

# **New Jersey Department of Labor and Workforce Development Division of Labor Market & Demographic Research**

## **Labor Market Information Update for October 2012**

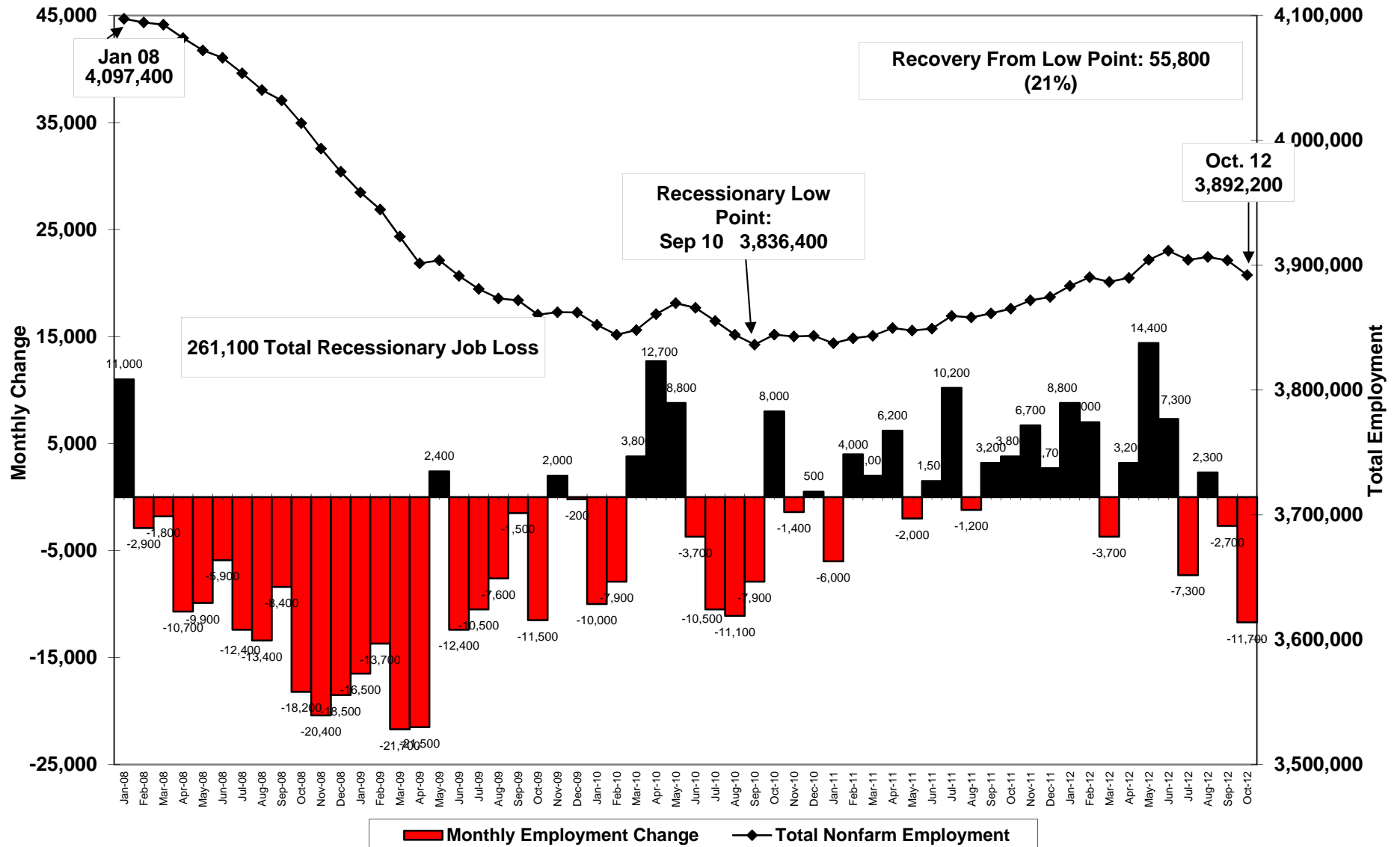


**Prepared: November 2012**

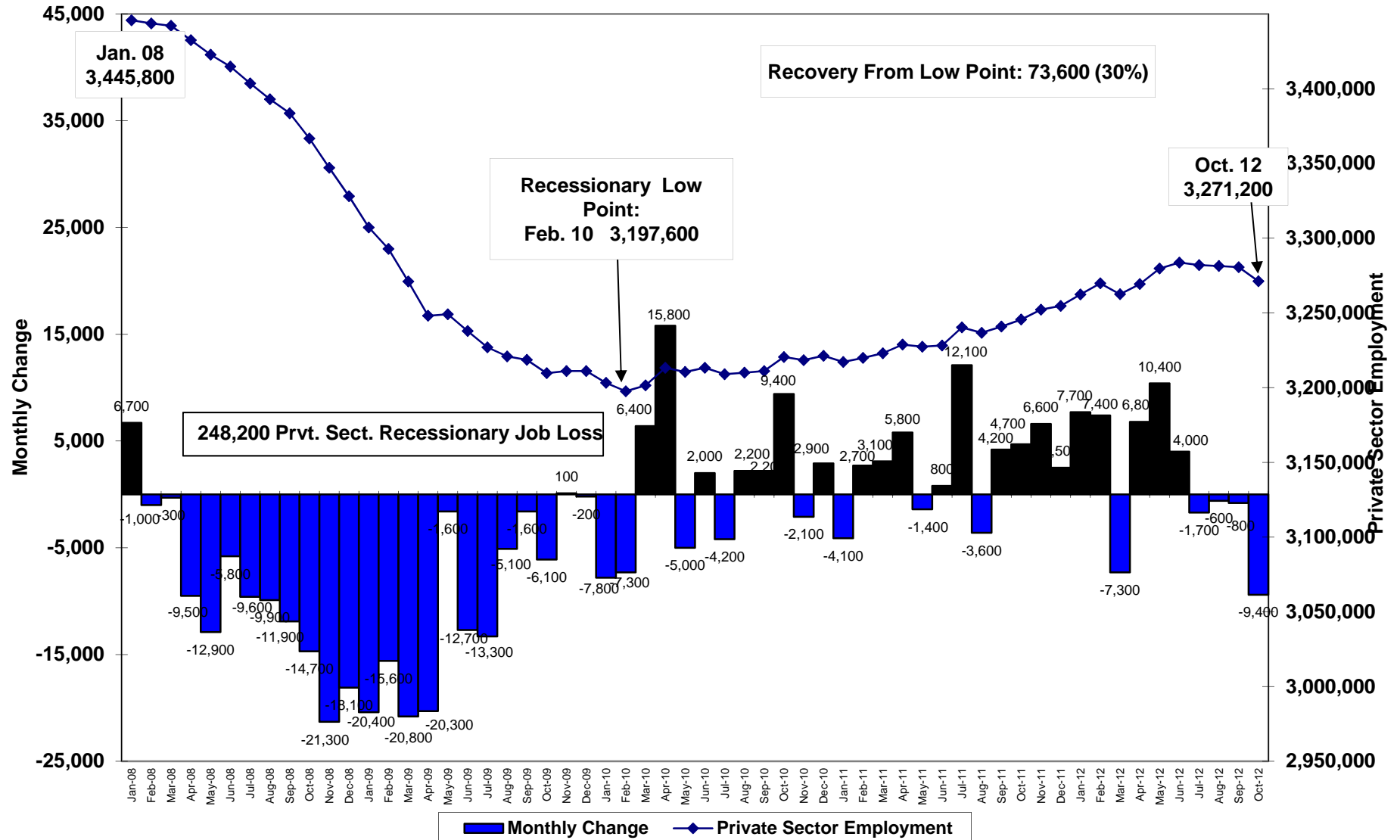


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DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT

## New Jersey Total Nonfarm Employment vs. Monthly Change January 2008 - October 2012



## New Jersey Private Sector Employment vs. Monthly Change January 2008 - October 2012

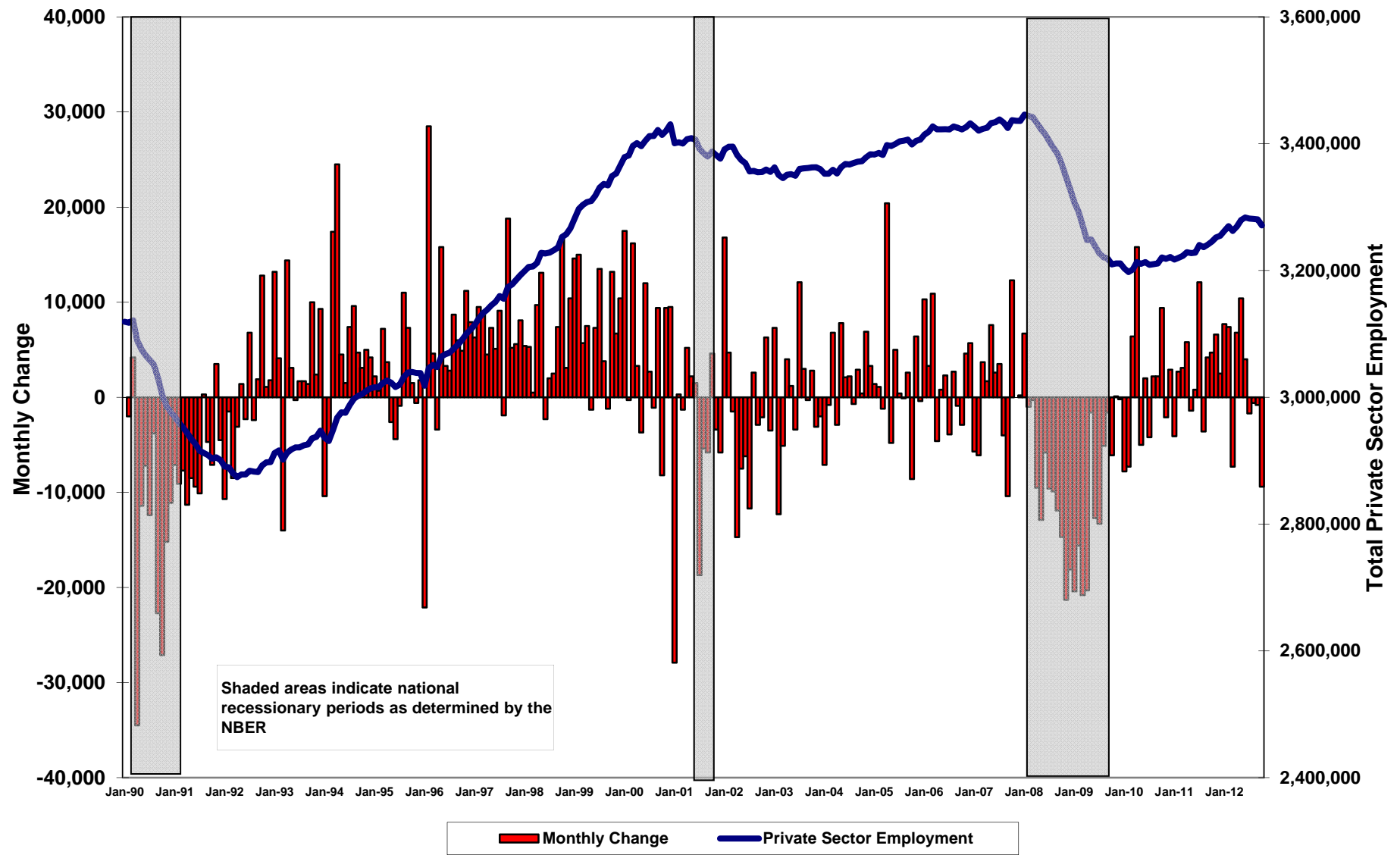


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Source: NJLWD, Current Employment Statistics

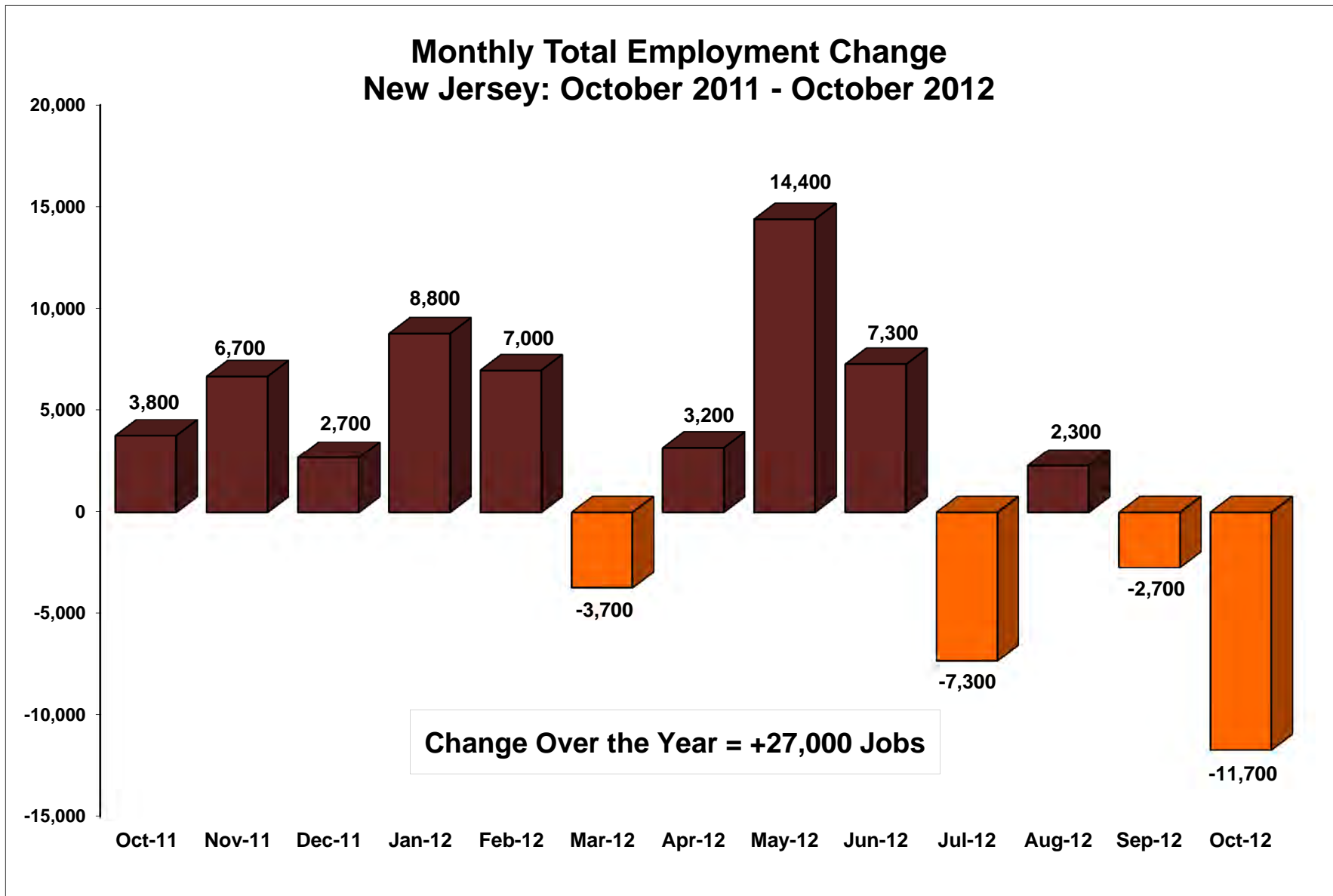
## New Jersey Private Sector Employment vs. Monthly Change January 1990 - October 2012

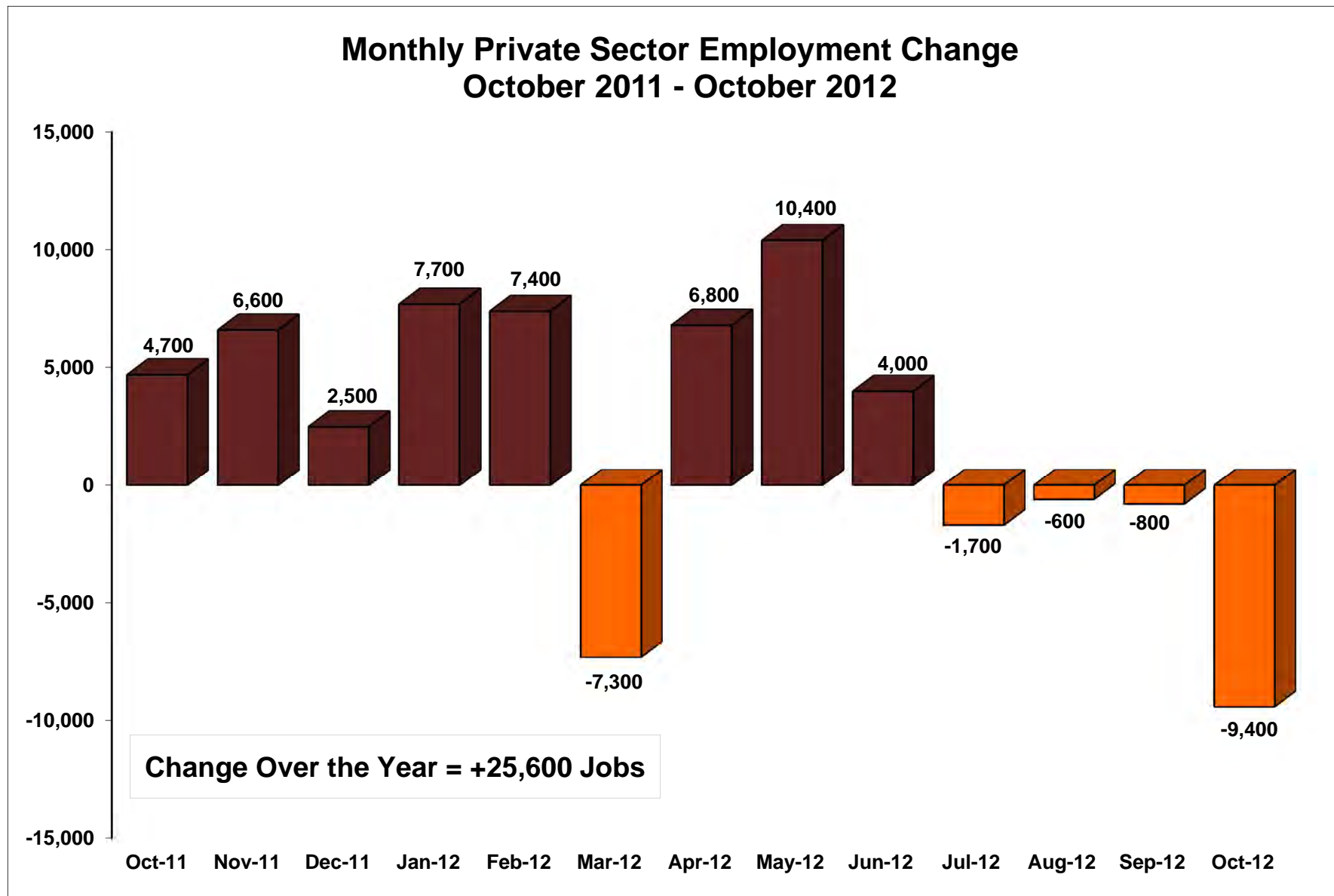


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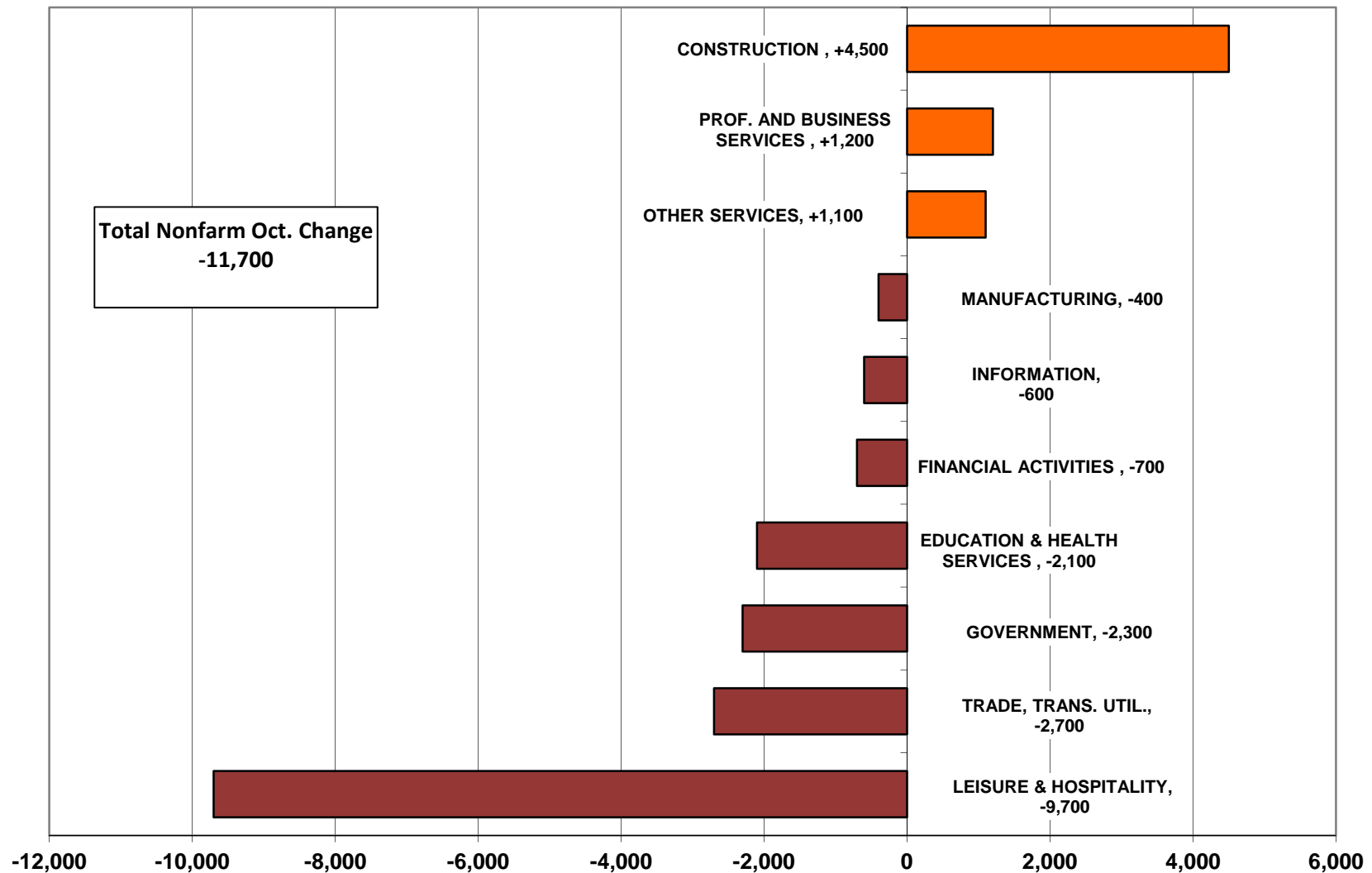
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Source: NJLWD, Current Employment Statistics

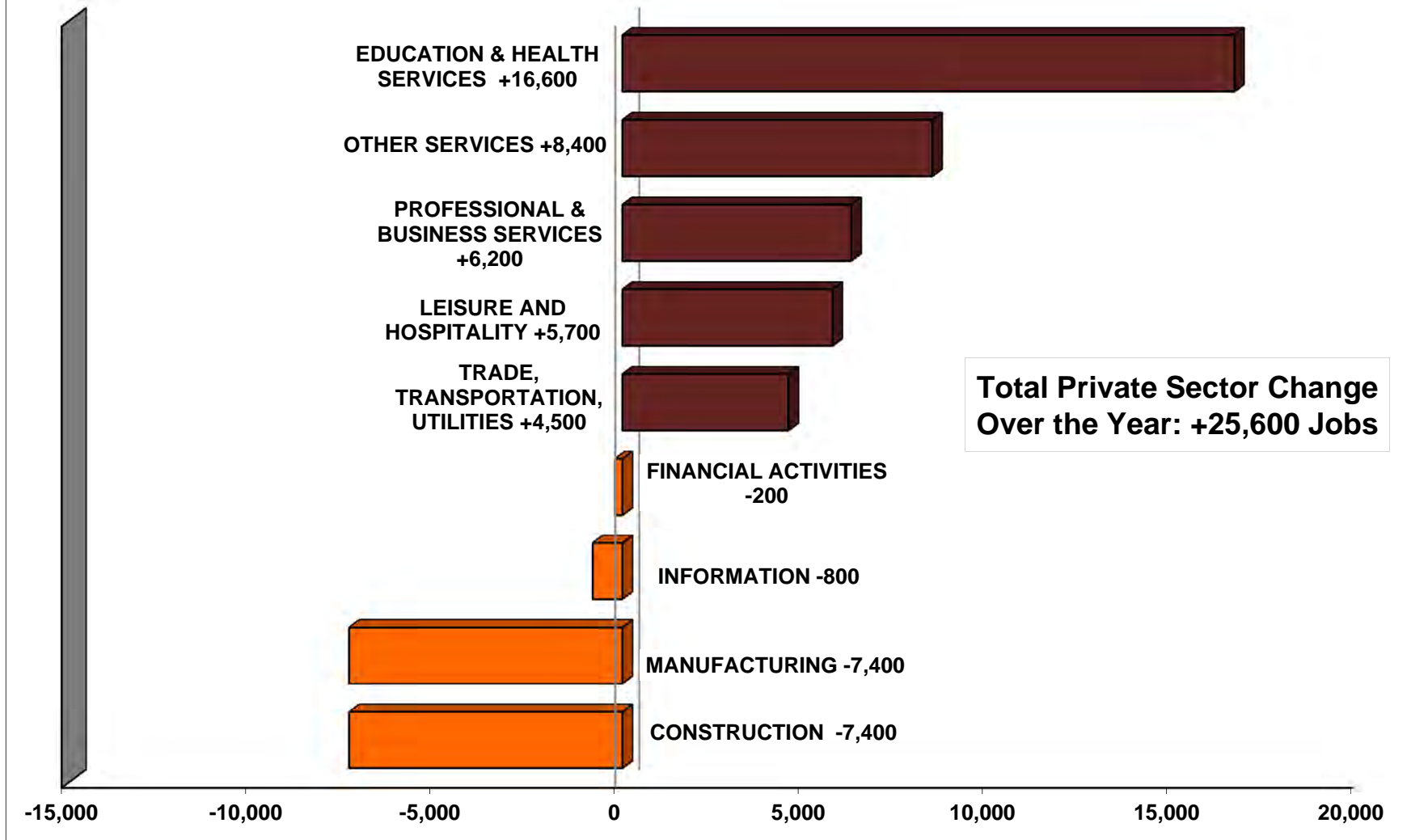




## Monthly Employment Change: October 2012

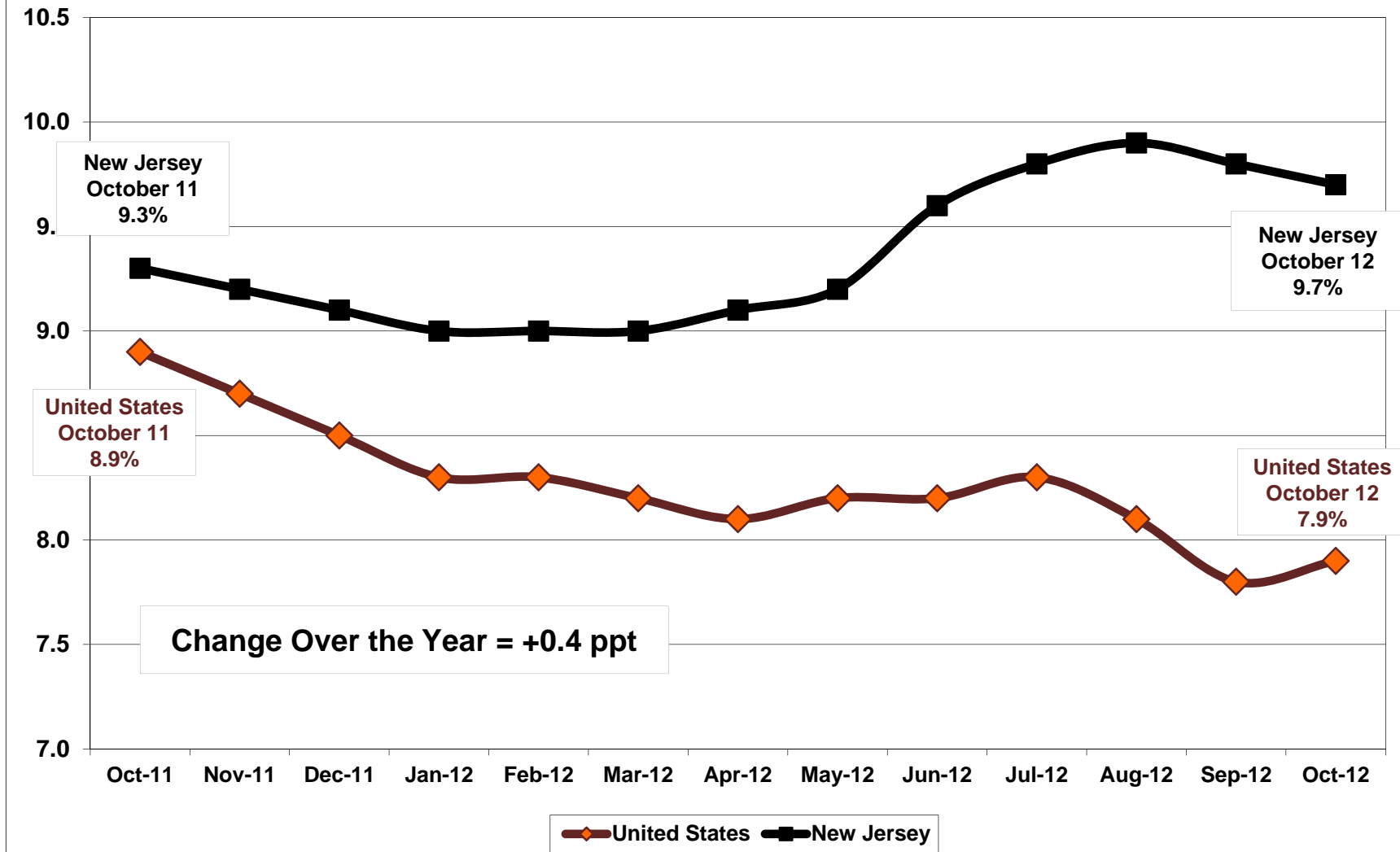


## New Jersey Private Sector Employment Change by Industry October 2011 - October 2012

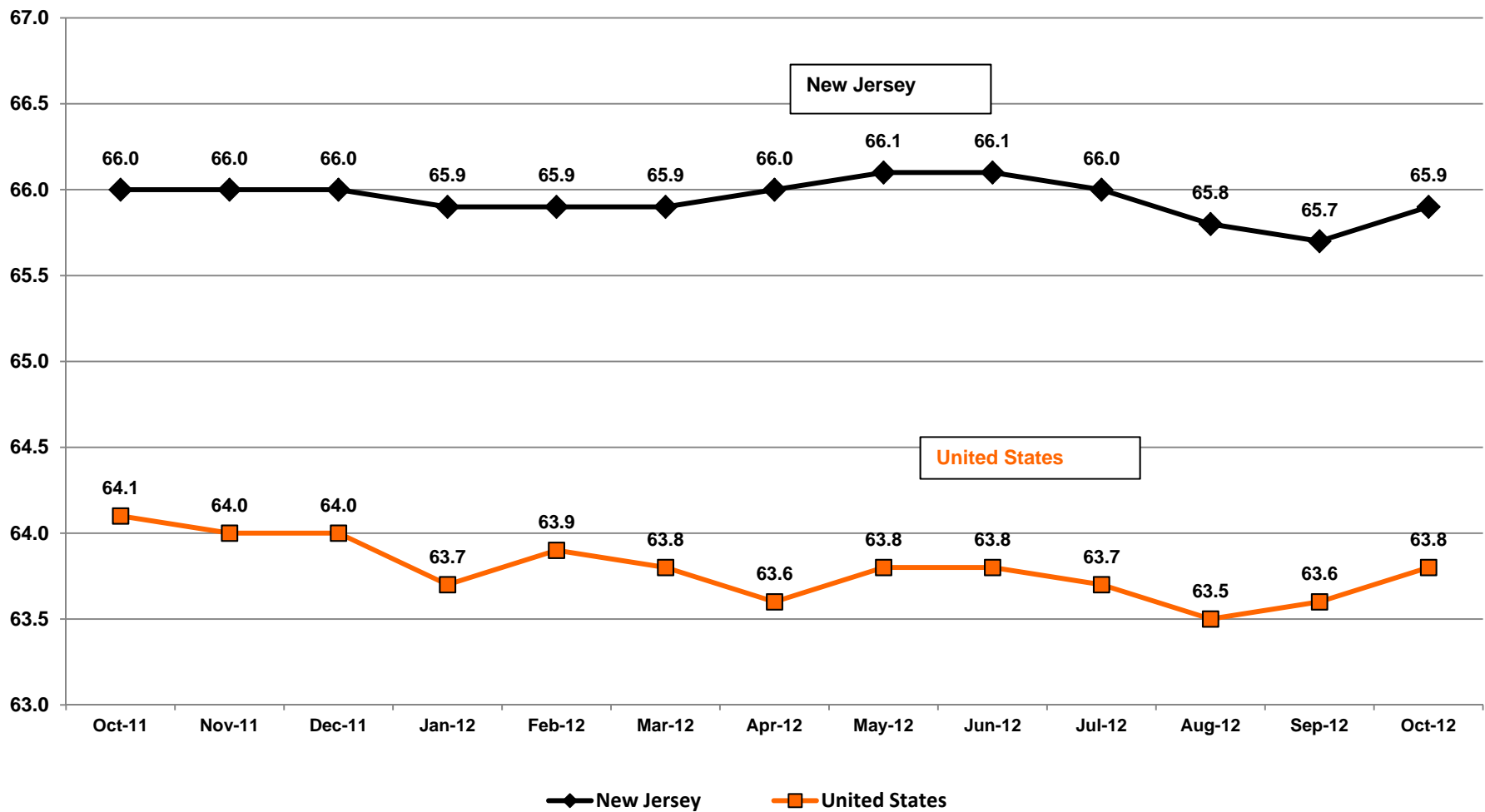




## Unemployment Rates, New Jersey vs. United States: October 2011 - October 2012



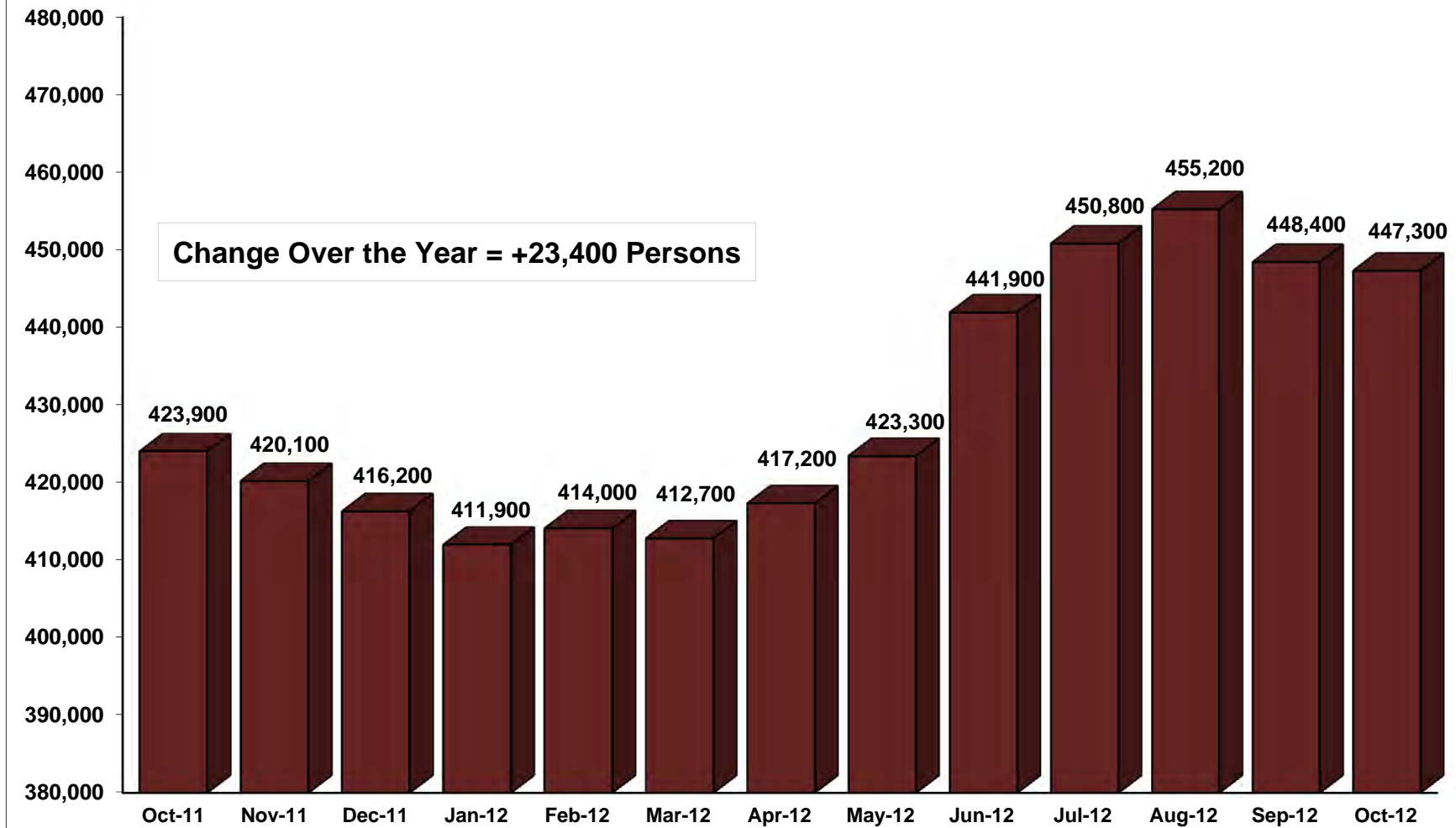
## Labor Force Participation Rates: New Jersey vs. United States October 2011 - October 2012



Source: NJLWD, Local Area Unemployment Statistics



## Unemployed New Jersey Residents October 2011 - October 2012

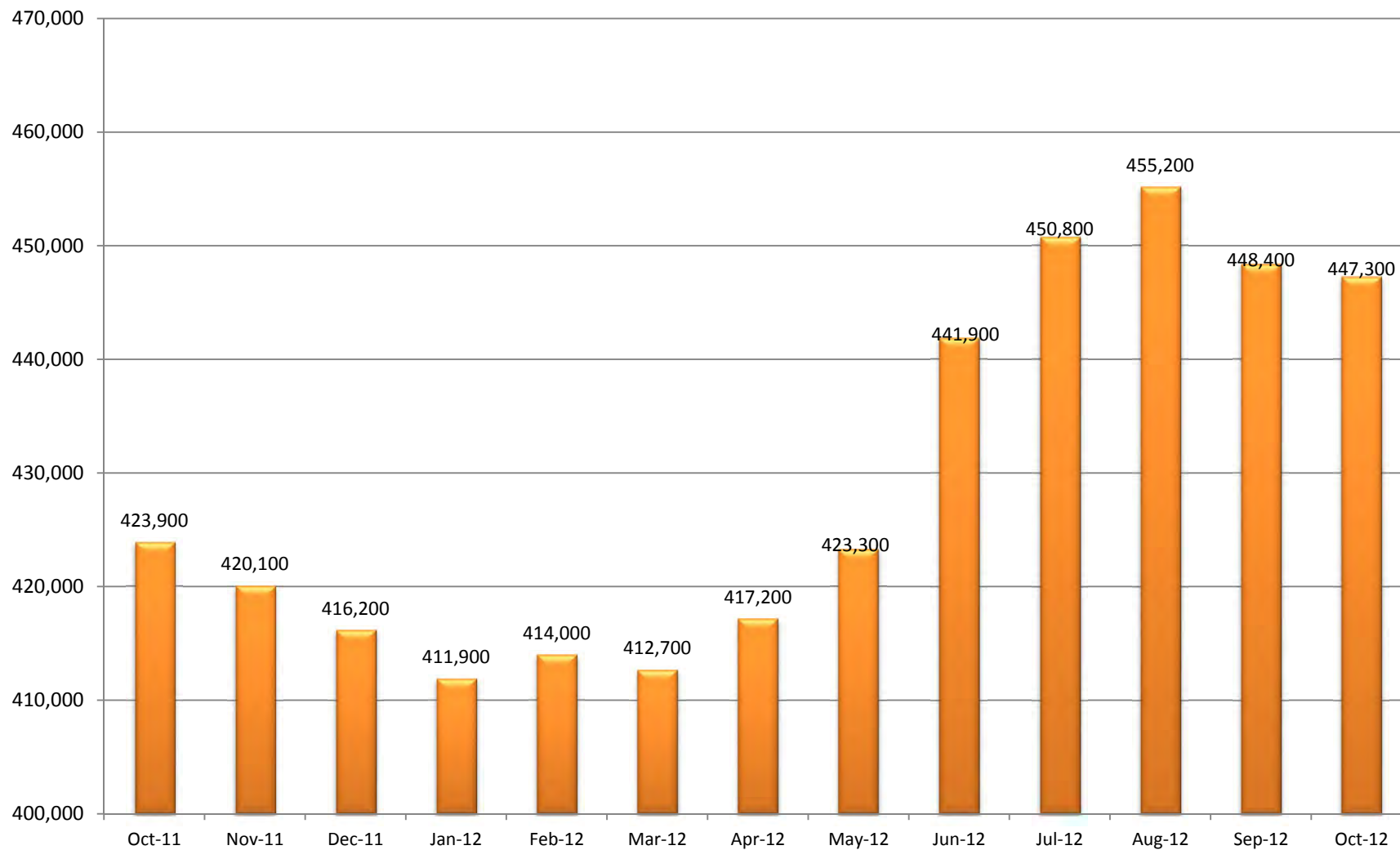


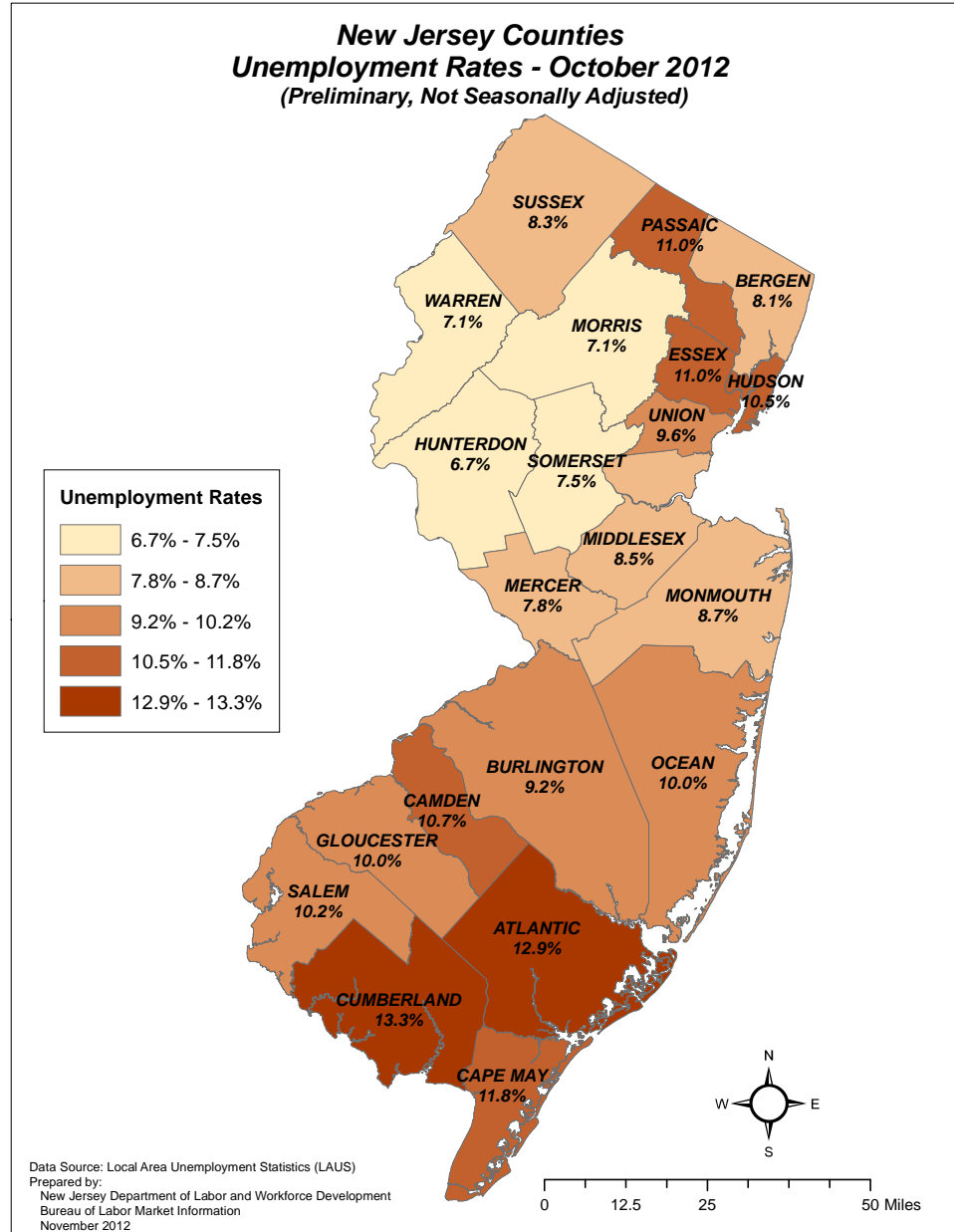
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Source: NJLWD, Local Area Unemployment Statistics

## New Jersey Unemployed Residents: October 2011 - October 2012

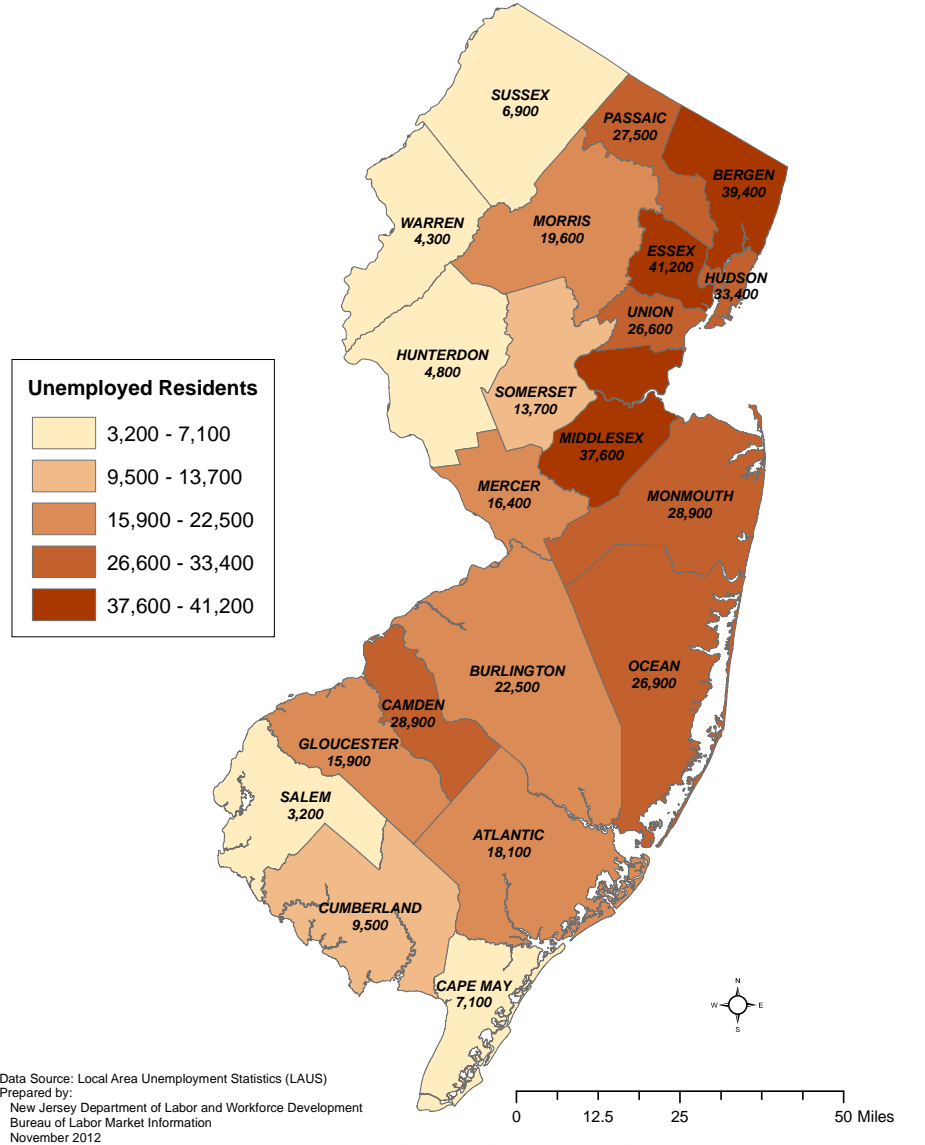




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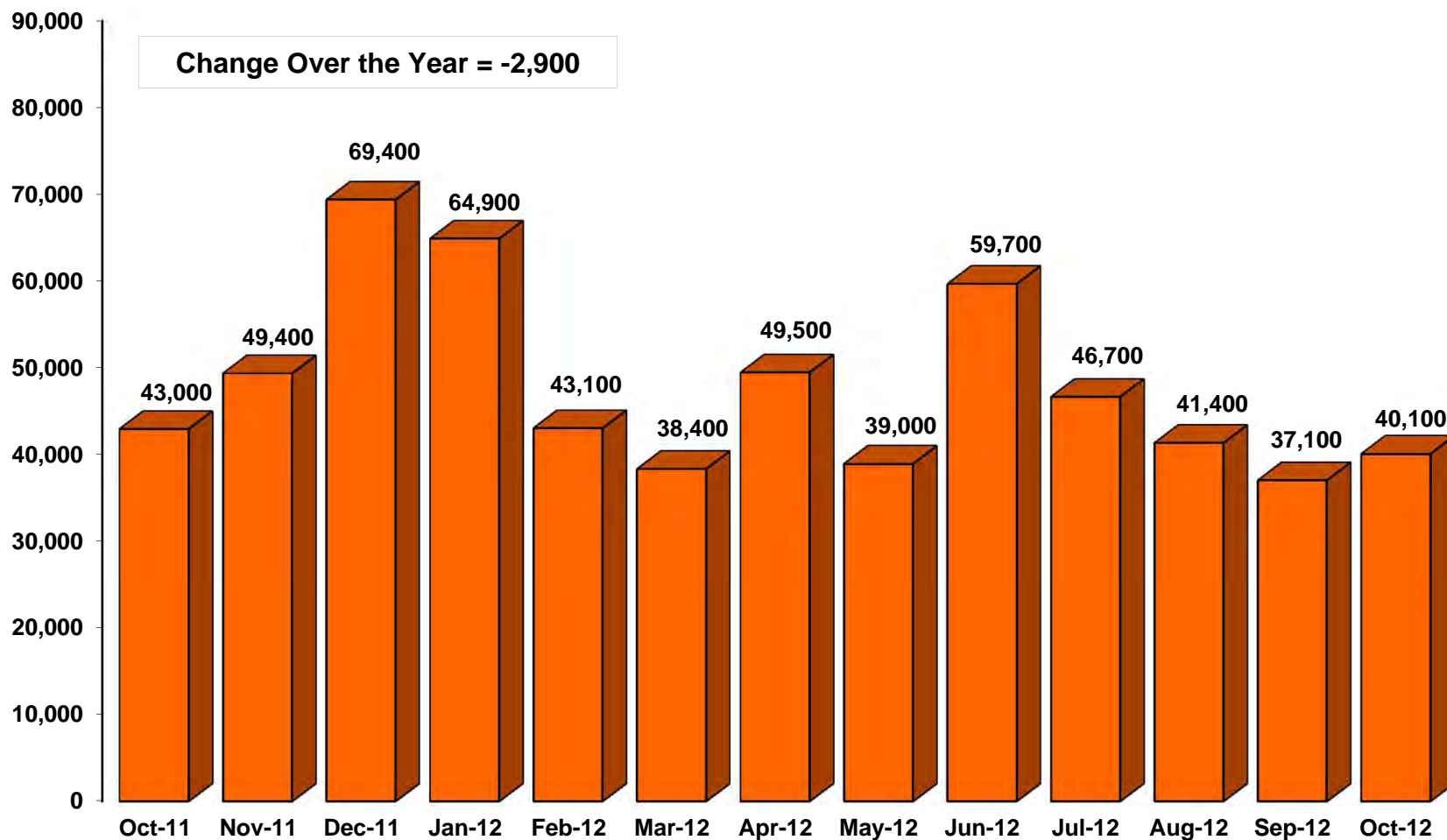
**New Jersey Counties  
Unemployed Residents - October 2012**  
(Preliminary, Not Seasonally Adjusted)



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## New Jersey Monthly Initial Unemployment Claims October 2011 - October 2012



Source: NJLWD, Unemployment Insurance Administrative Data



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# Real Time Jobs in Demand

## Top 50 Occupational Listings – October 2012

| SOC Code (ONET-6) | Occupation Title   | Real Time Job Postings | Real Time Mean Salary | % Real Time Postings Requiring High School Diploma (Excluding NA) | % Real Time Job Postings Requiring Some College/Associate's Degree (Excluding NA) | % Real Time Job Postings Requiring Bachelor's or Higher (Excluding NA) | % Real Time Job Postings with Unspecified Education | % 2011 National Employment Requiring High School Diploma or Less | % 2011 National Employment Requiring Some College or Associate's Degree | % 2011 National Employment Requiring a Bachelor's or Higher | 2011 Mean Salary according to BLS | 2011 Employment |
|-------------------|--|------------------------|-----------------------|---|---|--|---|--|---|---|-----------------------------------|-----------------|
| 15-1199           | Computer Occupations, All Other  | 34,281                 | \$86,784              | 8%  | 4%  | 86%  | 40%   | 13%  | 42%   | 45%   | NA                                | NA              |
| 29-1141           | Registered Nurses  | 32,855                 | \$70,154              | 7%  | 18%   | 73%  | 52%   | 1%   | 44%   | 55%   | \$69,110                          | 2,724,570       |
| 15-1131           | Computer Programmers   | 28,948                 | \$90,111              | 7%  | 3%  | 89%  | 56%   | 7%   | 25%   | 69%   | \$76,010                          | 320,100         |
| 15-1132           | Software Developers, Applications  | 28,905                 | \$92,744              | 6%  | 2%  | 91%  | 32%   | 3%   | 15%   | 82%   | \$92,080                          | 539,880         |
| 41-2031           | Retail Salespersons  | 21,078                 | \$51,617              | 70%   | 1%  | 27%  | 61%   | 38%  | 44%   | 19%   | \$25,130                          | 4,270,550       |
| 41-1011           | First-Line Supervisors/Managers of Retail Sales Workers                                      | 20,837                 | \$48,448              | 50%   | 4%  | 44%  | 38%   | 37%  | 39%   | 24%   | \$40,630                          | 1,197,390       |
| 41-4012           | Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 20,748                 | \$63,776              | 31%   | 4%  | 63%  | 38%   | 22%  | 33%   | 45%   | \$63,520                          | 1,390,480       |
| 15-1121           | Computer Systems Analysts  | 17,696                 | \$79,541              | 11%   | 4%  | 83%  | 33%   | 6%   | 24%   | 70%   | \$82,320                          | 487,740         |
| 13-2011           | Accountants and Auditors   | 16,204                 | \$63,374              | 10%   | 3%  | 85%  | 31%   | 4%   | 19%   | 77%   | \$70,130                          | 1,085,150       |
| 43-4051           | Customer Service Representatives   | 15,123                 | \$33,912              | 73%   | 5%  | 20%  | 49%   | 35%  | 46%   | 19%   | \$33,120                          | 2,212,820       |
| 43-6011           | Executive Secretaries and Administrative Assistants  | 12,889                 | \$62,052              | 19%   | 5%  | 74%  | 37%   | 33%  | 49%   | 19%   | \$48,120                          | 952,030         |
| 11-1021           | General and Operations Managers  | 12,797                 | \$79,289              | 15%   | 2%  | 81%  | 30%   | 19%  | 34%   | 47%   | \$114,490                         | 1,805,030       |
| 43-6014           | Secretaries, Except Legal, Medical, and Executive  | 12,784                 | \$37,697              | 60%   | 9%  | 30%  | 44%   | 33%  | 49%   | 19%   | \$33,020                          | 1,955,570       |
| 17-2141           | Mechanical Engineers   | 12,216                 | \$76,746              | 7%  | 4%  | 88%  | 27%   | 4%   | 24%   | 71%   | \$83,550                          | 238,260         |
| 53-3032           | Truck Drivers, Heavy and Tractor-Trailer   | 12,212                 | \$62,619              | 88%   | 0%  | 11%  | 75%   | 67%  | 28%   | 5%  | \$39,830                          | 1,508,620       |
| 11-2022           | Sales Managers   | 10,517                 | \$78,805              | 26%   | 3%  | 70%  | 37%   | 10%  | 25%   | 65%   | \$116,860                         | 328,230         |
| 49-9071           | Maintenance and Repair Workers, General  | 10,303                 | \$43,529              | 76%   | 5%  | 17%  | 50%   | 59%  | 35%   | 5%  | \$36,930                          | 1,225,450       |
| 23-1011           | Lawyers  | 10,293                 | \$98,602              | 3%  | 1%  | 94%  | 52%   | NA   | NA  | NA  | \$130,490                         | 570,950         |
| 11-3031           | Financial Managers   | 9,921                  | \$92,901              | 15%   | 2%  | 81%  | 27%   | 13%  | 30%   | 58%   | \$120,450                         | 477,690         |
| 15-1151           | Computer User Support Specialists  | 9,844                  | \$45,274              | 31%   | 20%   | 47%  | 50%   | 13%  | 48%   | 39%   | \$51,820                          | 632,490         |
| 15-1142           | Network and Computer Systems Administrators  | 9,477                  | \$75,459              | 13%   | 15%   | 71%  | 42%   | 8%   | 46%   | 46%   | \$74,270                          | 341,800         |
| 15-1134           | Web Developers   | 9,456                  | \$80,030              | 5%  | 3%  | 90%  | 57%   | 8%   | 32%   | 61%   | NA                                | NA              |
| 11-2021           | Marketing Managers   | 8,725                  | \$86,607              | 4%  | 0%  | 94%  | 26%   | 10%  | 25%   | 65%   | \$126,190                         | 168,410         |
| 53-7062           | Laborers and Freight, Stock, and Material Movers, Hand                                       | 8,510                  | \$29,621              | 90%   | 1%  | 8%   | 67%   | 68%  | 27%   | 4%  | \$26,240                          | 2,063,580       |
| 13-1071           | Employment, Recruitment, and Placement Specialists   | 8,472                  | \$58,186              | 20%   | 4%  | 75%  | 40%   | 14%  | 32%   | 54%   | NA                                | NA              |

Source: Burning Glass Technologies, Labor Insight





# Real Time Jobs in Demand

## Top 50 Occupational Listings – October 2012 (Continued)

| SOC Code (ONET-6) | Occupation Title   | Real Time Job Postings | Real Time Mean Salary | % Real Time Postings Requiring High School Diploma (Excluding NA) | % Real Time Job Postings Requiring Some College/Associate's Degree (Excluding NA) | % Real Time Job Postings Requiring Bachelor's or Higher (Excluding NA) | % Real Time Job Postings with Unspecified Education | % 2011 National Employment Requiring High School Diploma or Less | % 2011 National Employment Requiring Some College or Associate's Degree | % 2011 National Employment Requiring a Bachelor's or Higher | 2011 Mean Salary according to BLS | 2011 Employment |
|-------------------|--|------------------------|-----------------------|---|---|--|---|--|---|---|-----------------------------------|-----------------|
| 29-1123           | Physical Therapists  | 8,168                  | \$85,863              | 14%   | 1%  | 83%  | 62%   | 2%   | 8%  | 90%   | \$79,830                          | 185,440         |
| 35-1012           | First-Line Supervisors/Managers of Food Preparation and Serving Workers      | 8,000                  | \$47,993              | 60%   | 5%  | 33%  | 68%   | 50%  | 37%   | 12%   | \$32,020                          | 787,540         |
| 13-1111           | Management Analysts  | 7,913                  | \$80,090              | 10%   | 1%  | 88%  | 34%   | 6%   | 18%   | 76%   | \$87,980                          | 538,950         |
| 15-1141           | Database Administrators  | 7,677                  | \$86,536              | 11%   | 4%  | 84%  | 50%   | 7%   | 27%   | 66%   | \$77,350                          | 108,500         |
| 13-2051           | Financial Analysts   | 7,490                  | \$68,095              | 7%  | 1%  | 91%  | 21%   | 3%   | 10%   | 86%   | \$87,740                          | 226,340         |
| 11-3051           | Industrial Production Managers   | 7,418                  | \$73,779              | 12%   | 3%  | 83%  | 31%   | 26%  | 31%   | 43%   | \$96,370                          | 151,850         |
| 15-1133           | Software Developers, Systems Software  | 7,350                  | \$86,616              | 7%  | 5%  | 87%  | 31%   | 3%   | 15%   | 82%   | \$100,420                         | 387,050         |
| 51-1011           | First-Line Supervisors/Managers of Production and Operating Workers          | 7,120                  | \$52,756              | 35%   | 7%  | 56%  | 32%   | 51%  | 34%   | 15%   | \$56,890                          | 559,350         |
| 11-9111           | Medical and Health Services Managers   | 7,092                  | \$78,180              | 14%   | 7%  | 78%  | 36%   | 12%  | 30%   | 58%   | \$96,030                          | 287,560         |
| 53-3033           | Truck Drivers, Light or Delivery Services                                    | 7,060                  | \$51,289              | 88%   | 1%  | 10%  | 77%   | 67%  | 28%   | 5%  | \$33,120                          | 771,210         |
| 29-2061           | Licensed Practical and Licensed Vocational Nurses                            | 6,810                  | \$43,030              | 24%   | 35%   | 40%  | 56%   | 21%  | 74%   | 5%  | \$42,040                          | 729,140         |
| 11-9199           | Managers, All Other  | 6,733                  | \$69,949              | 12%   | 3%  | 84%  | 28%   | 19%  | 29%   | 52%   | \$104,910                         | 343,560         |
| 29-1199           | Health Diagnosing and Treating Practitioners, All Other                      | 6,637                  | \$108,327             | 6%  | 2%  | 91%  | 67%   | 4%   | 13%   | 83%   | \$83,710                          | 32,300          |
| 43-1011           | First-Line Supervisors/Managers of Office and Administrative Support Workers | 6,507                  | \$58,876              | 28%   | 8%  | 63%  | 37%   | 27%  | 43%   | 30%   | \$52,330                          | 1,364,720       |
| 43-3031           | Bookkeeping, Accounting, and Auditing Clerks                                 | 6,216                  | \$35,439              | 50%   | 19%   | 30%  | 53%   | 34%  | 50%   | 16%   | \$36,120                          | 1,643,470       |
| 23-2011           | Paralegals and Legal Assistants  | 5,762                  | \$52,611              | 13%   | 9%  | 77%  | 47%   | 12%  | 43%   | 45%   | \$49,960                          | 252,250         |
| 43-9061           | Office Clerks, General   | 5,677                  | \$30,443              | 76%   | 5%  | 17%  | 53%   | 35%  | 48%   | 17%   | \$28,920                          | 2,828,140       |
| 35-2014           | Cooks, Restaurant  | 5,643                  | \$29,023              | 80%   | 5%  | 14%  | 74%   | 71%  | 25%   | 4%  | \$23,410                          | 947,060         |
| 49-9099           | Installation, Maintenance, and Repair Workers, All Other                     | 5,625                  | \$42,569              | 80%   | 13%   | 5%   | 39%   | 56%  | 35%   | 9%  | NA                                | NA              |
| 25-1199           | Postsecondary Teachers, All Other  | 5,539                  | \$79,491              | 5%  | 2%  | 92%  | 14%   | NA   | NA  | NA  | \$74,360                          | 182,130         |
| 29-2099           | Health Technologists and Technicians, All Other                              | 5,298                  | \$46,321              | 55%   | 9%  | 34%  | 36%   | 24%  | 50%   | 27%   | NA                                | NA              |
| 43-3071           | Tellers  | 5,178                  | \$30,812              | 98%   | 0%  | 1%   | 42%   | 34%  | 50%   | 16%   | \$25,510                          | 544,150         |
| 27-1026           | Merchandise Displayers and Window Trimmers                                   | 5,085                  | \$42,075              | 87%   | 1%  | 11%  | 59%   | 15%  | 34%   | 51%   | \$28,500                          | 67,290          |
| 35-3021           | Combined Food Preparation and Serving Workers, Including Fast Food           | 5,008                  | \$34,559              | 71%   | 3%  | 25%  | 72%   | 65%  | 31%   | 4%  | \$18,790                          | 2,799,430       |
| 31-1014           | Nursing Assistants   | 5,006                  | \$34,101              | 88%   | 0%  | 11%  | 43%   | 51%  | 42%   | 8%  | \$25,420                          | 1,466,700       |

Source: Burning Glass Technologies, Labor Insight



STATE OF NEW JERSEY

DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT

# NJ Department of Labor & Workforce Development Offers Empowering Labor Market Information

- Population and Demographic Trends
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  - [Industry and Occupational Employment Projections](#)
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# NJLWD Resources

<http://jobs4jersey.com/>

**J4J OnRamp –  
Matching Skills of Job Seekers to  
Skills Sought by NJ Region  
Employers**

**Labor Market Information Links**

<http://lwd.dol.state.nj.us/labor/>

