



New Jersey Department of Labor and Workforce Development
 Office of Research and Information
Bureau of Labor Market Information

Data for Decision Making Series
Key Industries in New Jersey’s Counties

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November 2014 Edition



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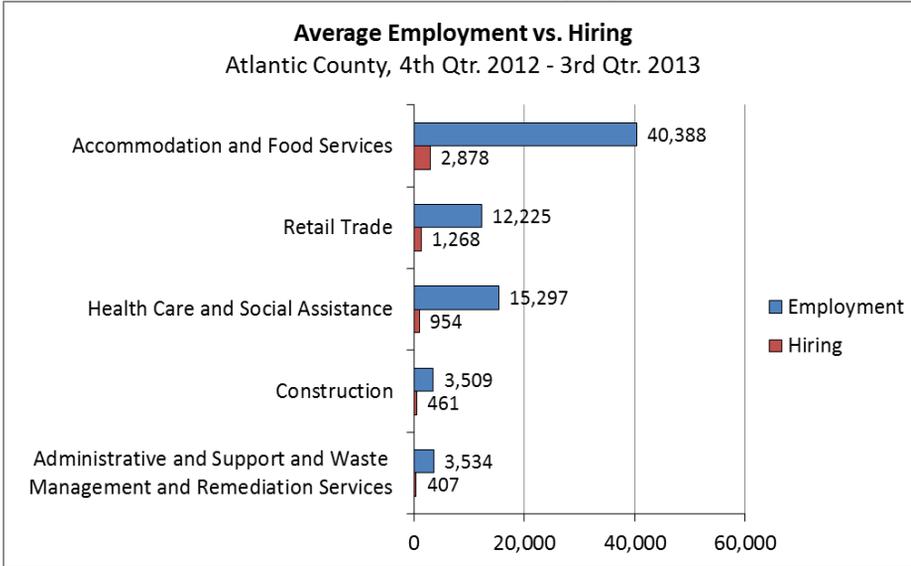
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Key Industries in Atlantic County, NJ

Five Dominant Industries with Hiring Needs

Accommodation and food services (2,878) and retail trade (1,268) each averaged over 1,200 new hires over the most recent four quarters.

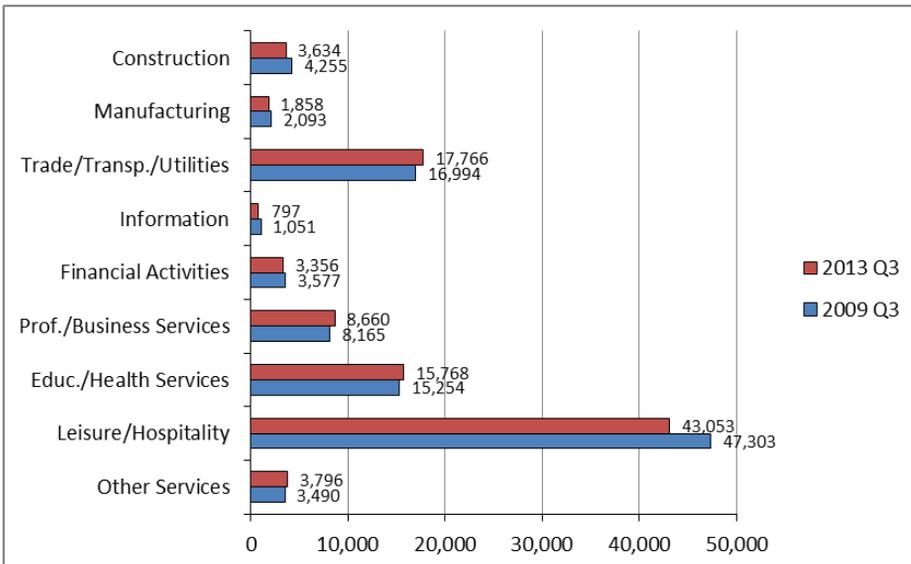
Total Jobs and New Hires in Atlantic County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Atlantic County 3rd Quarter, 2009 & 2013

Atlantic County's private sector employment totaled 99,615 in the 3rd quarter of 2013. Trade, transportation, and utilities added the most jobs between 3rd quarter, 2009 and 2013 (+772).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

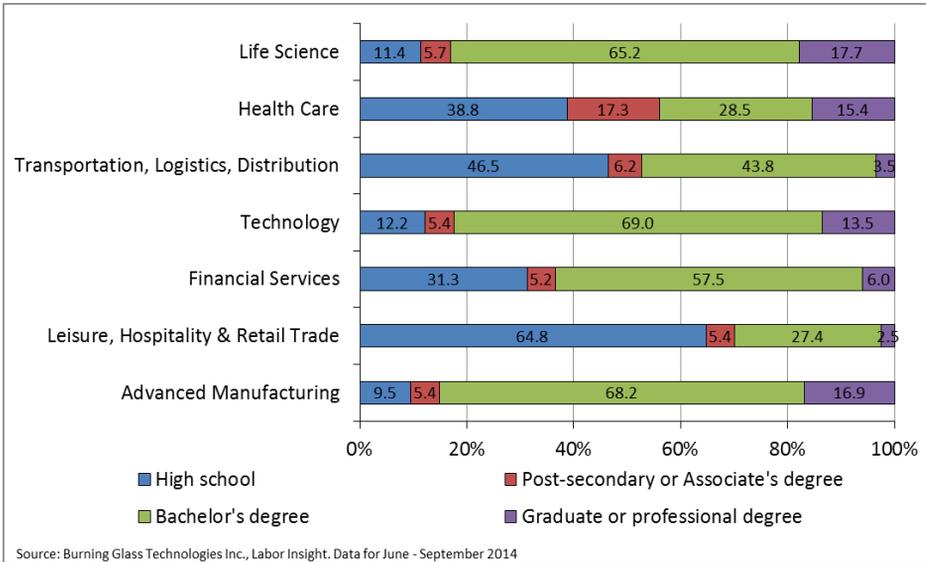
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Atlantic County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)			Change: 2012-2022		
	2012	2022	Percent		
	Jobs	Jobs	Number	Total Annual	
Total Nonfarm	138,000	141,850	3,850	2.8	0.3
Healthcare and Social Services	17,950	20,500	2,550	14.2	1.3
Construction	4,600	5,950	1,350	29.0	2.6
Retail Trade	15,750	16,700	950	5.9	0.6
Other Services	5,050	5,600	550	10.9	1.0
Professional, Scientific, and Technical Services	4,300	4,800	500	12.8	1.2
Transportation and Warehousing	2,200	2,550	350	16.1	1.5
Wholesale Trade	3,050	3,350	300	9.7	0.9
Administrative and Waste Services	4,300	4,550	250	6.4	0.6
Educational Services	1,100	1,300	200	20.0	1.8
Arts, Entertainment, and Recreation	1,800	2,000	200	10.6	1.0
Real Estate and Rental and Leasing	1,450	1,600	150	8.0	0.8
Utilities	750	850	100	15.2	1.4
Finance and Insurance	2,750	2,850	100	3.3	0.3
Management of Companies and Enterprises	750	800	50	7.7	0.7
Natural Resources and Mining	0	0	0	3.1	0.3
Manufacturing	2,200	2,200	0	-1.2	-0.1
Information	800	700	-100	-12.7	-1.3
Government	22,950	22,500	-450	-1.9	-0.2
Accommodation and Food Services	46,250	43,050	-3,200	-6.9	-0.7

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Atlantic County is projected to add 3,850 jobs from 2012 to 2022, an increase of 2.8 percent. In comparison, the state's payrolls are projected to advance by 7.5 percent. The county's healthcare and social services industry is projected to account for the majority of these new jobs (+2,550).

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Bergen County, NJ

Five Dominant Industries with Hiring Needs

Retail trade (4,772) and healthcare and social assistance (4,357) each averaged over 4,300 new hires over the four most recent quarters.

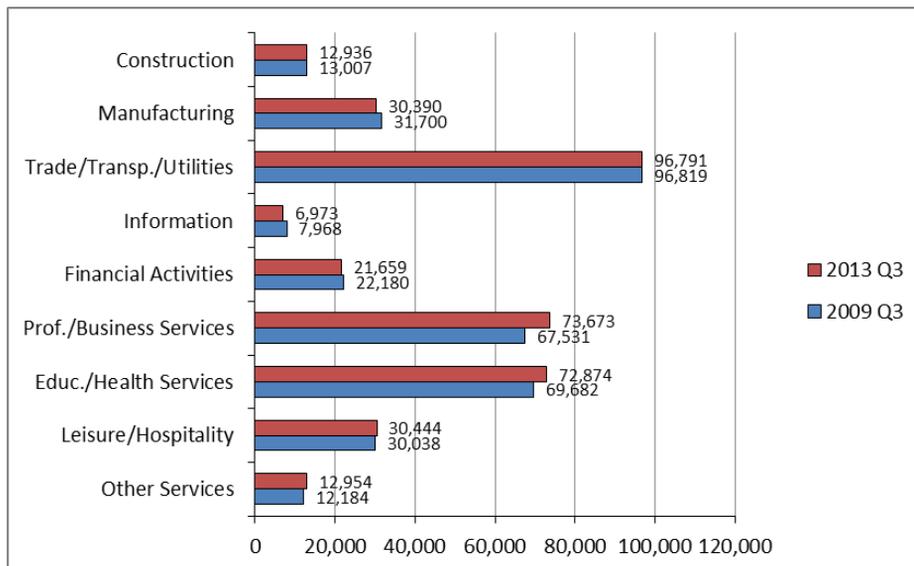
Total Jobs and New Hires in Bergen County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Bergen County 3rd Quarter, 2009 & 2013

Bergen County's private sector employment totaled 358,963 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+6,142).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

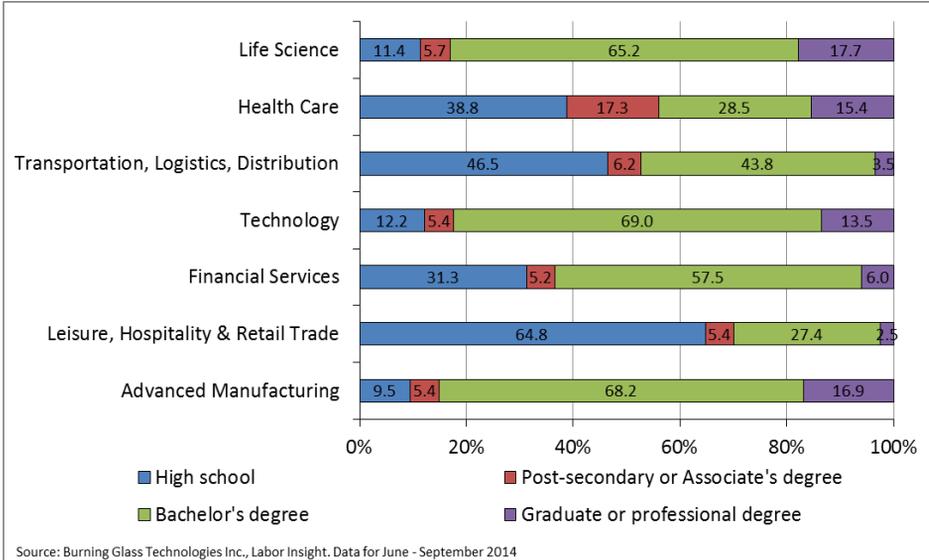
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Bergen County, 2012 - 2022 Projected Employment Change					
Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	449,050	494,150	45,100	10.0	1.0
Healthcare and Social Services	72,400	88,950	16,550	22.8	2.1
Professional, Scientific, and Technical Services	33,850	39,750	5,900	17.4	1.6
Retail Trade	53,000	58,250	5,250	9.9	0.9
Management of Companies and Enterprises	19,650	24,050	4,400	22.2	2.0
Accommodation and Food Services	29,050	32,800	3,750	12.9	1.2
Construction	14,800	17,900	3,100	20.9	1.9
Educational Services	10,800	13,650	2,850	26.2	2.4
Wholesale Trade	39,800	42,200	2,400	6.0	0.6
Administrative and Waste Services	25,300	27,350	2,050	8.0	0.8
Transportation and Warehousing	12,000	13,200	1,200	10.1	1.0
Arts, Entertainment, and Recreation	7,050	7,850	800	11.1	1.1
Other Services	17,750	18,400	650	3.6	0.4
Finance and Insurance	16,200	16,800	600	3.7	0.4
Real Estate and Rental and Leasing	7,400	8,000	600	8.4	0.8
Utilities	1,200	1,400	200	16.2	1.5
Natural Resources and Mining	50	50	0	-14.5	-1.6
Information	8,450	7,900	-550	-6.3	-0.6
Government	47,950	47,150	-800	-1.7	-0.2
Manufacturing	32,200	28,450	-3,750	-11.6	-1.2

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, Bergen County is projected to add 45,100 jobs. The county (+10%) is expected to add jobs at a significantly higher rate than the state over the 10-year period (+7.5%). Bergen's ten fastest-growing industries will account for 47,100 or 93.7 percent of new jobs by 2020.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Burlington County, NJ

Five Dominant Industries with Hiring Needs

Retail trade, a component of Burlington County's largest employment sector, averaged the most hires (2,127) during the four most recent quarters.

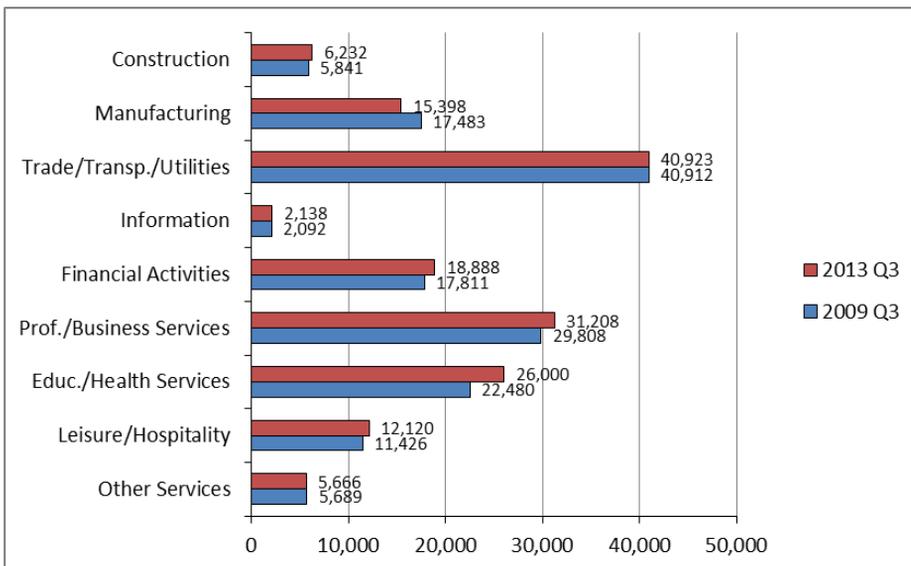
Total Jobs and New Hires in Burlington County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Burlington County 3rd Quarter, 2009 & 2013

Burlington County's private sector employment totaled 159,080 in the 3rd quarter of 2013. Educational and health services added the most jobs between 3rd quarter, 2009 and 2013 (+3,520).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

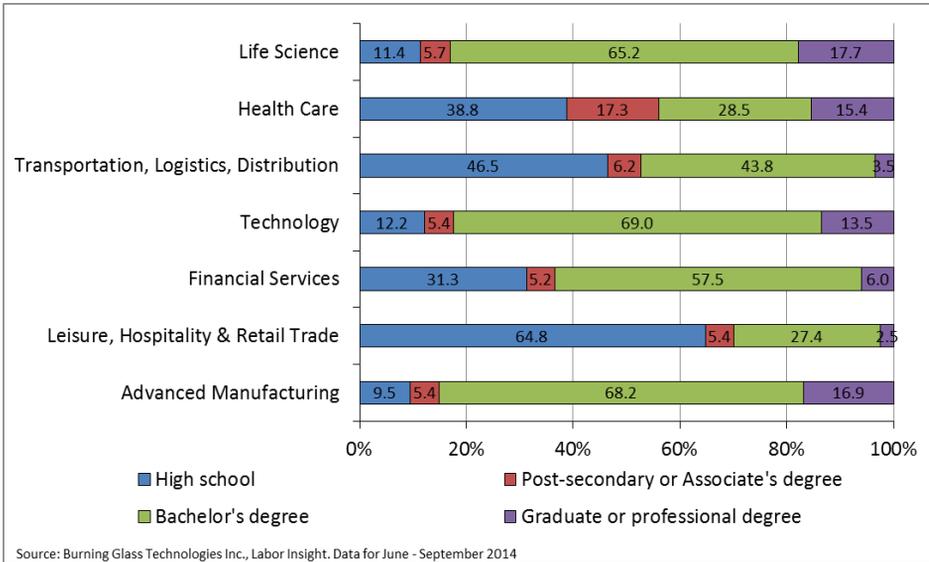
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New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Burlington County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	204,200	217,900	13,700	6.7	0.6
Healthcare and Social Services	27,050	31,650	4,600	17.0	1.6
Administrative and Waste Services	17,300	20,300	3,000	17.4	1.6
Finance and Insurance	16,600	18,150	1,550	9.4	0.9
Retail Trade	24,800	26,250	1,450	5.9	0.6
Professional, Scientific, and Technical Services	12,850	14,300	1,450	11.6	1.1
Construction	6,950	8,000	1,050	15.0	1.4
Wholesale Trade	12,400	13,250	850	6.4	0.6
Accommodation and Food Services	13,500	14,200	700	5.4	0.5
Management of Companies and Enterprises	2,900	3,400	500	16.0	1.5
Transportation and Warehousing	6,650	7,000	350	5.6	0.5
Real Estate and Rental and Leasing	3,600	3,950	350	9.6	0.9
Educational Services	2,250	2,450	200	9.1	0.9
Utilities	650	700	50	11.8	1.1
Arts, Entertainment, and Recreation	2,150	2,200	50	2.2	0.2
Other Services	7,800	7,850	50	0.5	0.0
Natural Resources and Mining	0	0	0	-3.6	-0.4
Information	2,800	2,650	-150	-6.3	-0.6
Manufacturing	15,000	14,350	-650	-4.3	-0.4
Government	28,900	27,150	-1,750	-6.1	-0.6

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Burlington County's employment is projected to increase by 13,700 jobs from 2012 to 2022. This 6.7 percent increase ranks 13th among the state's 21 counties and is 0.8 percentage points below the state's rate (7.5%). Healthcare and social assistance is expected to be the county's job growth leader (+4,600) over the period.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

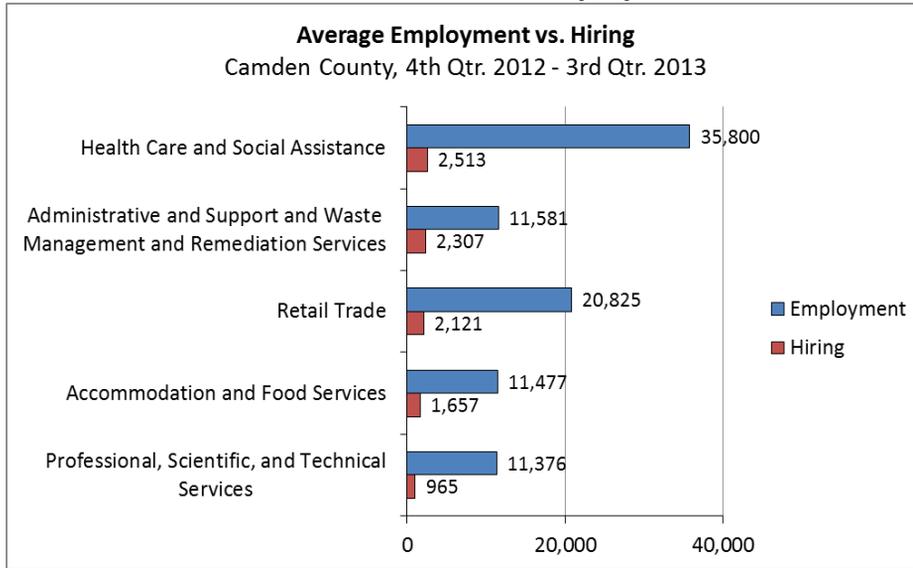
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Camden County, NJ

Five Dominant Industries with Hiring Needs

Healthcare and social assistance (2,513) and administrative and support and waste management and remediation services (2,307) each averaged over 2,300 new hires over the most recent four quarters.

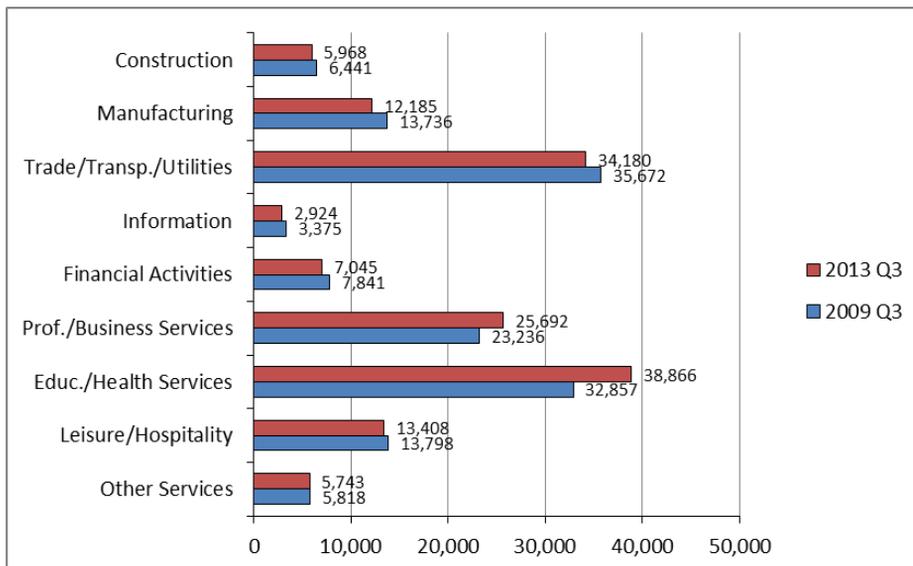
Total Jobs and New Hires in Camden County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Camden County 3rd Quarter, 2009 & 2013

Camden County's private sector employment totaled 146,154 in the 3rd quarter of 2013. Educational and Health services added the most jobs between 3rd quarter, 2009 and 2013 (+6,009).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

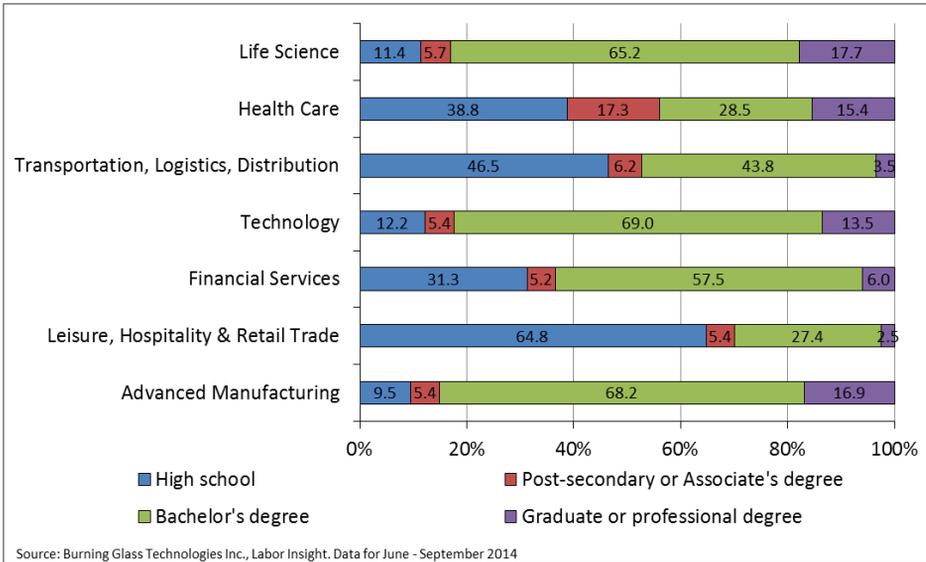
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Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Camden County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)			Change: 2012-2022		
	2012	2022	Number	Percent	
	Jobs	Jobs		Total	Annual
Total Nonfarm	202,450	213,700	11,250	5.6	0.5
Healthcare and Social Services	37,950	45,950	8,000	21.0	1.9
Construction	7,000	8,900	1,900	26.6	2.4
Accommodation and Food Services	14,300	15,750	1,450	10.4	1.0
Retail Trade	23,800	24,600	800	3.4	0.3
Professional, Scientific, and Technical Services	12,300	13,050	750	6.2	0.6
Management of Companies and Enterprises	3,300	3,800	500	15.1	1.4
Transportation and Warehousing	6,850	7,300	450	6.5	0.6
Wholesale Trade	8,000	8,400	400	5.2	0.5
Educational Services	4,950	5,300	350	7.7	0.7
Other Services	8,000	8,250	250	3.0	0.3
Arts, Entertainment, and Recreation	2,900	3,050	150	4.8	0.5
Utilities	400	500	100	14.8	1.4
Real Estate and Rental and Leasing	2,600	2,700	100	4.0	0.4
Administrative and Waste Services	15,250	15,350	100	0.7	0.1
Natural Resources and Mining	0	0	0	-0.4	0.0
Finance and Insurance	5,550	5,500	-50	-1.4	-0.1
Information	2,850	2,350	-500	-18.3	-2.0
Manufacturing	13,550	12,950	-600	-4.4	-0.4
Government	32,750	29,950	-2,800	-8.6	-0.9

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Employment in Camden County is projected to increase by 11,250 jobs from 2012 to 2022. This 5.6 percent increase over the period ranks 16th among the state's 21 counties and is less than the rate of employment growth projected for the state as a whole (+7.5%).

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

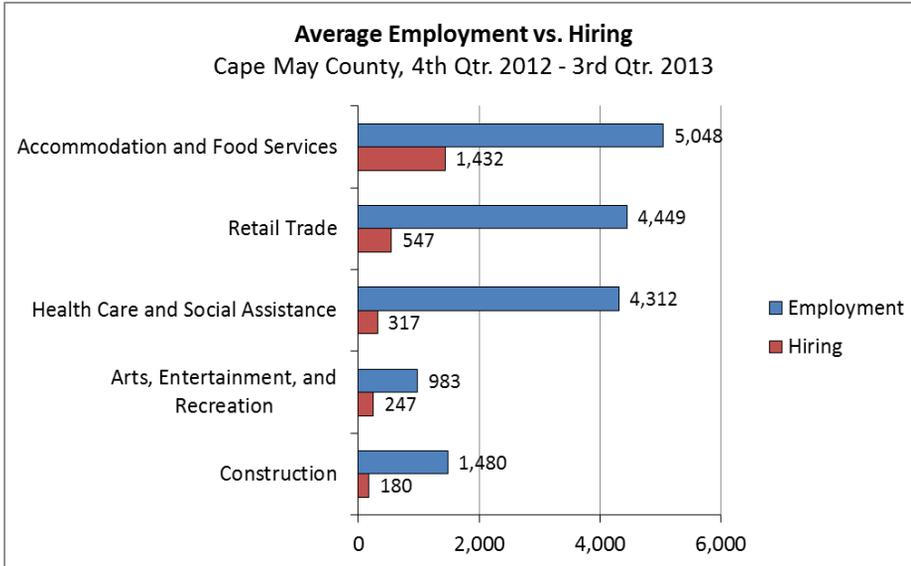
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Cape May County, NJ

Five Dominant Industries with Hiring Needs

Due to the high concentration of seasonal resorts along its coastline, accommodation and food services averaged over 1,400 new hires over the four most recent quarters (+641).

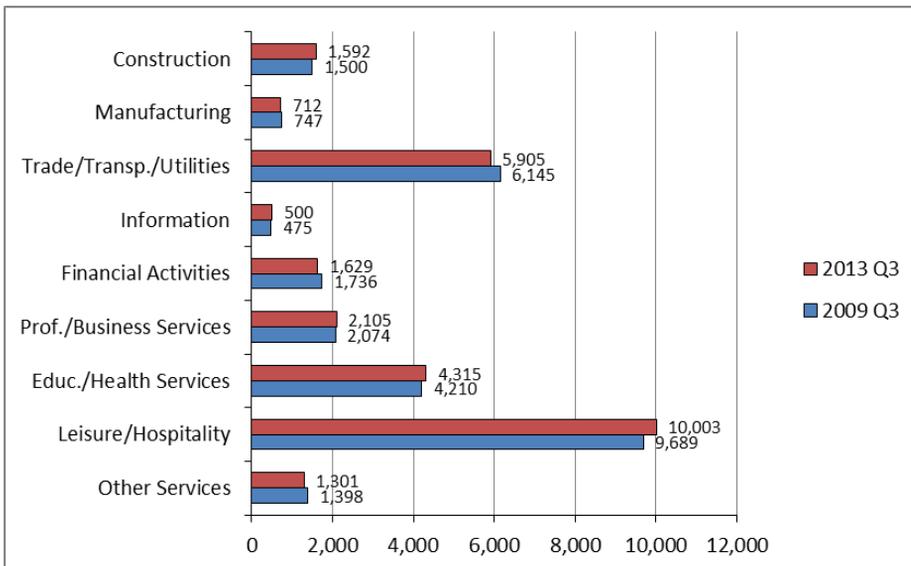
Total Jobs and New Hires in Cape May County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Cape May County 3rd Quarter, 2009 & 2013

Cape May County's private sector employment totaled 28,262 in the 3rd quarter of 2013. Leisure and hospitality added the most jobs between 3rd quarter, 2009 and 2013 (+314).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

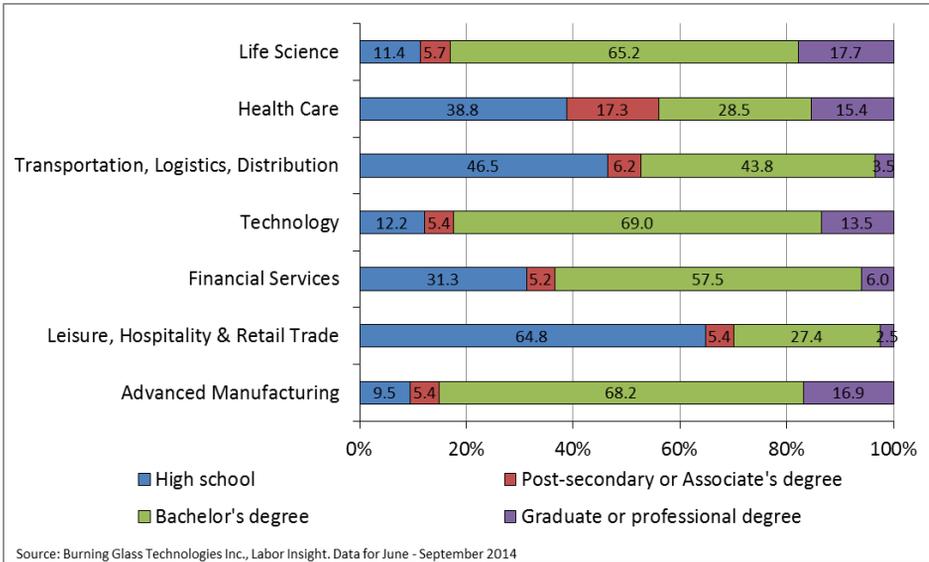
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New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Cape May County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)	2012		2022		Change: 2012-2022	
	Jobs	Jobs	Number	Percent	Total	Annual
Total Nonfarm	41,050	42,400	1,350	3.3	0.3	
Construction	1,850	2,500	650	34.7	3.0	
Healthcare and Social Services	5,000	5,650	650	12.7	1.2	
Retail Trade	6,450	6,750	300	4.1	0.4	
Real Estate and Rental and Leasing	900	1,050	150	13.8	1.3	
Professional, Scientific, and Technical Services	950	1,100	150	13.5	1.3	
Accommodation and Food Services	9,050	9,150	100	1.0	0.1	
Wholesale Trade	350	400	50	9.7	0.9	
Finance and Insurance	1,150	1,200	50	6.6	0.6	
Management of Companies and Enterprises	250	300	50	7.9	0.8	
Arts, Entertainment, and Recreation	1,700	1,750	50	0.9	0.1	
Natural Resources and Mining	0	0	0	1.5	0.1	
Utilities	150	150	0	-10.4	-1.1	
Transportation and Warehousing	300	300	0	7.6	0.7	
Administrative and Waste Services	1,000	1,000	0	1.7	0.2	
Educational Services	150	150	0	13.4	1.3	
Other Services	1,850	1,850	0	2.0	0.2	
Information	250	200	-50	-16.6	-1.8	
Manufacturing	700	500	-200	-23.9	-2.7	
Government	8,850	8,350	-500	-6.1	-0.6	

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

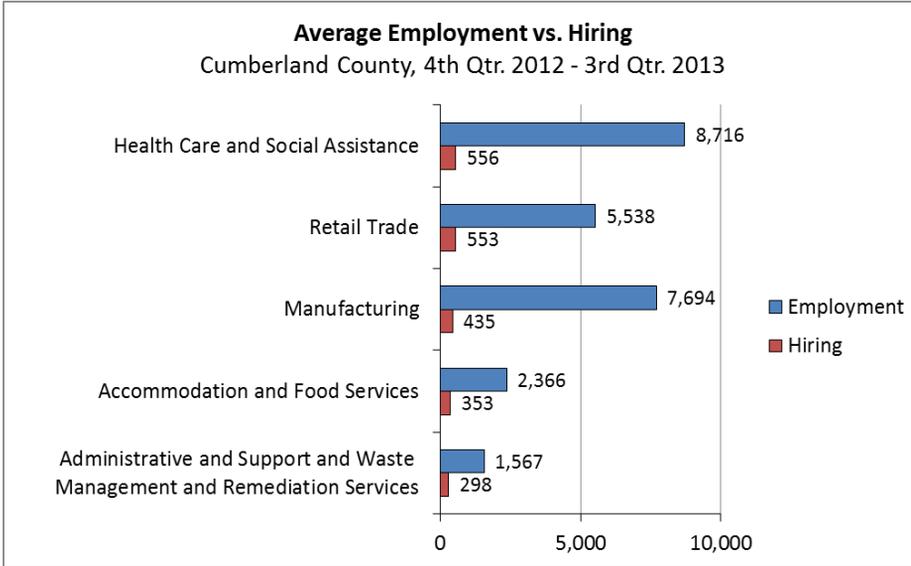
Employment in Cape May County is expected to remain relatively flat from 2012 to 2022, adding only 1,350 jobs over the period. Construction (+650), healthcare and social services (+650), and retail trade (+300) are projected to post the largest employment gains during the period. The county's payrolls are projected to grow significantly less than the state (3.3% vs. 7.5%, respectively) over the same period.

Key Industries in Cumberland County, NJ

Five Dominant Industries with Hiring Needs

Healthcare and social assistance (556) and retail trade (553) were two industries which averaged the most new hires in Cumberland County over the most recent four quarters.

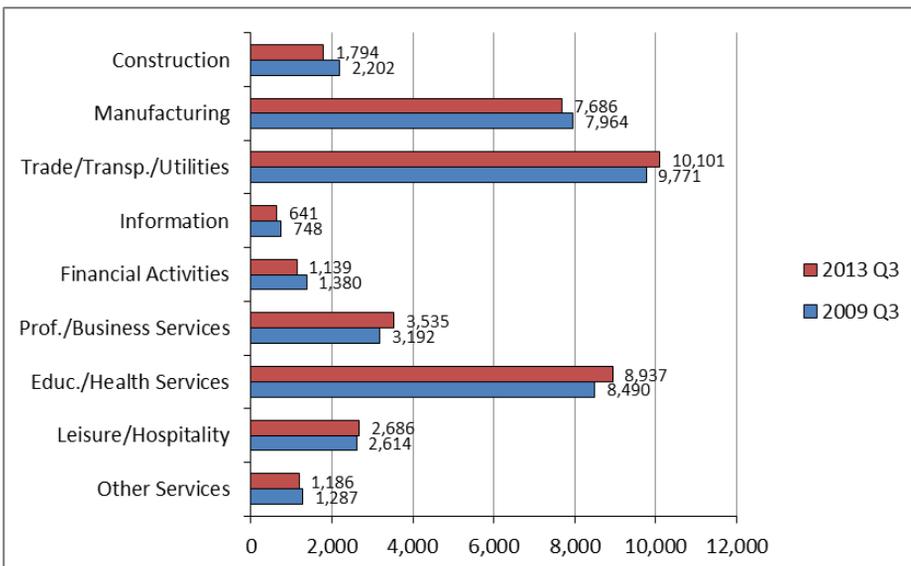
Total Jobs and New Hires in Cumberland County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Cumberland County 3rd Quarter, 2009 & 2013

Cumberland County's private sector employment totaled 39,926 in the 3rd quarter of 2013. Educational and health services added the most jobs between 3rd quarter, 2009 and 2013 (+447).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

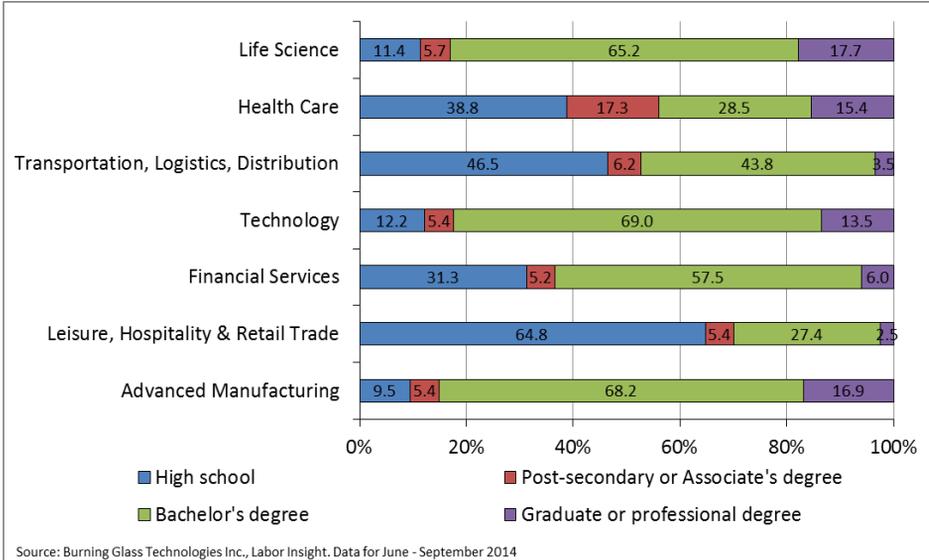
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Cumberland County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	57,300	60,150	2,850	4.9	0.5
Healthcare and Social Services	9,000	10,250	1,250	14.1	1.3
Construction	2,250	3,000	750	32.6	2.9
Retail Trade	7,400	7,750	350	4.7	0.5
Transportation and Warehousing	2,200	2,500	300	13.4	1.3
Wholesale Trade	2,850	3,050	200	5.3	0.5
Professional, Scientific, and Technical Services	1,050	1,200	150	9.4	0.9
Administrative and Waste Services	1,850	1,950	100	3.7	0.4
Educational Services	500	600	100	17.2	1.6
Management of Companies and Enterprises	650	700	50	7.9	0.8
Arts, Entertainment, and Recreation	450	500	50	11.0	1.0
Accommodation and Food Services	3,200	3,250	50	1.9	0.2
Other Services	1,850	1,900	50	3.2	0.3
Utilities	100	100	0	21.8	2.0
Real Estate and Rental and Leasing	400	400	0	6.0	0.6
Natural Resources and Mining	150	100	-50	-17.7	-1.9
Finance and Insurance	1,100	1,050	-50	-2.8	-0.3
Information	850	750	-100	-12.1	-1.3
Manufacturing	8,200	8,050	-150	-1.8	-0.2
Government	13,250	13,100	-150	-1.3	-0.1

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

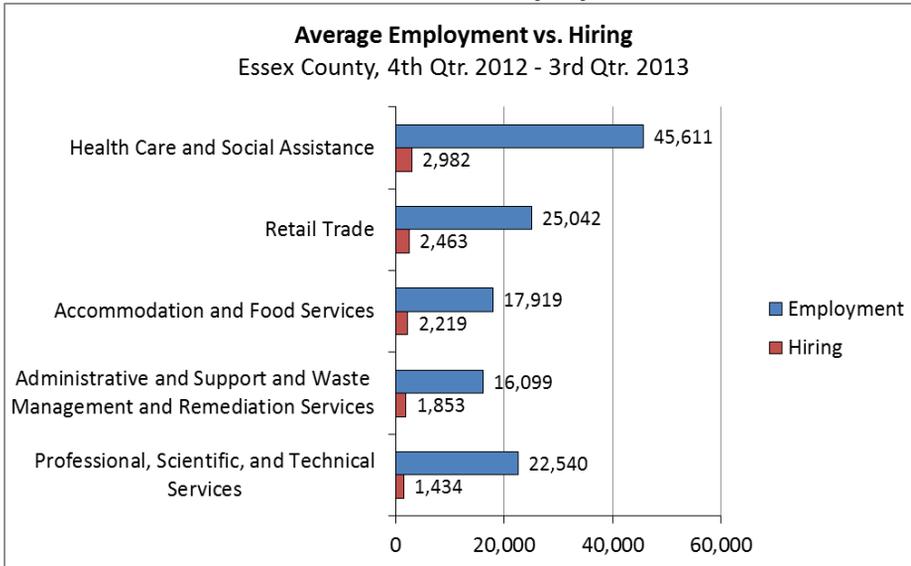
Cumberland County is projected to add 2,850 jobs from 2012 through 2022. Healthcare and social services industry is projected to add the most jobs (+1,250) and grow at a rate of 1.3 percent per year. The county's 4.9 percent growth rate is below the state's 7.5 percent rate of growth over the projections period.

Key Industries in Essex County, NJ

Five Dominant Industries with Hiring Needs

Essex County's healthcare and social assistance and retail trade industries each had significant hiring needs during the four most recent quarters. Each averaged over 2,400 new hires per quarter.

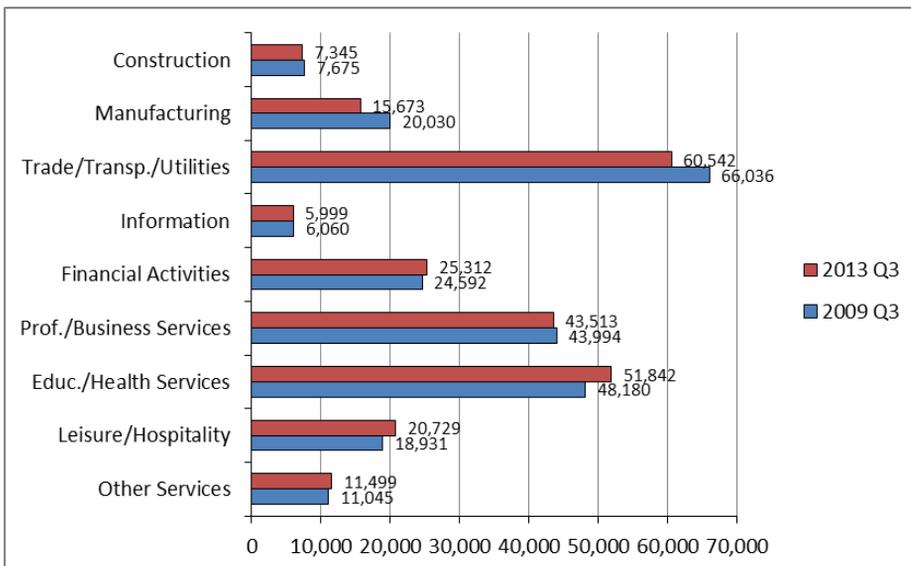
Total Jobs and New Hires in Essex County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Essex County 3rd Quarter, 2009 & 2013

Essex County's private sector employment totaled 242,480 in the 3rd quarter of 2013. Education and health services added the most jobs between 3rd quarter, 2009 and 2013 (+3,662).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

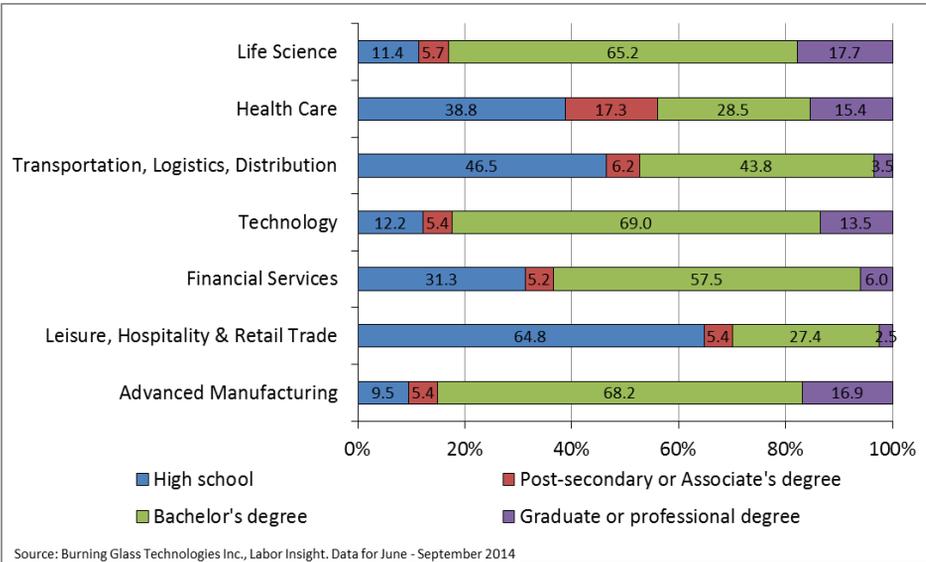
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Essex County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	361,100	382,550	21,450	5.9	0.6
Healthcare and Social Services	49,950	56,900	6,950	13.9	1.3
Professional, Scientific, and Technical Services	25,150	29,300	4,150	16.4	1.5
Transportation and Warehousing	29,300	32,300	3,000	10.1	1.0
Educational Services	11,850	14,450	2,600	21.8	2.0
Accommodation and Food Services	20,300	22,400	2,100	10.1	1.0
Construction	8,200	10,050	1,850	22.1	2.0
Other Services	17,000	18,700	1,700	9.8	0.9
Wholesale Trade	14,450	15,550	1,100	7.8	0.7
Arts, Entertainment, and Recreation	4,000	4,700	700	17.7	1.6
Real Estate and Rental and Leasing	5,600	6,100	500	8.9	0.9
Administrative and Waste Services	20,300	20,800	500	2.3	0.2
Management of Companies and Enterprises	5,350	5,800	450	9.0	0.9
Retail Trade	27,000	27,350	350	1.2	0.1
Finance and Insurance	20,650	20,900	250	1.3	0.1
Utilities	600	650	50	11.4	1.1
Natural Resources and Mining	0	0	0	2.3	0.2
Information	5,900	5,500	-400	-6.4	-0.7
Manufacturing	17,400	15,750	-1,650	-9.4	-1.0
Government	78,050	75,400	-2,650	-3.4	-0.3

Industry Employment Projections for all nonfarm jobs –

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

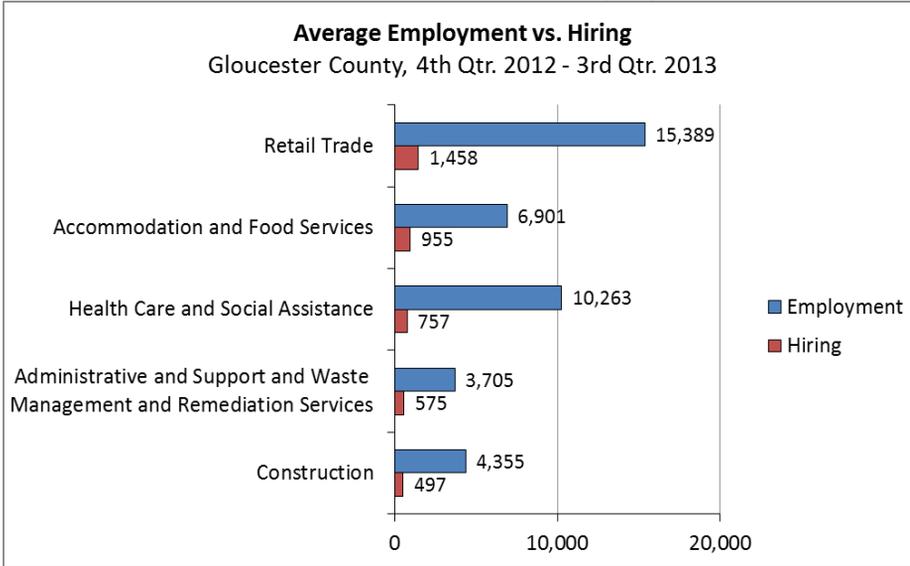
By 2022, Essex County is projected to add nearly 21,450 jobs, ranking 5th for job growth among the state's 21 counties. While healthcare and social services is expected to add the most jobs (+6,950), construction is expected to be the fastest-growing with a 2 percent annual growth rate.

Key Industries in Gloucester County, NJ

Five Dominant Industries with Hiring Needs

During the four most recent quarters, retail trade (1,458) averaged the most new hires followed by accommodation and food services (955).

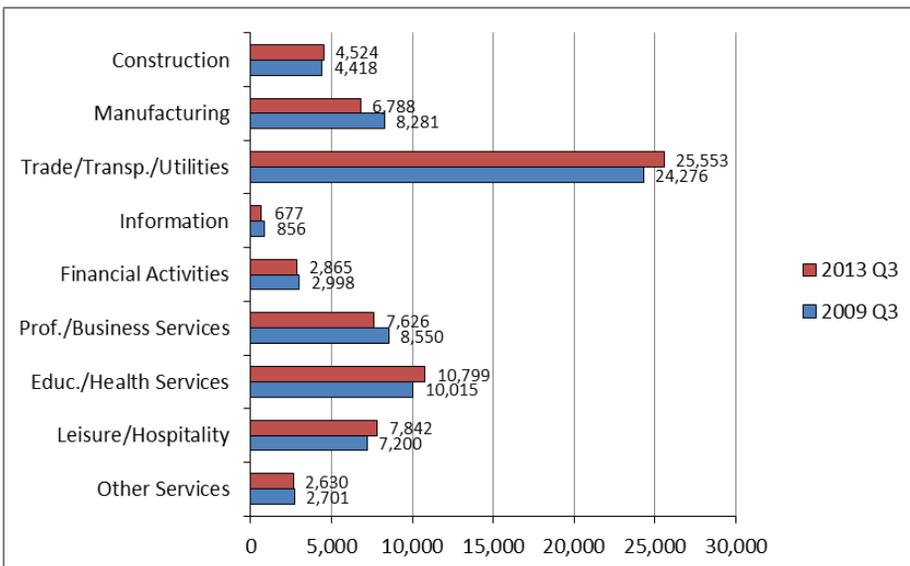
Total Jobs and New Hires in Gloucester County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Gloucester County 3rd Quarter, 2009 & 2013

Gloucester County's private sector employment totaled 70,594 in the 3rd quarter of 2013. Trade, transportation, and utilities added the most jobs between 3rd quarter, 2009 and 2013 (+1,277).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

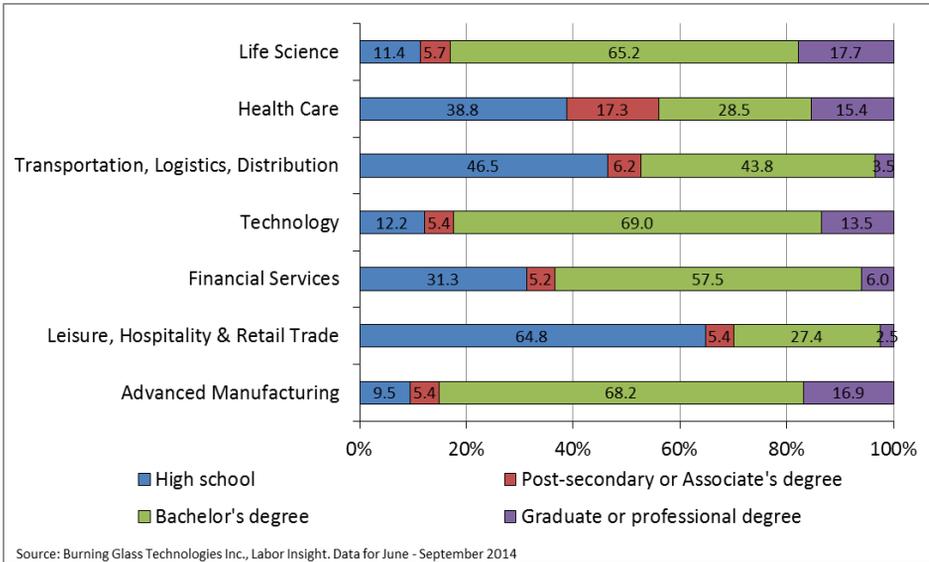
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Gloucester County, 2012 - 2022 Projected Employment Change					
Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	101,100	107,800	6,700	6.7	0.6
Healthcare and Social Services	12,650	15,800	3,150	24.8	2.2
Construction	5,600	6,600	1,000	17.6	1.6
Wholesale Trade	8,750	9,700	950	10.9	1.0
Accommodation and Food Services	8,100	8,950	850	10.4	1.0
Transportation and Warehousing	2,950	3,500	550	18.1	1.7
Retail Trade	17,550	17,950	400	2.2	0.2
Professional, Scientific, and Technical Services	3,450	3,650	200	5.7	0.6
Finance and Insurance	2,150	2,300	150	5.4	0.5
Arts, Entertainment, and Recreation	1,300	1,450	150	10.9	1.0
Other Services	4,100	4,250	150	3.1	0.3
Real Estate and Rental and Leasing	950	1,050	100	13.8	1.3
Administrative and Waste Services	5,450	5,550	100	2.2	0.2
Educational Services	1,000	1,100	100	13.8	1.3
Management of Companies and Enterprises	350	400	50	7.7	0.7
Natural Resources and Mining	50	50	0	1.3	0.1
Utilities	150	150	0	0.2	0.0
Information	950	850	-100	-8.0	-0.8
Manufacturing	7,100	6,800	-300	-4.4	-0.4
Government	18,350	17,650	-700	-3.8	-0.4

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Gloucester County's employment is projected to rise by 6,700 jobs between 2012 and 2022. This 6.7 percent increase ranks 14th among the state's 21 counties and is 0.8 percentage points below the projected rate of growth for the state as a whole.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

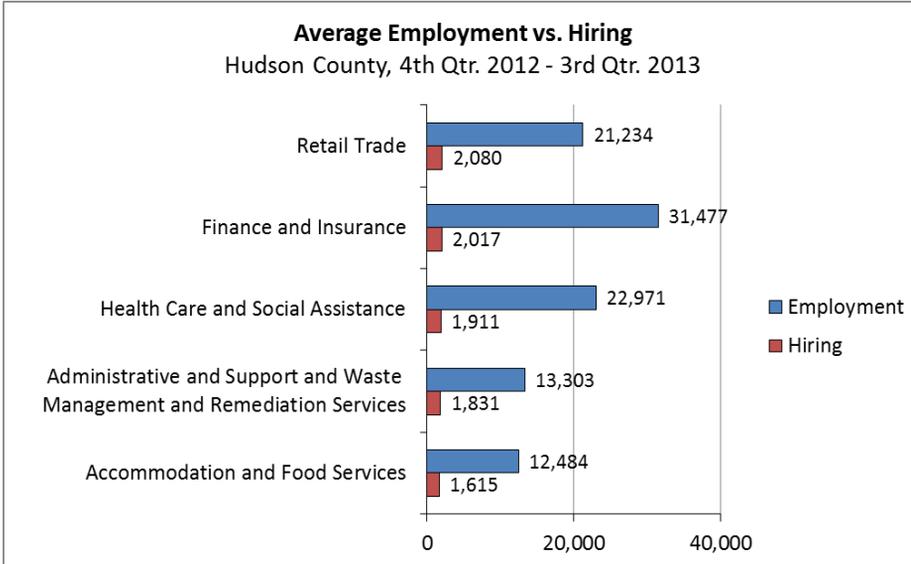
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Hudson County, NJ

Five Dominant Industries with Hiring Needs

During the four most recent quarters, retail trade (2,080) and finance and insurance (2,017) were the industries that averaged the most new hires in Hudson County.

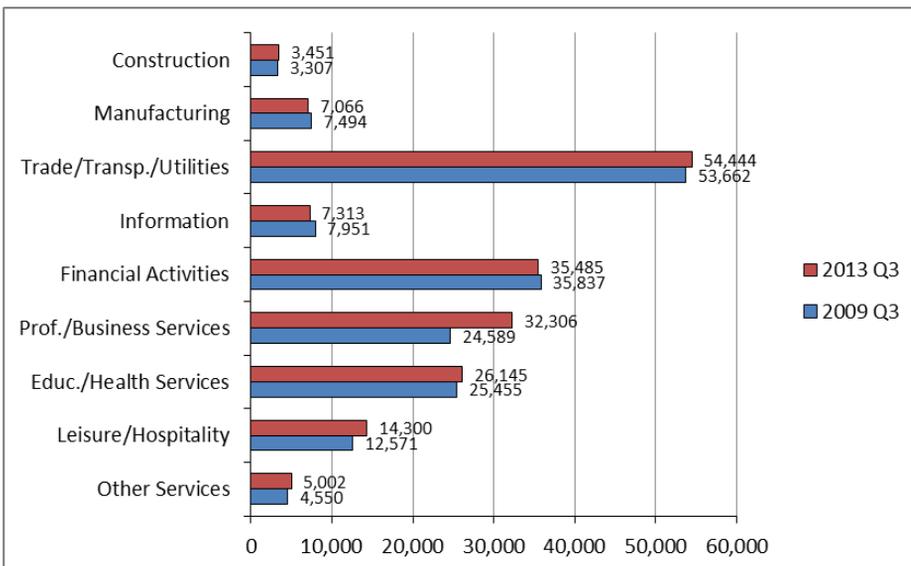
Total Jobs and New Hires in Hudson County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Hudson County 3rd Quarter, 2009 & 2013

Hudson County's private sector employment totaled 185,542 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+7,717).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

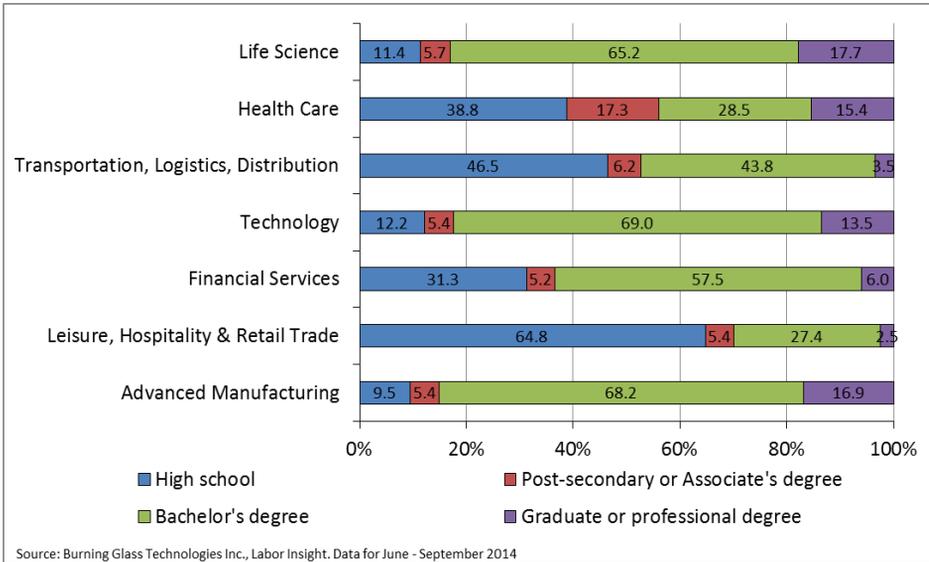
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New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Hudson County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	246,900	265,600	18,700	7.6	0.7
Healthcare and Social Services	25,450	29,300	3,850	15.0	1.4
Professional, Scientific, and Technical Services	15,450	19,000	3,550	22.8	2.1
Finance and Insurance	36,200	38,700	2,500	6.9	0.7
Accommodation and Food Services	14,700	17,100	2,400	16.3	1.5
Retail Trade	23,250	25,400	2,150	9.4	0.9
Construction	4,200	5,850	1,650	39.2	3.4
Educational Services	5,150	6,550	1,400	27.2	2.4
Administrative and Waste Services	14,600	15,850	1,250	8.6	0.8
Wholesale Trade	15,000	16,100	1,100	7.5	0.7
Transportation and Warehousing	20,750	21,550	800	3.7	0.4
Management of Companies and Enterprises	2,850	3,400	550	17.5	1.6
Arts, Entertainment, and Recreation	1,800	2,150	350	19.5	1.8
Other Services	7,100	7,450	350	4.9	0.5
Real Estate and Rental and Leasing	4,100	4,350	250	6.1	0.6
Utilities	850	950	100	11.6	1.1
Natural Resources and Mining	50	50	0	1.0	0.1
Information	7,400	6,550	-850	-11.1	-1.2
Manufacturing	8,000	6,950	-1,050	-13.2	-1.4
Government	39,950	38,350	-1,600	-4.0	-0.4

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

By 2022, Hudson County is projected to add 18,700 jobs. Total nonfarm employment is expected to increase by 7.6 percent in the county over the period, slightly above the state's projected 7.5 percent gain. On an annual basis the county is expected to add jobs at a rate of 0.7 percent.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

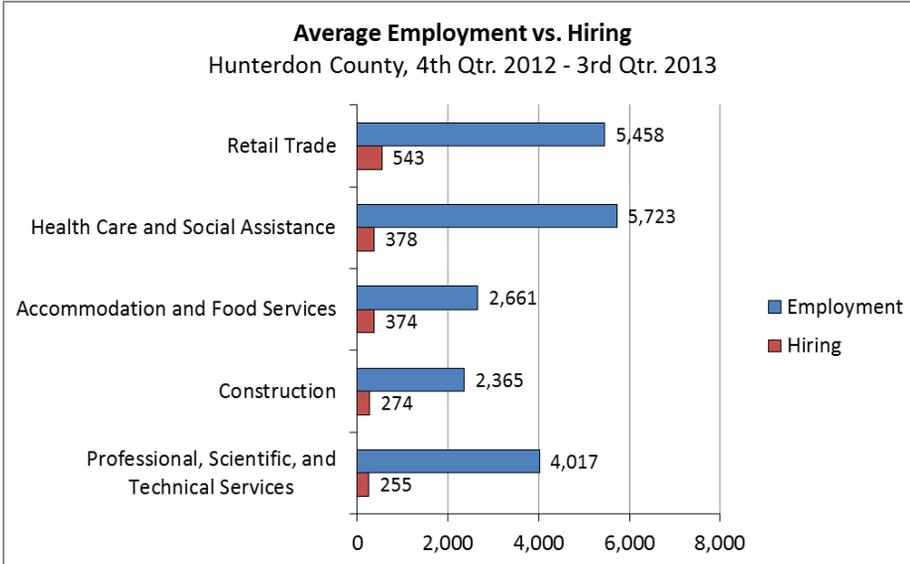
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Hunterdon County, NJ

Five Dominant Industries with Hiring Needs

Retail trade (543) and healthcare and social assistance (378) were the industries which averaged the most new hires in Hunterdon County over the four most recent quarters.

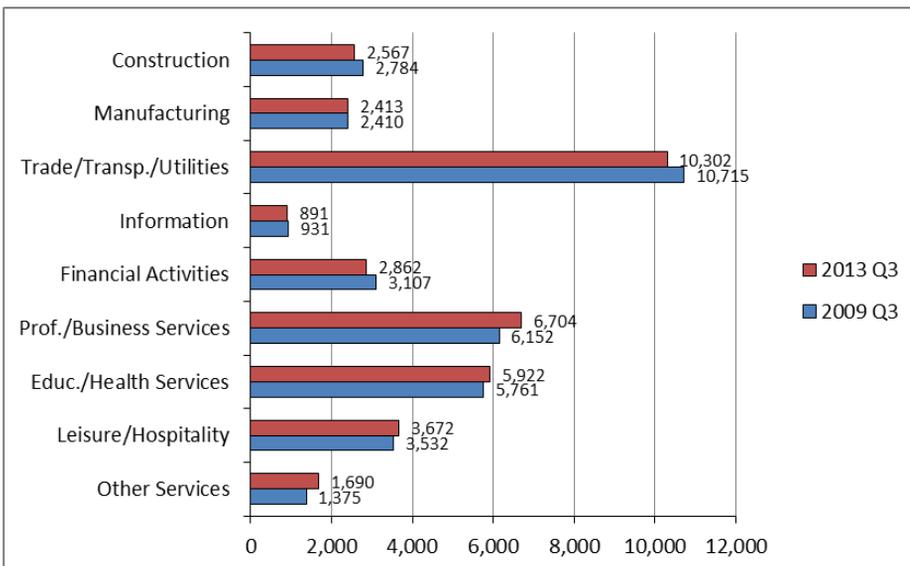
Total Jobs and New Hires in Hunterdon County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Hunterdon County 3rd Quarter, 2009 & 2013

Hunterdon County's private sector employment totaled 37,492 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+552).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

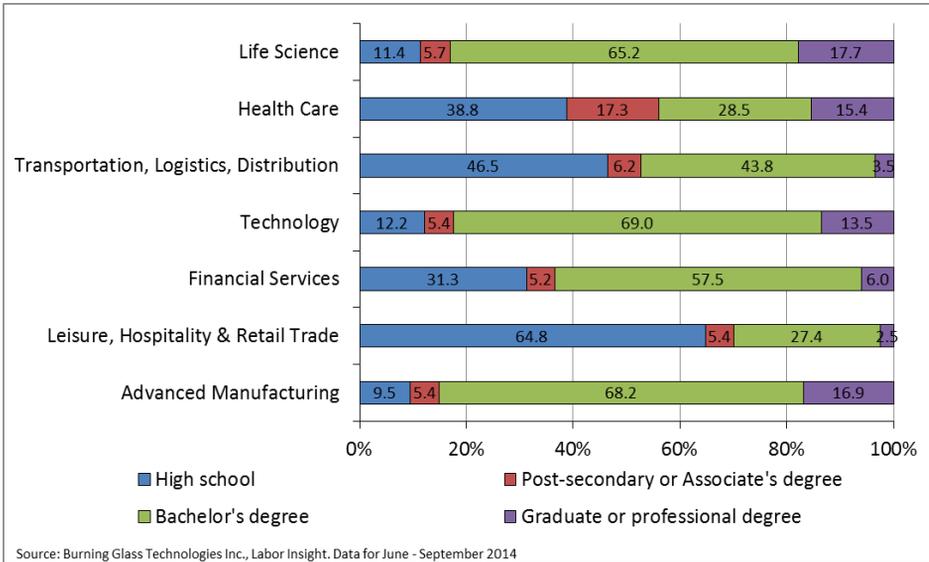
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Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Hunterdon County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	48,250	51,000	2,750	5.6	0.5
Healthcare and Social Services	6,700	8,000	1,300	19.9	1.8
Construction	2,550	3,150	600	22.2	2.0
Accommodation and Food Services	3,450	4,000	550	16.4	1.5
Other Services	2,200	2,500	300	13.0	1.2
Wholesale Trade	2,000	2,200	200	9.7	0.9
Retail Trade	6,600	6,800	200	3.2	0.3
Professional, Scientific, and Technical Services	4,450	4,650	200	4.5	0.4
Management of Companies and Enterprises	1,000	1,200	200	20.5	1.9
Educational Services	600	750	150	23.7	2.2
Finance and Insurance	3,050	3,150	100	3.4	0.3
Administrative and Waste Services	1,600	1,700	100	7.1	0.7
Arts, Entertainment, and Recreation	1,500	1,600	100	6.0	0.6
Natural Resources and Mining	50	50	0	-20.3	-2.2
Real Estate and Rental and Leasing	250	250	0	9.7	0.9
Utilities	100	50	-50	-5.4	-0.6
Transportation and Warehousing	500	450	-50	-11.4	-1.2
Information	850	700	-150	-12.2	-1.3
Manufacturing	2,550	2,250	-300	-11.3	-1.2
Government	8,400	7,550	-850	-10.1	-1.1

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Hunterdon County is projected to add 2,750 jobs from 2012 through 2022, and is expected to expand its employment base at a slower rate than the state over the period (+5.6% vs. +7.5%, respectively). The healthcare and social services industry is expected to record significant gains in the county, increasing by 1,300 jobs or 1.8 percent per year.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

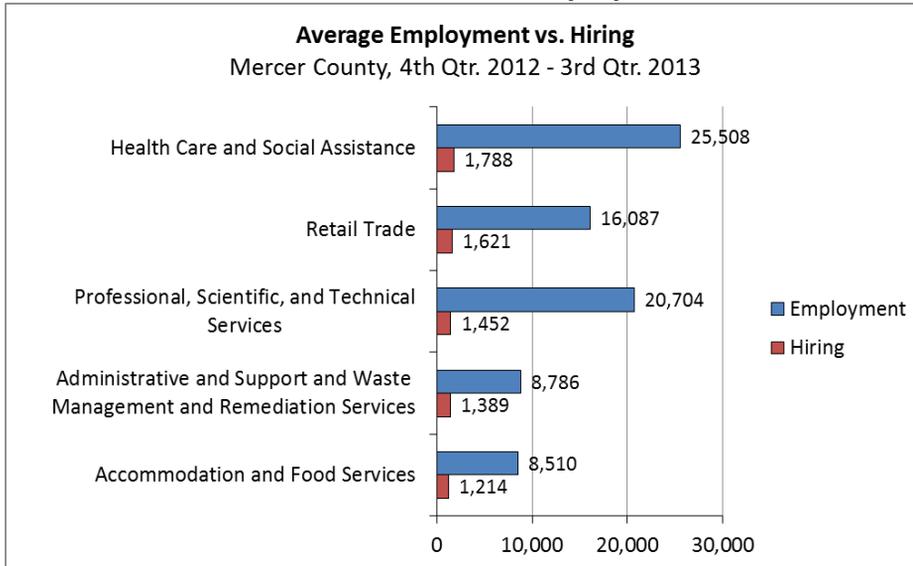
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Mercer County, NJ

Five Dominant Industries with Hiring Needs

Healthcare and social assistance, retail trade, and professional, scientific and technical services had the greatest hiring needs during the four most recent quarters. Each industry averaged over 1,400 new hires per quarter.

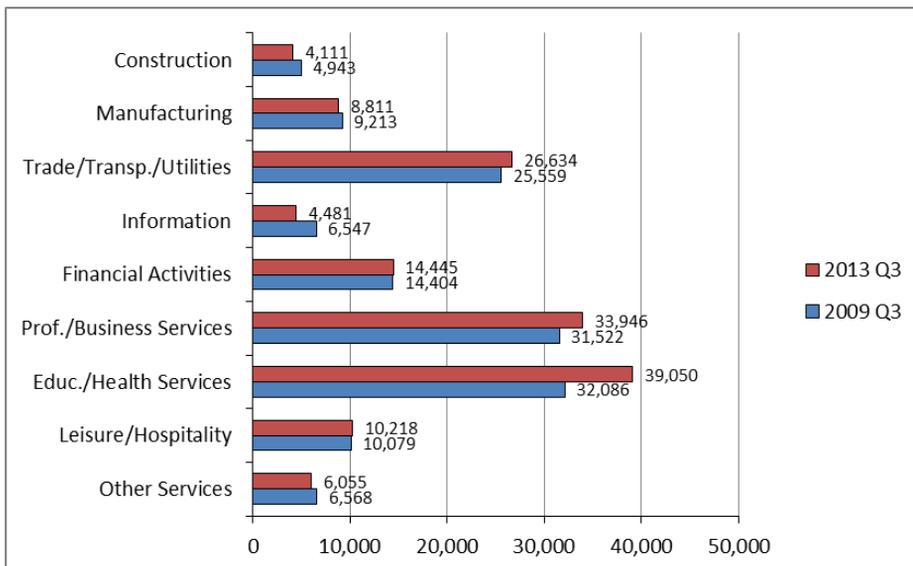
Total Jobs and New Hires in Mercer County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Mercer County 3rd Quarter, 2009 & 2013

Mercer County's private sector employment totaled 147,964 in the 3rd quarter of 2013. Educational and health services added the most jobs between 3rd quarter, 2009 and 2013 (+6,964).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

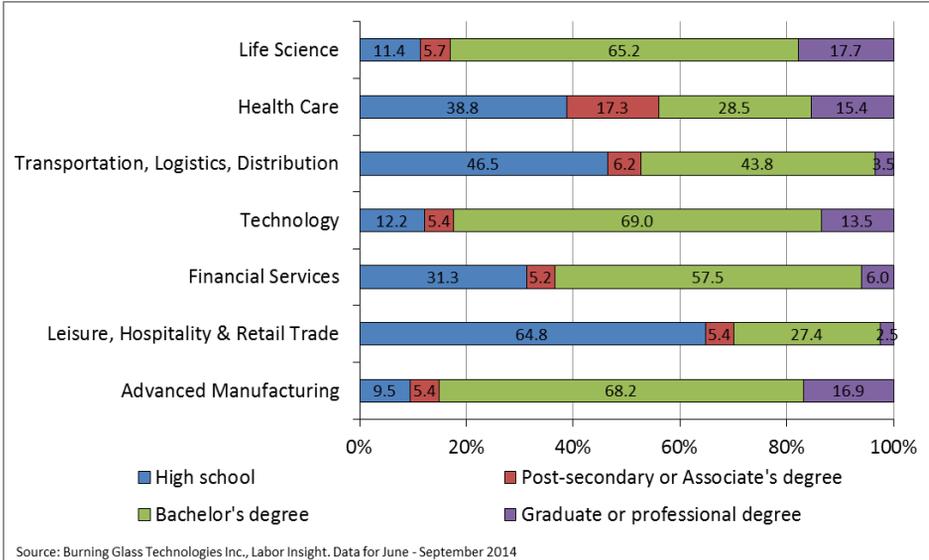
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Mercer County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	244,050	263,600	19,550	8.0	0.8
Professional, Scientific, and Technical Services	23,650	29,700	6,050	25.7	2.3
Healthcare and Social Services	27,850	32,450	4,600	16.6	1.6
Educational Services	18,800	20,450	1,650	8.7	0.8
Retail Trade	19,100	20,600	1,500	7.9	0.8
Finance and Insurance	16,350	17,800	1,450	9.1	0.9
Transportation and Warehousing	4,800	6,200	1,400	28.3	2.5
Construction	4,900	6,150	1,250	26.4	2.4
Administrative and Waste Services	11,300	12,400	1,100	9.7	0.9
Accommodation and Food Services	10,850	11,600	750	7.1	0.7
Other Services	9,600	10,300	700	7.3	0.7
Manufacturing	8,550	8,850	300	3.1	0.3
Wholesale Trade	6,500	6,800	300	4.7	0.5
Management of Companies and Enterprises	3,200	3,450	250	7.8	0.8
Arts, Entertainment, and Recreation	2,500	2,650	150	4.8	0.5
Real Estate and Rental and Leasing	1,900	2,000	100	3.5	0.3
Natural Resources and Mining	300	250	-50	-8.3	-0.9
Utilities	600	550	-50	-5.2	-0.5
Information	5,550	5,300	-250	-5.2	-0.5
Government	67,750	66,100	-1,650	-2.5	-0.2

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

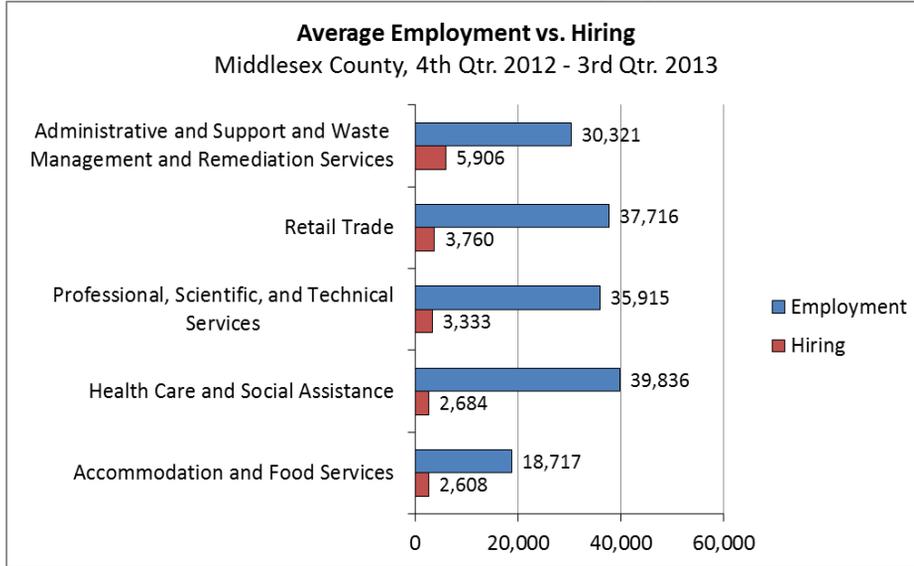
Mercer County is projected to add 19,550 jobs from 2012 to 2022. Professional, scientific, and technical services (+6,050 or +25.7%) is projected to experience the largest employment growth, followed by healthcare and social services (+4,600 or +16.6%), educational services (+1,650), and retail trade (+1,500). The county's employment is projected to grow by 8.0 percent, slightly faster than the statewide rate of 7.5 percent.

Key Industries in Middlesex County, NJ

Five Dominant Industries with Hiring Needs

Administrative and support and waste management and remediation services was the industry which averaged the most new hires (5,906) over the four most recent quarters.

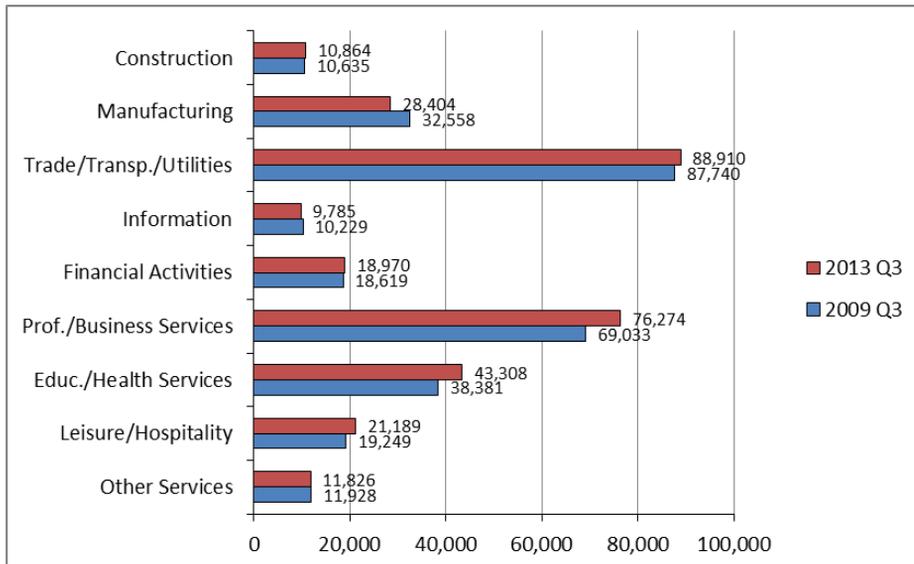
Total Jobs and New Hires in Middlesex County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Middlesex County 3rd Quarter, 2009 & 2013

Middlesex County's private sector employment totaled 309,796 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+7,241).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

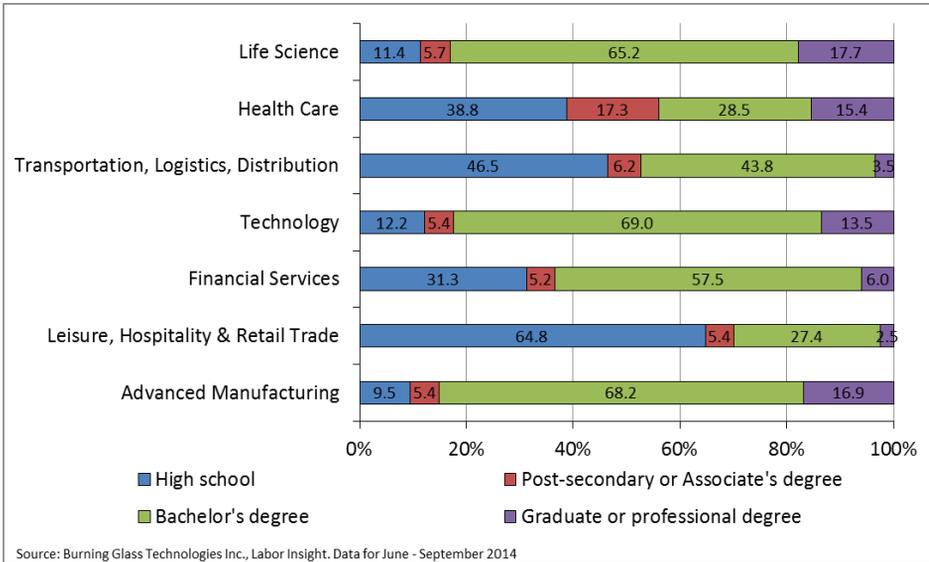
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Middlesex County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	409,400	444,050	34,650	8.5	0.8
Professional, Scientific, and Technical Services	38,650	45,200	6,550	16.8	1.6
Healthcare and Social Services	40,550	46,500	5,950	14.7	1.4
Transportation and Warehousing	24,200	28,000	3,800	15.7	1.5
Administrative and Waste Services	44,500	48,250	3,750	8.4	0.8
Wholesale Trade	34,500	38,100	3,600	10.5	1.0
Construction	11,550	14,850	3,300	28.8	2.6
Accommodation and Food Services	21,450	24,750	3,300	15.4	1.4
Other Services	16,900	19,800	2,900	17.1	1.6
Retail Trade	40,950	43,700	2,750	6.7	0.7
Management of Companies and Enterprises	8,950	10,900	1,950	22.1	2.0
Arts, Entertainment, and Recreation	3,200	3,650	450	15.5	1.4
Real Estate and Rental and Leasing	5,900	6,250	350	5.8	0.6
Educational Services	4,950	5,300	350	7.1	0.7
Utilities	800	900	100	12.0	1.1
Natural Resources and Mining	100	100	0	1.0	0.1
Information	9,550	9,050	-500	-5.0	-0.5
Finance and Insurance	14,600	14,050	-550	-3.8	-0.4
Government	58,350	57,650	-700	-1.1	-0.1
Manufacturing	29,800	26,950	-2,850	-9.6	-1.0

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, Middlesex County is projected to add 34,650 new jobs. The professional, scientific, and technical services industry is expected to add the most jobs (+6,550) over the period. Healthcare and social services (+5,950) ranks second for the number of jobs added by 2022, while transportation and warehousing (+3,800) ranks third. The county's employment is projected to grow by 8.5 percent, which is above the statewide rate of 7.5 percent.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Monmouth County, NJ

Five Dominant Industries with Hiring Needs

Retail trade (3,089) and accommodation and food services (2,880) are the industries which averaged the most new hires in Monmouth County over the four most recent quarters.

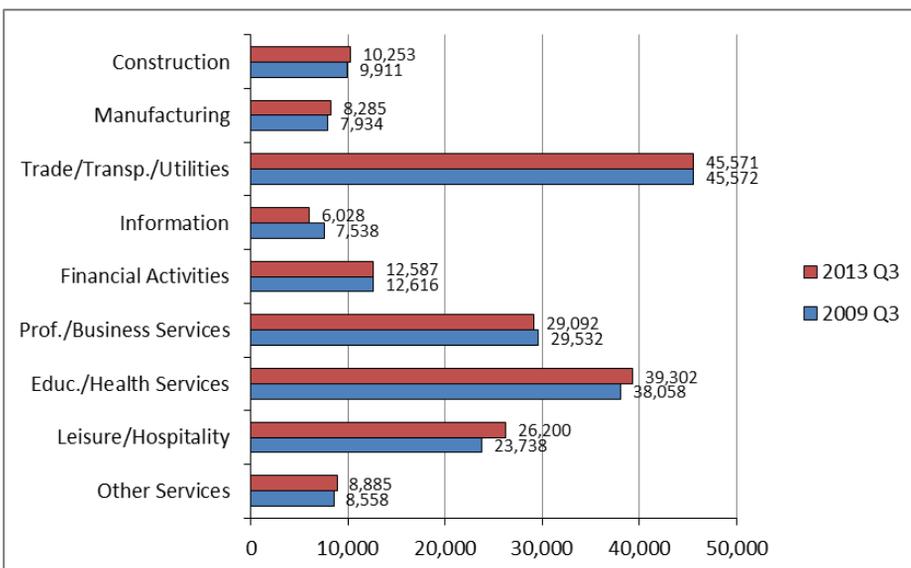
Total Jobs and New Hires in Monmouth County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Monmouth County 3rd Quarter, 2009 & 2013

Monmouth County's private sector employment totaled 186,879 in the 3rd quarter of 2013. Leisure and hospitality added the most jobs between 3rd quarter, 2009 and 2013 (+2,462).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

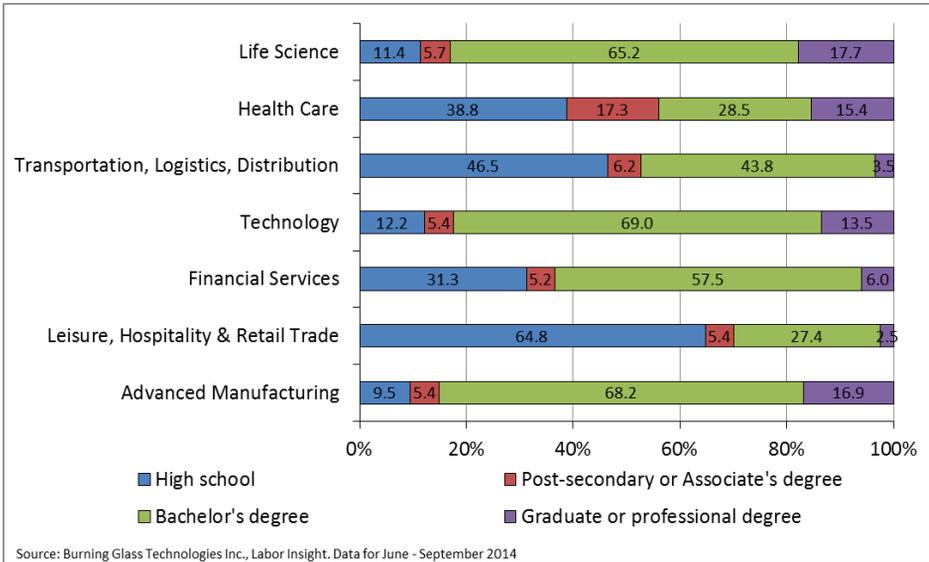
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Monmouth County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	255,100	278,950	23,850	9.4	0.9
Healthcare and Social Services	40,450	48,900	8,450	20.9	1.9
Construction	11,750	15,550	3,800	32.6	2.9
Retail Trade	37,850	40,050	2,200	5.9	0.6
Professional, Scientific, and Technical Services	19,650	21,850	2,200	11.2	1.1
Accommodation and Food Services	23,200	25,350	2,150	9.2	0.9
Administrative and Waste Services	11,300	12,400	1,100	9.9	0.9
Educational Services	7,100	8,050	950	13.7	1.3
Arts, Entertainment, and Recreation	7,900	8,850	950	12.2	1.2
Other Services	13,000	13,800	800	6.1	0.6
Management of Companies and Enterprises	2,350	3,000	650	26.9	2.4
Wholesale Trade	8,850	9,400	550	6.2	0.6
Transportation and Warehousing	5,150	5,650	500	10.1	1.0
Finance and Insurance	11,250	11,600	350	2.9	0.3
Utilities	1,500	1,800	300	19.4	1.8
Real Estate and Rental and Leasing	3,050	3,250	200	6.7	0.6
Natural Resources and Mining	0	0	0	-34.3	-4.1
Government	34,750	34,450	-300	-0.9	-0.1
Information	7,250	6,800	-450	-6.3	-0.6
Manufacturing	8,750	8,150	-600	-6.9	-0.7

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, employment in Monmouth County is expected to increase by 23,850 or 9.4 percent, well above the state's rate (7.5%). Healthcare and social services is projected to add the most jobs (+8,450) and grow at a rate of 1.9 percent annually.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

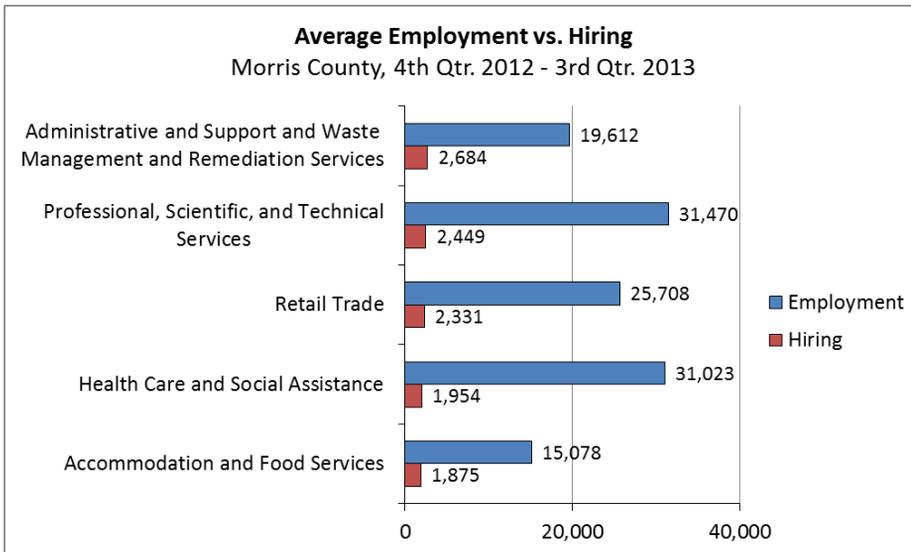
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Morris County, NJ

Five Dominant Industries with Hiring Needs

Administrative support and waste management and remediation services (2,684), and professional, scientific and technical services (2,449) averaged the most new hires over the four most recent quarters.

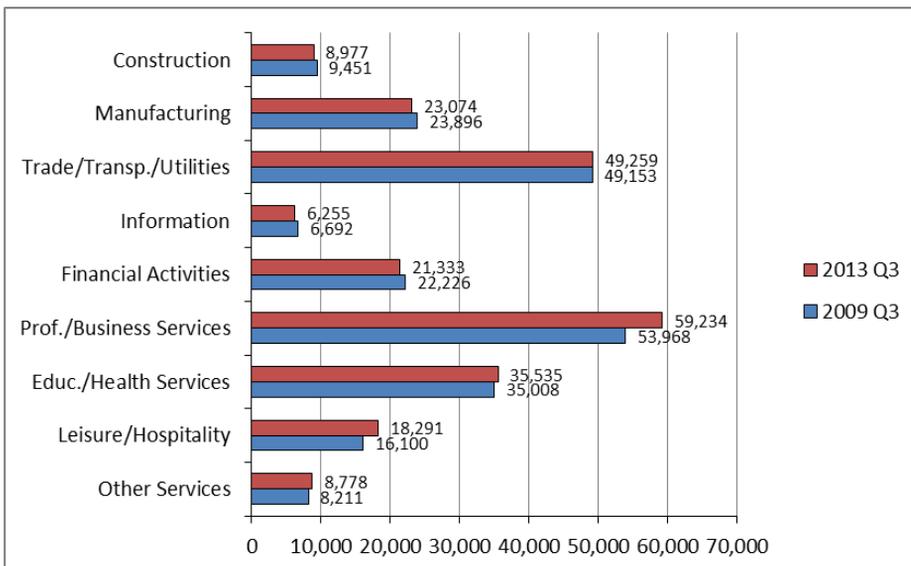
Total Jobs and New Hires in Morris County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Morris County 3rd Quarter, 2009 & 2013

Morris County's private sector employment totaled 231,026 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+5,266).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

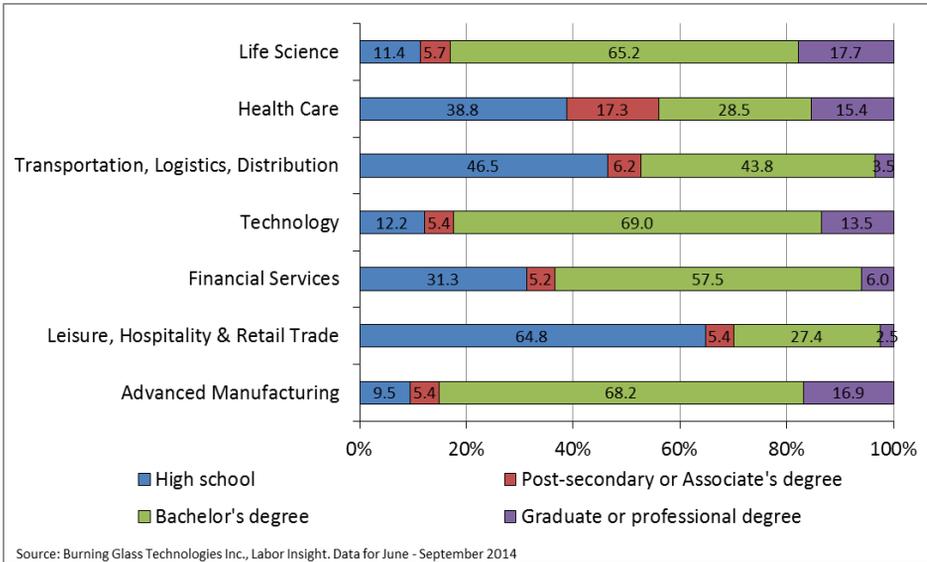
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Morris County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	288,100	315,300	27,200	9.4	0.9
Professional, Scientific, and Technical Services	32,050	39,550	7,500	23.4	2.1
Healthcare and Social Services	31,800	37,150	5,350	16.7	1.6
Administrative and Waste Services	25,450	28,650	3,200	12.5	1.2
Construction	10,400	13,550	3,150	30.2	2.7
Educational Services	7,450	9,150	1,700	23.0	2.1
Finance and Insurance	17,900	19,500	1,600	9.0	0.9
Retail Trade	29,050	30,550	1,500	5.2	0.5
Transportation and Warehousing	8,200	9,700	1,500	18.1	1.7
Accommodation and Food Services	17,750	19,100	1,350	7.4	0.7
Wholesale Trade	17,550	18,500	950	5.2	0.5
Other Services	12,600	13,400	800	6.3	0.6
Real Estate and Rental and Leasing	5,000	5,700	700	13.8	1.3
Management of Companies and Enterprises	8,150	8,800	650	7.8	0.8
Arts, Entertainment, and Recreation	4,100	4,550	450	10.9	1.0
Natural Resources and Mining	50	50	0	-21.1	-2.3
Utilities	550	500	-50	-5.2	-0.5
Information	6,300	5,800	-500	-7.8	-0.8
Manufacturing	22,600	21,350	-1,250	-5.6	-0.6
Government	31,150	29,900	-1,250	-4.0	-0.4

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, Morris County is projected to add 27,200 jobs, the second highest employment gain in the state. Professional, scientific and technical services is expected to be the county's job growth leader (+7,500) over the period. The county's employment is projected to grow by 9.4 percent, which is above the statewide rate of 7.5 percent.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Ocean County, NJ

Five Dominant Industries with Hiring Needs

Healthcare and social assistance (2,235) and retail trade (2,150) were the industries which averaged the most new hires during the four most recent quarters.

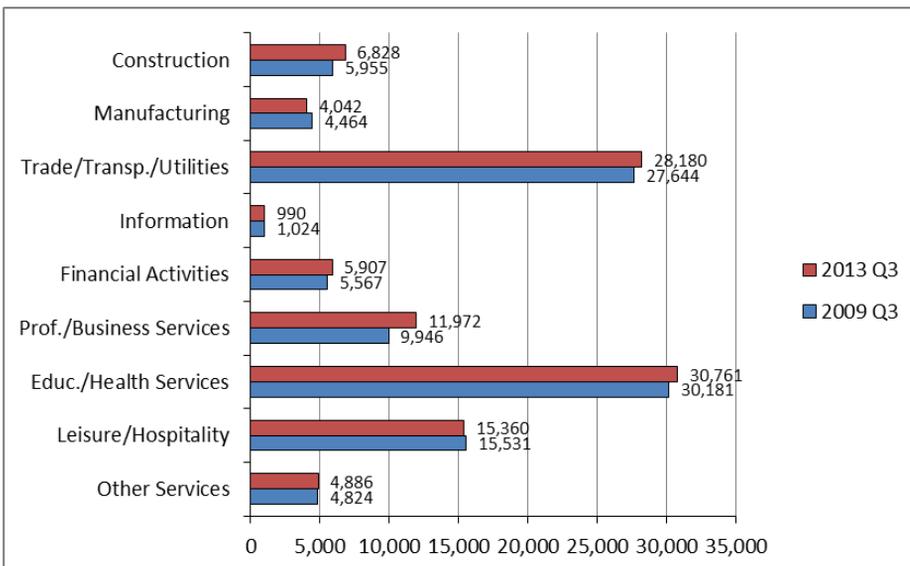
Total Jobs and New Hires in Ocean County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Ocean County 3rd Quarter, 2009 & 2013

Ocean County's private sector employment totaled 109,200 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+2,026).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

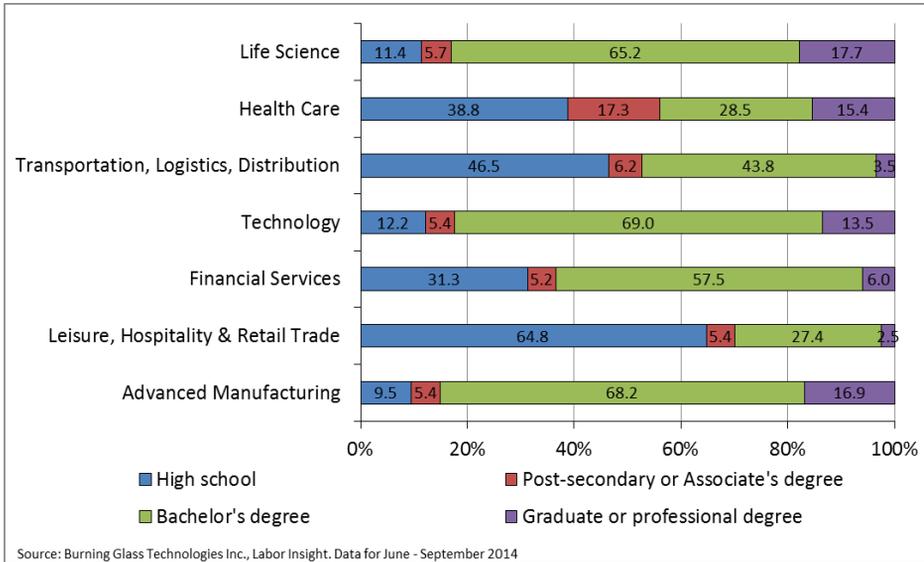
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New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Ocean County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
Total Nonfarm	155,350	169,700	14,350	9.2	0.9
Healthcare and Social Services	31,950	38,750	6,800	21.3	1.9
Construction	7,050	9,100	2,050	29.4	2.6
Retail Trade	26,350	27,650	1,300	4.9	0.5
Accommodation and Food Services	14,000	15,050	1,050	7.4	0.7
Educational Services	4,550	5,450	900	19.7	1.8
Professional, Scientific, and Technical Services	5,800	6,650	850	14.4	1.4
Administrative and Waste Services	6,000	6,550	550	9.3	0.9
Transportation and Warehousing	2,550	3,000	450	19.1	1.8
Wholesale Trade	3,200	3,550	350	9.8	0.9
Other Services	7,650	8,000	350	4.1	0.4
Real Estate and Rental and Leasing	2,650	2,850	200	8.2	0.8
Arts, Entertainment, and Recreation	5,400	5,600	200	3.7	0.4
Finance and Insurance	3,950	4,050	100	2.9	0.3
Management of Companies and Enterprises	300	350	50	19.7	1.8
Natural Resources and Mining	100	100	0	-24.3	-2.8
Information	1,150	1,100	-50	-6.2	-0.6
Utilities	1,150	1,050	-100	-5.2	-0.5
Manufacturing	4,500	4,250	-250	-5.6	-0.6
Government	27,150	26,700	-450	-1.5	-0.2

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, employment in Ocean County is projected to rise by 14,350 or 9.2 percent. In comparison statewide payrolls are expected to increase by 7.5 percent. Healthcare and social services is expected to add the most jobs (+6,800) and grow at a rate of 1.9 percent per year.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

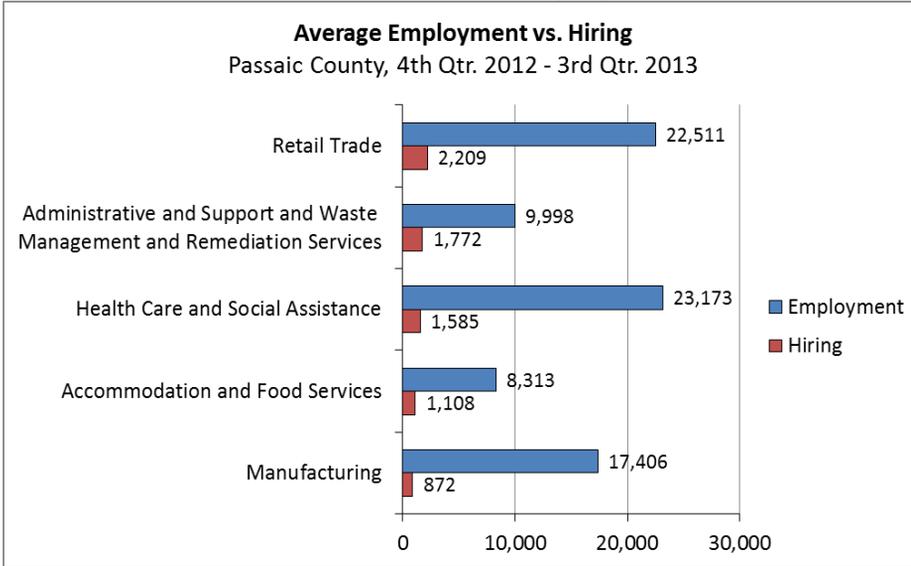
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Passaic County, NJ

Five Dominant Industries with Hiring Needs

Retail trade (2,209), administrative support and waste management and remediation services (1,772), and healthcare and social assistance (1,585) each averaged over 1,500 new hires over the four most recent quarters.

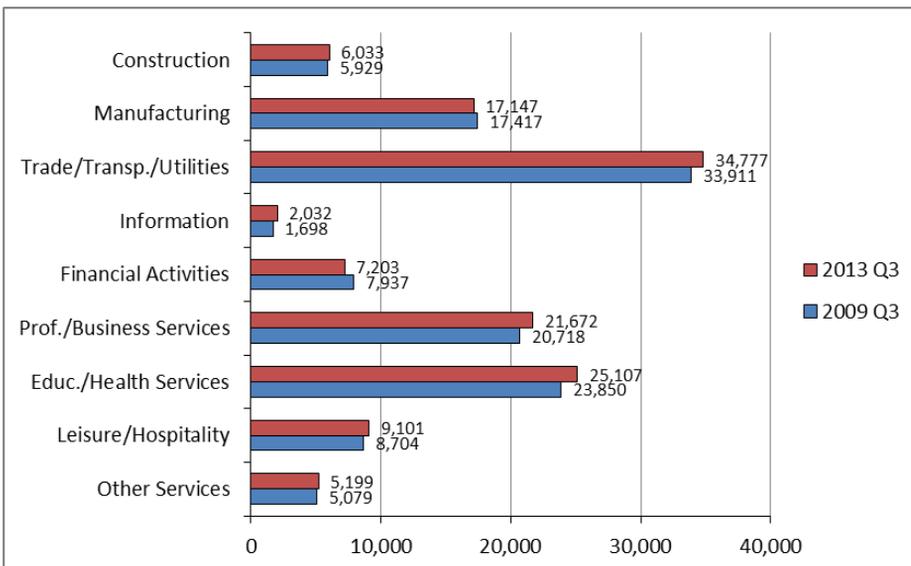
Total Jobs and New Hires in Passaic County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Passaic County 3rd Quarter, 2009 & 2013

Passaic County's private sector employment totaled 128,546 in the 3rd quarter of 2013. Education and Health services added the most jobs between 3rd quarter, 2009 and 2013 (+1,257).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

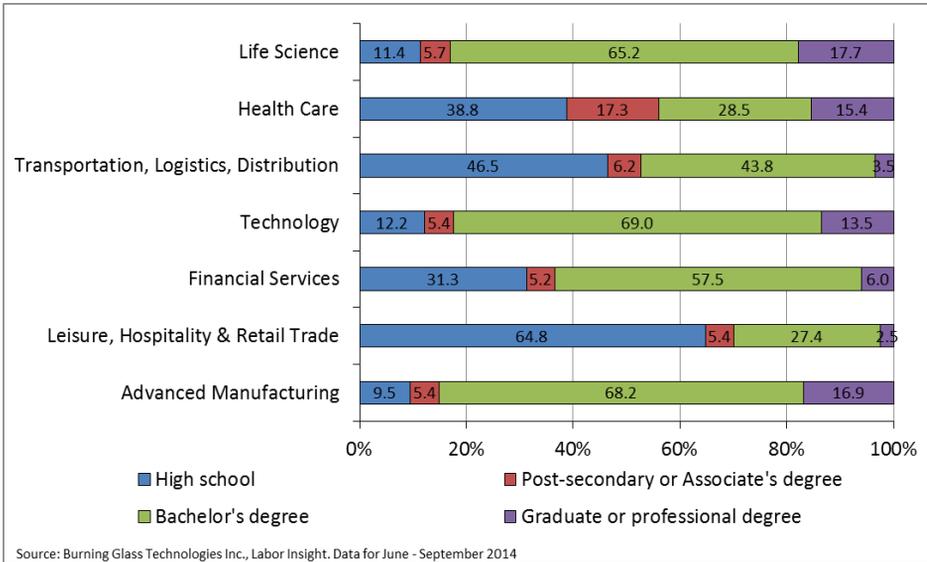
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Passaic County, 2012 - 2022 Projected Employment Change					
Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	178,750	191,900	13,150	7.4	0.7
Healthcare and Social Services	24,900	29,400	4,500	18.1	1.7
Construction	7,150	9,300	2,150	30.2	2.7
Administrative and Waste Services	15,650	17,500	1,850	11.8	1.1
Retail Trade	24,500	25,950	1,450	5.9	0.6
Professional, Scientific, and Technical Services	7,150	8,250	1,100	15.2	1.4
Wholesale Trade	9,000	9,850	850	9.7	0.9
Accommodation and Food Services	10,000	10,550	550	5.6	0.5
Educational Services	3,600	4,100	500	13.7	1.3
Other Services	7,850	8,300	450	6.2	0.6
Transportation and Warehousing	3,900	4,300	400	10.2	1.0
Management of Companies and Enterprises	5,050	5,450	400	7.8	0.8
Utilities	650	850	200	33.3	2.9
Finance and Insurance	5,650	5,850	200	3.3	0.3
Real Estate and Rental and Leasing	2,300	2,500	200	9.6	0.9
Arts, Entertainment, and Recreation	1,100	1,150	50	6.3	0.6
Natural Resources and Mining	100	100	0	-17.9	-2.0
Information	2,000	1,900	-100	-6.3	-0.6
Manufacturing	18,650	17,850	-800	-4.3	-0.4
Government	29,550	28,700	-850	-2.8	-0.3

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, employment in Passaic County is projected to rise by 13,150 or 7.4 percent, compared to the state's rate of 7.5 percent. Healthcare and social services is expected to add the most jobs (+4,500) and grow at a rate of 1.7 percent per year.

Industry Employment Projections for all nonfarm jobs –

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

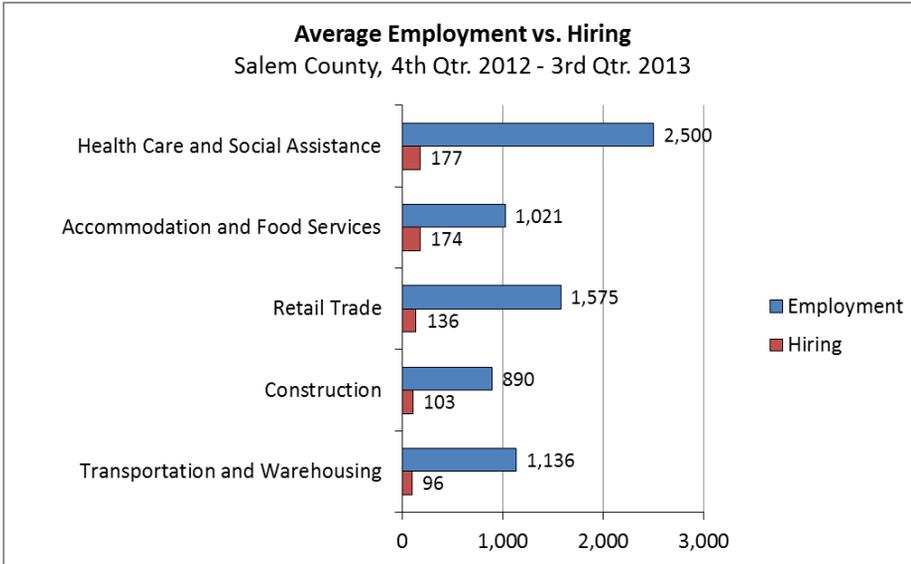
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Salem County, NJ

Five Dominant Industries with Hiring Needs

Healthcare and social assistance (177) and accommodation and food services (174) each averaged over 150 new hires over the four most recent quarters.

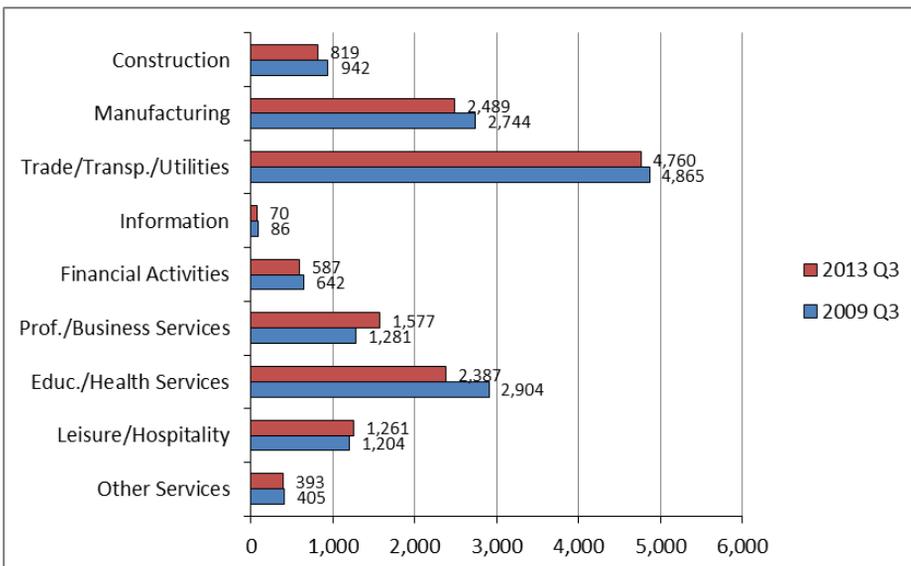
Total Jobs and New Hires in Salem County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Salem County 3rd Quarter, 2009 & 2013

Salem County's private sector employment totaled 14,877 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+296).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

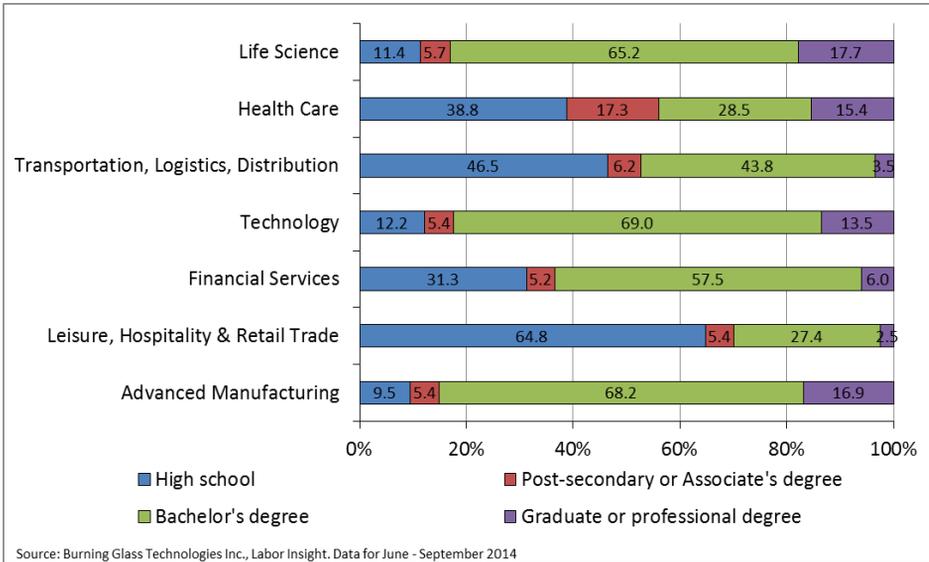
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Salem County, 2012 - 2022 Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	21,300	22,400	1,100	5.2	0.5
Healthcare and Social Services	2,950	3,400	450	15.0	1.4
Construction	1,200	1,450	250	24.0	2.2
Professional, Scientific, and Technical Services	750	900	150	23.4	2.1
Administrative and Waste Services	1,050	1,200	150	10.7	1.0
Retail Trade	1,900	2,000	100	5.9	0.6
Transportation and Warehousing	1,200	1,300	100	10.1	1.0
Wholesale Trade	400	450	50	9.7	0.9
Finance and Insurance	500	550	50	9.1	0.9
Accommodation and Food Services	1,350	1,400	50	4.0	0.4
Other Services	550	600	50	6.9	0.7
Natural Resources and Mining	0	0	0	0.0	0.0
Information	100	100	0	-6.6	-0.7
Real Estate and Rental and Leasing	200	200	0	9.3	0.9
Management of Companies and Enterprises	0	0	0	22.6	2.1
Educational Services	150	150	0	14.0	1.3
Arts, Entertainment, and Recreation	250	250	0	5.2	0.5
Government	4,350	4,300	-50	-1.2	-0.1
Manufacturing	2,700	2,550	-150	-4.4	-0.4
Utilities	1,800	1,600	-200	-10.8	-1.1

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

By 2022, Salem County is projected to add 1,100 jobs. Total nonfarm employment is expected to increase much slower than the state (5.2% vs. 7.5%, respectively). On an annual basis the county is expected to add jobs at a rate of 0.5 percent.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

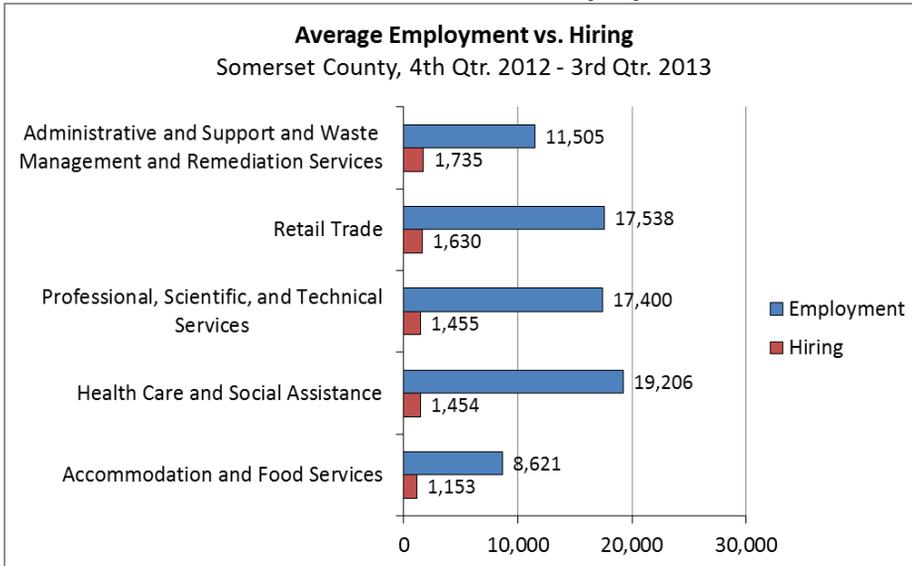
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Somerset County, NJ

Five Dominant Industries with Hiring Needs

Administrative and support and waste management and remediation services (1,735), and retail trade (1,630) had significant hiring needs during the four most recent quarters, each averaging over 1,600 new hires.

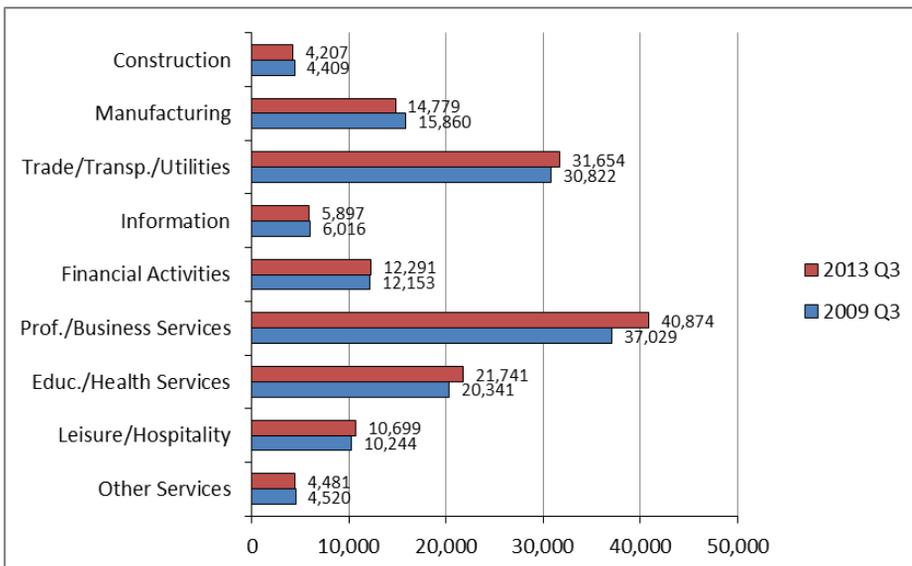
Total Jobs and New Hires in Somerset County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Somerset County 3rd Quarter, 2009 & 2013

Somerset County's private sector employment totaled 147,132 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+3,845).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

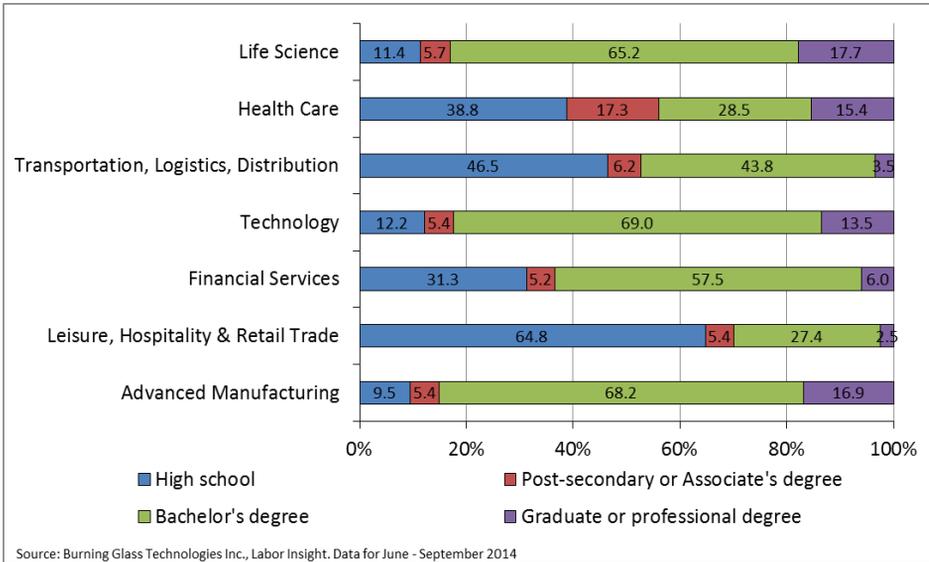
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Somerset County, 2012 - 2022 Projected Employment Change

Industry Title (Two Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022	
			Number	Percent Total Annual
Total Nonfarm	181,400	200,900	19,500	10.8
Professional, Scientific, and Technical Services	19,700	24,350	4,650	23.4
Healthcare and Social Services	19,950	24,250	4,300	21.6
Administrative and Waste Services	13,450	15,750	2,300	17.4
Retail Trade	19,950	22,100	2,150	10.7
Construction	5,800	7,700	1,900	32.6
Management of Companies and Enterprises	10,200	11,800	1,600	15.5
Wholesale Trade	10,450	11,750	1,300	12.7
Accommodation and Food Services	10,650	11,450	800	7.4
Educational Services	3,750	4,500	750	20.7
Other Services	7,150	7,800	650	9.4
Transportation and Warehousing	3,750	4,300	550	14.7
Finance and Insurance	11,500	12,000	500	4.5
Real Estate and Rental and Leasing	1,450	1,650	200	13.7
Arts, Entertainment, and Recreation	2,550	2,750	200	7.1
Utilities	250	300	50	11.7
Natural Resources and Mining	50	50	0	-24.7
Information	7,200	6,750	-450	-6.3
Government	17,350	16,650	-700	-4.1
Manufacturing	16,150	14,950	-1,200	-7.4

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Somerset County is projected to add 19,500 jobs by 2022. With a projected increase of 4,650 or 23.4 percent, professional, scientific, and technical services are expected to be Somerset's job growth leader through 2022. The county's employment is projected to grow by 10.8 percent, well above the statewide rate of 7.5 percent.

Industry Employment Projections for all nonfarm jobs –

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

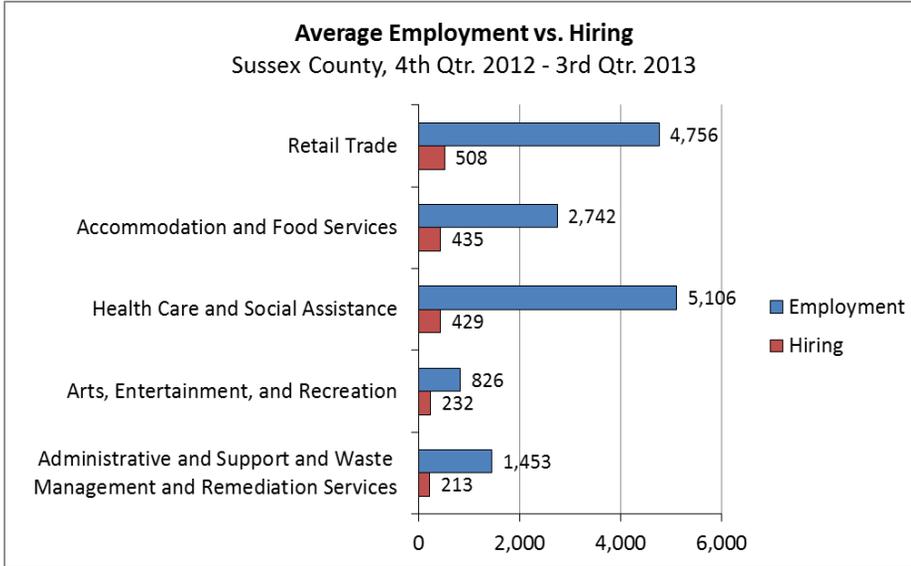
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Sussex County, NJ

Five Dominant Industries with Hiring Needs

Retail trade, healthcare and social assistance, and accommodation and food services each averaged over 400 new hires over the four most recent quarters.

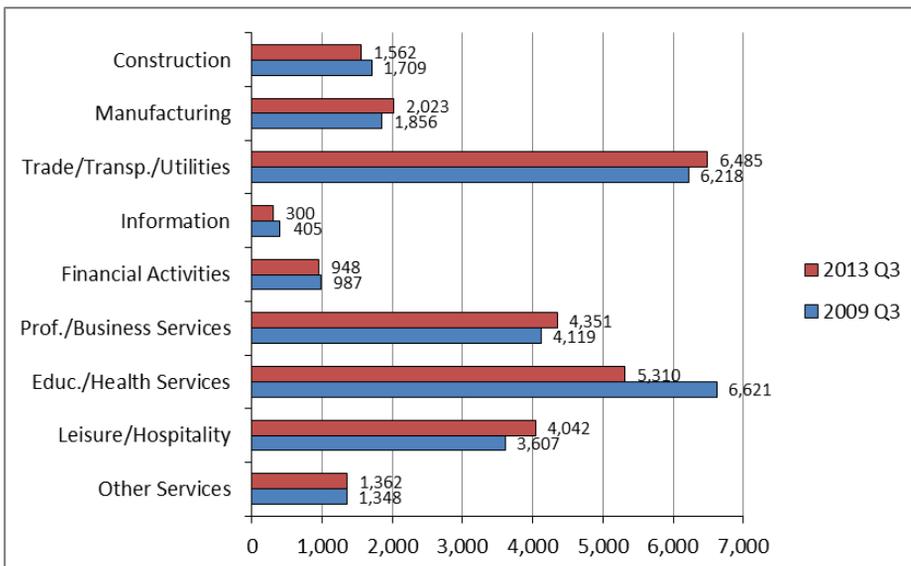
Total Jobs and New Hires in Sussex County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Sussex County 3rd Quarter, 2009 & 2013

Sussex County's private sector employment totaled 26,588 in the 3rd quarter of 2013. Leisure and Hospitality posted the largest employment gain between 3rd quarter, 2009 and 2013 (+435).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

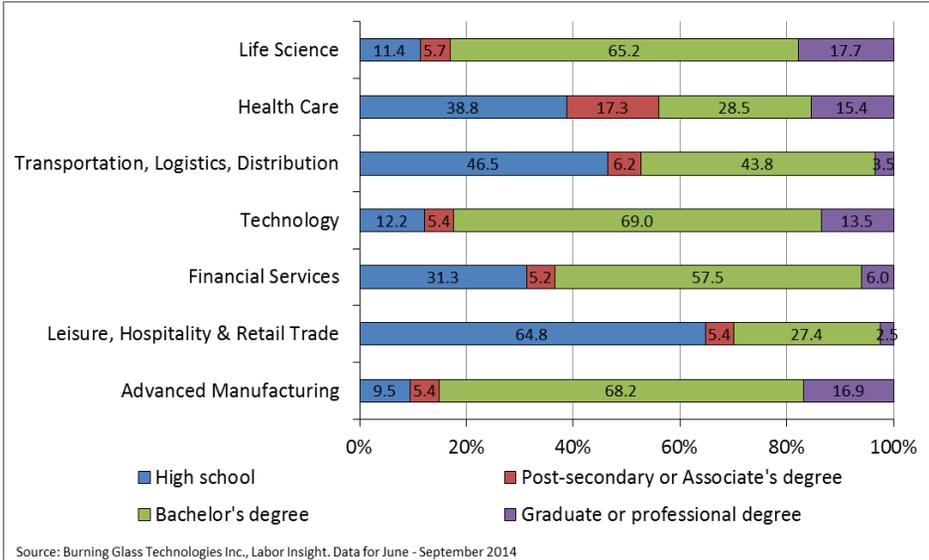
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Sussex County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	39,300	42,000	2,700	6.9	0.7
Healthcare and Social Services	6,400	7,200	800	13.1	1.2
Construction	1,900	2,400	500	24.3	2.2
Retail Trade	5,900	6,250	350	5.9	0.6
Professional, Scientific, and Technical Services	1,750	1,950	200	12.6	1.2
Other Services	2,200	2,400	200	9.4	0.9
Management of Companies and Enterprises	1,100	1,250	150	16.7	1.6
Accommodation and Food Services	3,700	3,850	150	3.8	0.4
Wholesale Trade	1,000	1,100	100	9.8	0.9
Transportation and Warehousing	700	800	100	10.2	1.0
Finance and Insurance	900	1,000	100	9.0	0.9
Administrative and Waste Services	1,450	1,550	100	8.6	0.8
Educational Services	550	650	100	13.7	1.3
Utilities	150	200	50	13.5	1.3
Real Estate and Rental and Leasing	300	350	50	13.9	1.3
Arts, Entertainment, and Recreation	1,300	1,350	50	3.2	0.3
Information	300	300	0	-9.1	-0.9
Natural Resources and Mining	50	0	-50	-24.4	-2.8
Government	7,700	7,600	-100	-1.3	-0.1
Manufacturing	1,950	1,800	-150	-6.5	-0.7

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Employment in Sussex County is projected to increase by 0.7 percent per year from 2012 through 2022, adding 2,700 jobs. Healthcare and social services is expected to add the most jobs (+800). Construction is expected to be the fastest-growing with a 2.2 annual percent growth rate. The county's employment is projected to grow by 6.9 percent, just below the statewide rate of 7.5 percent.

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Union County, NJ

Five Dominant Industries with Hiring Needs

Administrative and support and waste management and remediation services and retail trade had significant hiring needs over the four most recent quarters averaging 2,500 new hires per quarter.

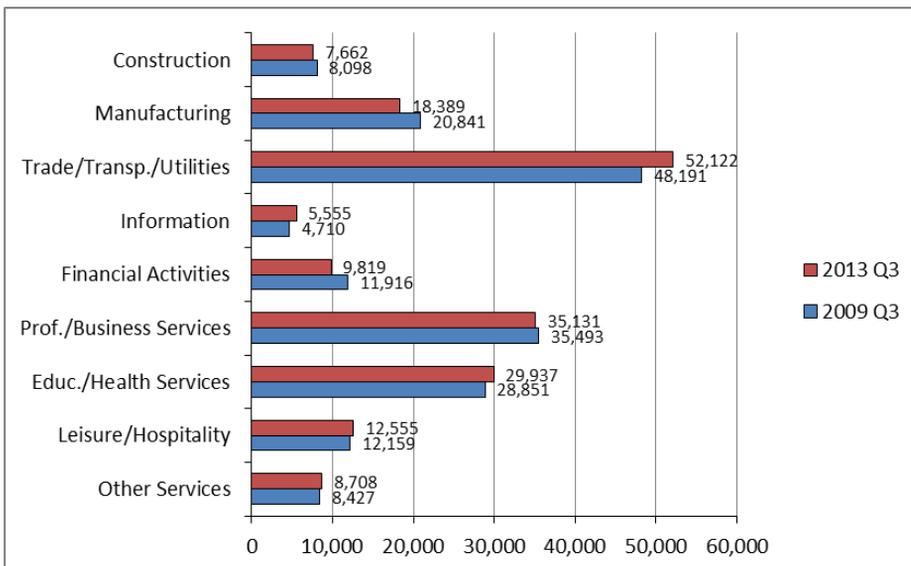
Total Jobs and New Hires in Union County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Union County 3rd Quarter, 2009 & 2013

Union County's private sector employment totaled 179,920 in the 3rd quarter of 2013. Trade transportation and utilities added the most jobs between 3rd quarter, 2009 and 2013 (+3,931).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

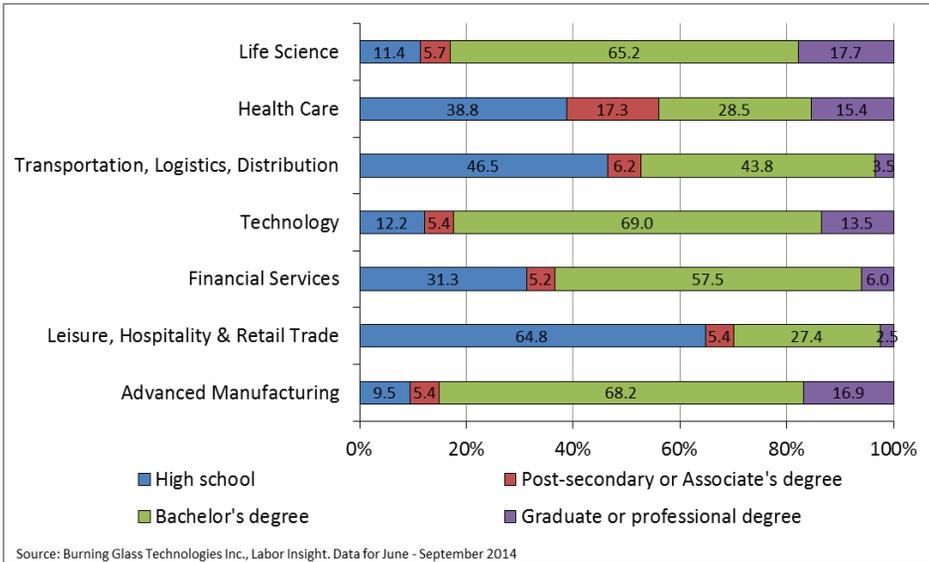
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

What industries are expected to have employment growth?

Union County, 2012 - 2022					
Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	232,050	252,100	20,050	8.6	0.8
Healthcare and Social Services	30,450	36,550	6,100	19.9	1.8
Construction	9,350	13,000	3,650	39.0	3.3
Professional, Scientific, and Technical Services	14,500	16,850	2,350	16.4	1.5
Wholesale Trade	13,700	15,700	2,000	14.7	1.4
Retail Trade	26,350	27,750	1,400	5.3	0.5
Transportation and Warehousing	12,150	13,400	1,250	10.1	1.0
Accommodation and Food Services	13,000	14,200	1,200	9.5	0.9
Other Services	12,350	13,550	1,200	9.6	0.9
Administrative and Waste Services	20,500	21,550	1,050	4.9	0.5
Management of Companies and Enterprises	3,850	4,450	600	15.3	1.4
Educational Services	2,950	3,550	600	21.1	1.9
Finance and Insurance	8,250	8,750	500	5.9	0.6
Real Estate and Rental and Leasing	2,800	3,100	300	10.4	1.0
Arts, Entertainment, and Recreation	2,050	2,350	300	14.0	1.3
Utilities	1,200	1,400	200	13.5	1.3
Natural Resources and Mining	0	0	0	-1.4	-0.1
Manufacturing	19,750	19,600	-150	-0.8	-0.1
Information	6,550	5,350	-1,200	-18.1	-2.0
Government	32,250	31,000	-1,250	-3.9	-0.4

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

Union County is projected to add 20,050 new jobs from 2012 to 2022. The county's employment base is expected to expand at a rate above that of the state over the projection period (+8.6% vs. +7.5%, respectively).

Industry Employment Projections for all nonfarm jobs – The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

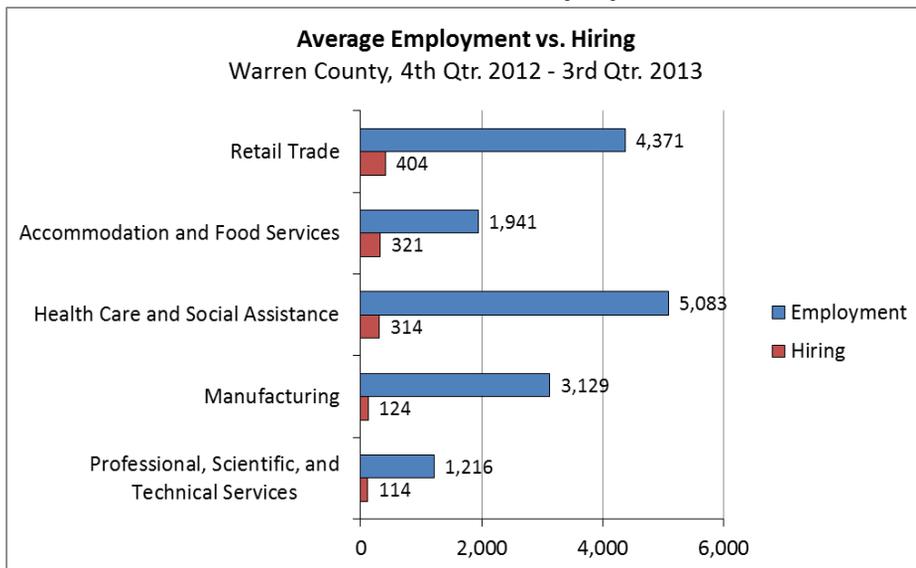
Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.

Key Industries in Warren County, NJ

Five Dominant Industries with Hiring Needs

Retail trade (404), accommodation and food services (321), and healthcare and social assistance (314) were the industries that averaged the most new hires over the four most recent quarters.

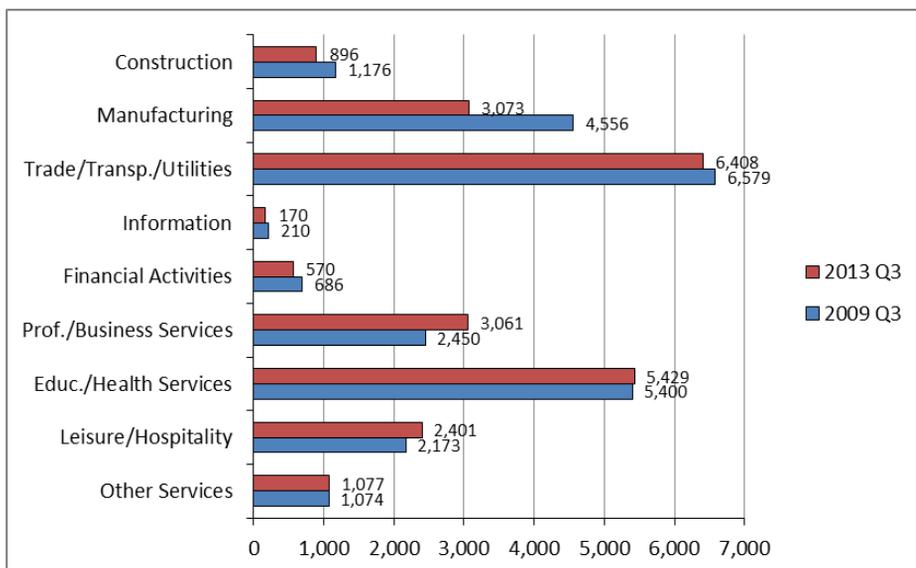
Total Jobs and New Hires in Warren County, by Sector



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, Average employment and hiring over four quarters from 4th Quarter 2012 – 3rd Quarter 2013.

Total Jobs by Industry, Warren County 3rd Quarter, 2009 & 2013

Warren County's private sector employment totaled 23,383 in the 3rd quarter of 2013. Professional and business services added the most jobs between 3rd quarter, 2009 and 2013 (+611).



Source: U.S. Census Bureau, Center for Economic Studies, LEHD, 3rd Quarter 2009 and 2013 employment.

How to Use This Guide

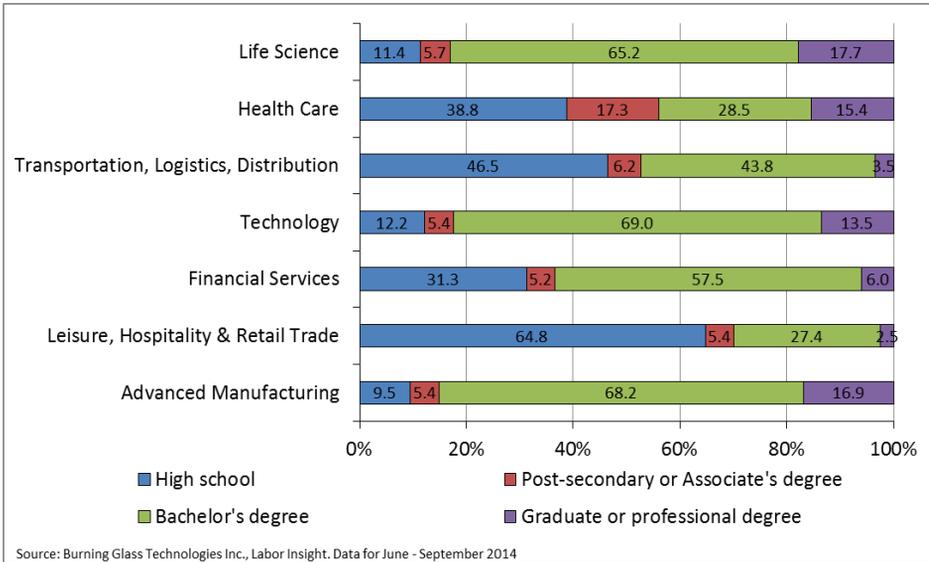
This guide gives workforce and education policymakers key information about local industries to enable informed decision making.

New hires – Estimated number of workers that started a job that lasted at least one full quarter with a given employer. This number includes new hires for new and replacement jobs. This is important to consider, because despite negative overall growth in many industries, there are still many job opportunities available in some industries due to turnover.

Total number of jobs – Estimate of stable jobs, i.e., the number of jobs that are held on both the first and last day of the quarter with the same employer. This helps you to understand which private sector industries dominate your local economy and provide the largest numbers of jobs both full and part time, overall.

Source: U.S. Census Bureau's Local Employment Dynamics program. This Federal and State partnership integrates existing data from state-supplied administrative records on workers and employers with existing censuses, surveys, and other administrative records.

Education Requirements by Industry Cluster (Statewide)



What industries are expected to have employment growth?

Warren County, 2012 - 2022 Projected Employment Change by Industry					
Industry Title (Two-Digit NAICS)	2012 Jobs	2022 Jobs	Change: 2012-2022		
			Number	Percent	
				Total	Annual
Total Nonfarm	36,550	39,200	2,650	7.3	0.7
Healthcare and Social Services	5,850	6,750	900	15.4	1.4
Retail Trade	6,150	6,500	350	5.9	0.6
Construction	1,250	1,550	300	23.9	2.2
Professional, Scientific, and Technical Services	1,250	1,550	300	23.4	2.1
Transportation and Warehousing	1,300	1,500	200	15.0	1.4
Educational Services	950	1,150	200	20.0	1.8
Wholesale Trade	950	1,100	150	16.8	1.6
Accommodation and Food Services	2,550	2,700	150	4.7	0.5
Administrative and Waste Services	1,400	1,500	100	6.1	0.6
Other Services	1,650	1,750	100	5.2	0.5
Finance and Insurance	750	800	50	9.0	0.9
Real Estate and Rental and Leasing	150	200	50	13.8	1.3
Arts, Entertainment, and Recreation	550	600	50	10.9	1.0
Natural Resources and Mining	50	50	0	0.8	0.1
Utilities	200	200	0	16.0	1.5
Government	6,100	6,100	0	0.2	0.0
Information	200	200	0	-6.4	-0.7
Management of Companies and Enterprises	150	150	0	4.3	0.4
Manufacturing	5,100	4,850	-250	-4.4	-0.4

Note: Total nonfarm employment excludes self-employed and unpaid family workers
 Percent Changes are based on unrounded data
 Source: New Jersey Department of Labor and Workforce Development

From 2012 to 2022, Warren County is projected to add 2,650 new jobs. The county's job base is expected to increase at a rate slightly below the state's during the projection period (+7.3% vs. +7.5%, respectively). More than 1/3 of the county's new jobs will be in the healthcare and social services industry.

Minimum Educational requirements for all jobs – based on statewide-level data, this chart gives an indication of the level of education employers are requiring for potential job openings in the industry. This can be a useful tool for deciding which industries to target if your goal is to assist workers who have a particular level of education.

Source: Burning Glass Technologies Inc. which aggregates occupational and industry data from online employer job listings.

Industry Employment Projections for all nonfarm jobs –

The projections are valuable data for identifying the potential future employment growth or decline of industries within your county. Employment refers to jobs, both full and part-time, not the number of employed persons.

Source: NJLWD, Industry and Occupational Employment Projections 2012 - 2022. The industry employment projections use the nonfarm wage salary employment definition of employment. The primary data input is an employment time series, by industry, which goes back to 1990.