

**YEAR AFTER YEAR
HELPING OUR
GARDEN STATE GROW**

INTRODUCTION



*Peter J. O'Hagan, Jr.
Vice-Chairman*



*Feather O'Connor
State Treasurer*



*Dr. Joan Zielinski
Executive Director*



*Donald B. Valk
Commissioner*



*Philip Gelber
Commissioner*



*Jerome Seiden
Commissioner*

The New Jersey Lottery celebrated its 15th birthday in Fiscal 1986, continuing the tradition of year after year, helping our Garden State grow.

It was another year of growth and new records as Lottery sales closed in on the billion dollar mark, contributions to the State for education and institutions passed the \$400 million level and prizes won by the Lottery's consumers approached a half-billion dollars.

It was another year of innovation and changes to keep the Lottery's products fresh and competitive.

It was another year of tight, sound

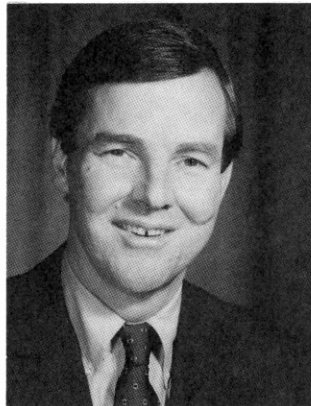
business-like operations for the Lottery as administrative and promotional expenses were actually reduced, costing less than two cents of every Lottery dollar.

It was another year in which the Lottery enhanced its reputation—both in New Jersey and nationally—for integrity, fiscal soundness and commitment to excellence.

Just as New Jersey continued to be a leader among all the 50 states in its economic vitality and prosperity, so did the Lottery enjoy a prosperous Fiscal 1986, capping a decade and a half of year after year, helping our Garden State grow.

1986

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Thomas H. Kean
Governor

Professionalism and Pride.

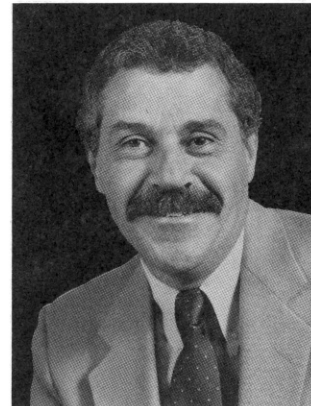
Those two words are the key to the story told in this Annual Report for Fiscal 1986 of another record-breaking performance by the New Jersey Lottery.

Pride and professionalism will continue to guide the operation of the Lottery in what we confidently expect to be our first billion dollar sales year in Fiscal 1987.

Every member of the Lottery "family"—the State Lottery Commission, management and staff—is sharply aware of the responsibilities presented to us by the people of New Jersey.

As the fourth largest source of state revenues, the Lottery has a responsibility to continue to provide vitally needed funds for education and state institutions without the additional burdens that would be imposed on taxpayers if there were no Lottery.

We have a responsibility to maintain the Lottery's national reputation for business-like operations which, in Fiscal 1986, held



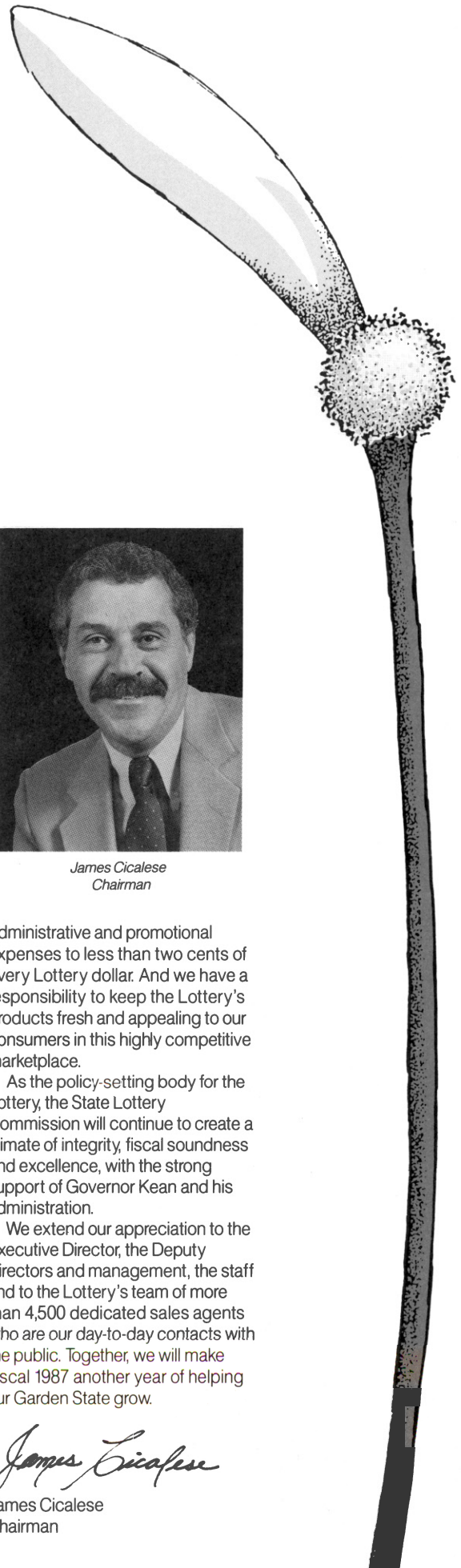
James Cicalese
Chairman

administrative and promotional expenses to less than two cents of every Lottery dollar. And we have a responsibility to keep the Lottery's products fresh and appealing to our consumers in this highly competitive marketplace.

As the policy-setting body for the Lottery, the State Lottery Commission will continue to create a climate of integrity, fiscal soundness and excellence, with the strong support of Governor Kean and his administration.

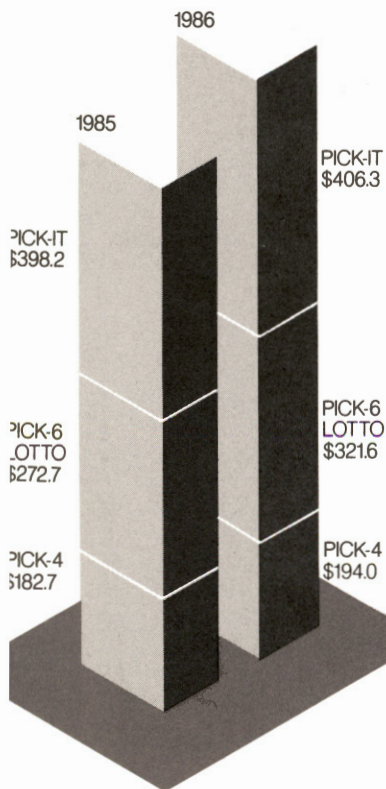
We extend our appreciation to the Executive Director, the Deputy Directors and management, the staff and to the Lottery's team of more than 4,500 dedicated sales agents who are our day-to-day contacts with the public. Together, we will make Fiscal 1987 another year of helping our Garden State grow.

James Cicalese
Chairman



GROWTH IN SALES

Division of Sales
(millions)



As Fiscal 1986 neared its end, the New Jersey Lottery passed in mid-May the \$6 billion mark in gross sales for its history. It was the highlight of another record-breaking year in which the Lottery fell just short of one billion dollars in gross sales for one year.

The all-time high of \$990.1 million in sales during Fiscal 1986 topped the record set the previous year by more than \$65 million. The one billion dollar goal appears well within reach in the coming year as a result of significant changes put in place by the Lottery during Fiscal 1986, particularly in Pick-6 Lotto.

To illustrate the dynamic growth the Lottery has experienced in this decade alone, gross sales of Fiscal 1980 were \$349 million while Fiscal 1986's sales of \$990.1 million were nearly triple that amount!

The Lottery's three on-line games maintained their overwhelming domination of sales in Fiscal 1986. They generated an unprecedented total of \$921.9 million in sales, surpassing the previous year by \$68.4 million. Ninety-three percent of all Lottery sales for Fiscal 1986 were produced by Pick-It, Pick-4 and Pick-6 Lotto.

The highest volume of sales for the year came from the Lottery's first on-

The successes of Fiscal Year 1986 could be attributed largely to the New Jersey Lottery's sales-minded corps of agents. Many agents, such as Joe Sobola of Walker Drugs in Irvington, promoted the sale of Lottery tickets with attractive window displays, innovative merchandising ideas and clever promotional techniques.

line game, the daily three-digit Pick-It. Its sales of \$406.3 million were \$8.2 million over the previous year and accounted for 41 percent of Lottery sales for the year.

However, the increasingly popular Pick-6 Lotto game—sparked by important changes introduced in Fiscal 1986—continued to gain momentum in its drive to become the Lottery's biggest money-maker. Pick-6 Lotto's sales climbed to \$321.6 million, a substantial increase of nearly \$49 million, or 17.9 percent, over the previous year. Although it celebrated only its sixth birthday in May, Pick-6 Lotto attracted one-third of all Lottery sales for the year.

Pick-4, the daily four-digit game, also continued to grow in Fiscal 1986. Its sales of \$194 million were up \$11.3 million over the previous year.

The Lottery's continuing series of colorful instant rub-off games added the final component of Fiscal 1986's record sales year. These products contributed \$68.2 million in sales for the year.



Fiscal 1986 could truly be called the "Year of the Winners" both in quantity and quality.

It was a year in which the Lottery awarded 50 cents of every dollar it received to its players in prizes. Those prizes amounted to a record total of \$496.3 million for the year, a jump of \$36.2 million over the previous year. At year-end, the amount of money won by Lottery players since its inception had soared over the \$3 billion mark.

Players of the three on-line games were the biggest winners with a total of \$462.3 million in prizes. Pick-It had prizes of \$202.9 million, Pick-6 Lotto,



\$162.5 million, and Pick-4, \$96.9 million.

The Lottery's instant rub-off games provided players with winnings of \$34 million in cash prizes during Fiscal 1986.

Membership in the Lottery's exclusive Millionaire's Club, continued to grow as 63 new millionaires¹ were created in Fiscal 1986. A total of 44 players won at least a million dollars by picking six numbers in Pick-6 Lotto, the Million Dollar Bonus Game drawings added 17 new millionaires and two players became millionaires in instant game Grand Prize Drawings.

There were some very special winners in Fiscal 1986:

Robert & Mary Gaugler of Hawthorne (seated) were one of four \$4 million-plus Pick-6 Lotto winners during the year. They are seen here receiving their first installment of their \$4,599,430 top prize from Lottery Executive Director Dr. Joan Zielinski (standing, l) and State Treasurer Feather O'Connor.

—On February 10, Evelyn Marie Adams of Point Pleasant Borough, became the only two-time top prize winner in the history of the New Jersey Lottery and in the United States. She was co-owner with her fiancé of a Pick-6 Lotto ticket worth nearly \$1.5 million. It came only five months after the October Pick-6 Lotto drawing in which she won nearly \$4 million.



—A Hasbrouck Heights couple, Anthony and Josephine Janeiro, won nearly \$6 million between them in the June 9 Pick-6 Lotto drawing. Without the other knowing about it, each had bought separate tickets with the same six numbers.

—The May 5 Pick-6 Lotto drawing produced 13 top prize winners, equaling the record for a single drawing.

—Robert H. Gaugler of Hawthorne won \$4,599,430 in the April 10 Pick-6 Lotto drawing, making him then the second highest prize winner in the Lottery's history.

—On May 1, E. Malcolm Kierstead of Elizabeth claimed his Pick-6 Lotto prize of \$1,139,070 —only one day

Carol Cukras (r) of Highland Park, celebrates winning the Pick-6 Lotto's "MILLION DOLLAR BONUS GAME" million dollar top prize, with Lottery hostess Hela Young. Ms. Cukras was one of 17 "MILLION DOLLAR BONUS GAME" millionaires during Fiscal Year 1986.

before the one-year deadline would have expired!

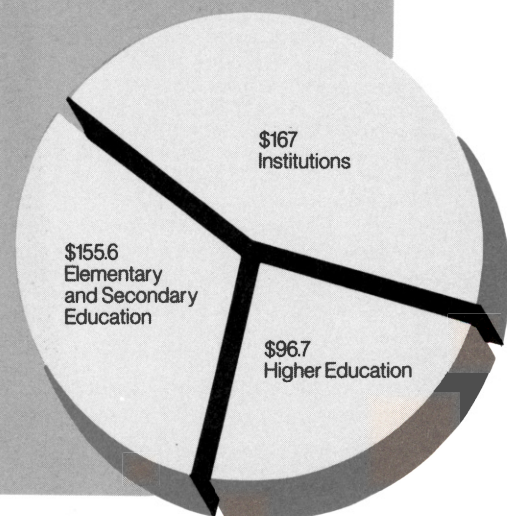
—John Jacklyn of Marmora began the fiscal year on a high note on July 8 when he became the Lottery's 200th Millionaire, claiming a \$2.2 million prize.

From beginning to end, Fiscal 1986 was an extraordinary year for Lottery winners.

¹Prize shares greater than \$150,000 invested in annuity and paid in 20 annual installments.

GROWTH IN CONTRIBUTIONS TO THE STATE

1986 Contributions to the State (millions)



The Lottery continued to help our Garden State grow in Fiscal 1986 by contributing a record \$419.3 million to the state for aid to education and state institutions. This was an increase of \$28.8 million over the record set the previous year.

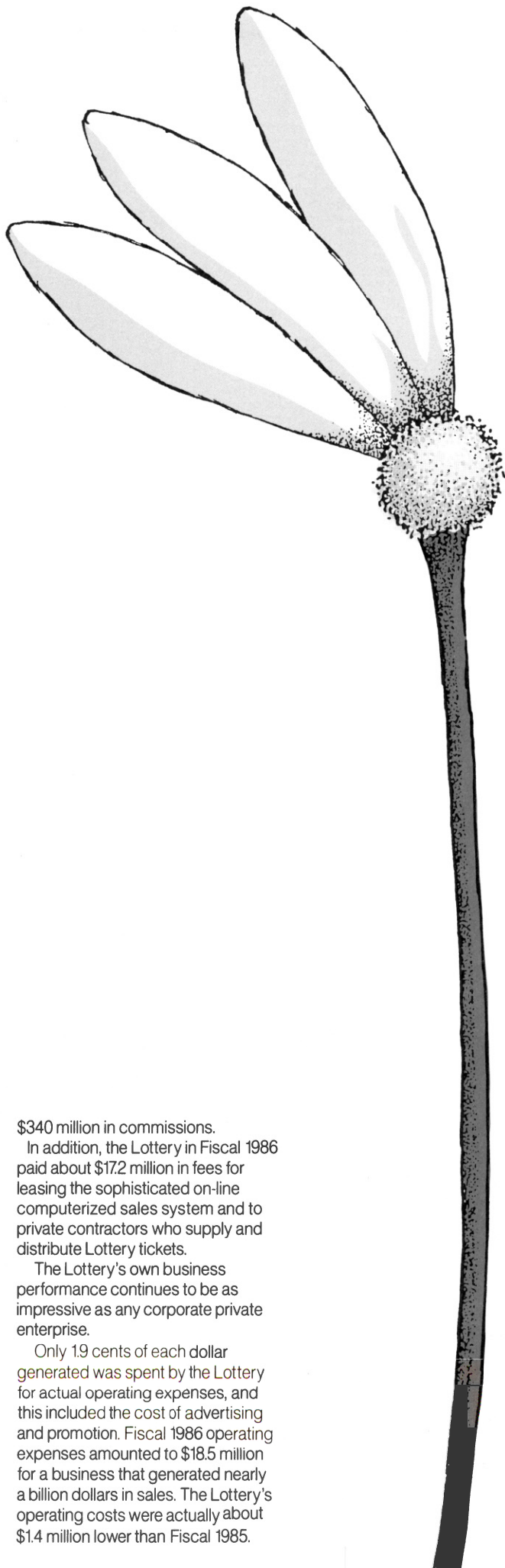
The Lottery's performance in Fiscal 1986 translated into a contribution of approximately \$1,148,900 a day, including Sundays and holidays, to the state to ease the burden on New Jersey taxpayers. The Lottery is still the fourth largest source of revenue for the state government.

Over its entire history, the Lottery has contributed more than \$2.6 billion to help improve the quality of life in New Jersey . . . including care for the handicapped, mentally retarded and disabled veterans, and financial aid to local school districts and state and county colleges.

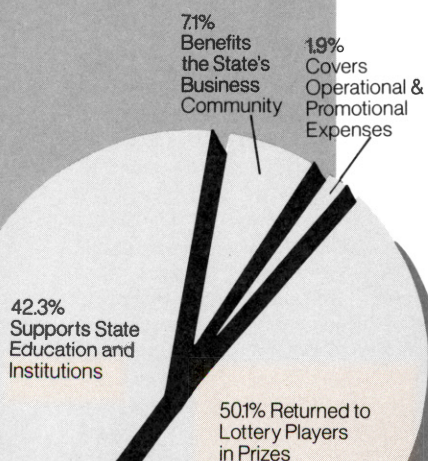
The breakdown of how the Lottery's contributions to the state in Fiscal 1986 were shared is \$167 million to institutions; \$155.6 million to elementary and secondary education; and \$96.7 million for higher education.

While state law requires that 30 cents of every dollar must be contributed for education and institutions, the Lottery's Fiscal 1986 performance again far exceeded that figure. A total of 42.3 cents of each Lottery dollar was contributed to the state.

To recognize the Lottery's impact in Fiscal 1986, imagine what would happen if the \$419.3 million in non-tax revenues provided by the Lottery were cut from the state budget. Services and programs would either have to be reduced or eliminated or the taxpayers hit harder.



1986 Distribution of Income



The New Jersey Lottery—which is big enough to be a Fortune 500 company—operates like a well-run business and also helps business in our Garden State to grow.

In Fiscal 1986, the Lottery pumped \$70.2 million into the private sector of the economy. The bulk, about \$53 million, was paid in commissions to the Lottery's field force of more than 4,500 agents who sell Lottery tickets, many of whom operate small family-owned retail businesses. Agent commissions for the year were about \$2.7 million higher than the previous year. For its entire history, the Lottery has boosted these small businesses with

\$340 million in commissions.

In addition, the Lottery in Fiscal 1986 paid about \$17.2 million in fees for leasing the sophisticated on-line computerized sales system and to private contractors who supply and distribute Lottery tickets.

The Lottery's own business performance continues to be as impressive as any corporate private enterprise.

Only 1.9 cents of each dollar generated was spent by the Lottery for actual operating expenses, and this included the cost of advertising and promotion. Fiscal 1986 operating expenses amounted to \$18.5 million for a business that generated nearly a billion dollars in sales. The Lottery's operating costs were actually about \$1.4 million lower than Fiscal 1985.

(Percentages shown here total more than 100% as they include interest earned on investment income and forfeitures.)



The Lottery's constant quest to make its products attractive and competitive through innovation and change was never more evident than in Fiscal 1986.

In January, the Lottery announced two of the most dramatic changes in the six-year history of Pick-6 Lotto. The two key changes were:

—A Monday evening drawing was added to the regular Thursday evening drawing, offering Pick-6 Lotto players two drawings each week.

—The range of numbers from which

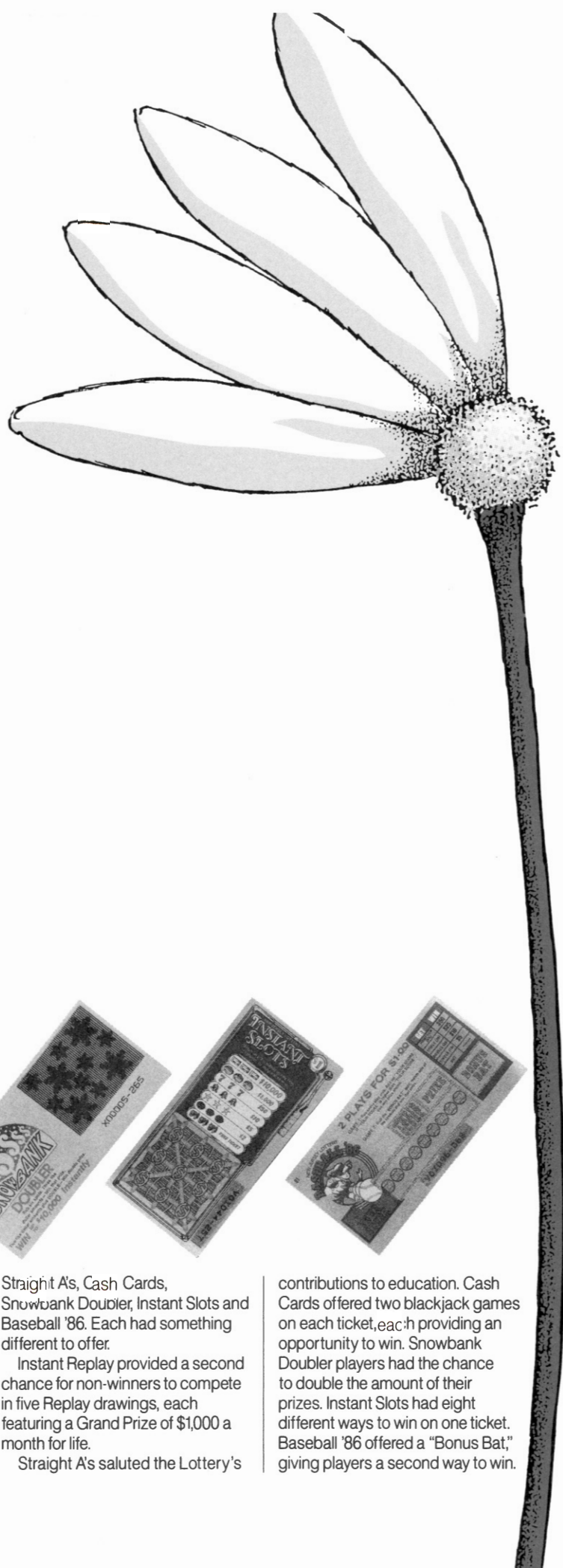
players pick six selections was increased from 39 to 42, to help build bigger prize jackpots.

In announcing the changes, Dr. Joan Zielinski, Lottery Executive Director, and Lottery Commission Chairman James Cicalese said the State was being hurt by purchases of New York and Pennsylvania Lottery tickets by New Jersey residents attracted by bigger prizes and more frequent drawings. The changes were designed to keep New Jersey Lottery dollars in New Jersey.

The changes did produce immediate positive results. Sales of Pick-6 Lotto tickets have averaged about \$2 million more per week and even higher when there are large jackpots produced by rollovers.

Innovation and change did not stop there, however, in Fiscal 1986. In December, players of the Pick-4 daily

◀ Evelyn Marie Adams of Point Pleasant made Lottery history on February 10, 1986 by winning a \$1.5 million Pick-6 Lotto top prize, thus becoming the only two-time top prize winner in a Lotto game ever in the United States. Ms. Adams, pictured here with her fiancé, Herman Basesnore, Jr., had previously won \$3.9 million in October, 1985.



game were treated to the new option of Quick 4, which allows the computer to generate four numbers for either straight or combination (box) bets. The change was made after the Lottery observed the popularity of the Quick Pick option that had been provided players of Pick-6 Lotto a year earlier.

In January, the Lottery moved the

starting time for the televised drawings of its three on-line games back an hour to 8:58 p.m. This gave the players the convenience of an extra hour to buy tickets after work or dinner.

Fiscal 1986 also saw the introduction of six instant Lottery games, each with its own special appeal. In order, they were Instant Replay,

Straight A's, Cash Cards, Snowbank Doubler, Instant Slots and Baseball '86. Each had something different to offer.

Instant Replay provided a second chance for non-winners to compete in five Replay drawings, each featuring a Grand Prize of \$1,000 a month for life.

Straight A's saluted the Lottery's

contributions to education. Cash Cards offered two blackjack games on each ticket, each providing an opportunity to win. Snowbank Doubler players had the chance to double the amount of their prizes. Instant Slots had eight different ways to win on one ticket. Baseball '86 offered a "Bonus Bat," giving players a second way to win.

AGENT RECOGNITION



New Jersey Lottery saluted agents for good sales performances by treating them to a series of special events around the state. Those who attended an agent night during a Rutgers University basketball game included: (l to r) Matthew Roth of Tobacco Barn, So. Plainfield; Fred Vajda of Becker's News, So. River, Rutgers University mascot, The Scarlet Knight; Buzz Donnelly (and son) of The Homestead, Piscataway; Dan Bulew of Food Mart, Middlesex; and Chris Lettieri of The End Zone, Middlesex.

The successes of Fiscal 1986 could not have been achieved without the "army" of agents who represent the Lottery's first-line of personal contact with its consumers. Recognizing their importance, the Lottery developed a number of ways to help motivate and reward these agents for outstanding sales performance.

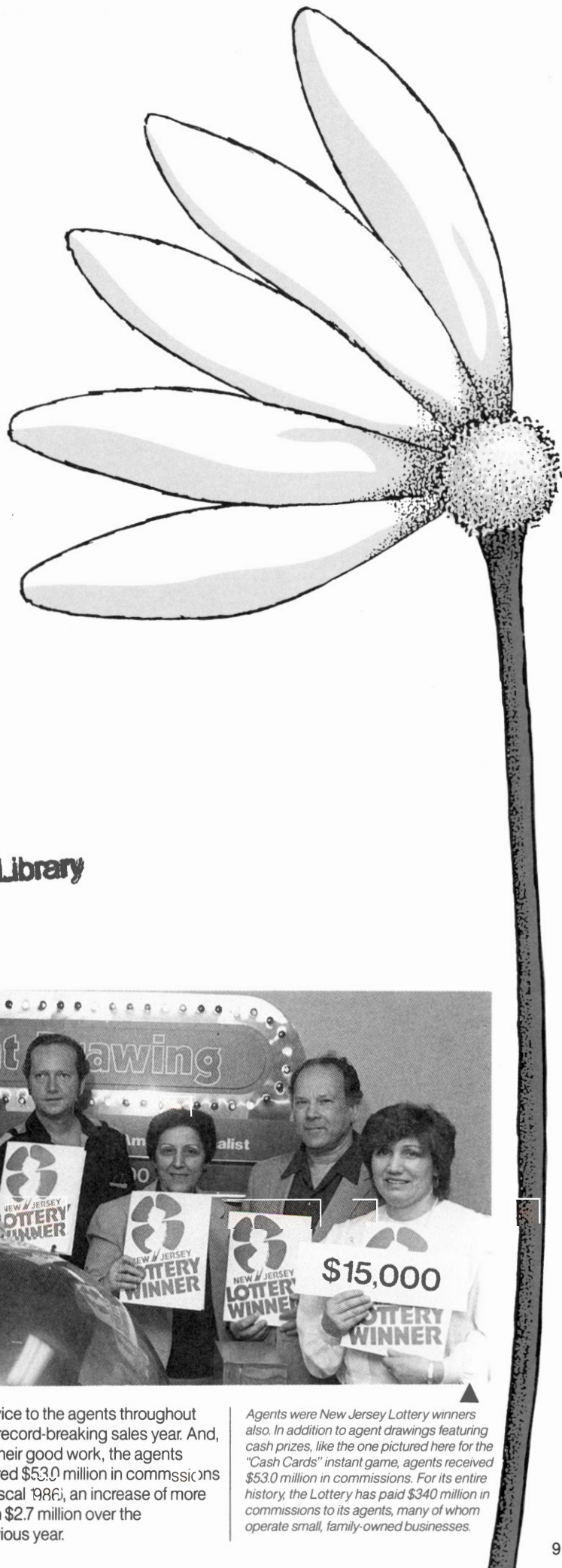
The recognition included monthly



designation of "Retailer of the Month" chosen from five top performers, one from each Lottery sales district.

A series of promotional events for agents also highlighted the year. Four agent nights were held for games of the New Jersey Nets professional basketball team at the Meadowlands. Another group of outstanding agents was entertained

Agents also enjoyed a number of Agent Nights at the Meadowlands Sports Complex as part of an exciting promotion between the New Jersey Lottery and the New Jersey Nets, the state's professional basketball team. Attending the promotion were: (l to r) Bill Thomson, New Jersey Lottery Field Manager; Anne & Joe Patti of Bay Bridge Deli, Point Pleasant; NJ Nets mascot, Duncan; Mona & David Gordon of Palumbo Pharmacy, Bernardsville; and Chris & Sam Falconieri of George's Market, West Paterson.



New Jersey State Library



at the exciting Grand Prix auto race at the Meadowlands in June. Still another evening for agents took place at a Rutgers college basketball game at the on-campus Rutgers Athletic Center. Agents who sold top prize six-of-six winning

tickets in Pick-6 Lotto were treated to a night at Atlantic City Race Course.

Most importantly, the Lottery's team of five District Managers and 32 principal and field representatives provided continuous contact and

service to the agents throughout the record-breaking sales year. And, for their good work, the agents shared \$53.0 million in commissions in Fiscal 1986, an increase of more than \$2.7 million over the previous year.

Agents were New Jersey Lottery winners also. In addition to agent drawings featuring cash prizes, like the one pictured here for the "Cash Cards" instant game, agents received \$53.0 million in commissions. For its entire history, the Lottery has paid \$340 million in commissions to its agents, many of whom operate small, family-owned businesses.

HIGHLIGHTS OF FISCAL YEAR 1986



▲
The biggest Pick-6 Lotto winners of the year were Anthony & Josephine Janeiro of Hasbrouck Heights, who won nearly \$6 million between them by playing identical numbers in different parts of the state, completely unaware of each others' purchase. The Janeiro's were promptly proclaimed New Jersey Lottery's first "his and her winners!"

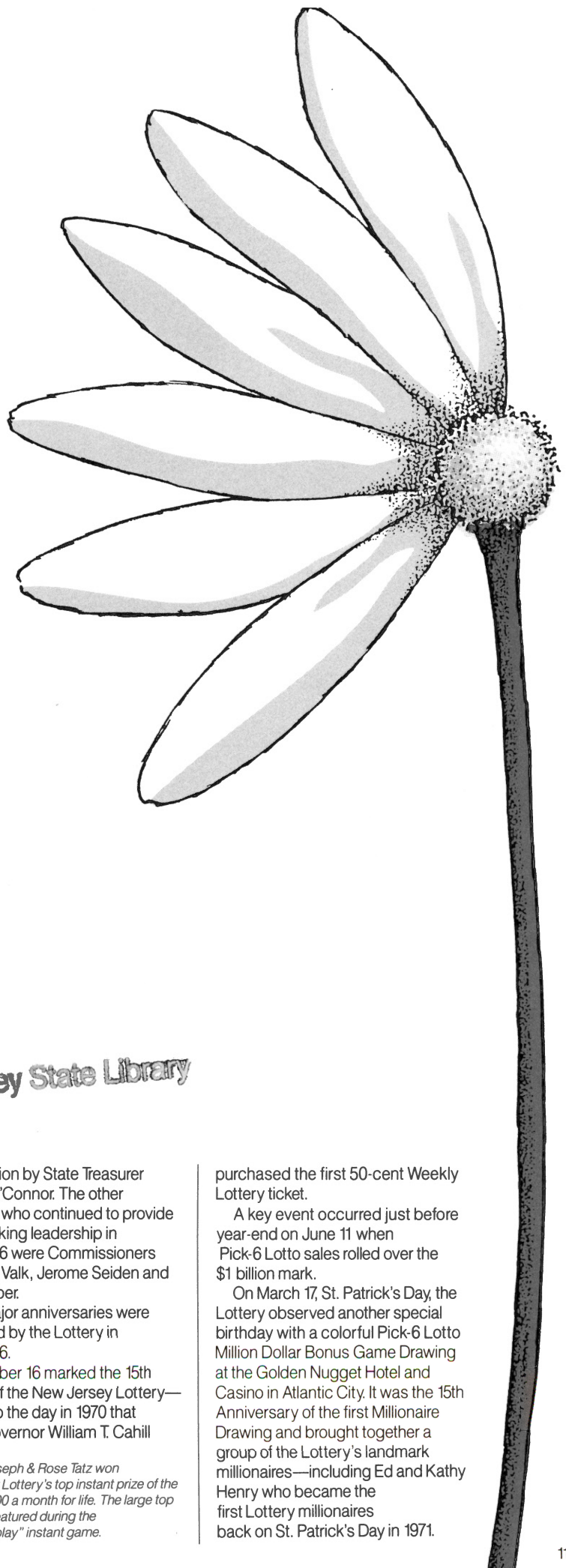
There were other major highlights in Fiscal 1986 for the Lottery. The leadership that helped to guide the Lottery to another record-shattering year was renewed. In May, James Cicalese of Point Pleasant Beach was re-elected to his second one-year term as Chairman of the



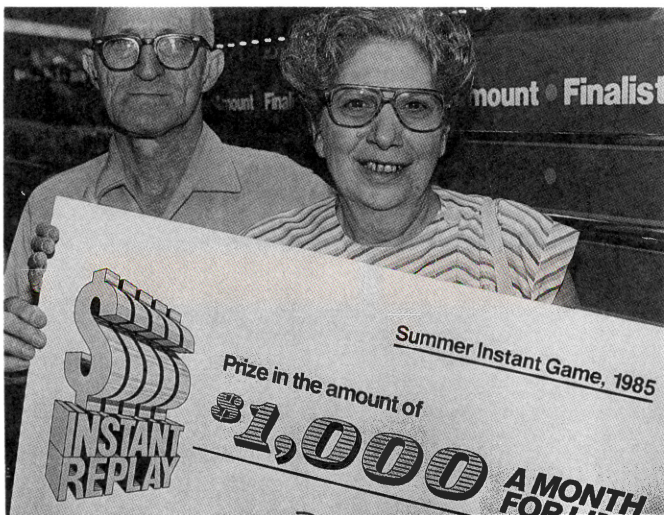
New Jersey Lottery Commission. Peter J. O'Hagan, Jr., of Morris Township was re-elected to his second term as Vice Chairman.

State Treasurer Michael Horn left state government and was succeeded in the Cabinet and as an ex-officio member of the Lottery

▲
A major highlight of the year was the Chase Grand Prix at the Meadowlands, sponsored in part by the New Jersey Lottery. Pictured here are the day's hosts, New Jersey Lottery Commission Chairman James Cicalese (l) and Vice-Chairman Peter J. O'Hagan, Jr. (r), greeting Henry & Sue Ullrich of Valley Snack Shoppe, Wayne, two of the many agents who enjoyed the race as guests of the Lottery.



New Jersey State Library



Commission by State Treasurer Feather O'Connor. The other members who continued to provide policy-making leadership in Fiscal 1986 were Commissioners Donald B. Valk, Jerome Seiden and Philip Gelber.

Two major anniversaries were celebrated by the Lottery in Fiscal 1986.

December 16 marked the 15th birthday of the New Jersey Lottery—15 years to the day in 1970 that former Governor William T. Cahill

◀ Clifton's Joseph & Rose Tatz won New Jersey Lottery's top instant prize of the year—\$1,000 a month for life. The large top prize was featured during the "Instant Replay" instant game.

purchased the first 50-cent Weekly Lottery ticket.

A key event occurred just before year-end on June 11 when Pick-6 Lotto sales rolled over the \$1 billion mark.

On March 17, St. Patrick's Day, the Lottery observed another special birthday with a colorful Pick-6 Lotto Million Dollar Bonus Game Drawing at the Golden Nugget Hotel and Casino in Atlantic City. It was the 15th Anniversary of the first Millionaire Drawing and brought together a group of the Lottery's landmark millionaires—including Ed and Kathy Henry who became the first Lottery millionaires back on St. Patrick's Day in 1971.

COMPARATIVE STATEMENTS
of Revenues and Allocation of Revenue

	162 Months Ended June 30, 1984	12 Months Ended June 30, 1985	12 Months Ended June 30, 1986	186 Months Ended June 30, 1986	% Of Sales
Gross Sales	\$4,202,169,380	924,598,574	990,149,308	6,116,917,262	100.00%
LESS:					
Commission Agents & Banks	236,487,640	50,288,615	53,037,442	339,813,697	5.56%
Game Contractor Fees	84,219,514	13,904,378	16,083,257	114,207,149	1.87%
Courier Collection Fee	803,688	990,399	1,037,473	2,831,560	0.05%
	321,510,842	65,183,392	70,158,172	456,852,406	7.48%
Net Revenue	3,880,658,538	859,415,182	919,991,136	5,660,064,856	92.52%
LESS:					
Prize Expense	2,069,255,384	460,150,981	496,352,846	3,025,759,211	49.47%
Operating Expenses	81,236,847	19,889,447	18,536,641	119,662,935	1.96%
Start Up Costs	686,137			686,137	0.01%
Provision for Doubtful Accounts	200,000			200,000	0.00%
	2,151,378,368	480,040,428	514,889,487	3,146,308,283	51.44%
Net Operating Revenue	1,729,280,170	379,374,754	405,101,649	2,513,756,573	41.08%
Other Income:					
Interest Income	22,323,607	2,408,238	1,957,156	26,689,001	0.44%
Miscellaneous Income	523,010	223,271	198,121	944,402	0.02%
Forfeited Prizes	50,807,960	8,862,003	10,992,054	70,662,017	1.16%
	73,654,577	11,493,512	13,147,331	98,295,420	1.62%
Total Contribution Available For Aid To Education, State Institutions & Reserve For Fund Balance	\$1,802,934,747	390,868,266	418,248,980	2,612,051,993	42.70%
Allocation of Funds Available: Contribution For Aid to Education and State Institutions	1,800,816,762	390,550,011	419,353,272	2,610,720,045	42.68%
Reserve For Encumbrances ...	2,117,985	318,255	(1,104,292)	1,331,948	0.02%
Total Funds Available	\$1,802,934,747	390,868,266	418,248,980	2,612,051,993	42.70%

NOTES TO FINANCIAL STATEMENTS

Twelve months ended June 30, 1986 and 1985

(1) Organization and Accounting Practices

Authorizing legislation:

The New Jersey State Lottery Commission was established in 1970 pursuant to the "State Lottery Law", N.J.S.A. 5:9-1, et seq. The Commission is within the Department of Treasury of the State of New Jersey. The Commission is authorized and empowered to promulgate rules and regulations regarding the conduct of Lottery games, including the price or prices of tickets and the number and size of prizes on winning tickets, the licensing of agents and the apportionment of ticket revenues.

Basis of accounting:

The Commission prepares its financial statements using the modified accrual basis of accounting for a special revenue fund. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual, i.e., both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Expenditures are recorded when the liability is incurred, if measurable. The following is a summary of the more significant accounting practices:

1. Allocation of revenue — The State Lottery Law requires at least 30% of gross revenues from ticket sales to be paid to the State Treasury for aid to education and state institutions. Pursuant to this law, the Commission has also designated all unallocated revenues for aid to education and state institutions.

The Commission has designated that a minimum of 45% of gross revenues be reserved for prize awards, including agent bonuses. A prize award liability is established when the winning ticket number is selected for the respective Lottery game based on eligible winning tickets sold. The liability is funded from the respective prize reserve accounts.

2. Unclaimed prizes — New Jersey Law requires that prizes not claimed within one year from the date of the drawing are forfeited and designated for aid to education and state institutions. For the twelve months ended June 30, 1986 and 1985, unclaimed prizes aggregating, \$10,992,054 and \$8,862,003, respectively, were forfeited.

3. Revenue recognition — Revenues from the sale of Lottery tickets are recognized as follows:
 - a) Pick-It, Pick-Four and Pick-Six Lotto games, on the drawing date.

- b) Instant games, on a weekly basis ending on Wednesday

Sales adjustments are recorded based upon final reconciliations prepared after the termination of a Lottery instant game.

4. Installment prize obligation — The Lottery Commission records the present value of fixed or determinable installments at amounts required to purchase annuities at specified rates, which will yield a series of annuity payments equal to the future benefits payments. The present value of the lifetime portion of the deferred payments is recorded at the original purchase price of the annuity contract adjusted for interest appreciation.
5. Equipment and inventory — The Lottery Commission follows the State of New Jersey's policy of not capitalizing equipment and inventory. Items of this nature are recognized as an expense during the period in which they are acquired.

6. Vacation and sick leave — Accumulated unpaid vacation, sick pay, and other employee benefits are not accrued. In the event of retirement or termination, an employee is reimbursed for accumulated sick leave equal to one-half of the unused days, not to exceed \$12,000, and the employee is reimbursed for accumulated vacation pay not to exceed one year's vacation. Accumulated vacation is estimated to be immaterial, and accumulated sick leave is indeterminable.

(2) Contribution to the General Fund of the State of New Jersey

The annual Lottery Commission funded appropriations for aid to education and state institutions are budgeted on the basis of the current-year contributions. Contributions for the twelve months ended June 30, 1986, and 1985 aggregated \$419,353,272 and \$390,550,011, respectively.

(3) Pension Plan

Employees of the Lottery Commission are covered by the Public Employees Retirement System of the State of New Jersey. Pension expense for the twelve months ended June 30, 1986, and 1985 amounting to \$424,003 and \$396,280 respectively, is based on the pro-rata portion of the annual billings received from the Retirement System. Commission employees are also covered by the Federal Social Security Act.

Auditor's Report

Peat, Marwick, Mitchell & Co.
Certified Public Accountants
Princeton Pike Corporate Center
P.O. Box 7468
Princeton, New Jersey 08540

Dr. Joan Zielinski
Executive Director,
and the Commissioners
New Jersey State Lottery Commission:

We have examined the statements of revenues and allocation of revenues of the New Jersey Lottery Commission for the twelve months ended June 30, 1986 and 1985. Our examinations were made in accordance with generally accepted auditing standards and, accordingly, included such tests of the accounting records and such other auditing procedures as we considered necessary in the circumstances.

In our opinion, the financial statements referred to above present fairly the results of operations of the New Jersey Lottery Commission for the twelve months ended June 30, 1986 and 1985, in conformity with generally accepted accounting principles applied on a consistent basis.

Peat, Marwick, Mitchell & Co.

September 30, 1986

DEPUTY DIRECTORS



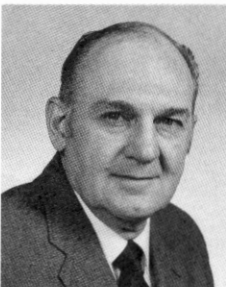
Joseph A. Mulé
Administration



Christopher D. Kriesler
Marketing & Sales



Barbara W. Steele
Planning & Research



John J. Majarwitz
Security, Audit & Licensing



Walter Steen
Operations



John L. Gallagher
Controller



DISTRICT MANAGERS
(Front Row l to r) Lauren Lichtenberger,
Jack Hanily & Joan Altorfer
(Back Row l to r) Andy McMahon, & Harris-Fried

WHERE THE MONEY GOES

State of New Jersey Programs Supported by State Lottery Resources for the Fiscal Year Ended June 30, 1986

Fiscal 1986 Contributions

Department of Education

Project COED	\$1,740,116
Marie H. Katzenbach School for the Deaf	3,046,610
Statewide Testing Program	691,216
Non-Public School Aid	17,197,280
School Building Aid Debt Service	23,521,000
School Building Aid	79,371,682
Master Teacher Program	20,000
Minimum Teacher Starting Salary	30,000,000

Department of Higher Education

Aid to County Colleges for Operational Costs	71,563,000
Veterinary Medicine Education	1,237,500
Aid to Independent Colleges and Universities	14,195,000
Schools of Professional Nursing	1,351,257
Dental School Aid	3,996,900
Optometric Education	300,000
Compulsive Gambling Research	75,000
High Technology Initiatives	3,983,202

Department of Human Services

Greystone Park Psychiatric Hospital	10,906,292
Trenton Psychiatric Hospital	7,822,080
The Forensic Psychiatric Hospital	2,237,200
Marlboro Psychiatric Hospital	10,037,340
Ancora Psychiatric Hospital	9,928,000
Arthur Brisbane Child Treatment Center	944,300
Glen Gardner Center for Geriatrics	1,978,060
Green Brook Regional Center	588,860
Vineland Developmental Center	8,328,630
North Jersey Developmental Center	4,403,647
Woodbine Developmental Center	4,864,494
New Lisbon Developmental Center	4,638,338
Woodbridge Developmental Center	5,038,696
Hunterdon Developmental Center	5,208,631
Edward R. Johnstone Training and Research Center	2,043,940
North Princeton Developmental Center	5,555,764
New Jersey Memorial Home for Disabled Soldiers at Menlo Park	2,434,544
New Jersey Memorial Home for Disabled Soldiers at Vineland	2,186,590
New Jersey Memorial Home for Disabled Soldiers at Paramus	270,224

Department of Corrections

State Prison, Trenton	12,406,958
State Prison, Rahway	8,591,600
State Prison, Leesburg	7,889,056
Southern State Correctional Facility	7,109,937
Mid-State Correctional Facility	4,847,311
Camden Correctional Facility	4,158,682
Correctional Institution for Women, Clinton	4,496,500
Adult Diagnostic and Treatment Center, Avenel	2,254,977
Youth Reception and Correction Center, Yardville	6,875,141
Youth Correctional Institution, Bordentown	6,835,701
Youth Correctional Institution, Annandale	6,471,897
Training School for Boys, Skillman	1,248,250
Training School for Boys, Jamesburg	3,255,899
Juvenile Medium Security Center	1,205,970

RESOURCES:

Total Revenues Collected
July 1, 1985 to June 30, 1986 \$419,353,272

Total Spent on 1986 Programs \$419,353,272



**NEW JERSEY LOTTERY
COMMISSION HEADQUARTERS**

One Lawrence Park Complex
Brunswick Avenue Circle
Lawrenceville, NJ 08648
(609) 599-5800

DISTRICT OFFICES

DISTRICT 1

925 Clifton Avenue
Clifton, NJ 07013
(201) 773-9523

DISTRICT 2

20 Evergreen Place
Box 15, Third Floor
East Orange, NJ 07018
(201) 266-1906

DISTRICT 3

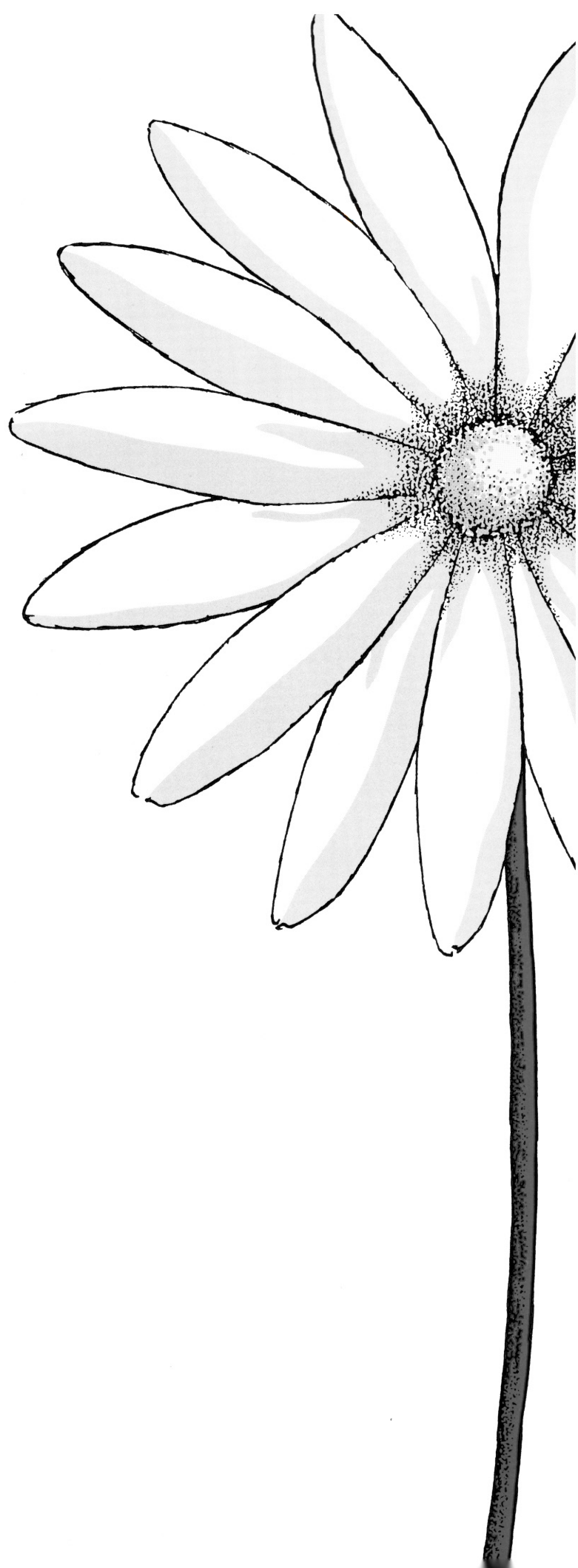
155 Adamsville Road
Somerville, NJ 08876
(201) 725-3000

DISTRICT 4

Lawrence Park Complex
Brunswick Avenue Circle
Lawrenceville, NJ 08648
(609) 599-5800

DISTRICT 5

Boardwalk Arcade Building
Boardwalk & Tennessee Avenue
Atlantic City, NJ 08401
(609) 441-3033



Thomas H. Kean
Governor
James Cicalese
Chairman
Dr. Joan Zielinski
Executive Director

