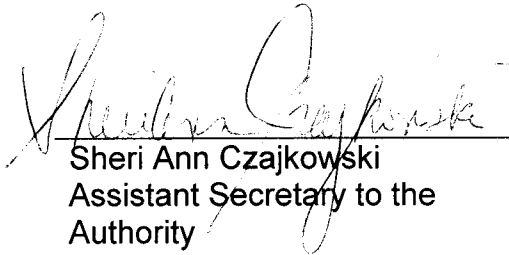


**CERTIFICATION
OF
NEW JERSEY TURNPIKE AUTHORITY**

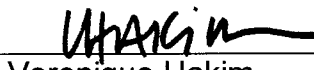
I, Veronique Hakim, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such Executive Director certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the **April 30, 2013** Regular Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority **this 30th day of April, 2013.**

ATTEST:



Sheri Ann Czajkowski
Assistant Secretary to the
Authority



Veronique Hakim,
Executive Director

Corporate Seal

Date: April 30, 2013

**Received in the Governor's Office on April 30, 2013
(hand delivered)**

Received by:

Alyson Groulett
Print Name

4/30/13
Signature

Veto Period Ends:

May 14, 2013
(Write in the date the veto period ends)

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**PROCEEDINGS OF NEW JERSEY TURNPIKE AUTHORITY
BOARD MEETING**

Tuesday, April 30, 2013

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Chairman James Simpson called the Authority into session in the Executive Boardroom of the Authority's Administration Offices, Woodbridge, New Jersey, at 9:30 A.M.

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PRESENT

Present were Chairman James Simpson, Vice Chairman Ronald Gravino, Treasurer Michael DuPont; Commissioner Harold Hodes; Commissioner Raymond Pocino; Commissioner Ulises Diaz; Commissioner Daniel Becht and Commissioner Walden. The meeting commenced at 9:30 a.m.

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ALSO PRESENT

Executive Director Veronique Hakim; Chief Operating Officer John O'Hern; Chief Engineer – Richard Raczynski; General Counsel Bruce Harris; Chief Financial Officer Donna Manuelli; Human Resources Director Mary-Elizabeth Garrity; Director of Internal Audit James Carone; Director of Maintenance Joseph Lentini; Director of Operations Sean Hill; Director of Procurement and Materials Management Andrea Ward; Chief Information Officer Barry Pelletteri; Electronic Toll Collection Director Dennis Switaj; Director of Tolls Robert Quirk; Acting Major Joseph Shanahan, State Police Troop D; and Assistant Secretary to the Authority Sheri Ann Czajkowski.

Also present were: Governors' Authorities Unit Representatives Amy Herbold; Ryan Feeney State Treasurer's Office; additional individuals consisting of other NJTA employees; interested organizations; the general public; and from the media: The Star Ledger and The Asbury Park Press.

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NOTICE OF MEETING

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to two newspapers and notice has been forwarded to the Secretary of State, Trenton, New Jersey. In addition, notice of said meeting has been and is being displayed in the main lobby of the Authority's Administration Headquarters in Woodbridge.

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ACTION ON MINUTES

The Executive Director reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Chris Christie received the proceedings of the regular meeting of March 26, 2013 and the Special Meeting of April 16, 2013; he did not exercise his power to veto any items in those minutes.

Upon motion made by Commissioner Hodes seconded by Treasurer DuPont the minutes of the meeting was unanimously approved.

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RECUSALS

The Executive Director reported recusals or abstentions submitted for the record:

- Commissioner Pocino – Agenda Items 132-04-2013 through 138-04-2013, and 140-04-2013 through 143-04-2013
- Commissioner Hodes – Agenda Items 139-04-2013 and 172-04-2013
- Commissioner Diaz – Agenda Item 139-04-2013

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COMMISSIONER'S COMMENTS

Chairman Simpson welcomed Commissioner Walden to the Board and the opportunity to work with her.

Vice Chairman Gravino indicated that he spent the day on the road travelling the Turnpike with Assistant Chief Engineer - Construction, Larry Williams. Gravino toured Interchange 8 and 9 and was very impressed with the progress of these projects.

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PUBLIC COMMENT

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MURRAY BODIN

Murray Bodin said he recently began playing golf. Bodin indicated that everyone teaches golf one way, and that one way is incorrect. He said that traffic engineers are like golf teachers – they look at traffic safety only one way, and that way is incorrect.

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EXECUTIVE DIRECTOR'S COMMENTS

ED Hakim stated that April 28th is Worker Memorial Day as indicated by the Occupational Safety & Health Act. This is a day to renew our commitment to workplace safety and honor those workers who lost their lives or were seriously injured on the job. The New Jersey State Industrial Safety Committee ("NJSISC") asked the Authority to host this event. The Commissioner of Labor Harold Wirths read a proclamation by Governor Christie. Also in attendance were Robert Kulick, OSHA Region 2 Regional Administrator, and most significantly,

the family and friends we paid tribute to. ED Hakim stated that last year thirty-six (36) people lost their lives while working. The Authority was honored to be a part of this tribute which was led by Harris Galary, Deputy Director of Human Resources; and Rob Weissman, Safety Manager, both of the Authority's Safety Team and both serve on this committee. Rob Weissman also served as the Master of Ceremonies for this event. The Authority's entire safety team makes daily efforts to ensure that workplace safety is paramount and so that everyone one of our employees returns home safely.

ED Hakim indicated that Troop D has had a change with Major Abline retiring. Major Abline's leadership and service at the Authority was greatly appreciated. ED Hakim welcomed back Troop D's newest Commander Major Joseph Shanahan. Major Shanahan has had a long history with the Authority and has knowledge of the agency and roadways. Also back is Captain Eric Heitmann, who will serve as Major Shanahan's Deputy. Captain Heitmann has been passionate about traffic safety and is very involved with safety initiatives the Authority has undertaken and we look forward to continued collaboration with State Police.

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HUMAN RESOURCES

Director of Human Resources Mary-Elizabeth Garrity requested approval of item number 127-04-2013. Moved is the item as follows:

127-04-2013

Human Resources Director Garrity submitted the **Personnel Agenda**, dated April 30, 2013, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Treasurer DuPont and seconded by Commissioner Hodes employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

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LAW

General Counsel Bruce Harris requested approval of item numbers 128-04-2013 through 131-04-2013. Moved as a group those items are as follows:

128-04-2013

In a memorandum dated April 16, 2013, **Ratification of Action Taken and Authorization for the Acquisition of Property Interests Required for the New Jersey Turnpike Authority, Interchange 6-9 Widening Program, Acquisition of Five (5) Property**

Interests, Conveyance of a Parcel For Mitigation of Green Acres Impacts, Entry into a Use and Occupancy Agreement for Said Parcel, and Payment of Interest with Respect to Another Property Acquisition, in an amount of \$68,000, was approved.

The New Jersey Turnpike Authority (the "Authority") is proceeding with its plans to widen the Turnpike between Interchange 6 in Mansfield Township, Burlington County and Interchange 9 in East Brunswick Township, Middlesex County (the "Widening Program"). The roadway will be widened to 12 lanes with major modifications constructed at four interchanges. Final design has been completed and the Program is under construction

The acquisition of the necessary property interests is critical to the success of the Widening Program. In light of same, the Commissioners of the New Jersey Turnpike Authority authorized the Executive Director to take all steps necessary to prepare for the acquisition of property rights needed through final construction of the Widening Program with final action being brought to the Commissioners for ratification under Agenda Item No. 315-09-2011.

This Agenda Item seeks ratification of the acquisition of five (5) property interests encumbered by Green Acres, the conveyance of parcel for mitigation of the aforementioned impacts and entry into a use and occupancy agreement for said property, and payment of interest with respect to another property acquisition, which are specifically described below:

- I. **Negotiated Acquisition of Five (5) Green Acres Property Interests in Exchange for the Conveyance of a Parcel Owned by the Authority:** The Authority has determined that the five (5) properties listed below and owned by Bordentown Township ("Township") are necessary for the Widening Program. All five properties were determined to be subject to certain use restrictions governed by Green Acres therefore requiring the approval of the State House Commission for a release of those restrictions by Green Acres and a "diversion" of the property from the Township to the Authority. The Township agreed to convey the parcels to the Authority as long as the Authority obtained all applicable Green Acres Approvals, including the State House Commission approval. To that end, the parties entered into an Agreement of Sale in August 2009, which was subsequently approved by the State House Commission in July 2010. The Agreement specifically provided that the Township would convey to the Authority the required property interests in exchange for either suitable replacement land or a monetary payment to the Township at a 4:1 ratio. The Authority was able to identify a portion of Authority property that it is presently using for construction staging for the Program that the Township has agreed to accept as a replacement, to be used for a ball field. The following is a description of five (5) green acres property interests being conveyed to the Authority and the replacement parcel being conveyed to the Township:

- a) Turnpike Section 2, Turnpike ROW Section 3E
Parcel No. 255A and 255B (Partial Taking)

Block 92, Part of Lot 20 and Lot 21 (2 assembled parcels)

ADDRESS: Off Williamsburg Drive, Bordentown Township, Burlington County

Owner: Township of Bordentown

This property currently consists of 5.296 acres of vacant land, heavily wooded land encumbered by a 30 foot Transcontinental Easement (the "Property"). The Authority must acquire the following interests in the assembled lots as follows: (1) a fee simple interest in 0.766 acres designated as Parcel R255B; (2) a fee simple interest impacting 298 square feet for Transcontinental Pipeline designated as Parcel 255A; (3) a temporary construction easement impacting 0.964 acres designated as Parcel RC255B.

- b) Turnpike Design Section 2, Turnpike ROW Section 3E

Parcel No. R255C

Block 92.01, Lot 1 (Partial Taking)

ADDRESS: 17 Williamsburg Drive, Bordentown Township, Burlington County

Owner: Township of Bordentown

This property currently consists of 11.8 acres of vacant land (the "Property"). The Authority must acquire the following interests in the Property as follows: (1)) a fee simple interest in 2.20 acres designated as Parcel R255C; and (2)) a temporary construction easement impacting 1.20 acres designated as Parcel RC255C.

- c) Turnpike Design Section 2, Turnpike ROW Section 3E

Parcel No. RUE254

Block 93, Lot 3 (Partial Taking)

ADDRESS: Georgetown Road, Bordentown Township, Burlington County

Owner: Township of Bordentown

This property currently consists of 23 acres of vacant land (the "Property"). The Authority must acquire the following interests in the Property as follows: (1) a utility easement consisting of the right to install and maintain a pipeline for Sunoco Pipeline, L.P. impacting 0.952 acres designated as Parcel RUE254; and (2) two (2) temporary construction easements consisting of the right to access land and area with vehicles and equipment for use during the construction of the subsurface Sunoco pipeline impacting 0.875 acres and 0.321 acres, respectively, designated as Parcels RC254 and 2RC254.

- d) Turnpike Design Section 2, Turnpike ROW Section 3E

Parcel No. R255D

Block 93, Lot 10 (Partial Taking)

ADDRESS: Bordentown-Chesterfield Road, Bordentown Township,

Burlington County

Owner: Township of Bordentown

This property currently consists of 17.708 acres of (landlocked) vacant land (the

“Property”). The Authority must acquire the following interests in the assembled lots as follows:

(1) a fee simple interest in 2.953 acres designated as Parcel R255D.

e) Turnpike ROW Section 3E

Parcel 291X

Block 129, Lot 18

ADDRESS: 1053 Route 206, Bordentown Township, Burlington County, NJ

Owner: New Jersey Turnpike Authority

This property consists of 24.438 acres of vacant land (the “Authority Property”). The Township has identified 18.103 acres of this property that it believed would qualify as “suitable replacement” property pursuant to the agreement between the Township and the Authority, which is referenced above. The State House Commission found this property to be acceptable as “suitable replacement” property in exchange for the Green Acres property required for the Program by the Authority. This property was previously declared surplus by the Authority at the September 1996 Commission Meeting. Since this property falls within exception 9 (d) of the Authority’s Surplus Property Policy, it can be utilized in this situation as a swap for other property the Authority requires for the Program. Further, the Authority seeks authorization to execute a use and occupancy agreement for use of this parcel for construction staging through the end of December 2014.

II. Payment of Interest on a Settled Eminent Domain Proceeding. The Authority determined that the property listed below was necessary for the Widening Program. To that end, the Authority had an appraisal prepared by an independent appraiser and reviewed by Value Research Group, LLC, the Authority’s Real Estate Manager/Consultant, which set a value for the property. With respect to the below property, the Authority had contacted the property owners and entered into good faith negotiations with said owners and their counsel for the purchase of same based on the appraised values and in compliance with the laws governing its powers of eminent domain. Eminent domain proceedings were filed as a last resort. After a Commissioners’ Award, further negotiations and prior to trial, the parties were able to reach a settlement of the matter. The following describes interest calculated with respect to the amount settled upon.

a) Turnpike Section 7, Turnpike ROW Section 4K

Parcel Series 1154, Tax Block 14, Lot 1 (Partial Taking)

ADDRESS: 30 Brickyard Road, Cranbury Township, Middlesex County

Owner: S.A.I. Middlesex Farms, LLC

Amount: \$408,000.00 (\$340,000.00 was previously approved; an additional **\$68,000.00** is required)

The Authority’s Commissioners previously approved the acquisition of the subject

property through the commencement of eminent domain. After the matter was settled for \$340,000 and a consent order was entered by the court, it was determined that an additional amount of \$68,000 is required to pay the property owner interest in accordance with the order.

The acquisitions above do not involve property designated as "Preserved Farmland" pursuant to and as regulated by the *Agriculture Development and Retention Act*, N.J.S.A. 4:1C-11, et seq., and *State Agricultural Development Committee Rules*, N.J.A.C. 2:76-1.1, the Act's implementing regulations. All of the properties owned by Bordentown been designated or encumbered as Green Acres properties pursuant to N.J.S.A. 13:1D-52, et seq. and N.J.A.C. 7:35-26.1, et seq. and the Authority, with the assistance of outside General Counsel, has complied with all of the applicable regulations as set forth above and has gone through the Green Acres diversion process and obtained approvals for such diversions from the State House Commission.

All actions taken by the Executive Director have been necessary for the purchase of the properties listed above, including the satisfaction of certain other costs required by law to be paid at closing, and have been reviewed and approved by the Law Department and outside General Counsel.

Based on the foregoing, it is requested that the Authority Commissioners ratify any and all actions taken by the Executive Director as outlined herein for the acquisition of the property set forth above.

129-04-2013

In a memorandum dated April 26, 2013, **a Request for Authorization to Renew Bridge and Non-Bridge Property Insurance for Property located on the New Jersey Turnpike and the Garden State Parkway for One Year, May 1, 2013 through April 30, 2014, Operating Budget Account No.: 010-00-893-441030, in an amount of \$5,146,010.00,** was approved.

The New Jersey Turnpike Authority ("Authority") maintains property insurance for the protection of its physical assets. In 2012, the Authority issued a Request for Qualification for insurance broker services and awarded a contract to Marsh McLennan Agency, LLC ("Marsh") to design, market and implement the Authority's property insurance program. As part of their Scope of Services, Marsh was requested to solicit a minimum of three (3) competitive quotations. Renewal quotations were submitted by Marsh and were reviewed by Authority staff and the Authority's risk management consultant, Hanover Stone LLC ("Hanover Stone").

Current property insurance coverage includes one policy covering all bridge and non-bridge property located on the Turnpike and two policies covering the property on the Parkway (one insuring bridge property and one insuring non-bridge property.) In the aggregate, the existing coverages are adequate to protect the Authority's interest, but provide differing

deductibles, coverage limits and sub-limits and types of coverage. In addition to the challenge of combining the three policies into one comprehensive policy, Marsh was also tasked with the objective of providing consistent coverage for both roadways and securing enhancements to coverage where possible.

In furtherance of these goals, and considering recent events (such as Superstorm Sandy), the Authority also requested Marsh to seek quotations for an additional excess layer of coverage to provide a higher limit than the “maximum probable loss” limit (\$450,000,000 for 2013) upon which the Authority had historically based its coverage. The Authority also requested Marsh to negotiate a number of coverage options for the Authority’s consideration, including varying sub-limits and varying deductibles, from which the Authority could decide upon coverage, based on its appetite for risk.

Marsh approached the incumbent insurers as well as a number of additional markets for renewal quotations for the above options, based upon a combined 2013 Statement of Property Values of \$16,394,679,993, with \$10,949,847,827 in values attributable to property located on the Turnpike and \$5,444,832,166 in values attributable to property located on the Parkway. The total asset value represents a 6.9% increase in the value of the Authority’s assets over 2012.

Quotations for the various options were received from a number of insurers, including the incumbent insurers. Eight (8) markets approached by Marsh declined to quote for a variety of reasons, including the overall exposure of the account, the exposure in the specific geographic area and/or the underwriter’s capacity to handle the specific exposure.

Marsh has proposed placement of the insurance based on the limit of \$450,000,000, the “maximum probable loss” for both roadways as follows (amounts shown are rounded, but will equal 100%):

<u>Underwriter</u>	<u>Limit</u>	<u>Percentage Quota Share</u>
ACE (Illinois Union)	\$150,000,000	33.33%
Zurich American	\$150,000,000	33.33%
AIG	\$ 50,000,000	11.11%
Ironshore	\$ 50,000,000	11.11%
RSUI	<u>\$ 50,000,000</u>	<u>11.11%</u>
Total	\$450,000,000	100%

After review and discussion with the Authority staff from the Law, Finance and Executive departments, Hanover Stone and Marsh both recommend that the Authority place the coverage as set forth above, with an increase in blanket limits for non-bridge property to \$450,000,000, subject to certain increased sub-limits. Hanover Stone and Marsh also recommend an increase in the deductible to \$2 million for non-bridge property, given the Authority’s good experience with property damage recovery from third parties and its relatively low loss experience. In addition, a number of enhancements to coverage were achieved, such as enhanced coverages for

roadways and business interruption.

The premium for placement of the insurance as set forth above for one year is \$4,777,010 including Terrorist Risk Insurance Act (TRIA) coverage at the full \$450,000,000 limit. In addition, there will be Boiler Inspection Fees of \$6,000 and mandatory New Jersey insurance surcharges of no greater than \$20,000. The new premium reflects the increase in property values, and also various enhancements in coverage described above. Significantly, the proposed program represents a decrease of approximately 12% in the overall rate, which had been .0332 in the expiring policies, and is now .0291 (per \$100 of assets).

Marsh and Hanover Stone further recommend an excess layer of \$300,000,000 be placed above the \$450,000,000 limit, so as to provide a higher limit for the Authority in the event of a catastrophic event causing property damage exceeding the "maximum probable loss". Marsh has negotiated a flat premium of no greater than \$343,000 for this excess coverage should the Authority decide to increase its limits.

It is therefore recommended that the Commissioners authorize placement of the Authority's bridge and non-bridge property insurance with the \$450,000,000 limit covering all bridge and non-bridge assets on the New Jersey Turnpike and the Garden State Parkway, as set forth above. It is further recommended that the Commissioners authorize the Executive Director to place the excess coverage in an amount not to exceed the amount set forth above, should she deem it in the best interest of the Authority. It is further recommended that the Executive Director, after consultation with the Authority's Law department, be authorized to execute all documents and to take any and all further actions to effectuate the placement of the policies as indicated herein.

130-04-2013

In a memorandum dated April 1, 2013, **Authorization to Settle Formal Workers' Compensation Matter of Paul Gazzola v. N.J. Turnpike Authority, Account No. 10-870-405070, in an amount of \$41,238.00**, was approved.

Petitioner Paul Gazzola was a Parkway Division Mechanic hired in October 1981. This recommended settlement will resolve a formal Claim Petition filed in 2010 resulting from a job injury which occurred on or about January 27, 2010.

The petitioner is represented by Paul Kennedy located in Brielle, NJ. The Authority is defended by Special Counsel Anne M. Hammill-Pasqua of Capehart Scatchard located in Mount Laurel, NJ. The matter is venued in the district office of Freehold before Judge Eugene Mulvaney.

Permanency evaluation on behalf of the petitioner was performed by Dr. Riss. Permanency evaluation on behalf of the respondent was performed by Dr. Bachman.

After the case was conferenced among all parties, the Judge of Compensation recommended a settlement award of 27.5% partial total disability or \$41,238.00. Special

(NJTA Board Meeting – 04/30/2013)

Counsel is requesting settlement authority for same. The Authority's Third Party Administrator concurs with this settlement request.

The Law Department has reviewed this matter and agrees with the recommendation of the Special Counsel, the Authority's third party workers' compensation administrator and the Assistant Director, HR, Safety & Benefits. Authorization is, therefore, requested to allow Special Counsel to settle this matter for the sum of \$41,238.00.

This settlement will be payable under Account No. 10-870-405070.

131-04-2013

In a memorandum dated April 1, 2013, **Authorization to Settle Formal Workers' Compensation Matter of Raymond Betzel v. N.J. Turnpike Authority, Account No. 10-870-40507, in an amount of \$75,810.00 plus \$2,500.00 via Section 20,** was approved.

Petitioner Raymond Betzel was a Turnpike Division Maintenance Person hired in November 2005 and separated from employment with the Authority effective November 18, 2011. This recommended settlement will resolve a formal Claim Petition filed in 2011 resulting from a job injury which occurred on or about July 6, 2009 and included two (2) separate body parts.

The petitioner is represented by James D. Nowak located in Cherry Hill, NJ. The Authority is defended by Special Counsel Lora V. Northen of Capehart Scatchard located in Mount Laurel, NJ. The matter is venued in the district office of New Brunswick before Judge Arcides Cruz.

Permanency evaluation on behalf of the petitioner was performed by Dr. Pressman. Permanency evaluation on behalf of the respondent was performed by Dr. Blumenthal.

Following extensive settlement discussions, all parties agreed to 35% partial total disability of one body part involved and \$2,500 via Section 20 for the second. Due to the significant surgical intervention, Special Counsel and our Third Party Administrator believe this to be the best outcome for the Authority.

The Law Department has reviewed this matter and agrees with the recommendation of the Special Counsel, the Authority's third party workers' compensation administrator and the Assistant Director, HR, Safety & Benefits. Authorization is, therefore, requested to allow Special Counsel to settle this matter for the sum of \$75,810.00 plus \$2,500.00 via Section 20.

This settlement will be payable under Account No. 10-870-405070.

On motion by Commissioner Pocino and seconded by Treasurer DuPont, the Authority unanimously approved item numbers 128-04-2013 through 131-04-2013; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ENGINEERING

Chief Engineer Richard Raczynski requested approval of item numbers 132-04-2013 through 141-04-2013. Raczynski updated the Board on the status of the Interchange 6-9 widening project. Raczynski stated that the program is 65% complete, milestones have been reached with new ramps being opened at Interchanges 6 and 7A, as well as a brand new Interchange being opened at 8. The third lane northbound between Interchanges 8A and 9 is open also. The Authority moved the existing southbound merge further north to a temporary location while widening of the Turnpike is proceeding where the existing merge was located. Raczynski stated that the Authority is still on track to complete the widening in the summer of 2014 as planned. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS – AWARD OF CONTRACTS

132-04-2013

In a document dated April 16, 2013, a **Recommendation to Award Contract No. T200.265 for the New Jersey Turnpike to J. Fletcher Creamer & Son, Inc. and Joseph M. Sanzari, Inc., a Joint Venture for Drainage Repairs (2013), Milepost 117 to 122, Ten Year Capital Program Fund No. 39002003, in an amount of \$12,863.171.00**, was approved.

This contract provides for system cleaning and video inspection, rehabilitation of the storm water collection system pipe by re-lining, and repair of drainage structures, along with other miscellaneous drainage improvements on the New Jersey Turnpike from Milepost 117 to 122.

Two bid proposals were received on April 16, 2013 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$12,863,171.00 may be compared to the Engineer's Estimate in the amount of \$13,337,857.00. J. Fletcher Creamer & Son, Inc. and Joseph M. Sanzari, Inc., a Joint Venture has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T200.265 be awarded to the low bidder, J. Fletcher Creamer & Son, Inc. and Joseph M. Sanzari, Inc., a Joint Venture of Hackensack, New Jersey, in the amount of \$12,863,171.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order No. 134) and Executive Order No. 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

133-04-2013

In a document dated April 4, 2013, **a Recommendation to Award Contract No. T500.302 for the New Jersey Turnpike to A.P. Construction, Inc. for the Rehabilitation of Toll Utility Buildings – South, Interchanges 2, 3, 4, 5, 6, 6A, 7 and 7A, Milepost 12.9 to 60.5, Ten Year Capital Program Fund No. 39005013, in an amount of \$2,817,719.00**, was approved.

This project involves rehabilitation of the existing toll utility buildings on the south end of the New Jersey Turnpike from Milepost 12.9 to 60.5. The work consists of rehabilitation of building exterior and interior components (masonry, roofing, caulking, ceilings, flooring, doors, louvers, and windows); electrical rehabilitation includes repair or replacement of rusted enclosures, weatherproof boxes, lighting, disconnect switches, conduits, pull boxes, and junction boxes; mechanical rehabilitation includes repair or replacement of refrigerant piping, pipe insulation, ductwork, duct insulation, boiler venting, exhaust fans, water piping, air handling units, and air condensing units.

Two bid proposals were received on April 3, 2013 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal, in the amount of \$2,817,719.00, may be compared to the Engineer's Estimate in the amount of \$2,836,784.00. A. P. Construction, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T500.302 be awarded to the low bidder, A. P. Construction, Inc. of Blackwood, New Jersey, in the amount of \$2,817,719.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order No. 134) and Executive Order No. 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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ORDER FOR PROFESSIONAL SERVICES (OPS)

134-04-2013

In a document dated April 11, 2013, **a Recommendation to Issue Order for Professional Services No. T3494 for the New Jersey Turnpike to Michael Baker Jr., Inc. for the Supervision of Construction Services for Contract Nos. T500.302 - Rehabilitation of Toll Utility Buildings – South Interchanges 2, 3, 4, 5, 6, 6A, 7, & 7A; T500.303 - Rehabilitation of Toll Utility Buildings and Tunnels – Central Interchanges 8A, 9, 10, 11, 13,**

13A and 14; and T500.304 - Rehabilitation of Toll Utility Buildings and Tunnels – North Interchanges 14A, 14B, 14C, 15E, 15W, 16E/18E, 16W, 17, and 18W, Ten Year Capital Program Fund No. 39005013, in an amount of \$1,750,000.00, was approved.

This Order for Professional Services will provide for construction supervision of the referenced contracts. The contract work will include roof replacement and restoration, sealant repair and replacement, repointing of bricks, painting, Vinyl Composition Tile (VCT) restoration, replacement of acoustical ceiling tiles, concrete spall repair, full depth concrete tunnel roof replacement and electrical and mechanical work.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and 47 engineering firms were prequalified and eligible under Profile Codes: B-151, Construction Management and B-159, Building Construction & Renovations Inspection. Nine firms submitted EOIs by the closing date of March 22, 2013.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from the top three firms. The firms in the order of ranking are: 1) Michael Baker Jr., Inc.; 2) HAKS Engineers, Architects and Land Surveyors, PC; and 3) Gannett Fleming, Inc. The fee submitted by Michael Baker Jr., Inc. has been reviewed, negotiated, and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T3494 be issued to the firm of Michael Baker Jr., Inc. of Hamilton, New Jersey, not to exceed the amount of \$1,750,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.35 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order No. 134) and Executive Order No. 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

135-04-2013

In a document dated April 4, 2013, **a Recommendation to Issue Supplement B to Order for Professional Services No. T3118 for the New Jersey Turnpike to Edwards and Kelcey, a Jacobs Company for the Interchange 6–9 Widening Program, Design Engineer - Section No. 8, Milepost 70.6 to 82.6, Ten Year Capital Program Fund No. 39018001, in an amount of \$850,000.00,** was approved.

This Order for Professional Services was issued at the November 2007 Commission Meeting in the amount of \$14,150,000.00 to provide professional engineering services associated with final design and preparation of contract documents, and other ancillary activities and services required for the final design of Section No. 8 of the New Jersey Turnpike Interchange 6-9 Widening Program. Supplement A was authorized in February 2011, in the amount of \$4,710,000.00, to provide for additional design services for various out of scope tasks, including one additional construction contract.

This Supplement will compensate Edwards and Kelcey for design services required for three additional hybrid variable message signs as requested by the Authority's Operations Department, modifications to the toll plaza building at Interchange 8A, extensive coordination to develop the complex signing for the temporary merge and diverge conditions and post-design coordination that could not have been anticipated at the time of Supplement A. Additional post design services include processing shop drawings and contractor "Requests for Information" for items involving deviations from the contract documents to facilitate construction due to unforeseen field conditions and fabrication/installation issues.

Edwards and Kelcey submitted a revised proposal in the amount of \$850,000.00 to provide the required services. The proposal has been reviewed, negotiated, and is considered fair and reasonable for the services to be provided.

It is, therefore, recommended that Supplement B to Order for Professional Services No. T3118 be issued to Edwards and Kelcey, a Jacobs Company not to exceed the amount of \$850,000.00, with compensation on the same basis as the original Order for Professional Services. The addition of this amount increases the total authorized fee from \$18,860,000.00 to \$19,700,000.00. The original contract was procured pursuant to N.J.S.A. 52:34-9.1 et seq. and N.J.A.C. 19:9-2.8.

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NON-COMPETITIVE PROCUREMENTS

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MISCELLANEOUS

136-04-2013

In a document dated April 15, 2013, a **Recommendation to Enter Into Reimbursement Agreement No. 55-12 for the New Jersey Turnpike to National Railroad Passenger Corporation (AMTRAK) for Contract No. T100.216 - Repainting of Structural Steel, Seismic Retrofit, Catwalk, Lighting and Miscellaneous Improvements to the Delaware River Turnpike Bridge, Str. No. P0.00, Ten Year Capital Program Fund No. 39001034, in an amount of \$50,000.00**, was approved.

This agreement provides for reimbursement to AMTRAK for their preliminary engineering

services, including, review of Authority design documents for Contract No. T100.216 and development of coordination requirements to perform construction over AMTRAK's Northeast Corridor Line in Bristol Township, Pennsylvania. Contract No. T100.216 is scheduled to be awarded in October 2013, with construction commencing in December 2013 and spanning a three year period. Negotiations are underway with AMTRAK. A separate agreement will be necessary with AMTRAK for services during the construction of Contract No. T100.216.

National Railroad Passenger Corporation (AMTRAK) submitted a proposal in the amount of \$50,000.00 to provide the required services. The proposal is currently being reviewed and negotiated.

Accordingly, it is requested that the Board of Commissioners delegate to the Executive Director the authority to execute Agreement No. 55-12, not to exceed the amount of \$50,000.00, with National Railroad Passenger Corporation (AMTRAK) pursuant to the terms set forth above. It is further recommended that the Commissioners authorize the Executive Director to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

137-04-2013

In a document dated April 16, 2013, **Authorization to Pay NJTA Obligations under No Net Loss Reforestation Act for the Garden State Parkway to the New Jersey Department of Environmental Protection for the Reforestation Plan for Interchanges 41 (Including NJ State Police Barracks) and 44 Improvements, Galloway Township, Atlantic County, Ten Year Capital Program Fund No. 39023006 - \$213,480.00 and Ten Year Capital Program Fund No. 39023009 - \$320,220.00, in an amount of \$533,700.00**, was approved.

The Garden State Parkway Interchange 41 and 44 Improvements Project requires unavoidable impacts to forested areas. In accordance with the New Jersey No Net Loss Reforestation Act (the Reforestation Act), which is administered by the New Jersey Department of Environmental Protection (NJDEP) Division of Parks and Forestry, the Authority is required to mitigate for the required deforestation. The Authority and NJDEP have determined that reforestation adjacent to the deforested areas is not feasible.

Therefore, the NJDEP has requested that the Authority provide monetary compensation in lieu of planting to satisfy the mitigation requirements. After substantial review and analysis, the Engineering Department and NJDEP have agreed on total compensation in the amount not to exceed \$533,700, the details of which are outlined below. The value of the Reforestation Plan is based on an agreed upon formula which uses a value of \$61,200.00 per acre of deforestation, which is equal to the cost of reforesting an acre of land with 204 trees per acre, at a cost of \$300.00 per tree including a two year maintenance plan.

It is, therefore, recommended, that the Executive Director be authorized to execute any

and all documents necessary to effectuate the payment to NJDEP not to exceed the amount of \$533,700.00 for the purposes set forth above, allocated as follows: \$213,480.00 in Fund 39023006 and \$320,220.00 in Fund 39023009. It is further recommended that the Executive Director be authorized to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

138-04-2013

In a document dated March 26, 2013, **Authorize Compensation Pursuant to NJDEP Permit #0506-06-0013.1, Condition 47 for the Garden State Parkway to the New Jersey Department of Environmental Protection for the Compensation for Critical Wildlife Habitat Impacts associated with Contract No. P300.162, Interchange Improvements in Cape May, Ten Year Capital Program Fund No. 39023022, in an amount of \$546,000.00**, was approved.

The Garden State Parkway interchange improvements in Cape May at Interchanges 9, 10 and 11 requires unavoidable impacts to existing critical wildlife habitat. In conformance with Condition No. 47 of New Jersey Department of Environmental Protection (NJDEP) Permit No. 0506-06-0013.1 issued on December 18, 2012, and in accordance with the "New Jersey Coastal Zone Management Rules", Subchapter 3 Special Areas, Critical Wildlife Habitat" (N.J.S.A.7:7E-3.39), the Authority is required to provide mitigation for these impacts which were detailed in the Permit Plans submitted to the NJDEP for this project. A total of 44.34 acres of critical wildlife habitat mitigation is required, of which 17.01 acres of suitable mitigation habitat can be found within the project limits. The remaining 27.33 acres of mitigation acreage that cannot be accommodated within the project limits is being provided as monetary compensation to the NJDEP in the amount of \$546,000.00.

This item provides for compensation to the New Jersey Department of Environmental Protection as mitigation for critical wildlife habitat impact related to the construction improvements at Interchanges 9, 10 and 11. After substantial review and analysis, the Authority and NJDEP have agreed to a total compensation not to exceed the amount of \$546,000.00

Accordingly, it is requested that the Board of Commissioners delegate to the Executive Director the authority to compensate the New Jersey Department of Environmental Protection pursuant to the terms set forth in the referenced Permit, not to exceed the amount of \$546,000.00. It is further recommended that the Commissioners authorize the Executive Director to execute any such other documents and take any such other actions as are deemed necessary to effectuate the intent of this authorization.

139-04-2013

In a document dated March 26, 2013, **a Recommendation to Execute Utility Order No. 1456-P for the Garden State Parkway to Verizon – NJ, Inc. for Contract No. P300.264 - Reconstruction of Interchange 105 at Hope Road and NJ Route 36, Ten Year Capital Program Fund No. 39003035, in an amount of \$850,000.00**, was approved.

Existing Verizon facilities will be directly impacted by the construction of the referenced contract. The Utility Order will reimburse Verizon–NJ, Inc. for the cost of work and materials related to the relocation of Verizon facilities. The work will be done in the vicinity of the Hope Road and Route 36 intersection at Interchange 105 in the Boroughs of Tinton Falls and Eatontown, Monmouth County.

The cost of this Utility Order was provided by Verizon-NJ, Inc. and is based on the final improvements and known conditions at this time. The cost proposal was reviewed by the Engineering Department, is considered reasonable and approval is recommended.

It is, therefore, recommended that the Executive Director be authorized to execute Utility Order No. 1456-P, not to exceed the amount of \$850,000.00. The Authority is required by its enabling legislation, N.J.S.A. 27:23-6, to ascertain and pay the costs of relocation or removal of any public utility facilities that the Authority deems necessary to relocate or remove in furtherance of the Authority's highway projects.

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FINAL ACCEPTANCE

140-04-2013

In a document dated March 27, 2013, **a Recommendation for Final Acceptance, Contract P500.158A to Breaker Electric Inc. for PNC Arts Center Amphitheater Electrical Improvements – Phase 1, Ten Year Capital Program Fund No. 39005013, in Amount Due to the Contractor \$4,000.00**, was approved.

This contract involved Phase I of electrical improvements at the PNC Arts Center facility in Holmdel, New Jersey, including coordination for replacement of a utility transformer, installation of a pre-fabricated electrical switchgear enclosure, installation of bus-duct from a new switchgear to an electrical room, installation of a sump pump system, relocation of fire suppression sprinkler heads, removal of existing meter cabinet and main disconnect switch, construction of retaining walls around the switchgear enclosure and transformer, and reconstruction of the patio effected by work, from Milepost 116.2 to 116.7. The contract was awarded March 2010 to the low bidder, Breaker Electric Inc., Clarksburg, New Jersey, in the total amount of \$394,200.50.

During the course of the contract, there were three Change Orders for a total increase of \$11,990.30, adjusting the final total amount of this contract to \$406,190.80.

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultants and the Chief Engineer.

All required contract documents including the Engineer's Final Certification, Maintenance Bond, Affidavit of Prevailing Wage and the Final Payment Certificate (6F) have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractor has certified that there are no liens outstanding against the Contractor.

We concur and recommend that Contract P500.158A be accepted, and that final payment in the amount of \$4,000.00 be made to the Contractor.

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ACKNOWLEDGE REPORTS OF
ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY

141-04-2013

The Board acknowledges the reports of Engineering Expenditures Under Delegated Authority as indicated below:

- Engineering Progress Report
- Change Order Summary
- Utility Order Report

On motion by Commissioner Gravino and seconded by Treasurer DuPont, the Authority unanimously approved item no. 139-04-2013, and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 141-04-2013 and received same for file.

On motion by Commissioner Becht and seconded by Treasurer DuPont, the Authority unanimously approved item nos. 132-04-2013 through 138-04-2013, 140-04-2013, and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 141-04-2013 and received same for file.

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MAINTENANCE

Director of Maintenance Joseph Lentini requested approval of item numbers 142-04-2013 through 143-04-2013. Moved as a group those items are as follows:

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PUBLIC BIDS SOLICITATIONS

142-04-2013

In a document dated April 12, 2013, **a Recommendation to Award Contract No. A500.307 for the New Jersey Turnpike and Garden State Parkway to Hall Building Corporation for the Immediate Repair of Facilities MP 0 to MP 122, including the Pearl Harbor Memorial Extension and the Newark Bay-Hudson County Extension along the Turnpike; and MP 0 to MP 127 along the Parkway inclusive in Salem, Gloucester, Camden, Burlington, Mercer, Middlesex, Union, Hudson, Essex, Bergen, Cape May, Atlantic, Ocean, Monmouth and Passaic Counties, Special Projects Reserve Fund No. 04010027, in an amount of \$2,000,000.00,** was approved.

This contract involves immediate repairs and scheduled improvements to all Authority facilities and all other related work between Mile 0 and Mile 122 (including the Pearl Harbor Memorial Extension and the Newark Bay-Hudson County Extension) along the New Jersey Turnpike and Mile 0 to Mile 172 along the Garden State Parkway. The work under this contract will be as directed by the Maintenance Department by work orders, as necessary. This contract is for a period of two (2) years with two (2), one (1) year options to renew at a cost not to exceed \$2,000,000. Funds required in subsequent years will be subject to appropriation in future budgets.

One (1) bid proposal was received on April 10, 2013 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal of 9.83% may be compared to the Engineer's Estimate of 15.5%. These percentages represent a weighted average mark-up on the Contractor's time and materials cost of performing the work. Hall Building Corp. has previously performed similar work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. A500.307 be awarded to the lowest bidder, Hall Building Corp. of Farmingdale, New Jersey, in an amount not to exceed \$2,000,000. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

143-04-2013

In a document dated April 12, 2013, **a Recommendation to Award Contract No. A200.310 for the New Jersey Turnpike and Garden State Parkway to J. Fletcher Creamer & Son, Inc. for the Immediate Repair of Drainage Structures and Underground Utilities MP 0 to MP 122 including Pearl Harbor Memorial Extension and the Newark Bay-Hudson County Extension along the Turnpike; and MP 0 to 172 along the Parkway inclusive in Salem, Gloucester, Camden, Burlington, Mercer, Middlesex, Union, Hudson, Essex, Bergen, Cape May, Atlantic, Ocean, Monmouth and Passaic Counties, Special Projects Reserve Fund No. 04007001, in an amount of \$2,000,000.00,** was approved.

This contract involves immediate repairs and scheduled improvements to drainage structures and underground utilities and all other related work including, but not limited to, erosion and sediment control and road stabilization within the Authority right of way between Mile 0 and Mile 122 (including the Pearl Harbor Memorial Extension and the Newark Bay-Hudson County Extension) along the New Jersey Turnpike and Mile 0 to Mile 172 along the Garden State Parkway. The work under this contract will be as directed by the Maintenance Department by work orders, as necessary. The contract is for a period of two (2) years with two (2), one (1) year options to renew at a cost not to exceed \$2,000,000. Funds required in subsequent years will be subject to appropriation in future budgets.

Three (3) bid proposals were received on April 10, 2013 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal of 5.13% may be compared to the Engineer's Estimate of 9.17%. These percentages represent a weighted average mark-up on the Contractor's time and materials cost of performing the work. J. Fletcher Creamer & Son, Inc. has previously performed similar work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. A200.310 be awarded to the lowest bidder, J. Fletcher Creamer & Son, Inc. of Hackensack, New Jersey, in an amount not to exceed \$2,000,000. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

On motion by Vice Chairman Gravino and seconded by Commissioner Diaz, the Authority unanimously approved item nos. 142-04-2013 through 143-04-2013, and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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PROCUREMENT (“PMM”)

Director of Purchasing Andrea Ward requested approval of item numbers 144-04-2013 through 176-04-2013. Moved as a group those items are as follows:

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PUBLIC BIDS SOLICITATIONS

144-04-2013

In a document dated April 16, 2013, a Recommendation to purchase a Backhoe Wheel Loader to Jesco Inc., R-99906, Budget Code: 040 00 540 156999 04007021, in an amount of \$112,775.00, was approved.

Authorization is requested to award a contract for a four-wheel-drive backhoe wheel loader and accessories. Bidders were required to quote a unit and total price for the equipment. The equipment will replace an older unit (purchased in 1992) that has exceed its life expectancy. Older models will be sold as surplus if feasible. The bid was fully advertised and the seven vendors listed in the Authority’s database for the referenced commodity were notified of the procurement. On March 19, 2013, two bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Jesco Inc., South Plainfield, NJ	\$112,775.00	\$112,775.00
Cherry Valley Tractor Sales, Inc., Marlton, NJ	\$125,199.00	\$125,199.00

Departmental Estimate: \$100,000.00

The low bid was approximately 12% above the Departmental Estimate. The Maintenance Department reviewed the bid price and determined the additional cost is due to emission control changes in the diesel engine and is fair and reasonable.

Bids were procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority’s enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Jesco Inc., for a total amount not to exceed \$112,775.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

145-04-2013

In a document dated April 10, 2013, **a Recommendation to purchase Crew Cab Pick-Up Trucks to Mall Chevrolet, Inc., R-98561, Budget Code: 040 00 540 650080 04008033, in an amount of \$159,500.00**, was approved.

Authorization is requested to award a contract for five crew cab pick-Up trucks. Bidders were required to quote unit and total prices for the vehicles. Bidder(s) were required to bid unit and total prices for the equipment. The equipment will replace older models (purchased between 2002 and 2006) that have exceeded their life expectancy. Older models will be sold as surplus if feasible. The bid was fully advertised and 11 vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On March 26, 2013, bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Mall Chevrolet, Inc. Cherry Hill, NJ	\$31,900.00	\$159,500.00
DFFLM, LLC t/a Ditschman Flemington Ford, Flemington, NJ	\$32,186.00	\$160,930.00
Winner Ford, Cherry Hill, NJ	\$34,467.00	\$172,335.00
Beyer Bros. Corp., Fairview, NJ	\$35,332.00	\$176,660.00

Departmental Estimate: \$160,000.00

Bids were procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Mall Chevrolet, Inc. for a total amount not to exceed \$159,500.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

146-04-2013

In a document dated April 11, 2013, **a Recommendation to purchase Pick-Up Trucks with Plows to Mall Chevrolet, Inc., R-98562, Budget Code: 040 00 540 650080 04008033, in an amount of \$167,000.00**, was approved.

Authorization is requested to award a contract for five, 4-wheel drive pick-up trucks with plows. Bidders were required to bid unit and total prices for the equipment. The equipment will replace older models (purchased between 2001 and 2004) that have exceeded their life expectancy. Older models will be sold as surplus if feasible. The bid was fully advertised and 11 vendors listed in the Authority's database for the referenced commodity were notified of the

procurement. On March 26, 2013, bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
DFFLM, LLC t/a Ditschman Flemington Ford, Flemington, NJ	\$31,838.00	\$159,190.00 **
Mall Chevrolet, Inc. Cherry Hill, NJ	\$33,400.00	\$167,000.00
Winner Ford, Cherry Hill, NJ	\$35,967.00	\$179,835.00 **
Beyer Bros. Corp., Fairview, NJ	\$36,174.00	\$180,870.00 **

Departmental Estimate: \$175,000.00

** Ditschman Flemington Ford bid the lowest prices. However, this bidder (along with the two other Ford dealers) stated that, if awarded the contract, they needed the purchase order from the Authority by April 26, 2013 to meet the manufacturer's special-order deadline for the required Omaha orange paint. The earliest time that the Authority could issue a purchase order for this contract is mid-May 2013, pending Board approval and the expiration of the Governor's 10-day veto. Thus, Ditschman Flemington Ford and the other two Ford dealers could not meet the delivery specification. It is therefore recommended that the bids received from Ditschman Flemington Ford, Winner Ford and Beyer Bros., Corp be rejected. The bid received from Mall Chevrolet, Inc. is fully compliant.

Bids were procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Mall Chevrolet, Inc. for a total amount not to exceed \$167,000.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

147-04-2013

In a document dated April 11, 2013, a Recommendation to purchase Toro Mower Parts to Storr Tractor Co., Inc., RM-97941, Budget Code: Various, in an amount \$71,544.37, was approved.

Authorization is requested to award a contract for Toro mower parts for inventory for use on both roadways. Bidders were required to bid unit and total prices for 64 line items including, but not limited to, filters, belts, gaskets, wheels, housing assemblies and blades. The bid was fully advertised and the five vendors listed in the Authority's database for the referenced commodity were notified of the procurement. Unit prices can be obtained from the Procurement and Materials Management Department. On March 20, 2013 bids were received as follows:

<u>Vendor</u>	<u>Total Price</u>
Storr Tractor Company, Branchburg, NJ	\$71,544.37
Departmental Estimate: \$80,000.00	

The low bid amount is significantly below the Department Estimate. The estimate was based on list prices for the items; however, the Authority benefits from competitive discounted pricing from the bidders.

Non-Compliance:

A second bid was submitted by Turf Equipment and Supply Company LLC of Jessup, MD. This bid is recommended for rejection as the firm failed to bid all items as stated on Page 5 of the specifications.

Bids were procured, and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for Toro Mower Parts to Storr Tractor Company in an amount not to exceed \$ 71,544.37, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by Storr Tractor Company.

148-04-2013

In a document dated April 11, 2013, a Recommendation to purchase Compact Excavators to Garden State Bobcat, Inc., R-98711, Budget Code: 040 00 540 650080 04008033, in an amount of \$76,866.00, was approved.

Authorization is requested to award a contract for two rubber tracked compact excavators. The equipment will be used on both Roadways where larger excavators are required. The equipment will replace older models purchased between (1998-2000) that have exceeded their life expectancy. Older models will be sold at surplus if feasible. Bidder(s) were required to bid a unit and total price for the equipment. The bid was fully advertised and the seven vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On March 20, 2013, bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Garden State Bobcat Inc., Freehold, NJ	\$38,433.00	\$76,866.00
Harter Equipment, Inc. Millstone Twp., NJ	\$40,050.00	\$80,100.00
Cherry Valley Tractor Sales, Inc., Marlton, NJ	\$43,300.00	\$86,600.00
Jesco Inc., South Plainfield, NJ	\$46,147.00	\$92,294.00
Departmental Estimate: \$84,000.00		

Bids were procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Garden State Bobcat, Inc. for a total amount not to exceed \$76,866.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

149-04-2013

In a document dated April 12, 2013, **a Recommendation to Rejection of Bids and Re-Advertisement of Contract for Stake Body Trucks, R-98696, Budget Code: 040 00 540 156999 04007021, Estimated at \$540,000.00**, was approved.

The Maintenance Department requisitioned nine stake body trucks and accessories. On March 27, 2013, four bids were received from: 1) Celebrity Ford LLC, d/b/a Beyer Ford, Morristown, NJ; 2) Route 23 Mall, LLC, Butler, NJ; 3) Chas S. Winner, Inc., T/A Winner Ford, Cherry Hill, NJ and 4) Brown's Hunterdon International, Bloomsbury, NJ. Bidders were required to quote unit and total prices for the trucks. Upon review of the bids, the Maintenance staff found that all four bidders took numerous and significant exceptions to the specifications. For example, exceptions were taken on both the chassis and stake body sections of the trucks and the proposed alternates were inferior, below the specifications. In addition, three of the four bidders (all Ford dealers) stated, that if awarded the contract, they needed the purchase order by April 26, 2013 to meet the manufacturer's special-order deadline for the required Omaha orange paint. The earliest time that the Authority could issue a purchase order for this contract is mid-May 2013, pending Board approval and the expiration of the Governor's 10-day veto period. Thus, these bidders could not meet the delivery requirement. As a result, the Maintenance Department would like to revise the technical specifications and re-advertise the contract as soon as possible.

Accordingly, authorization is requested to do the following: 1) reject all bids submitted by the four vendors listed herein; 2) promptly re-advertise the revised bid; and 3) delegate to the Executive Director the authority to award the contract to the lowest responsible and responsive bidder after the bid opening. The rebid and contract award will be ratified at the next Board of Commissioners Meeting.

150-04-2013

In a document dated April 10, 2013, a Recommendation to purchase a Mason Dump Truck from Beyer Bros. Corp., R-98782, Budget Code: 040 00 540 156999 04007021, in an amount of \$49,974.00, was approved.

Authorization is requested to award a contract for one, 2-cubic yard mason dump truck. Bidders were required to bid unit and total prices for the equipment. The equipment will replace an older model (purchased in 1991) that has exceeded its life expectancy, and will be sold as surplus if feasible. The bid was fully advertised and the eleven vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On March 27, 2013 bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Beyer Bros. Corp., Fairview, NJ	\$49,974.00	\$49,974.00
Winner Ford, Cherry Hill, NJ	\$51,167.00	\$51,167.00

Departmental Estimate: \$52,000.00

Bids were procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Beyer Bros. Corp. of Fairview, NJ in a total amount not to exceed \$49,974.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

151-04-2013

In a document dated April 18, 2013, a Recommendation to purchase Digger-Derrick Vehicles to Altec Industries, Inc., R-98929, Budget Code: 040 00 540 156999 04007021, in an amount of \$414,502.00, was approved.

Authorization is requested to award a contract for two Digger-Derrick utility body vehicles and accessories. Bidder(s) were required to bid unit and total prices for the equipment. The equipment will replace older models (purchased between 1986 and 1988) that have exceeded their life expectancy and such older models will be sold as surplus if feasible. The bid was fully advertised and the nine vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 4, 2013 bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Altec Industries, Inc. Plains, PA	\$207,251.00	\$414,502.00
Brown's Hunterton International, LLC Bloomsbury, NJ	\$220,669.68	\$441,339.36

Departmental Estimate: \$460,000.00

This bid was procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Altec Industries, Inc. for a total amount not to exceed \$414,502.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

152-04-2013

In a document dated April 16, 2013, **a Recommendation to purchase an Aerial Bucket Truck from Altec Industries, Inc., R-98960, Budget Code: 040 00 540 156999 04007021, in an amount of \$166,500.00,** was approved.

Authorization is requested to award a contract for (1) Chipper Dump Body Aerial Bucket Truck. The truck will be used on the Parkway by the Landscape Department for trimming trees along the Roadway. The Parkway currently does not have such a vehicle. The bid was fully advertised and the nine vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 4, 2013 bids were received as follows:

<u>Vendor</u>	<u>Bid Price</u>
Altec Industries Inc., Plains, PA	\$166,500.00
Mid-Atlantic Truck Centre, Linden, NJ	\$171,349.00

Departmental Estimate: \$190,000.00

This bid was procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Altec Industries Inc. for a total amount not to exceed \$166,500.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

153-04-2013

In a document dated April 17, 2013, **a Recommendation for the Inspection, Maintenance and Servicing of Fire Protection and Suppression Systems (Modification) to Allied Fire, Safety and Equipment Co., Inc., RM-99976 / Contract No. 1303-1, Budget Code: Various, in an amount of \$20,000.00**, was approved.

At the February, 2010 Board of Commissioners (Agenda item 61A-10) the Authority awarded a contract to Allied Fire and Safety Equipment Company, Inc. for the inspection, maintenance and servicing of fire protection and suppression systems for all Authority facilities. This contract is due to expire April 30, 2013. The Human Resources Safety Section has requested that the current contract be extended through May 31, 2013 and increased by \$20,000 in order to continue the current services, including fire inspections, parts replacements and complying with mandated NJ Department of Community Affairs' deadlines until a new contract can be awarded. Bids have been solicited for these services and an award of a new contract will be recommended at the April 30, 2013 Commission Meeting.

This contract was procured in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

Accordingly, authorization is requested to increase the contract to Allied Fire and Safety Equipment Company, Inc. Neptune, NJ, under the existing terms and conditions, in an amount not to exceed \$20,000.00, subject to funding availability at the time of service.

154-04-2013

In a document dated April 12, 2013, **a Recommendation for the award of an Inspection, Maintenance and Servicing of Fire Protection and Suppression Systems to City Fire and Equipment Company, RM-97798 / Budget Code: Various, in an amount of \$43,600.00**, was approved.

Authorization is requested to award a contract for the inspection, maintenance and servicing of fire protection and suppression systems for all Authority facilities. Bidder(s) were required to bid hourly rates for Straight Time, Overtime and Premium (Holiday) Time, as well as a discount off Manufacturer's list price for materials. The bid was fully advertised and the four vendors listed in the Authority's database for the referenced commodity were notified of the procurement. Bidders' unit prices are available from the Procurement and Materials Management Department. On April 4, 2013, bids were received as follows:

<u>Bidder</u>	<u>Total Price</u>
City Fire and Equipment Co., East Hanover, NJ	\$43,600.00
Allied Fire and Safety Equipment Company, Inc. Neptune, NJ	\$44,880.00
SimplexGrinnell, LP Rockaway, NJ	\$53,648.00

Departmental Estimate: \$52,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to City Fire and Equipment Co., East Hanover, NJ in an amount not to exceed \$43,600.00, subject to funding availability at the time of order. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by City Fire and Equipment Co., East Hanover, NJ.

155-04-2013

In a document dated April 16, 2013, **a Recommendation to award a Catch Basin / Sewer Cleaning Vehicle to Mid-Atlantic Truck Centre, Inc., R-99160, Budget Code: 040 00 540 156999 04007021, in an amount of \$277,200.00**, was approved.

Authorization is requested to award a contract for one catch basin/sewer cleaning vehicle and accessories. Bidder(s) were required to bid a unit and a total price for the equipment. The equipment will replace older equipment (purchased in 1994) that has exceeded its life expectancy. The older model will be sold as surplus if feasible. The bid was fully advertised and the five vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 9, 2013 one bid was received as follows:

<u>Vendor</u>	<u>Total Bid Price</u>
Mid-Atlantic Truck Centre, Inc., Linden, NJ	\$277,200.00

Departmental Estimate: \$290,000.00

This bid was procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Mid-Atlantic Truck Centre,

Inc. for a total amount not to exceed \$277,200.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

156-04-2013

In a document dated April 16, 2013, **a Recommendation to purchase Tractors with Flail Mowers to Storr Tractor Company, R-99096, Budget Code: 040 00 540 156999 04007021, in an amount of \$369,945.00,** was approved.

Authorization is requested to award a contract for three, 4-wheel-drive heavy duty utility tractors with flail mowers. Bidder(s) were required to submit unit and total prices for the equipment. The equipment will replace older models (purchased in 2000) that have exceeded their life expectancy. Older models will be sold as surplus if feasible. The bid was fully advertised and the sixteen vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 9, 2013 one bid was received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Storr Tractor Company, Branchburg, NJ	\$123,315.00	\$369,945.00

Departmental Estimate: \$390,000.00

This bid was procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Storr Tractor Company for a total amount not to exceed \$369,945.00. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

157-04-2013

In a document dated April 12, 2013, **a Recommendation to purchase Utility Tractors with Canopy from Cherry Valley Tractor Sales, Inc., R-99230, Budget Code: 040 00 540 650080 04008033, in an amount of \$394,157.55,** was approved.

Authorization is requested to award a contract for fifteen, 2-wheel-drive heavy duty utility tractors with canopies. The equipment will replace older models (purchased between 1998 and 2000) that have exceeded their life expectancy. Older models will be sold as surplus if feasible. Bidders were required to submit unit and total prices for the equipment. The bid was fully advertised and the sixteen vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 9, 2013 bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Cherry Valley Tractor Sales, Inc., Marlton, NJ	\$26,277.17	\$394,157.55 (Model A) **
Cherry Valley Tractor Sales, Inc., Marlton, NJ	\$26,603.57	\$399,053.55 (Model C) **
Harter Equipment, Inc., Millstone Township, NJ	\$29,175.00	\$437,625.00
Rodio Tractor Sales, Inc., Hammonton, NJ	\$29,561.00	\$443,415.00
Storr Tractor Company, Branchburg, NJ	\$32,513.00	\$487,695.00
Cherry Valley Tractor Sales, Inc., Marlton, NJ	\$33,132.92	\$496,993.80 (Model B)**
Peach Country Tractor, Inc., Richwood, NJ	\$37,319.00	\$559,785.00

Departmental Estimate: \$480,000.00

** Cherry Valley Tractor Sales, Inc. submitted three separate bids with different models, A, B and C, respectively. The Maintenance Department reviewed all the bids. Staff found that while the lowest bid (Model A) submitted by Cherry Valley contained minor exceptions, the bid met the overall engine power, transmission speeds and other minimum specifications. (Cherry Valley’s minor exceptions related to the fuel tank capacity and un-ballasted tractor weight differential.)

This bid was procured, and authorization is being sought to award this contract, in accordance with N.J.S.A. 27:23-1 et seq., the Authority’s enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Cherry Valley Tractor Sales, Inc., for a total amount not to exceed \$394,157.55. Authorization is further requested for the Executive Director to approve any additional purchases made under the 3-year open-end purchase option.

158-04-2013

In a document dated April 15, 2013, **a Recommendation to purchase International OEM Parts from Mid-Atlantic Truck Centre, RM-98127, Budget Code: Various, in an amount of \$50,000.00,** was approved.

Authorization is requested to award a contract for International OEM parts for Inventory stock, for both roadways. Bidder(s) were required to bid unit and total prices for 65 line items of parts, including but not limited to, starters, alternators, and brake parts, as well as a discount off manufacturers’ list prices for other miscellaneous parts. The bid was fully advertised and the eight vendors listed in the Authority’s database for the referenced commodity were notified of the procurement. Unit prices can be obtained from the Procurement and Materials Management Department. On April 9, 2013, bids were received as follows:

<u>Vendor</u>	<u>Total Price</u>
Mid-Atlantic Truck Centre, Linden, NJ	\$43,407.79 **
Delval International Trucks, Inc., Montgomeryville, PA	\$44,150.80
Browns Hunterdon Inc., Bloomsbury, NJ	\$49,232.14
Bucks County Inc., Trenton, NJ	\$50,133.74

Departmental Estimate: \$70,000

** Mid-Atlantic Truck Centre did not bid on 2/65 line items. The specifications permitted the Authority to award the contract on the lowest of at least 60 line items. Thus, for comparative purposes, the two lines (Nos. 7 and 15) were deleted from the bid computation. The low bid amount from Mid Atlantic Truck Centre is significantly below the revised Departmental Estimate due in part to competitive pricing. The Materials Management Section requests that the not-to-exceed contract value be established at \$50,000 to accommodate reasonable increases in quantities of the stocked items.

Bids were procured, and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract for International OEM parts to Mid-Atlantic Truck Centre, Linden, NJ in an amount not to exceed \$50,000.00, subject to funding availability at the time of order. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by Mid-Atlantic Truck Centre.

159-04-2013

In a document dated April 18, 2013, a Recommendation to purchase International OEM Parts with Service from Brown's Hunterdon International, LLC., RM-98586, Budget Code: Various, in an amount of \$425,000.00, was approved.

Authorization is requested to award contracts for International OEM truck parts and diagnostic and repair services for the Maintenance Department on both Roadways. Bidders were required to quote a percentage discount off the manufacturers' list prices. In addition, bidders were required to quote an hourly rate for diagnostic and repair services. The award is based on the highest discount. The hourly rate was not considered in the basis of award as the diagnostic services are only utilized if Authority personnel cannot repair the trucks. In addition, the bid was divided into four geographic areas: A) Turnpike Northern Division – MP 104.7; B) Turnpike Central - MP 67.6; C) Parkway – Holmdel Maintenance Yard MP 116; and D) Turnpike Southern

Division – MP 37.3. The bid stated the approximate value for each Area. The bid was fully advertised and the eight vendors listed in the Authority’s database for the referenced commodity were notified of the procurement. On April 9, 2013, bids were received as follows:

	<u>Area A</u>	<u>Area B</u>	<u>Area C</u>	<u>Area D</u>
Anticipated Annual Expenditures	\$100,000	\$100,000	\$175,000	\$50,000
<u>Vendor</u>				
Brown’s Hunterdon International, LLC Bloomsbury, NJ	36.2%	36.2%	36.2%	No Bid
BCI Truck, Inc., Trenton, NJ	No Bid	30%	No Bid	30%**

** BCI Truck Inc. was the sole bidder for Area D. Procurement staff reviewed this bid and concluded that it would be more cost effective to utilize the New Jersey State Contract with Ransome International LLC for this Area as the State Contract provides a higher discount on International OEM parts of 34.9%. Pursuant to the Authority’s Regulations, “[i]f it is determined that the price by public bid procedure is not lower than that obtained through a public bid process by the State of New Jersey, the Authority may contract with the vendors holding contracts with these entities.” N.J.A.C. 19:9-2.5(d). Therefore, it is recommended that the bid submitted by BCI Truck, Inc. for Area D be rejected and the Authority avail itself of the more competitive State Contract pricing.

Bids were procured, and authorization is being sought to award the contracts with Brown’s Hunterdon International LLC in accordance with N.J.S.A. 27:23-6.1 of the Authority’s enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). The award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

The contract with Ransome International LLC will be procured under New Jersey State Contract No. 73707 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority’s enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract for International OEM parts with service to Brown’s Hunterdon International, LLC for Areas A, B and C in an amount not to exceed \$ 375,000.00, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by Brown’s Hunterdon International, LLC.

Authorization is also requested to award a contract to Ransome International LLC for Area D in an amount not to exceed \$50,000.00, subject to funding availability at the time of ordering. State Contract No. 73707 expires March 17, 2014.

160-04-2013

In a document dated April 22, 2013, **a Recommendation for Maintenance & Repair of Ventilating and Air Conditioning Equipment from Wireless Network Group, Inc., RM-99125, Budget Code: Various, in an amount of \$435,382.00,** was approved.

Authorization is requested to award a two-year contract for the maintenance and repair of ventilating and air conditioning equipment on Turnpike facilities (“HVAC Services”). The HVAC Services include, but are not limited to, preventative maintenance and inspections for the summer cooling season and responding to 24/7 service calls. Bidders were required to bid a monthly price to maintain the specified tonnage of ventilation and cooling equipment and an hourly rate (with a 50 hour estimate) for the removal and disposal of obsolete equipment. Bidders were also required to quote a monthly rate to maintain any additional cooling equipment. (Given the uncertain nature of additional equipment, the bid stipulated that the quotation for the additional equipment would not be factored into the basis of award.) Bids were divided into two Regions: 1) South/Central Turnpike and 2) North Turnpike. Bidders could quote on one or both Regions. The bid was fully advertised and the 20 vendors in the Authority’s database for the referenced commodity were notified of the procurement. On April 9, 2013, the following bids were received:

Region 1

<u>Vendor</u>	<u>Monthly Rate</u>	<u>Hourly Rate</u>	<u>Total Bid</u>
Wireless Network Group, Inc., Pompton Plains, NJ	\$ 9,721.50	\$95.00	\$121,408 **
Core Mechanical, Inc., Pennsauken, NJ	\$13,713.00	\$72.60	\$168,186
Air Systems Maintenance, Inc., Kenilworth, NJ	\$13,000.00	\$90.00	\$160,500
Peterson Services Company, Medford, NJ	\$14,000.00	\$90.00	\$172,500

Region 2

<u>Vendor</u>	<u>Monthly Rate</u>	<u>Hourly Rate</u>	<u>Total Bid</u>
Wireless Network Group, Inc., Pompton Plains, NJ	\$ 7,626.25	\$ 95.00	\$ 96,283
Core Mechanical, Inc., Pennsauken, NJ	\$10,760.00	\$ 72.60	\$132,750
Air Systems Maintenance, Inc., Kenilworth, NJ	\$10,750.00	\$ 90.00	\$133,500
Peterson Services Company, Medford, NJ	\$12,000.00	\$ 90.00	\$148,500
M.B.T. Contracting, LLC, Lincoln Park, NJ	\$ 200.00***	\$210.00	\$310,610***

Department Estimate: \$520,000.00 (Two Years for both Regions)

** Wireless Network Group, Inc. submitted the lowest bids for both Regions. The Maintenance Department reviewed the bids and given no exceptions to the specifications, determined that this bidder can perform the HVAC Services at the prices bid.

*** PMM Staff reviewed the bid submitted by M.B.T Contracting LLC and concluded that this bidder erred in that it provided a unit price for HVAC Services based on estimated

tonnage rather than the monthly rate that is specified. This discrepancy was seen in both the competitive item as well as the optional quotation for additional equipment. Pursuant to the Authority's Regulations, "in case of inconsistencies or errors in unit prices, extensions and totals, the Authority shall have the sole discretion to make determinations with regard to the same"

Bids were procured, and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award two-year contract to Wireless Network Group, Inc. for both Regions in an amount not to exceed \$435,382.00 for two years, subject to availability of funding at the time of service. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by Wireless Network Group, Inc.

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STATE CONTRACTS AND FEDERAL CONTRACTS

161-04-2013

In a document dated April 12, 2013, **a Recommendation to purchase International OEM Repair Parts (Modification) from Ransome International, LLC, RM-99411 / Contract No. 1269A, Budget Code: Various, State Contract No. 73707 expiring 3/17/14, in an amount of \$85,000.00,** was approved.

In December 2009, the Authority awarded a contract to Ransome International, LLC to supply International OEM repair parts. This contract is utilized by both the Maintenance Department and Inventory Section for the supply of items, including but not limited to, starters, alternators, and brake parts. The referenced State Contract has been extended through March 17, 2014. The Maintenance Department has requested Contract No. 1269-A be extended through March 17, 2014 and funds increased by \$85,000.00 as additional funds are required to purchase necessary OEM repair parts until the new publicly bid contracts become effective.

The contract was procured under State Contract No. 73707 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, approval is requested to extend Contract No. 1269A with Ransome International LLC through March 17, 2014 and increase the authorized amount by \$85,000.00.

This will bring the total authorized amount to \$440,895.00, subject to funding availability at the time of service.

162-04-2013

In a document dated April 12, 2013, **a Recommendation to purchase Automotive Parts For Heavy Duty Vehicles Over 15,000 LBS (Modification) from Lawson Products Inc., RM-99413 / Contract No. 1428, Budget Code: Various, State Contract No. 73736 expiring 3/17/14, in an amount of \$25,000.00,** was approved.

At the October 25, 2011 Commission Meeting (Agenda Item 371-10), the Board authorized an award of a contract to Lawson Products, Inc. for the supply of automotive parts for heavy duty vehicles over 15,000 lbs. through NJ State Contract No. 73736. These parts are used for repairs on all roadway equipment and snow plows. The referenced State Contract has been extended through March 17, 2014. The Maintenance Department has requested Contract No. 1428 be extended through March 17, 2014 and increased by \$25,000.00 as additional funds are required to purchase the necessary parts through the term of the contract.

The contract was procured under State Contract No. 73736 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, approval is requested to extend Contract No. 1428 with Lawson Products Inc. through March 17, 2014 and increase the authorized amount by \$25,000.00. This will bring the total authorized amount to \$105,000.00, subject to funding availability at the time of service.

163-04-2013

In a document dated April 12, 2013, **a Recommendation for Maintenance and Repair Service for Vehicles Less Than 15,000 LBS GVWR (Modification) from Central Jersey Starter Alternator Inc., Contract No. 1301, RM-99412 / Budget Code: Various, State Contract No. 76414 expiring 3/17/14, in an amount of \$15,000.00,** was approved.

On April 14, 2010 the Authority awarded a maintenance contract to Central Jersey Starter Alternator Inc. for maintenance and repair services for vehicles less than 15,000 lbs. through NJ State Contract No. 76414. These maintenance and repairs services are for alternators and starters on all roadway equipment. The contract has been extended through March 17, 2014. The Maintenance Department has requested Contract No. 1301 be extended through March 17, 2014 and funds increased by \$15,000.00 as additional funds are required to purchase parts and service through the term of the contract.

The contract was procured under New Jersey State Contract No. 76414 in accordance

with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, approval is requested to extend Contract No. 1301 with Central Jersey Starter Alternator Inc. through March 17, 2014 and increase the authorized amount by \$15,000.00. This will bring the total authorized amount to 50,000.00, subject to funding availability at the time of service.

164-04-2013

In a document dated April 12, 2013, **a Recommendation to purchase Portable Sanitation Units (Modification) from Horizon Disposal Services Inc., RM-99515 / Contract No. 1684, Budget Code: Various, State Contract No. 78498 expiring 2/28/14, in an amount of \$15,000.00,** was approved.

On June 25, 2012 the Authority awarded a contract to Horizon Disposal Services Inc. for the supply of portable sanitation units for the northern, central and southern areas on the Garden State Parkway and New Jersey Turnpike. The contract was procured under New Jersey State Contract No. 78498 which has been extended through February 28, 2014. The Maintenance Department has requested Contract No. 1684 be extended through February 28, 2014 and funds increased by \$15,000.00 to continue this service through the term of the contract, due to extensive damage from Super Storm Sandy to some New Jersey Turnpike facilities.

The contract was procured under New Jersey State Contract No. 78498 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, approval is requested to extend Contract No. 1684 with Horizon Disposal Services, Inc. through February 28, 2014 and increase the authorized amount by \$15,000.00. This will bring the total authorized amount to \$45,000.00, subject to funding availability at the time of service.

165-04-2013

In a document dated April 12, 2013, **a Recommendation for the Front Load Trash Removal Service (Modification) from Tri State Carting Inc., RM-99553 / Contract No. 1749, Budget Code: Various, State Contract No. 77546 expiring 9/13/13, in an amount of \$10,000.00,** was approved.

On April 19, 2012, the Authority awarded a contract to Tri State Carting Inc. to provide

front load trash removal services from roadway facilities on the Garden State Parkway. The contract was procured under New Jersey State Contract No. 77546 which has been extended through September 13, 2013. The Maintenance Department has requested Contract No. 1479 be extended through September 13, 2013 and funds increased by \$10,000.00 to continue this essential service through the term of the contract.

The contract was procured under New Jersey State Contract No. 77546 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, approval is requested to extend Contract No. 1479 with Tri State Carting Inc. through September 13, 2013 and increase the authorized amount by \$10,000.00. This will bring the total authorized amount to \$70,700.00, subject to funding availability at the time of service.

166-04-2013

In a document dated April 11, 2013, **a Recommendation for Genetec Platform Maintenance Support from IBM Corporation, R-99865, Budget Code: 010 00 830 427010, State Contract No. 70265 expiring 8/31/2014, in an amount of \$155,808.00**, was approved.

The Integrated Technology Services ("ITS") Department has requisitioned a three-year software support contract for the Genetec platform. Presently, Genetec is the only application the Authority uses to view all roadway cameras along the New Jersey Turnpike and Garden State Parkway. The number of cameras currently on the system is growing with each ITS Data Point installation. In addition, this software will expand to include all security cameras as the Authority standardizes on a single video platform. Support for this product is required to ensure availability and software stability.

The contract will be procured under New Jersey State Contract No. 70265 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a three-year contract to IBM Corporation in the amount of \$155,808.00 under New Jersey State Contract No. 70265 which expires August 31, 2014.

167-04-2013

In a document dated April 18, 2013, **a Recommendation for the Voice and Unified Communications Hardware from ePlus Technology, Inc., RM-99903, Budget Code: 040 00 830 156555 04007002, State Contract No. 83083 expiring 5/31/14, in an amount of \$3,000,000.00,** was approved.

During the past months, the Integrated Technology Services ("ITS") Department has requisitioned a contract for the Cisco Voice and Unified Communications Platform. The Cisco Platform introduces new standards and related support services that will sustain the Authority's security policies, leverage the Authority's fiber network, reduce the total cost of ownership and provide a level of redundancy and resiliency which does not exist on the current telephony platform. In addition, with this new hardware enhanced features such as mobility, unified communications, collaboration tools, support for mobile devices, the ability to integrate with other deployed internet protocol ("IP") platforms, as well as seamless integration with other IP investments can be accomplished. This platform will allow the Authority to consolidate the total number of core hardware by two-thirds and provides overall operating efficiencies. This project will take approximately one year.

This agenda item seeks authorization to procure the hardware necessary for the Cisco platform. Authorization for the services necessary for the Cisco platform is sought in a separate agenda item also before the Commissioners.

The ITS Department has recommended procuring the hardware from one of New Jersey State Contract vendors for Cisco Network products. Cisco Network products are offered via New Jersey Contract System/Western State Cooperative Alliance ("WSCA") through several authorized distributors.

The WSCA Contract includes, but is not limited to, licenses, hardware, integration and an 18-month warranty. In addition, pursuant to the State Contract procedures for utilizing the WSCA Contract, the Authority obtained three competitive quotes (based on identical products) from other authorized distributors, as follows:

Vendor

ePlus Technology, Inc., Mt. Laurel, NJ	\$2,359,758.17
Core BTS incorporated, Bridgewater, NJ	\$2,911,597.40
Cicso Systems, Inc., San Jose, CA – manufacturer	\$2,926,646.80

Based on design meetings with the vendor, the ITS Department will determine the actual number of devices, components and other hardware items to be procured. Thus, authorization is requested to exceed the bid amount, using the unit prices quoted for the applicable products, depending on the Authority's needs through May 31, 2014, the expiration date of the contract.

The contract will be procured under New Jersey State Contract (WSCA) No. 83083 in

accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to ePlus Technology, Inc. in an amount not to exceed \$3,000,000.00. The New Jersey State/WSCA Contract No. 83083 expires in May 31, 2014.

168-04-2013

In a document dated April 18, 2013, a Recommendation for Voice and Unified Communications Services from ePlus Technology, Inc., RM- 99904, Budget Code: 040 00 830 156555 04007002, State Contract No. 83083 expiring 5/31/14, Not to Exceed Amount of \$790,000.00, was approved.

During the past months, the Integrated Technology Services ("ITS") Department has requisitioned a contract for the Cisco Voice and Unified Communications Platform. The Cisco Platform introduces new standards and related support services that will sustain the Authority's security policies, leverage the Authority's fiber network, reduce the total cost of ownership and provide a level of redundancy and resiliency which does not exist on the current telephony platform. In addition, with this new hardware enhanced features such as mobility, unified communications, collaboration tools, support for mobile devices, the ability to integrate with other deployed internet protocol ("IP") platforms, as well as seamless integration with other IP investments can be accomplished. The solution which meets all these requirements is Cisco's Voice and Unified Communications platform. In order to install and configure this new platform hardware, a vendor capable of installation and configuration services of these new products is necessary. In conjunction with a separate agenda item seeking authorization to procure the hardware necessary for the Cisco platform, this agenda item seeds authorization to procure the necessary installation and configuration services.

Cisco Network products and services are offered via the New Jersey Contract System/Western State Cooperative Alliance ("WSCA") through several authorized vendors.

Pursuant to the State Contract procedures for utilizing the WSCA Contract, the Authority obtained three competitive quotes (based on identical services) from among the authorized vendors, as follows:

Vendor

ePlus Technology, Inc., Mt. Laurel, NJ	\$ 783,720.00
Core BTS incorporated, Bridgewater, NJ	\$ 855,500.00
Cisco Systems, Inc., San Jose, CA – manufacturer	\$ 907,500.00

Staff recommends award of the contract to ePlus Technology, Inc. ("ePlus"), which quoted the lowest prices for the services. The Authority has utilized ePlus many times in the past and this vendor has performed in an outstanding manner each time. To allow flexibility, authorization is requested to exceed the bid amount, using the prices quoted for the applicable services, depending on the Authority's needs through May 31, 2014, the expiration date of the contract.

The contract will be procured under New Jersey State Contract (WSCA) No. 83083 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to ePlus Technology, Inc. in the amount not to exceed \$790,000.00 under New Jersey State Contract No. 83083 which expires May 31, 2014.

169-04-2013

In a document dated April 18, 2013, **a Recommendation to purchase Wireless Controllers from ePlus Technology, Inc., R-99886, Budget Code: 080 00 830 156555 08007047, State Contract No. 83083 expiring 5/31/14, in an amount of \$99,574.35**, was approved.

The Integrated Technology Services ("ITS") Department has requisitioned the purchase of 2 wireless controllers, related support services and access points ("APs"). The wireless controllers manage all wireless APs throughout the Authority. There are APs located in every administration building and district and the footprint is constantly increasing. The existing APs are approximately seven years old. These devices are at their end-of-life and end-of-support. The new APs which are currently being manufactured by the vendor will not communicate with the current infrastructure. Due to the increasing demand for wireless communications which require new APs, the wireless controllers are required to provide fast, redundant, and reliable services.

The contract will be procured under New Jersey State Contract No. 83083 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to ePlus Technology, Inc. in the amount of \$99,574.35 under New Jersey State Contract No. 83083 which expires May 31, 2014.

170-04-2013

In a document dated April 11, 2013, **a Recommendation for Data Storage Area Networks from IBM Corporation, R-99883, Budget Code: 040 00 830 650040 04000029, State Contract No. 70265 expiring 8/31/14, in an amount of \$75,000.00,** was approved.

The Integrated Technology Services (“ITS”) Department has requisitioned an upgrade to the Storage Area Networks (“SAN”) located in Hamilton, NJ and Woodbridge, NJ. These networks are vital to the Authority as they store all Authority data, with the exception of toll transactions. Storage space is limited and an upgrade to support funded 2013 projects is required. In order to meet this demand, ITS needs to add 15 tera byte (“TB”) of storage space to the existing IBM XIV SAN in Woodbridge and 10TB of storage space in Hamilton.

The contract will be procured under New Jersey State Contract No. 70265 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority’s enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to IBM Corporation in the amount of \$75,000.00 under New Jersey State Contract No. 70265 which expires August 31, 2014.

171-04-2013

In a document dated April 16, 2013, **a Recommendation for Network Installation Manager Servers from IBM Corporation, R-99877, Budget Code: 040 00 830 156555 04000022, State Contract No. 70265 expiring 8/31/14, in an amount of \$59,957.46,** was approved.

The Integrated Technology Services (“ITS”) Department has requisitioned two IBM Network Installation Manager Servers due to the increase of critical applications which run on the Authority’s AIX® Operating System. These servers play a crucial role in managing, updating, backing up and restoring all AIX® servers. In addition, ITS will increase capacity and improve performance on existing servers by increasing their memory and CPU speeds. This upgrade is required in order to support multiple PeopleSoft projects in 2013.

The contract will be procured under New Jersey State Contract No. 70265 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority’s enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to IBM Corporation in the

amount of \$59,957.46 under New Jersey State Contract No. 70265 which expires August 31, 2014.

172-04-2013

In a document dated April 11, 2013, **a Recommendation to purchase Computer Hardware Refresh from Hewlett Packard Corporation, R-99580, Budget Code: 010 00 830 480030, State Contract No. 70262 expiring 8/31/14, in an amount of \$168,212.86**, was approved.

The Integrated Technology Services ("ITS") Department has requisitioned a contract to purchase 125 thin clients, 24 work stations, 65 monitors, 23 laptops and 5 printers that are required to support the Authority's end-user computing hardware refresh initiative. This project occurs on an annual basis and replaces approximately 15% of the Authority's end-user computer infrastructure. This systematic approach, enables ITS to provide the latest technologies while reducing expensive support costs related to end-of-life hardware. This approach has the least impact on the Authority's end-users and allows everyone to adjust to new technologies without adversely effecting productivity and hardware stability.

The contract will be procured under New Jersey State Contract No. 70262 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Hewlett Packard Corporation in the amount of \$168,212.86 under New Jersey State Contract No. 70262 which expires August 31, 2014.

173-04-2013

In a document dated April 17, 2013, **a Recommendation to purchase Data Domain Storage from Aspire Technology Partners, R-99871, Budget Code: 040 00 830 650040 04000034, State Contract No. 75580 expiring 8/31/14, in an amount of \$154,606.00**, was approved.

The Integrated Technology Services ("ITS") Department has requisitioned the purchase of EMC Data Domain Storage for additional hard disk space due to ongoing projects budgeted in 2013 and the increase of data on existing systems. Currently, the Authority performs regular backups of multiple mission critical data from various sources onto hard disks via the NJTA network. This procurement will add disk shelves, ultimately providing an additional 50% of storage which will allow the Authority to maintain critical information in accordance with the retention policy.

The contract will be procured under New Jersey State Contract No. 75580 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract to Aspire Technology Partners in the amount of \$154,606.00 under New Jersey State Contract No. 75580 which expires August 31, 2014.

174-04-2013

In a document dated April 22, 2013, **a Recommendation for Copier Rental and Maintenance from Ricoh Americas Corporation, RM-99905, Budget Code: Various, State Contract No. 82709 expiring 6/30/14, Not to Exceed Amount of \$300,000.00**, was approved.

The Integrated Technology Services ("ITS") Department has requisitioned a contract for the lease and maintenance of up to 60 office copiers. Currently, the Authority either rents, via multiple agreements, or owns all the copiers used throughout the Authority. The combined cost of the five existing agreements was approximately \$405,000.00 for a four (4) year contract. The ITS Department recommends procuring one combined four-year contract from a New Jersey State Contract vendor, RICOH Americas Corporation at a cost not to exceed \$300,000 for a 4 year contract. This will result in a savings of \$105,000.00 over the life of the four year contract. The ITS Department concluded that the savings are achievable by sizing the copiers based on their actual usage and not installing the same model in all locations which had resulted in many offices operating oversized copiers. These new model copiers will also eliminate the need for Authority personnel to visit every copier and report usage statistics. Furthermore, the new copiers will integrate with new telecommunications equipment enabling Authority personnel to leverage the devices as a copier, printer, and/or fax machine. This consolidation will provide overall operating efficiencies.

The contract will be procured under New Jersey State Contract No. 82709 in accordance with N.J.A.C. 19:9-2.5(a), promulgated pursuant to N.J.S.A. 27:23-1 et seq., the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a four-year contract to RICOH Americas Corporation in a total amount not to exceed \$300,000.00. Although State Contract No. 82709 expires on June 30, 2014, its terms permit users like the Authority to establish multiple year contracts for copiers beyond the expiration of the State Contract.

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SOLE SOURCE CONTRACT

175-04-2013

In a document dated April 18, 2013, **a Recommendation to purchase the Annual License for AASHTOware Software from American Association of State Highway and Transportation Officials (AASHTO), R-99791, Budget Code: 010 00 830 427010, in an amount of \$65,000.00,** was approved.

Authorization is requested to award a contract to the American Association of State Highway and Transportation Officials ("AASHTO") for the AASHTOWare Project (formerly called "AASHTOWare Trns@port") Estimator® Preconstruction® and Expedite® Software (collectively, the "Software") for purposes of Internet e-bidding of public construction contracts. The sole source contract will include the annual license fees for the Software modules.

On June 28, 2011, the Board of Commissioners approved the award of a sole source contract to AASHTO for the AASTOWare Trns.port Expedite® Software and its platform, the Bid Express® website operated by Bidx.com, Inc., for the purposes of Internet e-bidding of construction contracts. This contract was awarded as a sole source, as the Engineering Department had analyzed various electronic bidding packages and determined that the Expedite® and Bid Express® software are more efficient and cost effective than the e-bidding platform used by the Authority. Further, the Expedite® and Bid Express® software would allow for 100% submittal of electronic bids, which the Authority could not otherwise do. On March 27, 2012, the Board of Commissioners approved the purchase of the Estimator® and Preconstruction® Software modules from AASHTO, and to renew the annual license fee for the Expedite® Software.

The Estimator® module creates the Engineer's Estimate. It is an interactive, PC-based cost estimation system for transportation construction projects. The Estimator® module is integrated with the other Trns@port modules. The Preconstruction® module creates the required e-bidding files. It is an online system for managing project information. The Preconstruction® module has automated processes such as proposal preparation, estimation and addendums. In addition, the Preconstruction® module produces the necessary files to upload to the Expedite® module (on the Bid Express® Website). Thus, the Software in conjunction with the Bid Express® Website produces a single work flow in one interconnected system.

The Software modules work in tandem and each is essential in order to allow complete 100% electronic bid submission.

The Engineering Department has found that this electronic bidding system is efficient and cost effective. Furthermore, the Software modules are being utilized by the Authority's sister agencies, namely, the New Jersey Department of Transportation and New Jersey Transit, thus

providing more convenience for bidders.

AASHTO is a nonprofit association that represents the member highway and transportation entities in the 50 states, the District of Columbia, and Puerto Rico. The Estimator®, Preconstruction® and Expedite® modules of the Software are proprietary to AASHTO, which is the publisher and holder of all copyrights. Similarly, the Bid Express® Software is proprietary to Bidx.com, Inc. Through a contractual arrangement between AASHTO and Bidx.com, Inc., Bidx.com, Inc. will have the right to debug, maintain and solve any Software problems. Because of this contractual relationship no other vendor other than AASHTO is capable of providing the full electronic bidding services required. In addition, this electronic bid service is an exceptional circumstance, as electronic bidding will expedite the implementation and progress of construction and other Engineering contracts. Thus, it is recommended that the annual license renewal for the Estimator® Preconstruction® and Expedite® Software be procured through AASHTO without public advertisement as a sole source exception to the public bidding laws and consistent with Executive Order No. 37. The cost for the annual licenses for the Estimator®, Preconstruction® and Expedite® Software is \$65,000.

Accordingly, authorization is requested to award a sole source contract to AASHTO for the renewal of the AASHTOWare Project Software Licenses in an amount not to exceed \$65,000.00. The award will be made under the sole source procurement authorization of N.J.A.C. 19:9.2(d)1 as promulgated under N.J.S.A. 27:23-6.1. A resolution as required by N.J.A.C. 19:9-2.2(d)1 is attached hereto. This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the awardee(s) pursuant to Public Law 2005, and Executive Order No. 117 and having no objections to the same.

RESOLUTION FOR SOLE SOURCE PROCUREMENT

Annual Licenses for AASHTO Software

WHEREAS, the ITS Department requisitioned award of a sole source contract to the American Association of State Highway & Transportation Officials (“AASHTO”) for the renewal of the annual license fee for the AASHTOWare Project Estimator®, Preconstruction® and Expedite® software modules and Implementation Services (collectively the “Software”);

WHEREAS, the Software allows contractors to submit 100% electronic bids on the internet at the www.bidx.com domain name in conjunction with software owned by Bidx.com, Inc. that will allow the New Jersey Turnpike Authority to retrieve the contractors’ electronic bids (the “Bid Express® Software”);

WHEREAS, the Software is used by sister agencies such as the State of New Jersey Department of Transportation and over thirty-five state and local agencies in the East; and has proven to be efficient and cost effective;

WHEREAS, AASHTO is the owner of the AASHTOWare® products which includes the

Software; a product proprietary to AASHTO;

WHEREAS, through a contractual arrangement with Bidx.com, Inc., the Software will be set up at Bidx.com, Inc.'s website, www.bidx.com (The "Bid Express® Website"), by Bidx.com, Inc. for electronic bidding of New Jersey Turnpike Authority construction contracts by contractors;

WHEREAS, AASHTO is the sole means of providing a complete 100% electronic bid platform as a result of such contractual arrangement because of the use and interdependence of the Software and Bid Express® Software;

WHEREAS, N.J.A.C. 19:9-2.2(d)1 of the New Jersey Turnpike Authority's regulations, promulgated under N.J.S.A. 27:23-1, permits sole source procurement when only one source of the required goods or service exists;

NOW THEREFORE, BE IT RESOLVED that the New Jersey Turnpike Authority's Commissioners hereby authorize and approve award of a contract for the annual license renewal for the Estimator® Preconstruction® and Expedite® Services in an amount not to exceed \$65,000.00, as a sole source exception to procurement by public advertisement permitted by N.J.A.C. 19:9-2.2(d)1 promulgated under the New Jersey Turnpike Authority's enabling legislation, N.J.S.A. 27:23-6.1.

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PROFESSIONAL SERVICES

176-04-2013

In a document dated April 16, 2013, **a Recommendation for the Third Party Claims Administration Services for General Liability, Automobile Liability, Police Professional Liability and Employment Liability Claims to Inservco Insurance Services Inc., RM-98576, Budget Code: Various, in an amount of \$184,800.00 (two-year contract) / \$192,300.00 (option years)**, was approved.

The New Jersey Turnpike Authority (the "Authority") issued a request for proposal ("RFP") for a firm to provide third party administration ("TPA") services for general liability, automobile liability, police professional liability and employment liability claims (the "Services"). The Services to be provided will include support services for these types of claims filed against the Authority as well as expert support services to the Authority's internal claims management system and tracking and administration of all claims.

The RFP was advertised on February 12th in the Star Ledger and the Times and posted on the State's and Authority's websites and distributed to 15 firms. On or before the due date of March 7, 2013, seven (7) proposals were received from the following firms:

1. Bergen Risk Managers, Hasbrouck Heights, NJ
2. Cannon Cochran Management Services, Inc., Wakefield MA
3. CompServices, Inc., Neptune, NJ

4. D&H Alternative Risk Solutions, Newton, NJ
5. Inservco Insurance Services, Inc., Lawrenceville, NJ
6. PMA Management Corp., Mount Laurel, NJ
7. Tristar Risk Enterprises Management, Cranbury, NJ

The procurement process for this professional services contract was conducted in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.1(b) promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). An Evaluation Committee (the "Committee"), which was approved by the Executive Director, consisted of personnel from the Authority's Finance, Human Resources and Law Departments. The Authority's Claims Specialist, the Deputy Director of the Authority's Procurement and Materials Management Department, and a representative from the Authority's Risk Management Consultant, served in advisory capacities, as non-voting members of the Committee.

The Committee reviewed the proposals based upon the criteria set forth in the RFP and prepared a report which details the process and their findings and recommendations. Based on the Committee's review of the written proposals, the Committee invited the following three firms to make oral presentations: Inservco Insurance Services, Inc., ("Inservco"), PMA Management Corp., ("PMA"), Tristar Risk Enterprises Management, ("Tristar").

After the oral presentations, each of the three (3) firms was asked to provide a Best and Final Offer ("BAFO") and to clarify various provisions within their proposals. The Committee concluded that Inservco was the most qualified firm and recommended that it be awarded the contract. Inservco's proposal demonstrated a clear understanding of the Authority's needs and proposed a well experienced account team with extensive public sector claims experience. In addition, Inservco proposed the lowest fixed annual fees to administer claims for the life of the contract. Inservco proposed \$91,500.00 for the first year of the contract and \$93,300.00 for the second year, for a total of \$184,800.00. In addition, the firm proposed fixed fees of \$95,200.00 and \$97,100.00, for a total of \$192,300.00 for the first and second option years, respectively.

The next two ranked firms, PMA and Tristar submitted thorough proposals and performed well in their oral presentation, however their proposed fees were significantly higher than that of Inservco.

Accordingly, authorization is requested to award a two-year contract for third party administration services for general liability, automobile liability, police professional liability and employment claims to Inservco Insurance Services Inc., in the amount of \$ 184,800 and to further authorize the Executive Director to approve each of the two one-year extensions in her discretion upon satisfactory performance by Inservco in the additional annual amounts of \$95,200 and \$97,100.00, respectively.

Inservco is in compliance with Public Law 2005, Chapter 51, and Executive order No. 117 (Corzine 2008).

On motion by Treasurer DuPont and seconded by Commissioner Becht, the Authority unanimously approved of item numbers 142-04-2013 through 176-04-2013; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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GENERAL BUSINESS

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FINANCE

CFO Donna Manuelli requested approval of item number 177-04-2013. Chairman Simpson mentioned that E-ZPass usage appears to be at an all-time high on the Turnpike. CFO Manuelli stated that the Turnpike's E-ZPass 24/7 usage rate of more than 80% is one of the highest rates in the country. ED Hakim stated that the Authority is marketing E-ZPass heavily and is working with the Motor Vehicle Commission ("MVC") to allow motorists to purchase E-ZPass transponders at MVC locations. Moved is the items as follows:

177-04-2013

Chief Financial Officer Donna Manuelli presented the Financial Summary for the three (3) month ended March 31, 2013.

On motion by Commissioner Hodes and seconded by Commissioner Pocino, the Authority unanimously approved of item number 177-04-2013; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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OPERATIONS

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Director of Operations Sean Hill requested approval of item numbers 178-04-2013. Moved the item as follows:

178-04-2013

Director of Operations Sean Hill requested acceptance of the Resume of All Fatal Accidents for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2013 through 04/11/2013; both with 2012-2013 Yearly Comparisons through March, 2013.

On motion by Commissioner Pocino and seconded by Treasurer DuPont, the Authority unanimously approved of item number 178-04-2013; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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STATE POLICE

Acting Major Joseph Shanahan requested for approval of item number 179-04-2013.

Moved is the item as follows:

179-04-2013

Major Abline requested acceptance of the **New Jersey State Police Troop D Activity Reports**, For March 2013, with 2012 – 2013 Yearly Comparisons.

On motion by Commissioner Pocino and seconded by Commissioner Hodes, the Authority unanimously accepted the reports contained in item number 179-04-2013 and received same for file.

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HUMAN RESOURCES

Major Leonard Abline requested for approval of item number 180-04-2013. Moved is the item as follows:

180-04-2013

In a memorandum dated April 26, 2013, **a Request for Authorization to Award contract for Insured Stop Loss coverage to Munich Re Stop Loss, Inc. for the Period 5/1/2013 - 4/30/2014 and to negotiate renewal of this coverage for the ensuing two one-year periods (5/1/2014 – 4/30/2015 and 5/1/15 – 4/30/2016), to coincide with the remaining optional renewal periods for administration of the Authority's self-funded medical plans, RM# 100378, in an amount of \$900,000.00,** was approved.

At its meeting of February 23, 2011, the Authority's Board of Commissioners approved the award of a contract to Horizon Blue Cross Blue Shield of NJ (Horizon) to administer the Authority's self-funded medical plans and to provide insured Stop Loss coverage. The contract has a three (3) year term, with options for two (2) one-year extensions. Horizon agreed to a three-year fixed fee for administrative fees; however would only guarantee the insured Stop Loss rate, initially \$22.50 per member per month, for one year, with the remaining two years subject to market conditions and negotiation. The Commissioners also authorized negotiation of insured Stop Loss renewals with Horizon for the remaining two years of the initial three-year term. Horizon held the insured Stop Loss fee to \$22.50 per member, per month through June 2012. Subsequently, pursuant to authorized negotiations with Horizon, the Authority and Horizon agreed to a 4% increase to the insured Stop Loss fees or \$23.42 per member, per month, effective July 1, 2012 and through April 30, 2013, the end of the second contract year. At its meeting of November 27, 2012, the Board of Commissioners authorized the negotiated 4% increase, extended authorization to negotiate with Horizon for renewal of insured Stop Loss

coverage for the optional two one-year renewal periods (5/1/2014 – 4/30/2015 and 5/1/2015 – 4/30/2016) and extended authorization to renew/award insured Stop Loss coverage to Horizon provided any single annual renewal rate increase did not exceed 5%.

In their latest renewal, Horizon proposed a 12% increase to the Stop Loss rate (from \$23.42 per member per month to \$26.23 per member per month) for the period 5/1/2013 – 4/30/2014, which would result in an increased annual expenditure of approximately \$103,000.00. This unexpected, apparently inordinate increase placed the Authority in a difficult position. When it became apparent that negotiation efforts with Horizon would not move them off their proposed increase, we proceeded to scramble our resources in order to (1) test market conditions to determine if there was merit in seeking competitive quotations, and (2) if the market indications were found to be favorable, we had to expedite the marketing process to secure a new vendor in time to avoid a lapse in coverage. Fortunately we were able to call upon the resources of our retained Risk Management consultant (Hanover Stone Partners) to obtain those critical market indications, and our retained casualty insurance broker, Willis, to market the business.

Once Hanover Stone advised us that market indications were favorable to entertaining competitive quotations, we immediately engaged Willis to solicit proposals for placement of the coverage. Willis secured proposals from five carriers: Horizon of Newark, NJ; ING of Minneapolis, Minnesota; SunLife Financial of Woodbridge, NJ; Symetra Life Insurance Co. of Bellevue, Washington and Munich Re of Andover, Massachusetts. In their Insurance Proposal Report, dated April 26, 2013, Willis thoroughly documented their evaluation process, the proposals and their recommendation. Best and final quotes from the five responding carriers, expressed in terms of per member per month rates/percentage increase/decrease from current, expiring rate, are as follows: Horizon - \$26.23/12% increase; ING - \$35.21/50.3% increase; SunLife - \$26.86/3.1% increase; Symetra - \$23.80/1.7% increase; Munich Re - \$23.30/.5% decrease. It should also be noted that the most competitive proposal received, from Munich Re, also represents a more favorable insured agreement for the Authority, expanding the terms from 12 month incurred/15 month paid to 12 month incurred/18 month paid design. What this means is that the new agreement covers all claims incurred over the 12-month policy period 5/1/13 – 4/30/14 (same as the expiring policy), but extends the amount of time from 15 to 18 months or from 5/1/13 – 10/31/14 vs. from 5/1/13 – 7/31/14 for aggregating costs associated with those claims towards satisfaction of the Specific Stop Loss attachment point of \$350,000.00 per claim. Willis also reports Munich Re's A.M. Best rating as A+.

Therefore, authorization is respectfully requested to award a contract for provision of insured Stop Loss coverage to Munich Re of Andover Massachusetts for the policy period 5/1/2013 – 4/30/2014 for an approximate total premium of \$900,000.00, which precise premium shall be subject to modest fluctuation based on enrollment, as premium is computed on a per member per month basis. Authorization is further requested to authorize the Executive Director

to negotiate with Munich Re for two subsequent one-year renewals, to coincide with the remaining optional renewals with Horizon for administration of the self-funded medical plans, and to award renewal to Munich Re provided that any single annual renewal rate increase does not exceed 5%. In the event that the Executive Director cannot negotiate renewal of this coverage with Munich Re within the 5% margin, the Authority will, once again, engage all available resources to evaluate market conditions, solicit competitive rates and seek authorization from the Board for any subsequent awards.

On motion by Commissioner Hodes and seconded by Commissioner Pocino, the Authority unanimously accepted the reports contained in item number 180-04-2013 and received same for file.

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EXECUTIVE SESSION

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- A. Personnel;
- B. Purchase, Lease or Acquisition of Real Property;
- C. Pending or Anticipated Litigation; and/or
- D. Contract Negotiations.

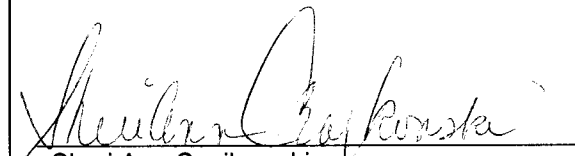
The motion was made by Commissioner Hodes and seconded by Treasurer DuPont, and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

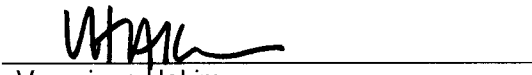
Executive Session was adjourned at 10:27 a.m.; Vice Chairman Gravino resumed the public portion of the meeting.

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The motion to adjourn was made by Treasurer DuPont and seconded by Commissioner Hodes and, after the voice vote, the motion was duly adopted. The Authority adjourned at 10:30 a.m., to meet on Tuesday, May 28, 2013, at 9:30 A.M.

ATTEST:


Sheri Ann Czajkowski,
Assistant Secretary to the Authority


Veronique Hakim,
Executive Director

Date: April 30, 2013