



**SOUTH JERSEY TRANSPORTATION AUTHORITY**  
**BOARD OF COMMISSIONERS MEETING**  
**MARCH 20, 2024**  
**AGENDA**

*Revised*

The March 20, 2024, Board of Commissioners Meeting will be held at 9:00 a.m. at the South Jersey Transportation Authority Administration Building on the Atlantic City Expressway at Milepost 21.3 in Elwood, New Jersey 08217. Members of the public may attend this meeting in person or if desired have the opportunity to participate telephonically by dialing: 1 (800) 346-7359 access code: 492851.

1. Statement of Public Notice
2. Roll Call
3. Approval of the March 20, 2024, Agenda
4. Approval of the February 21, 2024, Meeting Minute
5. Executive Session
6. Roll Call upon return to Open Session
7. Executive Report
8. Committee Reports
9. Public Response to Agenda Items
10. Presentation and Approval of Bills
11. Resolutions and Motions

**RESOLUTIONS TO BE PRESENTED**

**RESOLUTION 2024-17 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING THE AWARD OF A CONTRACT TO TYLER TECHNOLOGIES, INC, FOR ENTERPRISE RESOURCE PLANNING SOFTWARE AND INTEGRATOR SERVICES (REISSUE)**

On November 1, 2023, and November 2, 2023, the Authority publicly re-advertised a Request for Proposals (“RFP”) for Enterprise Resource Planning Software and Integrator Services Reissue. On December 21, 2023, in response to said advertising, the Authority received Five (5) proposals. On March 6, 2024, the Consultant Selection Committee (“CSC”) meeting was held and based on the selection criteria outlined in the RFP, it was determined that Tyler Technologies, Inc. submitted the best proposal to the Authority and would best serve the interest of the Authority. The term of this Agreement shall be for the duration of the Implementation Phase of the project for the integration services. The Authority anticipates the software integration term not to exceed twenty-four (24) months. The term of the software maintenance and technical support contract is anticipated to be no less than three (3) years and no more than ten (10) years. The Director of Finance believes it to be in the best interest of the Authority and recommends awarding a contract with Tyler Technologies, Inc. for Enterprise Resource Planning Software and Integrator Services Reissue

**RESOLUTION 2024-18 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING CERTAIN PERSONNEL ACTIONS**

Pursuant to the Authority By-Laws, the Personnel Committee shall advise the Board on issues related to organization structure, equal employment opportunity, labor negotiations, employment practices and personnel actions affecting an individual’s employment status or compensation. This resolution seeks Board approval for personnel actions as specified in the “Schedule A” attached to this resolution.

**RESOLUTION 2024-19 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING THE ENTRY INTO AN OUT-OF-HOME ADVERTISING DEVELOPMENT AND MANAGEMENT AGREEMENT(S) WITH GARDEN STATE OUTDOOR, LLC, OF ATLANTIC CITY, NEW JERSEY**

The Authority actively manages its Out-of-Home Advertising Program to maximize annual revenues and increase long-term asset value. The Authority publicly advertised a Request for Proposals (“RFP”), for

Out-of-Home Advertising Development and Management on August 16<sup>th</sup> and August 17<sup>th</sup>, 2023. In response to said RFP, Garden State Outdoor, LLC of Atlantic City New Jersey submitted the sole proposal on September 6<sup>th</sup>, 2023. The Authority's Consultant Selection Committee met on September 13, 2023, and concluded that Garden State Outdoor, LLC, met the requirements of the RFP. Commissioners of the Authority authorized negotiations of said agreement, with Garden State Outdoor, LLC, of Atlantic City, New Jersey for the Out-of-Home Advertising Development and Management via resolution 2023-104. The Authority and Garden State Outdoor, LLC have agreed to terms for the development of a new digital and static billboard structure at Berlin Cross Keys Road North of Wilby Road and new digital and static billboard at AC Convention Center at Milepost 0.0 at Baltic Avenue, in a similar form as to the Out-of-home Advertising Development and Management Agreement attached hereto as Exhibit "A" ("Lease Agreement"). The Authority believes it to be in its best interest and in the interest of the users of the Expressway to enter into the Lease Agreement with Garden State Outdoor, LLC.

**RESOLUTION 2024-20 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING THE AWARD OF A CONTRACT TO VOLAIRE AVIATION, INC. OF FISHERS, INDIANA, FOR AIR SERVICE DEVELOPMENT CONSULTING SERVICES**

On January 10<sup>th</sup> and January 11<sup>th</sup>, 2024, the Authority advertised a Request for Proposals ("RFP") for Air Service Development Consulting Services. The purpose of this RFP is to solicit and obtain proposals from firms to provide air service consulting services on a retainer basis and/or on a project basis. In response to said RFP, three (3) proposals were received by the Authority and opened on January 31, 2024, to determine if same met all the requirement of the RFP. On February 6, 2024, the Authority's Consultant Selection Committee met to review the proposal and determined that Volaire Aviation, Inc of Fishers, Indiana, to have met the criteria as outlined in the request for proposal. The Authority desires to award a contract to Volaire Aviation, Inc of Fishers, Indiana for the provision of Air Service Development Consulting Services for a term of one (1) year with two (2) one-year renewal options that can be executed by agreement only.

**RESOLUTION 2024-21 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING AWARD OF A CONTRACT TO WASTE MANAGEMENT OF NEW JERSEY, INC. OF EWING, NEW JERSEY FOR REFUSE REMOVAL SERVICES AT VARIOUS SOUTH JERSEY TRANSPORTATION AUTHORITY LOCATIONS**

On January 18, 2024 and January 19, 2024, the Authority publicly advertised for bids for Refuse Removal Services at Various South Jersey Transportation Authority Locations, including the Farley Service Plaza, Elwood, New Jersey; East Maintenance yard at milepost 5.8 westbound, Atlantic City Expressway; West Maintenance yard at milepost 39.0 eastbound, Atlantic City Expressway; Central Maintenance yard at 100 Trooper Lane, Hammonton, NJ and Atlantic City International Airport, Egg Harbor Township, New Jersey. In response to said advertising, one (1) bid was received, opened and tabulated by the Authority on February 8, 2024. Waste Management of New Jersey, Inc. of Ewing, New Jersey was deemed the sole responsive, responsible bidder for Refuse Removal Services at Various South Jersey Transportation Authority Locations as outlined on Exhibit "A" attached hereto. The Director of Operations believes it to be in the best interest of the Authority and recommends authorization a contract with Waste Management of New Jersey, Inc. of Ewing, New Jersey for Refuse Removal Services at Various South Jersey Transportation Authority Locations, in accordance with each bid outlined on Exhibit "A", for a period of two (2) years beginning on or about May 1, 2024, to April 30, 2026.

**RESOLUTION 2024-22 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING AWARD OF A CONTRACT TO BRIAN HOSKINS FORD OF COATESVILLE, PENNSYLVANIA FOR THE PURCHASE AND DELIVERY OF 2024 OR CURRENT PRODUCTION YEAR EMERGENCY SERVICE PATROL VEHICLE WITH UTILITY BODY AND MESSAGE BOARD**

On January 25, 2024, and January 26, 2024, the Authority publicly advertised for bids for the Purchase and Delivery of 2024 or Current Production Year Emergency Service Patrol Vehicle with Utility Body and Message Board. On February 14, 2024, three (3) bids were received, opened, and tabulated. Brian Hoskins Ford of Coatsville, Pennsylvania was deemed the lowest, responsive, responsible bidder in an

amount not to exceed \$127,150.00 per unit. The Director of Operations recommends the Authority enter into a contract with Brian Hoskins Ford for the Purchase and Delivery of one (1) 2024 or Current Production Year Emergency Service Patrol Vehicle with Utility Body and Message Board in an amount not to exceed \$127,150.00.

**RESOLUTION 2024-23 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING AWARD OF A CONTRACT TO PACIFICO FORD, INC. OF PHILADELPHIA, PENNSYLVANIA FOR THE PURCHASE AND DELIVERY OF 2024 OR CURRENT PRODUCTION YEAR FORD F-450 REGULAR CAB 4X2 (2WD) OR APPROVED EQUIVALENT**

On January 25, 2024, and January 26, 2024, the Authority publicly advertised for bids for the Purchase and Delivery of 2024 or Current Production Year Ford F-450 Regular Cab 4X2 (2WD) or approved equivalent. On February 14, 2024, three (3) bids were received, opened, and tabulated. Pacifico Ford, Inc. of Philadelphia, Pennsylvania was deemed the lowest, responsive, responsible bidder in an amount not to exceed \$130,000.00 per unit. The Authority reserves the right to order (2) 2024 or Current Production Year Ford F-450 Regular Cab 4X2 (2WD) or approved equivalent, as specified in the bid and based on the availability of funds. The Director of Operations recommends the Authority enter into a contract with Pacifico Ford, Inc. for the Purchase and Delivery of two (2) 2024 or Current Production Year Ford F-450 Regular Cab 4X2 (2WD) or approved equivalent in an amount not to exceed \$260,000.00.

**RESOLUTION 2024-24 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY SUPPORTING CERTAIN SPECIAL EVENTS AND APPROVING THE USE OF PORTIONS OF THE ATLANTIC CITY EXPRESSWAY**

DelMoPRO, LLC in conjunction with the American Cancer Society and USA Triathlon has contacted the Authority with requests to utilize portions of the Atlantic City Expressway in support of certain events as follows: The American Cancer Society 52<sup>nd</sup> Annual Bike-A-Thon on Sunday, June 2, 2024, the 14<sup>th</sup> Annual Atlantic City Triathlon on Saturday, August 3, 2024 and the Inaugural USA Triathlon Nationals Atlantic City on September 14<sup>th</sup> and 15<sup>th</sup>, 2024. It is anticipated that these events will assist in promoting a positive image and showcase the region's many tourist attractions, bringing Atlantic City and its surroundings a healthful, non-gaming, family-friendly event. The Executive Director believes it is in the best interests of the Authority and the region as a whole to approve the use of portions of the Atlantic City Expressway as indicated above.

**RESOLUTION 2024-25 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY TERMINATING THE FIFTH AMENDMENT TO THE AIRPORT LEASE AND CONCESSION AGREEMENT WITH OUTSTANDING HOSPITALITY MANAGEMENT, A LIMITED LIABILITY COMPANY**

The Authority entered into a Concession Agreement dated July 9, 2018, with a commencement date of July 19, 2018, with Outstanding Hospitality Management, a limited liability company ("OHM") along with an Amendment to Airport Lease and Concession Agreement dated April 28, 2020 (collectively the "Concession Agreement") to provide the Airport and its facilities high quality and reasonably priced food and beverage services to the traveling public within the terminal at the Airport. The Authority and OHM entered into four prior amendments to the Concession Agreement due to the COVID-19 pandemic. Pursuant to the Concession Agreement, OHM retained the Right of First Refusal for a certain portion of space in the Airport Terminal ("FIS Space"). On March 9, 2022, the Airport Director served a letter to OHM informing OHM that the Airport was seeking to issue a Request for Proposals for the FIS Space for food and beverage, specialty and/or entertainment services for Airport patrons. On April 3, 2022, OHM responded exercising its Right of First Refusal pursuant to the Concession Agreement for FIS Space. OHM has agreed to provide the food and beverage, specialty, and/or entertainment services required by the Authority which were going to be included in the Request for Proposals. Pursuant to Resolution 2022-62, the Authority entered into the Fifth Amendment to the Concession Agreement for the FIS Space (the "Fifth Amendment"). On or about January 18, 2024, the Authority submitted a Default Letter to OHM informing OHM that it was in default of its requirements under the Fifth Amendment because OHM had failed to notify the Airport of the construction schedule and construction milestones and failed

to construct and open the food and beverage concession services in the FIS Space. Following communication with OHM and OHM failing to remedy the defaults under the Fifth Amendment, on March 5, 2024, the Authority submitted a letter to OHM terminating the Fifth Amendment. The Airport Director finds that terminating the Fifth Amendment to the Concession Agreement will be beneficial for the Authority, the Airport, and Airport patrons, and will permit the Airport to seek proposals from interested concessionaires for the FIS Space at the Airport.

**RESOLUTION 2024-26 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING A THIRD AMENDMENT TO THE AIRPORT MANAGEMENT/OPERATIONS & AIRFIELD LIGHTING SYSTEMS MAINTENANCE SERVICES AGREEMENT WITH TBI AIRPORT MANAGEMENT, INC.**

On February 11, 2016, and February 12, 2016, the Authority publicly advertised for Request for Proposals for the Management/Operations & Airfield Lighting Systems Maintenance Services at the Atlantic City International Airport. Pursuant to Resolution 2016-61, the Authority was authorized to enter into an Airport Management/Operations & Airfield Lighting Systems Maintenance Services Agreement (the "Agreement") with TBI Airport Management, Inc. ("TBI"). Pursuant to Resolution 2021-66, the Authority and TBI entered into the Second Amendment to the Agreement with TBI to (1) extend the term of the Agreement for a single period of five (5) years; (2) to amend certain portions of Article 3 and Article 5 of the Agreement to reflect the roles and responsibilities of TBI regarding marketing and air service development; and (3) to incorporate the sum payable to TBI for TBI's marketing and air service development responsibility. The Airport and TBI seek to enter into a Third Amendment to the Agreement to amend certain portions of the Agreement and the Second Amendment to the Agreement. The Airport Director believes it is in the best interest of the Authority to authorize the Third Amendment to the Agreement in a similar form as attached hereto as Exhibit A.

**RESOLUTION 2024-27 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY FOR THE SUBMISSION OF AN APPLICATION AND THE RECEIPT OF FUNDING FROM THE FEDERAL EMERGENCY MANAGEMENT AGENCY ASSISTANCE TO FIREFIGHTER GRANT PROGRAM AT THE ATLANTIC CITY INTERNATIONAL AIRPORT**

Pursuant to Section 7(r) of the Act, the Authority has the power to apply for, receive and accept from any federal agency, any bi-State agency or the State or subdivision thereof, grants for or in aid of the planning or acquisition of any project and to receive and accept aid or contributions from any other public or private source, of either money, property, labor or other things of value, to be held, used and applied only for the purposes for which those grants and contributions may be made. The Authority will apply for the Assistance for Firefighter Grant Program through the Federal Emergency Management Agency (the "Grant"). As part of the Grant, fire departments are permitted to use funding from the Grant to help cover costs associated with the purchase of firefighter equipment and protective items. The approval of Grant applications is reviewed and based on certain criteria and if the Authority's application for the Grant is approved, the Grant is repaid on a reimbursement basis. It is the recommendation of the Airport Director to apply and receive funding from the Federal Emergency Management Agency for the Grant for the fire department at the Airport.

**RESOLUTION 2024-28 OF THE SOUTH JERSEY TRANSPORTATION AUTHORITY AUTHORIZING A SHARED SERVICES AGREEMENT WITH THE PARKING AUTHORITY OF THE CITY OF CAMDEN FOR THE PROVISION OF TRANSPORTATION SERVICES**

The Parking Authority of the City of Camden ("Parking Authority") has contacted the Authority for the use of on demand shuttles services during events at the Freedom Mortgage Pavilion. The Parking Authority of the City of Camden has agreed to provide two weeks' notice for service, communication all relevant special event information and provide the appropriate contacts for the Authority to operate efficiently and effectively. The Parking Authority agreed the fee due and owing will start at \$55.00 per vehicle per hour, based on a portal to portal calculation, and increase \$5.00 each calendar year. The term of this agreement will be May 1, 2024, through April 30, 2027.

12. Petitions and Communications, Unfinished Business, New Business
13. General Comment
14. Time and Place of Next Meeting: The next regularly scheduled Board meeting will be held on **April 17, 2024, at 9:00 a.m.**

ADJOURNMENT