95	110	4,088	4,488	8,878	9,739
Other Potted Herbaceous Perennials	Pots	82	93	6,826	7,120	24,745	26,337
<b>Flowering Potted Plants, Total</b>		3/	3/	3/	3/	26,276	26,738
Lilies, Easter	Pots	39	37	587	580	2,148	2,181
Poinsettias	Pots	84	85	2,088	1,942	8,912	9,032
<b>Foliage For Indoor or Patio Use, Total</b>		3/	3/	3/	3/	3,813	3,644
Hanging Baskets, Foliage	Baskets	30	32	116	76	713	503
Potted Foliage	Pots	24	20	4/	4/	3,100	3,141
Growers with Gross Value of Sales	Number of Growers		Covered Area (1,000 Sq Ft)		Expanded Wholesale Value of Sales (\$1,000) 5/		
	2004	2005	2004	2005	2004	2005	
\$100,000 and over	184	184	16,517	16,122	139,083	139,625	
\$10,000 - \$99,999	206	175	2,614	2,037	9,090	7,614	
<b>Total</b>	<b>390</b>	<b>359</b>	<b>19,131</b>	<b>18,159</b>	<b>148,173</b>	<b>147,239</b>	

1/ Equivalent wholesale value of all sales.  
 2/ Includes annual bedding plants and herbaceous perennials.  
 3/ Data not available.  
 4/ Data not collected.  
 5/ Wholesale value of sales as reported by growers with \$100,000 or more in sales of floriculture crops plus a calculated wholesale value of sales for growers with sales below \$100,000. The value of sales for growers below the \$100,000 level was estimated by multiplying the number of growers in each size group by the mid-point of each dollar value range.

### Top Ten States: Expanded Wholesale Value, 2005 1/



1/ Wholesale value of sales as reported by growers with \$100,000 or more in sales of floriculture crops plus a calculated wholesale value of sales for growers with sales below \$100,000. The value of sales for growers below the \$100,000 level was estimated by multiplying the number of growers in each size group by the mid-point of each dollar value range

## Northeast II Region Farm Labor

There were 25,000 hired workers on Northeast II Region farms and ranches the week of April 9, 2006 through April 15, 2006, down 4 percent from a year ago. States included in the Northeast Region II are Delaware, Maryland, New Jersey, and Pennsylvania. Hours worked during the reference week averaged 40.2, up 1 percent from the previous year.

Farm operators in the Northeast Region II paid their hired workers an average wage of \$10.75 per hour during the April 2006 reference week, up \$1.10 from a year earlier. Field workers received an average of \$10.54 per hour, up \$1.30 from last April, while livestock workers earned \$8.80 per hour compared with \$8.62 a year earlier.

In New Jersey, during the reference week, temperatures were near or above normal across the state. There were measurable amounts of precipitation in most localities.

At the U.S. level, farm operators paid their hired workers an average wage of \$9.79 per hour, 96 cents less than the Northeast Region II producers paid. There were 718,000 hired workers on farms across the nation. The average number of hours worked during the reference week was 40.8, up 1 percent from the Northeast Region II.

### Farm Labor & Wage Rates: Northeast II Region and United States

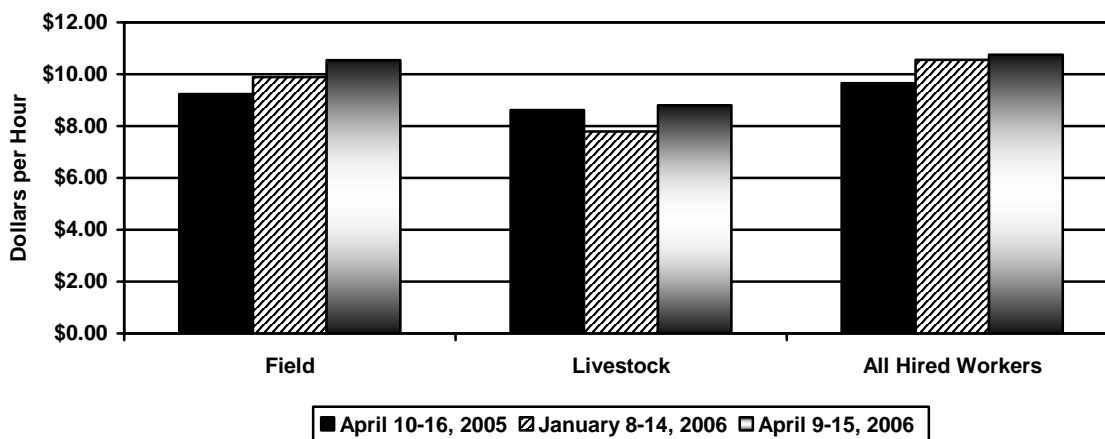
Items	Northeast II 1/			United States		
	April 10-16, 2005 2/	January 8-14, 2006 2/	April 9-15 2006 2/	April 10-16, 2005 2/	January 8-14, 2006 2/	April 9-15 2006 2/
	<i>Thousand workers</i>			<i>Thousand workers</i>		
<b>Hired Workers 3/</b>	26	24	25	753	614	718
150 Days or More	22	21	20	600	512	580
149 Days or Less	4	3	5	153	102	138
	<i>Per Week</i>			<i>Per Week</i>		
<b>Average Hours Worked</b> (Hired Farm Workers)	39.8	38.1	40.2	39.9	38.2	40.8
	<i>Per Hour</i>			<i>Per Hour</i>		
<b>Average Wage Rate</b> (All Hired Farm Workers)	\$9.65	\$10.56	\$10.75	\$9.35	\$10.10	\$9.79
<b>By Type of Workers</b>						
Field	\$9.24	\$9.89	\$10.54	\$8.56	\$9.11	\$8.96
Livestock	\$8.62	\$7.79	\$8.80	\$9.14	\$9.26	\$9.30

1/ Delaware, Maryland, New Jersey, and Pennsylvania.

2/ Month refers to the week containing the 12<sup>th</sup> day of the month.

3/ Excludes agricultural service workers.

### Northeast Region II



### May Farm Prices Received Index Increased 0.9 Percent from Last Month

The preliminary All Farm Products Index of Prices Received by Farmers in May 2006, at 114, based on 1990-92=100, increased 0.9 percent from April 2006. The Crop Index is up 2.4 percent but the Livestock Index decreased by 1.0 percent from last month. Producers received higher commodity prices for hogs, lettuce, onions and grapefruit. Lower prices were received for cattle, asparagus, tomatoes and eggs. The overall index is also affected by the 3-year average seasonal change in the mix of commodities producers sell. Increased average marketings of grapes, cantaloupes, sweet corn and broilers offset decreased marketings of cattle, milk, calves and apples.

Preliminary All Farm Products Index is down 4.2 percent from May 2005. The Food Commodities Index, at 115, increased 0.9 percent from last month but decreased 5.7 percent from May 2005.

### Prices Paid Index Unchanged

The May Index of Prices Paid for Commodities and Services, Interest, Taxes, and Farm Wage Rates (PPITW) is 146 percent of the 1990-92 average. The index is unchanged from April 2006 but 4.3 percent above May 2005. Lower prices in May 2006 for feeder cattle, feeder pigs, nitrogen fertilizers and LP gas offset higher prices for diesel fuel, gasoline, feed grains and hay and forages.

### Average Prices Received by Farmers: United States

Item	Entire Month		Preliminary
	May 2005	Apr 2006	May 2006
-- Dollars --			
<b>Field Crops</b>			
Barley, per bushel	2.46	2.67	2.70
Corn, per bushel	1.98	2.11	2.17
Hay, all, baled, per ton <sup>1/</sup>	107.00	106.00	114.00
Soybeans, per bushel	6.21	5.52	5.62
<b>Fruit, fresh</b>			
Apples, per lb <sup>2/</sup>	0.174	0.247	0.238
Strawberries, per cwt	54.90	60.10	60.40
<b>Vegetables, fresh</b>			
Corn, Sweet, per cwt	18.10	27.20	16.10
Lettuce, per cwt	13.90	22.30	37.30
Tomatoes, per cwt	49.40	46.90	29.50
<b>Livestock and Livestock Products</b>			
Beef Cattle, per cwt	92.10	84.80	81.80
Steers and Heifers, per cwt	96.10	89.30	85.80
Cows, per cwt <sup>3/</sup>	58.30	48.50	48.00
Calves, per cwt	143.00	135.00	132.00
Broilers, live, per lb <sup>4/</sup>	.440	.340	.340
Eggs, all, per dozen <sup>1/</sup>	.456	.512	.439
Milk, all, per cwt <sup>5/ 6/</sup>	14.70	12.10	12.00

<sup>1/</sup> Mid-month price.

<sup>2/</sup> Equivalent packinghouse-door returns for CA, MI, and NY (apples only), and WA (apples, peaches, and pears). Prices as sold for other states.

<sup>3/</sup> Beef cows and cull dairy cows sold for slaughter.

<sup>4/</sup> Equivalent liveweight returns to producers for most states. Includes growers and contractors.

<sup>5/</sup> Before deductions for hauling. Includes quality, quantity, and other premiums. Excludes hauling subsidies.

<sup>6/</sup> May 2006 Fat test percent: all milk 3.63, fluid milk 3.62, and mfg grade 3.89.



To obtain other agricultural statistics, visit the New Jersey Field Office at [www.nass.usda.gov/nj/](http://www.nass.usda.gov/nj/) or call 1-800-328-0179.