

# Regional Focus: North Jersey

Data and analysis for the Bergen-Hudson-Passaic and Newark labor areas  
(Bergen, Hudson, Passaic, Essex, Hunterdon, Morris, Somerset, Sussex and Union counties)

## Payrolls in Northern Region Increase for Eight Consecutive Years

Over the year from September 2017 to September 2018, total nonfarm employment in the Northern Region (Bergen-Hudson-Passaic and Newark-Union labor areas) increased by 5,400 jobs or 0.3 percent to reach a non-seasonally adjusted level of 2,142,300 jobs. In comparison, the state's payrolls increased by 1.3 percent, adding 52,000 jobs from the same month a year ago. This year marks the eighth consecutive year of regional payroll advances over the September-to-September period.

Over the year, manufacturing (+3,900 or +2.9%) and trade, transportation and utilities (+3,600 or +0.8%) posted the largest payrolls gains in the region. Within manufacturing, both durable goods (+2,800 or +4.5%) and nondurable goods (+1,100 or +1.5%) added jobs over the year. Transportation and warehousing (+4,200) accounted for the majority of gains in the trade, transportation and utilities sector. Leisure and hospitality (+2,300 or +1.3%), financial activities (+2,200 or +1.4%) and education and health services (+2,200 or +0.6%) also posted significant payroll gains in the region. Construction (-3,100 or -3.9%) recorded the largest job loss in the region. Jobholding in the professional and business services (-3,000 jobs or -0.8%) and government (-2,300 jobs or -0.8%) sectors was also down during the period.

At the state level, a gain of 19,900 or 3.0 percent made professional and business services (+19,900 or +3.0%) the leader in job creation on the strength of employment advances in services to buildings and dwellings (+7,400 jobs or +10.3%). TTU was up by 15,700 jobs or 1.8 percent due to gains in transportation and warehousing (+12,400) and wholesale trade (+4,500) that offset decline in retail trade (-1,500). Hiring also occurred in education and health

services (+11,400 or +1.6%), manufacturing (+7,500 or +3.1%), leisure and hospitality (+6,300 or +1.6%), and other services (+2,800 or +1.6%). Payroll levels contracted in construction (-9,100 or -5.6%), financial activities (-1,900 or -0.8%), information (-400 or -0.6%) and government (-200 or 0%).

### Bergen-Hudson-Passaic Leads Regional Job Growth

Over the year, total nonfarm payrolls in the Bergen-Hudson-Passaic Labor Area (+5,300 or +0.6%) increased, totaling 930,500 jobs in September 2018. Jobholding in



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### Change in Nonfarm Employment Sept 2017 - Sept 2018 final (not seasonally adjusted, 2017 benchmark)

	Region		State	
	Net	%	Net	%
<b>Total Nonfarm Employment</b>	<b>5,400</b>	<b>0.3</b>	<b>52,000</b>	<b>1.3</b>
Private Sector	7,700	0.4	52,200	1.5
Construction	-3,100	-3.9	-9,000	-5.6
Manufacturing	3,900	2.9	7,500	3.1
Trade, Trans. & Utilities	3,600	0.8	15,700	1.8
Information	-200	-0.5	-400	-0.6
Financial Activities	2,200	1.4	-1,900	-0.8
Prof. & Business Svcs.	-3,000	-0.8	19,900	3.0
Ed. & Health Svcs.	2,200	0.6	11,400	1.6
Leisure & Hospitality	2,300	1.3	6,300	1.6
Other Services	-200	-0.2	2,800	1.6
Government	-2,300	-0.8	-200	0.0

Source: NJLWD, Current Employment Statistics

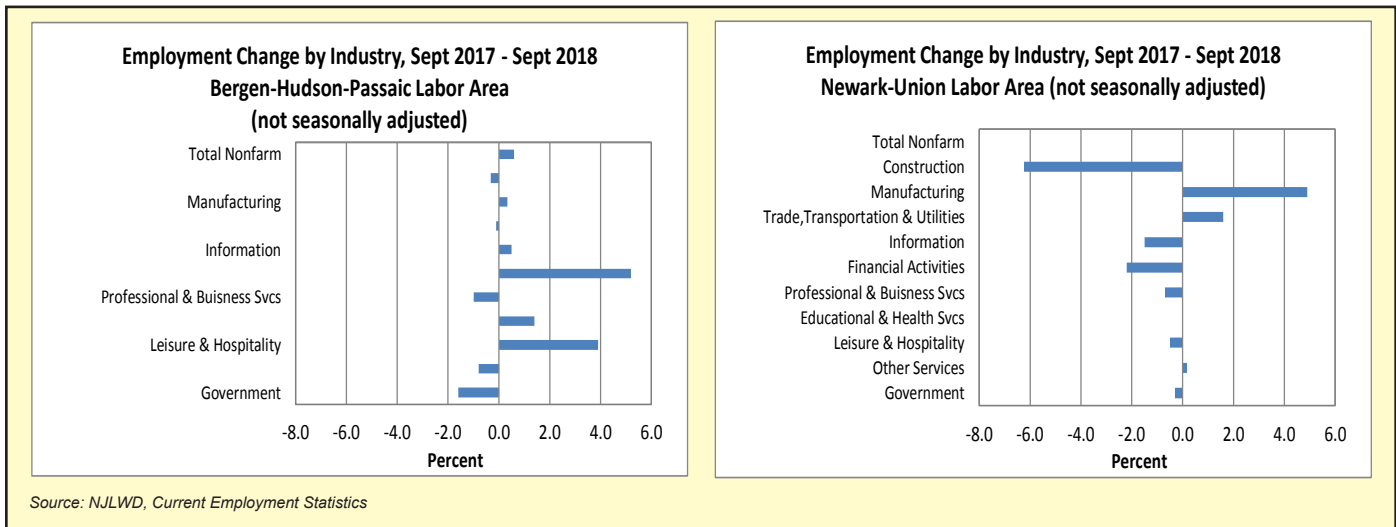
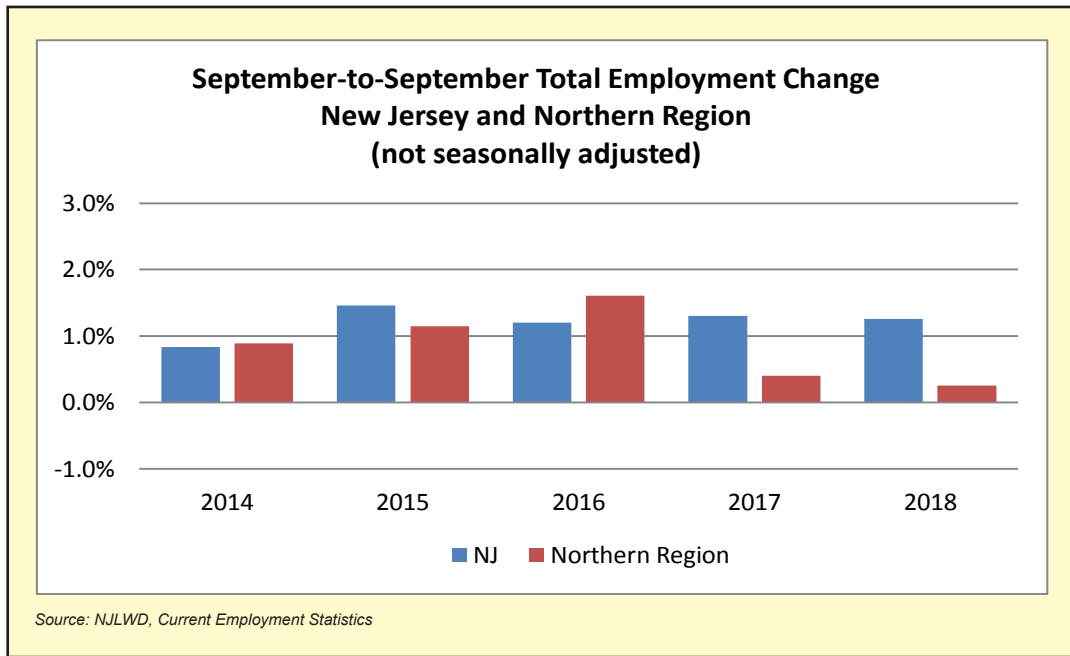


the Newark-Union Labor Area (+100 or + 0.0%) was virtually unchanged over the past year, totaling 1,211,800 jobs. This marks the ninth consecutive year of payroll increases in the Bergen-Hudson-Passaic Labor Area. As a whole the Northern Region is a key economic driver in the state, accounting for 51% of jobholding in the state.

In the Bergen-Hudson-Passaic Labor Area, financial activities (+3,900 or +5.2%) and leisure and hospitality (+2,800 or +3.9%) added the most jobs over the past year. Education and health services (+2,200 or +1.4%) also posted a significant gain over the period. Finance and insurance services posted the largest gain within the financial activities sector (+2,500 or +4.2%). Accommodation and food services (+1,700 or +2.8%) accounted for the majority of the increase in leisure and hospitality payrolls. Manufacturing (+200 or +0.3%) and information (+100 or +0.5%) posted small gains over the period. Employment in the government (-1,800 or -1.6%) and professional and business services (-1,400 or -1.0%) declined over the year.

Despite employment in the Newark-Union Labor Area remaining relatively flat over the period, some sectors did experience notable job growth. Trade, transportation and utilities was up by 3,900 jobs or 1.6 percent since September 2017 on the strength of a 5,000 (+7.7%) gain in transportation, warehousing and utilities which helped offset a loss of 1,500 (-1.3%) in retail trade. Jobholding in manufacturing increased by 3,700 or 4.9 percent. Employment in education and health services was unchanged from the same month a year ago. Construction (-3,000 or -6.2%), financial activities (-1,700 or -2.2%) and professional and business services (-1,600 or -0.7%) contracted over the year.

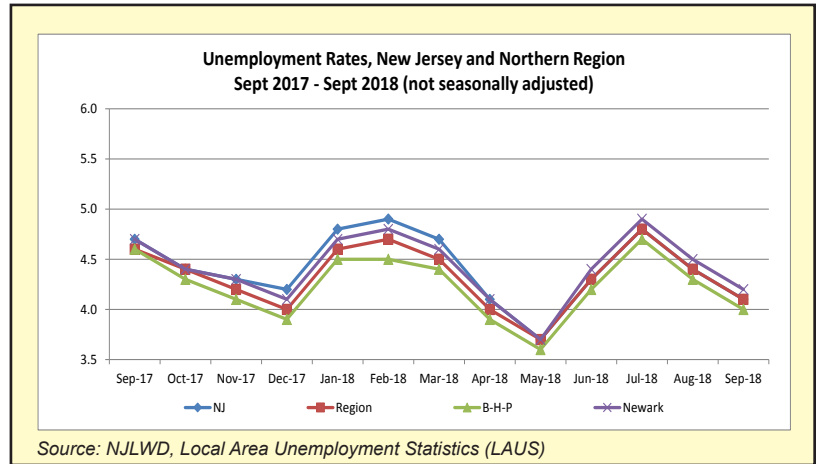
<b>Total Nonfarm Employment (unadjusted September data, employment in thousands)</b>						
	<b>2013</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>
New Jersey	3,953.1	3,986.4	4,030.1	4,100.7	4,146.3	4,198.3
Northern Region	2,050.0	2,067.7	2,084.4	2,112.0	2,136.9	2,142.3
Bergen-Hudson-Passaic Labor Area (Bergen, Hudson and Passaic counties)	883.2	892.4	902.0	916.0	925.2	930.5
Newark Labor Area (Essex, Hunterdon, Morris, Somerset, Sussex and Union counties)	1,166.8	1,175.3	1,182.4	1,196.0	1,211.7	1,211.8
<i>Source: NJLWD, Current Employment Statistics</i>						



More detailed data from the Current Employment Statistics (CES) program can be found at: [http://nj.gov/labor/lpa/employ/ces/ces\\_index.html](http://nj.gov/labor/lpa/employ/ces/ces_index.html)

## LABOR FORCE DATA

- In September 2018, the not seasonally adjusted unemployment rate for the Northern Region was 4.1 percent, a rate equal to the statewide unadjusted rate for the same month and lower than the September 2017 regional rate of 4.6 percent.
- In the Newark Labor Area, the unadjusted unemployment rate during September 2018 was 4.2 percent. Among the counties in the labor area, unemployment rates ranged from a high of 5.3 percent in Essex County to a low of 3.2 percent in Hunterdon County. The Bergen-Hudson-Passaic Labor Area's September 2018 unadjusted unemployment rate was 4.0 percent. By county, the area's unemployment rates for June 2018 were: Passaic County at 4.9 percent, Hudson County at 4.0 percent, and Bergen County at 3.5 percent.

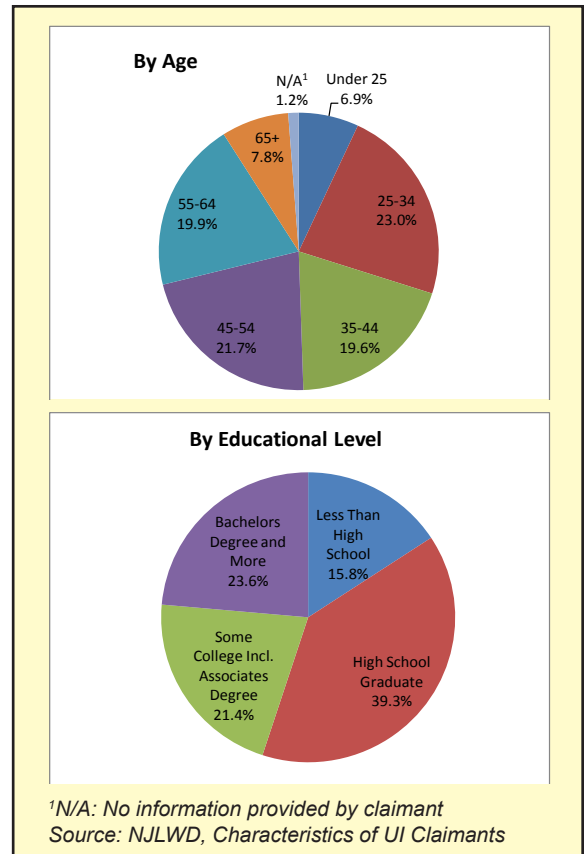


More detailed data from the Local Area Unemployment Statistics (LAUS) program can be found at: [http://nj.gov/labor/lpa/employ/uirate/lfest\\_index.html](http://nj.gov/labor/lpa/employ/uirate/lfest_index.html)

### CHARACTERISTICS OF NEW JERSEY'S INSURED UNEMPLOYED NORTHERN REGION, THIRD QUARTER 2018

CLAIMANTS BY OCCUPATIONAL GROUP		
	Number	Percent
Management	6,932	9.1
Business and financial	3,185	4.2
Professional and related	11,387	15.0
Services	13,526	17.8
Sales and related	5,309	7.0
Office and administrative support	10,376	13.7
Farming, fishing and forestry	143	0.2
Construction and extraction	5,467	7.2
Installation, maintenance and repair	1,815	2.4
Production	7,223	9.5
Transportation and material moving	10,287	13.6
Military	148	0.2

- During the first quarter of 2018, there were 75,818 residents claiming unemployment insurance benefits in the Northern Region. This represented 49.4 percent of claimants statewide. Regional claims activity was down by 3,567 claims or 4.5 percent from the same quarter a year ago. Statewide, claims activity declined by 7,991 or 4.5 percent since the third quarter of 2017.



## REGIONAL JOB OUTLOOK JULY 2018 - SEPTEMBER 2018

The New Jersey Department of Labor and Workforce Development through its agreement with Burning Glass Technologies is able to provide the following labor market information aggregated from online employer job listings during the quarter. This data provides valuable insight regarding current employer demand for characteristics such as skills and educational requirements. Note that this data is not meant to represent all available employment opportunities but rather should be viewed in terms of analysis of labor market demand.

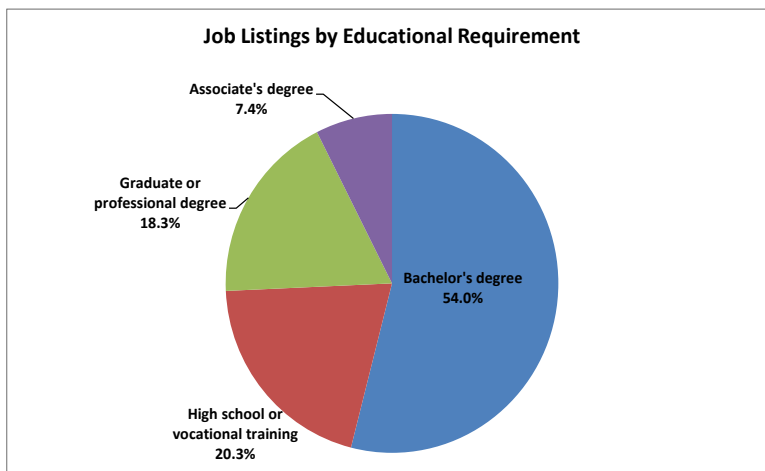
JOB LISTINGS BY COUNTY	
County	Listings
Hudson	26,585
Essex	26,418
Bergen	24,216
Morris	18,271
Union	13,308
Somerset	12,921
Passaic	7,936
Hunterdon	1,784
Warren	1,090
Sussex	924

INDUSTRIES WITH THE MOST JOB LISTINGS	
Industry	Listings
Professional, Scientific, and Technical Services	8,517
Credit Intermediation and Related Activities	4,657
Hospitals	4,512
Food Services and Drinking Places	4,479
Administrative and Support Services	4,474
Ambulatory Health Care Services	4,045
Chemical Manufacturing	3,932
Insurance Carriers and Related Activities	3,892
Truck Transportation	3,764
Educational Services	3,336
Securities, Commodity Contracts, and Other	2,066
Financial Investments and Related Activities	
General Merchandise Stores	1,975
Accommodation	1,672
Clothing and Clothing Accessories Stores	1,313
Health and Personal Care Stores	1,261

During the third quarter of 2018, Northern Region employers in the professional, scientific and technical services, credit intermediation, hospitals, food service and drinking places, administrative and support services, and ambulatory health care services exhibited the most labor demand based on online job listing activity.

Concentrated in Hudson, Bergen, and Essex counties, employers indicated that they were most interested in filling positions for software developers, registered nurses, retail salespersons, tractor trailer drivers, and wholesale sales representatives. Skills that were actively sought by regional employers included customer service, sales, scheduling, project management, and budgeting.

Of those job listings for which educational requirements were advertised, the majority required a Bachelor's degree.



**OCCUPATIONS WITH THE MOST LISTINGS**

<b>Occupation</b>	<b>Listings</b>
Software Developers, Applications	6,610
Registered Nurses	4,415
Retail Salespersons	4,090
Heavy and Tractor-Trailer Truck Drivers	3,975
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	3,827
Managers, All Other	3,728
Customer Service Representatives	3,348
Management Analysts	2,084
First-Line Supervisors of Retail Sales Workers	1,957
Marketing Managers	1,825
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	1,789
Information Technology Project Managers	1,663
Computer Systems Analysts	1,591
General and Operations Managers	1,521
Human Resources Specialists	1,464

**TOP SKILLS IN DEMAND**

<b>Skill</b>	<b>Listings</b>
Customer Service	7,688
Sales	5,966
Scheduling	5,081
Project Management	3,595
Budgeting	3,564
Customer Contact	3,316
Retail Industry Knowledge	2,840
Repair	2,516
SQL	2,474
Quality Assurance and Control	2,196
Occupational Health and Safety	2,088
Patient Care	1,971
Cleaning	1,868
Java	1,816
Teaching	1,811

**EMPLOYERS WITH SIGNIFICANT ONLINE JOB LISTING ACTIVITY**

<b>Employer</b>	<b>Listings</b>
JP Morgan Chase Company	1,041
Atlantic Health	778
Prudential	722
Verizon Communications Incorporated	704
Newark Beth Israel	659
Merck & Company	623
Saint Barnabas Health Care System	526
Careinhomes	497
Bayada Home Health Care	461
Johnson & Johnson	460
Varsity Tutors	442
Target	439
Dish Network	434
The Bank of New York Mellon	420
Novartis	403

Source: Burning Glass Technologies, Labor Insight

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