



SOUTH JERSEY PORT CORPORATION
OFFICIAL BOARD OF DIRECTORS MEETING MINUTES
CAMDEN, NEW JERSEY
JUNE 17, 2025
12:45 p.m.

Directors Present:	Joseph Maressa, Jr. Esq.	Chairman
	William Higgins	Vice Chairman
	Richard Alaimo *	Chairman Emeritus
	Robert DeAngelo	Director
	James MacFarlane	Director
	Robert Tighue	Director
	Jonathan Gershen	Director
	Sheila Roberts	Director
	Carl Styles	Director
Directors Absent:	Chad Bruner	Director
	Eric Martins	Director
In Attendance:	Alexis Franklin	Governor's Authorities Unit
	Andrew Saporito	Executive Director & CEO
	Louis Lessig, Esq	Brown & Connery
	Jonathan Atwood	Chief of Staff & External Affairs
	August Knestaut	Dir. of L&R Affairs
	Kevin Duffy	COO
	Victoria D'Amico	Board Secretary
	Lisa McLaughlin	CFO / Treasurer
	Brendan Dugan	CCO
	Neil Grossman	Financial Advisor
	Chris Perks	Director of Engineering
	Richard Altomare	General Mgr. Security
	Vincent Antes	Sr. Adviser Engineering
	George Englehardt	Facilities Engineer ☎
	Dan Bontempo	Stantec
	Chuck O'Leary	Public
	Doris Alaimo *	Public
	Bill Robinson	Public
	Megan Clancy	Holtec Logistics
	Dante Nocito	Commerce Construction

*Individuals listed in attendance may or may not have been in attendance during the entire Session but will be so noted in the text of the minutes.

The Board Secretary opened the meeting at 12:45 p.m. with the following statement:

Pursuant to the provisions of the Open Public Meetings Act, Chapter 231, Public laws of 1975, adequate notice of this meeting has been provided. On December 3, 2024, the Board Secretary of the Corporation sent a legal notice with a schedule of Regular Meetings to be held by the South Jersey Port Corporation's Board of Directors, during the calendar year 2025, indicating the time and place to the County Clerks within the seven counties of the Port District and the Secretary of State. A legal notice was sent to the following newspapers: Courier-Post, South Jersey Times and the Burlington County Times.

In addition, the meeting schedule was posted at the Port Corporation's designated Bulletin Board at the main entrance to the Broadway Terminal, its official place for posting and maintaining a schedule of the monthly Board of Director's Meetings for 2025. The meeting schedule was also placed on the Port Corporation's website at www.southjerseyport.com.

Roll call was taken and recorded. **PLEDGE OF ALLEGIANCE RECITED.**

The Executive Director presented Chairman Emeritus Alaimo with a plaque to commend his many years of service to South Jersey Ports along with several commendations. Chairman Maressa and Vice Chairman Higgins thanked Chairman Alaimo for his service and his many accomplishments throughout the years. Chairman Alaimo spoke of his years at the port, his many memories and thanked everyone for attending on his behalf.

At this time Chairman Alaimo left the meeting at 1:05pm.

PRESENTATION OF REGULAR MEETING MINUTES – APRIL 29, 2025

The minutes for the South Jersey Port Corporation Board of Directors regular session meeting held on April 29, 2025, were presented for approval.

A motion was made to approve the April 29, 2025, Board of Directors Regular Open Session Meeting Minutes as presented.

Moved by:	R. DeAngelo
Seconded by:	R. Tighue

Abstain:	None
Voting against motion:	None

PRESENTATION OF CLOSED MEETING MINUTES – APRIL 29, 2025

The minutes for the South Jersey Port Corporation Board of Directors closed session meeting held on April 29, 2025, were presented for approval.

A motion was made to approve the April 29, 2025, Board of Directors Regular Closed Session Meeting Minutes as presented.

Moved by: R. DeAngelo
Seconded by: R. Tighue

Abstain: None
Voting against motion: None

PRESENTATION OF SPECIAL MEETING OPEN MINUTES – MAY 8, 2025

The minutes for the South Jersey Port Corporation Board of Directors open session meeting held on May 8, 2025, were presented for approval.

A motion was made to approve the May 8, 2025, Board of Directors Regular Open Session Special Meeting Minutes as presented.

Moved by: J. Gershen
Seconded by: C. Styles

Abstain: None
Voting against motion: None

OPERATING BILLS

The Operating Unpaid Bill list for the period 4/1/2025–5/15/2025 was presented for approval.

A motion was made to adopt Resolution 2025-06-0077 for the approval of the Operating Unpaid Bill list for the period 4/1/2025-5/15/2025.

Moved by: C. Styles
Seconded by: S. Roberts

Voting for Motion: All
Voting against motion: None

ADVANCE PAYMENT LIST

The Advance Payment Bill List for the period 4/1/2025–5/15/2025 was presented for approval.

A motion was made to adopt Resolution 2025-06-0078 for the approval of the Advance Payment Bills for the period 4/1/2025-5/15/2025.

Moved by: R. DeAngelo
Seconded by: C. Styles

Abstain: J. MacFarlane (DRS & Fazzio)
Voting against motion: None

CREDIT LIST

The Credit List for the period ending April 30, 2025, was presented for approval.

A motion was made to adopt Resolution 2025-06-0079 for the approval of the Credit List for the period ending April 30, 2025.

Moved by:	C. Styles
Seconded by:	J. Mac Farlane
Voting for Motion:	All
Voting against motion:	None

CHANGE ORDERS- (ONE)**RESOLUTION 2025-06-0080: APPROVAL OF CHANGE ORDER NO. 3 TO PS&S, LLC FOR DRAINAGE AND PAVING OF THE PROPERTY AT 551 SOUTH 2ND STREET AT THE BALZANO TERMINAL**

The design services contract for drainage and paving of the property at 551 South 2nd Street at the Balzano Terminal was awarded to the low bidder, PS&S, LLC of Cherry Hill, NJ, in May 2022 in the amount of \$17,000.

The SJPC Board had previously approved Change Order Number 1 by Resolution Number 2024-04-0053 and Change Order Number 2 by Resolution Number 2025-03-0041.

While excavating for the construction of the storm water quality garden two underground storage tanks (UST) were uncovered on February 25th and March 4th and both found to be leaking product to the surrounding soil. PS&S had been our LSRP for this site on a previous removal of an underground storage tank. We therefore requested them on an emergency basis to file a spill notification with the NJDEP and establish a removal plan.

The two USTs were pumped out, the inside cleaned, and the tanks pulled in preparation for removal from the site. The surrounding soils were sampled and tested to determine the extent of contamination of soil. Based on final testing results, the contaminated soil was removed and stockpiled. Once the extent of contamination was determined from the soil testing results, soil removals were performed by subcontractors to PS&S and transported to a regulated soil disposal facility,

Upon transport to the disposal site, total weights of soil were quantified. This change of scope and fee is being requested for the project design firm to address the final costs on our behalf for the soil sampling and testing of soil at the two USTs found at the 551 South 2nd Street property, and the associated costs for removal of contaminated soils from the site as well as final reporting to the NJDEP.

The Original Contract Amount	\$	17,000
Change Order Number 1	\$	3,500
Change Order Number 2	\$	33,000
Change Order Number 3	\$	37,000
Adjusted Contract Amount	\$	90,500

A motion was made to approve Resolution 2025-06-0080 to approve Change Order 3 to PS&S, LLC in the amount of \$37,000 bringing the total contract amount from \$53,500 to \$90,500.

Moved by: R. Tighue
Seconded by: J. MacFarlane

Voting for Motion: All
Voting Against Motion: None

CONSTRUCTION FUND REQUISITIONS

Staff presented (34) advance construction fund requests in the amount of \$3,458,172.63 and (3) unpaid construction fund requisitions in the amount of \$10,239.31.

A motion was made to adopt Resolution 2025-06-0081 to approve the Construction Fund List for the period ending May 15, 2025.

Moved by: R. DeAngelo
Seconded by: C. Styles

Voting for Motion: All
Voting against motion: None

TREASURERS REPORT

For the month of April 2025, SJPC had net income in the amount of \$381,266 which is over budget by \$360,536 for the month. Our (year-to-date) YTD net income as of April 30th is \$1,557,449 which is over budget by \$1,494,275. As compared to YTD April 2024, the Port had a loss of \$76,474. In April 2025 the Port had a 6% decrease in revenue as compared to March 2025. Cost of Goods Sold was 65% of total revenue – down 14% from March. Gross profit was 35% of total revenue - increase of 14% from March. G&A was 21% of total revenue and Net Income was 15% of total revenue.

COUNSEL'S REPORT

The Counsel's Report will be discussed in closed session.

EXECUTIVE DIRECTORS REPORT

The Executive Director & CEO for the South Jersey Port Corporation reports cargo tonnage for April 2025 was 333,123 s/tons: a 16.3% increase compared to 286,392 s/tons in April 2024. All terminals combined handled a total of 182,016 s/tons of breakbulk cargo during April 2025; showing a 26.5% increase compared to April 2024. April 2025 bulk cargo activity for all terminals was 151,107 s/tons: a 6% increase from April 2024. Year to date tonnage for all terminals through April 2025 totaled 1,335,954 s/tons; representing a 14.5% increase compared to 1,166,985 s/tons YTD April 2024.

CAMDEN TERMINALS ACTIVITY

Camden tonnage for April 2025 totaled 200,433 s/tons, a 1.4% increase when compared to 197,745 s/tons in April 2024. Balzano Terminal tonnage for April 2025 was 126,098 s/tons; a 5.7% increase compared to 119,315 s/tons in April 2024. Broadway Terminal tonnage for April 2025 at 74,335 s/tons showed a 5.2% decrease compared to 78,430 s/tons in April 2024.

Camden steel imports in April 2025 were 63,858 s/tons showing a 4.6% increase from the 61,069 s/tons in April 2024. There was no cargo activity of wood products in April 2025 compared to 10,272 s/tons in April 2024.

There were 62,241 s/tons of recycled metals in April 2025 compared to 58,246 s/tons in April 2024: representing a 6.9% increase. April 2025 furnace slag imports at 52,580 s/tons are 1.6% behind the 53,415 s/tons in April 2024. There was 21,755 s/tons of Grancem in April 2025 compared to 14,742 s/tons in April 2024 representing a 47.6% increase. Please note we have changed the previously named inbound “cement” to reflect “furnace slag” to correctly represent the cargo.

PAULSBORO TERMINAL ACTIVITY

Paulsboro Marine Terminal handled 118,159 s/tons of steel cargo in April 2025 showing a 62.9% increase compared to April 2024. There were 12 lay berth vessel days for April 2025.

SALEM TERMINAL ACTIVITY

Export sand at 14,531 s/tons for April 2025 shows a 9.8% decrease compared to 16,117 s/tons in April 2024.

OTHER TERMINAL ACTIVITY

SJPC’s marine terminals handled 31 ships in April 2025, compared with 20 in April 2024. The number of ship days (i.e., the number of days a ship is loading or unloading at its terminals) for April 2025 was 65 compared to 51 days in April 2024.

The Executive Director & CEO for the South Jersey Port Corporation reports cargo tonnage for May 2025 was 290,502 s/tons: a 15% decrease compared to 341,932 s/tons in May 2024. All terminals combined handled a total of 184,482 s/tons of breakbulk cargo during May 2025; showing a 24.1% increase compared to May 2024. May 2025 bulk cargo activity for all terminals was 106,018 s/tons: a 45.1% decrease from May 2024. Year to date tonnage for all terminals through May 2025 totaled 1,626,454 s/tons; representing a 7.8% increase compared to 1,508,917 s/tons YTD May 2024.

CAMDEN TERMINALS ACTIVITY

Camden tonnage for May 2025 totaled 168,792 s/tons, a 32.7% decrease when compared to 250,914 s/tons in May 2024. Balzano Terminal tonnage for May 2025 was 120,290 s/tons; a

23.6% decrease compared to 157,370 s/tons in May 2024. Broadway Terminal tonnage for May 2025 at 48,502 s/tons showed a 48.2% decrease compared to 93,544 s/tons in May 2024.

Camden steel imports in May 2025 were 66,914 s/tons showing a 7.2% decrease from the 72,130 s/tons in May 2024. There was no cargo activity of wood products in May 2025 compared to 8,327 s/tons in May 2024. There were 53,376 s/tons of recycled metals in May 2025 compared to 94,095 s/tons in May 2024; representing a 43.3% decrease. May 2025 furnace slag imports at 48,502 s/tons are 9.4% behind the 53,521 s/tons in May 2024. There was no cargo activity of Grancem in May 2025.

PAULSBORO TERMINAL ACTIVITY

Paulsboro Marine Terminal handled 117,568 s/tons of steel cargo in May 2025, showing a 72.3% increase compared to May 2024. There were 9 lay berth vessel days for May 2025.

SALEM TERMINAL ACTIVITY

Export sand at 4,141 s/tons for May 2025 shows an 81.8% decrease compared to 22,784 s/tons in May 2024.

OTHER TERMINAL ACTIVITY

SJPC's marine terminals handled 19 ships in May 2025, compared with 21 in May 2024. The number of ship days (i.e., the number of days a ship is loading or unloading at its terminals) for May 2025 was 59 compared to 78 days in May 2024. 025 compared to 22,841 s/tons in May 2024.

The Executive Director also updated the Board on the below topics as well:

Steel Importer Feedback on Potential 50% Tariffs

SJPC staff recently polled its largest European steel exporter customers to try getting a read on how the latest plans to increase steel tariffs to 50% might affect import tonnage to Camden. Below is a synopsis of the feedback received:

- The prospect of additional tariff increases are naturally very concerning, and European producers are discussing this development with shipping lines, their mills, and US customers in order to have a better understanding of their options.
- Negotiations with US import customers have already been taking place about absorption of 25% tariffs in the sales price, and the prospect of 50% tariffs makes these negotiations even more critical.
- SJPC's primary steel export producers feel they supply added value and unique products to the US market, which are important to meeting customer quality requirements and which US and other foreign sources do not have the capability to supply. The European producers feel this gives them some leverage in negotiating with US customers to absorb higher prices and therefore maintain import volumes.
- Given the supply chain sensitivity of some of these products, there is some probability of a return of some product exemptions; they assume that the core goal of these tariffs is to prevent dumping of commodity material in the US not a full disruption of all necessary product flows.
- Short term volume forecasts through July plan to remain unchanged, but forecasts for the winter steel season will have to await the outcome of these negotiations.

- The consensus among the main producers is although this is a very fluid and challenging situation, they don't want to rush into any hasty decisions until they have a clearer picture of customer price absorption, possible exemptions and final outcome of negotiations.

BreakBulk Europe

Andy Saporito and Brendan Dugan participated in the Breakbulk Europe Conference in Rotterdam with an SJPC booth. This year's attendance was approximately 15,000, representing all elements of the breakbulk and project cargo supply chain, including shipping lines, importers, exporters, third party logistics companies, etc. Meetings were held with existing and prospective European customers, including a major new steel customer that has started shipping into Camden. Additionally, a meeting took place with companies that are looking for port facilities for automobile imports as well as waterfront facilities for manufacturing.

North Atlantic Ports Association (NAPA) Conference – New Bedford, MA

Kevin Duffy attended the 75th Annual Meeting of the North Atlantic Ports Association, which was held on June 4, 5, & 6, 2025, in New Bedford, Massachusetts. There were over 50 attendees from Ports ranging from Virginia to the Canadian Maritime Provinces. The importance of Port Master Planning was stressed, which included a panel discussion of the New Bedford Port master plan. New Bedford Port has a Wind Port marshalling terminal which services the Vineyard Wind 1 project. The wind turbines, wind blades, and mounting towers arrive via break bulk vessels and are partially assembled on site and transported by barge to the Vineyard Wind 1 wind farm, which is about 34 miles offshore. The towers stand at over 300 feet above the barge while in transit offshore.

Salem River Deepening Study

A New Start Initiative (an economic feasibility study by the US Army Corps of Engineers) for the deepening of the Salem River, which was authorized in the Water Resources Development Act of 2022, was included to be funded in President Trump's recent Fiscal Year 2026 Budget. If funded by Congress, the study will examine increasing the authorized depth of the Salem River. They will also include an assessment of possible beneficial uses for dredged materials. Once completed, the recommendation will be submitted to Congress for authorization of construction. This process will take several years. Funding for this study is split between the Army Corps and a local sponsor, which could be SJPC, Salem County, or the State.

Kock's Crane Projects

There are two Kocks crane repair projects ready to kick off in June. These will be joint projects with Kocks engineers, Reading Crane mechanics, and SJPC crane department.

The Broadway Kocks crane slewing bearing and planetary gear replacement will start on June 16th and wrap up around June 23rd.

The Balzano Kocks crane boom hinges and forestay pins will start immediately after the Broadway project and should conclude on July 23rd.

Total projected cost for both repairs is \$950,000.00

Certified Port Manager/ Maritime Executive Training

Lisa McLaughlin, CFO/Treasurer, attended the International Association of Maritime and Port Executives training program held at the Port of Maryland in Baltimore, Maryland, May 12th – May 16th.

Lisa successfully completed the required Port Manager and Port Executive Training and earned the certificate of Maritime Executive. Congratulations to Lisa for becoming a Certified Port Executive.

SNJDC Transportation Committee Meeting

On Tuesday, June 10th, we hosted the Southern New Jersey Development Council's Transportation/Aviation Committee Meeting at our Ferry Terminal Office. I provided an update on current and future capital projects at our four terminals, as well as our Year-To-Date cargo tonnage, and our continued sustainability efforts.

Events Attended:

- Ports of Philadelphia Maritime Society Annual Dinner
- DRS / Clipper Dinner
- Maritime Exchange 150th Anniversary Dinner

ACTION ITEMS:

RESOLUTION 2025-06-0082: APPROVAL TO AWARD A CONSTRUCTION CONTRACT FOR SINKHOLE REPAIRS ON PIER 1 OF THE BROADWAY MARINE TERMINAL

REQUEST

Staff is requesting Board approval to award a construction contract to Paving Plus to make sinkhole repairs to Pier 1 at the Broadway Marine Terminal.

BACKGROUND

Approval to advertise this work was granted by the board in Resolution Number 2024-12-0151. The design engineer was S.T. Hudson Engineers.

Plans and specifications were prepared and advertised in three local newspapers and posted on the SJPC website. A Prebid site visit was performed on May 15, 2025, with six (6) firms attending.

Bids were opened on Friday May 30, 2025. Four bids were received as follows:

Company	Bid Amount
Paving Plus Glassboro, NJ	\$254,000
South State Bridgeton, NJ	\$273,000
JPC Group Blackwood, NJ	\$397,000
D'Angelo Brothers Philadelphia, PA	\$401,500

A motion was made to approve Resolution 2025-06-0082 to award a construction contract to Paving Plus of Glassboro, New Jersey, for sinkhole repairs to Pier 1 at the Broadway Marine Terminal, in the amount of \$ 254,000.

Moved by:	C. Styles
Seconded by:	J. Gershen
Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2025-06-0083: APPROVAL TO AWARD A CONSTRUCTION CONTRACT FOR RAIL TRACK INSPECTION SERVICES, PREVENTATIVE MAINTENANCE, AND EMERGENCY REPAIRS AT THE CAMDEN MARINE TERMINALS

REQUEST

Staff is requesting Board approval to award a contract for rail track inspection services, preventative maintenance, and emergency repairs at the Camden Marine Terminals for a one (1) year period with options to renew for up to two (2) one-year extensions.

BACKGROUND

Although Conrail inspects and maintains the rail network to the Camden ports, sections of rail track located immediately adjacent to and outside the port defined in a sidetrack agreement fall outside of Conrail's responsibility. Conrail has advised that SJPC is now responsible for the sidetrack rail is to be inspected and maintained to Federal Railroad Administration Class 1 Track Standards as covered by the Conrail / SJPC sidetrack agreement.

Pursuant to the Board Authorization: RESOLUTION 2025-02-0028 REQUESTING APPROVAL TO ISSUE AN INVITATION FOR BIDS - RAIL TRACK INSPECTION SERVICES, PREVENTATIVE MAINTENANCE, AND EMERGENCY REPAIRS AT THE CAMDEN MARINE TERMINALS, an Invitation for Bidders (IFB) was prepared and advertised to solicit public bids.

The IFB was posted on the SJPC website, advertised in three papers, and 4 firms identified by Conrail were notified directly of the opportunity. A Prebid meeting was held on Thursday, May 1, 2025, with two contractors in attendance. No addenda were issued, and four bids were received on Thursday, May 22, 2025, as follows:

Contractor	Amount
Railroad Construction Company, Inc Patterson, NJ	\$77,000
Rhinehart Railroad Construction, Inc Fallston, MD	\$86,630
Railroad Construction Company of South Jersey, Inc. Paulsboro, NJ	\$82,900
Railpod, Inc. Boston, MA	\$123,000

Legal review confirmed that the bid met all the requirements of the IFB.

A motion was made to approve Resolution 2025-06-0083 to approval to award a contract for the rail track inspections, preventative maintenance, and emergency repairs at the Camden Marine Terminals to the low bidder, Railroad Construction Company, Inc., of Paterson, New Jersey, in the Lump Sum Amount of \$77,000 for a one (1) year period, with the option to renew for up to two (2) one-year extensions at the initial bid amount.

Moved by:

R. Tighue

Seconded by:

C. Styles

Voting for Motion:

All

Voting Against Motion:

None

RESOLUTION 2025-06-0084: RECONSTRUCTION OF THE RAIL TRACK AT THE BALZANO MARINE TERMINAL, CONTRACT AMENDMENT FOR URBAN ENGINEERS

REQUEST

SJPC staff is requesting Board approval for an amendment to the Urban Engineers contract to address construction complexities with the installation of the crossing frog rail components and transition from land to berth structure as the construction work progresses.

BACKGROUND

Urban Engineers was awarded a contract for design services to rehabilitate the rail track and associated underground drainage systems impacted by the new rail alignment at the Balzano Marine Terminal at the December 2020 board meeting by Board Resolution 2020-12-0110 in the amount of \$249,000. In December of 2022, Urban Engineers received a contract amendment for \$55,500 by Board Resolution 2022-12-0141, to redesign the project due to bids received above

the budget. A construction contract within budget was subsequently awarded to Tracks Unlimited, LLC.

In December of 2023, Urban Engineers was provided a contract amendment for \$71,100 by Board Resolution 2023-12-0141 to address a significant amount of submittal review and RFI resolution work to address issues with long lead materials and numerous undocumented underground drainage infrastructure conflicts during the first two years of the construction.

In July of 2024, Urban Engineers received a contract amendment for \$48,000 by Board Resolution 2024-07-0090 to address a continuous series of unforeseen underground conditions associated with the replacement of drainage systems.

Urban Engineers has been requested to continue providing further increased services during construction to include the expenditure of additional research and design effort relative to the detailing of selective demolition at the approach to, and on, the pile supported deck of Berth 3. This location is where the existing crane rail grade beam and the railroad sidetrack crossing intersect.

A contributing factor to the necessity of some of this additional work was the lack of record drawings relative to the construction of Berth 3. During demolition it was revealed that the deck was not constructed in accordance with the plans which resulted in a localized collapse. This additional engineering work addresses those issues.

This project is partially funded in the amount of \$6,010,650 by a NJDOT Rail Freight Assistance Program grant from FY 2020.

Original Contract	\$ 249,000
Amendment No 1	\$ 55,500
Amendment No 2	\$ 71,100
Amendment No 3	\$ 48,000
Amendment No 4	\$ 22,900
Amended Contract Total	\$ 446,500

A motion was made to approve Resolution 2025-06-0084 to amend Urban Engineers' contract in the amount of \$22,900 to address additional engineering services as required for the Rail Reconstruction Project at the Balzano Terminal. The total engineering fees would be adjusted to \$446,500.

Moved by:

C. Styles

Seconded by:

J. Gershen

Voting for Motion:

All

Voting Against Motion:

None

RESOLUTION 2025-06-0085: APPROVAL TO ISSUE AN INVITATION FOR BIDS FOR HVAC SYSTEMS INSPECTION SERVICES, PREVENTATIVE MAINTENANCE, AND EMERGENCY REPAIRS AT THE CAMDEN MARINE TERMINALS**REQUEST**

Staff is requesting Board approval to issue an IFB for public bids to perform inspection, preventative maintenance, and emergency repair services for HVAC systems at the Camden Marine Terminals for a one (1) year period, with up to two (2) one-year extensions.

BACKGROUND

There are over thirty (30) pieces of HVAC equipment at the two Camden Marine Terminals.

An equipment nameplate inventory revealed that most of these units were installed at the same time 15 years ago. They are getting old. All units regardless of age require periodic inspection, preventive maintenance, and repairs.

Emergency repairs are occasionally needed because when the units go down, employees are left without heat or air conditioning, and a timely response is warranted.

A motion was made to approve Resolution 2025-06-0085 to publicly advertise for a services contract to perform periodic inspections, preventative maintenance, and emergency repair services for HVAC systems at the Camden Marine Terminals for a one (1) year period, with up to two (2) one-year extensions.

Moved by:	C. Styles
Seconded by:	S. Roberts

Voting for Motion:	All
Voting Against Motion:	None

RESOLUTION 2025-06-0086: APPROVAL TO ISSUE AN RFP FOR PURCHASE OF CARGO HANDLING EQUIPMENT AND TO AUTHORIZE EXECUTIVE DIRECTOR TO ENTER INTO GRANT AGREEMENT WITH NJDEP**REQUEST**

Staff is requesting Board approval to issue an RFP, or direct purchase of 13 electric forklifts through a State-approved co-op, pending final award of a Volkswagen Environmental Mitigation Trust grant from the New Jersey Department of Environmental Protection (NJDEP). Staff is also requesting Board approval for the Executive Director to enter into a grant agreement with NJDEP.

BACKGROUND

SJPC submitted an application to NJDEP through the Volkswagen Environmental Mitigation Trust for 13 pieces of electric cargo handling equipment.

On February 6, 2023, New Jersey adopted the Mobile Cargo Handling Equipment at Ports and Intermodal Rail Yards rule. This rule requires that beginning on March 1, 2025, all “new cargo

handling equipment,” defined as any mobile off-road, self-propelled vehicle, or equipment with a diesel-fueled CI engine used at a port or intermodal rail yard to lift or move container, bulk, or liquid cargo carried by ship, train, or another vehicle, or used to perform maintenance and repair activities that are routinely scheduled or that are due to predictable process upsets, brought into a regulated facility must have either a Tier 4 Final off-road engine, or an on-road engine meeting the 2010 or newer on-road emission standards.

This grant will enable SJPC to comply with the first phase of these regulations.

Staff is requesting Board approval to issue an RFP or directly purchase from a State-approved co-op for the acquisition and installation of these vehicles and their accompanying charging stations.

Additionally, before SJPC can make any purchases, the Port has to enter into a grant agreement with NJDEP. Therefore, staff is requesting the Board to authorize the Executive Director to enter into that agreement.

A motion was made to approve Resolution 2025-06-0086 to issue an RFP, or directly purchase from a State-approved co-op, for the acquisition and installation of 13 electric cargo handling vehicles and to authorize the Executive Director to enter into a grant agreement with NJDEP.

Moved by:
Seconded by:

W. Higgins
J. MacFarlane

Voting for Motion:
Voting Against Motion:

All
None

RESOLUTION 2025-06-0087: APPROVAL TO ISSUE AN RFP FOR THE PURCHASE OF TWO ELECTRIC TOP LOADERS

REQUEST

Staff requests Board approval to issue an RFP for the purchase of two electric top loaders funded through a DVRPC/NJDOT grant.

BACKGROUND

The SJPC applied to the NJDOT through the Delaware Valley Regional Planning Commission (DVRPC) for grant funding under their Carbon Reduction Program. This new federal-aid funding category was established under the Infrastructure Investment and Jobs Act (Public Law 117-58, aka the Bipartisan Infrastructure Law), and provides funding for projects that will reduce transportation emissions.

The scope of this project is to replace two Tier 0 (Pre-1998) diesel top loaders with two new electric-powered top loaders. Replacing these top loaders with electric vehicles will significantly reduce emissions associated with diesel engines, thereby improving air quality. The estimated costs to purchase, deliver, install, and assemble these vehicles are \$4,000,000. The local match would be 20%.

At their meeting on April 9, the DVRPC's Regional Technical Committee voted to amend the FY2024 Transportation Improvement Plan (TIP) for New Jersey to include a Carbon Reduction Program line item for the grant to the SJPC. The DVRPC full board voted for the action at their regular meeting on April 25, 2024.

A motion was made to approve Resolution 2025-06-0087 to issue an RFP for the purchase of two electric top loaders funded through a DVRPC/NJDOT grant.

Moved by: R. DeAngelo
Seconded by: S. Roberts

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-06-0088: APPROVAL TO PURCHASE ONE (1) 2025 HYSTER MODEL H360HD FORKLIFT

REQUEST

Staff is requesting Board approval to purchase one (1) 2025 Hyster Model H360HD Forklift.

BACKGROUND

The forklift will replace a unit that is currently being rented monthly. The new forklift will have a tier 4 diesel engine as required by the NJDEP for cargo handling equipment and provide us with a machine that can be utilized at either Balzano or Broadway Marine Terminals. We currently only have charging capability for 36,000-pound machines at the Balzano Marie Terminal.

Staff received a quote for one (1) 2025 Hyster Model H360HD Forklift from Eastern Lift Truck utilizing Sourcewell Contract 053024-HYS in the amount of \$259,679. Delivery of the new forklift will be approximately two weeks after the order is placed, eliminating the monthly rental cost.

A motion was made to approve Resolution 2025-06-0088 to purchase one (1) 2025 Hyster Model H360HD Forklift in the amount of \$259,679 utilizing Sourcewell Contract 053024-HYS.

Moved by: C. Styles
Seconded by: R. DeAngelo

Voting for Motion: All
Voting Against Motion: None

RESOLUTION 2025-06-0089: AUTHORIZING EXECUTIVE DIRECTOR/CEO TO EXECUTE NJDOT FY 2025 RAIL FREIGHT ASSISTANCE PROGRAM GRANT AGREEMENT**REQUEST**

Staff requests the Board to authorize the Executive Director/CEO to execute the NJDOT FY 2025 Rail Freight Assistance Program (RFAP) grant agreement.

BACKGROUND

South Jersey Port Corporation has been awarded a grant of \$3,393,000 from the New Jersey Department of Transportation's (NJDOT's) FY 2025 Rail Freight Assistance Program (RFAP) for the Port's "Phase 3 Rail System Improvements" project at the Balzano Marine Terminal. The grant will enable SJPC to replace the rail along Front Street.

A motion was made to approve Resolution 2025-06-0089 to authorize the Executive Director/CEO to execute the NJDOT FY 2025 Rail Freight Assistance Program (RFAP) grant agreement.

Moved by:

C. Styles

Seconded by:

R. Tighue

Voting For Motion:

All

Voting Against Motion:

None

RESOLUTION 2025-06-0090: APPROVAL TO ISSUE AN RFP FOR PURCHASE OF EV FORKLIFT**REQUEST**

Staff requests Board approval to purchase one 36,000-pound electric forklift from Eastern Lift Truck per the 2024 Diesel Emission Reduction Act (DERA) grant award from the USEPA.

BACKGROUND

SJPC was awarded a 2024 DERA grant for the acquisition of one Hyster 36,000-pound electric forklift from USEPA. The price from Eastern Lift Truck through their Sourcewell Contract 053024-HYS is \$588,371. EPA has awarded the Port \$228,037. to use towards the purchase. SJPC would be responsible for the remaining balance of approximately \$360,334.

Staff is requesting Board approval to issue an RFP for the purchase and installation of this equipment and the accompanying charging station.

A motion was made to approve Resolution 2025-06-0090 to purchase one Hyster 36,000-pound electric forklift from Eastern Lift Truck for \$588,371.

Moved by:

C. Styles

Seconded by:

S. Roberts

Voting for Motion: All
Voting Against Motion: None

INFORMATION ITEMS:**MARKETING COMMITTEE REPORT & PHOENIX/ARTLIP COMMUNICATIONS REPORT**

The report was received and filed.

PORT SECURITY UPDATE

Richard Altomare presented his report to the Board. The report was received and filed.

PAULSBORO MARINE TERMINAL PROJECT UPDATE

Dan Bontempo presented his report to the Board. The report was received and filed.

PUBLIC COMMENTS

The Chairman asked if there were any public comments.

A motion was made to adjourn the Regular Open Meeting at 1:57p.m.

Moved by: C. Styles
Seconded by: J. MacFarlane
Voting for Motion: All
Voting Against Motion: None

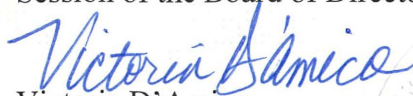
Following closed session, the Regular Session was reopened at 2:15 pm.

Moved by: W. Higgins
Seconded by: J. Gershen
Voting for Motion: All
Voting Against Motion: None

A motion was made to adjourn the Regular Open Meeting at 2:16pm

Moved by:
Seconded by:
Voting for motion: All
Voting against motion: None

I certify that this is a true copy of the Minutes of the South Jersey Port Corporation's Regular Open Session of the Board of Director's Meeting held Tuesday, June 17, 2025.


Victoria D'Amico
Board Secretary

