

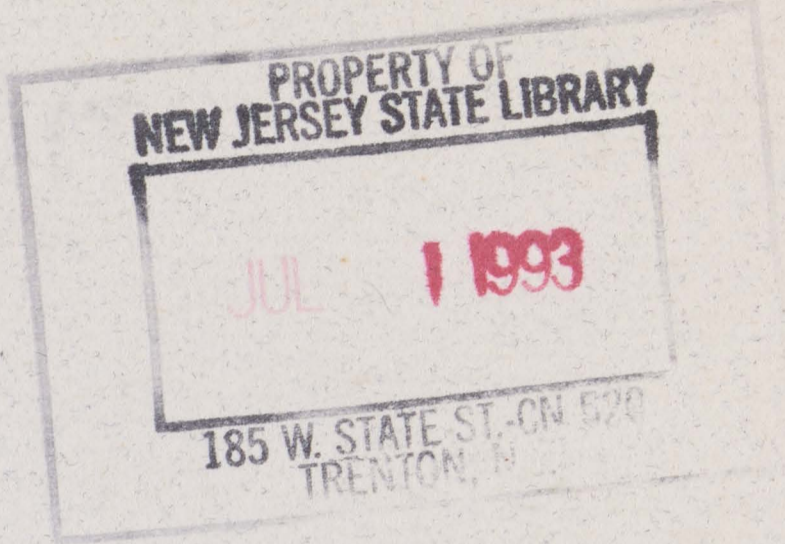


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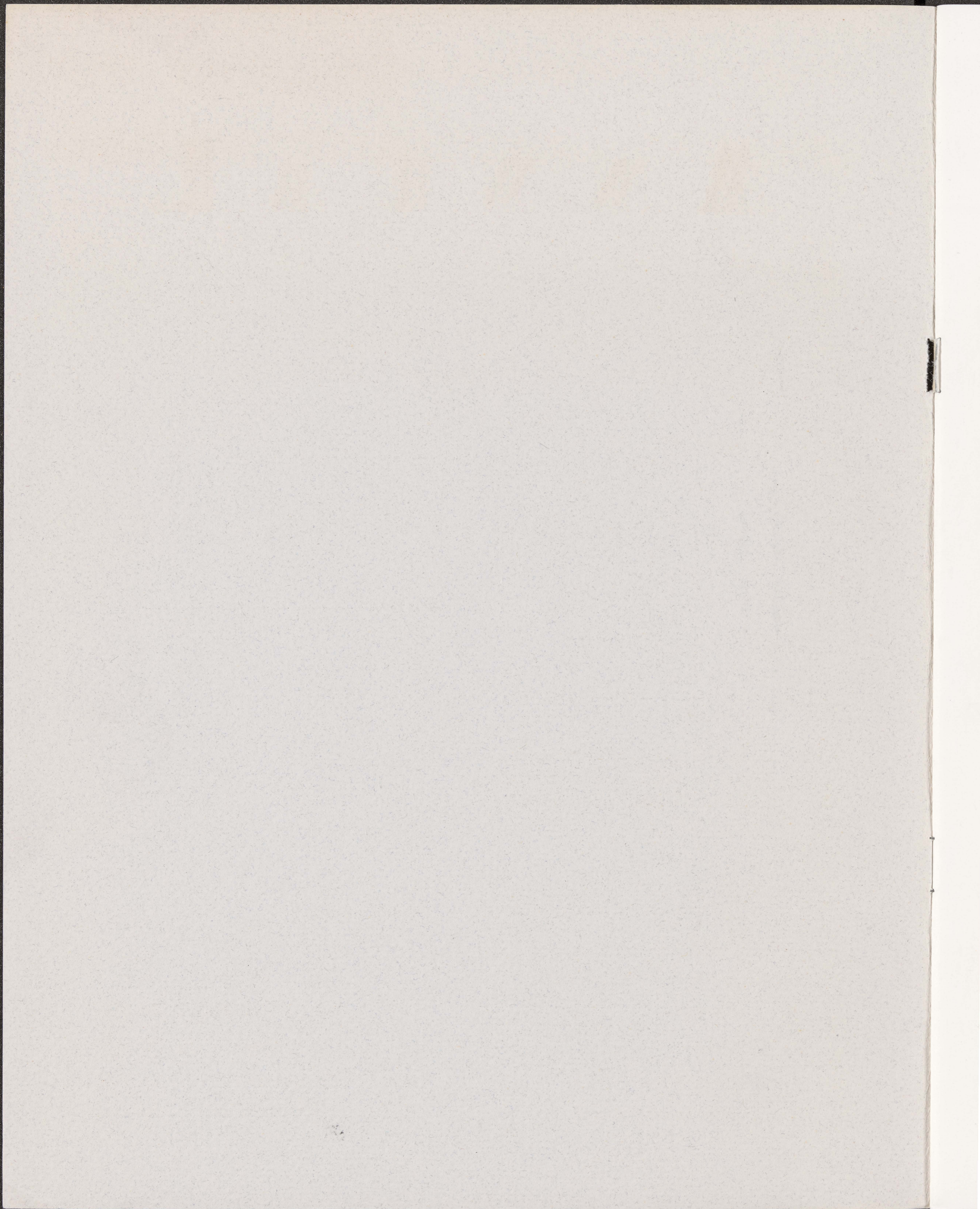
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A N N U A L

R E P O R T



DEPTCOR
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A N N U A L

R E P O R T

New Jersey Department of Corrections Bureau of State Use Industries / DEPTCOR

Leonard S. Black, Chief

William H. Fauver, Commissioner
Richard A. Seidl, Deputy Commissioner
Richard J. Waldis, Assistant Commissioner

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DEDICATION

This combined Annual Report (Fiscal Years 1990, 91, & 92) is dedicated to the civilian and inmate staff of DEPTCOR/Bureau of State Use Industries. Over the past several years DEPTCOR has experienced significant growth and improvement. New industries were opened, new products developed and a new name introduced.

None of this could have been accomplished without the loyalty, and dedication of our civilian employees and inmate workers who are committed to the mission of this organization.

As Dale Carnegie once said, "There is only one way to get anybody to do anything...that is by making the other person want to do it. There is no other way." The staff of this organization has worked hard to provide the best possible products, training and customer service to our market because they want to. This is

evidenced by the recognition they have received both regionally and nationally for expertise and leadership in correctional industries and by the positive feedback received from our customers.

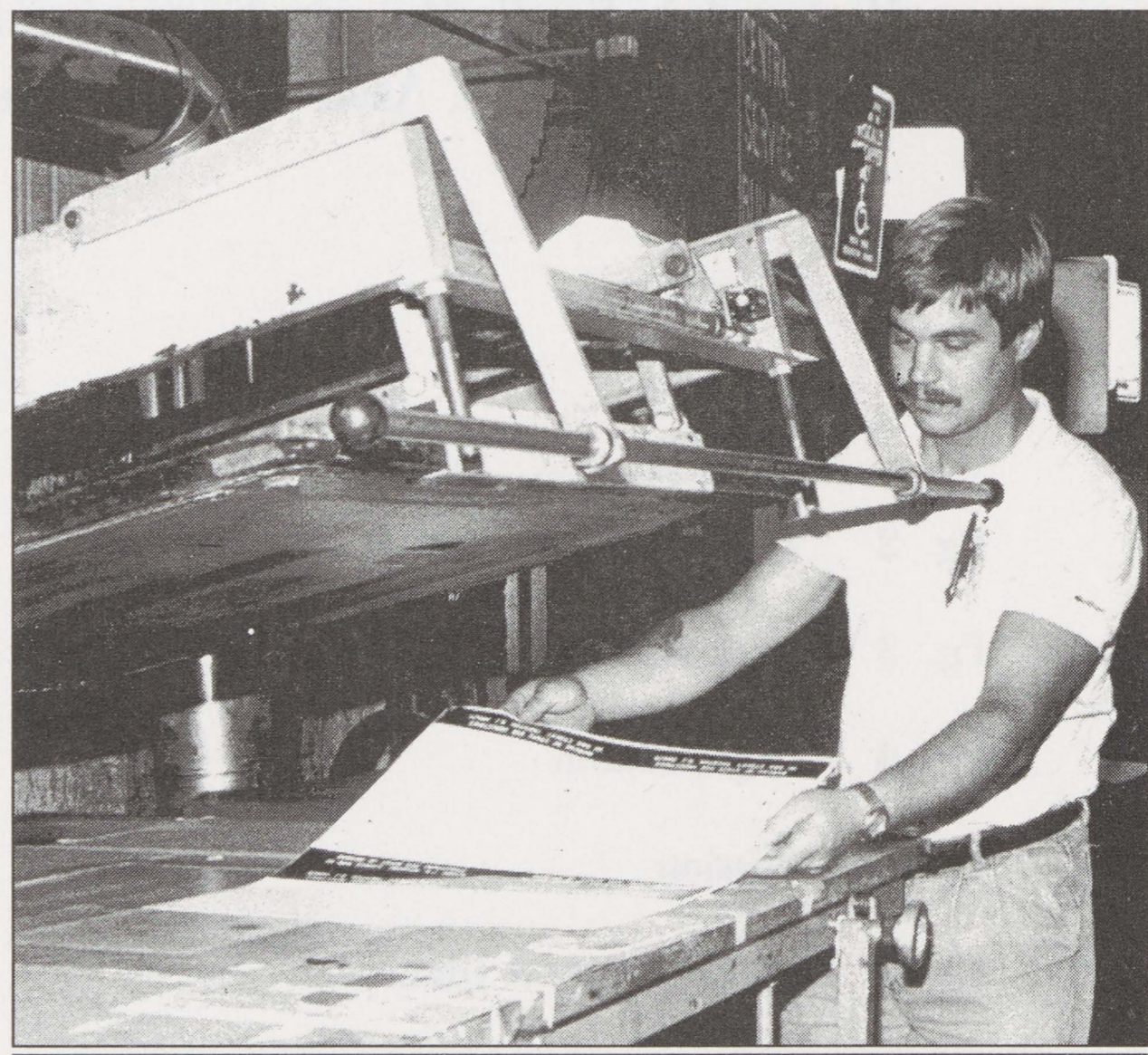
Our continued success is predicated on the initiatives and abilities of those people who comprise this organization. We are extremely fortunate to have a unique blend of talented and motivated individuals. This report is dedicated to them and the success they've accomplished during the last three years.



In-service training of civilian staff

"... people, rather than machines or capital, are the critical factors in productivity and growth." . . .

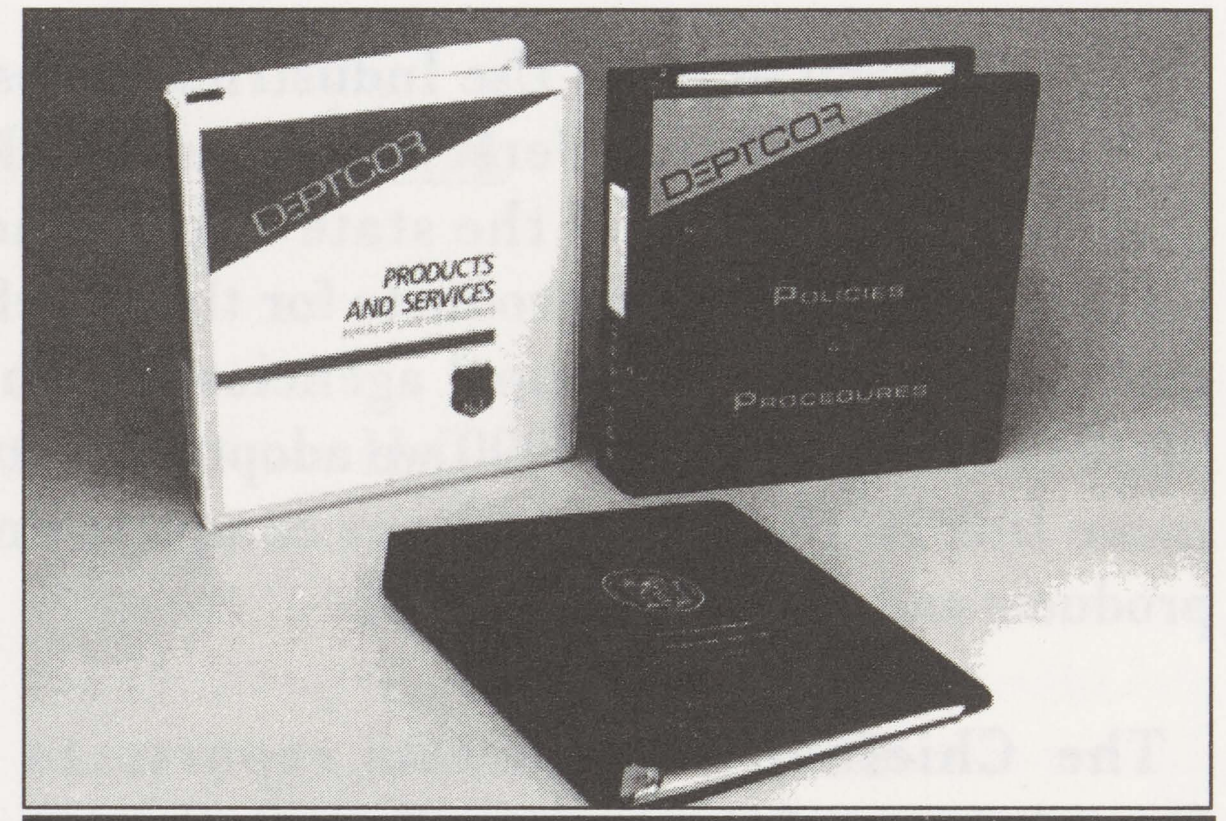
. . . American Society for Training and Development."



Auto tag production

ANNUAL MESSAGE

Over the last three fiscal years, the Bureau of State Use Industries has undergone some rather significant changes. Our image has been enhanced by the adoption of our trade name DEPTCOR which represents our complete line of quality products and services. Sales have increased from \$9 million in FY 1989 to over \$11 million in FY 1992. We have opened our first service related industries, Data Entry Services and Tele-response Services and have expanded our operation into furniture manufacturing/assembly, and baking.



The average number of inmates we employ per month has risen from 688 in 1989 to over 1,100 in 1992. Since 1985 DEPTCOR has doubled the number of inmates it employs. In several industries we have expanded into second shift operations. Our Tele-response industry operates seven days a week, 8 a.m. to midnight, 365 days a year. The quantity and types of products offered to our customers have increased proportionately.

Our twenty-nine industrial shops provide a diversity of products and services from ten locations. Quality and craftsmanship is a direct result of the inmate awareness that the products they produce are valued by our customers. The commitment of DEPTCOR's supervisory and line staff insures continued quality and customer satisfaction. Our customers confirm this through new orders and re-orders thus contributing to the success of DEPTCOR programs.

Our new illustrated sales catalog has become a valuable tool in reaching customers we are not able to contact personally, and recent efforts to obtain a state contract number now allows county and municipal customers to procure DEPTCOR products without competitive bidding.

As budgets are reduced, administrators will be looking to stretch their limited fiscal resources. DEPTCOR's complete line of products and services is intended to save agencies money as well as provide meaningful job opportunities for our correctional population.

DEPTCOR is proud of its recent accomplishments and is most appreciative of those customers and administrators who have been instrumental in our success.

The accomplishments described in this report are significant. They required creativity, risk taking, perseverance, dedication and hard work. It is a credit to the entire staff at DEPTCOR. I thank each and every one of them for believing that, as a team, we can meet the challenges of today and tomorrow.

Finally, our organization consists of people whose lives are inexorably intertwined with our work. We were all deeply saddened with the sudden loss of our dear co-worker, Barbara Booker. Our condolences and sympathies are extended to her family. We will miss her.

ORGANIZATION

MISSION

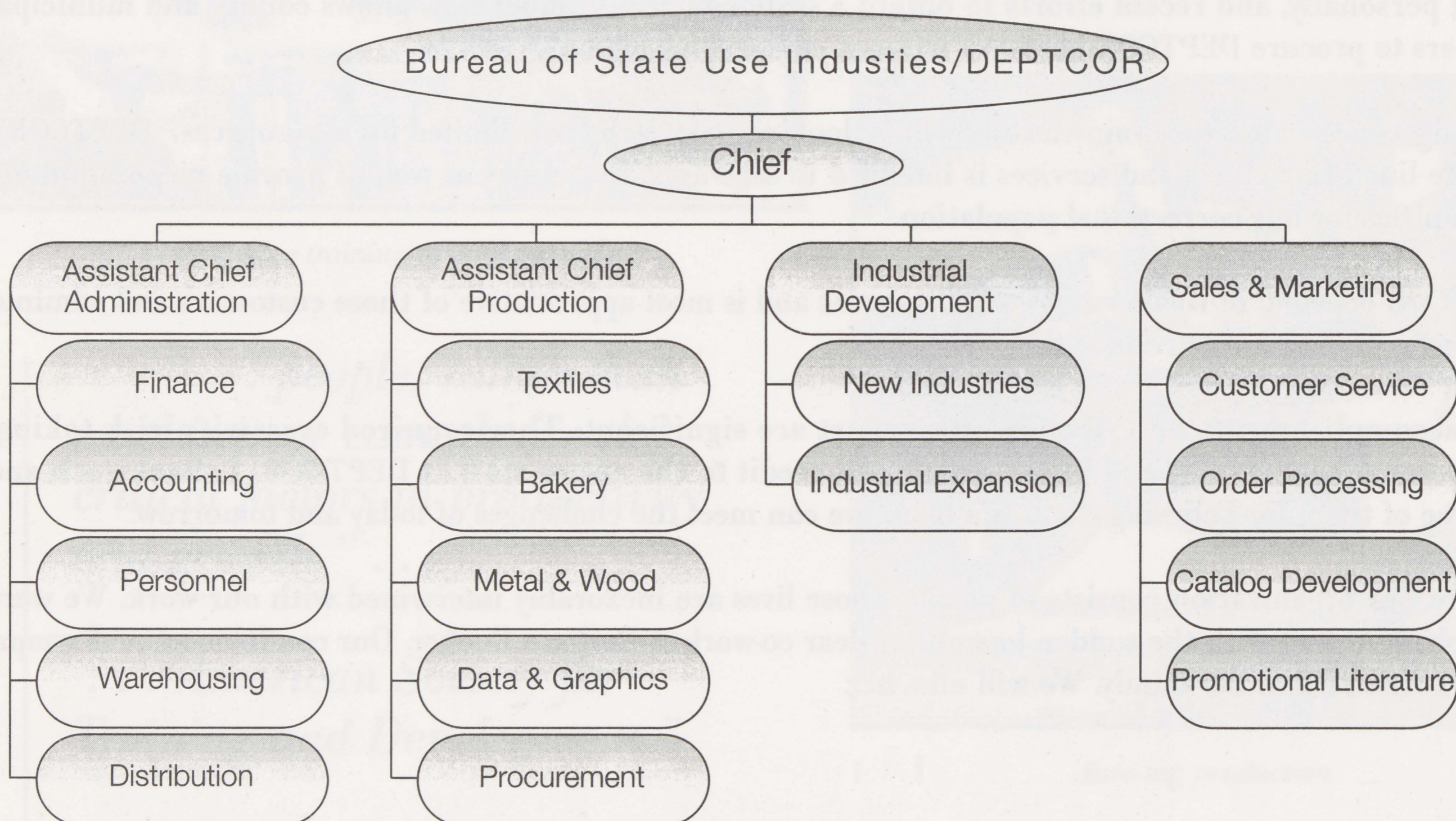
The Bureau of State Use Industries was established under New Jersey statutes in 1918 to employ inmates of the state's correctional institutions, producing products for the benefit of state, county and municipal agencies within the State of New Jersey. In 1990 we adopted the trade name DEPTCOR to represent our complete line of products and services.

The Chief of the Bureau reports to the Commissioner of Corrections through the Assistant Commissioner of the Division of Administration. Under New Jersey Revised Statute 30:4 and Departmental Standard 610, the Bureau is responsible for overall planning, selection of products, management of materials and equipment, coordination of processes, distribution of products and provision of technical consultation and services.

The industries program is administered without appropriated funding and is self-supporting. The program is financed out of a revolving fund from which all operational expenses are paid.

The mission of the Bureau of State Use Industries/DEPTCOR, Department of Corrections of the State of New Jersey, is to develop and maintain fiscally self-sustaining inmate work programs providing quality manufactured goods and services to governmental agencies at prices which effect savings of taxpayers dollars. To this end DEPTCOR will:

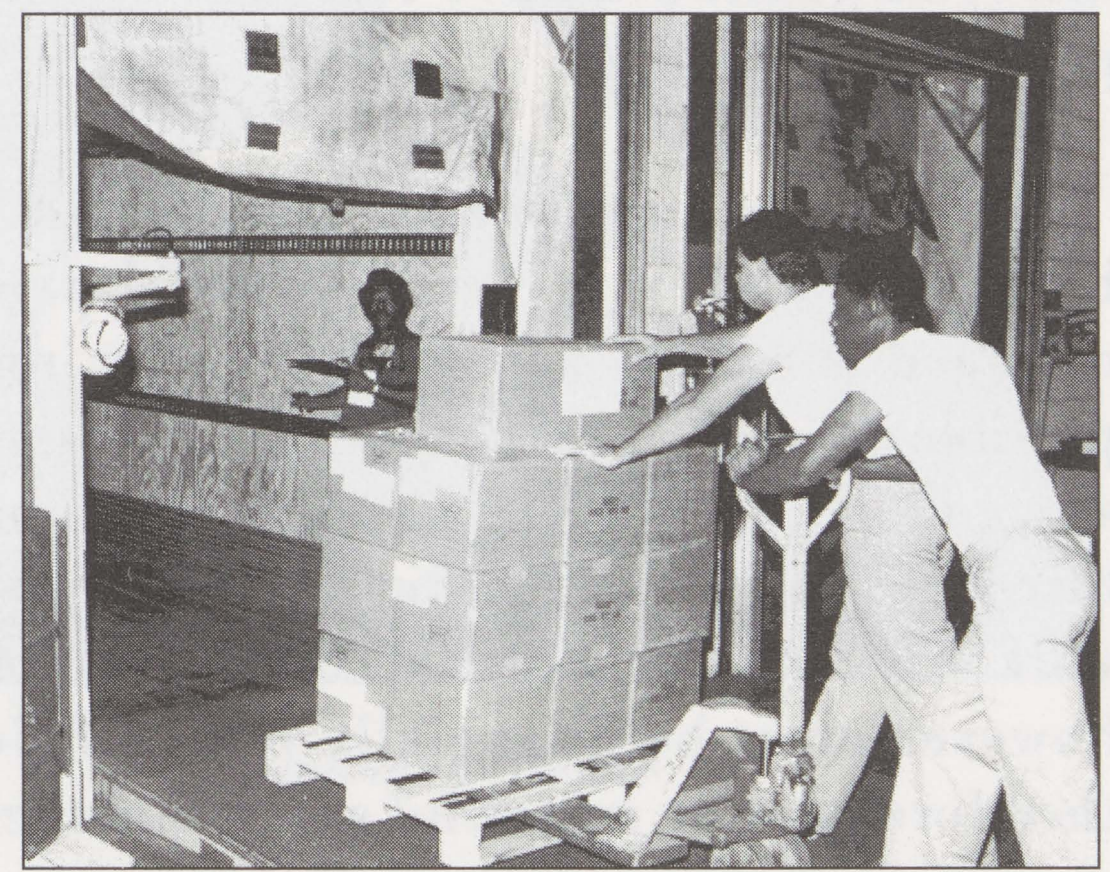
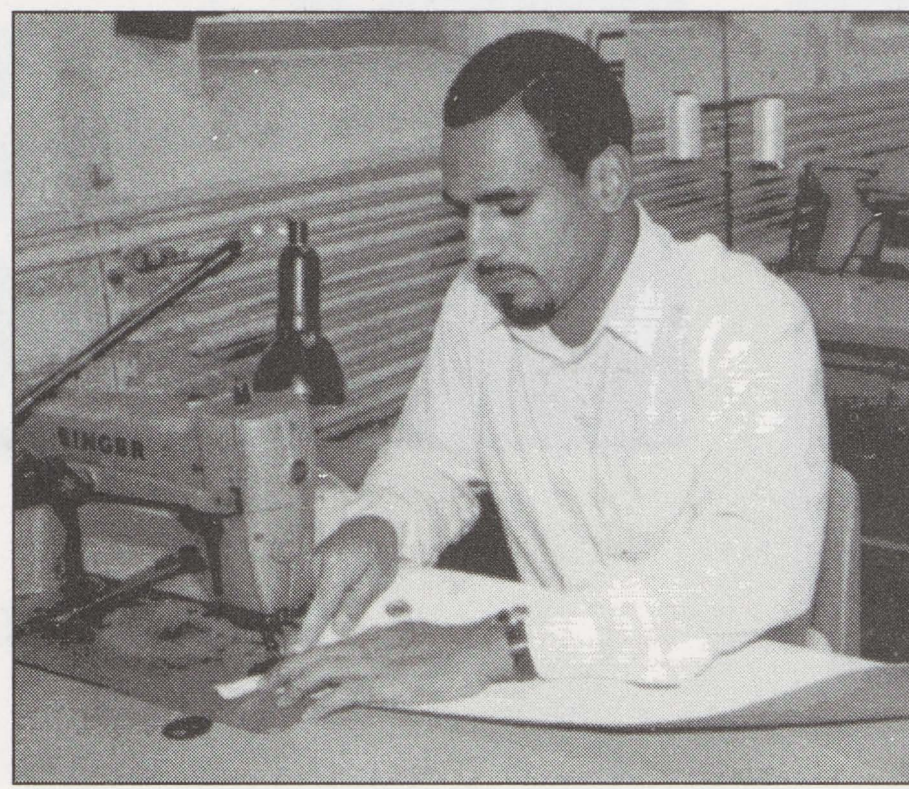
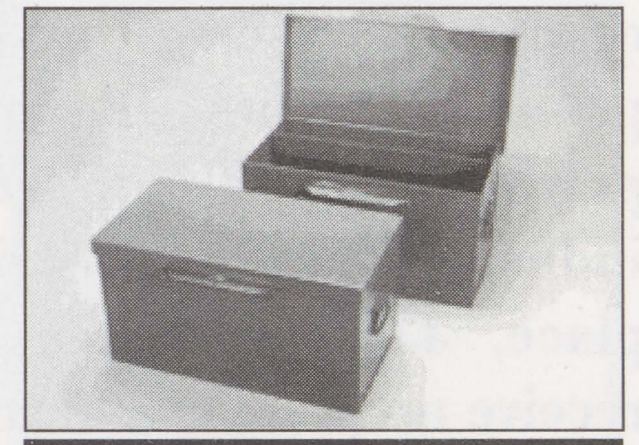
- Teach good work habits and marketable job skills to help prepare the inmate for release to society.
- Provide the inmate work force with vocational training for pre-industry qualification, on-the-job training and assistance with post-release employment.
- Provide opportunities for the professional growth and training of the Bureau's civilian staff and promotion of the health, safety and welfare of civilian employees and inmate workers.



DEPTCOR AT A GLANCE

	<u>1990</u>	<u>1991</u>	<u>1992</u>
Sales (In millions)	9.4	11.0	11.4
Civilian Employees	113	120	129
Inmate Jobs	867	1,085	1,188
Number of Shops	27	28	29
Locations	9	10	10
Number of Products	1,120	1,263	1,400
Number of Service Industries	0		
Data Entry.....			1
Tele-response			2

DEPTCOR participates as a member of the Northeast Correctional Industries Association and the Correctional Industries Association.



Prison Industries:

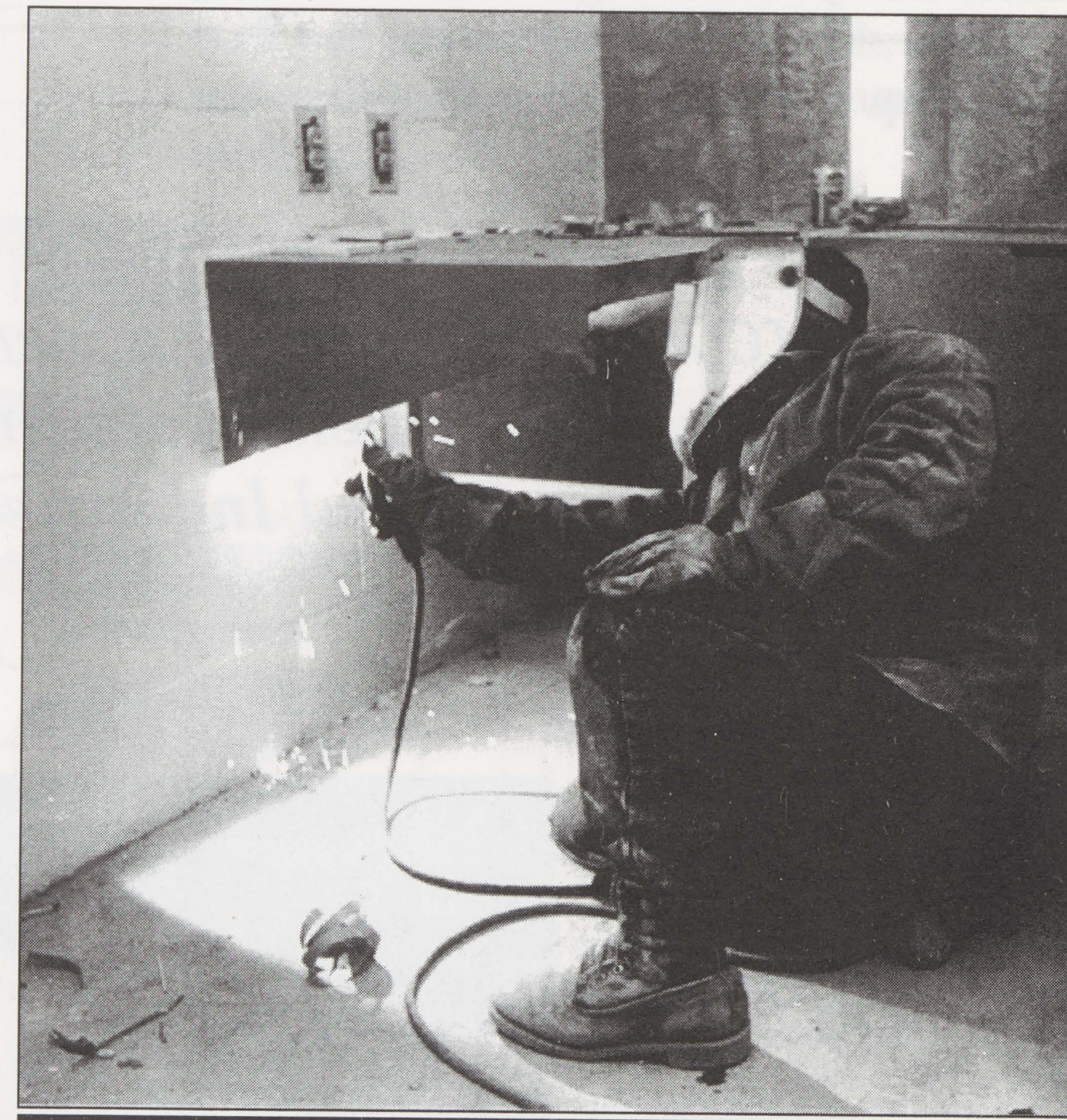
An Overview of a Critical Correctional Program

How do you operate a safe, orderly and controlled prison which is more than 135 percent overcrowded, in which inmates are facing a 15 to 20 year sentence without a chance for parole? Many correctional experts agree that the key to successful operations in a modern prison is to offer productive real life work programs. Work provides inmates a chance to avoid the boredom and idleness that can occur in an overcrowded prison environment by contributing to the manufacturing of products and developing skills that will assist them upon release. Prison industries provides this opportunity.

The key to successful operations is "real life" work programs.

With the rapid growth in the number of prison inmates there is pressure to add more industrial jobs. Federal, state and local prison industries are growing in size and scope and are developing into modern and sophisticated programs producing quality products at reasonable prices. As such, prison industries are sometimes seen as a threat to private sector businesses who argue that prison industries have an unfair position in the marketplace. They argue that prison industries should receive no preferential treatment from government buyers but should have to compete like other private businesses.

However, prison industries are not private businesses, they are correctional programs, designed to employ and train as many inmates as possible. As such, they attempt to be labor intensive and not machine intensive. Prison industries hire unskilled, untrained inmates with little or no work experience. Industrial correctional programs however must be financially self-sufficient and therefore must be successful as a business entity.



Welding of cell furnishings

It is very difficult to operate a "business-like" program in a correctional environment. Training and quality control emphasis take a great amount of time. For security reasons, there are many interruptions to the normal work day and inmates often leave work to receive visitors or speak with counselors. Additionally, unexpected events such as institutional emergencies or alternate programming can interrupt the work day. Civilian employees must be concerned with security issues as well as quality and operational requirements. All of these factors reduce efficiency and add to overhead costs. However, inmates are very motivated when participating in this vital correctional program. Most inmates want to do a good job, they take pride in their work and they work hard to produce a quality product.

DEPTCOR contributes to the overall mission of the Department of Corrections by employing a significant number of the inmate work force, reducing idleness and providing inmates training and positive work skills. At the same time DEPTCOR is known for producing high quality products and providing these to state, county and municipal customers at current market prices or less. Many state and county correctional facilities have benefited from DEPTCOR's industrial operation. Meanwhile, since its inception DEPTCOR has operated entirely on its earnings; a critical correctional program at no cost to the taxpayers.

DEPTCOR contributes to the overall mission of the Department of Corrections

DEPTCOR is growing and becoming a more sophisticated business operation, yet it is still a correctional program. DEPTCOR also contributes to the orderly operation of state correctional institutions and provides training and work experience for inmates. As such, this correctional program requires support to accomplish its mission. There must be, and is, an assured market to allow a level of business to ensure DEPTCOR accomplishes its program mission, remains self-sufficient and does not require tax dollars. This results in the best of both worlds; productive training programs which are essential to the successful operation of prisons and at no cost to the taxpayer. Indeed, a critical correctional program.





Teleservice and fulfillment

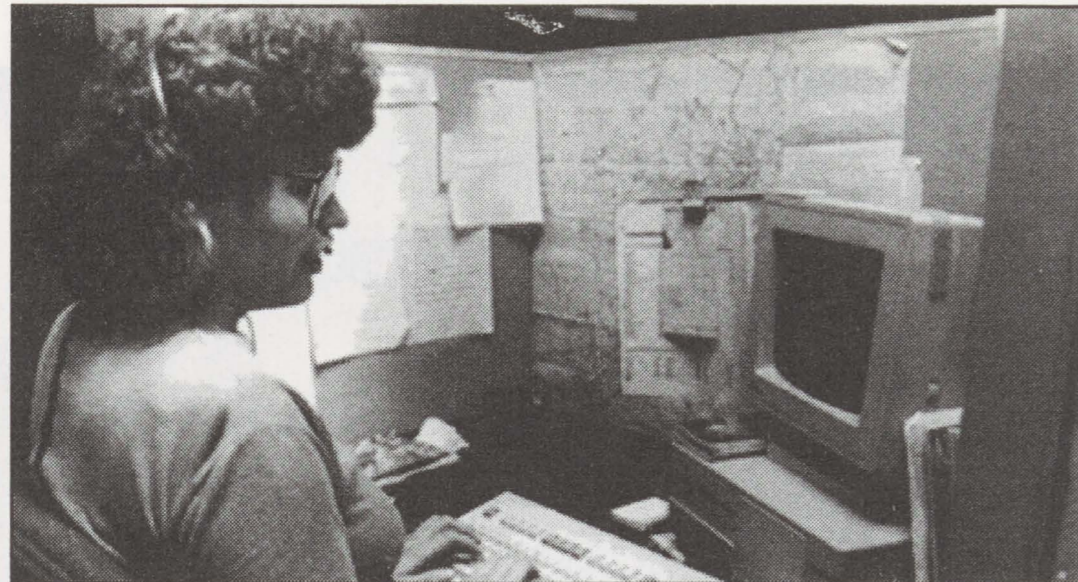


Printing operations

Industrial Operations

Divisions		
	Textiles	Metal And Wood
Shop Locations	New Jersey State Prison East Jersey State Prison Bayside State Prison Northern State Prison Edna Mahan Correctional Facility For Women Garden State Youth Reception Center	East Jersey State Prison Albert C. Wagner Correctional Facility Bayside State Prison Garden State Youth Reception Center
Products And Services Offered	Pants, Coats, Jackets, Jumpsuits, Safety Vests, Kitchen-Wear, Pajamas, Hospital Gowns, Towels, Wash Cloths, Blankets, T-Shirts, Boxer Shorts, Canvas goods, Mattresses, Pillows, Socks, Knitted Products, Mops	Executive Furniture, General Office Furniture, Ergonomic Seating, Cell Furnishings, Metal Bunk Beds, Metal Shelving, Foot Lockers, Wastebaskets, Men-At-Work Sign Frames, Recycling Bins, License Plates, Brushes
Major Customers	N.J. Department of Corrections N.J. Department of Human Services N.J. Department of Transportation	N.J. Department of Corrections N.J. Division of Motor Vehicles N.J. Department of Labor Office of Lease Compliance Administrative Office of The Courts
Inmate Jobs	650	185
Sales FY '92	\$ 5,011,604	\$ 3,066,934

MARKETING



Data and Graphics



Bakery And Warehouse

Divisions

DEPTCOR Central Warehouse
 Riverfront State Prison
 East Jersey State Prison
 Adult Diagnostic And Treatment Center
 Edna Mahan Correctional Facility For Women

Bayside State Prison
 DEPTCOR Central Warehouse

Total Number of Shops
29

All Types of One And Two Color Printing, Bindery, High Speed Reproduction, Traffic Signs, Acrylic Signage, Decals, Validation Stickers, Data Entry, Encoding Services, Telephone Response Services

White Bread, Whole Wheat Bread, Cookies, Sheet Cakes, Doughnuts, Pies, Coffee Cakes, Shipping & Receiving, Order Picking, Inventory Control, Recycling, General Maintenance

Products And Services Offered

N.J. Department of Treasury
 N.J. Division of Travel & Tourism
 N.J. Department of Health
 N.J. Department of Education
 N.J. Department of Transportation
 N.J. Department of Community Affairs

N.J. Department of Corrections
 N.J. Department of Human Services
 Cape May County
 N.J. Division of Motor Vehicles

Major Customers

173

180

FY '92 Total
1,188

\$ 1,515,055

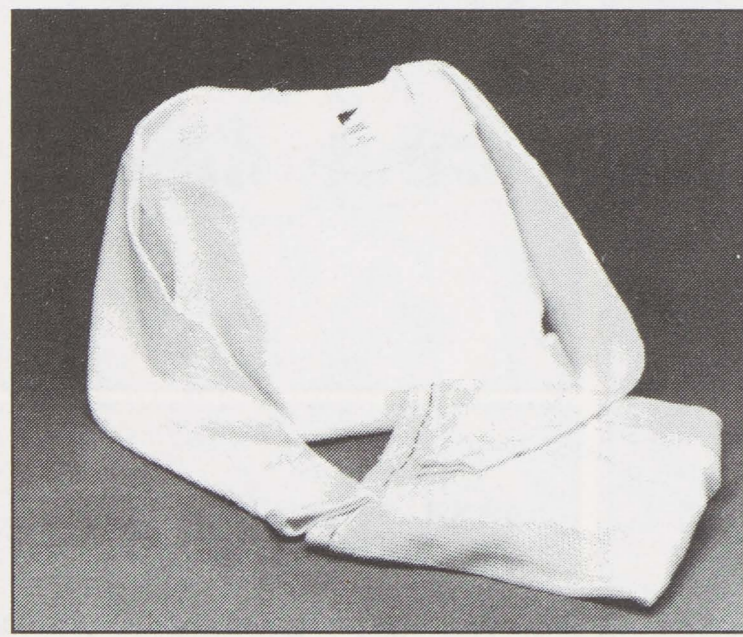
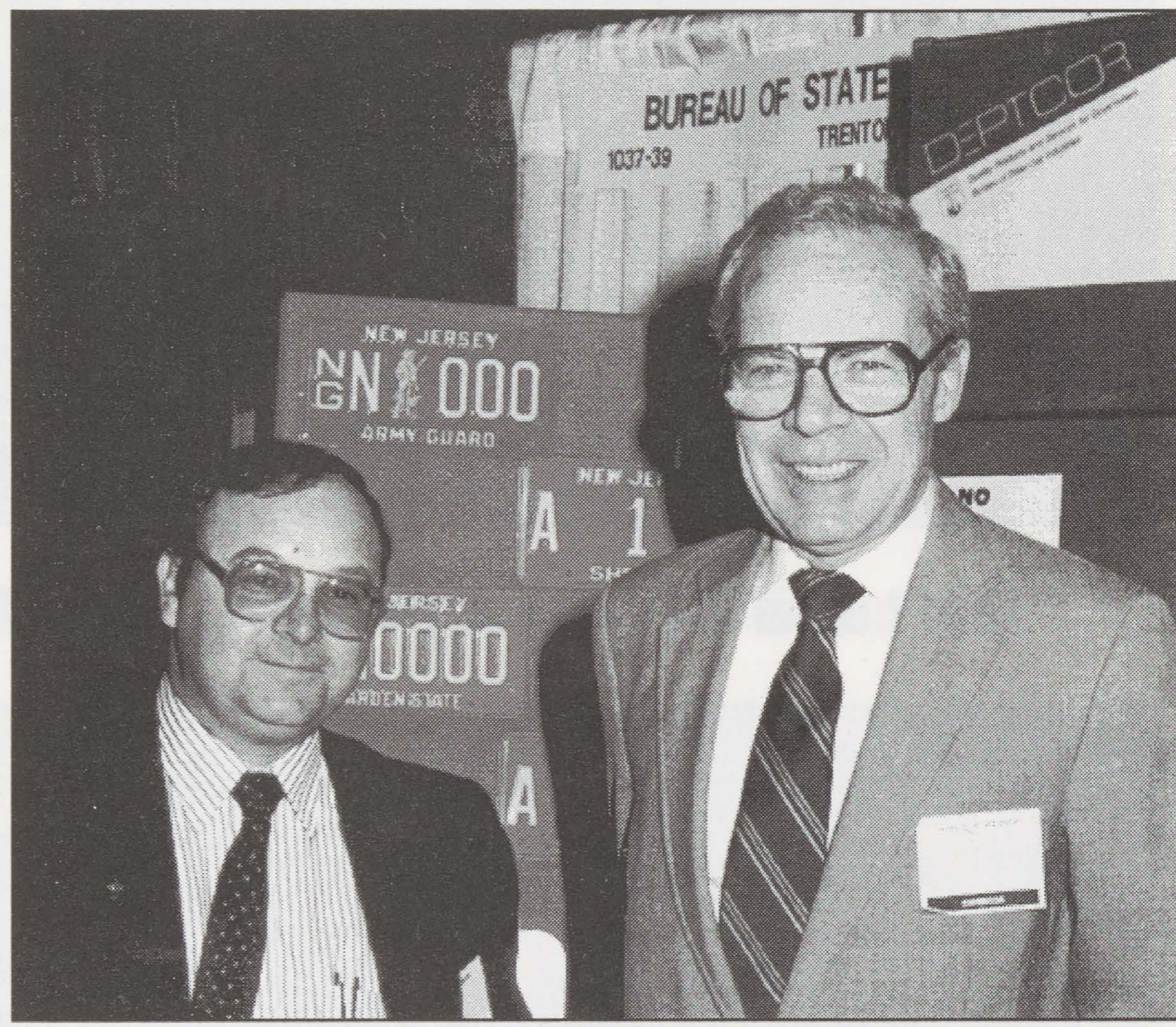
\$ 1,816,164

\$ 11,409,757

MARKETING relations

In January of 1992 DEPTCOR released a newly designed product catalog. The catalog was the result of several years of development and is designed to provide many years of service. All catalog pages are maintained in our desktop publishing system allowing us to modify and add product pages electronically. Over 3,500 catalogs have been distributed to our customers since January.

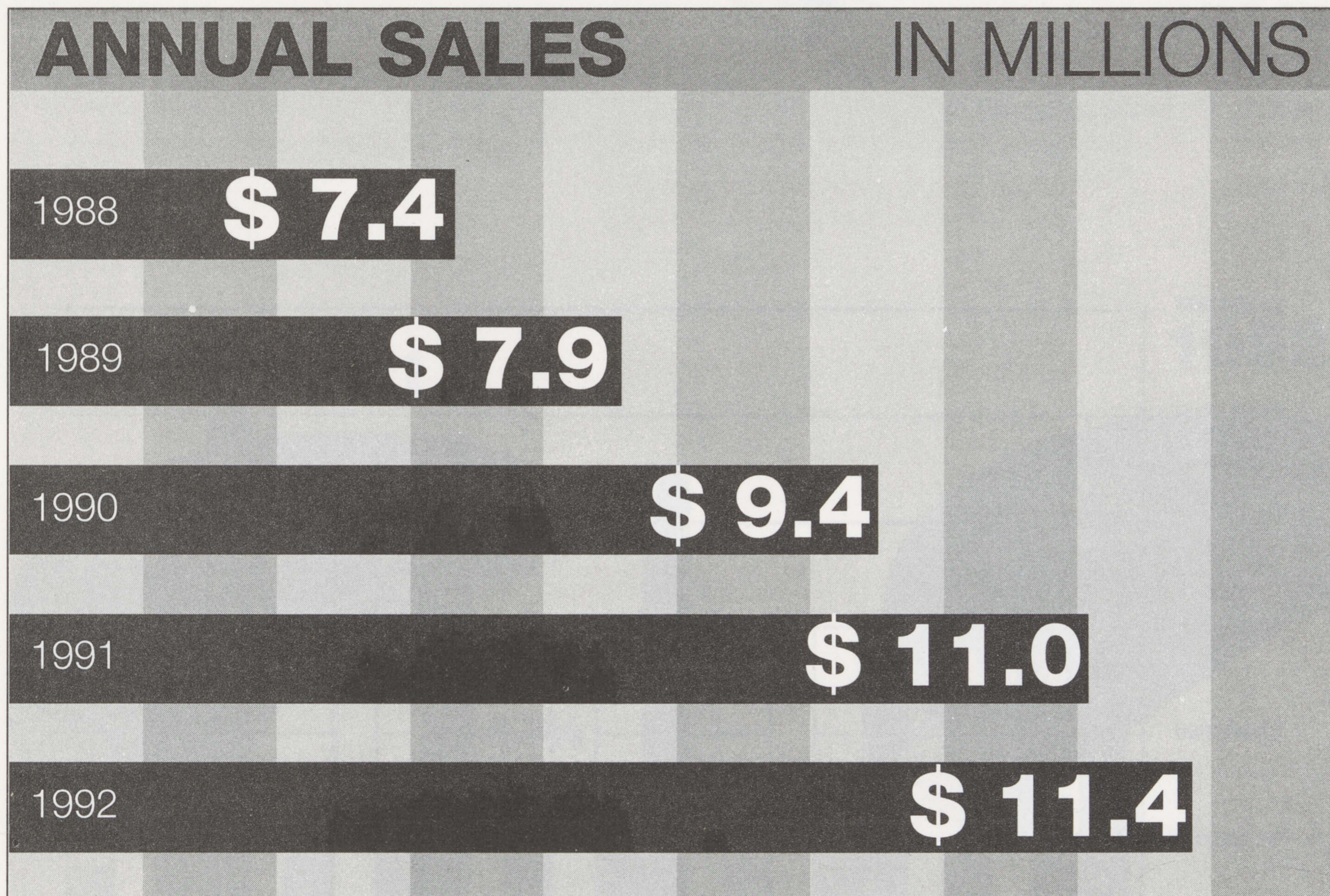
In an effort to reach a greater number of customers DEPTCOR has exhibited its products at the New Jersey League of Municipalities, New Jersey School Board Association, New Jersey Police Security Expo, Association of Environmental Authorities, the New Jersey Association of Parking Authorities and Agencies, Public Works Association of New Jersey and New Jersey Crime Prevention Officers Association.



We consider it important to meet with our customers as frequently as possible and have attended meetings of Corrections and Human Services Food Supervisors, Institutional Storekeepers, Chiefs of Police and New Jersey's Mayors, all in an effort to increase our market exposure.

SALES

DEPTCOR has increased sales in each of the past five fiscal years. An average growth rate of 13% per year requires us to prepare for anticipated demand by creating production schedules to maximize available capacity.



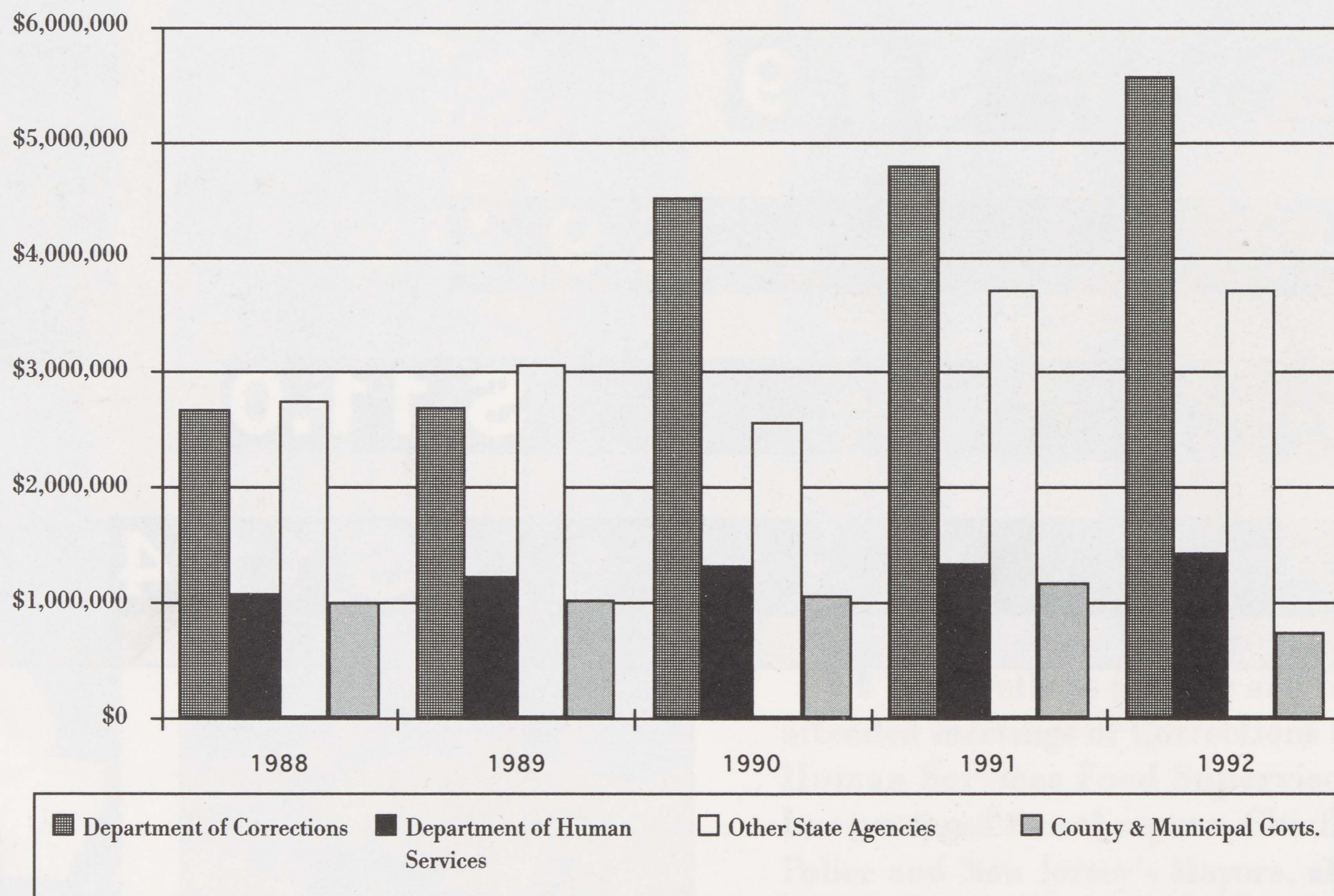
*Annual Sales
1988-1992*

Dept. of Human Services
 Other State Agencies

SALES

Sales by Major Customer Category

The following chart represents DEPTCOR sales by major customer category by fiscal year. Our customer market is restricted by statute to State, County and Municipal Government Agencies including schools. We we have enjoyed significant sales growth within our own department and with other state agencies. Sales to Human Services have increased while sales to Municipal and County governments have decreased slightly.



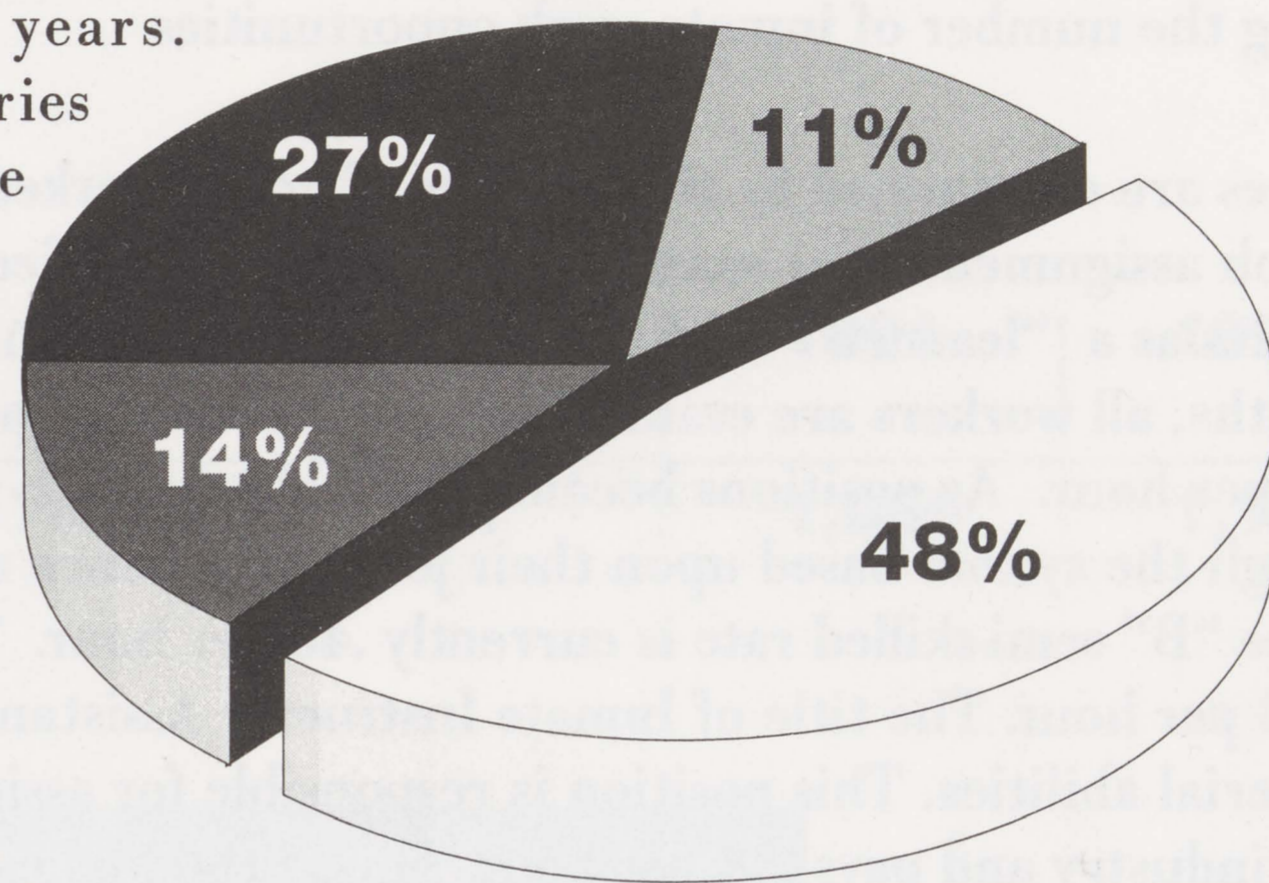
SALES

Major Customer Category as a Percentage of Total Sales

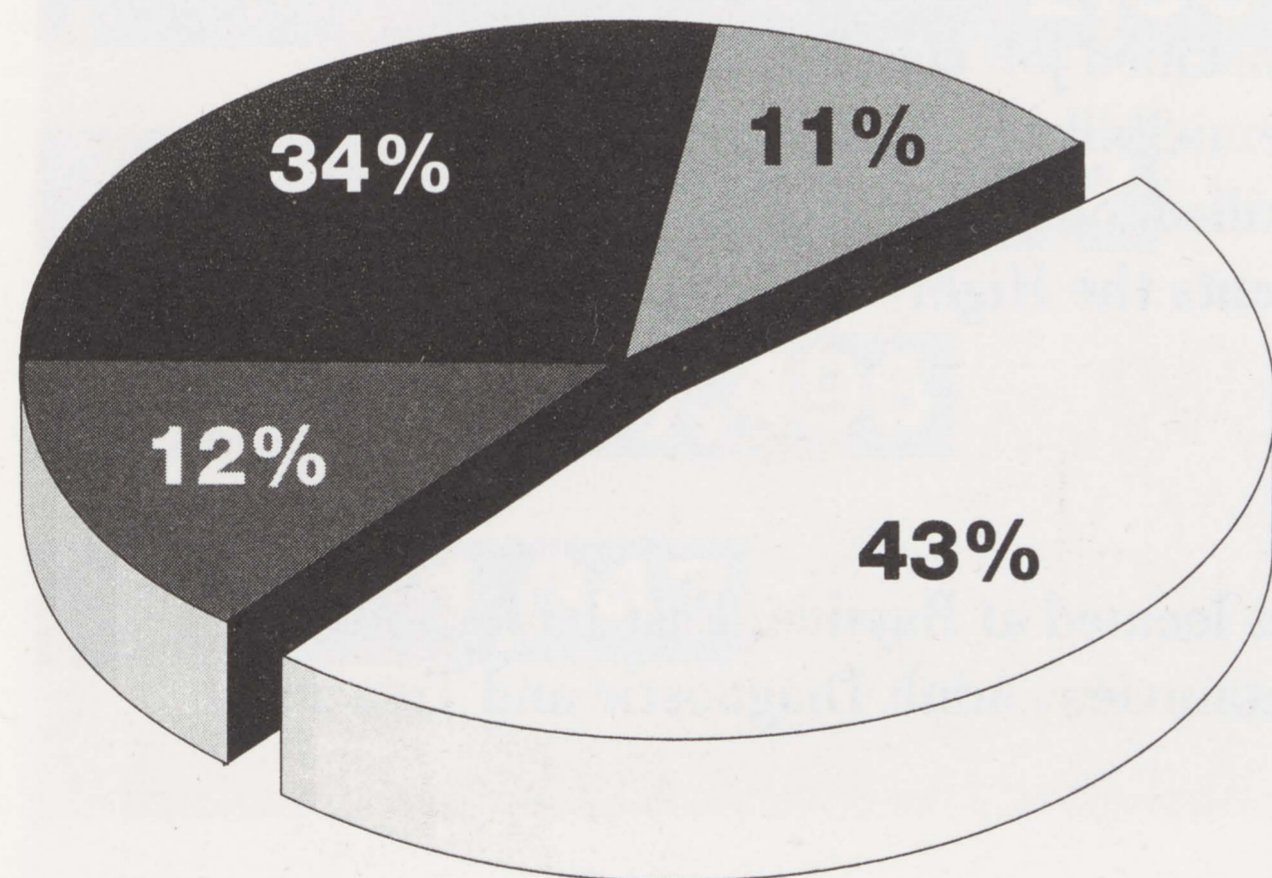
The pie charts represent our sales by major customer category as a percentage of total sales for each of the last three fiscal years.

Although sales by major customer categories have remained consistent over the past three fiscal years we have noticed a significant drop in sales to County and Municipal Governments. This may be a result of the tightening fiscal constraints which have affected local governments.

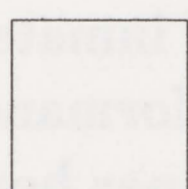
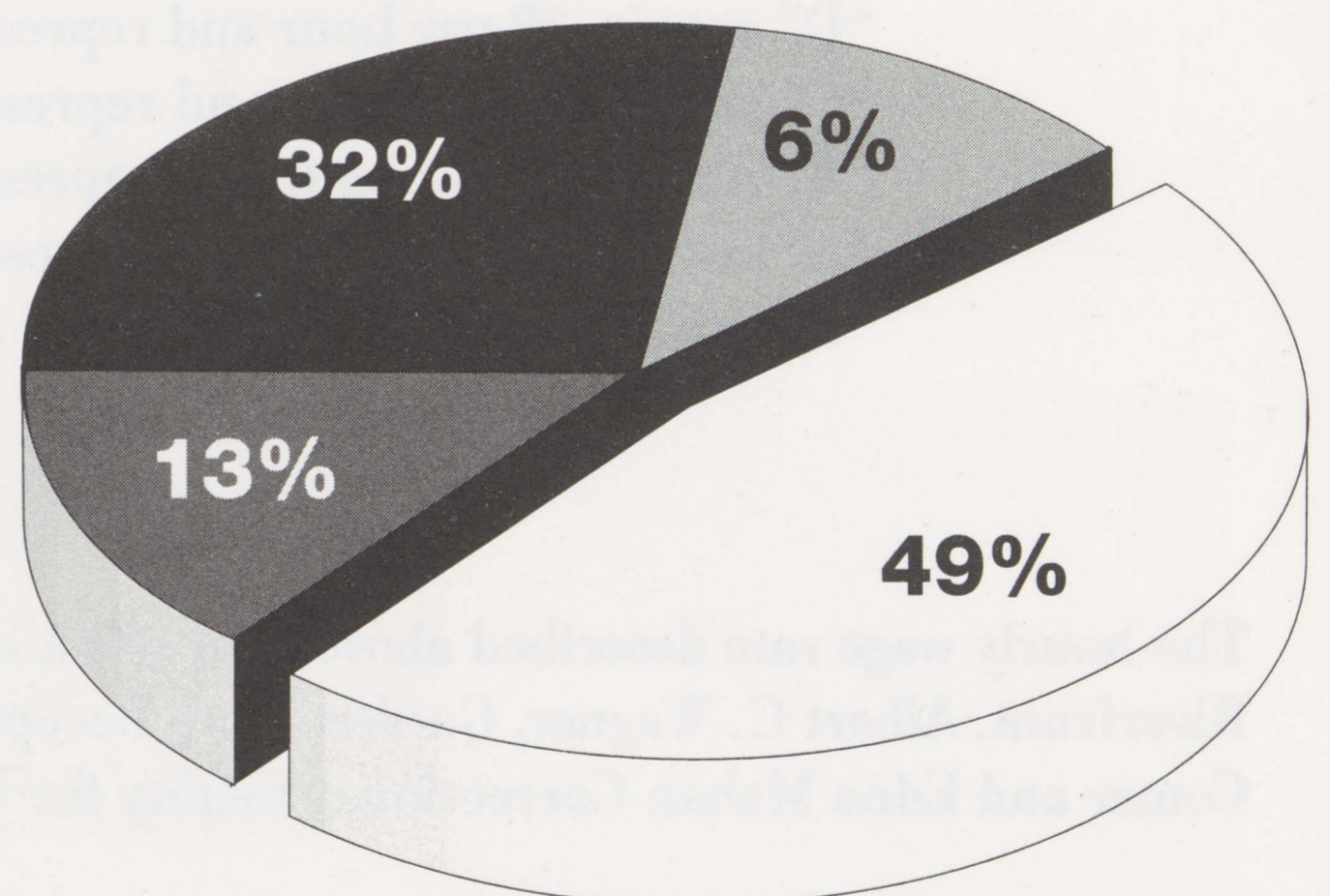
1990



1991



1992



Dept. of Corrections



County & Municipal Govts.



Dept. of Human Services



Other State Agencies

INMATE EMPLOYMENT

Inmate Work Opportunities

As our correctional population has expanded, so too has the need to generate meaningful work opportunities for inmates. Over the last five years, DEPTCOR has focused on expanding programs and increasing the number of inmate work opportunities

Inmate wages are determined by the number of hours worked and the skill level earned by the inmate based on job assignment. For example, inmates are classified as unskilled, semi-skilled and skilled. An inmate starts as a "learner" at the "D" rate of .28 per hour for a period not to exceed two months. After two months, all workers are evaluated and, if successful, promoted to the "C" rate as an unskilled laborer at .33 per hour. As positions become available through promotion and attrition, inmates are able to advance through the system based upon their job performance and recommendation from the civilian instructor. The "B" semi-skilled rate is currently .48 per hour. The "A" rate, skilled position at the top of the scale is .58 per hour. The title of Inmate Instructor Assistant is available to the inmate who has demonstrated managerial abilities. This position is responsible for assisting civilian employees with production aspects of the industry and pays .88 per hour. This is the highest attainable inmate position in DEPTCOR.

Inmate Wage Scale:

- "D" rate is .28 per hour and represents the Learner job classification.
- "C" rate is .33 per hour and represents the Unskilled job classification.
- "B" rate is .48 per hour and represents the Semi-Skilled job classification.
- "A" rate is .58 per hour and represents the Skilled job classification.
- "Instructor Assistant".88 per hour and represents the Highly Skilled job classification.

The hourly wage rate described above is in effect at industries located at Bayside, East Jersey, Northern, Riverfront, Albert C. Wagner, Garden State Reception, Mountainview, Adult Diagnostic and Treatment Center and Edna Mahan Correctional Facility for Women.

DEPTCOR employs a special wage scale at the New Jersey State Prison. In this program, inmates are paid by three hour shift. We operate an AM shift and a PM shift. Each shift employs a different detail of inmates. The wage scale for the three hour shift is divided into three skill levels and evaluated based on performance within that skill level. For example, an unskilled job classification pays between \$1.35 and \$1.55 per hour depending upon job performance. A semi-skilled job classification earns between \$1.85 and \$2.05 per hour and a skilled worker can earn between \$2.35 and \$2.55 per three hour shift.

INMATE EMPLOYMENT

Total Inmate Employment

The following chart represents the total number of inmates who have been employed by DEPTCOR by fiscal year. The number of inmates employed on an annual basis is normally higher than the number of jobs available due to inmate turnover.

	1988	1989	1990	1991	1992
Jobs Available	683	783	867	1,085	1,188

INMATES EMPLOYED

1988 - 1992

1992 **2,677**

1991 **2,507**

1990 **2,012**

1989 **1,496**

1988 **1,343**

The number of inmates employed on an annual basis is normally higher than the number of jobs available.

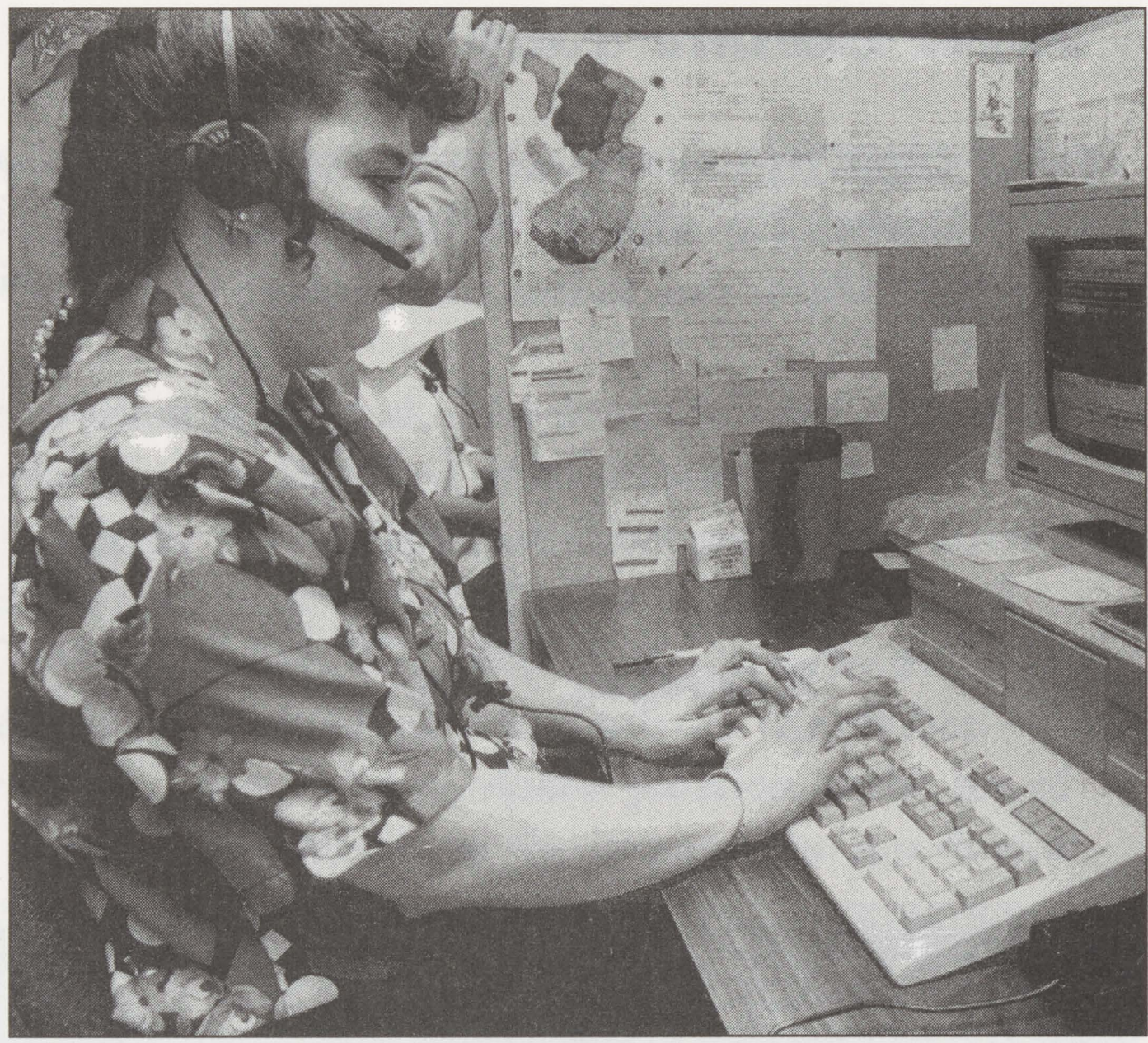
HIGHLIGHTS & DEVELOPMENTS

During the last three years DEPTCOR has increased production capacity and work opportunities by adding 8,000 square feet of production space to our metal shop at the Albert C. Wagner Youth Correctional Facility. The increase provided forty additional jobs and allows greater flexibility in production.

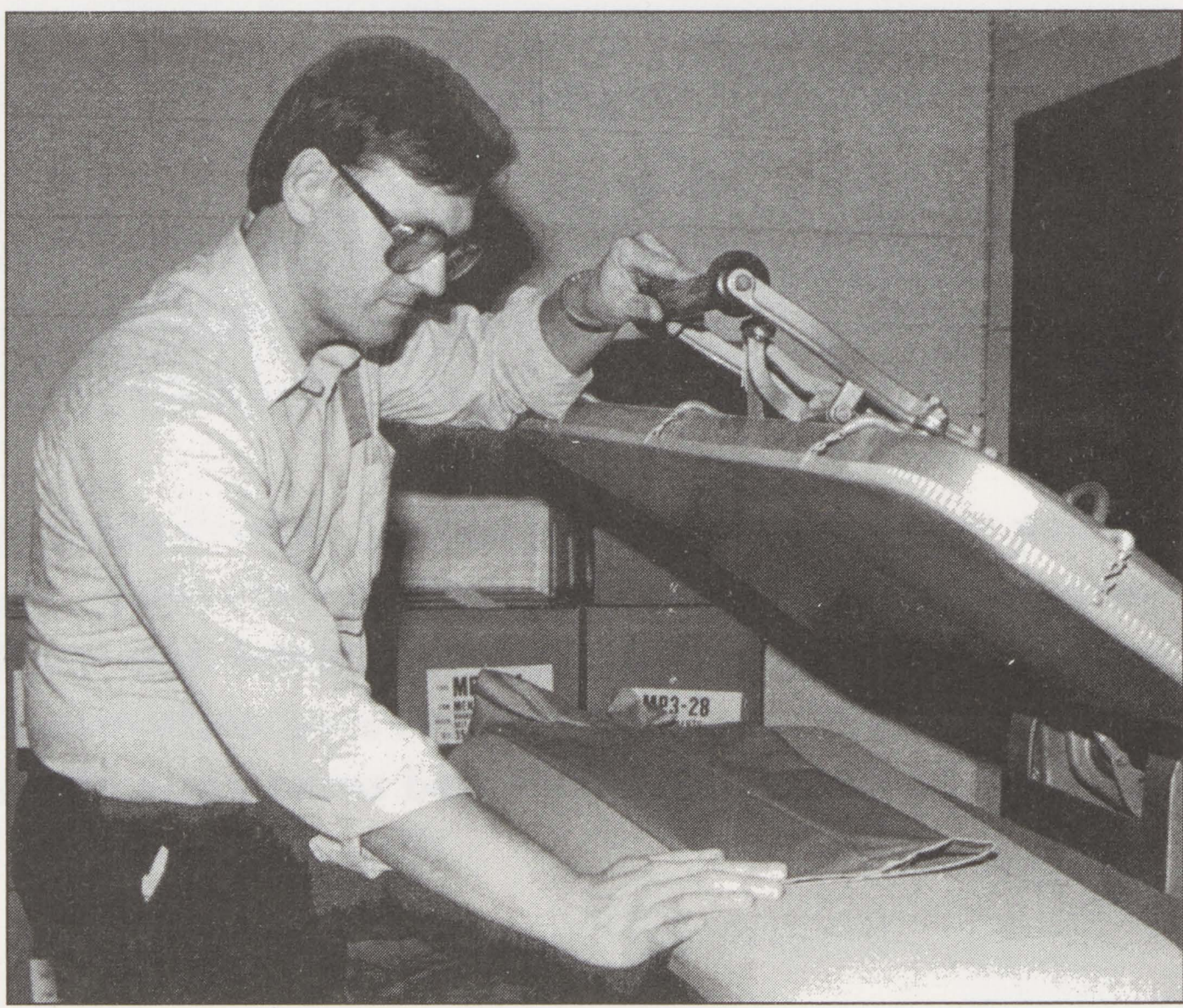
Where possible, DEPTCOR began to operate full second shifts as another means of increasing inmate employment and production capacity. Specifically, second shifts began in fiscal 1991 at our South Hall sewing operation at Edna Mahan and at our Bakery in Bayside State Prison. In January of fiscal 1992 we began operations in our Tele-response industry at the Edna Mahan Correctional Facility for Women.

In fiscal 1991 DEPTCOR opened its first service related industry, Data Entry Services. Located at the Adult Diagnostic and Treatment Center, this program employs 41 inmates who key non-sensitive data for state agencies. All data is verified, allowing us to guarantee accuracy above 98%. Some of our customers include the Departments of Labor, Transportation, Health, Education, Community Affairs and the Public Advocate.

In January of fiscal 1992, DEPTCOR opened its second service industry, Tele-response Services. At the request of the Division of Travel and Tourism, DEPTCOR established the Tele-response industry at the Edna Mahan Correctional Institution for Women to answer the 1-800-JERSEY7 phone lines. Presently, 28 women handle all telephone and mail requests for the New Jersey Travel Guide from 8:00 a.m. to midnight, seven days a week, 365 days a year. Since January we have processed over 150,000 telephone requests and 125,000 mail requests. During slow periods the shop performs data entry services.



*During the last three years
DEPTCOR has increased
production capacity and
work opportunities*



HIGHLIGHTS & DEVELOPMENTS

One of our goals over the last three years was to establish minimum hours of operation in each of our programs. Today we have obtained a minimum of 5-1/2 to 6 hours of operation with some shops averaging seven hours of work a day and others operating two six hour shifts. In conjunction with minimum hours of operation we have begun to institute time clocks in each shop. The use of time clocks has provided greater accuracy in recording actual hours of work and serves to emulate a real world working environment. Time clocks are now in use in all our shops with the exception of Wagner and Garden State which are scheduled for Fiscal '93.

During the last several fiscal years we have made significant investments in capital equipment to improve quality and speed of production. As a result, inmates are trained on modern machinery resembling equipment available in the private sector.

We have obtained new metal fabrication equipment such as shears and stamping presses, new knitting machinery, two color offset presses, high speed photocopier, photo typesetting equipment, a dough rounder, hot dog roll machines, pastry and proofing ovens, sewing machines, computers, semi-automatic silk screen printers, slitters, laminators, tractor trailers, baler, iron worker and related safety equipment.

Over the past several fiscal years we have been working closely with the Division of Motor Vehicles to prepare for the introduction of reflectorized license plates. In March of fiscal '92 we began production of a reflectorized license plate and became the first state in the nation to produce a fully reflectorized plate which does not generate any hazardous waste. We are proud of the fact that our license plates contain a high percentage of recycled and recyclable aluminum.

A traditional correctional industry program has been furniture manufacturing. In fiscal '91 DEPTCOR developed a new program at East Jersey State Prison to assemble component furniture for our customers. In fiscal '91 we sold over \$42,000 worth of desks, chairs, computer workstations, lounge furniture, bookshelves and ergonomic seating. During our first complete year of operation we logged over \$250,000 in sales, however, the shop is capable of sustaining twice that volume. Budget restrictions have suppressed customer purchases.

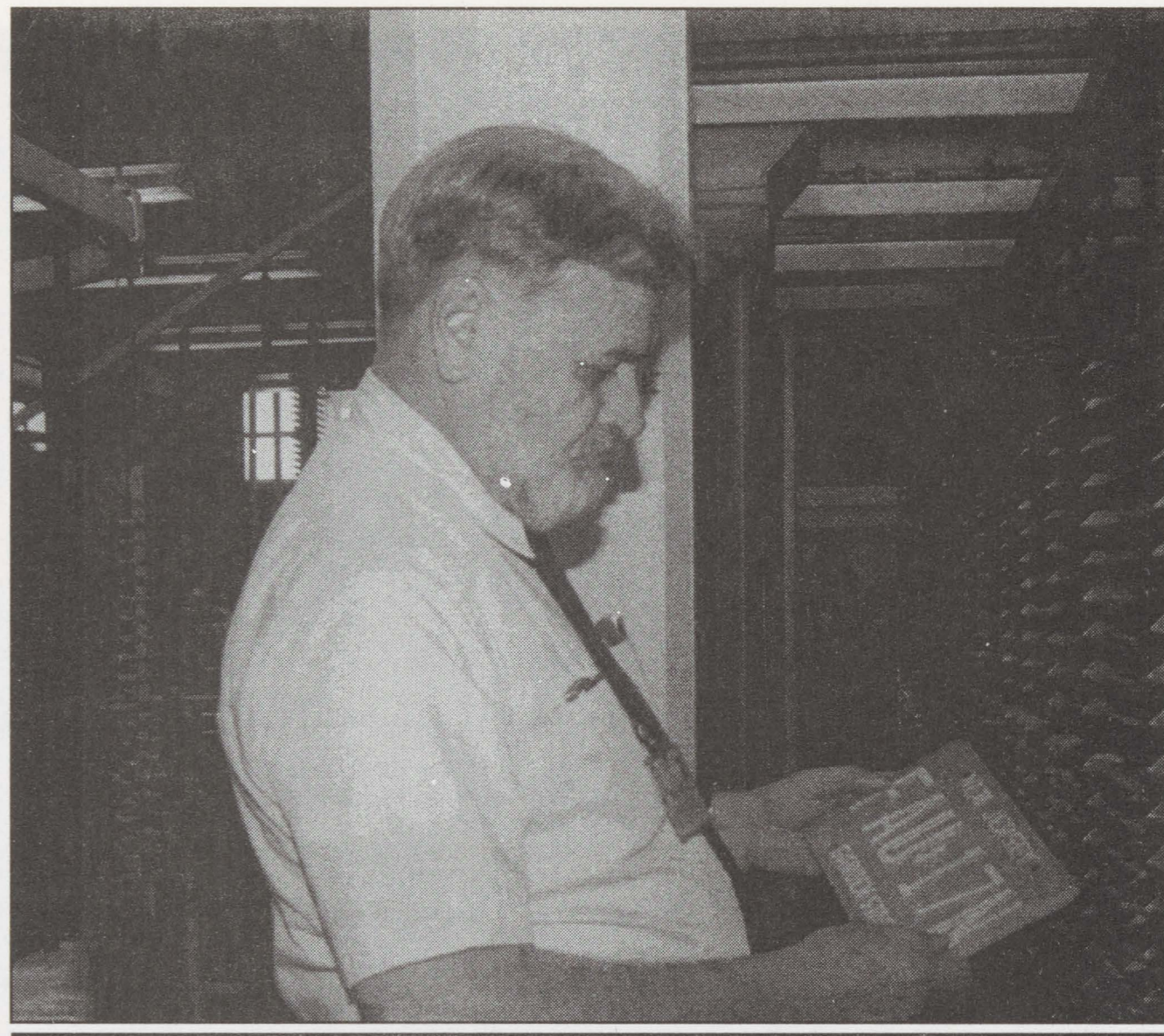


HIGHLIGHTS & DEVELOPMENTS

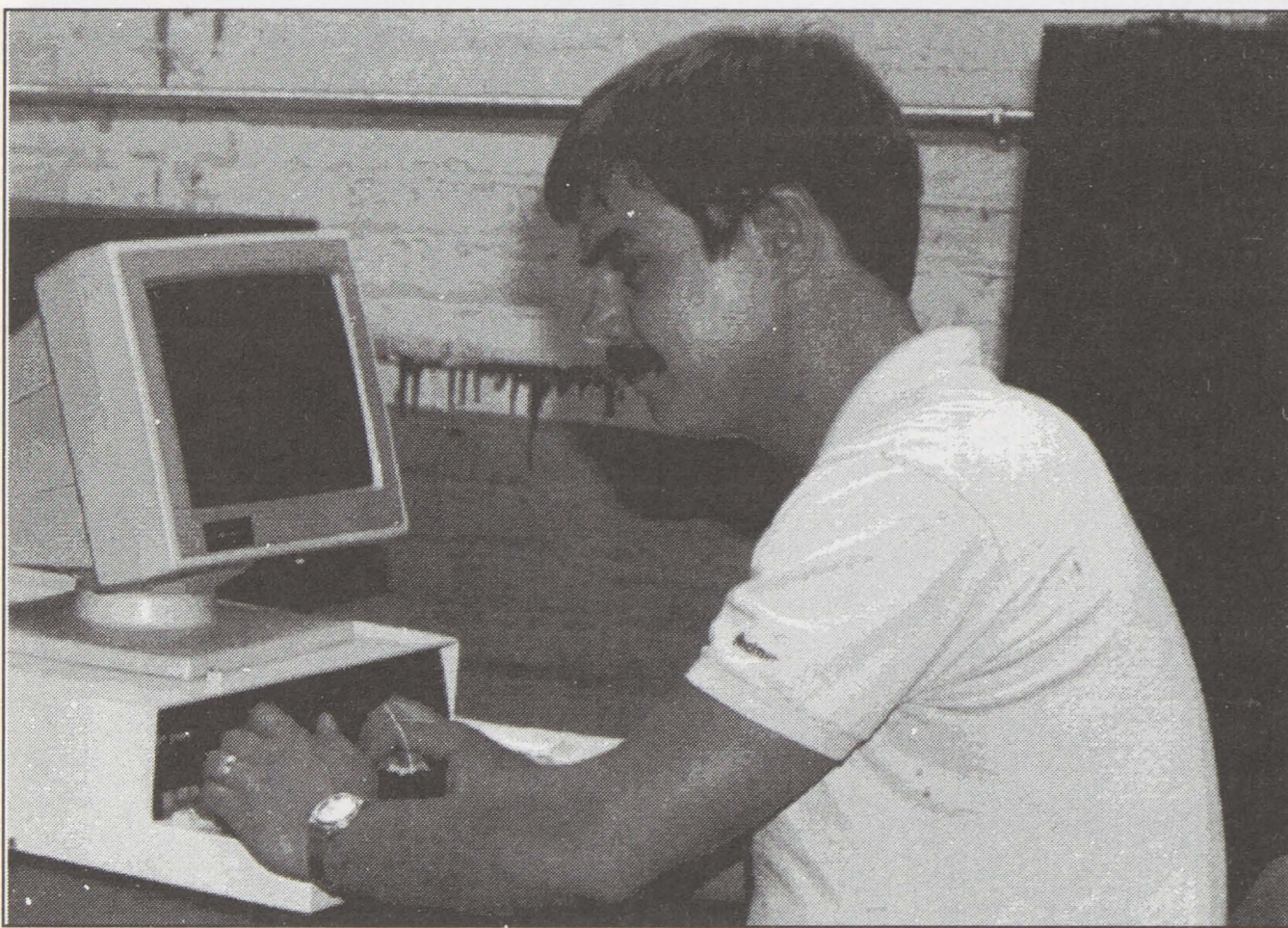
The introduction of new products has enabled DEPTCOR to expand its customer base and add diversity to its product line. We have developed special safety vests constructed of an iridescent nylon fabric for the Department of Transportation, Combat Auto Theft (CAT) stickers for municipal police departments, T-shirts (we are now the sole-source supplier of T-shirts to the state Distribution Center operated by the Department of Treasury) bed spreads and specially designed bibs for Human Services.

Additionally we have re-cushioned thousands of seats and chair backs for state hospitals. We have designed custom cell furnishings for use by the Department of Corrections and county jails including our standard correctional bed which was re-designed to be stored flat and assembled on site. Responding to a request from the states' DWI task force we produced special magnetic signs for use by municipal police departments.

The above represents only a small portion of the new products and services which have been developed over the past several fiscal years. The increased diversity in our product line has enabled us to survive in the recent budget crisis. We will continue to focus our future efforts on identifying customer needs.



The introduction of new products has enabled DEPTCOR to expand its customer base



HIGHLIGHTS & DEVELOPMENTS

Personnel

The key to the success of any organization is the commitment of its personnel. At DEPTCOR we take great pride in the accomplishments of our personnel, many of whom are considered the best in their field. In the last three years John DeAngelo Sr. of our mattress operation and Jerry Hrabchak of our metal industry received a Departmental merit award. John was also nominated for the Northeast Correctional Industries Association Award for Excellence. In 1992, Industrial Manager Joyce DiPietro won the NECIA Award for Excellence and went on to win the Correctional Industries Association Line Supervisors Award.

Our organization grew in sales volume from \$9.4 million in 1990 to \$11.4 million in 1992. Correspondingly our civilian staff increased by 17 during the same two year period. This represents a 21% increase in sales revenue compared to a 14% increase in budgeted positions.

Finances

DEPTCOR operates as a revolving fund in accordance with the Department of Treasury's, Office of Management and Budget guidelines. Accordingly we maintain an accounting of our funds through the Department of Treasury's Agency Accounting System. In addition we maintain a separate accounting of all our industrial programs. A complete set of financial reports is produced on each industrial shop and prepared in accordance with generally accepted accounting principles.

During the last three fiscal years we have placed an increased emphasis on the timely billing and collection of monies owed to our organization. This has resulted in improved cash flow and a reduction in outstanding customer account receivables.



The key to the success of any organization is the commitment of its personnel.



HIGHLIGHTS & DEVELOPMENTS

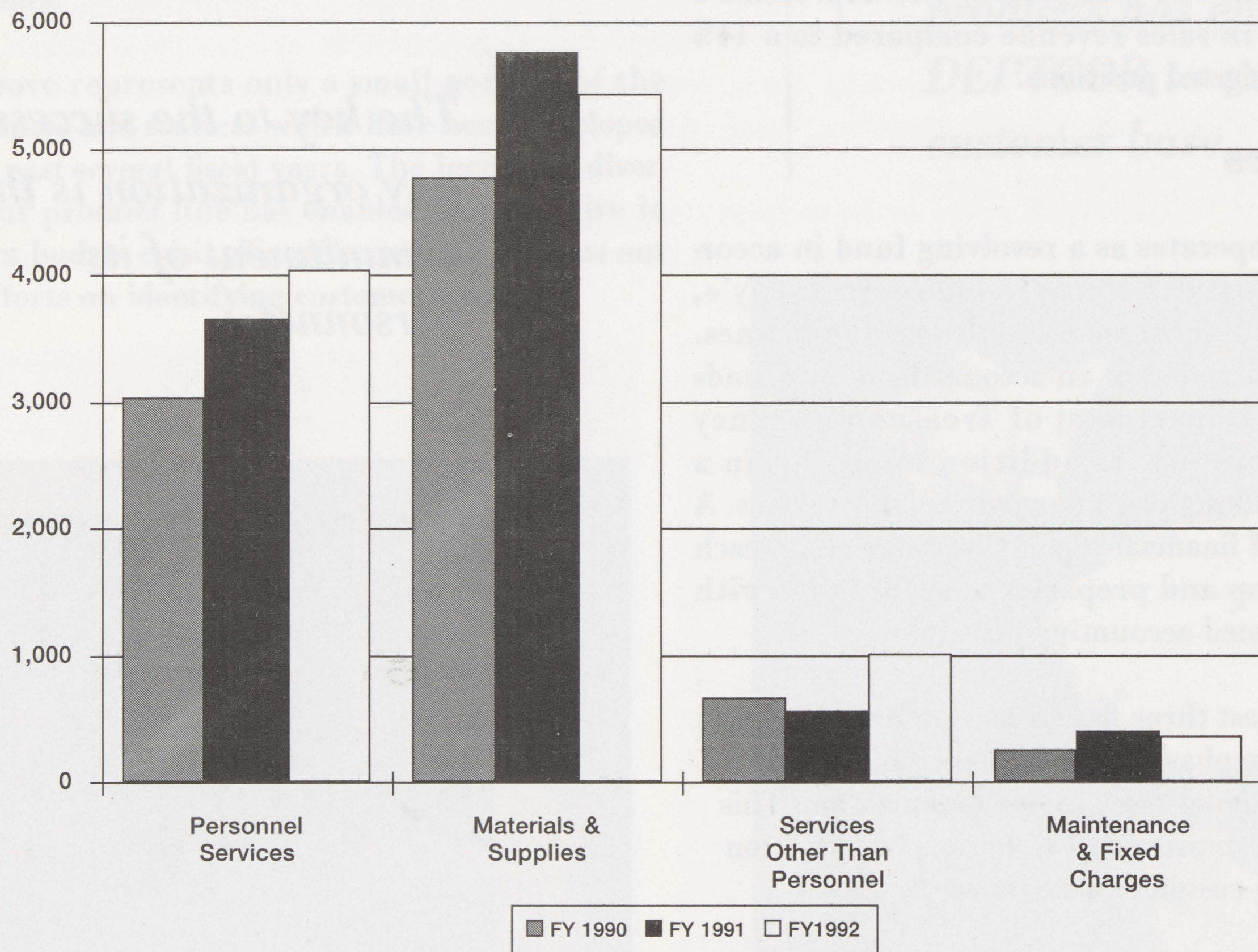
Operating Expenditures

The following represents a summary of DEPTCOR's operating expenditures by major expense category.

(\$000's)	FY 1990	FY 1991	FY 1992
Salaries (DEPTCOR Staff)	3,043	3,662	4,071
Materials and Supplies	4,779	5,769	5,443
Services other than personnel [§]	670	558	1,012
Maintenance and fixed charges	262	397	367
TOTAL	8,754	10,386	10,893

§ Includes inmate wages

Thousands of Dollars



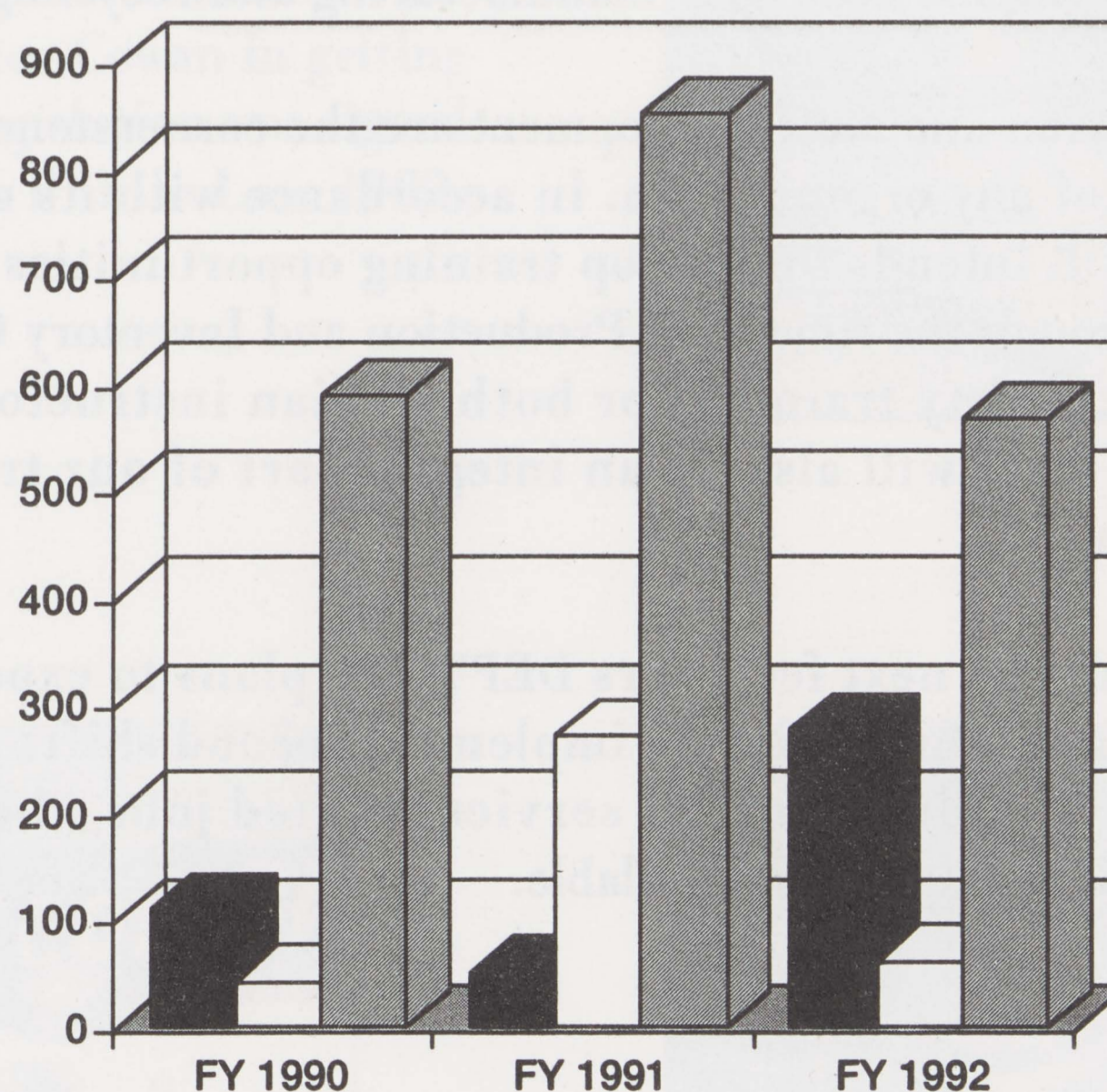
HIGHLIGHTS & DEVELOPMENTS

Capital Investment

Any sales revenue earned in excess of operating costs (referred to as retained earnings) are invested in capital equipment and buildings to house new industrial programs. Investment in modern technologies provides relevant training for both civilian staff and inmate workers. The chart below represents DEPTCOR's investment in capital improvements from FY 1990 through FY 1992.

	(\$000's)		
	'90	'91	'92
Buildings, improvements	109	50	276
Vehicular equipment	42	271	61
Other equipment	590	852	568
TOTAL Capital Improvements	\$741	\$1,173	\$905

Thousands of Dollars

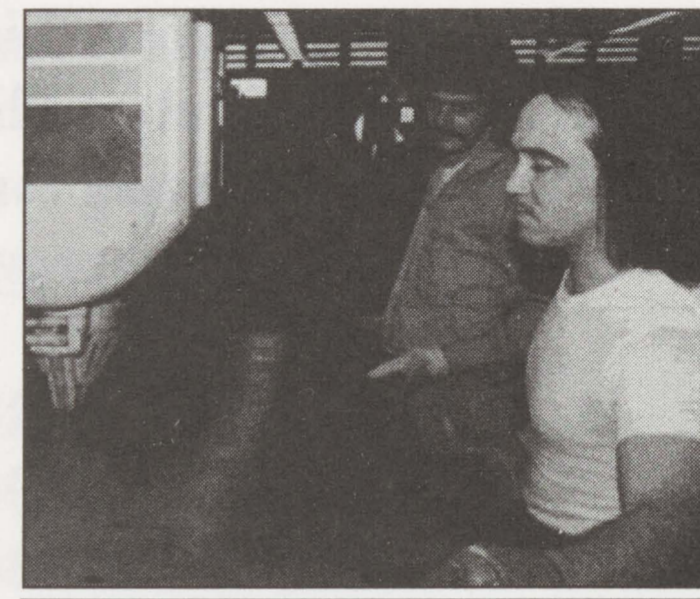


■ Building Improvements □ Vehicular Equipment ▒ Other Equipment

HIGHLIGHTS & DEVELOPMENTS

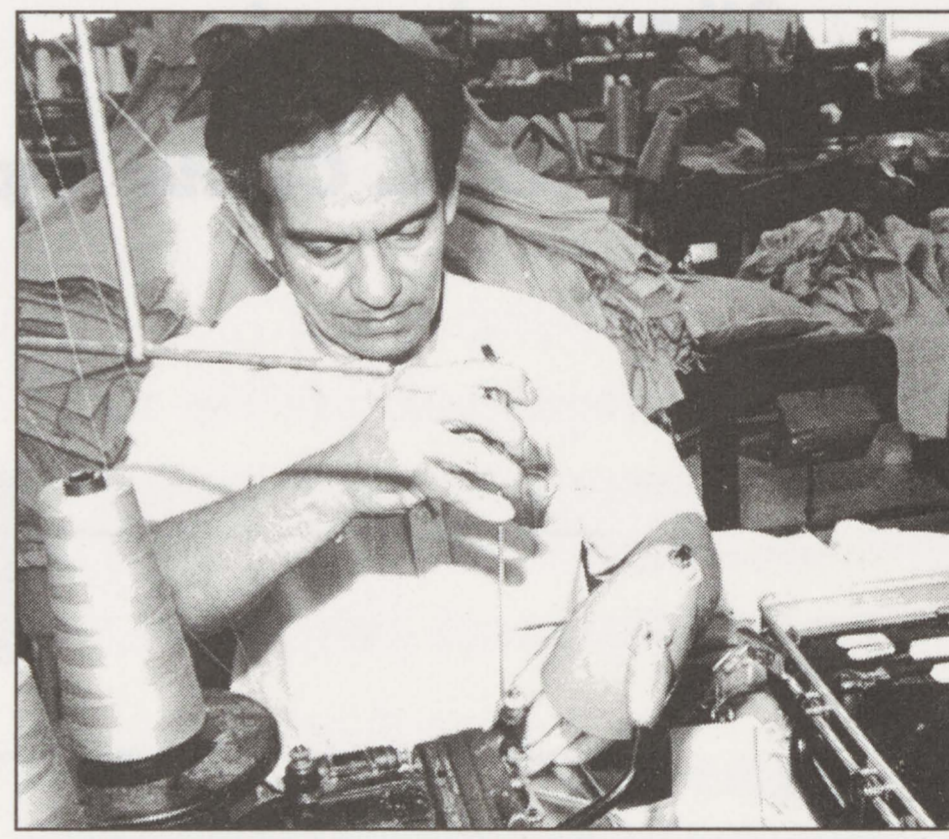
Strategies for the Future

In fiscal 1992 DEPTCOR continued its strategic planning process by conducting a planning session in January with Assistant Commissioners Hilton and Waldis and Assistant Director Bernstein with support from Deputy Director Repko in the Division of Policy and Planning. We concluded that the organization must now direct energies towards marketing and the development of jobs in growth industries such as services (Data Entry, Tele-response, Furniture installation, microfilm, document imaging) which will prepare inmates for available jobs in tomorrow's market place. Additionally due to a lack of existing minimum custody work opportunities, DEPTCOR will be exploring new industry programs such as recycling, composting and concrete manufacturing for inmates with a "minimum" classification.



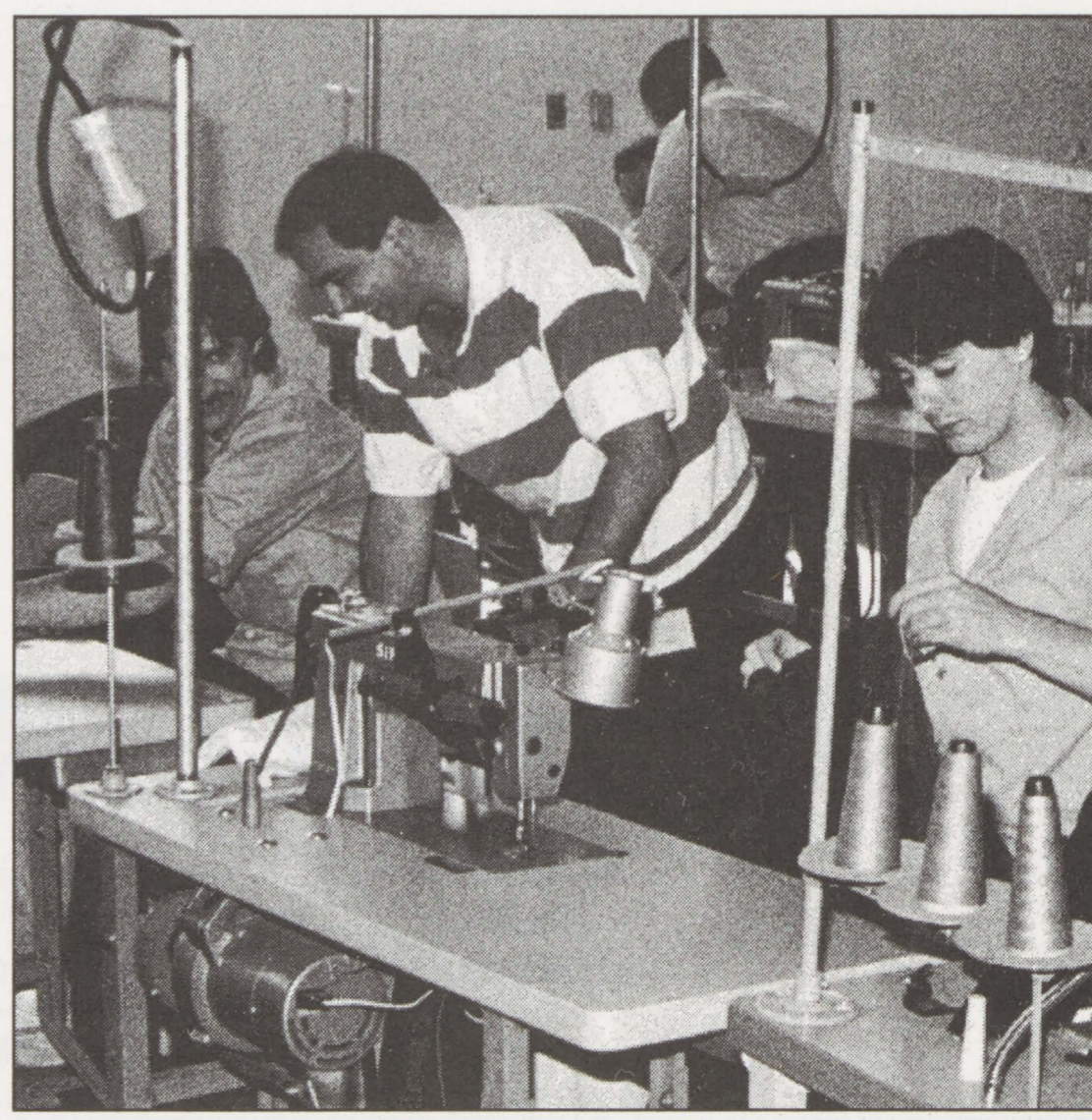
During the next few years DEPTCOR plans to expand its program by continuing to implement second shifts and by providing industrial and service related jobs when new program space becomes available.

In the next several years the Department of Corrections will be constructing a new prison in Bridgeton, New Jersey. DEPTCOR as part of its strategic planning effort is preparing for industrial programs that may ultimately employ 500 inmates during two shifts. Potential industry programs under consideration include validation stickers/graphic arts, shoe manufacturing and recycling of tires.



Education and staff development are the cornerstone to the success of any organization. In accordance with its mission DEPTCOR intends to develop training opportunities for its staff through the American Production and Inventory Control Society. Safety training for both civilian instructors and inmate staff will also be an integral part of our training program.

During the next few years DEPTCOR plans to expand its program by continuing to implement second shifts and by providing industrial and service related jobs when new program space becomes available.

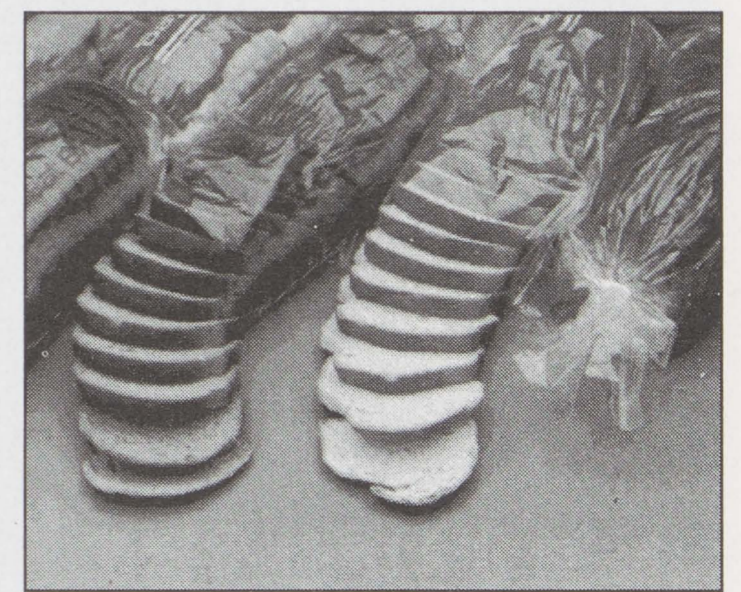
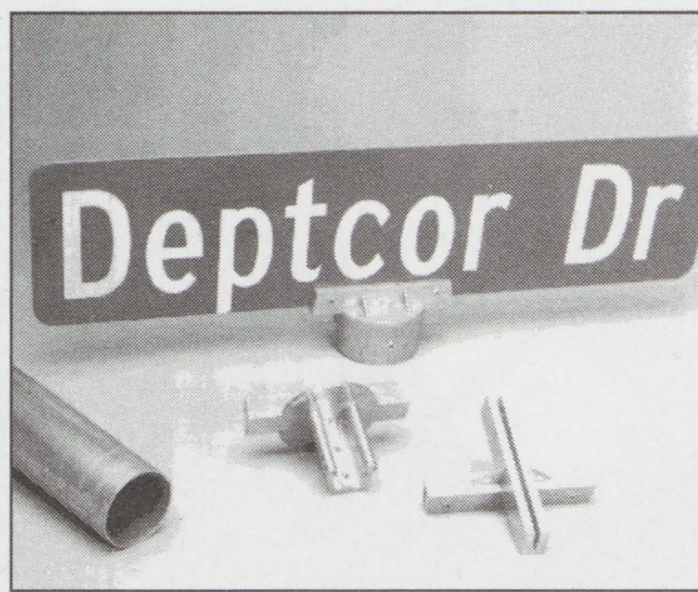
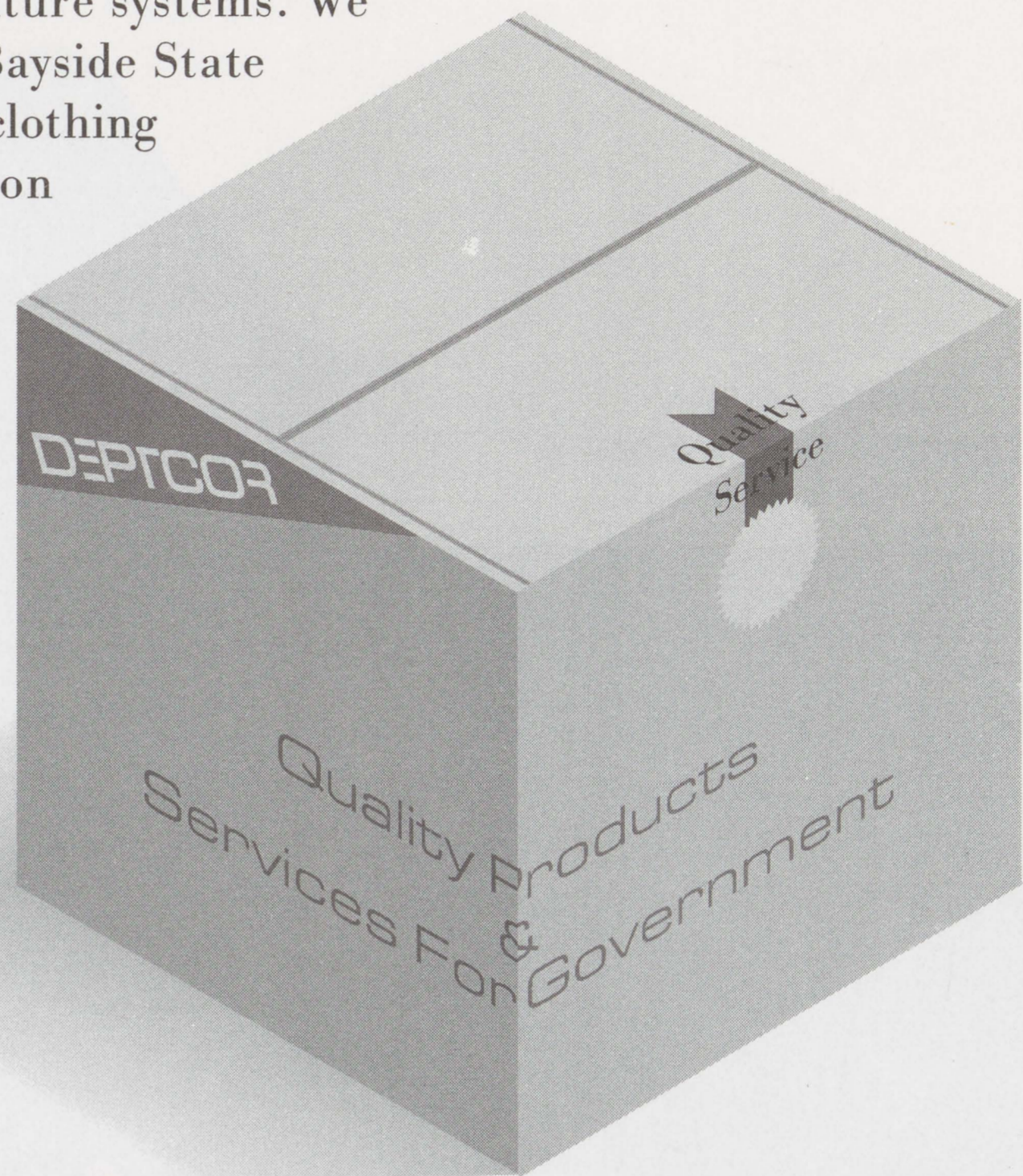


HIGHLIGHTS & DEVELOPMENTS

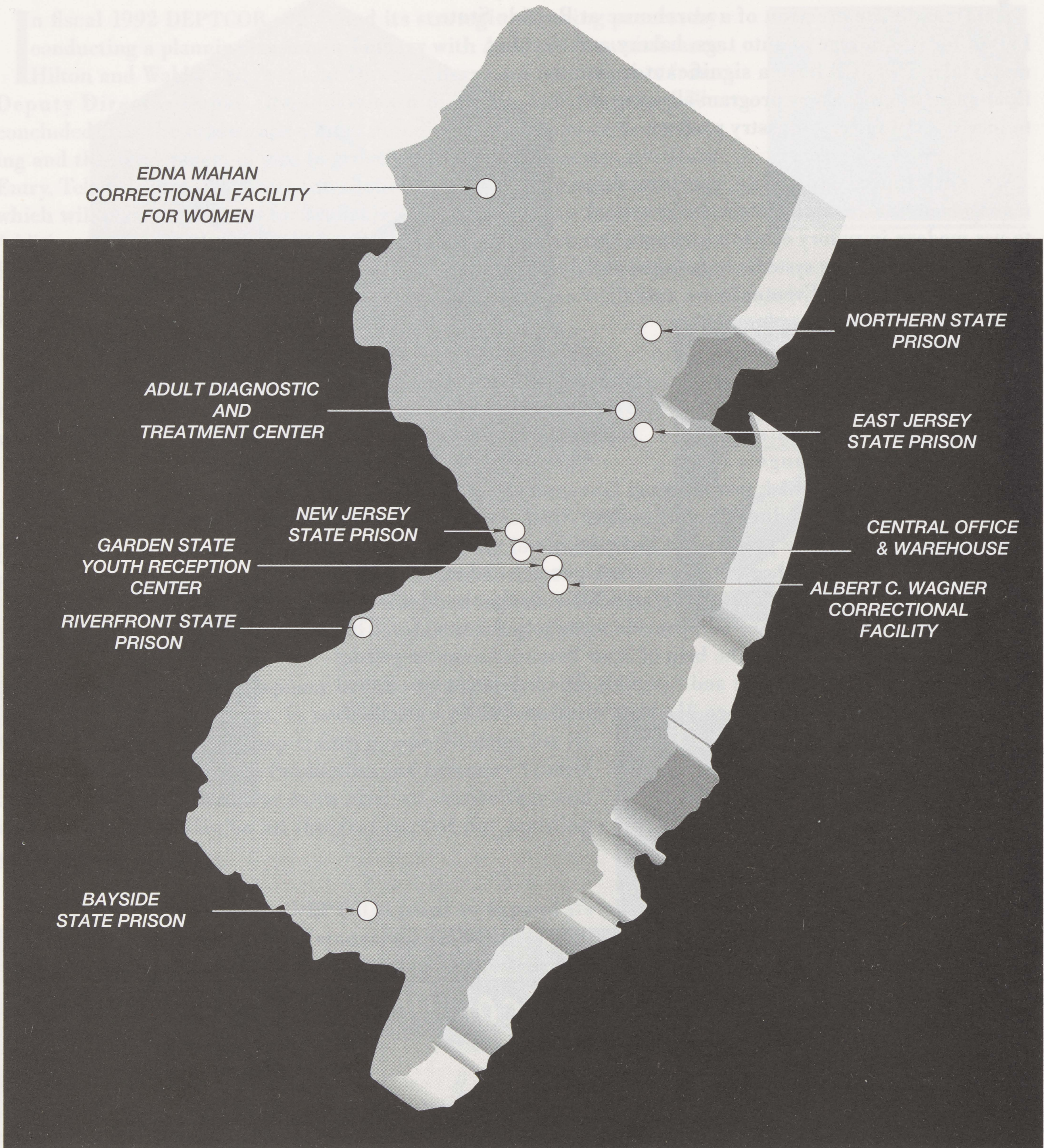
In fiscal year '93 we look forward to introducing our new metal wall lockers and modular office furniture systems. We anticipate the erection of a warehouse at Bayside State Prison for the storage of auto tags, bakery and clothing materials. This will have a significant impact on floor space at our bakery program allowing us to increase the variety of pastry products.

We anticipate improving our existing management information system. It is our goal to use modern inventory controls and material requirement planning systems to monitor and schedule production. Eventually we anticipate using current technology to bar code and record a variety of product information.

For the past several years we have attempted to change a long standing state statute which prohibits us from selling inmate produced goods across state lines. It also has the potential to increase our product line by giving us the ability to buy components and raw materials from other correctional industry programs. This change would allow us to increase our customer base and provide more jobs for inmates. This year we were successful, with the help of State Senator Cowan in getting SI34 passed in both the Senate and Assembly. The legislation was signed by Governor Florio on October 21, 1992 cited as Public Law 1982, Chapter 119 30:93.1.



DEPTCOR LOCATIONS



This Annual Report was made possible, in it's entirety, by the many dedicated employees of DEPTCOR.

This document was totally desktop-published with Quark X-press V 3.1, Aldus Freehand V 4.01, Ofoto V 1.1.1, Adobe Illustrator V 3.2, M.S. Excell V 3.0, and M.S. Word.V 5.0. The production hardware included two Macintosh computers: Quadra 950 and II Fx. Photos were scanned using a Macintosh flatbed scanner, Plain paper proofing: LaserMaster 1000 1,200 (dpi) and IBM 10A (300 dpi). Negative, plate-ready film was accomplished using a Linotronic 260 (RIP 20), 2,540 DPI, 150-Line screen.

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