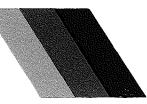
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NEW JERSEY TRANSIT PARATRANSIT VEHICLE INSURANCE STUDY

New Jersey Transit is pleased to make available the Paratransit Vehicle Insurance Study undertaken by Warren, McVeigh and Griffin, Inc. as prescribed in Section 10 of the Senior Citizen and Disabled Resident Transportation Assistance Act, P.L. 1983 C.578. This study, begun in July 1984, was submitted as a final draft to New Jersey Transit in November 1984.

The findings of this report, that the accumulated insurance premiums of paratransit operators interested in insurance pooling is \$375,000 and falls short of the \$500,000 minimum premium threshold necessary for an insurance pool to produce cost savings, may be disappointing to those advocating that an insurance pool be established. The reason for this limited interest as indicated by the study is that the agencies insurance is purchased through a national program at no cost to agency, such as for Red Cross agencies, or that insurance is included in the master policy of a "parent" entity, such as a county, and/or that their insurance costs are paid by the parent entity. However, one must keep in mind that since the legislation was signed by the Governor in January 1984 all twenty-one counties have made great strides in developing service plans and, in some cases, initiating additional or expanded service to their senior and disabled population. As more counties actually begin to expand services their reliance on private and non-profit agencies to deliver those services will increase the interest and the potential of establishing a paratransit vehicle insurance pool. A second important factor is that current insurance trends indicate coverage availability is decreasing and prices are increasing. If this trend continues, there will be added incentive for paratransit vehicle owners and operators to participate in a vehicle insurance pool.

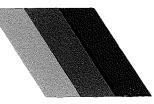
New Jersey Transit has considered the recommendations of Warren, McVeigh and Griffin, Inc. New Jersey Transit's Office of Special Services does already attend the monthly Council on Specialized Transportation (COST) meetings which are held on a monthly basis. New Jersey Transit will work closely with COST in continuing to gather the loss and exposure data that will be necessary to approach the insurance market in the future.

New Jersey Transit has already begun to work closely with COST and each county in developing vehicle specifications which maximizes driver and passenger safety.

New Jersey Transit will be working with COST and the counties in developing driver training programs as well as starting a library of informational material including films which New Jersey Transit will make available to paratransit vehicle operators.

Finally, New Jersey Transit will keep abreast of the paratransit vehicle owners and operators insurance problems and be prepared to move quickly if there is enough interest in creating an insurance pool for paratransit vehicles.





FEB 1 1 1985

Ms. Beverly Schrum Supervisor of Legislative Public Information Services Room III State House Annex CN-097 Trenton, New Jersey

Dear Ms. Schrum:

Enclosed please find the New Jersey Transit Paratransit Vehicle Insurance Study as required by the Senior Citizen and Disabled Resident Transportation Assistance Act (P.L. 1983 C.578).

The legislation specifies that this report be submitted to the Senate and General Assembly Transportation and Communications Committees.

Should you have any questions, do not hesitate to call Mr. Robert Koska of my staff at (201) 648-7485.

Sincerely,

Susan Kirk – Director Public Affairs

SK/er

Enclosure

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New Jersey Transit Corporation

Paratransit Vehicle Insurance Study

November 1984

Report By

Warren, McVeigh & Griffin, Inc. 1420 Bristol Street North Newport Beach, California 92660

Warren, McVeigh & Griffin, Inc.

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Warren, McVeigh & Griffin, inc.

Risk Management Consultants

November 30, 1984

New Jersey Transit **MacCarter Highway and Market Street** Newark, New Jersey 07101

Attention: Mr. Terry Boyle **Director**, Special Services

Paratransit Vehicle Insurance Study

Dear Mr. Boyle:

This report details our study of paratransit vehicle risks and insurance in New Jersey. Work on this study was performed by Margaret W. Tiller and Kathryn G. Furr, with the assistance of other consultants of our firm.

Chapter I of the report summarizes our work. Chapters II through IV provide the details of our study. The appendices contain supporting material and should be considered an integral part of this report.

We appreciate the opportunity to conduct this study for New Jersey Transit. We are happy to answer any questions concerning our work or to be of further help.

WARREN, MCVEIGH & GRIFFIN, INC.

By Mugaret W. Tellen

Margaret W. Tiller, CPCU, ARM, FCAS, MAAA **Principal Consulting Actuary**

By <u>Kathy J. Fun mrc</u> Kathryr G. Furr, CPCU, ARM

Consultant

TABLE OF CONTENTS

I –	SUMMARY			
	A -	INTRODUCTION	1	
	B -	CONCLUSIONS AND RECOMMENDATIONS	1	
II -	MET	HODOLOGY	3	
III -	CURRENT SITUATION			
	A -	LEGAL REQUIREMENTS	6	
	В -	ADMINISTRATION REQUIREMENTS	6	
	C -	SOURCES OF INSURANCE	6	
	D -	INSURANCE COVERAGE	7	
	E -	LOSS PREVENTION PROGRAMS	7	
	F -	ACCIDENT REPORTING	7	
	G '-	CLAIM MONITORING	8	
	H -	CLAIM HANDLING	8	
	I -	INSURANCE PREMIUMS	8	
	J -	INSURANCE RATING CLASSIFICATIONS	8	
	K -	CAPABILITIES AND WILLINGNESS TO POOL	9	
IV -	RECOMMENDATIONS			
	A -	FEASIBILITY OF AN INSURANCE POOL AT THIS TIME	10	
	B -	FEASIBILITY OF AN INSURANCE POOL IN THE FUTURE	11	
	C -	RECOMMENDATIONS	11	

APPENDICES

A - FIRST QUESTIONNAIRE

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- **B** FIRST QUESTIONNAIRE RECIPIENTS
- C FIRST QUESTIONNAIRE RESPONDENTS AND INTEREST
- D FIRST QUESTIONNAIRE RESPONSE SUMMARY
- E SECOND QUESTIONNAIRE
- F SECOND QUESTIONNAIRE RECIPIENTS
- G SECOND QUESTIONNAIRE RESPONDENTS
- H SECOND QUESTIONNAIRE RESPONSE SUMMARY

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I. SUMMARY

L SUMMARY

A. INTRODUCTION

In January, 1983, the New Jersey State Legislature passed the Senior Citizen and Disabled Resident Transportation Assistance Act ("Act"). One article of the Act directed the New Jersey Transit Corporation ("NJ Transit") to:

... prepare a comprehensive study designed to determine the feasibility of covering insurance costs by means of the development of a state-wide insurance pool for transit vehicles, regardless of owner, that are utilized at the county level and for inter-county transportation services.

Warren, McVeigh & Griffin, Inc. ("WMG") was selected by a competitive bidding process to perform this study for NJ Transit.

B. CONCLUSIONS AND RECOMMENDATIONS

We do not think that a state-wide insurance pool for senior citizen and disabled resident transportation ("paratransit") vehicle insurance is feasible at this time. In order to form such a pool, it must be supported by the potential pool participants. There is not currently enough support to justify creating a paratransit vehicle insurance pool.

There are primarily two reasons for forming an insurance pool: either (1) the desired coverage is unavailable, or (2) the pool results in significant cost savings. Liability and physical damage insurance for paratransit vehicles is currently available from a large number of insurers. Study participants did indicate some price dissatisfaction, but it is not now wide or strong enough to support a pooling approach.

The insurance market changes daily. The insurance industry is now entering a period of reduced coverage availability and increased prices. If this trend continues, the paratransit vehicle owners and operators will probably become much more interested in forming an insurance pool.

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In order to move quickly if the insurance situation deteriorates, we recommend that NJ Transit make a concerted effort to keep abreast of the paratransit vehicle owners and operators insurance problems and help the Council on Specialized Transportation ("COST") gather loss and exposure data necessary to approach the insurance market and determine the potential cost impact of a pool. We also recommend that NJ Transit help COST develop loss control standards for paratransit vehicles and present these standards in training seminars for paratransit vehicle owners and operators.

Chapter II of this report recaps the methodology of our study. Chapter III discusses the current situation regarding paratransit vehicle insurance of the study participants. Our recommendations are detailed in Chapter IV.

Warren, McVeigh & Griffin, Inc.

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IL METHODOLOGY

II. METHODOLOGY

We collected data concerning the study participants' paratransit vehicle insurance programs and practices through interviews and written surveys.

We visited NJ Transit twice to conduct interviews and to review the draft study questionnaires which were used to obtain information for participating paratransit agencies. Persons we interviewed during the study included:

- o Mr. Jim Minick, Senior Risk Management Analyst at NJ Transit,
- o Mr. Terrence Boyle, Director, Special Services,
- o Mr. David Stroud, Program Coordinator for the Office of Special Services at NJ Transit,
- o Mr. Charles Steele, Deputy Insurance Commissioner, and
- o Senator Gagliano, NJ Representative.

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We also attended the September COST meeting. COST is an informal organization comprising operators of special service vehicles. Its purposes are to exchange information and to influence the state legislature. COST members have recently approved bylaws and are considering incorporation.

We conducted a two-stage survey to determine the feasibility and attractiveness of pooling and/or joint insurance purchasing. WMG designed both questionnaires used in the survey. NJ Transit was responsible for mailing the questionnaires to potential study participants, encouraging study participation by telephoning questionnaire recipients and collecting the responses.

The first stage (see Appendix A) was a one-page questionnaire that requested general information regarding the agency's size and current vehicle insurance program and asked whether the agency was interested in:

- 1. Joining an insurance pool, if it would provide improved services and/or lower cost than the agency's current arrangements.
- 2. Participating in the study to determine what the service and cost improvements would be.

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On August 23, 1984, NJ Transit mailed 185 questionnaires, which we understand included some duplicate mailings to agencies which operate more than one program. Appendix B contains a list of the first questionnaire recipients. Agencies were requested to complete and return the questionnaire to NJ Transit by August 29, 1984. A total of 79 responses were received, 13 of which were received after the requested return date. The agencies that responded to this preliminary questionnaire are listed in Appendix C. A summary of the questionnaire responses is contained in Appendix D.

Of those agencies that responded, 53 indicated a willingness to participate in the pooling feasibility study. The 26 agencies that were not interested in participating in the feasibility study gave the following reasons for their lack of interest:

- 1. insurance purchased through a national program at no cost to the agency, such as for the Red Cross agencies,
- 2. insurance included on master policy of "parent" entity, such as a county, and/or insurance costs paid by the parent entity,
- 3. satisfied with current insurance arrangements,
- 4. do not feel that current coverage can be matched at lower rates, and/or
- 5. cannot take on additional paperwork.

Since the number of vehicles per agency averaged less than five, we did not exclude any interested agencies from participating in the second phase of our data collection process.

The second questionnaire (see Appendix E) was mailed by NJ Transit to interested agencies on September 20, 1984. The second questionnaire requested additional operational information and loss history. The cover letter accompanying this questionnaire requested that the agencies complete and return the questionnaire by October 3, 1984. Some agencies contacted by telephone which had not (and did not) respond to the first questionnaire indicated willingness to participate in the study. These agencies were mailed second questionnaires. The first questionnaire respondents whose questionnaires were received after September 20 were not sent second questionnaires. A total of 60 second questionnaires were sent out. A list of the second questionnaire recipients is contained in Appendix F.

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Because of the limited number of responses, the response deadline was extended to October 23, 1984. As of the revised deadline, only 12 agencies had returned their questionnaires. The agencies that returned the second questionnaire by the October 23, 1984 deadline are listed in Appendix G. A summary of the second questionnaire responses received is contained in Appendix H.

Other activities we performed during the course of this study include:

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- 1. research New Jersey statutes and federal funding legislation which may impact on the subject services' vehicle insurance requirements,
- 2. review similar studies conducted in other entities (Iowa, Oregon and the Department of Transportation) regarding paratransit vehicle insurance,
- 3. review Insurance Service Office material describing rate classifications for paratransit vehicles,
- 4. review sample contracts between NJ Transit and paratransit vehicle agencies, and
- 5. review other information, such as minutes of the public meeting of the Assembly Transportation and Communications Committee on Assembly Bill No. 3018 held on November 22, 1983, provided by NJ Transit relevant to the study.

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III. CURRENT SITUATION

III. CURRENT SITUATION

A. LEGAL REQUIREMENTS

Based on our review of New Jersey statutes and discussions with Insurance Department personnel, there are no legal restraints to forming self-insurance pool with participants being both private- and public-sector.

B. ADMINISTRATION REQUIREMENTS

Most funding sources require paratransit agencies to maintain automobile liability insurance with a specified minimum coverage limit. No contracts we reviewed required a liability insurance limit higher than \$1 million. If, for example, a paratransit vehicle hit a fully-occupied school bus and caused many serious injuries, the liability losses could easily exceed \$1 million. Consequently, we recommend that each paratransit agency carry a higher minimum liability insurance limit, such as \$5 or \$10 million.

C. SOURCES OF INSURANCE

As shown in Appendix D, 33 of the interested respondents to the first questionnaire stated that the insurance for their paratransit vehicles was combined with the insurance for other non-paratransit vehicles. As stated in Chapter II of this report, many of the responding "uninterested" paratransit agencies stated that their vehicle insurance was provided by a "parent" entity, often at no cost to the agency. Also, some agencies are covered under a national group insurance program, such as the Red Cross program.

Many different insurers now provide vehicle insurance to New Jersey paratransit agencies. Insurance Company of North America and Selected Risks Insurance Company were the insurers most commonly noted by the first questionnaire respondents.

D. INSURANCE COVERAGE

Most agencies that responded to the first questionnaire indicated that they purchase first-dollar (no deductible) liability insurance and physical damage insurance with a low deductible (usually \$500 or less).

We did not receive policy copies from enough of the agencies to comment on the coverage scope or limit adequacy of insurance being purchased by the paratransit agencies. Most business auto liability insurance is written using standard Insurance Services Office forms. The coverage scope of excess automobile liability coverage varies.

E. LOSS PREVENTION PROGRAMS

The second questionnaire requested information regarding the paratransit agencies' loss prevention programs. Of the 12 respondents, seven stated that they do have a loss prevention program.

The most common loss prevention activity is a driver training/defensive driving program, although some agencies stated that they also have loss prevention programs regarding first aid techniques, how to handle elderly persons, stress management, instructions regarding emergency equipment available in the vehicle and one-to-one consultation on safety by agency management. Only one agency noted an insurer-assisted slide presentation as part of their loss control program.

F. ACCIDENT REPORTING

The second questionnaire asked if the agency reported all claims to its insurance agent/broker. All responding agencies stated that they report all claims to their insurance agent/broker.

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F. ACCIDENT REPORTING

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G. CLAIM MONITORING

Only two of the 12 second questionnaire respondents stated that they remain involved in the claim settlement process after they report a claim to their insurance agent/broker. The activities of the agencies that indicated continuing participation are limited to completing required forms, arranging access to vehicles and attending court hearings when required.

H. CLAIM HANDLING

All responding agencies stated that they felt their agent/broker/insurer handles their claims satisfactorily.

L INSURANCE PREMIUMS

The per-vehicle insurance premiums charges varied significantly among responding agencies. We do not have adequate loss data to comment on the justification of the premium differentials.

J. INSURANCE RATING CLASSIFICATIONS

Insurance Services Office recently developed a separate rating classification for paratransit vehicles insurance. We did not receive responses for enough agencies to comment on whether or not most paratransit vehicles are being classified in the proper rate classification.

K. CAPABILITIES AND WILLINGNESS TO POOL

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Although the first questionnaire reflected a moderate interest in pooling insurable vehicle risks, the response level to the second questionnaire reflects either (1) a very low interest level, or (2) inadequate time to complete the survey. NJ Transit called approximately 35 first questionnaire recipients to encourage study participation. As stated in Chapter II of this report, the survey completion deadline was revised to allow as much time as possible for the questionnaire recipients to respond, given the time required for WMG to perform its analysis and the time NJ Transit required for its internal review of our report, prior to presentation to the Senate.

Of the 12 agencies that responded to the second questionnaire, eight stated that they would be interested in participating in the management of the pooling arrangement.

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IV. <u>RECOMMENDATIONS</u>

IV. RECOMMENDATIONS

A. FEASIBILITY OF AN INSURANCE POOL AT THIS TIME

From experience, we have learned that an insurance pool is successful when most of the following conditions are present:

- 1. The interested entities have homogeneous characteristics, such as similar size, operations, interests, etc.
- 2. Participating entities are sincerely interested in developing low-cost, high-quality, long-term programs.
- 3. Insurance coverage is not available to individual entities on a reasonably competitive basis.
- 4. Broad coverage terms and adequate policy limits are not available to the entities as individual purchasers of insurance.
- 5. Key insurance services, loss control engineering, claims handling and loss records are not sufficient to meet the needs of the entities.
- 6. The available group alternatives will generate savings, as well as improving the scope of coverage and the quality of services.

The entities selected to receive the questionnaires were determined by NJ Transit to own and/or operate paratransit vehicles. Both public and private non-profit entities were included. The number of paratransit vehicles operated ranged from one to 39, based on the first questionnaire responses. Some entities also own and/or operate other transportation vehicles. Based on these size and orientation differences we concluded that Condition #1 did not exist.

Because only 12 second questionnaires were returned, we concluded that Condition #2 is not currently met. Based on the low response in answer to our first questionnaire, we conclude that Condition #3 is also not met.

We were unable to reach conclusions concerning Conditions #4, #5 and #6 on the basis of the 12 second questionnaires returned to us.

Warren, McVeigh & Griffin, Inc.

B. FEASIBILITY OF AN INSURANCE POOL IN THE FUTURE

Until such time as there is a high level of interest by the majority of paratransit vehicle owners and operators for low-cost, high-quality, long-term insurance programs, an insurance pool for paratransit vehicle insurance is not feasible. We estimate from the first survey responses that the current paratransit vehicle insurance premium of the 52 interested respondents to the first questionnaire is about \$375,000. The minimum required for a pool to produce cost savings is about \$500,000. Consequently, much more interest is required before an insurance pool can be seriously considered.

Unavailability or high cost of desired coverage are the usual motivators for considering an insurance pool. The insurance market changes on a daily basis. Current coverage availability is decreasing and prices are increasing. If this trend continues, there may be enough interest of paratransit vehicle owners and operators in the future to warrant considering a vehicle insurance pool.

C. RECOMMENDATIONS

In order to determine if there is enough interest to consider a vehicle insurance pool, we recommend NJ Transit make an effort to keep abreast of the paratransit vehicle owners and operators insurance problems. This can best be accomplished by the following:

- have a NJ Transit staff member attend the monthly COST meetings, and
- o assisting COST in sending out and tabulating an annual survey similar to the first one used in our study.

To be prepared to move quickly if there seems to be enough interest, we recommend that COST help the entities gather loss and exposure data necessary to approach the insurance market and to determine the potential cost impact of a pool. NJ Transit should help COST in the data gathering and to develop loss and exposure summaries similar to those contained in our second questionnaire. These summaries should be disseminated to possible pool participants and discussion

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To be prepared to move quickly if there seems to be enough interest, we recommend that COST help the entities gather loss and exposure data necessary to approach the insurance market and to determine the potential cost impact of a pool. NJ Transit should help COST in the data gathering and to develop loss and exposure summaries similar to those contained in our second questionnaire. These summaries should be disseminated to possible pool participants and discussion sessions on filling them out should be held at COST meetings. These summaries should be updated annually. In order to assure the entities' cooperation in filling out these forms, it would be advisable to tie form completion to receipt of funds from NJ Transit.

The one area in which there currently seems to be interest is in loss control. With paratransit vehicles, there are loss control issues in addition to the usual driver safety, such as whether people are helped to and from their door, whether they are helped into and out of the vehicle, etc. The more contact drivers have with riders, the larger the liability exposure. We recommend that NJ Transit work with COST to develop some special paratransit vehicle driver training programs addressing the unusual as well as normal topics.

We also recommend that NJ Transit assist COST to work with insurance companies providing paratransit vehicle insurance to obtain premium credit for periodic attendance at these programs. The insurers offering paratransit vehicle insurance in New Jersey should be contacted before the programs are developed to determine their qualifications to receive premium credit and to encourage their participation in program design and implementation. ۰÷,

APPENDIX A

FIRST QUESTIONNAIRE

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APPENDIX A

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New Jersey Transit Corporation	

Paratransit Vahicle Insurance Study

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Preliminary Quarticronaire

This is the preliminary questionnaire for determining interest in possible vehicle insurance pooling arrangements for paratransit vehicles. It will also be used to determine the study participants. Please fill out the questionnaire in its entirety, regardless of your interest.

	ty Information Name of Entity			
	Person Filling Out This Questionnais			
5.	Name		Title	
			Telephone	
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	•	surance poor it we can provi	ide improved services and/or lower cost than your pro	
	ingements? Yes No		. •*	
Ľ'n	ot, why not?			
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ь. •	Current paratransit vehicle insuran			
-		Liability	Physical Damage	
	1) Insurer			
	2) Coverage limit	* *	Actual cash value	
			Blated amount	
	2		\$Collision	
	 Coverage deductible 	\$	\$Comprehensive	
			8Named Perils	
	4) Annual premium	\$ <u></u>	\$	
e.	List all sources of funds for paratr			
				
đ	Expected total number of paratran	wit vehicles in 7/1/85-86.		
e.	Estimated paratransit passenger to	-		
ſ.	Estimated miles of paratransit veh	nieles for 7/1/85-86.		
2r	plain any perceived problems with y	our current paratransit vehi	cle insurance program.	
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APPENDIX B

FIRST QUESTIONNAIRE RECIPIENTS

APPENDIX B

FIRST QUESTIONNAIRE RECIPIENTS

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APPENDIX B

NEW JERSEY TRANSIT

FIRST QUESTIONNAIRE RECIPIENTS

- 1. Always Young Club
- 2. American Heart Association
- 3. Archway School
- 4. Association for Advancement of the Mentally Handicapped
- 5. Association for the Multiple Impaired Blind, Inc.
- 6. Association for Retarded Citizens
- 7. Atlantic County Senior Citizen Transportation
- 8. Atlantic Human Resources
- 9. Atlantic Mental Health Center
- 10. The Bankcroft School
- 11. Bayshore Senior Day Center
- 12. Bergen-Passaic NJARC
- 13. Brick Senior Citizens
- 14. Burlington County Community Action Program
- 15. Burlington County Office on Aging
- 16. Burlington County Planning Board
- 17. Burlington RSVP
- 18. Byram Township Senior Citizens
- 19. Camden County Council Eco. Opportunity
- 20. Camden County Red Cross
- 21. Cape May Fare Free Transportation
- 22. Catholic Community Services (Lindin)
- 23. Catholic Community Services (Newark)
- 24. Catholic Welfare Bureau
- 25. Catholic Welfare Bureau Delaware House
- 26. Central Jersey Jewish Hospital
- 27. Central New Jersey Chapter of Red Cross
- 28. Cerebral Palsy of Essex and West Hudson
- 29. Cerebral Palsy School
- 30. City of Bridgeton
- 31. Claremont-Lafayette
- 32. Collier Services
- 33. Community Center for Mental Health
- 34. Community Planning and Advocacy Council, RSVP
- 35. Community Services, Inc.
- 36. Concerned Parents for Headstart
- 37. Cumberland County Guidance Center
- 38. Cumberland NJARC
- 39. Daughter of Israel
- 40. Daughters of Miriam Center
- 41. Department of Planning and Development
- 42. Diocese of Paterson
- 43. Division of Aging & Disabled
- 44. Division of Mental Health & Hospital
- 45. East Bergen Regional Council of Mayors
- 46. East Union-Red Cross

- 47. East Windsor Township
- 48. Easter Seal Society
- 49. Eden Institute
- 50. Elmwood Park VFW
- 51. Essex Chapter American Red Cross
- 52. Essex County RSVP
- 53. Essex Unit NJARC
- 54. Family & Childrens Services, Inc.
- 55. Family Guidance Center
- 56. Family Services of Burlington County
- 57. Father Francis English Multi-purpose School
- 58. Gloucester County Planning Board
- 59. Gloucester County St. John of God Community Services
- 60. Gloucester-Red Cross
- 61. Gloucester Unit NJARC
- 62. Goodwill Industries (Camden)
- 63. Goodwill Industries of New Jersey (Harrison)
- 64. Robbie Grayson
- 65. Guidance Center of Camden
- 66. Hackensack Board of Transportation
- 67. Hamilton Township
- 68. Highlands Workshop
- 69. Highlands Workshop/Easter Seal
- 70. Holly Child Care
- 71. Holy Name Hospital
- 72. Hope House
- 73. H.O.P.E.S.
- 74. Housing Authority of Buena
- 75. Hudson County Mental Health
- 76. Hudson Unit NJARC
- 77. Hunterdon County Board of Transportation
- 78. Hunterdon County YMCA
- 79. Hunterdon Unit NJARC
- 80. Jewish Community Center (Somerville)
- 81. Jewish Community Center on the Palisades
- 82. Jewish Community Center of South Jersey
- 83. Jewish Counseling and Services
- 84. Jewish Family Service
- 85. Jewish Hospital and Rehabilitation Center
- 86. JFK Medical Center Rehabilitation Institute
- 87. Long Beach Island Community Center
- 88. Luther College
- 89. Luther Towers
- 90. Lutheran Arms
- 91. Lutheran Home
- 92. Lutheran Social Services
- 93. Mental Health Clinic of Passaic
- 94. Mercer Street Friends Center
- 95. Middlesex County Association of the Blind
- 96. Middlesex County Planning Board
- 97. Monmouth City Planning Board
- 98. Monmouth County S.C.A.T.

- 99. Monmouth Unit NJARC
- 100. Morris Area-Red Cross
- 101. Morris County Board of Public Transportation
- 102. Morris County NJARC
- 103. Mount Carmel Guild
- 104. Mount Carmel Guild/Catholic
- 105. Multiple Sclerosis Association
- 106. National Multiple Sclerosis Society
- 107. New Jersey Community Union
- 108. NJARC Salem Unit
- 109. North Arlington Voluntary Emergency Squad
- 110. North Hudson Chapter Red Cross
- 111. North Jersey Friendship
- 112. Northward Citizens First Aid
- 113. Northward Educational & Cultural Center
- 114. Northwest Chapter-Red Cross
- 115. NORWESCAP/RSVP
- 116. Nottingham Recreational Center
- 117. Occupational Center of Essex
- 118. Occupational Center of Hudson County
- 119. Occupational Training Center
- 120. O.C.H.E.T.S.
- 121. Office of Paratransit
- 122. P.A.C.O.
- 123. Paterson Task Force
- 124. Pequannock Senior Citizen Housing
- 125. Pioneer of Wheels
- 126. Plainfield Area-Red Cross
- 127. Princeton Child Development Center
- 128. Project Go
- 129. Ramapo Valley Chapter Red Cross
- 130. Ramsey Rotary Club
- 131. Ranch Hope for Boys
- 132. Red Bank Jaycees
- 133. Residents for Community Action
- 134. Riverview Hospitals
- 135. Roselle Vo. Ambulance Corporation
- 136. Salem County Improvement Authority
- 137. Salem County Office on Aging
- 138. Salem Unit NJARC
- 139. S.C.A.M.P.
- 140. Secacus Municipal Facilities Corporation
- 141. Senior Citizens Center
- 142. Senior Citizen United Cerebral Community Services (Camden County)
- 143. Senior Citizens Organization
- 144. Shady Lane Home
- 145. Sheltered Workshop Easter Seals
- 146. Social Service of Englewood
- 147. Somebody Cares, Inc.
- 148. Somerset County Planning Board
- 149. Somerville Transportation Department
- 150. South Amboy Memorial Community Health Center

- 151. Southeast Morris Red Cross
- 152. Special Young Adults
- 153. St. Claire's Hospital
- 154. St. Joseph Hospital Harbor House
- 155. St. Joseph's Hospital
- 156. Stone Harbor Lions Club
- 157. Straight and Narrow
- 158. Sussex County Family
- 159. Sussex County Office of Transportation System
- 160. Sussex Unit ARC
- 161. Theresa Grotto Center
- 162. The Tender Inc.
- 163. THRIVE (Essex County)
- 164. TRADE (Mercer County)
- 165. Union Baptist Church
- 166. Union County Community Action
- 167. United Cerebral Palsy (Edison)
- 168. United Cerebral Palsy (Glassboro)
- 169. United Cerebral Palsy (Long Branch)
- 170. United Cerebral Palsy (Union)
- 171. United Jewish Community
- 172. United Progress, Inc.
- 173. United Unit NJARC
- 174. United Vailsburg Services Organization
- 175. United Way Hudson
- 176. Visiting Homemakers Service
- 177. Warren County Abilities of NW Jersey
- 178. Warren County Coordinated Transportation System
- 179. West Hudson County Council
- 180. Westfield Mountainside Red Cross
- 181. Winfield Mutual Housing Corporation
- 182. YMCA of Metuchen/Edison
- 183. YM-YWHA of Eastern U.C.
- 184. YM-YWHA of Metro New Jersey
- 185. YWCA of Central New Jersey

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APPENDIX C

FIRST QUESTIONNAIRE RESPONDENTS AND INTEREST

1

APPENDIX C

FIRST QUESTIONNAIRE RESPONDENTS AND INTEREST

	RESPONDENT	PARTICIPATION RESPONSE
1.	American Red Cross	Νο
2.	Archway Programs	Yes
3.	ARC - Monmouth Unit	Yes
<i>4</i> .	Association for Advancement of Mentally	1.65
74	Handicapped	Yes
5.	Association for Retarded Citizens - Hunterdon Coun	
6.	Association for Retarded Citizens – Union County	Yes
7.	Atlantic Mental Health Chapter	Yes
<i>.</i> •	Analitic Mental Hearth Chapter	165
8.	Bergen County Minibus Program	Yes
9.	Camden County Red Cross	Νο
10.	Cape May County	Yes
11.	Cerebral Palsy League of Union County, Inc.	Yes
12.	Cerebral Palsy of Essex and West Hudson	Yes
13.	Cerebral Palsy Association of Middlesex County	Yes
14.	Collier Services	No
15.	Community Services, Inc.	Yes
16.	Concerned Parents for Head Start	Yes
17.	County of Atlantic	Yes
18.	County of Burlington	No
19.	County of Gloucester	Yes
20.	County of Middlesex	Yes
21.	County of Ocean	No
22.	County of Somerset	Yes
23.	Department of Special Education	. No
24.	Diocese of Trenton	No
25.	East Bergen Regional Council of Mayors	Yes
26.	East Windsor Township	N/A
27.	Essex Chapter American Red Cross	No
<i>L</i> / •	Lasex enapter American Red Cross	110
28.	Family Guidance Center of Warren County	Yes
29.	Fivetown Regional Dial-a-Ride	Yes
30.	Goodwill Industries of New Jersey, Inc.	Yes
31.	Harbor House St. Joseph's Hospital and Medical Cent	er Yes
32.	Hope House	No
33.	Hunterdon County Area Agency on Aging	No
34.	Hunterdon County YMCA	Yes
35.	Hudson County Mental Health Association -	
	Academy House, Inc.	Yes
36.	Hudson Unit NJARC	Yes

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APPENDIX C

FIRST QUESTIONNAIRE RESPONDENTS AND INTEREST

	RESPONDENT	PARTICIPATION RESPONSE
1.	American Red Cross	No
2.	Archway Programs	Yes
<u>.</u> 3.	ARC - Monmouth Unit	Yes
4.	Association for Advancement of Mentally	
	Handicapped	Yes
5.	Association for Retarded Citizens - Hunterdon Court	
6.	Association for Retarded Citizens - Union County	Yes
7.	Atlantic Mental Health Chapter	Yes
	Analite Mental Hearth Chapter	1 65
8.	Bergen County Minibus Program	Yes
9.	Camden County Red Cross	Νο
10.	Cape May County	Yes
11.	Cerebral Palsy League of Union County, Inc.	Yes
12.	Cerebral Palsy of Essex and West Hudson	Yes
13.	Cerebral Palsy Association of Middlesex County	Yes
14.	Collier Services	No
15.	Community Services, Inc.	Yes
16.	Concerned Parents for Head Start	Yes
17.	County of Atlantic	Yes
18.	County of Burlington	- No
19.	County of Gloucester	Yes
20.	County of Middlesex	Yes
21.	County of Ocean	Νο
22.	County of Somerset	Yes
23.	Department of Special Education	No
24.	Diocese of Trenton	No
25.	East Bergen Regional Council of Mayors	Yes
26.	East Windsor Township	N/A
27.	Essex Chapter American Red Cross	No
28.	Family Guidance Center of Warren County	Yes
29.	Fivetown Regional Dial-a-Ride	Yes
30.	Goodwill Industries of New Jersey, Inc.	Yes
31.	Harbor House St. Joseph's Hospital and Medical Cent	ter Yes
32.	Hope House	No
33.	Hunterdon County Area Agency on Aging	No
34.	Hunterdon County YMCA	Yes
35.	Hudson County Mental Health Association -	
•	Academy House, Inc.	Yes
36.	Hudson Unit NJARC	Yes
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Page 2 of 3

RESPONDENT

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PARTICIPATION RESPONSE

37.	Jewish Community Center of Somerset County	Yes
38.	Jewish Family Services of North Jersey	Yes
39.	Jewish Federation of South Jersey	No
40.	Jewish Hospital and Rehabilitation Center	
	of New Jersey	Yes
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41.	Mental Health Clinic of Passaic	Yes
42.	Mercer Street Friends Center	Yes
43.	Metuchen – Edison YMCA	No
44.	Middlesex County Association of the Blind	No
45.	Monmouth County SCAT	Yes
46.	Morris Chapter - Red Cross	No
47.	Morris County - Department of Transportation	Yes
	morris county Department of Transportation	105
48.	NRCPL	Yes
49.	North Hudson Chapter Red Cross	N/A
50.	Northern Valley Older Adult Day Care Center	No
51.	NORWESCAP, Inc.	Yes
52.	NORWESCAP Nutrition Program of Elderly	No
2		***
53.	Passaic County Paratransit	Yes
54.	Passaic County RSVP	Yes
55.	Pioneer on Wheels, Inc.	Yes
56.	Project Go/Tri-City Peoples' Corporation	Yes
57.	Ramapo Valley Chapter ACC	No
58.	Ranch Hope, Inc.	Yes
59.	Red Bank Senior Center	No
60.	Retired Senior Volunteer Program of Family	Yes
61.	Robert Wood Johnson Jr. Rehabilitation and	•
	Children's Service	Yes
62.	Salem County Office on Aging	No
63.	Secaucus Municipal Factory Corporation	No
64.	Senior Citizen United Community Services of	
	Camden County, Inc.	Yes
65.	Senior Services Corp., Inc.	Yes
66.	Somebody Cares	Yes
67.	South Amboy Memorial Hospital	No
68.	Southeast Morris Chapter Red Cross	No
69.	Stone Harbor Lions Home for the Blind, Inc.	Yes
70.	Straight and Narrow, Inc.	No
71.	Suburban Essex Nutrition Project	Yes
72.	Township of Berkely Heights	No
73.	Tri Youth Services, Inc.	Yes

Page 3 of 3

	RESPONDENT	PARTICIPATION RESPONSE
74.	Unified Vailsburg Services Organization	Yes
75.	United Cerebral Palsy of	Yee
76.	Monmouth and Ocean County, Inc. United Jewish Community of Bergen County	Yes Yes
77.	United Progress, Inc.	Yes
78.	Visiting Homemaker House Health Aide Service	Yes
79.	West Milford Township	Yes

Warren, McVeigh & Griffin, Inc.

APPENDIX D

FIRST QUESTIONNAIRE RESPONSE SUMMARY

NEW JERSEY TRANSIT

FIRST QUESTIONNAIRE RESPONSE SUMMARY

1. Study Interest Level

- a. Number of Questionnaires Mailed 185
- b. Number of Questionnaires Returned 79

c. Number of Entities Interested in Participating in Study 53

2.	Тур	es of Entities	Total <u>Responses</u>	Interested Responses	Not Interested Responses
	a.	Non-profit	40	28	12
	ь.	Private Non-profit	20	14	7
	c.	Private for Profit	0	ø	0
	d.	Public	<u>18</u>	<u>11</u>	<u>_7</u>
		Total:	79	53	26

3. Insurers of Interested Respondents

a. b.	Insurance Company of North America Selected Risks Insurance Company	10 5
c.	Various Other Insurers	25
d.	No Response	<u>13</u>
	Total:	53

4. Annual Paratransit Insurance Premiums of Interested Respondents

a.	\$0 - \$2,000	16
b.	\$2,001 - \$5,000	9
c.	\$5,001 - \$10,000	9
d.	\$10,001 - \$15,000	5
e.	\$15,001 - \$20,000	2
f.	\$20,001 - \$25,000+	2
g٠	No Response	<u>10</u>
	Total:	53

5. Paratransit Vehicle Insurance Written Separate from Other Vehicle Insurance of Interested Respondents

a.	Yes	8
b.	No No Posponso	34 11
c.	No Response	<u>11</u>
	Total:	53

6. Interested Respondents' Estimated Number of Paratransit Vehicles for 7/1/85-86

a.	1	14
b.	2 - 5	20
c.	6 - 10	3
d.	11 - 20	5
e.	20 - 30	6
f.	30 - 40	4
g.	No Response	_1
	Total:	53

7. Interested Respondents' Estimated Paratransit Passenger Trips for 7/1/85-86

a.	1 - 2,000	20
b.	2,001 - 10,000	11
c.	10,001 - 25,000	5
d.	25,001 - 50,000	4
e.	50,001 - 100,000	4
f.	100,001 - 200,000	2
g.	200,001 or higher	2
h.	No Response	_5
	Total:	53

8. Interested Respondents' Estimated Paratransit Mileage for 7/1/85-86

a.	1 - 10,000	9
b.	10,001 - 50,000	16
c.	50,001 - 100,000	11
d.	100,001 - 300,000	5
e.	300,001 - 500,000	2
f.	500,001 - 1,000,000	3
g.	1,000,001 or higher	ø
ĥ.	No Response	7
	Total:	53

9. Interested Respondents' Perceived Problems With Current Paratransit Vehicle Insurance

a.	None	20	
ь.	Premiums Too High	11	
c.	No Response	19	
d.		aining Insurance Misplaced	1
e.	Inadequate Coverage	5	
	- •		

10. Person Designated to Receive Detailed Follow-up Questionnaire

50
_3

Total:

Warren, McVeigh & Griffin, Inc.

53

APPENDIX E

SECOND QUESTIONNAIRE

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NJ TRANSIT CORPORATION

8 5

Data Form

for

Paratransit Vehicle Insurance Study

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Page 1 of 11

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	TERAL INFORMATION	Yes	No
1.	On what basis to you operate?		
	Demand/Response		
	Prearranged Routes		
2.	What type of passenger assistance do you provide?		
	Loading/Unloading Only Assist Beyond Vehicle		
3.	Do you use volunteer drivers?		
4.	Do you have a driver training program?		
	If yes, please describe	-	•
		-	
5.	Do you have a loss prevention program?		• ••••••
	If yes, please state who coordinates it and describe the program		
6.	Do you have any contractual insurance requirements other than with NJ Transit Corporation?		
	If yes, please describe		
7.	Do you report all claims to your agent/broker?		
	If no, please explain		
8.	Do you feel that your agent/broker handles your claims satisfactorily?		-
	If no, please explain		
9.		-	
	participate in the claim settlement process?		
	If yes, please describe		

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ould you be interested in pooling arrangement	5 ?				
omments:					
lease complete the foll				 broker:	
Firm Name				<u></u>	
Account Manager					
Address					_
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Please list below any o	ther informa	tion or con	nments yo	ou feel wo	uld be h
Please list below any o to this study Please complete the	ther informa	tion or con	nments yo	ou feel wo	uld be h
Please list below any on this study	ther informa	tion or con	on the	ou feel wo	uld be h
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I. EXPOSURE INFORMATION

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Please list information for policy periods beginning prior to 1/1/79 and ending with the current period.

Policy Period (1)	<u>Insurer</u> . (2)	Number of <u>Vehicles</u> (3)	Average Vehicle Seating <u>Capacity</u> (4)	Total Number of Passenger <u>Trips</u> (5)	Total Number of <u>Miles Driven</u> (6)
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Please list all vehicles in use from 1/1/79 to present. Duplicate this page, if necessary.

Date Put	Date Taken Out of Use	Purchase Cost	Year Constructed		
Into Use			,, ,* ,		
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III. CLAIM INFORMATION

For each policy period listed in (1), please provide the claim information listed below, one policy period to a page. Use the latest available information. Make extra copies of this page, if necessary. You may attach loss runs, if available, in lieu of completing pages 5 through 11.

Policy Period:

Date of Evaluation:

Include ALAE with the losses(a).

Date of Alleged Injury/ Accident	Date Alleged Injury/ Accident Reported	Type of Claim(b)	Status of Claim(c)	Paid Losses	Case Reserve for Losses (if open)
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Do the c	ase reserves for	losses include	ALAE?		

Notes:

ь.	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD
c.	Open at date of evaluation	-	0
	Closed at date of evaluation	-	С

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Policy Period:

Date of Evaluation:

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Include ALAE with the losses(a).

Date of Alleged Injury/ Accident	Date Alleged Injury/ Accident Reported	Type of <u>Claim(b)</u>	Status of Claim(c)	Paid Losses	Case Reserve for Losses (if open) (6)
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		•		Yes	No
				105	740
	aid losses includ				
Do the c	ease reserves for	losses include	ALAE?		

Notes:

	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD
c.	Open at date of evaluation Closed at date of evaluation		O C

Policy Period: _

Date of Evaluation: _

Include ALAE with the losses(a).

Date of Alleged Injury/ Accident	Date Alleged Injury/ Accident Reported	Type of Claim(b)	Status of Claim(c)	Paid Losses	Case Reserve for Losses (if open)
(1)	(2)	(3)	(4)	(5)	(6)
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				Yes	No
Do the p	aid losses includ	je ALAE?			
Do the c	ase reserves for	losses includ	e ALAE?		

Notes:

	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD
c.	Open at date of evaluation Closed at date of evaluation		0 C

Policy Period: _

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Date of Evaluation:

Include ALAE with the losses(a).

Date of Alleged Injury/ Accident	Date Alleged Injury/ Accident Reported	Type of Claim(b)	Status of Claim(c)	Paid Losses	Case Reserve for Losses (if open)
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•		-		Yes	No
Do the p	aid losses inclu	de ALAE?			
-	ase reserves for		e ALAE?		

Notes:

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ь.	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD
c.	Open at date of evaluation		0
	Closed at date of evaluation		С

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Policy Period:

Date of Evaluation:

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Include ALAE with the losses(a).

Date of Alleged Injury/ Accident (1)	Date Alleged Injury/ Accident Reported (2)	Type of <u>Claim(b)</u> (3)	Status of Claim(c) (4)	Paid Losses (5)	Case Reserve for Losses (if open) (6)
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				Yes	No
	aid losses includ				
Do the c	ease reserves for	losses include	ALAE?		·

Notes:

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b .	Automobile liability bodily injury		AL BI	
	Automobile liability property damage	-	AL PD	
	Automobile physical damage	-	APD	
c.	Open at date of evaluation	-	0	
	Closed at date of evaluation	-	С	

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Policy Period:

Date of Evaluation:

Include ALAE with the losses(a).

Date of Alleged Injury/ Accident (1)	Date Alleged Injury/ Accident Reported (2)	Type of <u>Claim(b)</u> (3)	Status of <u>Claim(c)</u> (4)	Paid Losses (5)	Case Reserve for Losses (if open) (6)
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Do the	case reserves for	losses include	ALAE?	-	

Notes:

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Ъ.	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD	
	Open at date of evaluation	-	0	
	Closed at date of evaluation		С	

Policy Period:

Date of Evaluation:

Include ALAE with the losses(a).

Date of Alleged Injury/ <u>Accident</u> (1)	Date Alleged Injury/ Accident Reported (2)	Type of <u>Claim(b)</u> (3)	Status of Claim(c) (4)	Paid Losses (5)	Case Reserve for Losses (if open) (6)		
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				Yes	No		
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	Do the paid losses include ALAE?						
Do the c	Do the case reserves for losses include ALAE?						

Notes:

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b .	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD
c.	Open at date of evaluation Closed at date of evaluation		0 C

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Policy Period: _

Date of Evaluation:

Include ALAE with the losses(a).

Date of Alleged Injury/ Accident	Date Alleged Injury/ Accident Reported	Type of Claim(b)	Status of Claim(c)	Paid Losses	Case Reserve for Losses (if open)
(1)	(2)	(3)	(4)	(5)	(6)
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Do the c	ase reserves for	losses include	ALAE?	حسبتسويتين	

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Ь.	Automobile liability bodily injury Automobile liability property damage Automobile physical damage	-	AL BI AL PD APD
c.	Open at date of evaluation Closed at date of evaluation		0 C

APPENDIX F

SECOND QUESTIONNAIRE RECIPIENTS

APPENDIX F

NEW JERSEY TRANSIT

SECOND QUESTIONNAIRE RECIPIENTS

- 1. Archway Programs
- 2. Association for Advancement of Mentally Handicapped
- 3. Association for Retarded of Hunterdon County
- 4. Association for Retarded Citizens of Union County
- 5. Atlantic Mental Health Center, Inc.
- 6. Bergen County Garage
- 7. Cape May County Department of Transportation
- 8. Catholic Welfare Bureau
- 9. Cerebral Palsy Association of Middlesex County
- 10. Cerebral Palsy of Essex & West Hudson
- 11. Community Services, Inc.
- 12. Concerned Parents for Head Start
- 13. County of Atlantic
- 14. County of Burlington
- 15. County of Middlesex
- 16. County of Ocean
- 17. East Bergen Regional Council of Mayors
- 18. Family Guidance Center of Warren County
- 19. Family Services of Burlington County
- 20. Five Town Regional Dial-a-Ride
- 21. Gloucester County Planning Department
- 22. Goodwill Industries of New Jersey, Inc.
- 23. Harbor House St. Joseph's Hospital and Medical Center
- 24. Hudson County Mental Health Association
- 25. Hudson Unit, NJARC
- 26. Hughes Plumer & Associates
- 27. Hunterdon County YMCA
- 28. Jewish Community Center of Somerset County
- 29. Jewish Family Service of North Jersey
- 30. Jewish Hospital and Rehab Center of New Jersey
- 31. Mental Health Clinic of Passaic
- 32. June Memolo
- 33. Mercer Street Friends Center
- 34. Monmouth County SCAT
- 35. Morris County DOT
- 36. Northward Educational & Cultural Center
- 37. NORWESCAP, Inc.
- 38. Occupational Center of Hudson County
- 39. Passaic County, RSVP
- 40. Passaic County Transportation
- 41. Pioneer on Wheels, Inc.
- 42. Retired Senior Volunteer Program of Family & Children's Service
- 43. Ranch Hope, Inc.
- 44. Robert Wood Johnson, Jr.
- 45. Senior Citizens United Community Services
- 46. Senior Services Corporation, Inc.

Warren, McVeigh & Griffin, Inc.

- 47. Norman Smith, NRCPL
- 48. Social Service of Englewood
- 49. Somebody Cares, Inc.
- 50. Stone Harbor Lions Home for the Blind, inc.
- 51. Suburban Essex Nutrition Project
- 52. Tri City Peoples Corporation
- 53. Tri County Youth Services, Inc.
- 54. United Cerebral Palsy League of Union County
- 55. United Cerebral Palsy of Manmouth & Ocean County, Inc.
- 56. United Jewish Community of Bergen County
- 57. United Progress, Inc.
- 58. United Vailsburg Services Organization
- 59. West Hudson County Council for the Handicapped
- 60. West Milford Township

APPENDIX G

SECOND QUESTIONNAIRE RESPONDENTS

APPENDIX G

NEW JERSEY TRANSIT

SECOND QUESTIONNAIRE RESPONDENTS

- 1. Association for Retarded Citizens of Hunterdon County
- 2. Association for Retarded Citizens Hudson Unit
- 3. Association for Retarded Citizens Union County
- 4. Atlantic Mental Health Center
- 5. Family Guidance Center of Warren County
- 6. Hudson County Mental Health Academy House
- 7. The Jewish Federation of Somerset County
- 8. NORWESCAP
- 9. Pioneer on Wheels
- 10. Senior Citizens United Community Services
- 11. St. Joseph's Hospital and Medical Center
- 12. Stone Harbor Lions Home for the Blind, Inc.

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APPENDIX H

SECOND QUESTIONNAIRE RESPONSE SUMMARY

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APPENDIX H

NEW JERSEY TRANSIT

SECOND QUESTIONNAIRE RESPONSE SUMMARY

1.	On what basis do you operate?	Yes	<u>No</u>
	Demand/Response Prearranged Routes	8 10	4 2
2.	What type of passenger assistance do you provide?		
	Loading/Unloading Only Assist Beyond Vehicle	9 8	2 3
3.	Do you use volunteer drivers?	1	11
4.	Do you have a driver training program?	7	5
5.	Do you have a loss prevention program?	3	9
6.	Do you have any contractual insurance requirements other than with NJ Transit Corporation?	6	6
7.	Do you report all claims to your agent/broker?	12*	0
8.	Do you feel that your agent/broker handles your claims satisfactorily?	12*	0
9. `	After you report a claim to your agent/broker, do you participate in the claim settlement process?	2	10 *
10.	If pooling of paratransit vehicle risks is deemed advantageous, would you be interested in participating in the management of the pooling arrangements?	8**	4

^{*} Figure includes two agencies which have had no claims.

^{**} Figure includes three "maybe" responses.