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### NINETY-SIXTH ANNUAL REPORT INTRODUCTION

New Jersey workers compensation insurance rates continued their upward trend for 2013. An increase of 8.3% in rates and rating values was approved effective January 1, 2013. The recent pressure on rates reflects increases in medical costs, stabilizing frequency, low investment returns and the lingering effects of reduced premium. The average medical cost per case for all compensable claims has doubled since 2000, and medical expenses now comprise close to 60% of all losses. Claim frequency has stabilized, reversing the downward pattern seen for many years that served to offset increasing loss costs. Low interest rates are hampering investment income, which has historically helped to temper underwriting losses.

Net premium grew 4.6% in calendar year 2011, the first increase since 2007. The increase is likely due to the recent rate changes and a moderate improvement in employment and wages. Even with the increase, net premium remains 10% less than in 2007 due to the weak economy. The unemployment rate remains high in New Jersey, well above the national average. The economy continues to restrict needed premium growth.

Notwithstanding the recent increases in rate level, the market appears to be tightening. During 2012, the number of risks insuring through the residual market increased 10.1% and the written premium increased 42.0%. This activity contrasts to 2011, when the number of risks decreased 0.1% and the written premium increased by 3.5%. The growth in these statistics in 2012 reflects the reduced availability of coverage through the regular channels of business. Nonetheless, the number of risks and written premium are considerably lower than seven years ago, when pricing differentials for residual market risks were introduced to improve loss ratio results and assist in depopulation efforts.

Finally, the Rating Bureau recently began converting its current legacy mainframe computer system to a server-based system. The new system is used by five other workers compensation rating organizations that have joined together to form "Spectrum Partners." The conversion should be completed in mid to late 2014. The new system will modernize our operations and enable us to provide better service to all our stakeholders.

The discussions and exhibits in this Report present information regarding the latest revision of rates and rating values, historic and recent experience and the activities of the Rating Bureau during 2012.

Respectfully Submitted,

Frederick a. Huber

Frederick A. Huber Executive Director

### **REVISION OF MANUAL RATES – 2013**

### **RATE LEVEL**

The increase in rates and rating values of 8.3% effective January 1, 2013 was based on the latest two policy years and the latest two calendar accident years of experience along with other considerations described below.

Analysis of the latest two policy years and the latest two calendar accident years after adjustments for development and present premium and benefit levels using paid and incurred losses separately produced a rate level increase of 6.5% due to experience. Analysis of the latest experience also indicated that an increase of 2.6% due to trend factor considerations was necessary for inclusion in the rate level determination.

Effective January 1, 2013, the maximum weekly benefit with respect to all types of injuries was increased from \$810 to \$826. The minimum weekly benefit also was increased from \$216 to \$220 for all kinds of injuries except permanent partial disabilities. A rate level increase of 0.7% was necessary to recognize the changes in benefits.

An increase of 0.1% was applied to recognize the effects of changes in the allowances for Production expense, General expense, Loss Adjustment expense and the Security Fund. A decrease of 0.5% was applied to limit the effect of the indicated rate level change on certain expense provisions.

The Employers Liability Limit Table and Charges and the Admiralty and Federal Liability Limit Table were revised to reflect more recent experience. To offset a reduction in premium expected from the use of these Tables, an increase in rate level of 1.7% was applied. The eligibility for the Premium Discount Program was changed from \$5,000 of standard premium to \$10,000. To offset an expected increase in premium from the application of the revised eligibility, a decrease of 2.3% was applied.

The combined effect of all components, including a rate level adjustment to comply with the decision of the Commissioner, produced an overall increase in rates and rating values of 8.3%.

A Terrorism premium charge of \$0.03 per hundred dollars of payroll is applicable to policies effective January 1, 2013 and thereafter, except for those policies providing coverage exclusively for private estate or residence employees or those policies where negotiations determine the premium cost. Upward deviation from the \$0.03 rate, to a maximum of \$0.06, is also permitted for voluntary business.

A Catastrophe (Other than Certified Acts of Terrorism) premium charge of \$0.01 per hundred dollars of payroll is applicable to policies effective January 1, 2013 and thereafter, except for those policies providing coverage exclusively for private estate or residence employees or those policies where negotiations determine the premium cost.

The Uninsured Employers Fund Surcharge was changed to 0.00% and the Second Injury Fund Surcharge was changed to 6.76%.

Table I shows the historic record of rate level changes since 1918.

### **RATE RELATIVITIES**

The adjustment of rate relativities effective January 1, 2013 was based on the classification experience of policy years 2005 through 2009, as reported through the Statistical Plan.

There were 574 classifications in the Manual effective January 1, 2013, including the codes to accommodate Federal employments. There were 7 classifications that carried no rate assignment. Of the remainder, 451 developed increased rates, 106 showed decreases and 10 were unchanged.

The rates for the classifications under the Admiralty and Federal Employers' Liability Act were adjusted to reflect the most recent experience.

The rates for Private Residence – Household Employee classifications remain unchanged.

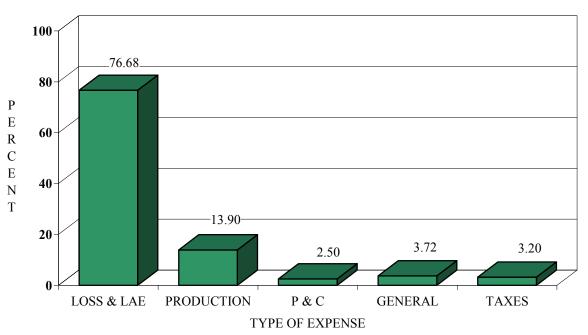
The Expense Constant remains at \$220 for all policies except Private Residence – Household Employee policies, which stays at \$30.

The revised Manual of Rates was included in Circular Letter #1849, dated December 6, 2012.

### EXPENSES AND TAXES

The most important purpose of ratemaking is to generate the funds required to meet the cost of benefit obligations, but allowance must also be made for expense and tax requirements. These needs are regularly reviewed each year and adjustments made where appropriate. Since the loss adjustment expense arises from claims against the employer and from the payment of benefits prescribed by statute, it is functionally related to the benefit obligations.

The benefit cost experience of all insured New Jersey employers, as well as the standard expense and tax provisions, constitute the basis of the Manual of Rates which determine standard premium for New Jersey Workers Compensation and Employers Liability Insurance. Standard premium expresses each carrier's results on a common, comparable statistical basis. The standard expense provisions apply only to the first \$10,000 of standard premium per risk. Such provisions are included in the Manual of Rates effective January 1, 2013 in the following amounts:



STANDARD EXPENSE PROVISIONS

Taxes include: Security Fund 0.55%, General State Premium 2.10%, Rate Supervision 0.25%, and Miscellaneous Tax Provision 0.30%. Production includes commissions and branch office support to perform policy preparation functions. General includes administration, payroll audit, inspection and Bureau expense. The P & C allowance provides for profit and contingencies.

With respect to premium in excess of 10,000 per risk, certain expense provisions are reduced by the application of one of two premium discount systems – Schedule Y or Schedule X. The discounts in Schedule Y are greater than those in Schedule X, and each insurer can choose one or the other to apply uniformly to its policies. The retrospective rating factors contain the same premium discounts. The Schedule Y discounts effective January 1, 2013 are:

	First	Next	Next	Over
Schedule Y	\$10,000	\$190,000	\$1,550,000	\$1,750,000
Applicable Discounts		8.5%	10.2%	11.0%

Schedule X discounts, although based on the same principle, result in lower discount percentages. The Schedule X discounts effective January 1, 2012 are:

	First	Next	Next	Over
Schedule X	\$10,000	\$190,000	\$1,550,000	\$1,750,000
Applicable Discounts		4.6%	5.5%	6.3%

Premium discount does not apply to policies written through the New Jersey Workers Compensation Insurance Plan.

### TABLE I

### HISTORY OF RATE LEVEL CHANGES

$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Effective Date	<u>Experience</u>	Benefit <u>Level</u>	<u>Expenses</u>	<u>Miscellaneous</u>	<u>Total</u>	Percentage <u>Change (%)</u>
Jan. 1, 19761.0001.0171.0001.0001.0171.7July 1, 19771.0001.0201.0001.0001.0202.0July 1, 19771.0861.0151.0190.9851.0979.7July 1, 19781.0651.0151.0190.9651.0636.3July 1, 19781.0651.0151.0190.9651.0636.3July 1, 19791.1571.0180.9500.9701.0858.5Jan. 1, 19801.0001.2251.0000.9071.1111.1.1Jan. 1, 19810.8771.0290.9860.9791.0808.0Jan. 1, 19820.8471.0961.0430.9720.941(5.9)Jan. 1, 19830.8201.0651.0230.9540.852(14.8)Jan. 1, 19850.8821.0360.9820.9680.869(11.1)Jan. 1, 19850.8821.0371.0100.9871.0000.0Jan. 1, 19841.0871.0361.0110.9631.0969.6Jan. 1, 19851.0871.0361.0110.9631.0969.6Jan. 1, 19841.0871.0361.0230.9550.864(13.6)Jan. 1, 19851.0371.0360.9170.4044.0Jan. 1, 19841.0371.0320.9950.8971.0444.0Jan. 1, 19901.1361.0370.9840.9930.962(3.8)Jan. 1, 1991							
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Jan. 1, 19901.1361.0370.9840.8971.0404.0Jan. 1, 19911.0861.0231.0080.9361.0484.8Jan. 1, 19921.1941.0320.9950.8951.0989.8Jan. 1, 19931.2081.0320.9950.9211.14314.3Jan. 1, 19941.2071.0390.9980.8521.0666.6Jan. 1, 19951.1251.0121.0040.9261.0585.8Jan. 1, 19961.0521.0151.0090.8930.962(3.8)Jan. 1, 19960.9151.0190.9870.9940.915(8.5)Jan. 1, 19970.9151.0190.9870.9940.915(8.5)Jan. 1, 19980.9641.0230.9930.9260.907(9.3)Jan. 1, 20001.0821.0291.0060.8710.976(2.4)Jan. 1, 20011.0751.0231.0030.8860.977(2.3)Jan. 1, 20021.1701.0300.9970.8491.0202.0Jan. 1, 20031.1771.0050.9980.9271.0949.4Jan. 1, 20041.0811.0061.0070.9741.0676.7Jan. 1, 20051.0361.0171.0050.9981.0262.6Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3							
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Jan. 1, 19921.1941.0320.9950.8951.0989.8Jan. 1, 19931.2081.0320.9950.9211.14314.3Jan. 1, 19941.2071.0390.9980.8521.0666.6Jan. 1, 19951.1251.0121.0040.9261.0585.8Jan. 1, 19961.0521.0151.0090.8930.962(3.8)Jan. 1, 19970.9151.0190.9870.9940.915(8.5)Jan. 1, 19980.9641.0230.9930.9260.907(9.3)Jan. 1, 19991.0101.0251.0000.9160.948(5.2)Jan. 1, 20001.0821.0291.0060.8710.976(2.4)Jan. 1, 20011.0751.0231.0030.8860.977(2.3)Jan. 1, 20021.1701.0300.9970.8491.0202.0Jan. 1, 20031.1771.0050.9980.9271.0949.4Jan. 1, 20041.0811.0061.0070.9741.0676.7Jan. 1, 20051.0361.0121.0011.0331.0848.4Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9980.909(1.0)							
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Jan. 1, 1994 1.207 1.039 0.998 0.852 1.066 6.6   Jan. 1, 1995 1.125 1.012 1.004 0.926 1.058 5.8   Jan. 1, 1996 1.052 1.015 1.009 0.893 0.962 (3.8)   Jan. 1, 1997 0.915 1.019 0.987 0.994 0.915 (8.5)   Jan. 1, 1998 0.964 1.023 0.993 0.926 0.907 (9.3)   Jan. 1, 1999 1.010 1.025 1.000 0.916 0.948 (5.2)   Jan. 1, 2000 1.082 1.029 1.006 0.871 0.976 (2.4)   Jan. 1, 2001 1.075 1.023 1.003 0.886 0.977 (2.3)   Jan. 1, 2002 1.170 1.030 0.997 0.849 1.020 2.0   Jan. 1, 2003 1.177 1.005 0.998 0.927 1.094 9.4   Jan. 1, 2004 1.081 1.006 1.007 0.974 1.067 6.7   Jan. 1, 2006 1.006 1.017 1.005 0.998 1.026							
Jan. 1, 1995 $1.125$ $1.012$ $1.004$ $0.926$ $1.058$ $5.8$ Jan. 1, 1996 $1.052$ $1.015$ $1.009$ $0.893$ $0.962$ $(3.8)$ Jan. 1, 1997 $0.915$ $1.019$ $0.987$ $0.994$ $0.915$ $(8.5)$ Jan. 1, 1998 $0.964$ $1.023$ $0.993$ $0.926$ $0.907$ $(9.3)$ Jan. 1, 1999 $1.010$ $1.025$ $1.000$ $0.916$ $0.948$ $(5.2)$ Jan. 1, 2000 $1.082$ $1.029$ $1.006$ $0.871$ $0.976$ $(2.4)$ Jan. 1, 2001 $1.075$ $1.023$ $1.003$ $0.886$ $0.977$ $(2.3)$ Jan. 1, 2002 $1.170$ $1.030$ $0.997$ $0.849$ $1.020$ $2.0$ Jan. 1, 2003 $1.177$ $1.005$ $0.998$ $0.927$ $1.094$ $9.4$ TJan. 1, 2004 $1.081$ $1.006$ $1.007$ $0.974$ $1.067$ $6.7$ Jan. 1, 2004 $1.081$ $1.006$ $1.007$ $0.974$ $1.067$ $6.7$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.013$ $1.3$ Jan. 1, 2008 $1.007$ $1.020$ $0.9995$ $1.012$ $1.034$ $3.4$ Jan. 1, 2010 $0.982$ $1.010$ $1.002$ $0.988$ $0.990$ $(1.0)$ Jan. 1, 2010 $0.982$ $1.010$ $1.002$ $0.988$ $0$	Jan. 1, 1993	1.208	1.032	0.995	0.921	1.143	14.3
Jan. 1, 1996 $1.052$ $1.015$ $1.009$ $0.893$ $0.962$ $(3.8)$ Jan. 1, 1997 $0.915$ $1.019$ $0.987$ $0.994$ $0.915$ $(8.5)$ Jan. 1, 1998 $0.964$ $1.023$ $0.993$ $0.926$ $0.907$ $(9.3)$ Jan. 1, 1999 $1.010$ $1.025$ $1.000$ $0.916$ $0.948$ $(5.2)$ Jan. 1, 2000 $1.082$ $1.029$ $1.006$ $0.871$ $0.976$ $(2.4)$ Jan. 1, 2001 $1.075$ $1.023$ $1.003$ $0.886$ $0.977$ $(2.3)$ Jan. 1, 2002 $1.170$ $1.030$ $0.997$ $0.849$ $1.020$ $2.0$ Jan. 1, 2003 $1.177$ $1.005$ $0.998$ $0.927$ $1.094$ $9.4$ $1.081$ $1.006$ $1.007$ $0.974$ $1.067$ $6.7$ Jan. 1, 2005 $1.036$ $1.012$ $1.001$ $1.033$ $1.084$ $8.4$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2007 $1.016$ $1.010$ $0.999$ $0.988$ $1.013$ $1.3$ Jan. 1, 2008 $1.007$ $1.020$ $0.995$ $1.012$ $1.034$ $3.4$ Jan. 1, 2010 $0.982$ $1.010$ $1.002$ $0.980$ $0.974$ $(2.6)$ Jan. 1, 2011 $1.045$ $0.999$ $1.006$ $0.989$ $1.039$ $3.9$ Jan. 1, 2012 $1.058$ $1.008$ $1.008$ $0.994$ $1.069$ $6.9$	Jan. 1, 1994	1.207	1.039	0.998	0.852	1.066	6.6
Jan. 1, 1996 $1.052$ $1.015$ $1.009$ $0.893$ $0.962$ $(3.8)$ Jan. 1, 1997 $0.915$ $1.019$ $0.987$ $0.994$ $0.915$ $(8.5)$ Jan. 1, 1998 $0.964$ $1.023$ $0.993$ $0.926$ $0.907$ $(9.3)$ Jan. 1, 1999 $1.010$ $1.025$ $1.000$ $0.916$ $0.948$ $(5.2)$ Jan. 1, 2000 $1.082$ $1.029$ $1.006$ $0.871$ $0.976$ $(2.4)$ Jan. 1, 2001 $1.075$ $1.023$ $1.003$ $0.886$ $0.977$ $(2.3)$ Jan. 1, 2002 $1.170$ $1.030$ $0.997$ $0.849$ $1.020$ $2.0$ Jan. 1, 2003 $1.177$ $1.005$ $0.998$ $0.927$ $1.094$ $9.4$ $1.081$ $1.006$ $1.007$ $0.974$ $1.067$ $6.7$ Jan. 1, 2005 $1.036$ $1.012$ $1.001$ $1.033$ $1.084$ $8.4$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2008 $1.007$ $1.020$ $0.995$ $1.012$ $1.034$ $3.4$ Jan. 1, 2009 $0.984$ $1.020$ $0.998$ $0.988$ $0.990$ $(1.0)$ Jan. 1, 2010 $0.982$ $1.010$ $1.002$ $0.980$ $0.974$ $(2.6)$ Jan. 1, 2011 $1.045$ $0.999$ $1.006$ $0.989$ $1.039$ $3.9$ Jan. 1, 2012 $1.058$ <			1.012	1.004	0.926	1.058	5.8
Jan. 1, 1998 $0.964$ $1.023$ $0.993$ $0.926$ $0.907$ $(9.3)$ Jan. 1, 1999 $1.010$ $1.025$ $1.000$ $0.916$ $0.948$ $(5.2)$ Jan. 1, 2000 $1.082$ $1.029$ $1.006$ $0.871$ $0.976$ $(2.4)$ Jan. 1, 2001 $1.075$ $1.023$ $1.003$ $0.886$ $0.977$ $(2.3)$ Jan. 1, 2002 $1.170$ $1.030$ $0.997$ $0.849$ $1.020$ $2.0$ Jan. 1, 2003 $1.177$ $1.005$ $0.998$ $0.927$ $1.094$ $9.4$ Jan. 1, 2004 $1.081$ $1.006$ $1.007$ $0.974$ $1.067$ $6.7$ Jan. 1, 2005 $1.036$ $1.012$ $1.001$ $1.033$ $1.084$ $8.4$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2007 $1.016$ $1.010$ $0.999$ $0.988$ $1.013$ $1.3$ Jan. 1, 2008 $1.007$ $1.020$ $0.998$ $0.988$ $0.990$ $(1.0)$ Jan. 1, 2010 $0.982$ $1.010$ $1.002$ $0.980$ $0.974$ $(2.6)$ Jan. 1, 2011 $1.045$	Jan. 1, 1996	1.052	1.015	1.009	0.893	0.962	(3.8)
Jan. 1, 19991.0101.0251.0000.9160.948(5.2)Jan. 1, 20001.0821.0291.0060.8710.976(2.4)Jan. 1, 20011.0751.0231.0030.8860.977(2.3)Jan. 1, 20021.1701.0300.9970.8491.0202.0Jan. 1, 20031.1771.0050.9980.9271.0949.4	Jan. 1, 1997	0.915	1.019	0.987	0.994	0.915	(8.5)
Jan.1,20001.0821.0291.006 $0.871$ $0.976$ $(2.4)$ Jan.1,20011.0751.0231.003 $0.886$ $0.977$ $(2.3)$ Jan.1,20021.1701.030 $0.997$ $0.849$ 1.0202.0Jan.1,20031.1771.005 $0.998$ $0.927$ $1.094$ $9.4$ Jan.1,20041.0811.006 $1.007$ $0.974$ $1.067$ $6.7$ Jan.1,20051.036 $1.012$ $1.001$ $1.033$ $1.084$ $8.4$ Jan.1,2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan.1,2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan.1,2006 $1.007$ $0.9999$ $0.988$ $1.013$ $1.3$ Jan.1,2007 $1.016$ $1.010$ $0.9999$ $0.988$ $1.013$ $1.3$ Jan.1,2008 $1.007$ $1.020$ $0.995$ $1.012$ $1.034$ $3.4$ Jan.1,2010 $0.982$ $1.010$ $1.002$ $0.980$ $0.974$ $(2.6)$ Jan.1,2011 $1.045$ $0.9999$ $1.006$ $0.989$ $1.039$ $3.9$ Jan.1,2012 $1.058$ $1.008$ $1.008$ $0.994$ $1.069$ $6.9$	Jan. 1, 1998	0.964	1.023	0.993	0.926	0.907	(9.3)
Jan. 1, 2001 $1.075$ $1.023$ $1.003$ $0.886$ $0.977$ $(2.3)$ Jan. 1, 2002 $1.170$ $1.030$ $0.997$ $0.849$ $1.020$ $2.0$ Jan. 1, 2003 $1.177$ $1.005$ $0.998$ $0.927$ $1.094$ $9.4$ Jan. 1, 2004 $1.081$ $1.006$ $1.007$ $0.974$ $1.067$ $6.7$ Jan. 1, 2005 $1.036$ $1.012$ $1.001$ $1.033$ $1.084$ $8.4$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2006 $1.006$ $1.017$ $1.005$ $0.998$ $1.026$ $2.6$ Jan. 1, 2007 $1.016$ $1.010$ $0.999$ $0.988$ $1.013$ $1.3$ Jan. 1, 2008 $1.007$ $1.020$ $0.995$ $1.012$ $1.034$ $3.4$ Jan. 1, 2009 $0.984$ $1.020$ $0.998$ $0.988$ $0.990$ $(1.0)$ Jan. 1, 2010 $0.982$ $1.010$ $1.002$ $0.980$ $0.974$ $(2.6)$ Jan. 1, 2011 $1.045$ $0.999$ $1.006$ $0.989$ $1.039$ $3.9$ Jan. 1, 2012 $1.058$ $1.008$ $1.008$ $0.994$ $1.069$ $6.9$	Jan. 1, 1999	1.010	1.025	1.000	0.916	0.948	(5.2)
Jan. 1, 20021.1701.0300.9970.8491.0202.0Jan. 1, 20031.1771.0050.9980.9271.0949.4Jan. 1, 20041.0811.0061.0070.9741.0676.7Jan. 1, 20051.0361.0121.0011.0331.0848.4Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9	Jan. 1, 2000	1.082	1.029	1.006	0.871	0.976	(2.4)
Jan. 1, 20031.1771.0050.9980.9271.0949.4Jan. 1, 20041.0811.0061.0070.9741.0676.7Jan. 1, 20051.0361.0121.0011.0331.0848.4Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9	Jan. 1, 2001	1.075	1.023	1.003	0.886	0.977	(2.3)
Jan. 1, 20041.0811.0061.0070.9741.0676.7Jan. 1, 20051.0361.0121.0011.0331.0848.4Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9	Jan. 1, 2002	1.170	1.030	0.997	0.849	1.020	2.0
Jan. 1, 20051.0361.0121.0011.0331.0848.4Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9	Jan. 1, 2003	1.177	1.005	0.998	0.927	1.094	9.4
Jan. 1, 20051.0361.0121.0011.0331.0848.4Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9	Jan. 1. 2004	1.081	1.006	1.007	0.974	1.067	6.7
Jan. 1, 20061.0061.0171.0050.9981.0262.6Jan. 1, 20071.0161.0100.9990.9881.0131.3Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9							
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Jan. 1, 20081.0071.0200.9951.0121.0343.4Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9							
Jan. 1, 20090.9841.0200.9980.9880.990(1.0)Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9							
Jan. 1, 20100.9821.0101.0020.9800.974(2.6)Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9							
Jan. 1, 20111.0450.9991.0060.9891.0393.9Jan. 1, 20121.0581.0081.0080.9941.0696.9							
Jan. 1, 2012   1.058   1.008   0.994   1.069   6.9							

### **ANNOUNCEMENTS DURING 2012**

In 2012, the Rating Bureau held two meetings with the Governing Committee and two meetings with the Actuarial Subcommittee. Proposals by the Rating Bureau Staff and suggestions made by individuals, associations and others were reviewed and adopted when they appeared to be in the best interest of the New Jersey workers compensation community.

The major considerations, in addition to those previously discussed, are outlined below. All changes are effective January 1, 2013 unless noted differently.

### **EMPLOYERS LIABILITY LIMIT TABLE AND CHARGES**

The table for increased employers liability limits percentages and minimum premiums applicable to all policies, except those written exclusively to cover private residences, was revised. This change was included in Manual Amendment Bulletin #457, dated December 6, 2012.

### **EXPERIENCE RATING**

### **Rating Values and Factors**

The usual annual adjustments were made to the rating values, factors and credibility criteria to be used in experience ratings effective January 1, 2013 and thereafter. The limiting loss values were also changed to reflect increasing loss costs. The changes were included in Manual Amendment Bulletin #457, dated December 6, 2012.

### **RETROSPECTIVE RATING**

### **Expense Ratio Tables**

Revised expense ratio tables were included in Manual Amendment Bulletin #458, dated December 6, 2012. The new tables reflect the adjustments in the expense provisions.

### **Retrospective Development Factors**

As a result of an examination of the latest available loss data, the Retrospective Development Factors were revised. The revised factors were included in Manual Amendment Bulletin #458, dated December 6, 2012.

### Hazard Group Differentials

As a result of an examination of the latest available loss data, the Hazard Group Differentials were revised. The revised Hazard Group Differentials were included in Manual Amendment Bulletin #458, dated December 6, 2012.

### **Excess Loss Premium Factors**

As a result of an examination of the latest available loss data, the Excess Loss Premium Factors were revised. The revised Excess Loss Premium Factors were included in Manual Amendment Bulletin #458, dated December 6, 2012.

### **Tax Multipliers**

As a result of adjustments in the tax provisions, the New Jersey and USL Tax Multipliers were revised. The revised Tax Multipliers were included in Manual Amendment Bulletin #458, dated December 6, 2012.

### **Expected Loss Ratio**

As a result of adjustments in the expense and tax provisions, the Expected Loss Ratio used in Retrospective Rating calculations was revised. The revised Expected Loss Ratio was included in Manual Amendment Bulletin #458, dated December 6, 2012.

### Table of Expected Loss Ranges

In order to recognize more recent loss experience, the Table of Expected Loss Ranges was updated. The revised Table of Expected Loss Ranges was included in Manual Amendment Bulletin #458, dated December 6, 2012.

### PREPARATION AND AUDITING OF POLICIES

### Premium Discount

The eligibility criteria for the Premium Discount Program was changed from Standard Premium in excess of \$5,000 to Standard Premium in excess of \$10,000. Adjustments were made to the Schedule X and Y Schedules/Tables as a result, and to recognize changes to various elements of expense. This announcement was included in Manual Amendment Bulletin #458, dated December 6, 2012.

### **Executive Officers' Payroll**

The maximum weekly payroll chargeable to executive officers and certain other employements was changed from \$2,270 to \$2,320. The minimum weekly payroll was changed from \$570 to \$580. The changes in the maximum and minimum weekly payroll amounts reflect the economic movement in weekly wages. The revised amounts were included in Manual Amendment Bulletin #457, dated December 6, 2012.

### **Appointed or Elected Public Officers**

The minimum payroll for members of boards of education changed from \$5,930 per year to \$6,030 per year, and the minimum payroll for appointed or elected officers was amended from \$1,190 to \$1,210 per year. This announcement was made in Manual Amendment Bulletin #457, dated December 6, 2012.

### **Taxicab Companies and Drivers – Code 7370**

The upset annual payroll applicable to this classification under certain stipulated conditions was increased from \$31,700 to \$32,400. This change was included in Manual Amendment Bulletin #457, dated December 6, 2012.

### MARITIME OR FEDERAL EMPLOYMENTS

### Limit Table for Admiralty and Federal Employers Liability Act

The Limit Table for Admiralty and Federal Employers Liability Act coverage has been revised to reflect the latest experience and be consistent with values filed nationally. These changes were included in Manual Amendment Bulletin #457, dated December 6, 2012.

### STATISTICAL

### **Transmittal Forms**

Transmittal Letter Forms S-30NJ and S-31NJ were revised to clarify that form S-30NJ is to be used for tape submissions of USRs and ICRs, while Form S-31NJ is for use only with hardcopy submissions.

These changes were announced in Statistical Circular #115, dated December 10, 2012.

### WORKERS COMPENSATION INSURANCE PLAN

### **Plan Premium Adjustment Program**

The Manual rules containing the minimum Plan Premium Adjustment Program surcharge were amended to provide for a change in the minimum surcharge amount from 15% to 17%. This change was announced in Manual Amendment Bulletin #457, dated December 6, 2012.

### **Outstanding, Unpaid Premium**

The Manual was revised to omit – on a prospective basis – the rule which requires carriers to write coverage through the Plan for an insured which owes uncontested, unpaid premium on a policy that took effect more than two years earlier. The change applies to all new Plan designations on or after July 1, 2012.

This change was included in Manual Amendment Bulletin #456, dated June 4, 2012.

### FORMS

### Endorsements

New Jersey Premium Discount endorsements were amended to reflect changes to the Premium Discount Program. A new Schedule Y endorsement (WC 29 04 11) was adopted, and the prior endorsement (WC 29 04 06 Y) was withdrawn. Similarly, a new Schedule X endorsement (WC 29 04 12) was adopted, replacing the previous endorsement (WC 29 04 07). These changes were announced in Manual Amendment Bulletin #458, dated December 6, 2012.

### Index

The Index for Policy Forms and Endorsements in the Manual was amended to reflect the changes to the Premium Discount endorsements. This change was noted in Manual Amendment Bulletin #457, dated December 6, 2012.

### **Information Page Algorithm**

The Information Page Algorithms were changed, consistent with the revisions to the Premium Discount eligibility. This change was included in Manual Amendment Bulletin #457, dated December 6, 2012.

### **OTHER ANNOUNCEMENTS**

### **Advisory Bulletins**

During the year, the Rating Bureau issued four Advisory Bulletins. Advisory Bulletins contain information pertinent to workers compensation in New Jersey, but do not directly affect rules in the Manual.

Advisory Bulletin #33 was issued on January 10, 2012 to announce the publication of a new, web-based Unit Statistical Reporting Guidebook.

Advisory Bulletin #34 was issued on January 19, 2012 and advised member carriers that the United States Department of Labor had authorized the Rating Bureau to act on the industry's behalf to collect, translate and electronically transmit coverage information about policies issued under the Longshore and Harbor Workers' Compensation Act and its extensions.

The Rating Bureau issued Advisory Bulletin #35 on October 17, 2012 to announce that the Compensation Data Exchange ("CDX") had decided that the Policy Entry and Edit Package ("PEEP") would no longer be available to member companies after December 31, 2014.

Advisory Bulletin #36 was issued on December 21, 2012 to advise members that financial sanctions would be imposed for delinquent unit statistical reports, and that additional data fields must be reported in USRs for new and renewal policies effective January 1, 2014 and thereafter.

### **Circular Letters**

During the year, the Rating Bureau also issued Circular Letters that did not affect rules in the Manual. Every month, a Circular Letter was issued containing certain information about the New Jersey Workers Compensation Insurance Plan. Circular Letters were also used to announce the date and location of the Bureau Annual Meeting; the migration from IAIABC Claims Release 1 to Release 3 for First Report of Injury and Subsequent Report of Injury; and prospective changes to rates and rating values effective January 1, 2013.

### FINANCIAL – 2012

An outside accounting firm is retained on a seven-year rotating basis to audit the Bureau. Suplee, Clooney & Company was appointed to complete the audit for the fiscal year ending June 30, 2012. Following the close of the fiscal year, this firm made a complete audit of the books and records of the Bureau, which were found to be proper. The audit report was dated September 10, 2012. Following receipt of the report, the excess between the fiscal year assessments and other income and expenses was returned to Bureau members according to established procedure, through the usual assessment adjustment.

Table II shows the income and expenditures statement for calendar year 2012. The twenty-five-year development of New Jersey workers compensation business and the net cost of administering the Bureau are shown in Exhibit E in the Appendix. This exhibit illustrates the growth of the workers compensation industry in terms of written premium, number of policy and statistical filings, and the number of experience rated risks.

### TABLE II

### **INCOME AND EXPENDITURES STATEMENT FOR CALENDAR YEAR 2012**

Total Quarterly Assessments	\$15,297,693
Forms	
Rating, Inspection and Bulletin Services	21,185
Interest Income	
Miscellaneous Income	442,731 468,845

### **EXPENDITURES**

SalariesS	5 7,071,700	
Contract Personnel Service	183,335	
FICA Tax	100 101	
Employee Relations & Welfare	2,520,323	
Rent, Maintenance, Repair & Alteration of Premises	888,874	
Printing & Stationery		
Postage & Express	105,572	
Telephone	84,562	
Insurance		
Furniture, Equipment Rental, Repair, Supplies & Services	134,937	
Data Processing	1,417,827	
Spectrum	161,425	
Legal & Auditing	88,397	
Travel & Travel Items	128,882	
Employee Recruitment	13,126	
Pension	1,024,841	
Miscellaneous		
Strategic Plan	195,886	
Total Expenditures		\$14,665,502
Excess Income over Expenditures		\$ 1,101,036

### STATEMENT OF ASSETS AND LIABILITIES AT DECEMBER 31, 2012

### ASSETS

Cash in Bank – Operating Account	\$ 501,248
Cash in Bank – Payroll Account	16,465
Petty Cash	500
Accounts Receivable	3,888
Money Market Account	3,380,206
Hudson City Bank CD	260,676

Total Assets\$4,	,162,983
------------------	----------

### LIABILITIES

NJ Defined Contrib. Retirement Plan	\$	(9)
Pension – Bureau Accrued	1,064,	731
Excess Funds as of January 1	780,	550
Excess Funds January 1 thru December 31	1,101,	035
Assessment adjustment liability – Fiscal Year 2011/2012	1,216,	676
Total Liabilities		

\$4,162,983

### **BUREAU MEMBERSHIP CHANGES**

### AT THE END OF 2011, THE BUREAU WAS COMPRISED OF 435 MEMBER COMPANIES.

### During 2012, the following 16 companies were admitted:

American Modern Home Insurance Company **Bloomington Compensation Insurance Company** Eastern Advantage Assurance Company **Employers Assurance Company** First Dakota Indemnity Company Laurier Indemnity Company Penn National Security Insurance Company Pharmacists Mutual Insurance Company Sagamore Insurance Company Selective Casualty Insurance Company Selective Fire and Casualty Insurance Company Selective Insurance Company of New England The Cincinnati Casualty Company The Cincinnati Indemnity Company The Gray Insurance Company The Hanover American Insurance Company

### Membership of the following companies were withdrawn during the year:

Corepointe Insurance Company Fairfield Insurance Company Harleysville Mutual Insurance Company Rural Community Insurance Company

### THE TOTAL MEMBERSHIP AT THE END OF 2012 WAS 447.

The membership consists of insurance companies providing workers compensation coverage for commercial risks and for residence employees only. A list of the insurance companies providing workers compensation coverage for commercial risks is included after the "Conclusion" section of this Annual Report.

### AUTHORIZED SELF-INSURED EMPLOYERS

Table III is a listing of employers who, pursuant to <u>N.J.S.A.</u> 34:15-77, have received authorization by the Department of Banking and Insurance (DOBI) to self-insure their obligations under the New Jersey Workers Compensation Law.

## TABLE III

# AUTHORIZED SELF-INSURED EMPLOYERS

(Information Furnished By the Department of Banking and Insurance)

The number of employers is 94. The year of exemption is shown in brackets after the name of the company

AtlantiCare Regional Medical Center (2006) Atlantic Health System, Inc. & Subs. (2006) Atlantic States Cast Iron Pipe Co. (1978) Atlantic City Electric Company (1981) ABF Freight System, Inc. (2001) Acme Markets, Inc. (2002)

Bergen Regional Medical Center, LP (2003) Bancroft Neuro Health, Inc. (1994) BJ's Wholesale Club, Inc. (1999) Barnabas Health Inc. (2013)

Cooper Hospital/Univ. Medical Center (1986) Colonial Concrete Co. & Subsidiaries (2007) Camden, Roman Catholic Diocese of (1973) ConAgra Foods, Inc. & Subsidiaries (2001) Cape Regional Medical Center, Inc. (2006) Costco Wholesale Corporation (1997) Courtyard Management Corp. (1990) CVS/Caremark Corporation (2007) CBS Outdoor Group Inc. (2002) CBS Broadcasting Inc. (2002) Chevron U.S.A., Inc. (1961) CBS Outdoor Inc. (2002)

DCH Auto Group (USA) Inc. & Subs. (2006) Delhaize America LLC & Subs. (2011)

E.I. Dupont de Nemours & Company (1918) Exelon Generation Company, LLC (2009) Execustay Corporation (2001)

FirstEnergy Corporation & Subsidiaries (2004) FedEx Ground Package System, Inc. (1996) FedEx SmartPost, Inc. (2005) Federal Express Corp. (1989) Ford Motor Company (1921) FedEx Freight, Inc. (2006)

Great Atlantic & Pacific Tea Co., Inc. (1959) Gannett Satellite Inf. Network (1993) Gerresheimer Glass Inc. (1992)

Holy Redeemer Health Syst. & Affiliates (2006) Herr Foods, Inc. (1992)

International Paper Company (1942)

Kimble Chase Life Science & Research Pro (1997) King World Corporation (2002)

Lowe's Home Centers, Inc. (2001)

Memorial Sloan-Kettering Cancer Center (2006) Marriott International Admin. Serv. Inc. (1996) Monmouth Ocean Hospital Serv. Corp. (2005) Metuchen, Roman Catholic Diocese of (1988) Marriott Claims Services Corporation (2001) Marriott Hotel Services, Inc. (1990) Macy's, Inc. & Subsidiaries (2005) Marriott International Inc. (1993) Merck & Co., Inc. (1980)

Newark, Roman Catholic Archdi. of (1980) Nordstrom, Inc. (1990)

Procter & Gamble Manufacturing Co. (1970) Paterson, Roman Catholic Diocese of (1974) Procter & Gamble Distributing Co. (1993) Public Service Electric & Gas Co. (1929) PSEG Power LLC & Subsidiaries (2000) Parker Hannifin Corp. (1997) PSEG Services Corp. (2000) Pathmark Stores, Inc. (1979) Princeton University (1991) Plainbridge, Inc. (1993)

Quick Chek Corporation (1993)

Retailers & Manufacturers Dist & Subs (2006) Robert Wood Johnson Univ. Hospital (1988) Ralph Clayton & Sons and Affiliates (2002) Residence Inn by Marriott, LLC (2001) Rose Trucking Corp. (1994)

Super Fresh Food Markets (1981) Supermarket Dist. Service Corp. (1990) Springpoint Senior Living, Inc. (2000) St. Peter's University Hospital (1988) Sherwin-Williams Company (1992) Shore Memorial Hospital (1994) Simon & Schuster, Inc. (1991) Shopwell Inc. (1990)

Toys "R" US Inc. (1993) Trenton, Roman Catholic Diocese of (1979) Trinitas Regional Medical (2012) United Water New Jersey, Inc. (1917) United Water New Jersey, Inc. (1991) Valley Hospital Foundation (1999) Valley Hospital, Inc. (1999) Valley Physicians Services, Inc. (2008) Virtua Health Inc. & Subs. (2000) Volvo Cars of North America, Inc. (2000) White Rose, Inc. (1990) White Rose, Inc. (2008) White Rose, Inc. (2008) TownerPlace Management Corporation (200 Target Corp. (2000)

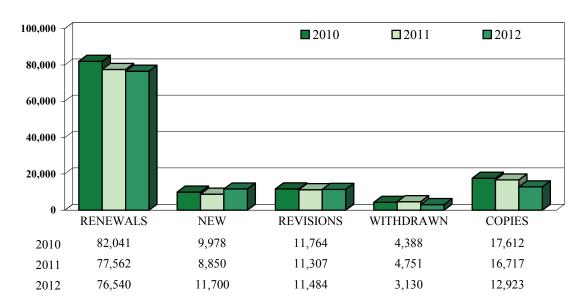
### **RATING DIVISION**

### **EXPERIENCE RATING**

The Rating Division reviews statistical data in order to process experience ratings and their revisions. In addition, the Rating Division issues rating data to insurers and other authorized parties.

The number of risks which qualified for experience rating in 2012 was 92,860 – an increase of 1.5% from the 91,459 risks qualifying for rating in 2011.

There were 88,240 new and renewal experience ratings prepared and issued in calendar year 2012 compared to 86,412 in 2011. The overall activity during 2012 is illustrated by the following graph.



### EXPERIENCE RATING ACTIVITY

Percentage of Ratings Issued in Relation To Effective Date – Calendar Year 2012						
After Effective Date	Prior to Effective Date			More Than Thirty Days Prior To Effective Date		
	1 to 30 Days	30 to 60 Days	More than 60 Days	2010	2011	2012
3.2%	19.4%	25.7%	51.7%	77.4%	77.6%	77.4%

DURING 2012

Table IV shows the historic statistical results of calculated experience ratings on the basis of the effective year of rating.

### TABLE IV

### Twenty-Five Year Historic Record of Experience Rating Results

### **Premium During Experience Period**

Rating				Ratio of
Effective	Total	Manual	Adjusted	Adjusted
<u>Year</u>	<b>Ratings</b>	Premium	Premium	<u>to Manual</u>
1988	54,958	2,500,094,755	2,255,979,321	0.902
1989	52,411	2,400,709,097	2,271,640,130	0.946
1990	66,247	2,736,852,208	2,598,569,338	0.949
1991	73,747	3,270,965,375	3,119,317,828	0.954
1992	69,533	3,703,933,596	3,421,685,950	0.924
1993	72,640	4,250,309,586	4,063,216,350	0.956
1994	73,762	4,486,969,855	4,251,038,829	0.947
1995	75,369	4,688,577,235	4,282,807,608	0.913
1996	75,999	4,631,730,529	4,214,318,712	0.910
1997	75,443	4,268,646,155	3,891,935,525	0.912
1998	74,946	3,951,830,819	3,671,578,610	0.929
1999	74,130	3,884,644,847	3,607,391,660	0.929
2000	75,269	4,059,350,871	3,781,586,890	0.932
2001	77,189	4,213,562,828	3,959,587,845	0.940
2002	80,965	4,532,454,524	4,261,483,623	0.940
2003	87,283	5,273,541,974	4,782,503,648	0.907
2004	91,349	5,879,845,211	5,227,740,497	0.889
2005	96,831	6,625,515,552	6,068,433,564	0.916
2006	93,497	6,965,822,455	6,508,092,145	0.934
2007	96,561	7,332,429,411	6,816,567,968	0.930
2008	98,367	7,824,918,400	7,139,317,016	0.912
2009	98,778	7,978,377,797	7,174,327,136	0.899
2010	97,090	7,977,295,948	7,108,801,143	0.891
2011	91,416	8,070,140,425	7,201,525,804	0.892
2012	92,848	8,455,684,291	7,564,420,243	0.895

### POLICY REVIEW FOR EXPERIENCE RATING

The Rating Division reviews policies subject to experience rating which contain nonconforming items. The number of such policies reviewed in 2012 was 23,816 - a decrease of 13.5% from the 27,526 reviewed in 2011.

### **OWNERSHIP**

The Rating Division also examines ownership questions with regard to the combination of entities, changes of ownership interests and mergers involving insured businesses. The number of ownership issues reviewed in 2012 was 12,094 – an increase of 10.6% from the 10,932 handled in 2011.

### **RETROSPECTIVE RATING**

Retrospective Rating was elected by 229 risks in 2012, down from 324 risks in 2011. The estimated premium for the 229 risks was \$46,268,439, compared with \$67,887,020 in 2011. The decrease in premium amounted to 31.8%. Of the 229 retrospectively rated risks, 218 elected the Large Risk Alternative Rating Option, down from 313 in 2011. The premium for risks electing the Large Risk Alternative Rating Option was \$44,018,377, compared to \$64,449,602 in 2011, a decrease of 31.7%. Below is an exhibit of the retrospective rating programs effective in 2012:

	RETROSPECTIVE RATING							
TYPE/TERM		<u>NO.</u>	LOSS LIMIT	EST. STD. PREMIUM				
V-1		11	5	\$ 2,250,062				
V-3		0	0	0				
V-Long Term		0	0	0				
LRA-1		218	142	44,018,377				
LRA-3		0	0	0				
LRA-Long Term		0	_0	0				
	Total	229	147	\$46,268,439				

### LARGE DEDUCTIBLE PROGRAM

The New Jersey Large Risk – Large Deductible Program was introduced effective July 1, 1993. The number of risks electing this program totaled 2,172 in 2012, an increase of 8.2% from the 2,007 risks in 2011. The New Jersey premium subject to this program in 2012 was \$628,477,116, and the resultant deductible premium was \$120,716,270.

### **UNDERWRITING DIVISION**

The Underwriting Division is responsible for general classification studies, field audits, inspections and the New Jersey Workers Compensation Insurance Plan.

During 2012, the number of inspections decreased and the number of audits decreased. There were 32,890 individual pieces of correspondence received dealing with classification, auditing, underwriting and Plan risk matters, representing a decrease of 6.8% from the 35,275 received in 2011. Total correspondence for 2012 included 3,274 pieces resulting directly from employer non-cooperation with Plan Servicing Carriers.

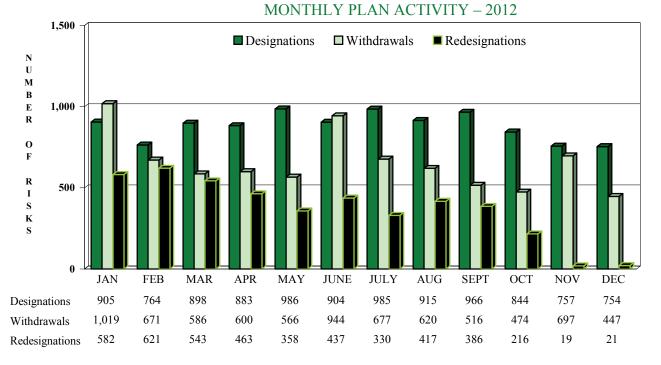
### **INVESTIGATIONS**

The field activity is outlined in the following exhibit. For comparison, the two preceding years are shown.

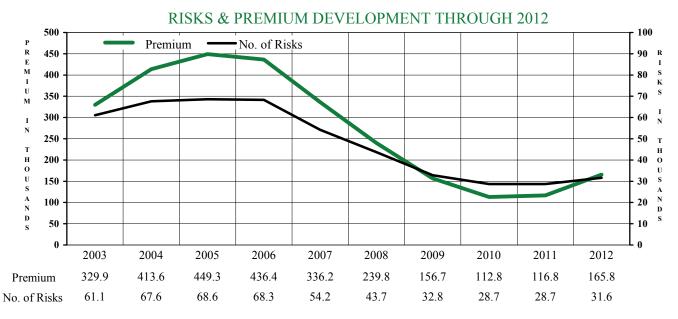
	<u>2010</u>	<u>2011</u>	<u>2012</u>
Classification Surveys	3,514	3,496	3,269
Audits	2,639	2,614	2,545
Visits - No Inspection	1,515	1,256	1,055
Visits - No Audit	142	264	214
General Investigations	2	2	2
TOTAL	7,812	7,632	7,085

### THE NEW JERSEY WORKERS COMPENSATION INSURANCE PLAN

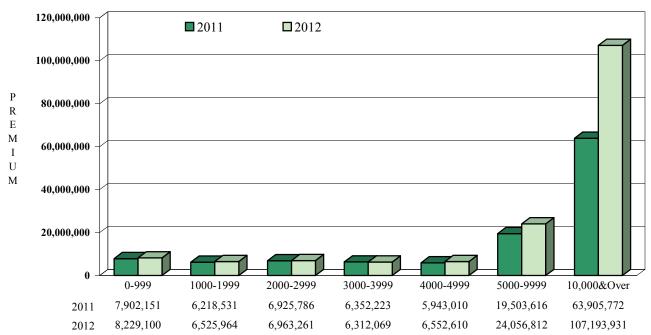
At the end of 2012, there were 31,580 Plan risks with an estimated annual premium of \$165,833,747, which represents approximately 6.0% of the total New Jersey workers compensation market, compared to 4.5% in 2011. The residual market currently provides coverage to approximately 16.3% of New Jersey's insured employers. There were 10,561 new designations in 2012, representing a 18.8% increase from the 8,886 employers newly designated in 2011. There were 7,817 withdrawals in 2012, representing a decrease of approximately 23.4% from the 10,205 withdrawals in 2011. There were 4,393 employers reassigned to new insurance companies, representing a significant increase from the 1,102 in 2011. This increase is primarily the result of changes to Plan servicing carriers that become effective on January 1, 2012. The Web Application Submission System for Plan risks processed 6,585 new designations, accounting for 62% of new Plan activity, compared to 65% in 2011.



The 31,580 Plan risks with an estimated annual Plan premium of \$165,833,747 is compared with 28,674 risks with an estimated annual Plan premium of \$116,751,089 at the end of 2011. The result is an increase of approximately 10.1% in the total number of Plan risks and an increase of 42.0% in the estimated annual Plan premium. These results reflect an increase in overall Plan activity with a stronger weighting in policies with above average premium. The following graph shows the development since 2003.

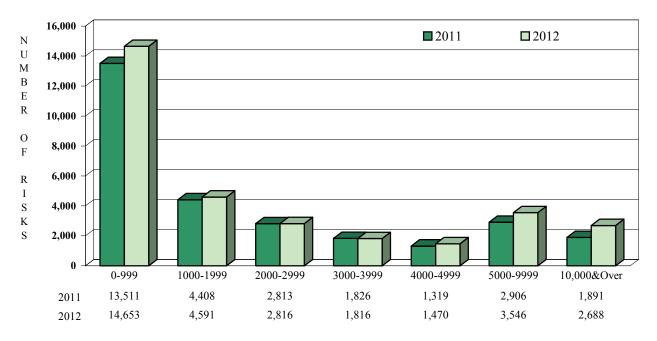


In 2012, 91.5% of Plan risks and 35.4% of the annual Plan premium were in the premium size group of \$0 to \$9,999. Last year, 93.4% of Plan risks and 45.3% of Plan premium were in the same premium size group. The average Plan risk generated premium of \$5,251 in 2012, up from \$4,072 in 2011. The increase in Plan business in 2012 is reflective of growth in Plan risks with premium size of \$10,000 or greater.



### PREMIUM DISTRIBUTION BY PREMIUM GROUP SIZE

### RISK DISTRIBUTION BY PREMIUM GROUP SIZE



Premium credit of \$423,655,264 was in effect December 31, 2012 for 37,795 Plan risks written as regular business compared to \$471,362,469 of premium for 38,008 risks as of December 31, 2011. The credit procedure has been in effect since July 1, 1963.

The distribution of Plan Risks as of December 31, 2012 is shown in Table V, and the historic exhibit of claim experience under the Plan is shown in Table VI.

### **TABLE V**

# New Jersey Workers Compensation Insurance Plan Business by Companies as of December 31, 2012

(Premium is Policy or Plan Estimate)

	Factor	ou <u>A</u> re 66.0	Vigwi	ng an 1.02	Archiv	ved Re	port fr	rom_the	e New	Jersey State Library
	Quota	\$9,719,467	11,176,901	61,484,747	48,597,336	86,573,825	9,719,467	29,158,402		
Grand Totals	Premium	\$9,704,392	11,343,654	63,220,843	48,578,323	86,716,231	9,745,154	29,151,949	331,038,465	\$589,499,011
Grand	Number	2,432	1,593	10,218	8,592	13,802	2,668	3,666	26,404	69,375
Voluntary Credits	Premium		8,888,408	60,644,650		23,108,595			331,023,611	\$423,665,264
Volunta	Number		972	9,648		774			26,401	37,795
Total Assignments	Premium	\$9,704,392	2,455,246	2,576,193	48,578,323	63,607,636	9,745,154	29,151,949	14,854	\$165,833,747
Total As	Number	2,432	621	570	8,592	13,028	2,668	3,666	б	31,580
nding w	Premium	603,990		3,489	2,550,806	594,418	440,650	1,299,672		\$5,493,025
Outstanding New	Number	278		ŝ	256	101	129	131		898
Outstanding Renewals	Premium		204,604	604,846	1,710,560	3,312,745	5,369	438,091	14,854	\$6,291,069
Outsta Rene	Number		57	69	360	814	С	115	б	1,421
Completed Transactions	Premium	\$9,100,402	2,250,642	1,967,858	44,316,957	59,700,473	9,299,135	27,414,186		\$154,049,653
Cor Tran	Number	2,154	564	498	7,976	12,113	2,536	3,420		29,261
	Insurance Company*	Amguard Insurance Company (P)	Continental Insurance Co. of NJ	Hartford Underwriters Ins. Co.	Liberty Insurance Corporation (P)	New Jersey Casualty Ins. Co.	Technology Insurance. Co. (P)	Travelers Prop. Cas. Co. (P)	All Pool Companies	Total
							21			

P - Servicing Member of National Workers Compensation Reinsurance Association NFP.

\* - Including Companies under the same management.

### TABLE VI

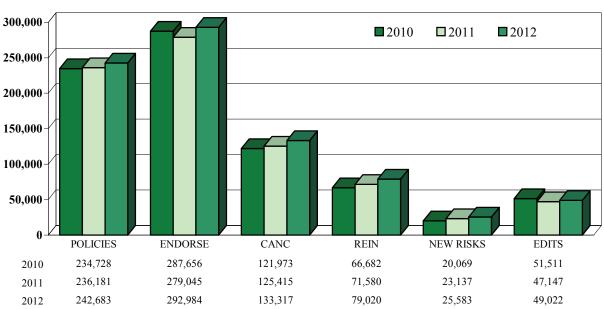
### **Historical Plan Experience**

Policy <u>Year</u>	Number of <u>Policies</u>	Percentage of <u>Total</u>	Standard Premium Incl. <u>L &amp; E Constant</u>	Percentage of <u>Total</u>	Total Incurred <u>Losses</u>	Loss <u>Ratio</u>
1976	18,953	12.9%	\$ 24,923,363	6.0%	\$ 19,355,848	77.66%
1977	30,145	19.1	42,369,210	8.5	24,420,735	57.64
1978	41,444	24.0	76,230,056	12.9	42,544,850	55.81
1979	46,860	26.0	88,406,063	12.8	42,289,122	47.84
1980	44,885	27.0	95,777,392	12.0	47,962,246	50.08
1981	37,229	25.9	72,533,154	8.4	31,500,105	43.43
1982	32,731	22.4	44,745,514	5.0	24,967,992	55.80
1983	27,550	18.1	29,283,820	3.4	20,126,267	68.73
1984	26,552	16.6	27,669,562	3.1	20,345,537	73.53
1985	34,777	20.8	54,553,834	6.5	49,321,110	90.41
1986	42,971	24.9	80,071,439	8.9	73,781,916	92.15
1987	47,727	26.8	102,026,176	9.6	92,172,890	90.34
1988	48,742	27.0	118,973,937	10.1	102,050,081	85.78
1989	49,926	27.6	118,668,817	11.0	131,916,139	111.16
1990	50,527	28.7	143,849,745	12.2	138,850,602	96.52
1991	53,911	31.4	168,111,234	15.0	177,046,294	105.31
1992	61,759	36.4	216,892,457	17.5	199,604,902	92.03
1993	67,965	40.9	359,253,876	24.7	200,578,867	55.83
1994	69,760	42.3	352,742,899	21.7	178,709,781	50.66
1995	68,643	41.9	296,942,975	18.3	148,686,259	50.07
1996	56,451	34.7	177,571,390	10.9	98,814,752	55.65
1997	42,170	25.7	95,271,639	6.0	57,247,973	60.09
1998	29,742	17.3	56,858,821	3.6	37,941,190	66.73
1999	25,586	14.0	49,091,964	3.0	40,843,491	83.20
2000	26,707	14.1	72,193,510	4.4	51,259,189	71.00
2001	33,778	17.4	140,034,917	8.3	109,176,323	77.96
2002	47,021	24.6	244,450,916	14.0	194,869,241	79.72
2003	58,838	30.7	357,598,535	18.6	273,486,110	76.48
2004	64,145	33.3	420,642,338	20.1	269,705,716	64.12
2005	67,557	34.1	469,161,779	19.5	293,286,674	62.51
2006	60,605	30.4	413,975,542	16.1	278,807,701	67.35
2007	52,164	26.0	317,136,678	12.0	187,423,894	59.10
2008	42,020	21.2	223,322,559	8.7	125,555,574	56.22
2009	31,889	16.3	150,422,902	6.2	77,438,187	51.48
2010	27,510	14.0	118,477,112	5.0	65,269,932	55.09

### POLICY REVIEW DIVISION

### **POLICY FILINGS**

In 2012, the total filings of policies, endorsements, cancellations and reinstatements received amounted to 748,004 compared to 712,221 the previous year. This change represents an increase of 5.0%. Policies and endorsements increased 4.0%. Cancellations and reinstatements increased by 7.8%. New risks increased 10.6%. The computer edit error rate for all policies increased 4.0%.



### RECEIPT AND DISTRIBUTION OF POLICY MATERIAL

### **POLICY FORMS**

In 2011, the amount of specimen policy forms, information pages, endorsements, cancellations or reinstatements reviewed was 551. During the previous year, 604 were reviewed.

### **COVERAGE RECORDS**

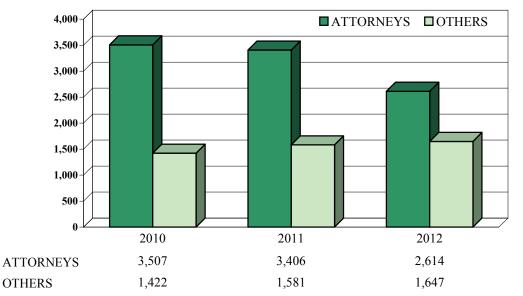
The Bureau has been designated by the Commissioner of Banking and Insurance to receive policy filings to establish the record of coverage required by <u>N.J.S.A.</u> 34:15-78. The filings include the information page and all endorsements, cancellations and reinstatements notices applicable to each policy.

Policy material, correspondence, reports of experience and inspection reports with respect to a given New Jersey employer are housed in individual risk files. Each file is identified by a six-digit number. The file number is determined from the name of the employer through the use of a computer inquiry system by the Alpha Search Department of the Policy Review Division.

In 2012, a total of 185,135 documents consisting of correspondence, as well as inspection and audit reports and transmittal letters were imaged. Each Bureau employee has immediate access to all information for a risk, including correspondence, policies, endorsements, cancellations, reinstatements, audits, inspections, statistical reports and rating data.

The record of coverage filed with the Bureau is often subpoenaed in cases where the State of New Jersey prosecutes an employer for failing to carry workers compensation insurance. A representative of the Bureau is often required to appear with records before a grand jury or in court to provide testimony.

Most inquiries into the record of coverage are made via correspondence from attorneys representing claimants. Other inquiries come from the Department of Labor and Workforce Development or from insurance companies seeking to confirm their own records or to identify subcontractors with respect to premium audit matters. Coverage records are also available at the Bureau's website. As illustrated below, the 2,614 written requests from attorneys in 2012 represented a decrease of 23.3% from 2011. This decrease is likely the result of an increased use of the Bureau's website. The Bureau also received 1,272 letters from the Department of Labor and Workforce Development, 124 e-mails from insurance companies seeking policy information, 57 letters requesting copies of cancellation notices and transmittal letters, and 194 letters from insurance companies and labor unions regarding policy matters.



### RECORD OF COVERAGE INQUIRIES (Paper Format Only)

### **INFORMATION TECHNOLOGY SERVICES DIVISION**

The processing of statistical reports of experience, experience ratings, field audit selections, policy coverage requests, Plan Risk accounting and selection of carriers to provide coverage on behalf of employers unable to secure voluntary coverage are handled in large measure through the use of the Bureau's IBM mainframe equipment. Specific information from the policies, as well as all data from the carriers' reporting of experience, are stored on direct access storage and magnetic tape devices, thus facilitating the automated processing and review. The proper functioning of this division has a direct impact on the quality of work that the Bureau staff performs each day.

Carriers have the option to subscribe to the national standard formatted electronic data packages of rates, surcharges and classification data (WCRATE), experience modification data (WCMODS) and policy pre-delinquent and delinquent data (WCCNTL) for unit statistical filing purposes. The ability of a carrier to be able to immediately input policy year rates, surcharges and classification data eliminates the high percentage of rate and surcharge errors usually found in January and February policies.

Carriers are encouraged to use policy and statistical electronic filing methods. The flow of hard copy submissions increases expense costs for the carrier and Bureau. Electronic reporting improves the timeliness of data submission and enhances the credibility and quality of the data being submitted. National WCIO data reporting specifications (WCPOLS and WCSTAT) for electronic submissions of data are in place, and the Bureau is committed to assisting any carrier to reduce and eliminate hard copy filings.

The ITS Division maintains the Bureau's website, <u>www.njcrib.com</u>, which provides the New Jersey workers compensation insurance community with electronic services and information. Carriers may submit WCPOLS and WCSTAT data records to the Bureau via the website through the File Transfer Protocol (FTP) or through the Compensation Data Exchange (CDX). Other online services include the New Jersey Workers Compensation Online Insurance Plan Application for Designation of an Insurance Company, the Financial Data Reporting Application and the E-mail Notification Service.

The following information is also available at the Bureau's website: a list of Bureau contacts, Bureau News, the latest Annual Report, Circulars and Bulletins, the Bureau Manual, Actuarial Statistics, New Jersey Forms and Workers Compensation Rates. The website also makes available data searches for Classification Experience, Experience Rating Modifications and Residual market population information. The Policy Coverage Search Inquiry contains six years of policy data including cancellations and reinstatements. This data is updated every 24 hours.

Additionally, the Bureau offers carrier members a secure portal to obtain Experience Rating worksheets (eRatings) and Plan Risk Daily Assignments and corresponding documents.

### **ACTUARIAL SERVICES DIVISION**

Statistics constitute the foundation of the workers compensation insurance pricing system, and are necessary in the continuous work of maintaining rates and rating plans on a current basis. They are also important for research and the formulation of new rating concepts.

The reporting of individual policy experience through the Statistical Plan forms the basis of the policy year experience referred to as Schedule "Z." These detailed reports are used for various analyses, experience and retrospective ratings as well as for classification pure premium relativities. For each policy, these reports include the audited payrolls, premium rates charged, experience modification (if any) and all items affecting the cost of coverage. They also include a separate listing of the incurred indemnity and medical losses for each compensable accident. Each report is valued by the carrier as of the eighteenth month after the month in which the policy became effective, and is filed with the Bureau approximately twenty and one-half months after the inception month of the policy. Tables VII through X flow from this data.

Calendar year Schedule "W" data (Exhibits A and B in the appendix) show the developments which occurred during 2012 with respect to both premiums and losses under all policies in effect since January 1, 1942. These Exhibits illustrate the reason for retaining a long period of years in the Schedule "W" report. The data show there is significant claim activity indicating that ultimate payments may be more or less than originally estimated. Exhibits C and D in the appendix also flow from the Schedule "W" data.

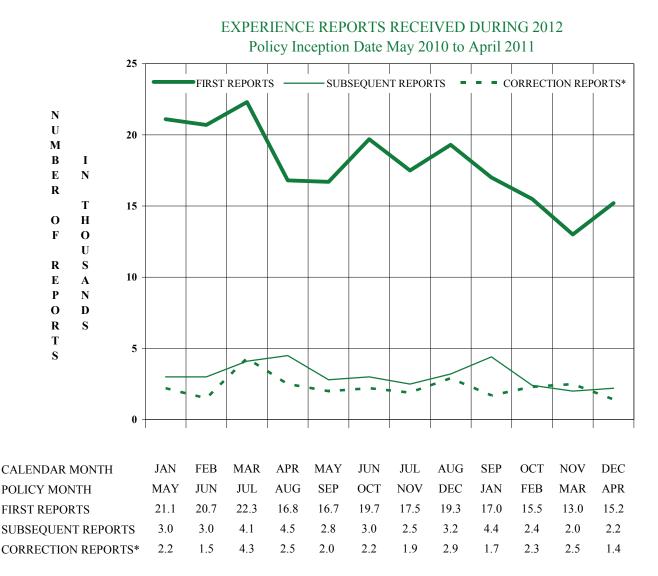
It should be noted that the premium data included in Tables VII through X and in Exhibits A through D are on a gross or "standard" basis. Standard premium is primarily used for ratemaking purposes and does not represent the premium that is ultimately collected by the insurance carriers ("net" premium). Net premium results from the application of various rating programs that affect the final cost to employers. The loss ratios displayed in the Tables and Exhibits are determined by dividing the incurred losses by the standard premium. Loss adjustment expenses and any operating expenses must be considered along with the loss ratio when assessing the profitability of the system.

Statistics are not meaningful unless they have been subjected to quality analyses. Such quality with respect to the data filed through the Statistical Plan is, in large measure, dependent on whether payrolls have been audited properly and claims have been assigned to the proper classifications. In this regard, an extensive test payroll audit program and a data quality processing system directed toward the classification of claims are in place. Schedule "W" data can be filed electronically at the Bureau's website, using the Financial Data Reporting Application (FDRA). FDRA subjects data to an extensive series of edits to assure the reasonableness of the data. As a result of these ongoing quality control programs, the Bureau has confidence in the credibility of the data used in the pricing of insurance.

The Bureau's website contains useful actuarial information, which is updated throughout the year. The latest paid and incurred policy and accident year loss development factors on an aggregate basis, as well as data concerning the latest trend factor, are some of the information available at the website.

### STATISTICAL

Reports of policy year experience are received on a routine, scheduled basis related to the policy effective date. After the first report is filed, nine subsequent reports are required at annual intervals. These reports are necessary to establish and maintain appropriate classification pure premiums and in the calculation of individual risk ratings. Approximately 99.37% are received electronically and 0.63% are received in paper format.



The number of first reports received by the Bureau decreased from 215,082 for calendar year 2011 to 214,755 in calendar year 2012. The number of subsequent reports decreased from 40,604 in calendar year 2011 to 37,212 in calendar year 2012. The number of "late" first reports, <u>i.e.</u>, reports for policy inception months outside of the range in the above graph totaled 1,962 and the number of "late" subsequent reports was 1,582. The number of correction reports\* received by the Bureau increased from 24,736 in calendar year 2011 to 27,359 in calendar year 2012.

\* The figure for Correction Reports reflects all corrections received, including those that fall outside of this Policy Inception Date range.

### TABLE VII

### Historical Record New Jersey Workers Compensation Insurance Policy Year Experience – Schedule "Z"

Policy <u>Year</u>	<u>Payrolls</u>	Standard <u>Premium</u>	Benefits (Incurred Losses)	Loss <u>Ratio</u>
1917 – 1966	\$158,310,141,123	\$2,352,476,545	\$1,334,076,065	56.71%
1967	12,064,028,385	216,412,747	124,968,868	57.75
1968	13,041,009,169	244,453,296	136,710,750	55.93
1969	14,359,295,241	269,152,306	146,152,948	54.30
1909	15,505,945,738	279,521,408	154,399,390	55.24
1970	16,567,193,740	292,022,218	165,021,354	56.51
1972	18,159,136,673	325,648,401	190,081,640	58.37
1972	19,438,340,466	349,400,396	218,316,790	62.48
1974	20,604,436,767	352,158,561	235,838,780	66.97
1975	21,667,396,678	360,418,423	252,638,790	70.10
1976	23,397,036,246	412,598,232	266,307,728	64.54
1970	25,744,549,233	500,291,693	288,710,021	57.71
1978	28,303,648,446	590,066,853	294,332,539	49.88
1978	30,562,909,053	687,751,366	307,291,953	49.88
1979	33,418,523,291	794,096,282	322,120,476	40.56
1980	55,418,525,291	/94,090,282	522,120,470	40.50
1981	35,622,703,963	860,794,357	334,541,486	38.86
1982	38,061,276,672	884,799,224	347,929,544	39.32
1983	42,026,040,816	865,418,501	406,298,137	46.95
1984	46,783,172,626	878,439,267	464,541,392	52.88
1985	51,474,675,840	834,609,822	516,628,882	61.90
1986	55,801,445,075	892,564,167	593,008,576	66.44
1987	61,081,724,912	1,049,255,787	693,429,183	66.09
1988	64,812,682,582	1,162,668,484	763,295,250	65.65
1989	67,852,361,291	1,071,937,741	853,526,272	79.62
1990	68,827,366,854	1,094,360,686	869,900,637	79.49
1991	69,946,595,509	1,112,582,886	884,135,777	79.47
1992	73,520,899,303	1,226,607,863	907,663,021	74.00
1993	76,291,094,882	1,433,085,707	903,536,103	63.05
1994	77,607,894,202	1,605,540,592	857,700,458	53.42
1995	78,450,694,603	1,623,163,094	830,544,570	51.17
1005				
1996	85,762,092,960	1,633,459,838	837,417,547	51.27
1997	89,623,613,674	1,590,829,767	877,032,669	55.13
1998	97,266,119,996	1,567,887,889	942,381,442	60.11
1999	107,118,565,196	1,609,757,126	1,071,757,349	66.58
2000	113,818,367,589	1,625,320,242	1,138,515,346	70.05
2001	120,146,478,705	1,696,374,327	1,196,648,775	70.54
2002	123,866,694,409	1,747,631,963	1,287,181,500	73.65
2003	127,094,274,564	1,921,315,768	1,317,064,869	68.55
2004	133,084,170,363	2,089,426,998	1,282,670,203	61.39
2005	141,088,854,099	2,407,614,717	1,385,834,339	57.56
2006	147.321.261.508	2,570,410,531	1,428,020,134	55.56
2007	155,048,490,407	2,640,331,740	1,372,980,198	52.00
2008	151,117,130,577	2,567,745,591	1,281,090,560	49.89
2009	149,407,902,549	2,409,040,244	1,188,270,079	49.33
2010	153,193,071,089	2,384,035,634	1,052,512,611	44.15
Total:	\$3,254,261,307,064	\$55,083,479,280	\$32,323,025,001	58.68%

Report
Annual
ty-Sixth
Nine

May 14, 2013

### **TABLE VIII**

# Experience by Size – All Risks Policy Year 2010 – 1st Report

		Number of Risks on		Total	
Premium Size	m Size	Annual	Standard	Incurred	Loss
From	To	Basis	Premiums	Losses	Ratio
Minimum	Premium	21,601.11	\$ 7,917,723	\$ 6,940,847	87.66%
\$	66	4,436.41	307,466	12,875	4.19
100	199	10, 128.16	1,526,002	505,212	33.11
200	299	9,312.30	2,328,376	501,724	21.55
300	399	8,207.76	2,857,004	832,161	29.13
400	499	6,484.63	2,907,027	1,671,303	57.49
500	599	5,839.74	3,210,983	1,430,654	44.56
600	669	7,641.99	4,958,041	3,109,661	62.72
700	662	4,939.58	3,682,495	1,119,926	30.41
800	899	4,211.36	3,577,020	1,289,729	36.06
900	1,099	7,317.34	7,288,307	5,946,916	81.60
1,100	4,999	62,397.09	158,490,787	70,247,389	44.32
5,000	9,999	19,289.05	136,019,227	64,024,005	47.07
10,000	24,999	15,085.12	234,200,177	96,562,923	41.23
25,000	49,999	6,029.21	210,962,023	88,962,933	42.17
50,000	666,66	3,439.95	239,016,350	109,064,917	45.63
100,000	249,999	2,307.28	352,267,676	154,658,108	43.90
250,000	499,999	740.87	259,443,373	122,017,462	47.03
500,000	666,666	325.66	224,772,025	95,163,557	42.34
1,000,000	& Over	194.95	486,882,289	229,529,952	47.14
	Total	199,929.56	\$2,342,614,371	\$1,053,592,254	44.98%
Over					
Min. Prem.	1,099	68,519.27	\$ 32,642,721	\$ 16,420,161	50.30%
1,100	& Over	109,809.18	2,302,053,927	1,030,231,246	44.75

### TABLE IX

### SIZE OF RISK EXPERIENCE – HISTORIC Premium in Thousands of Dollars

	Minimum Risks		Premiums \$0 – \$1,09 Inc. Min Prem.		Premiums and O	· · · · · · · · · · · · · · · · · · ·	Total All Risks		
Policy	Standard	Loss	Standard	Loss	Standard	Loss	Standard	Loss	
Year	Premium	Ratio	Premium	Ratio	Premium	Ratio	Premium	Ratio	
1986	1,667.4	130.97%	34,337.0	86.93%	858,227.2	65.70%	892,564.2	66.44%	
1987	2,164.5	131.05	35,134.5	73.04	1,014,003.2	65.85	1,049,137.7	66.09	
1988	2,803.4	137.85	35,327.5	86.23	1,127,341.0	65.01	1,162,668.5	65.65	
1989	2,772.3	151.26	36,169.1	102.90	1,041,268.0	78.66	1,077,437.1	79.47	
1990	2,888.9	155.82	35,733.4	111.42	1,064,580.1	78.33	1,100,313.5	79.40	
1991	3,016.0	146.62	35,047.6	103.37	1,083,776.0	78.62	1,118,823.6	79.39	
1992	3,372.7	118.37	34,479.1	91.79	1,198,569.1	73.36	1,233,048.2	73.87	
1993	5,292.7	59.22	34,243.0	81.50	1,415,850.2	62.06	1,450,093.2	62.52	
1994	7,308.8	78.07	34,525.1	63.96	1,583,764.6	52.87	1,618,289.7	53.11	
1995	8,072.9	50.49	35,295.8	57.68	1,600,433.7	50.72	1,635,729.5	50.87	
1996	8,137.7	36.02	35,762.3	57.79	1,609,462.4	50.81	1,645,224.7	50.96	
1997	8,105.6	51.43	37,367.4	73.14	1,513,239.3	56.21	1,550,606.7	56.62	
1998	9,348.7	33.26	41,200.7	65.66	1,446,227.1	63.43	1,487,427.8	63.49	
1999	8,604.0	46.82	44,107.7	67.17	1,500,932.4	69.59	1,545,040.1	69.52	
2000	8,452.4	49.95	45,905.1	69.71	1,539,341.5	72.10	1,585,246.6	72.04	
2001	7,735.0	61.97	45,453.4	80.66	1,650,834.4	70.82	1,696,287.9	71.09	
2002	6,957.6	53.17	43,377.4	58.33	1,728,436.3	73.06	1,771,813.8	72.70	
2003	7,185.3	38.11	41,291.5	69.47	1,912,931.9	67.41	1,954,223.3	67.45	
2004	7,171.1	46.87	40,530.8	65.15	2,090,527.0	60.23	2,131,057.9	60.32	
2005	7,865.3	43.34	40,650.0	53.75	2,414,496.4	56.65	2,455,146.4	56.60	
2006	8,155.0	46.46	40,579.1	56.36	2,573,436.5	54.72	2,614,015.6	54.74	
2007	8,268.3	52.08	40,671.7	62.26	2,622,081.1	51.48	2,662,752.8	51.65	
2008	8,161.1	54.65	40,548.8	47.18	2,527,041.6	50.01	2,567,590.3	49.97	
2009	7,960.2	44.19	40,681.7	53.37	2,353,211.3	49.67	2,393,893.0	49.73	
2010	7,917.7	87.66	40,560.4	57.60	2,302,053.9	44.75	2,342,614.4	44.98	

The data included for policy years 2007 through 2010 are from the latest statistical report. All other policy years are from the fifth statistical report.

### MINIMUM PREMIUM FORMULA CHANGES

Effective July 1, 1971 – Eight times the rate plus the loss and expense constant.

Effective July 1, 1976 – Twelve times the rate plus the loss and expense constant.

Effective July 1, 1977 – Fifteen times the rate plus the loss and expense constant.

- Effective July 1, 1978 Eighteen times the rate plus the loss and expense constant.
- Effective Jan. 1, 1987 Twenty-One times the rate plus the loss and expense constant.
- Effective Jan. 1, 1989 Twenty-Five times the rate plus the expense constant.
- Effective Jan. 1, 1991 Twenty-Eight times the rate plus the expense constant.
- Effective Jan. 1, 1993 Forty times the rate plus the expense constant.
- Effective Jan. 1, 1994 Sixty times the rate plus the expense constant.
- Effective Jan. 1, 1995 Seventy times the rate plus the expense constant.
- Effective Jan. 1, 1996 Eighty times the rate plus the expense constant.
- Effective Jan. 1, 1997 Ninety times the rate plus the expense constant.
- Effective Jan. 1, 1998 One Hundred times the rate plus the expense constant.

### TABLE X

### UNIT PLAN POLICY YEAR EXPERIENCE – NEW JERSEY BY REPORT LEVEL

<u>Report</u> 2006	Number of <u>Policies</u>	<u>Payroll</u>	Standard Premium		Death	Permanent <u>Total</u>	Permanent Partial <u>Major</u>	Permanent Partial <u>Minor</u>	Temporary <u>Total</u>	Medical <u>Only</u>	Total
First	199,106	146,885,658,241	2,579,192,127	Number Indemnity Medical	49 11,091,988 2,277,941	31 8,360,532 53,121,700	905 88,040,282 101,335,844	11,899 244,985,194 191,424,085	18,254 114,255,121 153,348,576	73,444  80,132,706	104,582 466,733,117 581,640,852
Second	199,341	147,199,252,607	2,571,726,461	Number Indemnity Medical	53 12,521,595 3,263,438	46 13,325,701 68,519,415	1,255 137,675,702 132,820,790	13,469 288,878,915 199,437,267	18,504 124,693,488 151,819,169	74,551  81,111,069	107,878 577,095,401 636,971,148
Third	199,407	147,387,361,586	2,570,595,988	Number Indemnity Medical		65 20,174,536 91,676,636	1,496 176,541,073 157,967,586	13,507 306,289,498 202,405,398	18,524 126,467,211 138,132,139	74,696  80,694,638	108,342 644,724,230 674,066,139
Fourth	199,401	147,314,147,517	2,570,072,974	Number Indemnity Medical			1,640 192,851,547 171,538,206	13,389 317,811,858 207,708,719	18,530 135,696,375 142,341,296		108,454 685,588,160 694,566,452
Fifth 2007	199,400	147,321,261,508	2,570,410,531	Number Indemnity Medical	59 16,491,371 3,360,182	, ,	1,729 213,334,299 183,779,198	13,388 322,961,883 207,416,618	18,464 131,010,550 139,710,331	74,814  80,132,449	108,562 715,187,639 712,832,495
First	199,550	154,541,444,012	2,652,327,001	Number Indemnity Medical	54 14,857,659 520,745	36 6,522,608 18,081,181	766 82,654,524 98,332,392	11,354 234,956,770 190,184,784	18,194 128,964,988 171,336,666	71,597  79,636,243	102,001 467,956,549 558,092,011
Second	199,969	155,102,456,962	2,646,098,143	Number Indemnity Medical	62 18,167,108 534,820	45 9,010,374 22,152,001	1,148 135,436,582 141,880,071		18,276 142,547,022 165,003,053	72,128 	104,673 599,519,452 619,014,706
Third	200,041	155,037,729,187	2,640,847,215	Number Indemnity Medical		52 13,186,728 23,014,324	1,378 168,698,522 160,013,360	13,369 318,494,682 219,243,696	18,209 148,545,007 157,825,492	72,120  78,480,746	105,192 668,777,792 643,645,569
Fourth <u>2008</u>	200,406	155,048,490,407	2,640,331,740	Number Indemnity Medical		82 24,375,510 35,173,290	1,574 182,981,336 163,786,275	13,475 330,754,657 221,321,872	17,976 150,845,116 157,935,292	72,176  78,665,802	105,348 710,323,676 662,656,522
First	198,274	152,587,618,199	2,580,045,626	Number Indemnity Medical	50 17,838,535 1,837,874	22 4,951,840 20,074,544	666 73,313,020 69,244,067	9,978 218,067,477 173,836,775	16,847 134,004,892 175,743,066	64,735  77,866,767	92,298 448,175,764 518,603,093
Second	198,446	151,111,477,225	2,569,030,911			, ,		11,565 276,098,498 208,960,643			94,201 571,530,122 594,081,851
Third 2009	198,470	151,117,130,577	2,567,745,591	Number Indemnity Medical			1,320 151,631,950 145,582,168	12,145 305,180,145 219,920,694	16,302 148,465,263 165,533,673		94,745 648,817,730 632,272,830
<u>2009</u> First	195,727	149,350,413,666	2,417,093,274	Number Indemnity Medical	47 18,540,983 1,794,774	61 7,905,981 28,940,699		9,550 212,837,436 176,206,811	15,987 131,143,567 180,767,873		86,713 436,318,455 545,893,289
	196,018	149,407,902,549	2,409,040,244	Number Indemnity Medical		, ,	1,180 121,757,780 130,270,823	10,907 262,329,421 202,850,870	15,859 148,733,508 185,024,234		89,049 561,923,376 626,346,703
<u>2010</u> First	196,582	153,193,071,089	2,384,035,634	Number Indemnity Medical	55 13,390,697 11,154,638	46 5,977,056 12,636,457	770 69,771,029 77,468,143	10,317 223,773,000 190,783,926	16,240 149,153,000 214,689,567	60,376  83,715,098	87,804 462,064,782 590,447,829

### CONCLUSION

The responsibilities and operations of the Bureau are numerous, varied and often complex. In addition to the Bureau, there are many other participants who have contributed to the success of New Jersey's Workers Compensation System including employers, legislators, governmental agencies, attorneys, judges of compensation, insurers, insurance producers, and others. The Bureau looks forward to working with these individuals and groups to ensure the continued success of the system.

To maintain an effective operation capable of addressing its day-to-day activities, it is necessary to rely on dedicated persons, many of whom have committed their working careers to the Bureau. We are privileged to have such a group. During 2012, the following individuals were honored for service of 25 years or more:

Carmen Ayaso	25 Years
Iroon Khan	25 Years
<b>Madeline Montalvo</b>	25 Years
Maria Osorio	25 Years
<b>Roxanne Sherrod</b>	<b>30</b> Years
Patricia Bell	<b>30</b> Years
Janet Sawh	<b>30</b> Years
John Skidmore	40 Years

The following individuals retired in 2012. We extend our appreciation for their service and best wishes in their retirements.

Jean Appling	43 Years
<b>Richard Kerber</b>	14 Years

Our thanks also go out to each Bureau employee who has contributed to the Bureau's objectives and goals. While it is not possible to identify all who have contributed to the success of the Bureau, special acknowledgements are appropriate for: **Paul G. Witko** – Associate Executive Director, **Robert Eichler** – Director of ITS, **Salvatore A. Nardone** – Director of Rating, **Janet Nicolai** – Director of Human Resources, **John T. Skidmore** – Director of Policy Review, **Stanley R. Markow** – Director of Actuarial Services, **James O'Hare** – Acting Director of Underwriting, and **Charu Mehta** – Controller.

### **IN MEMORIAM**

On March 7, 2013, *JEAN AUGUSTOWICZ* passed away. Jean had been employed with the Bureau since 1989 in various capacities. Her passing has left a void in the hearts of all who knew her.

This Annual Report is dedicated to Jean Augustowicz.

May 14, 2013

# List of Members as of December 31, 2012

#### A

Acadia Insurance Company Acceptance Indemnity Insurance Company Accident Fund General Insurance Company Accident Fund National Insurance Company ACE American Insurance Company ACE Fire Underwriters Insurance Company ACE Property and Casualty Insurance Company Accident Fund Insurance Company of America ACIG Insurance Company Admiral Insurance Company Advantage Workers Compensation Insurance Co. Affiliated FM Insurance Company AIOI Nissa Dowa Ins. Company of America **AIU Insurance Company** Alamance Insurance Company Alea North America Insurance Company All America Insurance Company Alliance Assurance Company of America Alliance National Insurance Company Allianz Insurance Company Allied Eastern Indemnity Company Allmerica Financial Alliance Insurance Company Allmerica Financial Benefit Insurance Company Allstate New Jersey Insurance Company Alterra Reinsurance USA Inc. American Alternative Insurance Corporation American Automobile Insurance Company American Casualty Company of Reading, PA American Centennial Insurance Company American Compensation Insurance Company American European Insurance Company American Fire and Casualty Company American Fuji Fire & Marine Insurance Company American Guarantee and Liability Insurance Co. American Home Assurance Company

## B

Balboa Insurance Company BancInsure Inc. Bankers Standard Insurance Company Beacon Insurance Company of America Benchmark Insurance Company Berkley National Insurance Company

## С

California Insurance Company Catlin Insurance Company, Inc. Camden Fire Insurance Association American Insurance Company American Manufacturers Mutual Insurance Company American Millennium Insurance Company American Mining Insurance Company American Modern Home Insurance Company American Motorists Insurance Company American Safety Casualty Insurance Company American States Insurance Company American Universal Insurance Company American Zurich Insurance Company Americas Insurance Company AmeriHealth Casualty Insurance Company Amerisure Insurance Company Amerisure Mutual Insurance Company Ameritrust Insurance Corporation AmGuard Insurance Company Amica Mutual Insurance Company Arch Indemnity Insurance Company Arch Insurance Company Argonaut Great Central Insurance Company Argonaut Insurance Company Argonaut-Midwest Insurance Company Argonaut-Southwest Insurance Company **ARI Casualty Company ARI Mutual Insurance Company** Arrowood Indemnity Company Associated Indemnity Corporation Assurance Company of America Atlanta International Insurance Company Atlantic Employers Insurance Company Atlantic Specialty Insurance Company Automobile Insurance Company of Hartford AXA Corporate Solutions Reinsurance Company **AXA Insurance Company** 

Berkley Regional Insurance Company Berkshire Hathaway Homestate Ins. Co. Bituminous Casualty Corporation Bituminous Fire and Marine Insurance Company Bloomington Compensation Ins. Co. Brotherhood Mutual Insurance Company

Capitol Indemnity Corporation Carolina Casualty Insurance Company

# List of Members as of December 31, 2012

#### С

CastlePoint Insurance Company CastlePoint National Insurance Company Caterpillar Insurance Company Central Mutual Insurance Company Centre Insurance Company Century Indemnity Company Charter Oak Fire Insurance Company Chartis Property Casualty Company Cherokee Insurance Company Chubb Indemnity Insurance Company Chubb Insurance Company of New Jersey Chubb National Insurance Company Church Mutual Insurance Company Cincinnati Insurance Company Cincinnati Casualty Company Cincinnati Indemnity Company Citizens Insurance Company of America

## D

Dallas National Insurance Company Deerfield Insurance Company Diamond State Insurance Company

## E

Eastern Advantage Assurance Company Eastern Casualty Insurance Company EastGuard Insurance Company Eastern Alliance Insurance Company Electric Insurance Company Empire Insurance Company Employers Assurance Company Employers Fire Insurance Company Employers Insurance Company of Wausau

#### F

Fairmont Premier Insurance Company Fairmont Specialty Insurance Company Farm Family Casualty Insurance Company Farmers Insurance Company of Flemington Farmers Insurance Exchange Farmers Mutual Fire Insurance Co of Salem County Farmington Casualty Company Federal Insurance Company Federated Rural Electric Insurance Exchange Federated Mutual Insurance Company

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Clarendon America Insurance Company Clarendon National Insurance Company Clearwater Insurance Company Colonial American Casualty Surety Company Commerce and Industry Insurance Company Companion Property & Casualty Insurance Co. Continental Casualty Company Continental Indemnity Company Continental Insurance Company Continental Insurance Company of New Jersey Continental Western Insurance Company Corepoint Insurance Company Countryway Insurance Company Crum and Forster Indemnity Company Crum and Forster Insurance Company Cumberland Insurance Company, Inc.

Direct National Insurance Company Discover Property and Casualty Insurance Company Drive New Jersey Insurance Company

Employers Mutual Casualty Company Employers Preferred Insurance Company Endurance American Insurance Company Endurance Reinsurance Corporation of America Euler American Credit Indemnity Company Everest National Insurance Company Excalibur Reinsurance Company Excelsior Insurance Company Excelsior Insurance Company Executive Risk Indemnity Insurance

Fidelity & Deposit Company of Maryland Fidelity & Guaranty Insurance Company Fidelity & Guaranty Insurance Underwriters, Inc. Finial Reinsurance Company Fireman's Fund Indemnity Corporation Fireman's Fund Insurance Company Firemen's Insurance Company First Dakota Indemnity Company First Financial Insurance Company First Liberty Insurance Corporation

# List of Members as of December 31, 2012

#### F

First National Insurance Company of America First Nonprofit Insurance Company Firstline National Insurance Company Fitchburg Mutual Fire Insurance Company Florists Mutual Insurance Company FMI Insurance Company Foremost Insurance Company Grand Rapids, MI

#### G

General Casualty Company of Wisconsin General Insurance Company of America General Security National Insurance Company General Star National Insurance Company Granite State Insurance Company Graphic Arts Mutual Insurance Company Gray Insurance Company Great American Alliance Insurance Company Great American Assurance Company

## H

Hanover Insurance Company Hanover American Ins. Company Harbor Specialty Insurance Company Harco National Insurance Company Harford Mutual Insurance Company Harleysville Insurance Company of New Jersey Harleysville Preferred Insurance Company Harleysville Worcester Insurance Company Harleysville Worcester Insurance Company Hartford Accident and Indemnity Company Hartford Casualty Insurance Company

## I

Illinois Insurance Company Illinois National Insurance Company Imperium Insurance Company Indemnity Insurance Company of North America Indiana Insurance Company

## K

Keystone Insurance Company Key Risk Insurance Company Foremost Property & Casualty Insurance Company Foremost Signature Insurance Company Founders Insurance Company Frankenmuth Mutual Insurance Company Franklin Mutual Insurance Company Frank Winston Crum Insurance, Inc. Frontier Insurance Company

Great American Insurance Company Great American Insurance Company of NY Great Divide Insurance Company Great Northern Insurance Company Great West Casualty Company Greater New York Mutual Insurance Company Greenwich Insurance Company Guarantee Insurance Company GuideOne Mutual Insurance Company

Hartford Fire Insurance Company Hartford Insurance Company of the Midwest Hartford Underwriters Insurance Company Highlands Insurance Company High Point Preferred Insurance Company Homesite Insurance Company Homestead Insurance Company Housing Authority Property Insurance A Mutual Co. Houston General Insurance Company Hudson Insurance Company

Infinity Assurance Insurance Company Insurance Company of Greater New York Insurance Company of North America Insurance Company of the State of Pennsylvania Insurance Company of the West

Koa Fire & Marine Insurance Company

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May 14, 2013

# List of Members as of December 31, 2012

#### L

Lancer Insurance Company Leading Insurance Group Ins. Co. Ltd. Liberty Insurance Corporation Liberty Insurance Underwriters, Inc. Liberty Mutual Fire Insurance Company Liberty Mutual Insurance Company Liberty Mutual Mid-Atlantic Insurance Company

## M

Maine Employers Mutual Insurance Company Manufacturers Alliance Insurance Company Markel Insurance Company Maryland Casualty Company Massachusetts Bay Insurance Company MEMIC Indemnity Company Mercer Insurance Company Mercer Insurance Company Merchants Mutual Insurance Company Merchants Preferred Insurance Company Meridian Security Insurance Company

#### N

National Casualty Company National Fire Insurance Company of Hartford National Interstate Insurance Company National Interstate Insurance Company of Hawaii National Specialty Insurance Company National Surety Corporation National Union Fire of Pittsburgh, Pa. Nationwide Agribusiness Insurance Company Nationwide Mutual Fire Insurance Company Nationwide Mutual Insurance Company Netherlands Insurance Company New England Insurance Company New Hampshire Insurance Company New Jersey Casualty Insurance Company New Jersey Indemnity Insurance Company New Jersey Manufacturers Insurance Company

## 0

Occidental Fire & Casualty Co of North Carolina Ohio Casualty Insurance Company Ohio Farmers Insurance Company Ohio Security Insurance Company

## Р

Pacific Employers Insurance Company Pacific Indemnity Company Pacific Pioneer Insurance Company Lincoln General Insurance Company Lion Insurance Company LM Insurance Corporation Lumber Mutual Insurance Company Lumbermens Mutual Casualty Company Lumbermens Underwriting Alliance

Metlife Insurance Company of CT MIC Property & Casualty Insurance Corporation Mid-Century Insurance Company Middlesex Insurance Company Midwest Employers Casualty Company Midwestern Indemnity Company Mitsui Sumitomo Insurance Company of America Mitsui Sumitomo Insurance USA Inc. Motors Insurance Corporation Motorists Commercial Mutual Insurance Company

New Jersey Re-Insurance Company New York Marine and General Ins. Company NGM Insurance Company Nipponkoa Insurance Company, Ltd. Norfolk and Dedham Mutual Fire Insurance Company NorGuard Insurance Company North American Elite Insurance Company North American Specialty Insurance Company North Pointe Insurance Company North River Insurance Company Northbrook Indemnity Company Northern Assurance Company of America Northern Insurance Company of New York North Sea Insurance Company Nova Casualty Company

Old Republic Insurance Company Old Republic General Insurance Corporation OneBeacon America Insurance Company OneBeacon Insurance Company

Paramount Insurance Company Partner Re Insurance Company of New York Pawtucket Insurance Company

May 14, 2013

# List of Members as of December 31, 2012

#### Р

Peerless Indemnity Insurance Company Peerless Insurance Company Penn Millers Insurance Company Penn National Security Insurance Company Pennsylvania General Insurance Company Pennsylvania Lumbermens Mutual Insurance Co. Pennsylvania Manufacturers Association Ins Co. Pennsylvania Manufacturers Indemnity Company Pennsylvania National Mutual Casualty Ins. Co. Petroleum Casualty Company Pharmacists Mutual Ins. Company Phoenix Insurance Company

# Q

QBE Insurance Corporation

## R

Rampart Insurance Company Regent Insurance Company Republic-Franklin Insurance Company Repwest Insurance Company Riverport Insurance Company

## S

SAFECO Insurance Company of America Safety First Insurance Company Safety National Casualty Company Sagamore Insurance Company Samsung Fire & Marine Insurance Company Ltd. St. Paul Fire and Marine Insurance Company St. Paul Mercury Insurance Company St. Paul Protective Insurance Company SeaBright Insurance Company Selective Casualty Insurance Company Selective Fire and Casualty Ins. Company Selective Insurance Co. of New England Select Markets Insurance Company Selective Insurance Company of America Selective Insurance Company of New York Selective Insurance Company of South Carolina Selective Insurance Company of Southeast Selective Way Insurance Company

#### Т

Technology Insurance Company, Inc. T.H.E. Insurance Company TIG Insurance Company Platte River Insurance Company Praetorian Insurance Company Preferred Mutual Insurance Company Preferred Professional Insurance Company Preserver Insurance Company Princeton Insurance Company Progressive Garden State Insurance Company Property & Casualty Insurance Co. of Hartford Protective Insurance Company Providence Washington Insurance Company Public Service Mutual Insurance Company

Quincy Mutual Fire Insurance Company

RLI Insurance Company Rochdale Insurance Company Royal & SunAlliance Personal Insurance Company RVI National Insurance Company

Seneca Insurance Company Inc. Sentinel Insurance Company, Ltd. Sentry Casualty Company Sentry Insurance A Mutual Company Sentry Select Insurance Company Sompo Japan Insurance Company of America SPARTA Insurance Company Specialty Surplus Insurance Company Standard Fire Insurance Company Starr Indemnity & Liability Company Star Insurance Company StarNet Insurance Company State Automobile Mutual Insurance Company State Auto Property & Casualty Insurance Company State Farm Fire and Casualty Company State Farm General Insurance Company State National Insurance Company, Inc. Strathmore Insurance Company

Titan Indemnity Company TNUS Insurance Company Toa Reinsurance Company of America

May 14, 2013

# List of Members as of December 31, 2012

#### Т

Tokio Marine America Insurance Company Tokio Marine and Nichido Fire Insurance Co Tower Insurance Company of New York Tower National Insurance Company Transguard Insurance Company of America Inc. Trans Pacific Insurance Company Transport Insurance Company Travelers Casualty Company Travelers Casualty Company Travelers Casualty & Surety Company Travelers Casualty & Surety Company Travelers Casualty & Surety Company of America Travelers Casualty & Surety Company of America Travelers Casualty Company of Connecticut

#### U

ULLICO Casualty Company United National Casualty Insurance Company United National Specialty Insurance Company United States Fidelity and Guaranty Company United States Fire Insurance Company United States Liability Insurance Company United Wisconsin Insurance Company

#### V

Valiant Insurance Company Valley Forge Insurance Company VanLiner Insurance Company

#### W

Washington International Insurance Company Wausau Business Insurance Company Wausau Underwriters Insurance Company Wesco Insurance Company West American Insurance Company

## Х

XL Insurance America, Inc. XL Insurance Company of New York, Inc.

# Y

York Insurance Company

#### Ζ

Zenith Insurance Company ZNAT Insurance Company Travelers Commercial Casualty Company Travelers Commercial Insurance Company Travelers Constitution State Ins. Company Travelers Indemnity Company of America Travelers Indemnity Company of Connecticut Travelers Property Casualty Co. of America Tri-State Insurance Co. of Minnesota Truck Insurance Exchange Trumbull Insurance Company Twin City Fire Insurance Company 21<sup>st</sup> Century Centennial Insurance Company

Unitrin Auto & Home Insurance Company Unitrin Preferred Insurance Company Universal Underwriters Insurance Company Universal Underwriters of Texas Insurance Company U.S. Specialty Insurance Company Utica Mutual Insurance Company

Vigilant Insurance Company Virginia Insurance Reciprocal Virginia Surety Company Inc

Westchester Fire Insurance Company Western Diversified Casualty Insurance Company Westport Insurance Corporation Work First Casualty Company

XL Reinsurance America Inc. XL Specialty Insurance Company

Zurich American Insurance Company Zurich American Insurance Company of Illinois

# APPENDIX

#### **EXHIBIT A**

#### Calendar Year 2012 New Jersey Schedule "W" – Total Experience Policy Year Analysis

Showing premium written, earned & losses incurred under all policies of Workers Compensation and Employers Liability Insurance issued in the State of New Jersey

Cal. Year	Amount To End Of Period		Experience Under Po	0					All	Experience
Ended	In Dollars Only	1942–2006 incl	2007	2008	2009	2010	2011	2012	Years	For Cal. Year
(a)	(b)	(C)	(d)	(e)	(f)	(g)	(h)	(i)	(j)	(k)
	1-Losses Paid	24,588,401,022	140,519,420	* * *	* * *	* * *	* * *	* * *	24,728,920,442	* * *
	2-Losses Outstanding	6,398,362,706	701,072,527	* * *	* * *	* * *	* * *	* * *	7,099,435,233	* * *
Dec. 31, 2007	3-Losses Incurred	30,986,763,728	841,591,947	* * *	* * *	* * *	* * *	* * *	31,828,355,675	* * *
	4 Std Prem Written	45,183,613,522	2,367,129,138	* * *	* * *	* * *	* * *	* * *	47,550,742,660	* * *
	5-Std Prem Earned	45,237,803,789	1,582,633,638	* * *	* * *	* * *	* * *	* * *	46,820,437,427	* * *
	6-Loss Ratio (3/5)	68.50%	53.18%	* * *	* * *	* * *	* * *	* * *	67.98%	* * *
	7-Losses Paid	25,423,951,651	542,681,371	146.604.375	* * *	* * *	* * *	* * *	26.113.237.397	1.384.316.955
	8-Losses Outstanding	5,696,823,066	1,004,722,841	723,157,493	* * *	* * *	* * *	* * *	7,424,703,400	325,268,167
Dec. 31, 2008	9-Losses Incurred	31,120,774,717	1,547,404,212	869,761,868	* * *	* * *	* * *	* * *	33,537,940,797	1,709,585,122
200.01, 2000	10-Std Prem Written	45,153,734,287	2,775,413,893	2,386,174,194	* * *	* * *	* * *	* * *	50,315,322,374	2,764,579,714
	11-Std Prem Earned	45,203,540,326	2,797,516,803	1,619,679,248	* * *	* * *	* * *	* * *	49,620,736,377	2,800,298,950
	12-Loss Ratio (9/11)	68.85%	55.31%	53.70%	* * *	* * *	* * *	* * *	67.59%	61.05%
		00.0070	00.0170	00.1070					01.0070	01.0070
	13-Losses Paid	26,084,069,465	776,992,220	533,310,225	127,747,259	* * *		* * *	27,522,119,169	1,408,881,772
	14-Losses Outstanding	5,177,613,153	855,013,877	950,589,766	642,155,838	* * *	* * *	* * *	7,625,372,634	200,669,234
Dec. 31, 2009	15-Losses Incurred	31,261,682,618	1,632,006,097	1,483,899,991	769,903,097	* * *	* * *	* * *	35,147,491,803	1,609,551,006
,	16-Std Prem Written	45,152,981,154	2,755,839,863	2,733,746,987	2,246,212,921	* * *	* * *	* * *	52,888,780,925	2,573,458,551
	17-Std Prem Earned	45,203,595,173	2,759,208,367	2,737,114,985	1,502,706,253	* * *	* * *	* * *	52,202,624,778	2,581,888,401
	18-Loss Ratio (15/17)	69.16%	59.15%	54.21%	51.23%	* * *	* * *	* * *	67.33%	62.34%
	19-Losses Paid	26,584,476,090	953,014,504	763,808,414	529,297,340	143,426,954	* * *	* * *	28,974,023,302	1,451,904,133
	20-Losses Outstanding	4,729,860,063	700,439,219	816,015,017	918,481,238	619,144,998	* * *	* * *	7,783,940,535	158,567,901
Dec. 31, 2010	21-Losses Incurred	31,314,336,153	1,653,453,723	1,579,823,431	1,447,778,578	762,571,952	* * *	* * *	36,757,963,837	1,610,472,034
	22-Std Prem Written	45,143,653,592	2,749,746,876	2,669,643,040	2,549,284,128	2,116,637,568	* * *	* * *	55,228,965,204	2,340,184,279
	23-Std Prem Earned	45,202,012,025	2,753,570,562	2,665,600,190	2,542,373,369	1,414,777,393	* * *	* * *	54,578,333,539	2,375,708,761
	24-Loss Ratio (21/23)	69.28%	60.05%	59.27%	56.95%	53.90%	* * *	* * *	67.35%	67.79%
	25-Losses Paid	27,012,547,857	1,073,628,051	947,748,476	765,945,260	571,259,030	144,336,746	* * *	30,515,465,420	1,541,442,118
	26-Losses Outstanding	4,372,079,115	589,385,099	637,614,053	782,170,222	947,638,113	659,821,984	* * *	7,988,708,586	204,768,051
Dec. 31, 2011	27-Losses Incurred	31,384,626,972	1,663,013,150	1,585,362,529	1,548,115,482	1,518,897,143	804,158,730	* * *	38,504,174,006	1,746,210,169
	28-Std Prem Written	45,140,648,093	2,748,453,010	2,665,337,860	2,529,904,494	2,487,698,395	2,230,617,179	* * *	57,802,659,031	2,573,693,827
	29-Std Prem Earned	45,198,714,413	2,752,003,393	2,662,624,601	2,510,954,086	2,512,167,061	1,453,507,490	* * *	57,089,971,044	2,511,637,505
	30-Loss Ratio (27/29)	69.44%	60.43%	59.54%	61.65%	60.46%	55.33%	* * *	67.44%	69.52%
	31-Losses Paid	27,378,847,187	1,166,280,697	1,062,638,690	942,866,044	826,630,632	580,581,024	139,285,994	32,097,130,268	1,581,664,848
	32-Losses Outstanding	4,122,827,291	506,625,658	567,797,633	653,022,748	810,665,010	1,007,090,390	676,053,953	8,344,082,683	355,374,097
Dec. 31, 2012	33-Losses Incurred	31,501,674,478	1,672,906,355	1,630,436,323	1,595,888,792	1,637,295,642	1,587,671,414	815,339,947	40,441,212,951	1,937,038,945
	34-Std Prem Written	45,133,089,029	2,754,706,135	2,662,834,266	2,525,410,190	2,495,511,123	2,632,132,622	2,413,298,049	60,616,981,414	2,814,322,383
	35-Std Prem Earned	45,186,283,552	2,758,232,328	2,659,316,850	2,505,229,384	2,514,639,858	2,634,601,329	1,598,552,429	59,856,855,730	2,766,884,686
	36-Loss Ratio (33/35)	69.72%	60.65%	61.31%	63.70%	65.11%	60.26%	51.00%	67.56%	70.01%

Ninety-Sixth Annual Report

#### EXHIBIT B

#### New Jersey Schedule "W"

#### Exhibit of Policy Year Experience Policy Years 1942–2006

#### As Developed to December 31, 2012

-		Losses		Standard		
Policy	5.1			147.11		Loss
Year	<u>Paid</u>	<u>Outstanding</u>	Incurred	<u>Written</u>	Earned	<u>Ratio</u>
1942–1988	\$9,019,482,068	\$422,070,902	\$9,441,552,970	\$15,051,945,784	\$15,062,960,096	62.68%
1989	874,277,318	58,027,247	932,304,565	1,101,573,726	1,112,028,504	83.84
1990	905,519,161	83,431,633	988,950,794	1,113,851,253	1,121,479,689	88.18
1991	897,638,205	70,837,489	968,475,694	1,126,587,707	1,133,241,261	85.46
1992	957,387,667	98,744,023	1,056,131,690	1,249,236,534	1,278,977,995	82.58
1993	941,317,449	100,329,561	1,041,647,010	1,493,887,810	1,463,959,806	71.15
1994	890,506,777	95,293,798	985,800,575	1,612,070,592	1,582,310,468	62.30
1995	895,922,366	109,002,165	1,004,924,531	1,598,957,473	1,601,290,167	62.76
1996	882,211,526	119,221,144	1,001,432,670	1,636,331,091	1,636,975,696	61.18
1997	894,682,770	159,281,700	1,053,964,470	1,550,764,012	1,562,339,846	67.46
1998	935,271,005	204,322,401	1,139,593,406	1,541,436,919	1,547,990,605	73.62
1999	1,008,208,149	266,152,407	1,274,360,556	1,599,576,390	1,597,133,045	79.79
2000	1,067,065,890	308,686,869	1,375,752,759	1,608,289,138	1,609,594,708	85.47
2001	1,157,209,074	310,117,276	1,467,326,350	1,695,293,538	1,687,421,938	86.96
2002	1,209,218,804	293,694,717	1,502,913,521	1,795,642,293	1,812,136,592	82.94
2003	1,229,033,204	275,281,306	1,504,314,510	2,027,613,138	2,011,394,092	74.79
2004	1,186,015,063	317,890,320	1,503,905,383	2,147,831,348	2,175,030,317	69.14
2005	1,239,861,700	396,263,511	1,636,125,211	2,508,345,699	2,503,594,858	65.35
2006	1,188,018,991	434,178,822	1,622,197,813	2,673,854,584	2,686,423,869	60.39
Total:	\$27,378,847,187	\$4,122,827,291	\$31,501,674,478	\$45,133,089,029	\$45,186,283,552	69.72%

#### **EXHIBIT C**

#### Historical Record New Jersey Workers Compensation Insurance Calendar Year Experience – Schedule "W"

Calendar			Available for	Available Benefits for (Incurred			Difference Between <u>Available &amp; Incurred</u> % of Standard	
Year	Premiums	Loss Ratio)	Benefits	Losses)	Loss <u>Ratio</u>	<u>Amount</u>	Earned Premium	
1917–1967	\$2,440,447,091	58.34%	\$1,423,675,880	\$1,435,193,438	58.81%	(\$11,517,558)	-0.47%	
1968	232,314,072	58.22	135,253,253	137,477,633	59.18	(2,224,380)	-0.96	
1969	253,468,183	58.09	147,239,668	143,146,697	56.48	4,092,971	1.61	
1970	273,993,821	58.16	159,354,806	157,716,621	57.56	1,638,185	0.60	
1971	284,666,161	59.07	168,152,301	176,777,315	62.10	(8,625,014)	-3.03	
1972	305,410,864	59.04	180,314,574	183,786,341	60.18	(3,471,767)	-1.14	
1973	336,940,156	59.05	198,963,162	179,863,173	53.38	19,099,989	5.67	
1974	357,401,962	58.51	209,115,888	205,176,270	57.41	3,939,618	1.10	
1975	362,243,531	58.12	210,535,940	248,213,049	68.52	(37,677,109)	-10.40	
1976	381,091,154	59.15	225,415,418	282,649,183	74.17	(57,233,765)	-15.02	
1977	438,187,092	59.31	259,888,764	312,498,866	71.32	(52,610,102)	-12.01	
1978	552,686,782	59.32	327,853,799	415,701,778	75.21	(87,847,979)	-15.89	
1979	612,366,005	59.84	366,439,817	423,656,759	69.18	(57,216,942)	-9.34	
1980	750,623,435	64.33	482,876,056	440,490,276	58.68	42,385,780	5.65	
1981	862,414,850	67.03	578,076,674	439,803,819	51.00	138,272,855	16.03	
1982	882,140,561	66.25	584,418,122	415,786,560	47.13	168,631,562	19.12	
1983	851,705,162	64.94	553,097,332	362,883,241	42.61	190,214,091	22.33	
1984	859,093,068	64.85	557,121,855	443,300,073	51.60	113,821,782	13.25	
1985	846,301,589	64.94	549,588,252	507,532,527	59.97	42,055,725	4.97	
1986	879,321,035	63.81	561,094,752	599,491,622	68.18	(38,396,870)	-4.37	
1987	1,012,085,295	61.44	621,825,205	598,253,645	59.11	23,571,560	2.33	
1988	1,088,105,229	59.23	644,484,727	783,365,290	71.99	(138,880,563)	-12.76	
1989	1,185,371,547	62.20	737,301,102	767,708,837	64.77	(30,407,735)	-2.57	
1990	1,110,714,820	68.64	762,394,652	913,281,629	82.22	(150,886,977)	-13.58	
1991	1,116,578,810	70.48	786,964,745	1,079,159,030	96.65	(292,194,285)	-26.17	
1992	1,233,154,194	70.97	875,169,531	1,201,185,416	97.41	(326,015,885)	-26.44	
1993	1,332,883,000	72.25	963,007,968	1,155,279,101	86.68	(192,271,133)	-14.43	
1994	1,548,457,360	70.58	1,092,901,205	1,119,208,233	72.28	(26,307,028)	-1.70	
1995	1,612,865,810	69.00	1,112,877,409	895,183,292	55.50	217,694,117	13.50	
1996	1,604,338,813	70.00	1,123,037,169	850,869,366	53.04	272,167,803	16.96	
1997	1,630,785,137	70.33	1,146,931,187	856,328,184	52.51	290,603,003	17.82	
1998	1,550,453,461	69.48	1,077,255,065	899,290,060	58.00	177,965,005	11.48	
1999	1,524,338,873	67.86	1,034,416,359	1,039,593,140	68.20	(5,176,781)	-0.34	
2000	1,610,490,995	67.84	1,092,557,091	1,070,096,941	66.45	22,460,150	1.39	
2001	1,624,787,076	67.32	1,093,806,660	1,317,862,836	81.11	(224,056,176)	-13.79	
2002	1,907,479,905	67.38	1,285,259,960	1,487,310,185	77.97	(202,050,225)	-10.59	
2003	1,963,595,170	65.77	1,291,456,543	1,516,793,157	77.25	(225,336,614)	-11.48	
2004	2,099,241,468	63.34	1,329,659,546	1,744,594,609	83.11	(414,935,063)	-19.77	
2005	2,370,590,292	62.39	1,479,011,283	1,799,955,355	75.93	(320,944,072)	-13.54	
2006	2,636,785,057	62.40	1,645,353,876	1,790,133,165	67.89	(144,779,289)	-5.49	
2007	2,739,233,296	62.54	1,713,116,503	1,697,730,533	61.98	15,385,970	0.56	
2008	2,800,298,950	62.94	1,762,508,159	1,709,585,122	61.05	52,923,037	1.89	
2009	2,581,888,401	63.16	1,630,720,714	1,609,551,006	62.34	21,169,708	0.82	
2010	2,375,708,761	62.88	1,493,845,669	1,610,472,034	67.79	(116,626,365)	-4.91	
2011	2,511,637,505	62.39	1,567,010,639	1,746,210,169	69.52	(179,199,530)	-7.13	
2012	2,766,884,686	61.97	1,714,638,440	1,937,038,945	70.01	(222,400,505)	-8.04	
Total:	\$60,301,570,485	64.60%	\$38,955,987,720	\$40,707,184,521	67.51%	(\$1,751,196,801)	-2.90%	

#### EXHIBIT D

#### Calendar Year 2012 Exhibit of Written Premium by Carrier or Group (Member Companies with less than \$250,000 Written Premium Summarized)

<u>Company</u>	Written <u>Premium</u>	<u>Company</u>	Written <u>Premium</u>	<u>Company</u>	Written <u>Premium</u>
ACE USA Group	\$183,518,321	Farmers Insurance Company of Flemington	\$1,823,847	New York Marine & General Insurance Co.	\$283,942
ACIG Insurance Company	1,981,762	Farmers Mutual Fire Ins. Co. of Salem Cty.	1,366,606	Old Republic General Insurance Group	124,609,404
Alliance National Insurance Co.	1,076,219	Federated Mutual Insurance Company	3,338,159	OneBeacon Insurance Group	3,391,374
Allianz Societas Europaea	3,053,511	Fitchburg Mutual Insurance Company	1,646,518	Pennsylvania National Mutual Cas. Ins. Co.	11,397,748
Allmerica Financial Prop. & Cas. Cos.	12,130,758	Florists' Mutual Insurance Company	855,295	Petroleum Casualty Company	455,589
American Alternative Insurance Corporation	1,853,249	Frank Winston Crum Insurance, Inc.	3,589,830	Protective Insurance Company	6,066,804
American Financial Group, Inc.	12,229,288	Franklin Mutual Group	6,720,301	QBE Insurance Group Limited	17,558,642
American International Group	273,526,674	Greater New York Group	2,163,948	Safety National Group	30,893,994
AmeriHealth Casualty Insurance Company	526,541	Guarantee Insurance Company	27,193,087	Samsung Fire & Marine Insurance Co., Ltd.	692,324
Amerisure Companies	485,843	GUARD Insurance Group	47,432,770	SeaBright Insurance Company	8,508,884
AmTrust Financial Services, Inc.	77,418,389	GuideOne Mutual Insurance Company	770,985	Selective Insurance Group	63,749,071
Arch Insurance Company	34,597,194	Harford Mutual Insurance Companies	950,941	Sentry Insurance Group	20,216,897
Argonaut Insurance Group	2,383,260	Hartford Insurance Group	270,273,888	Sompo Japan Ins. Co. of America	4,186,491
Berkshire Hathaway Insurance Group	5,938,069	HDI-Gerling America Insurance Company	2,490,095	SPARTA Insurance Company	2,819,191
Blue Cross Blue Shield of Michigan	323,676	Highmark Casualty Insurance Company	276,112	Starr Indemnity & Liability Company	2,731,287
Cherokee Insurance Company	556,296	Homesite Insurance Company	321,257	State Farm Fire and Casualty Company	7,069,020
Chubb Group of Insurance Companies	45,526,864	Leading Insurance Group Ins. Co. Ltd. USB	1,175,546	State National Insurance Company, Inc.	1,999,706
Church Mutual Insurance Company	1,344,284	Liberty Mutual Holding Company Inc.	304,710,418	T.H.E. Insurance Company	377,392
Cincinnati Insurance Company	1,192,756	Lumbermen's Underwriting Alliance	4,839,638	Tokio Marine Holdings, Inc.	4,199,972
CNA Insurance Companies	45,776,202	Magna Carta Companies	14,420,801	Tower Group, Inc.	18,952,281
Companion Property & Casualty Ins. Co.	39,172,601	MEMIC Indemnity Company	3,612,056	Transguard Insurance Co. of America	500,639
Continental Indemnity Company	24,203,441	Majestic Insurance Company	1,105,157	Travelers Group	241,484,449
Cumberland Insurance Company Inc.	7,686,887	Meadowbrook Insurance Group	13,605,666	Utica National Insurance Group	7,863,506
Dallas National Insurance Company	2,295,946	Mercer Insurance Co. of New Jersey, Inc.	5,651,335	W. R. Berkley Insurance Group	7,426,974
Eastern Alliance Insurance Group	3,497,536	Merchants Insurance Group	6,061,028	Work First Casualty Company	746,775
Electric Insurance Company	4,194,352	Mitsui Sumitomo US Insurance Group	4,832,963	XL Group plc	20,136,495
Employers Holdings, Inc.	1,529,975	Mutual Insurers Holding Company	296,030	Zenith Insurance Company	11,214,905
Everest National Insurance Company	3,992,440	Nationwide Mutual Insurance Companies	25,412,024	Zurich (U.S. Pool) Insurance Group Ltd.	140,515,256
Fairfax Financial Holdings Limited	20,497,268	NJM Insurance Group	464,784,103	Companies under \$250,000	794,787
Farm Family Casualty Insurance Company	19,248,578				

# EXHIBIT E

#### Financial

#### **Historical Calendar Year Development**

				Policy Declarations		
	Bureau	Standard	Bureau	and	Statistical	Experience
Calendar	Net	Written	Expense	Associated	Plan	Rated
Year	Expenditures	Premium	Ratio	Filings	1st Reports	Risks
1988	\$4,431,583	\$1,137,597,624	0.0039	407,110	180,461	57,788
1989	5,161,495	1,140,266,617	0.0045	434,597	185,546	57,803
1990	5,443,122	1,102,312,788	0.0049	497,596	187,809	69,685
1991	5,933,205	1,113,340,830	0.0053	464,956	198,858	75,693
1992	6,676,642	1,225,195,453	0.0054	449,838	195,616	72,843
1993	7,258,742	1,443,256,655	0.0050	485,439	188,039	73,584
1994	7,252,193	1,614,662,905	0.0045	481,663	181,950	74,941
1995	7,565,671	1,639,936,184	0.0046	495,458	176,423	75,483
1996	7,734,540	1,593,966,361	0.0049	488,018	173,239	76,060
1997	7,884,305	1,603,704,350	0.0049	500,026	174,810	75,474
1998	8,321,782	1,522,151,816	0.0055	524,839	164,474	74,978
1999	8,243,514	1,546,245,652	0.0053	535,162	171,232	74,191
2000	8,679,637	1,585,759,208	0.0055	588,323	175,059	75,324
2001	9,054,951	1,642,028,174	0.0055	603,179	194,193	77,228
2002	9,638,108	1,936,271,395	0.0050	613,378	203,313	81,018
2003	9,887,336	2,003,283,947	0.0049	660,775	228,957	87,333
2004	9,540,680	2,188,110,264	0.0044	614,795	209,849	91,439
2005	9,911,579	2,481,562,377	0.0040	638,004	221,098	96,899
2006	10,988,212	2,689,091,121	0.0041	680,862	213,355	93,527
2007	11,205,950	2,750,912,978	0.0041	701,089	219,937	96,626
2008	11,522,995	2,764,579,714	0.0042	748,934	219,592	98,411
2009	11,923,656	2,573,458,551	0.0046	673,191	220,318	98,834
2010	13,008,195	2,340,184,279	0.0056	711,039	217,317	97,137
2011	13,684,860	2,573,693,827	0.0053	712,221	215,082	91,459
2012	14,196,657	2,814,322,383	0.0050	748,004	214,755	92,860

#### EXHIBIT F

#### New Jersey Workers Compensation Experience Unit Statistical Reports and Schedule "W"

#### Loss Development Ratios by Policy Year & Report Level

		Statistical P	lan Reports		Schedule "W" 2012 to:			
Policy <u>Year</u>	Second to <u>First</u>	Third to <u>Second</u>	Fourth to <u>Third</u>	Fifth to <u>First</u>	Statistical <u>Third</u>	Statistical <u>Fifth</u>	Statistical <u>Fifth</u>	
1996 1997 1998 1999 2000	1.175 1.170 1.206 1.210 1.192	1.073 1.101 1.085 1.081 1.066	1.040 1.034 1.063 1.040 1.045	1.347 1.355 1.442 1.402 1.359	1.494 1.454 1.450 1.467 1.443	1.184 1.129 1.108 1.121 1.136	1.109 1.073 1.005 1.046 1.062	
2001 2002 2003 2004 2005	1.183 1.156 1.149 1.154 1.158	1.077 1.080 1.069 1.069 1.086	1.034 1.029 1.030 1.038 1.047	1.346 1.318 1.294 1.313 1.362	1.406 1.395 1.418 1.308 1.404	1.104 1.117 1.155 1.060 1.116	1.044 1.058 1.096 0.997 1.031	
2006 2007 2008 2009	1.188 1.206 1.210 XXXX	1.077 1.099 XXXX XXXX	1.046 XXXX XXXX XXXX XXXX	XXXX XXXX XXXX XXXX XXXX	1.416 1.491 1.379 1.247	1.107 1.125 XXXX XXXX	XXXX XXXX XXXX XXXX XXXX	
Average:	1.180	1.080	1.040	1.350	1.406	1.120	1.050	