## New Jersey Department of Labor and Workforce Development Division of Labor Market & Demographic Research

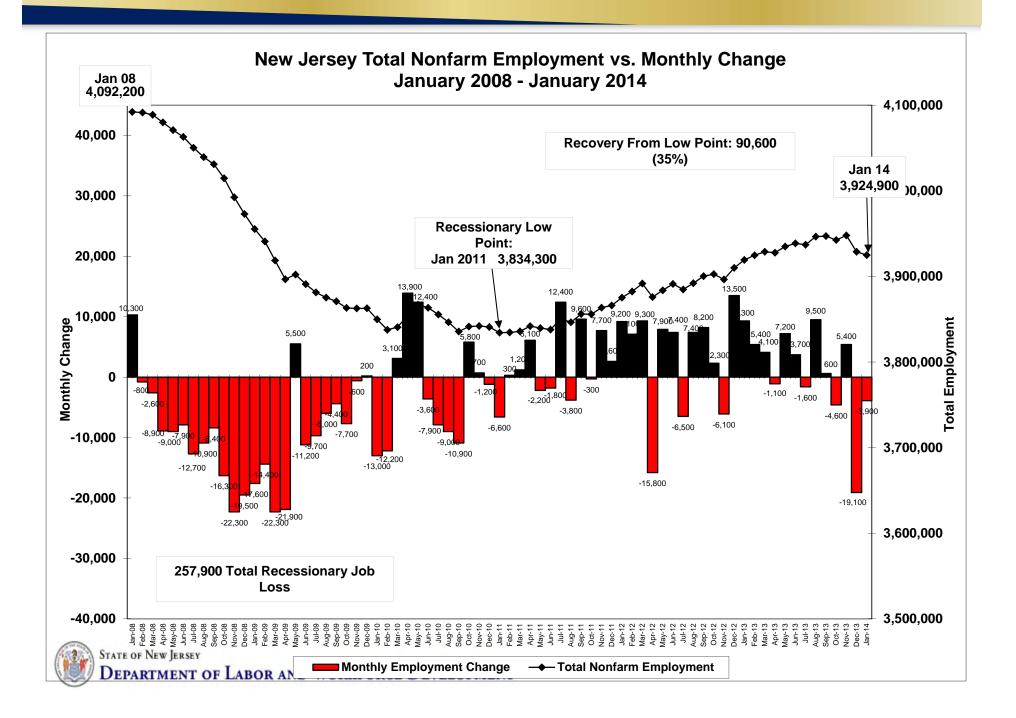
# Labor Market Information Update for January 2014

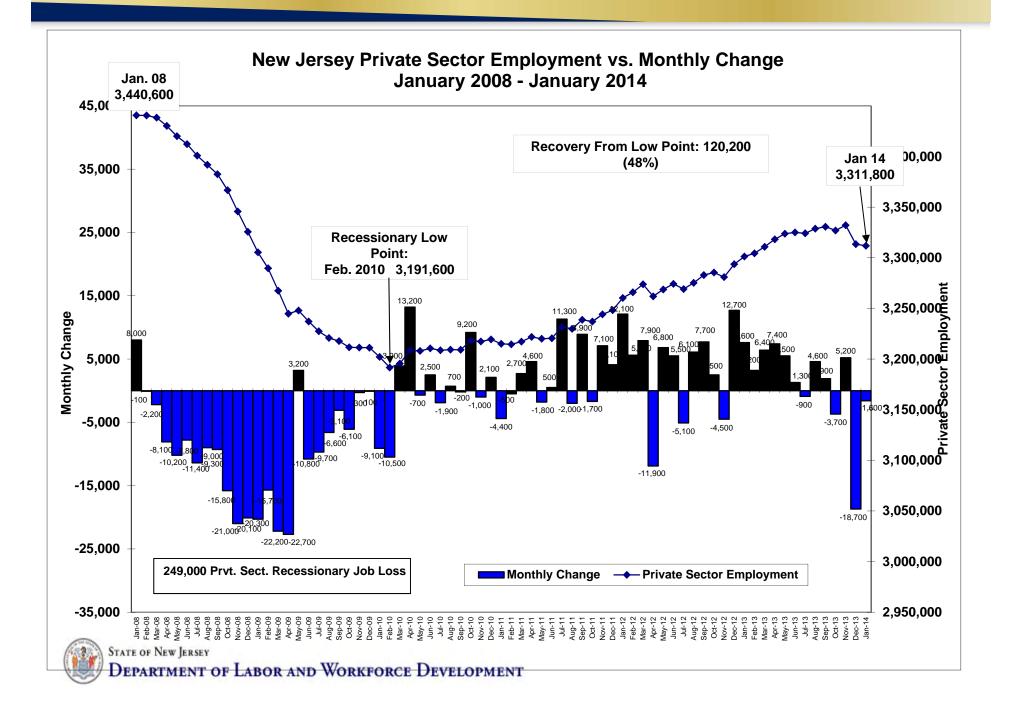
## **Prepared: March 2014**

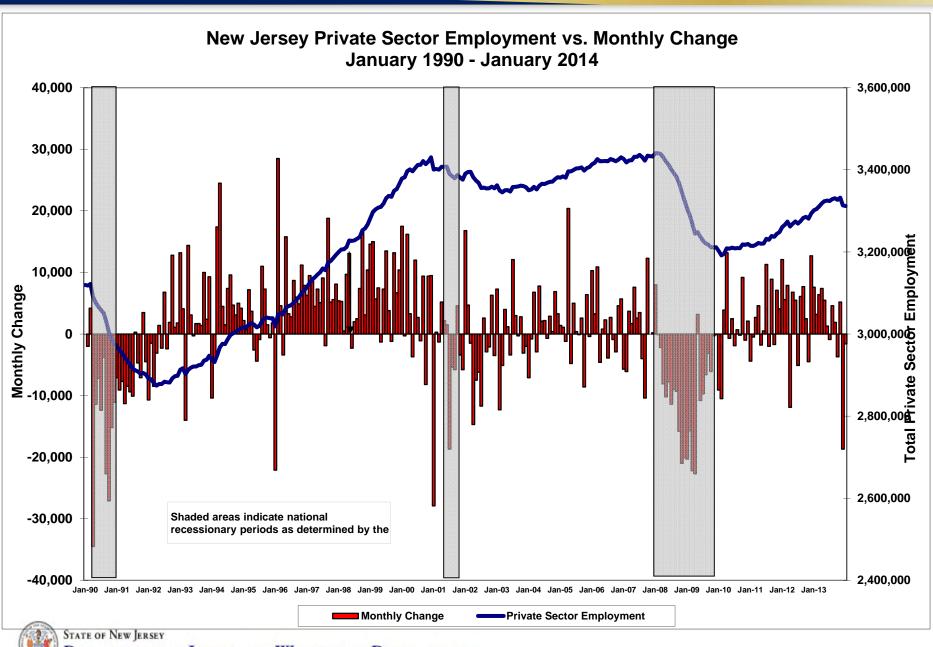


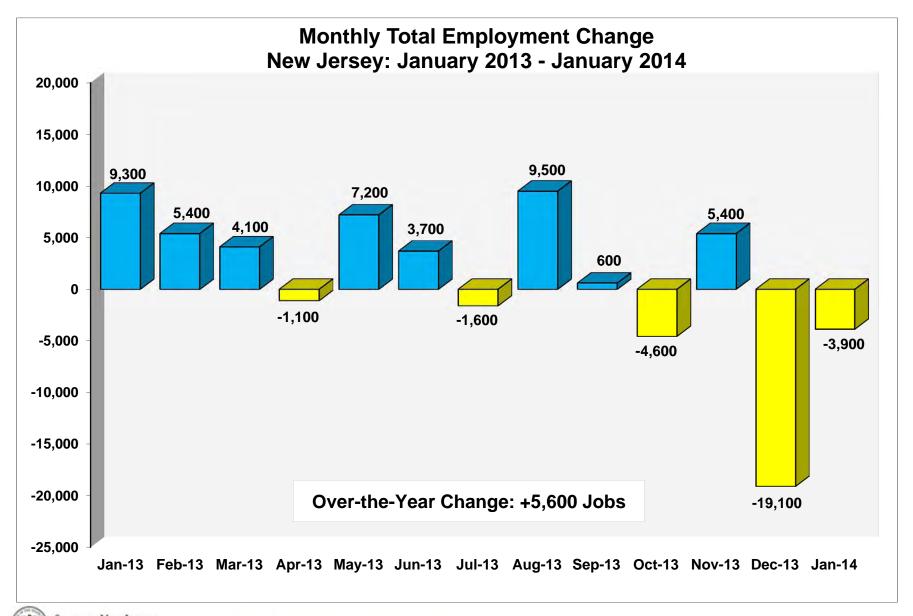


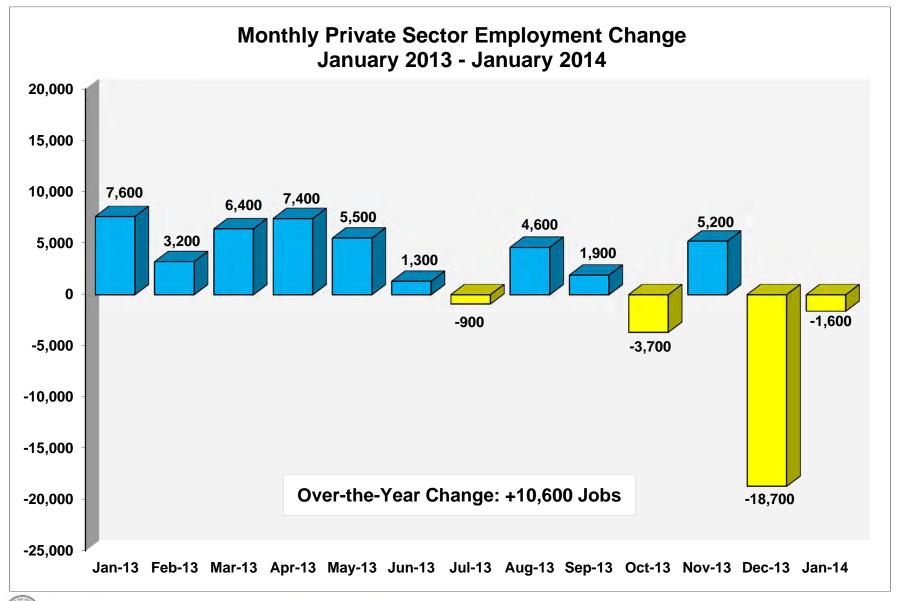


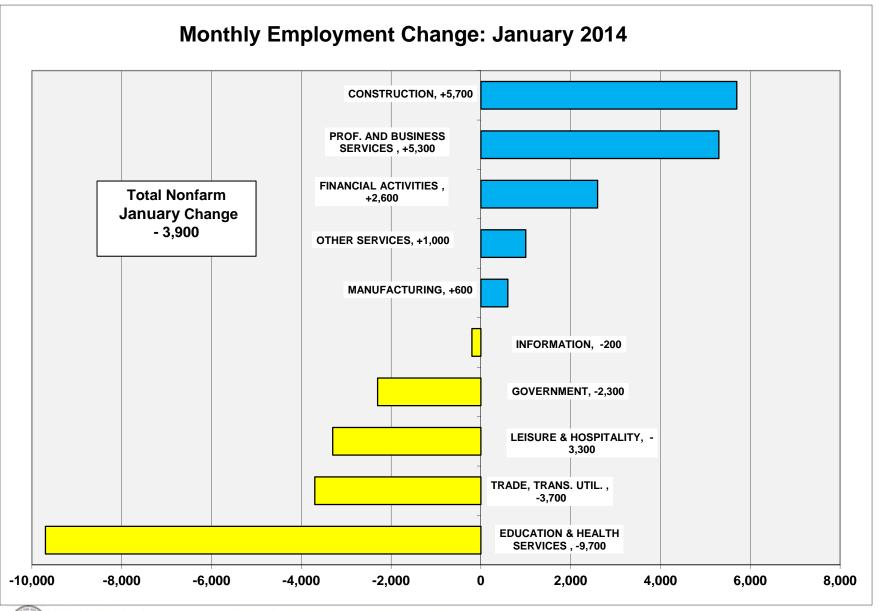


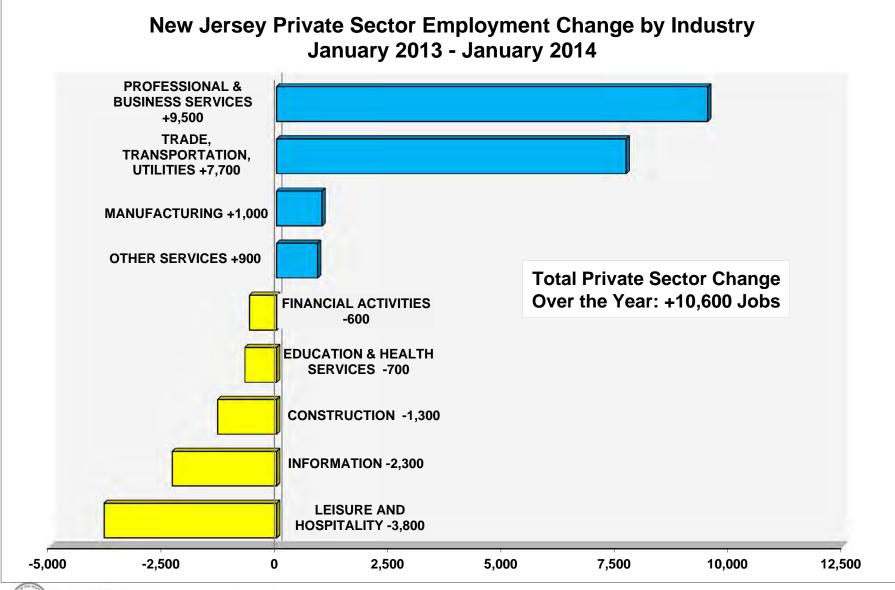


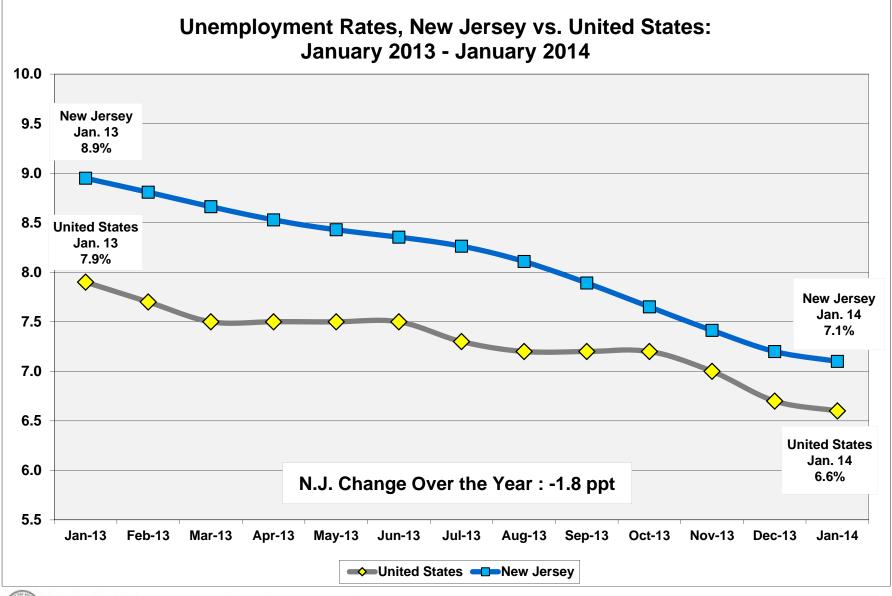


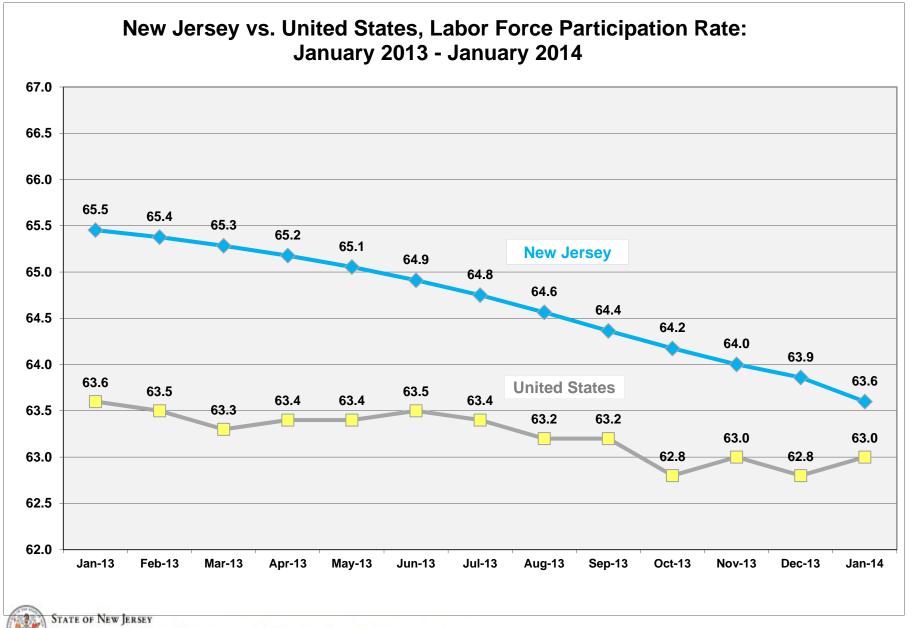


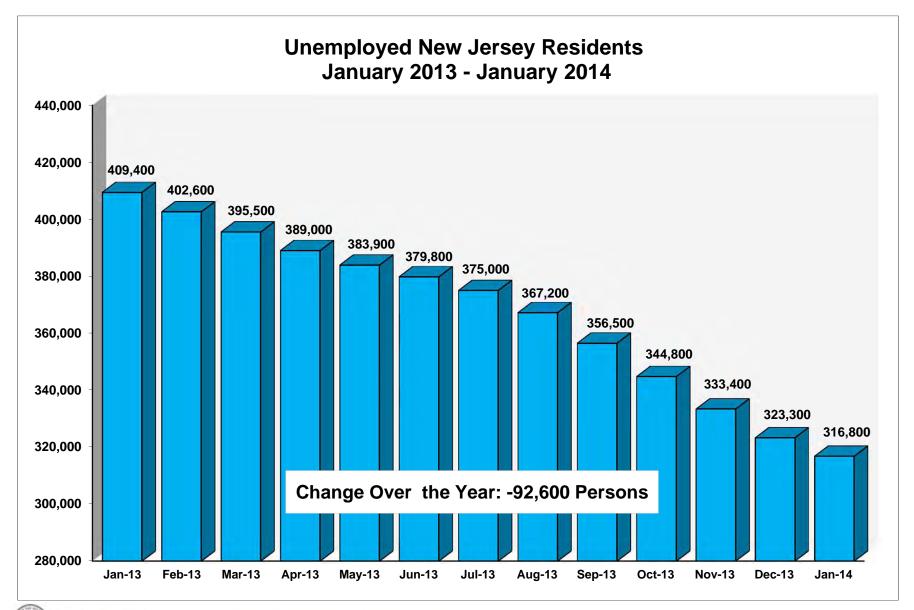


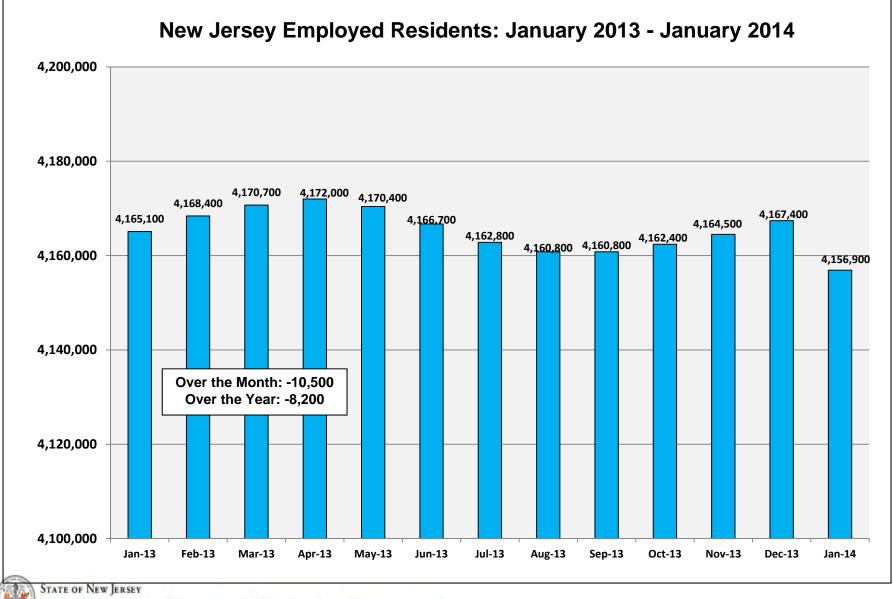




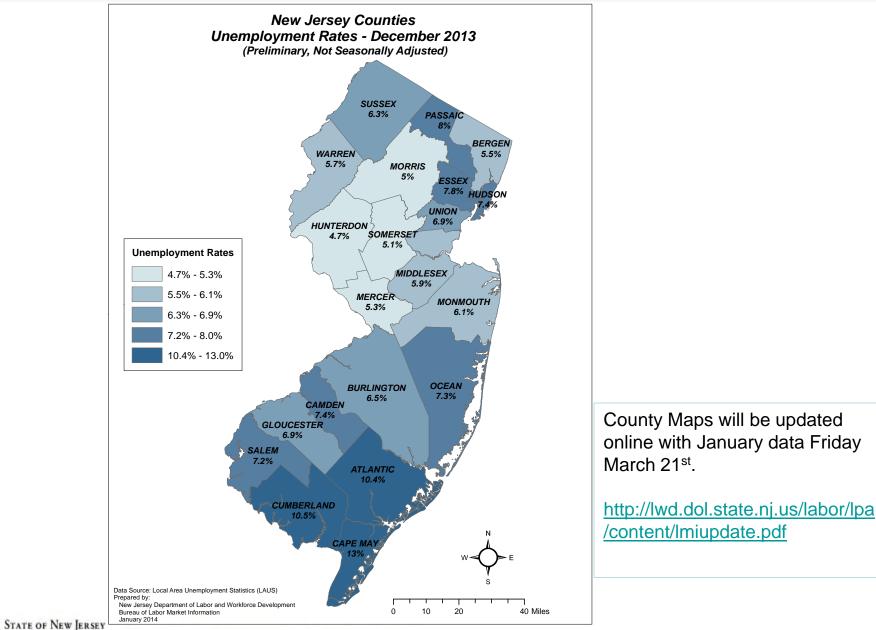


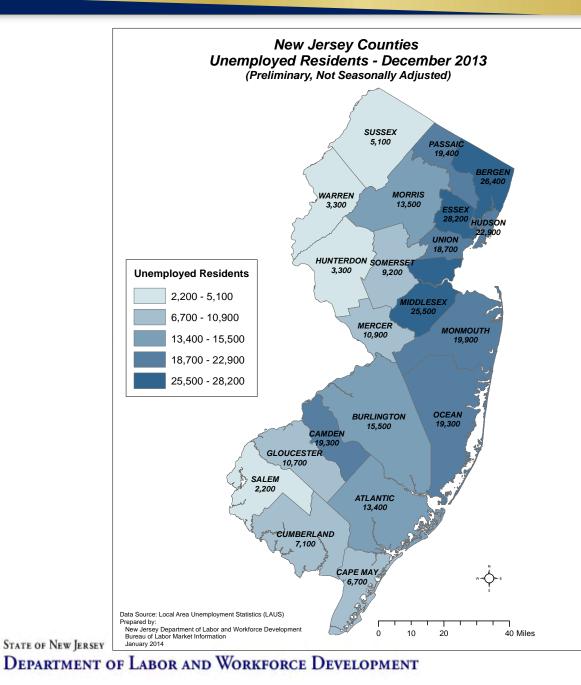






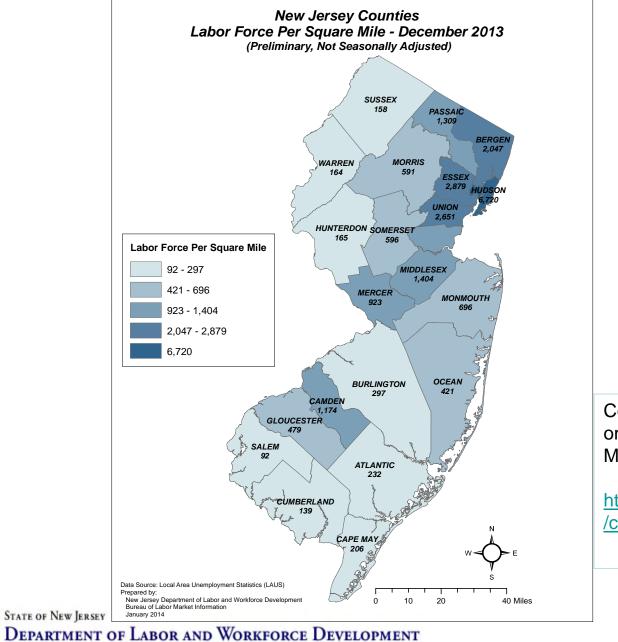
DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT





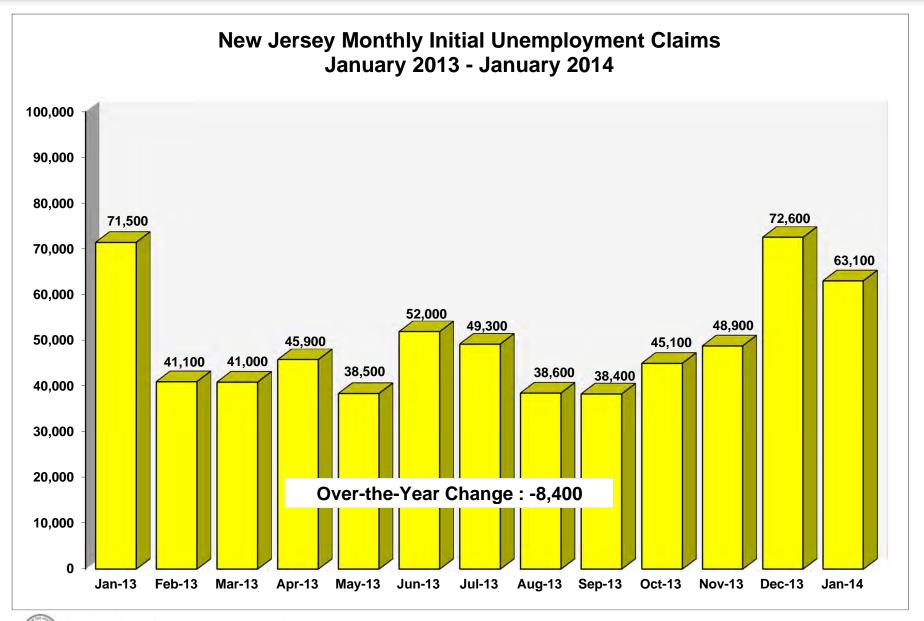
County Maps will be updated online with January data Friday March 21<sup>st</sup>.

http://lwd.dol.state.nj.us/labor/lpa /content/lmiupdate.pdf



County Maps will be updated online with January data Friday March 21<sup>st</sup>.

http://lwd.dol.state.nj.us/labor/lpa /content/lmiupdate.pdf



#### **Real Time Jobs in Demand** Top 50 Occupational Listings – January 2014 Data

| SOC Code<br>(ONET-6) | Occupation Title   | Real Time<br>Job<br>Postings | Real Time<br>Mean Salary | % Real Time<br>Postings<br>Requiring High<br>School Diploma<br>(Excluding NA) | % Real Time<br>Job Postings<br>Requiring<br>Some<br>College/Associ<br>ate's Degree<br>(Excluding NA) | % Real Time<br>Job Postings<br>Requiring<br>Bachelor's or<br>Higher<br>(Excluding NA) | % Real Time<br>Job Postings<br>Requiring<br>Graduate or<br>Professional<br>Degree<br>(Excluding NA) | % Real Time<br>Job Postings<br>with<br>Unspecified<br>Education | % 2011<br>National<br>Employment<br>Requiring High<br>School Diploma<br>or Less | % 2011<br>National<br>Employment<br>Requiring<br>Some College<br>or Associate's<br>Degree | % 2011<br>National<br>Employment<br>Requiring a<br>Bachelor's or<br>Higher | 2012<br>Mean<br>Salary<br>according<br>to BLS | 2012<br>Employment |
|----------------------|--|------------------------------|--------------------------|---|--|---|---|---|---|---|--|---|--------------------|
| 53-3032              | Truck Drivers, Heavy and Tractor-<br>Trailer   | 5,715                        | \$70,237                 | 76%   | 8%   | 13%   | 10%   | 94%   | 67%   | 28%   | 5%   | \$44,450                                      | 38,560             |
| 15-1132              | Software Developers, Applications  | 4,975                        | \$97,249                 | 4%  | 2%   | 90%   | 28%   | 49%   | 3%  | 15%   | 82%  | \$99,840                                      | 28,750             |
| 15-1199              | Computer Occupations, All Other  | 4,401                        | \$87,162                 | 6%  | 6%   | 86%   | 29%   | 41%   | 13%   | 42%   | 45%  | \$77,950                                      | 9,050              |
| 41-2031              | Retail Salespersons  | 4,079                        | \$52,324                 | 74%   | 20%  | 19%   | 4%  | 63%   | 38%   | 44%   | 19%  | \$27,260                                      | 123,160            |
| 29-1141              | Registered Nurses  | 3,953                        | \$76,729                 | 5%  | 55%  | 45%   | 7%  | 12%   | 1%  | 44%   | 55%  | \$75,820                                      | 74,700             |
| 41-4012              | Sales Representatives, Wholesale<br>and Manufacturing, Except Technical<br>and Scientific Products | 3,673                        | \$64,948                 | 33%   | 12%  | 73%   | 10%   | 44%   | 22%   | 33%   | 45%  | \$76,680                                      | 42,330             |
| 11-9199              | Managers, All Other  | 2,912                        | \$87,445                 | 5%  | 5%   | 83%   | 41%   | 33%   | 19%   | 29%   | 52%  | \$118,420                                     | 17,250             |
| 43-4051              | Customer Service Representatives   | 2,838                        | \$35,291                 | 66%   | 16%  | 34%   | 4%  | 45%   | 35%   | 46%   | 19%  | \$36,760                                      | 61,520             |
| 15-1121              | Computer Systems Analysts  | 2,548                        | \$83,146                 | 2%  | 3%   | 88%   | 29%   | 38%   | 6%  | 24%   | 70%  | \$89,630                                      | 16,090             |
| 41-1011              | First-Line Supervisors/Managers of<br>Retail Sales Workers   | 2,543                        | \$50,918                 | 41%   | 11%  | 58%   | 15%   | 48%   | 37%   | 39%   | 24%  | \$48,060                                      | 31,050             |
| 11-9111              | Medical and Health Services<br>Managers  | 2,493                        | \$66,094                 | 3%  | 9%   | 68%   | 52%   | 31%   | 12%   | 30%   | 58%  | \$110,340                                     | 8,120              |
| 13-2011              | Accountants and Auditors   | 2,304                        | \$71,958                 | 1%  | 1%   | 94%   | 30%   | 37%   | 4%  | 19%   | 77%  | \$81,470                                      | 34,230             |
| 11-3031              | Financial Managers   | 1,876                        | \$97,661                 | 8%  | 3%   | 85%   | 43%   | 25%   | 13%   | 30%   | 58%  | \$145,530                                     | 21,180             |
| 11-2022              | Sales Managers   | 1,795                        | \$84,535                 | 12%   | 4%   | 89%   | 28%   | 29%   | 10%   | 25%   | 65%  | \$138,200                                     | 13,640             |
| 43-6014              | Secretaries, Except Legal, Medical, and Executive  | 1,614                        | \$37,304                 | 60%   | 23%  | 35%   | 7%  | 45%   | 33%   | 49%   | 19%  | \$39,300                                      | 57,890             |
| 13-1071              | Employment, Recruitment, and<br>Placement Specialists  | 1,559                        | \$57,607                 | 18%   | 10%  | 79%   | 19%   | 30%   | 14%   | 32%   | 54%  | \$66,600                                      | 11,860             |
| 11-2021              | Marketing Managers   | 1,506                        | \$78,763                 | 6%  | 6%   | 83%   | 59%   | 24%   | 10%   | 25%   | 65%  | \$150,000                                     | 8,780              |
| 15-1151              | Computer User Support Specialists  | 1,433                        | \$55,995                 | 24%   | 13%  | 73%   | 15%   | 47%   | 13%   | 48%   | 39%  | \$53,280                                      | 15,480             |
| 11-1021              | General and Operations Managers  | 1,362                        | \$90,850                 | 13%   | 8%   | 78%   | 37%   | 27%   | 19%   | 34%   | 47%  | \$161,160                                     | 42,960             |
| 13-1111              | Management Analysts  | 1,310                        | \$86,051                 | 1%  | 5%   | 90%   | 29%   | 38%   | 6%  | 18%   | 76%  | \$92,370                                      | 13,980             |
| 49-9071              | Maintenance and Repair Workers,<br>General   | 1,163                        | \$44,362                 | 86%   | 16%  | 15%   | 4%  | 56%   | 59%   | 35%   | 5%   | \$41,600                                      | 30,460             |
| 35-1012              | First-Line Supervisors/Managers of<br>Food Preparation and Serving<br>Workers                      | 1,132                        | \$39,248                 | 52%   | 9%   | 46%   | 9%  | 71%   | 50%   | 37%   | 12%  | \$40,230                                      | 20,530             |
| 15-1141              | Database Administrators  | 1,122                        | \$97,693                 | 9%  | 4%   | 84%   | 26%   | 54%   | 7%  | 27%   | 66%  | \$90,170                                      | 4,030              |
| 13-2051              | Financial Analysts   | 1,108                        | \$72,190                 | 1%  | 0%   | 91%   | 38%   | 21%   | 3%  | 10%   | 86%  | \$93,170                                      | 8,020              |
| 15-1131              | Computer Programmers   | 1,095                        | \$88,972                 | 7%  | 3%   | 78%   | 36%   | 39%   | 7%  | 25%   | 69%  | \$87,040                                      | 12,170             |



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Source: Burning Glass Technologies, Labor Insight

#### **Real Time Jobs in Demand** Top 50 Occupational Listings – January 2014 Data (Continued)

| SOC Code<br>(ONET-6) | ,<br>Occupation Title  | Real Time<br>Job<br>Postings | Real Time<br>Mean Salary | % Real Time<br>Postings<br>Requiring High<br>School Diploma<br>(Excluding NA) | % Real Time<br>Job Postings<br>Requiring<br>Some<br>College/Associ<br>ate's Degree<br>(Excluding NA) | % Real Time<br>Job Postings<br>Requiring<br>Bachelor's<br>Degree<br>(Excluding NA) | % Real Time<br>Job Postings<br>Requiring<br>Graduate or<br>Professional<br>Degree<br>(Excluding NA) | % Real Time<br>Job Postings<br>with<br>Unspecified<br>Education | % 2011<br>National<br>Employment<br>Requiring High<br>School Diploma<br>or Less | % 2011<br>National<br>Employment<br>Requiring<br>Some College<br>or Associate's<br>Degree | % 2011<br>National<br>Employment<br>Requiring a<br>Bachelor's or<br>Higher | 2012<br>Mean<br>Salary<br>according<br>to BLS | 2012<br>Employment |
|----------------------|--|------------------------------|--------------------------|---|--|--|---|---|---|---|--|---|--------------------|
| 35-3021              | Combined Food Preparation and<br>Serving Workers, Including Fast<br>Food                           | 1,053                        | \$35,438                 | 96%   | 7%   | 6%   | 2%  | 77%   | 65%   | 31%   | 4%   | \$19,520                                      | 59,270             |
| 53-7062              | Laborers and Freight, Stock, and<br>Material Movers, Hand  | 1,043                        | \$29,365                 | 95%   | 8%   | 3%   | 2%  | 60%   | 68%   | 27%   | 4%   | \$26,820                                      | 74,990             |
| 13-1161              | Market Research Analysts and<br>Marketing Specialists  | 1,035                        | \$51,291                 | 7%  | 20%  | 76%  | 30%   | 27%   | 7%  | 19%   | 74%  | \$73,900                                      | 13,550             |
| 43-1011              | First-Line Supervisors/Managers of<br>Office and Administrative Support<br>Workers                 | 1,034                        | \$53,822                 | 36%   | 14%  | 62%  | 15%   | 33%   | 27%   | 43%   | 30%  | \$56,970                                      | 44,300             |
| 31-1014              | Nursing Assistants   | 1,017                        | \$33,116                 | 98%   | 21%  | 2%   | 1%  | 39%   | 51%   | 42%   | 8%   | \$27,430                                      | 49,210             |
| 43-3031              | Bookkeeping, Accounting, and<br>Auditing Clerks  | 996                          | \$37,353                 | 48%   | 19%  | 48%  | 10%   | 55%   | 34%   | 50%   | 16%  | \$41,290                                      | 46,320             |
| 43-3071              | Tellers  | 992                          | NA                       | 94%   | 2%   | 9%   | 1%  | 29%   | 34%   | 50%   | 16%  | \$27,490                                      | 18,890             |
| 15-1142              | Network and Computer Systems<br>Administrators   | 982                          | \$80,735                 | 10%   | 10%  | 80%  | 24%   | 45%   | 8%  | 46%   | 46%  | \$84,910                                      | 10,400             |
| 23-1011              | Lawyers  | 981                          | \$106,345                | 1%  | 0%   | 14%  | 94%   | 60%   | NA  | NA  | NA   | \$128,860                                     | 18,430             |
| 27-1026              | Merchandise Displayers and Window Trimmers   | 958                          | \$38,609                 | 79%   | 20%  | 19%  | 7%  | 70%   | 15%   | 34%   | 51%  | \$33,420                                      | 1,810              |
| 39-9011              | Child Care Workers   | 897                          | \$30,898                 | 74%   | 32%  | 34%  | 7%  | 85%   | 49%   | 40%   | 12%  | \$22,880                                      | 19,790             |
| 43-5081              | Stock Clerks and Order Fillers   | 797                          | \$29,765                 | 74%   | 12%  | 16%  | 2%  | 72%   | 58%   | 35%   | 7%   | \$25,220                                      | 63,550             |
| 53-3033              | Truck Drivers, Light or Delivery<br>Services   | 788                          | \$44,939                 | 96%   | 6%   | 5%   | 2%  | 67%   | 67%   | 28%   | 5%   | \$36,910                                      | 21,550             |
| 41-2011              | Cashiers   | 782                          | \$20,234                 | 99%   | 7%   | 0%   | 1%  | 90%   | NA  | NA  | NA   | \$21,080                                      | 102,160            |
| 19-1042              | Medical Scientists, Except<br>Epidemiologists  | 745                          | \$59,571                 | 1%  | 1%   | 58%  | 63%   | 20%   | 0%  | 16%   | 84%  | \$102,620                                     | 1,900              |
| 11-3021              | Computer and Information Systems<br>Managers   | 720                          | \$120,065                | 2%  | 5%   | 88%  | 48%   | 21%   | 5%  | 25%   | 70%  | \$144,990                                     | 13,870             |
| 13-2052              | Personal Financial Advisors  | 712                          | \$65,641                 | 19%   | 5%   | 83%  | 15%   | 54%   | 4%  | 16%   | 79%  | \$97,540                                      | 4,530              |
| 15-1134              | Web Developers   | 678                          | \$72,215                 | 3%  | 3%   | 90%  | 17%   | 65%   | 8%  | 32%   | 61%  | \$73,930                                      | 2,510              |
| 29-1122              | Occupational Therapists  | 674                          | \$93,885                 | 1%  | 0%   | 15%  | 87%   | 82%   | 1%  | 10%   | 89%  | \$86,680                                      | 3,430              |
| 41-4011              | Sales Representatives, Wholesale<br>and Manufacturing, Technical and<br>Scientific Products        | 672                          | \$77,680                 | 10%   | 5%   | 87%  | 20%   | 22%   | 22%   | 33%   | 45%  | \$96,130                                      | 11,900             |
| 13-1041              | Compliance Officers, Except<br>Agriculture, Construction, Health and<br>Safety, and Transportation | 631                          | \$60,011                 | 4%  | 6%   | 89%  | 30%   | 31%   | 13%   | 30%   | 57%  | \$74,280                                      | 8,520              |
| 49-3023              | Automotive Service Technicians and<br>Mechanics  | 626                          | \$38,692                 | 90%   | 7%   | 5%   | 10%   | 76%   | 63%   | 33%   | 4%   | \$43,870                                      | 18,520             |
| 29-1123              | Physical Therapists  | 617                          | \$98,903                 | 2%  | 2%   | 16%  | 95%   | 79%   | 2%  | 8%  | 90%  | \$89,830                                      | 6,410              |
| 35-2014              | Cooks, Restaurant  | 608                          | \$35,002                 | 97%   | 14%  | 6%   | 2%  | 67%   | 71%   | 25%   | 4%   | \$25,780                                      | 18,380             |
| 41-3031              | Securities, Commodities, and<br>Financial Services Sales Agents                                    | 602                          | \$106,878                | 67%   | 9%   | 41%  | 5%  | 26%   | 11%   | 24%   | 65%  | \$98,600                                      | 13,900             |



DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT

Source: Burning Glass Technologies, Labor Insight

NJ Department of Labor & Workforce Development Offers Empowering Labor Market Information

- Population and Demographic Trends
  - <u>Census Data</u>
  - Population and Household Estimates
- Economic Data
  - Labor Force Estimates
  - Unemployment Rates
  - Employment Data
  - Industry and Occupational Employment Projections
  - Population and Labor Force Projections
  - Occupational Wage Rates
  - Building Permits



STATE OF NEW JERSEY

Department of Labor and Workforce Development

## **NJLWD Resources**

### http://jobs4jersey.com/

J4J OnRamp – Matching Skills of Job Seekers to Skills Sought by NJ Region Employers

**Labor Market Information Links** 

http://lwd.dol.state.nj.us/labor/



STATE OF NEW JERSEY DEPARTMENT OF LABOR AND WORKFORCE DEVELOPMENT

