

**CERTIFICATION  
OF  
NEW JERSEY TURNPIKE AUTHORITY**

I, John M. Keller, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such, Executive Director certify that the attached copy of PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY is a true and correct copy of the Minutes of the June 26, 2018 Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority this 26th day of June, 2018.

ATTEST:

Kim Schurman  
Kim Schurman  
Secretary to the Authority

John M. Keller  
John M. Keller  
Executive Director

Corporate Seal

Date: June 26, 2018

**Received in the Governor's Office June 27, 2018  
(hand delivered)**

Received by:

Courtney Sudek      [Signature]  
Print Name      Signature

Veto Period Ends:

July 12, 2018  
(Write in the date the veto period ends)



**PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY  
BOARD OF COMMISSIONERS**

**Tuesday, June 26, 2018**

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Chair Diane Gutierrez-Scaccetti called the meeting of the Authority's Board of Commissioners (the Board) into session in the Executive Boardroom of the Authority's Headquarters Building at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:01 A.M.

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**PLEDGE OF ALLEGIANCE**

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**PRESENT**

Present were Chair Diane Gutierrez-Scaccetti (left at 9:15 a.m.), Vice Chairman Ronald Gravino, Treasurer Michael DuPont, Commissioner Raymond Pocino, Commissioner Ulises Diaz, Commissioner John Minella and Commissioner Raphael Salerno. The meeting commenced at 9:01 A.M.

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**ALSO PRESENT**

Executive Director John Keller, Deputy Executive Director James Carone, Chief Financial Officer Donna Manuelli; Deputy Chief Engineer, Design Larry Williams; Chief Information Officer Jose Dios; Acting General Counsel Ann Christine Monica; Director of Human Resources Mary-Elizabeth Garrity; Acting Director of Internal Audit Donna Wilser, Director of Maintenance Kenneth McGoldrick; Deputy Director of Operations Kevin Dunn; Director of Procurement and Materials Management Andrea Ward; Director of Tolls John Pagliarulo; Director of Community and Government Relations Shawn Taylor; New Jersey State Police Major Ernie Giampietro, State Police Troop D; and Secretary to the Authority Kim Schurman.

Also present were: Outside Counsel Chris Paldino, Esq., of Chiesa, Shahinian & Giantomasi, Governors' Authorities Unit Representative Lauren Nathan-LaRusso, additional individuals consisting of other NJTA employees; interested organizations; and the general public. No media was present.

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**NOTICE OF MEETING**

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to at least two newspapers and notice has been forwarded to the Secretary of State, Trenton, New Jersey. In addition, notice of said meeting has been and is being displayed in the main lobby of the Authority's Administration Headquarters in Woodbridge.

**Secretary to the Authority Schurman takes Roll Call and the Following Were Present:**

1. Chair Gutierrez-Scaccetti (left at 9:15 a.m.)
2. Vice Chairman Gravino
3. Treasurer DuPont
4. Commissioner Pocino
5. Commissioner Diaz
6. Commissioner Minella
7. Commissioner Salerno

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**ACTION ON MINUTES**

The Secretary to the Authority reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Philip D. Murphy received the proceedings of the regular meeting of May 22, 2018; he did not exercise his power to veto any items in those minutes.

Upon motion made by Treasurer DuPont seconded by Commissioner Diaz the minutes of the meeting was unanimously approved.

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**ROLL CALL**

| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
|-------------------------|---------|--------|--------|------|---------|---------|
| YES                     | YES     | YES    | YES    | YES  | YES     | YES     |

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**RECUSALS**

The Secretary to the Authority reported recusals or abstentions submitted for the record:

- Vice Chairman Gravino is recused on Item 144 for Employment Practices
- Treasurer DuPont is recused on item 126
- Commissioner Pocino is recused on items 128 through 137
- Commissioner Pocino is recused on item 144 for Bond/Tax Counsel
- Commissioner Diaz is recused on item 144 for Employment Practices
- Commissioner Salerno is recused on item 144 for Authority Counsel

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**PUBLIC COMMENT**

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None

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**COMMISSIONERS COMMENTS**

Chair Gutierrez-Scaccetti advised the Board that Agenda Item 144-06-2018 would be moved to the beginning of the agenda while we have a full Board present.

Director of Procurement and Materials Management Andrea Ward requested approval of item number 144-06-2018. Moved is the item as follows:

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144-06-2018



In a memorandum dated June 26, 2018, Authority Counsel, Authority Counsel (Conflicts) and Special Counsels, Various Law Firms, RM-138879, Amount: \$6,500,000.00, was approved.

The New Jersey Turnpike Authority ("Authority") issued a request for qualifications ("RFQ") for Authority Counsel, Authority Counsel (Conflicts), and Special Counsels for up to seven practice areas (collectively "Counsels"). These Counsels will assist the Law Department in providing legal advice and advocacy for the Authority. Specialized practice areas included, but are not limited to the following: 1) Litigation, 2) Bond/Tax Counsel, 3) Employment Practices and Labor Relations, 4) Insurance, 5) Intellectual Property, 6) Police Protective and 7) Collections. The terms of the contracts are for a period of two (2) years with the option to extend for two additional one-year terms at the discretion of the Authority.

The RFQ was advertised in the Star Ledger, the Asbury Park Press, the New Jersey Law Journal, and posted on the websites of the Authority and the State of New Jersey. In addition, 76 law firms listed on the Authority's vendor database were notified of the procurement. On May 11, 2018, the Authority received Qualifications from the 26 firms listed in Exhibit "A" attached hereto.

An Evaluation Committee ("Committee"), established by the Executive Director, consisted of the Deputy Executive Director, Director of Human Resources, and Deputy Director of Procurement and Materials Management. The Acting General Counsel and the Director of Procurement and Materials Management served as non-voting members of the Committee.

The RFQ stated clearly that the number of firms receiving specific awards would be determined by the Committee after the completion of its evaluation of all the Responses received. Furthermore, the Authority reserved the right to make no recommendation(s) if same was deemed appropriate by the Committee. Set hourly rates for partners (\$200), associates (\$150) and legal assistants (\$90) were set forth in the RFQ.

The Committee reviewed the twenty-six (26) Responses submitted. This review was extensive, incorporating the general information regarding each firm's profile and experience, as well as the qualifications and experience for each firm in the individual practice area(s) for which they had responded. The Committee scored and ranked each Response based on the evaluation criteria set forth in the RFQ. The top ranked firms were invited for oral presentations on May 30, May 31 and June 4, 2018. Based on the written and oral presentations, the Committee then compiled a report that details the evaluation process and sets forth its findings and recommendations.

The Committee determined that for Authority Counsel, the top firm is DeCotiis, Fitzpatrick, Cole & Giblin, LLP will serve as General Counsel and Sills Cummis & Gross, will serve as Co-General Counsel. This eliminates the need for separate conflicts counsel. Furthermore, the Committee determined that separate Counsel would not be necessary for

Authority Counsel (Conflicts), Intellectual Property and Police Protective since the firms that submitted the Responses for Authority Counsel were highly competent in those areas. Therefore, those three (3) practice areas have been incorporated into Authority Counsel.

Below is the list of those firms the Committee recommends, after a thorough review of all Qualifications and oral presentations, for awards of Authority Counsel and Special Counsels:

| Company                                                      | Authority Counsel | Litigation | Bond/Tax Counsel | Employment Practices | Insurance | Collections |
|--------------------------------------------------------------|-------------------|------------|------------------|----------------------|-----------|-------------|
| Chiesa, Shahinian & Giantomasi PC - West Orange, NJ          |                   | ✓          |                  |                      |           |             |
| Connell Foley LLP - Jersey City, NJ                          |                   |            | ✓                |                      |           |             |
| DeCotiis, Fitzpatrick, Cole & Giblin, LLP - Teaneck, NJ      | ✓                 |            |                  |                      |           |             |
| Genova Burns LLC - Newark, NJ                                |                   |            |                  | ✓                    |           |             |
| McElroy, Deutsch, Mulvaney & Carpenter, LLP - Morristown, NJ |                   |            |                  | ✓                    |           |             |
| McManimon, Scotland, & Baumann, LLC - Roseland, NJ           |                   |            | ✓                |                      |           |             |
| Pashman Stein Walder Hayden - Hackensack, NJ                 |                   |            |                  |                      | ✓         |             |
| Shain Schaffer PC - Bernardsville, NJ                        |                   |            |                  |                      |           | ✓           |
| Sills Cummis & Gross - Newark, NJ                            | ✓                 |            |                  |                      |           |             |
| Wilentz, Goldman & Spitzer, P.A. - Woodbridge, NJ            |                   |            | ✓                |                      |           |             |

This professional services procurement was conducted in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.1(b), Executive Order No. 37 (Corzine 2006), and Executive Order No. 26 (Whitman 1994). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardees pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award two-year contracts to each of the firms as stated above in an aggregate amount not to exceed \$6,500,000.00 for Authority Counsel and Special Counsels. Each firm shall be compensated at the rates as set forth in the RFQ. Authorization is further requested for the Executive Director to approve each of the two (2) optional one-year extensions upon satisfactory performance by the firms, subject to funding availability at the time of service. It is also requested that the Executive Director be authorized to take such actions and to execute any and all documents that may be deemed necessary and appropriate to further the intent and purpose of the authorizations stated herein.

## EXHIBIT A – List of Law Firms that submitted Qualifications

| Company                                     | Authority Counsel | Counsel (Conflicts) | Litigation | Bond/Tax Counsel | Employment Practices | Insurance | Intellectual Property | Police Protective | Collections |
|---------------------------------------------|-------------------|---------------------|------------|------------------|----------------------|-----------|-----------------------|-------------------|-------------|
| Archer & Greiner, P.C.                      | ✓                 | ✓                   | ✓          | ✓                | ✓                    | ✓         | ✓                     | ✓                 | ✓           |
| Bathgate, Wegener & Wolf, P.C.              |                   | ✓                   | ✓          |                  | ✓                    | ✓         |                       |                   |             |
| Capehart & Scatchard, P.A.                  | ✓                 | ✓                   |            | ✓                | ✓                    |           |                       |                   |             |
| Chasan Lamparello Mallon & Cappuzzo, PC     | ✓                 | ✓                   | ✓          |                  | ✓                    |           |                       |                   |             |
| Chiesa, Shahinian & Giantomasi PC           | ✓                 |                     | ✓          | ✓                | ✓                    |           | ✓                     | ✓                 |             |
| Connell Foley LLP                           | ✓                 |                     |            | ✓                |                      |           |                       |                   |             |
| Decotiis, Fitzpatrick, Cole & Giblin, LLP   | ✓                 |                     | ✓          | ✓                | ✓                    | ✓         | ✓                     | ✓                 |             |
| Florio Kenny Raval, L.L.P.                  | ✓                 | ✓                   | ✓          |                  | ✓                    | ✓         |                       | ✓                 |             |
| Gebhardt & Kiefer, PC                       |                   | ✓                   | ✓          |                  | ✓                    |           |                       | ✓                 |             |
| Genova Burns LLC                            | ✓                 |                     | ✓          |                  | ✓                    |           | ✓                     |                   |             |
| Gluck Walrath LLP                           |                   |                     | ✓          | ✓                | ✓                    |           |                       | ✓                 |             |
| Herold Law                                  |                   |                     |            |                  |                      | ✓         |                       |                   |             |
| Hill Wallack LLP                            |                   |                     | ✓          | ✓                | ✓                    | ✓         |                       | ✓                 | ✓           |
| Hoagland, Longo, Moran, Dunst & Doukas, LLP |                   |                     | ✓          |                  |                      |           |                       |                   |             |
| Kaufman Semeraro & Leibman LLP              |                   | ✓                   | ✓          |                  | ✓                    |           |                       | ✓                 |             |
| King Kitrick Jackson & McWeeney, LLC        |                   |                     | ✓          |                  |                      | ✓         |                       | ✓                 |             |
| McElroy, Deutsch, Mulvaney & Carpenter, LLP |                   | ✓                   |            |                  | ✓                    |           |                       |                   |             |
| McManimon, Scotland, & Baumann, LLC         | ✓                 |                     |            | ✓                |                      |           |                       |                   |             |
| Morgan Melhuish Abrutyn                     |                   |                     | ✓          |                  | ✓                    |           |                       | ✓                 | ✓           |
| Pashman Stein Walder Hayden                 | ✓                 | ✓                   | ✓          |                  | ✓                    | ✓         |                       | ✓                 |             |
| Schachter Portnoy, LLC                      |                   |                     |            |                  |                      |           |                       |                   | ✓           |
| Shain Schaffer PC                           | ✓                 | ✓                   | ✓          |                  | ✓                    | ✓         |                       | ✓                 | ✓           |
| Sills Cummis & Gross                        | ✓                 |                     | ✓          |                  | ✓                    | ✓         | ✓                     |                   |             |
| Tressler LLP                                |                   |                     | ✓          |                  | ✓                    |           |                       |                   |             |
| Waters, McPherson McNeill, P.C.             | ✓                 | ✓                   | ✓          | ✓                | ✓                    | ✓         | ✓                     |                   | ✓           |
| Wilentz, Goldman & Spitzer, P.A.            | ✓                 | ✓                   | ✓          | ✓                | ✓                    | ✓         | ✓                     | ✓                 |             |

On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board approved item number 144-06-2018, Decotiis, Fitzpatrick, Cole & Giblin, LLP, Teaneck, NJ for Authority Counsel; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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**ROLL CALL**

**AUTHORITY COUNSEL**

|                         |         |        |        |      |         |         |
|-------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| YES                     | YES     | YES    | YES    | YES  | YES     | RECUSED |

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On motion by Treasurer DuPont and seconded by Commissioner Diaz the Board approved item number 144-06-2018, Sills Cummis & Gross, Newark, NJ for Co-General Counsel; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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**ROLL CALL**

**CO-GENERAL COUNSEL**

|                         |         |        |        |      |         |         |
|-------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| YES                     | YES     | YES    | YES    | YES  | YES     | YES     |

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On motion by Treasurer DuPont and seconded by Commissioner Diaz the Board approved item number 144-06-2018, Chiesa, Shahinian & Giantomasi PC, West Orange, NJ for Litigation; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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**ROLL CALL**

**LITIGATION**

|                         |         |        |        |      |         |         |
|-------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| YES                     | YES     | YES    | YES    | YES  | YES     | YES     |

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On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board approved item number 144-06-2018, Connell Foley LLP, Jersey City, NJ, McManimon, Scotland, & Baumann, LLC, Roseland, NJ, Wilentz, Goldman & Spitzer, P.A., Woodbridge, NJ for Bond/Tax Counsel; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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**ROLL CALL**

**BOND TAX COUNSEL**

|                         |         |        |         |      |         |         |
|-------------------------|---------|--------|---------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO  | DIAZ | MINELLA | SALERMO |
| YES                     | YES     | YES    | RECUSED | YES  | YES     | YES     |



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On motion by Treasurer DuPont and seconded by Commissioner Minella, the Board approved item number 144-06-2018, Genova Burns LLC, Newark, NJ and McElroy, Deutsch, Mulvaney and Carpenter, LLP, Morristown, NJ for Employment Practices; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

EMPLOYMENT PRACTICES

|                         |         |        |        |         |         |         |
|-------------------------|---------|--------|--------|---------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ    | MINELLA | SALERMO |
| YES                     | RECUSED | YES    | YES    | RECUSED | YES     | YES     |

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On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board approved item number 144-06-2018, Pashman Stein Walder Hayden, Hackensack, NJ for Insurance; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

INSURANCE

|                         |         |        |        |      |         |         |
|-------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| YES                     | YES     | YES    | YES    | YES  | YES     | YES     |

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On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board approved item number 144-06-2018, Shain Schaffer PC, Bernardsville, NJ for Collections; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

COLLECTIONS

|                         |         |        |        |      |         |         |
|-------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| YES                     | YES     | YES    | YES    | YES  | YES     | YES     |

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Chair Gutierrez-Scaccetti left the meeting at 9:15 a.m.

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HUMAN RESOURCES

Director of Human Resources Mary-Elizabeth Garrity requested approval of item number 126-06-2018. Moved is the item as follows:

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126-06-2018

Human Resources Director Mary Elizabeth Garrity submitted the Personnel Agenda, dated June 26, 2018, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Commissioner Pocino and seconded by Commissioner Diaz employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

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**ROLL CALL**

|                     |         |         |        |      |         |         |
|---------------------|---------|---------|--------|------|---------|---------|
| GUTIERREZ-SCACCETTI | GRAVINO | DuPONT  | POCINO | DIAZ | MINELLA | SALERMO |
| ABSENT              | YES     | RECUSED | YES    | YES  | YES     | YES     |

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**LAW**

Acting General Counsel Ann C. Monica requested approval of item number 127-06-2018. Moved is the item as follows:

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**127-06-2018**

In a memorandum dated June 7, 2018, Request for Authorization to Appoint a Replacement Committee Member to the New Jersey Turnpike Authority Employees' Deferred Compensation Plan Administrative Committee, was approved.

By Agenda Item 403-12-2016, the Commissioners of the Authority authorized the adoption of a restated New Jersey Turnpike Authority Employees' Deferred Compensation Plan (the "Deferred Compensation Plan"), which became effective January 1, 2017. Section 8.01 of the Deferred Compensation Plan provides that the Board appoint a Plan Administrator (currently the Authority's Director of Human Resources, Mary Elizabeth Garrity) and an Administrative Committee consisting of five (5) members. Pursuant to the terms of the Deferred Compensation Plan, the Administrative Committee is responsible for selecting and monitoring the investment options available under the Deferred Compensation Plan, and adopting ministerial amendments thereto. Additionally, subject to Board approval, the Administrative Committee may recommend a third-party administrator to perform certain administrative services, and may recommend a service provider to provide investment options for the Deferred Compensation Plan.

One of the members of the Administrative Committee needs to be replaced, due to an employee departure. The Administrative Committee currently consists of the Authority's Director of Human Resources, the Senior Benefits Manager, the Chief Financial Officer, and a Law Department attorney. To fill the vacancy created by the employee's departure and comply with the Deferred Compensation Plan, it is requested that the Authority's Deputy Executive Director, James Carone, be appointed to the Administrative Committee.

Therefore, authorization is requested to appoint the Deputy Executive Director to the Administrative Committee, as set forth above. It is further recommended that the Executive Director be authorized to take such actions, execute such documents, and do all things necessary to effectuate the intent of this recommendation.

On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board unanimously approved item number 127-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

|                     |         |        |        |      |         |         |
|---------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| ABSENT              | YES     | YES    | YES    | YES  | YES     | YES     |

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ENGINEERING

Deputy Chief Engineer, Design, J. Lawrence Williams requested approval of item numbers 128-06-2018 through 135-06-2018. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS-AWARD OF CONTRACTS

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128-06-2018

In a document dated May 24, 2018, Recommendation to Award Contract No. T100.482, New Jersey Turnpike, Joseph M. Sanzari, Inc., Pier Reconstruction, Structure No. W115.36, Ridgefield Borough, Bergen County, RM-140174, Budget Code: 080C00023, Funding Allocation: \$ 3,500,000.00 FY 2018, \$ 6,374,996.25 FY 2019, Amount: \$9,874,996.25, was approved.

This contract provides for the staged reconstruction of five (5) piers and the removal of post-tensioning devices and reconstruction of two (2) additional piers at Str. No. W115.36, Westerly Alignment over the Hackensack River. Construction is scheduled for completion in December 2019.

Nine bid proposals were received on May 22, 2018 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$9,874,996.25 may be compared to the Engineer's Estimate in the amount of \$11,138,332.50. The bid was significantly lower than the Engineer's Estimate in part due to the contractor's familiarity of the type of work being performed. The low bidder, Joseph M. Sanzari, Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T100.482 be awarded to the low bidder, Joseph M. Sanzari, Inc. of Hackensack, New Jersey, in the amount of \$9,874,996.25 which is allocated as follows: \$3,500,000.00 for FY 2018 and \$6,374,996.25 for FY 2019. This award is

contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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129-06-2018

In a document dated June 7, 2018, Recommendation to Award Contract No. P500.493, Garden State Parkway, Shorelands Construction Inc., Interchange 117 Toll Utility Building Rehabilitation, Hazlet Township, Monmouth County, RM-140760, Budget Code: 080C00001, Funding Allocation: \$600,000.00 FY 2018, \$851,300.90, FY2019, Amount: \$1,451,300.90, was approved.

This contract involves renovation of the existing Toll Utility Building to restore restroom and breakroom facilities for Toll staff, rehabilitate mechanical and electrical systems subsequent to recent storm damage and replace the failed stand-by generator with a natural gas fired generator. EZ-Pass equipment located within the building will be maintained during construction. All work is expected to be completed by the summer of 2019.

Two bid proposals were received on June 5, 2018 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$1,451,300.90 may be compared to the Engineer's Estimate in the amount of \$1,260,800.00. The bid was significantly higher than the Engineer's Estimate due to a higher cost for electrical work likely due to space constraints and restricted work limits to maintain the active toll plaza. The low bidder, Shorelands Construction Inc. has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. P500.493 be awarded to the low bidder, Shorelands Construction Inc. of Monmouth Beach, New Jersey, in the amount of \$1,451,300.90 which is allocated as follows: \$600,000.00 FY 2018 and \$851,300.90 for FY 2019. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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130-06-2018

In a document dated June 6, 2018, Recommendation to Award Contract No. P700.470, Garden State Parkway, Aurora Environmental, Inc., Underground Storage Tank (UST), Removal and Replacement Milepost 13.0 to 67.7, Parkway Maintenance District 1, 2 and 3, RM-141346, Budget Code: 040C00003, Amount: \$1,625,492.00, was approved.

This contract will provide for removal and installation of Underground Storage Tanks (USTs) associated with fueling operations at Maintenance Districts PMD 1 Swanton, PMD 2 White Horse and PMD 3 Ocean on the Garden State Parkway. This work includes removal of single-wall fiberglass tanks and installation of double-wall fiberglass tanks, as well as replacement of pumps, sensors, piping, sumps, spill buckets, leak detection monitoring consoles and all ancillary equipment for a complete fuel distribution system. All work is expected to be completed by December 2018.

Two bid proposals were received on May 15, 2018 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$1,625,492.00 may be compared to the second low bidder in the amount of \$ 1,710,770.00. The bids were significantly higher than the Engineer's Estimate in the amount of \$1,379,903.00 due to the cost of sheeting, mobilization between sites, and temporary fueling setup and breakdown costs at all sites. The low bidder, Aurora Environmental, Inc. has not performed work for the Authority; however is prequalified to complete this contract.

It is, therefore, recommended that Contract No. P700.470 be awarded to the low bidder, Aurora Environmental, Inc. of Union Beach, New Jersey, in the amount of \$1,625,492.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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ORDER FOR PROFESSIONAL SERVICES (OPS)

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131-06-2018

In a document dated June 8, 2018, Recommendation to Issue Order for Professional Services No. T3694, New Jersey Turnpike, Stantec Consulting Services, Inc., Design Services for Contract No. T300.489, Interchange 18E Express E-ZPass and 16E Improvements, RM-141549, Budget Code: 080C00028, Funding Allocation: \$300,000.00 FY 2018, 960,000.00 FY 2019, \$350,000.00 FY 2010, Amount: \$1,610,000.00, was approved.

This Order for Professional Services will provide preliminary and final design engineering and permitting services as necessary, to implement two (2) Express E-ZPass toll collection lanes in the southbound and northbound directions at New Jersey Turnpike Interchange 18E Toll Plaza on the Eastern Spur in the Township of Secaucus, Hudson County (Milepost 112.3). This project will also improve existing traffic operations at Interchange 16E. Anticipated work for this OPS includes toll plaza canopy and toll booth demolition, toll collection equipment modifications; toll plaza electrical and communications work, approach roadway and striping modifications, ground mounted and overhead signing improvements, drainage, permitting, and post design services.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and twenty two (22) engineering firms were prequalified and eligible under Profile Codes: A250 – Fully Controlled Access Highways; and A256 – Toll Plaza (site, islands, tunnels, canopy). Two firms submitted EOIs by the closing date of May 11, 2018.

Based on language provided in the Authority's Regulation N.J.A.C. 19:9-2.8 which states: "For all projects, if fewer than three EOIs are deemed complete, the EOI solicitation may be rewritten and/or re-solicited, or the procurement may continue with fewer than three firms, as determined by the Executive Director, in consultation with the Director." Authorization was granted to continue with the evaluation of the two EOIs received. Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from these two firms. The firms in the order of ranking are: 1) Stantec Consulting Services, Inc. and 2) Gannett Fleming, Inc. The fee submitted by Stantec Consulting Services, Inc. has been reviewed and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T3694 be issued to the firm of Stantec Consulting Services, Inc. of Rochelle Park, New Jersey, in the amount of \$1,610,000.00 allocated as follows: \$300,000.00 for FY 2018, \$960,000.00 for FY 2019, and \$350,000.00 for FY 2020. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.8 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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132-06-2018

In a document dated June 7, 2018, Recommendation to Issue Order for Professional Services No. P3695, Garden State Parkway, Gannett Fleming, Inc., Design Services for PNC Bank Arts Center Improvements, RM-140769, Budget Code: 080C27033, Amount: \$3,675,000.00, was approved.

In accordance with the Authority's agreement with Live Nation, this Order for Professional Services will provide for design services and preparation of contract documents for bathroom replacements, concession and miscellaneous building renovations, fire and security upgrades and amphitheater improvements.

This assignment is classified as a "Complex Project" since the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and twenty-three (23) engineering firms were prequalified and eligible under Profile Codes: A060 – Architecture: New Buildings and A061 – Architecture: Renovations. Two firms submitted EOIs by the closing date of April 23, 2018.

Based on language provided in the Authority's Regulation N.J.A.C. 19:9-2.8 which states: "For all projects, if fewer than three EOIs are deemed complete, the EOI solicitation may be rewritten and/or re-solicited, or the procurement may continue with fewer than three firms, as determined by the Executive Director, in consultation with the Director." Authorization was granted to continue with the evaluation of the two EOIs received. Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from these two firms. The firms in the order of ranking are: 1) Gannett Fleming, Inc. and 2) Baker International, Inc. The original fee submitted by Gannett Fleming, Inc. in the amount of \$4,135,000.00 has been negotiated to \$3,675,000.00, which is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P3695 be issued to the firm of Gannett Fleming, Inc. of Piscataway, New Jersey, in an amount not to exceed \$3,675,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.8 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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133-06-2018

In a document dated June 5, 2018, Recommendation to Issue Order for Professional Services No. T3688, New Jersey Turnpike, KS Engineers, P.C., Supervision of Construction Services for Contract No. T100.482, Pier Reconstruction, Structure No. W115.36, Ridgefield Borough, Bergen County, RM-140214, Budget Code: 080C00023, Funding Allocation: \$ 540,000.00 FY 2018, \$1,190,000.00 FY 2019, \$ 70,200.00 FY 2020, Amount: \$1,800,200.00, was approved.

This Order for Professional Services will provide supervision of construction services for Contract No. T100.482. These services include construction inspection, material testing, record keeping, preparation of payment estimates and other services required to ensure compliance with the contract documents.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and forty-four (44) engineering firms were prequalified and eligible under Profile Code: B156, Bridge Repair Inspection. Five firms submitted EOIs by the closing date of April 10, 2018.

Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from the top three technically ranked firms. The firms in the order of ranking are: 1) KS Engineers, P.C.; 2) Jacobs Engineering Group Inc. and 3) Gannett Fleming. The fee submitted by KS Engineers, P.C. in the amount of \$2,051,960.00 has been negotiated to \$1,800,207.50, which is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T3688 be issued to the firm of KS Engineers, P.C. of Newark, New Jersey, in an amount not to exceed \$1,800,200.00 allocated as follows: \$540,000.00 for FY 2018; \$1,190,000.00 for FY 2019 and \$70,200.00 for FY 2020. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.25 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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134-06-2018

In a document dated June 1, 2018, Recommendation to Issue Order for Professional Services No. P3696, Garden State Parkway, McCormick Taylor. Design Services for



**Contract Nos. P200.491 and P200.492, Culvert Rehabilitation Milepost 111.5 and Milepost 117.4, and Supervision of Construction Services for Contract No. P200.490, Culvert Cleaning Milepost 111.5, RM-140771, Budget Code: 030C00001E, Funding Allocation: \$900,000.00 FY 2018, 1,030,000.00 FY 2019, \$50,000.00 FY 2020, Amount: \$1,980,000.00,**  
was approved.

This Order for Professional Services will provide preliminary and final design engineering and permitting services, as necessary, for the design of structural rehabilitation of the culverts located at Garden State Parkway (Parkway) Mileposts 111.5 and 117.4, design of repairs/replacement of adjacent drainage structures, non-NBIS culvert inspections, and post design services. These services also include Construction Supervision Services for Contract No. P200.490 Culvert Cleaning, Milepost 111.5.

This assignment is classified as a "Simple Project" based on the scope of work being clearly defined and not likely to change during the course of the project, and the cost not exceeding \$2,000,000.00. The solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and thirty-three (33) engineering firms were prequalified and eligible under Profile Codes: A250: Fully Controlled Access Highways, A265: Roadway Storm Water Collection Systems, and B153: Roadway Construction Inspection. Two firms submitted EOIs by the closing date of April 27, 2018.

Based on language provided in the Authority's Regulation N.J.A.C. 19:9-2.8 which states: "For all projects, if fewer than three EOIs are deemed complete, the EOI solicitation may be rewritten and/or re-solicited, or the procurement may continue with fewer than three firms, as determined by the Executive Director, in consultation with the Director." Authorization was granted to continue with the evaluation of the two EOIs received. Subsequent to the scoring of EOIs by the Review Committee, Fee Proposals were requested from these two firms. The firms in the order of ranking are: 1) McCormick Taylor and 2) Michael Baker International. The fee submitted by McCormick Taylor has been reviewed and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. P3696 be issued to the firm of McCormick Taylor of Mount Laurel, New Jersey, in the amount of \$1,980,000.00 allocated as follows: \$900,000.00 for FY 2018, \$1,030,000.00 for FY 2019, and \$50,000.00 for FY 2020. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.8 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the



Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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**ACKNOWLEDGE REPORTS OF**

**ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY**

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135-06-2018

**Acknowledge Reports of Engineering Expenditures Under Delegated Authority**

- Construction Contract Progress Summary
- Change Order Summary
- Utility Order Report

On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board unanimously approved item nos. 128-06-2018 through 134-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 135-06-2018 and received same for file.

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**ROLL CALL**

|                     |         |        |         |      |         |         |
|---------------------|---------|--------|---------|------|---------|---------|
| GUTIERREZ-SCACCETTI | GRAVINO | DuPONT | POCINO  | DIAZ | MINELLA | SALERMO |
| ABSENT              | YES     | YES    | RECUSED | YES  | YES     | YES     |

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**MAINTENANCE**

Director of Maintenance, Kenneth McGoldrick requested approval of item number 136-06-2018 and 137-06-2018. Moved are the items as follows:

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**FINAL ACCEPTANCES**

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136-06-2018

In a document dated June 7, 2018, All work performed on the construction contract listed below has been completed in accordance with the contract documents and to the satisfaction of the Maintenance Department. Accordingly, it is recommended that this contract be deemed complete and approved for Final Acceptance. The table below includes pertinent Change Order and financial information including the final payment amount due the Contractor upon Final Acceptance, was approved.

| Contract No. | Contractor                      | Award Total Amount | Number of Change Orders | Additions/ Reductions | Final Total Contract Amount | Final Payment Amount |
|--------------|---------------------------------|--------------------|-------------------------|-----------------------|-----------------------------|----------------------|
| P200.374     | J. Fletcher Creamer & Son, Inc. | \$5,833,091.00     | 7                       | \$971,262.70          | \$6,804,353.70              | \$136,087.15         |

|       |  |  |  |  |  |              |
|-------|--|--|--|--|--|--------------|
| Total |  |  |  |  |  | \$136,087.15 |
|-------|--|--|--|--|--|--------------|

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Director of Maintenance. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractor has certified that there are no liens outstanding against the Contractor. Accordingly, it is recommended that the contract listed above be accepted and final payment in the amounts shown above be made to the Contractor.

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**ACKNOWLEDGE REPORTS OF**  
**MAINTENANCE EXPENDITURES UNDER DELEGATED AUTHORITY**

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137-06-2018

The Board acknowledges the reports of Maintenance Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Report
- Change Order Report

On motion by Treasurer DuPont and seconded by Vice Chairman Gravino, the Board unanimously approved item numbers 136-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 137-06-2018 and received same for file.

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**ROLL CALL**

|                         |         |        |         |      |         |         |
|-------------------------|---------|--------|---------|------|---------|---------|
| GUTIERREZ-<br>SCACCETTI | GRAVINO | DuPONT | POCINO  | DIAZ | MINELLA | SALERMO |
| ABSENT                  | YES     | YES    | RECUSED | YES  | YES     | YES     |

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**PROCUREMENT ("PMM")**

Director of Procurement and Materials Management Andrea Ward, requested approval of item numbers 138-06-2018 through 143-06-2018. Moved are the items as follows:

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**PUBLIC BIDS**

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138-06-2018

In a document dated June 1, 2018, Asphalt Recycler, Groff Tractor New Jersey, LLC, R-140088 (Maintenance), Budget Code: 040 00 500 156555 040C07021, Amount: \$178,500.00, was approved.

Under this contract, Groff Tractor New Jersey, LLC will provide one (1) diesel-powered, trailer-mounted portable asphalt recycler for use primarily on Southern area projects on the Garden State Parkway. The bid was fully advertised and the fourteen (14) vendors listed in the Authority's database for this equipment were notified of the procurement. On May 8, 2018, one (1) compliant bid was received as follows:

| <u>Vendor</u>                               | <u>Total Bid Price</u> |
|---------------------------------------------|------------------------|
| Groff Tractor New Jersey, LLC, Vineland, NJ | \$178,500.00           |

Departmental Estimate: \$180,000.00

**Non-Compliance:**

An additional bid was received from Renova Industries, LLC of Charlotte, NC (\$165,000.00). This bidder, however, failed to include a Bid Security as outlined in the Instructions to Bidders and required by the bid specifications. Page 3, Paragraph 5 of the RFB states that a "Bid Bond or Cashier's Check for 10% of the amount Bid" or a "Letter of Surety" is a mandatory requirement, and failure to submit one will result in bid rejection. Thus, it is recommended that the bid submitted by Renova Industries, LLC be rejected.

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Groff Tractor, LLC for one (1) asphalt recycler in the amount not to exceed \$178,500.00.

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139-06-2018

In a document dated June 22, 2018, Environmental Laboratory Analytical and Field Services, TestAmerica, Inc., RM-138670 (Engineering), Budget Code: Various, Amount: \$118,777.00, was approved.

Under this contract, TestAmerica, Inc. will provide environmental laboratory and field services for remediation projects on both Roadways. The services include New Jersey Department of Environmental Protection certified analytical testing of air, soil and water (both groundwater and potable) samples for contamination. On March 23, 2018 five (5) bidders submitted the required pre-qualification documents for review by the Engineering Department.

Engineering staff determined all five bidders to be qualified, and bidders were notified. On May 18, 2018, two (2) bids were received as follows:

| Vendor                                                      | Total Price         |
|-------------------------------------------------------------|---------------------|
| <b>TestAmerica, Inc., Edison, NJ</b>                        | <b>\$118,777.00</b> |
| Phoenix Environmental Laboratories, Inc.,<br>Manchester, CT | \$194,942.00        |

Departmental Estimate: \$135,000.00

Bids were procured, and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a one-year contract to TestAmerica, Inc. in a total amount not to exceed \$118,777.00, subject to funding availability at the time of order. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

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140-06-2018

In a document dated June 7, 2018, **Rock Salt (Treated and Untreated), Multiple Vendors, RM-139274 (Maintenance), Budget Code: Amount: \$10,782,839.60**, was approved.

Authorization is requested to award multiple contracts for the supply of approximately 120,000 tons of treated rock salt and 20,000 tons of untreated rock salt. These products are used to de-ice the Authority's Roadways and bridges during winter storm events. The bid was fully advertised and the 12 vendors listed in the database for this material were notified of the procurement. On May 22, 2018., bids were received from six (6) vendors. Unit prices are in the attached bid summary.

#### **Treated Rock Salt**

Bidders were required to bid a price per ton as a Primary Supplier (50% of estimated requirement), Secondary supplier (30% of estimated requirement) and/or Tertiary Supplier (20% of estimated requirement) for delivery to any or all of the specified locations ("Delivery Locations") on both Roadways. The bid was divided into 30 individual Delivery Locations. Bidders could bid the same Delivery Location as primary, secondary and/or tertiary supplier; however, no bidder could be awarded the same Delivery Location for more than one category.

All six vendors submitted bids for treated rock salt. (Unit prices are provided in the attached bid summary). Authorization is requested to award the following contracts:



1. **Atlantic Salt, Inc., Lowell, MA** as the Primary Supplier for all 30 Delivery Locations for an estimated 60,000 tons of treated rock salt for a total contract value not to exceed **\$4,215,583.00**.

2. **Morton Salt, Inc., Chicago, IL** as the Secondary Supplier for 24 Delivery Locations, for an estimated 29,400 tons of treated rock salt for a contract value not to exceed \$2,289,690.60, and as the Tertiary Supplier for 5 Delivery Locations for an estimated 4,000 tons for a contract value not to exceed \$345,856.00, for a total amount not to exceed **\$2,635,546.60**.

3. **The Detroit Salt Company, Detroit, MI** as the Secondary Supplier for 3 Delivery Locations, for an estimated 4,200 tons of treated rock salt for a contract value not to exceed \$338,400.00, and as the Tertiary Supplier for 16 Delivery Locations for an estimated 12,000 tons for a contract value not to exceed \$1,031,600.00, for a total amount not to exceed **\$1,370,000.00**.

4. **Sil-Kemp Concrete, Inc., Fairless Hills, PA** as the Secondary Supplier for 3 Delivery Locations, for an estimated 2,400 tons of treated rock salt for a contract value not to exceed \$206,262.00, and as the Tertiary Supplier for 4 Delivery Locations for an estimated 3,600 tons for a contract value not to exceed \$328,496.00, for a total amount not to exceed **\$534,758.00**.

5. **Chemical Equipment Labs of DE, Inc., Newtown Square, PA** as the Tertiary Supplier for 5 Delivery Locations, for an estimated 4,400 tons of treated rock salt for a contract total amount not to exceed **\$387,552.00**.

#### **Untreated Rock Salt**

Bidders were also requested to bid on 20,000 tons of untreated rock salt. Bidders were requested to submit pricing per ton with transportation costs to one of two Authority locations: 1) Parkway Maintenance District 5 (Holmdel) and 2) Turnpike Maintenance District 6A (Woodbridge). Bids were received as follows for the untreated rock salt:

| <b><u>Vendor</u></b>                                           | <b><u>Unit Price Per Ton</u></b> | <b><u>Total Bid Amount</u></b> |
|----------------------------------------------------------------|----------------------------------|--------------------------------|
| <b>Sil-Kemp Concrete, Inc., Fairless Hills, PA</b>             | <b>\$56.97</b>                   | <b>\$1,139,400.00</b>          |
| <b>Chemical Equipment Labs of DE, Inc., Newtown Square, PA</b> | <b>\$59.79</b>                   | <b>\$1,195,800.00</b>          |
| <b>Atlantic Salt, Inc., Lowell, MA</b>                         | <b>\$59.90</b>                   | <b>\$1,198,000.00</b>          |
| <b>The Detroit Salt Company, Detroit, MI</b>                   | <b>\$67.37</b>                   | <b>\$1,347,400.00</b>          |
| <b>Morton Salt, Inc., Chicago, IL</b>                          | <b>\$69.30</b>                   | <b>\$1,386,000.00</b>          |
| <b>Cargill, Inc., North Olmstead, OH</b>                       | <b>\$78.60</b>                   | <b>\$1,572,000.00</b>          |

Accordingly, authorization is requested to award a contract to **Sil-Kemp Concrete, Inc.** for the purchase and delivery of up to 20,000 tons of untreated rock salt for a total contract value not to exceed **\$1,139,400.00**.

#### **(Optional) Material Pick-up**

Bidders were also requested to provide unit prices for pick-up of untreated or treated rock salt by the Authority or its authorized agents at the supplier's distribution facility. This option did not factor in the basis of award for either treated or untreated rock salt, but simply allows the Authority to pick up rock salt on an as-needed basis from any vendors that bid on this item.

Quotes were received as follows:

| <u>Vendor</u>                                           | <u>Price Per Ton</u><br><u>(Treated)</u> | <u>Price Per Ton</u><br><u>(Untreated)</u> |
|---------------------------------------------------------|------------------------------------------|--------------------------------------------|
| Atlantic Salt, Inc., Lowell, MA                         | \$79.90                                  | \$59.90                                    |
| Chemical Equipment Labs of DE, Inc., Newtown Square, PA | \$82.10                                  | \$55.00                                    |
| Morton Salt, Inc., Chicago, IL                          | \$84.00                                  | \$69.00                                    |
| Sil-Kemp Concrete, Inc., Fairless Hills, PA             | \$80.00                                  | \$62.00                                    |

Accordingly, in the event that there is a need for the Authority or its authorized agents to pick up treated or untreated rock salt at the supplier's facilities, authorization is requested to issue contracts to the above suppliers at the quoted prices for total amount not to exceed **\$500,000.00**.

The overall pricing compares favorably to the Departmental Estimate of \$14,000,000.00.

The Request for Bids was reviewed and approved by the Office of the State Comptroller in accordance with *N.J.S.A. 52:15C-10*. Bids were procured, and authorization is being sought to award these contracts in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). These awards are also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award contracts, as stated herein, for 1) delivery of approximately 120,000 tons of treated rock salt in an amount not to exceed \$9,143,439.60, 2) approximately 20,000 tons of untreated rock salt in an amount not to exceed 1,139,400.00 and 3) for material pick-up, if needed, for an amount not to exceed \$500,000.00 for a combined total authorized amount not to exceed \$10,782,839.60, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

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#### STATE/GOVERNMENT CONTRACTS

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141-06-2018

In a document dated June 5, 2018, Office Furniture for State Police Facility- Newark, Multiple Vendors, R-140510 / R-140542 / R-140545 (State Police), Budget Code: 390 00 720 156555 39005013SP, State Contract Index G-2004 (Contract Nos. 81714 / 81720 / 81721

**expiring 07/31/18), Groupe Lacasse, LLC \$113,599.20, Krueger International \$8,474.24, National Office Furniture \$ 2,355.60, Total Amount: \$ 124,429.04,** was approved.

Under these contracts, several vendors will provide, deliver and install office furnishings required for the new State Police (Troop D) facility located in Newark. Office furniture procured under these contracts will include, but not be limited to, 20 desks, 41 tables, 190 chairs, as well as various forms of modular seating, file cabinets, cubicles and book cases. These items will furnish all police offices, the reception area, as well as briefing and meeting rooms. The contracts also include delivery and installation of the furniture. The following three vendors will provide the office furniture:

| State Contract No. | Vendor Name, Location                 | Total Amount |
|--------------------|---------------------------------------|--------------|
| 81714              | Groupe Lacasse, LLC, Chicago, IL      | \$113,599.20 |
| 81720              | Krueger International, Green Bay, WI  | \$ 8,474.24  |
| 81721              | National Office Furniture, Jasper, IN | \$ 2,355.60  |

This procurement, under the referenced State Contracts are in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award contracts to: Groupe Lacasse, LLC, Krueger International and National Office Furniture in a combined total amount not to exceed \$124,429.04.

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**142-06-2018**

In a document dated June 4, 2018, **Mobile Data Computers, Advanced Electronics Design, Inc., R-140560 (State Police), Budget Code: 010 00 720 480010, State Contract No. 81300 Expiring 07/26/18, Amount: \$262,485.00 (\$5,833.00 each)**, was approved.

Under this contract, Advance Electronics Design, Inc. will provide 45 mobile data computers ("MDCs") to be installed in certain vehicles of the 2018 New Jersey State Police (Troop D) vehicle fleet. The contract includes MDC software and accessories that are compatible with the current New Jersey State Police MDC system. These in-car computer systems are used in all patrol vehicles and are available from NJ State Contract No. 81300 expiring 7/26/18.

This procurement, under State Contract No. 81300, is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 81300 for 45 mobile data computers to Advanced Electronics Design, Inc. for an amount not to exceed \$262,485.00.

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**PROFESSIONAL SERVICES**

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**143-06-2018**

In a document dated June 6, 2018, **Weather Forecasting Services, Iteris, Inc., RM-138858 (Operations and Maintenance), Budget Code: Various, Amount: \$504,276.00**, was approved.

The New Jersey Turnpike Authority ("Authority") issued a request for proposal ("RFP") to engage a firm to provide weather forecasting services ("Forecaster"). Specifically, the Forecaster will provide Authority personnel with year-round daily weather forecast reports by Roadway and by Maintenance District. Accurate forecasting of winter weather, other storms and roadway conditions allows staff to make sound decisions in allocating Authority resources (such as winter events staffing and the type and quantity of salt on pavement surfaces). To facilitate this, the Forecaster shall be provided with access to the data collected by the Authority's Roadway Weather Information System ("RWIS") sensor sites to incorporate the RWIS data into its forecasting model. The contract will include routine weather and special forecasts, personnel training as well as an integrated and route based Maintenance Decision Support System ("MDSS").

The RFP was advertised on March 16, 2018 in the Star Ledger and the Asbury Park Press and posted on the Authority's and State of New Jersey websites. In addition, the seven (7) firms listed in the Authority's database for the referenced services were notified of the procurement. On April 23, 2018, proposals were received from the following two firms:

1. DTN, LLC, Minneapolis, MN
2. Iteris, Inc., Santa Ana, CA ("Iteris")

An Evaluation Committee (the "Committee"), established by the Executive Director, consisted of personnel from the Information Technology Services ("ITS"), Maintenance and Operations Departments. In addition, the Director of the Procurement and Materials Management Department served as a non-voting member of the Committee. The Committee reviewed the written proposals based on the criteria set forth in the RFP and scored each firm individually. Based on the Committee's review of the proposals, the Committee invited representatives from both firms to make oral presentations and provide best and final offers ("BAFOs"). Based upon the written and oral presentations, the Committee prepared a report that detailed the evaluation process and set forth its findings and recommendation.

The Committee found that both firms were highly qualified and responsive to the RFP Scope of Services. Each firm provided professional and comprehensive oral presentations and



both met or exceeded the minimum requirements for understanding, experience and technical compliance. The Committee, however, concluded that the proposal (written/oral presentations and BAFO) submitted by Iteris, demonstrated the most benefit to the Authority. Iteris presented a clear understanding of the Authority's needs and had a well-defined approach to the services. More specifically, Iteris has over 20 years of experience providing weather and pavement forecasting to national departments. Most notably Iteris currently services the Maryland State Highway and Transportation Department and Virginia Department of Transportation. (The Evaluation Committee Members spoke with Maryland DOT's Director of Maintenance and received assurances that Iteris is very capable to perform the required services.) Furthermore, Iteris is the lead contractor with the FHWA Pooled Fund Study on the MDSS Study, a fact that was impressive to the Committee. Moreover, Iteris' proposed fees for the 3-year contract as well as the annual fees if the 2 one-year extensions are exercised are approximately 13.6% lower than DTN, LLC's fee proposal.

This professional services procurement was conducted in accordance with *N.J.S.A. 27:23-6.1*, *N.J.A.C. 19:9-2.1(b)*, Executive Order No. 37 (Corzine 2006), and Executive Order No. 26 (Whitman 1994). This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardees pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Iteris, Inc. to provide weather forecasting services for the 3-year term in an amount not to exceed \$504,276.00; and for an annual amount of \$174,288 for each of the extension years if the Authority opts to extend, all subject to funding availability at the time of service. It is also requested that the Executive Director be authorized to take such actions and to execute any and all documents that may be deemed necessary and appropriate to further the intent and purpose of the authorizations stated herein.

On motion by Treasurer DuPont and seconded by Commissioner Pocino, the Board unanimously approved item numbers 138-06-2018 through 143-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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#### ROLL CALL

|            |         |        |        |      |         |         |
|------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ- | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| SCACCETTI  |         |        |        |      |         |         |
| ABSENT     | YES     | YES    | YES    | YES  | YES     | YES     |

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144-06-2018

Moved to beginning of agenda

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145-06-2018Item not used

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**GENERAL BUSINESS**

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**OPERATIONS**

Deputy Director of Operations Kevin Dunn requested approval of item number 146-06-2018. Moved is the item as follows:

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146-06-2018

Deputy Director of Operations Kevin Dunn requested acceptance of the **Resume of All Fatal Accidents for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2018 through 5/31/2018; both with 2017-2018 Yearly Comparisons through May 2018.**

On motion by Treasurer DuPont and seconded by Commissioner Pocino, the Board unanimously approved item numbers 146-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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**ROLL CALL**

|                     |         |        |        |      |         |         |
|---------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| ABSENT              | YES     | YES    | YES    | YES  | YES     | YES     |

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**STATE POLICE**

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147-06-2018

Major Ernie Giampietro requested acceptance of the **New Jersey State Police Troop D Activity Reports**, for May 2018, with 2017 – 2018 Yearly Comparisons.

On motion by Treasurer Dupont and seconded by Vice Chairman Gravino, the Authority unanimously accepted the reports contained in item number 147-06-2018 and received same for file.

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**ROLL CALL**

|                     |         |        |        |      |         |         |
|---------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-SCACCETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| ABSENT              | YES     | YES    | YES    | YES  | YES     | YES     |

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**FINANCE**

Chief Financial Officer Donna Manuelli requested approval of item number 148-06-2018. Moved is the item as follows:

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**148-06-2018**

Chief Financial Officer Donna Manuelli presented the **Financial Summary for the Five (5) months ended May 31, 2018**, was approved.

On motion by Treasurer DuPont and seconded by Commissioner Diaz the Board unanimously approved item number 148-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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**ROLL CALL**

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|--------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCAC CETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| ABSENT                   | YES     | YES    | YES    | YES  | YES     | YES     |

Chief Financial Officer Donna Manuelli requested approval of item number 149-06-2018.  
 Moved is the item as follows:

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**149-06-2018**

In a document dated June 6, 2018, **Recommendation to Approve 2017 Comprehensive Annual Financial Report and the Audited Financial Statements for the Year Ended December 31, 2017**, was approved.

Executive Orders 122 (McGreevey 2004) and 37 (Corzine 2006) require, among other things, an annual audit of the financial statements of the New Jersey Turnpike Authority ("Authority") by an independent auditor. For purposes of these Executive Orders, the audit is an examination of the Authority's financial statements by a certified public accounting firm in compliance with generally accepted government auditing standards ("GAGAS"), issued by the Comptroller General of the United States, and in accordance with all applicable rules, regulations, and circulars. The Executive Orders require the audit to be accompanied by a written certification from both the Executive Director and the Chief Financial Officer that the financial information provided to the auditor in connection with the audit is, to the best of their knowledge, accurate and that such information fairly represents, in all material respects, the financial condition and operational results of the Authority for the year. Executive Order 37 (Corzine 2006) also requires a comprehensive annual report concerning the Authority's operations to be completed each year. This comprehensive annual report is to include, among other things, the audited financial statements. Finally, the Executive Orders require the comprehensive annual report and audited financial statements to be submitted to the Board of Commissioners for its review and, if accepted, approval.

The Authority's 2017 Comprehensive Annual Financial Report (CAFR) and audited financial statements for the year ended December 31, 2017 are respectfully submitted to the Board of Commissioners for its approval. A CAFR is a thorough and detailed presentation of the Authority's financial condition. It reports the Authority's activities and balances for each fiscal

year. The CAFR complies with the accounting requirements promulgated by the Government Accounting Standards Board (GASB).

The CAFR is presented in three (3) sections:

- (1) Introductory Section – includes transmittal letter;
- (2) Financial Section – includes the independent auditor's report and contains management's discussion and analysis, Authority financial statements, fund financial statements, notes to the financial statements, required supplementary information, and schedules; and
- (3) Statistical Section – includes additional financial, economic, and demographic information.

The Authority's external auditor, KPMG LLP has completed its examination of the Authority's financial statements for the year ended December 31, 2017 in compliance with the requirements of the Executive Orders. The auditors have concluded that in their opinion, the financial statements present fairly, in all material respects, the financial position of the Authority as of December 31, 2017, and the changes in its financial position and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles. The auditor did not note any significant deficiency or material weakness in internal control over financial reporting. In addition, the required Bond Resolution statements, included as supplementary schedules to the financial statements and prepared in accordance with the U.S. generally accepted accounting principles, have been audited in relation to the basic financial statements. KPMG LLP, as required by the Authority's Bond Resolution, has also issued a report which indicates that the Authority is in compliance with the contractual provisions of its Bond Resolution.

The Authority received The Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting for its 2016 CAFR. The Authority will submit its 2017 CAFR to the GFOA and staff is confident that the 2017 CAFR meets the requirements of the GFOA program.

Therefore, in compliance with the Executive Orders 122 (McGreevey 2004) and 37 (Corzine 2006), it is respectfully recommended that the Board of Commissioners accept and approve the Authority's 2017 CAFR and audited financial statements for the year ended December 31, 2017.

On motion by Treasurer DuPont and seconded by Vice Chairman Gravino the Board unanimously approved item number 149-06-2018; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

|                        |         |        |        |      |         |         |
|------------------------|---------|--------|--------|------|---------|---------|
| GUTIERREZ-<br>SCACETTI | GRAVINO | DuPONT | POCINO | DIAZ | MINELLA | SALERMO |
| ABSENT                 | YES     | YES    | YES    | YES  | YES     | YES     |



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**EXECUTIVE SESSION**

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- Contract Negotiations and Litigation

The motion was made by Treasurer DuPont and seconded by Commissioner Diaz, and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Executive Session was adjourned at 9:42 a.m. Vice Chairman Gravino resumed the public portion of the meeting at 9:44 a.m.

**Secretary to the Authority Schurman takes Roll Call and the Following Were Present:**

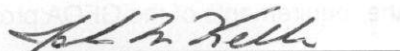
1. Chair Gutierrez-Scaccetti (Absent)
2. Vice Chairman Gravino
3. Treasurer DuPont
4. Commissioner Pocino
5. Commissioner Diaz
6. Commissioner Minella
7. Commissioner Salerno

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The motion to adjourn was made by Treasurer DuPont and seconded by Commissioner Diaz, and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 9:45 a.m., and advised that it will meet again on Tuesday, July 24, 2018, at 9:00 a.m., at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.

**ATTEST:**

  
Kim Schurman  
Secretary to the Authority

  
John M. Keller  
Executive Director

Date: June 26, 2018