

**CERTIFICATION
OF
NEW JERSEY TURNPIKE AUTHORITY**

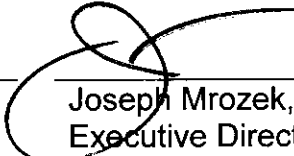
I, Joseph Mrozek, hereby certify that I am the Executive Director of the New Jersey Turnpike Authority and as such, **Executive Director** certify that the attached copy of **PROCEEDINGS OF THE NEW JERSEY TURNPIKE AUTHORITY** is a true and correct copy of the Minutes of the **May 23, 2017** Meeting of the Authority.

IN WITNESS THEREOF, I have hereunto set my hand and affixed the official seal of the New Jersey Turnpike Authority **this 23rd day of May, 2017.**

ATTEST:



Kim Schurman
Secretary to the Authority



Joseph Mrozek,
Executive Director

Corporate Seal

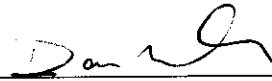
Date: May 23, 2017

**Received in the Governor's Office May 23, 2017
(hand delivered)**

Received by:

DAVID MUHN

Print Name



Signature

Veto Period Ends:

June 7, 2017

(Write in the date the veto period ends)

2014-10-10

10/10/2014

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**PROCEEDINGS OF MEETING OF NEW JERSEY TURNPIKE AUTHORITY
BOARD OF COMMISSIONERS**

Tuesday, May 23, 2017

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Chairman Richard Hammer called the meeting of the Authority's Board of Commissioners into session in the Executive Boardroom of the Authority's Administration Offices at 1 Turnpike Plaza in Woodbridge, New Jersey, at 9:00 A.M.

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PRESENT

Present were Chairman Richard Hammer, Vice Chairman Ronald Gravino, Treasurer Michael DuPont, Commissioner Raymond Pocino, Commissioner Ulises Diaz, Commissioner Daniel Becht (arrived at 9:02 a.m.), and Commissioner John Minella. The meeting commenced at 9:00 A.M.

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ALSO PRESENT

Executive Director Joseph Mrozek; Chief Operating Officer John O'Hern; Chief Financial Officer Donna Manuelli; Deputy Chief Engineer John Keller; Chief Information Officer Jose Dios; General Counsel Bruce Harris; Director of Human Resources Mary-Elizabeth Garrity; Director of Internal Audit James Carone; Director of Maintenance Kenneth McGoldrick; Director of Operations Henry Eibel; Director of Procurement and Materials Management Andrea Ward; Deputy Director of Tolls James Roberts; New Jersey State Police Major Eric Heitmann, State Police Troop D; and Secretary to the Authority Kim Schurman.

Also present were: Governors' Authorities Unit Representative Labinot Berlaolli; additional individuals consisting of other NJTA employees; interested organizations; and the general public. No media was present.

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NOTICE OF MEETING

This is a regular meeting of the New Jersey Turnpike Authority. Adequate notice of this meeting has been provided in accordance with Chapter 231, P.L. 1975 in that notice has been given to two newspapers and notice has been forwarded to the Secretary of State, Trenton, New Jersey. In addition, notice of said meeting has been and is being displayed in the main lobby of the Authority's Administration Headquarters in Woodbridge.

Executive Director Mrozek takes Roll Call and the Following Were Present:

1. Chairman Hammer
2. Vice Chairman Gravino
3. Treasurer DuPont
4. Commissioner Pocino
5. Commissioner Diaz

6. Commissioner Minella

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EXECUTIVE SESSION

A motion to enter into Executive Session, not open to the public in accordance with the Open Public Meetings Act, N.J.S.A. 10:4-12(b), to discuss matters pertaining to:

- Contract Negotiations
- Real Estate

The motion was made by Vice Chairman Gravino and seconded by Treasurer DuPont, and, after the voice vote, the motion was duly adopted by the Board of Commissioners of the New Jersey Turnpike Authority.

Executive Session was adjourned at 9:29 a.m. Chairman Hammer resumed the public portion of the meeting at 9:31 a.m.

Executive Director Mrozek takes Roll Call and the Following Were Present:

1. Chairman Hammer
2. Vice Chairman Gravino
3. Treasurer DuPont
4. Commissioner Pocino
5. Commissioner Diaz
6. Commissioner Becht
7. Commissioner Minella

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ACTION ON MINUTES

The Executive Director reported that ten days, excluding Saturdays, Sundays and holidays, have elapsed since Governor Chris Christie received the proceedings of the regular meeting of April 25, 2017; he did not exercise his power to veto any items in those minutes.

Upon motion made by Commissioner Pocino seconded by Treasurer DuPont the minutes of the meeting was unanimously approved.

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RECUSALS

The Executive Director reported there are no recusals or abstentions submitted for the record.

Treasurer DuPont is recused on Item 139

Commissioner Pocino is recused on Items 140 through 146

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PUBLIC COMMENT

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Murray Bodin, Concerned Grandparents

Bodin stated that the world is always changing and we need to be ready to change. He noted that Ford Motor Company recently announced that it is replacing its chief executive, Mark Fields. Bodin stated Ford believes that it needs to change the direction of its company.

Bodin stated that he recently had met with John Degnan, Chairman of the Port Authority of New York and New Jersey, and made recommendations for improvement at that authority. He also said he took a tour of MTA Bridges and Tunnels and of the New York Thruway with some of the respective leadership at those transportation agencies. Bodin said he pointed out deficiencies at those facilities.

Bodin requested that Chairman Hammer or Vice Chairman Gravino spend 30 minutes with him driving the Turnpike and Parkway so he can identify his areas of concern. Bodin said that Authority staff has always been very generous with their time with him. But he said change comes from the top and needs to work directly with the Board of Commissioners.

Treasurer DuPont stated that he would spend 30 minutes with Mr. Bodin driving the roadways to review his concerns.

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EXECUTIVE DIRECTOR'S COMMENTS

None.

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COMMISSIONER'S COMMENTS

Vice Chairman Gravino acknowledged that James Roberts, Deputy Director of Tolls, is retiring on June 1, 2017 after 34 years of service. Vice Chairman Gravino noted that Mr. Roberts has always worked till 8 p.m. or 9 p.m. to skillfully manage the Parkway Tolls operation and he has continued to work long hours as one of the Authority's key employees involved in the implementation of the new E-ZPass contract with Conduent. On behalf of all of the Commissioners, Vice Chairman Gravino wished Mr. Roberts well in his retirement and thanked him for his many years of dedicated service.

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HUMAN RESOURCES

Director of Human Resources Mary-Elizabeth Garrity requested approval of item number 138-05-2017. Moved is the item as follows:

138-05-2017

Human Resources Director Garrity submitted the **Personnel Agenda**, dated May 23, 2017, and requested confirmation of the personnel matters contained therein. The Executive Director certified the recommendations for consideration.

On motion by Treasurer DuPont and seconded by Commissioner Pocino employment of those named to serve at the pleasure of the Authority and other recommended personnel actions, were approved, ratified and confirmed, to become effective as of the dates specified and at the salaries listed.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	YES	YES	YES	YES

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LAW

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General Counsel Bruce Harris requested approval of item number 139-05-2017. Moved is the item as follows:

139-05-2017

In a memorandum dated May 3, 2017, **Authorization to Implement a Revised Toll Rate Schedule for the Garden State Parkway to Include Southbound Exit 125 Ramp, Borough of Sayreville, County of Middlesex**, was approved.

The Authority is currently engaged in a construction project to improve Garden State Parkway ("Parkway") Interchange 125 (the "Project"). The Project involves completing Interchange 125, currently a partial interchange, to provide full access between the Parkway and Chevalier Avenue in Sayreville in order to accommodate existing traffic volumes and future growth resulting from the development of the waterfront. The work includes the replacement of bridges on the mainline of the Parkway, improvements to the local roadways, a new northbound Parkway entrance, a reconfigured southbound Parkway entrance, and a new southbound Parkway exit. Construction on the full interchange is anticipated to be complete by October of 2019.

Currently, Interchange 125 is only a partial interchange and no toll is charged. On or about June 30, 2017, the first phase of the Project will be sufficiently complete to allow the use of the new southbound ramp Exit 125. The Authority must charge a toll at the new southbound ramp Exit 125 to preclude patrons from using the new ramp to avoid paying the toll at the Raritan South Toll Plaza. The toll rates for the new ramp will be the same as those charged at the Raritan South Toll Plaza. All toll lanes at Interchange 125 will be E-ZPass only, and cash will not be accepted.

On April 4, 2017, the Authority, in compliance with N.J.S.A. 27:23-5.10, held a Public Hearing at the Authority's Headquarters Building, 1 Turnpike Plaza, Woodbridge, to receive public comment regarding the implementation of toll collection at the new Interchange 125 Southbound Exit Ramp. Notice of the hearing was advertised in eleven (11) newspapers at least ten (10) days prior to the hearing, in compliance with N.J.S.A. 27:23-5.11. The Authority's Deputy Executive Director/COO served as the hearing officer and a certified court reporter provided the official transcript of the hearing. One (1) member of the public spoke at the hearing to object to the lack of a cash toll at Interchange 125. Two (2) written comments were received by the Authority both of which objected to lack of a cash payment option on the new ramp.

Submitted for approval is the following resolution that authorizes the implementation and commencement of electronic toll collection at the Interchange 125 Southbound Exit Ramp, effective upon opening of the ramp on or about June 30, 2017. The resolution submitted for approval further approves the revised Garden State Parkway Toll Schedule reflecting the tolls to be charged at the Interchange 125 Southbound Exit Ramp.

In accordance with N.J.S.A. 27:23-3(F), the Authority has received pre-approval of this resolution from the Governor and State Treasurer. Therefore, it is requested that the Board of Commissioners approve the attached resolution, and authorize the Executive Director to execute any such documents and take any such other actions as are deemed necessary to effectuate the intent of this approval.

**RESOLUTION AUTHORIZING IMPLEMENTATION OF
A REVISED TOLL SCHEDULE FOR THE GARDEN STATE PARKWAY
TO INCLUDE INTERCHANGE 125 SOUTHBOUND EXIT RAMP
BOROUGH OF SAYREVILLE, COUNTY OF MIDDLESEX**

WHEREAS, the Authority is an independent State authority, and is authorized pursuant to N.J.S.A. 27:23-1, et seq. to design, construct, operate and maintain transportation and highway projects, including but not limited to, the New Jersey Turnpike and the Garden State Parkway, all as more particularly defined in N.J.S.A. 27:23-4; and

WHEREAS, the Authority is engaged in a construction project to improve the Garden State Parkway at Interchange 125, which project involves completing Interchange 125, currently a partial interchange, to provide full access between the Parkway and Chevalier Avenue in Sayreville in order to accommodate existing traffic volumes and future growth resulting from the development of the waterfront; and

WHEREAS, to preclude patrons from using the new ramp to avoid paying the toll at the Raritan South Toll Plaza, a toll must be charged at the new Interchange 125 Southbound Exit Ramp; and

WHEREAS, the Authority desires to implement a new Garden State Parkway Toll Schedule ("New GSP Toll Schedule") to include the tolls to be charged at the new Interchange 125 Southbound Exit Ramp, which will be collected solely through means of an electronic toll

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collection system. The toll rates for the new ramp will be the same as those charged at the Raritan South Toll Plaza; and

WHEREAS, pursuant to N.J.S.A. 27:23-3(F), the Authority has received the written approval of both the Governor and the Treasurer of the State of New Jersey with respect to the New GSP Toll Schedule;

NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSIONERS OF THE NEW JERSEY TURNPIKE AUTHORITY AS FOLLOWS:

1. The new Garden State Parkway Toll Schedule attached hereto as Exhibit A is hereby authorized and approved to take effect immediately upon the opening of the new Interchange 125 Southbound Exit Ramp on or about June 30, 2017.

2. The collection of tolls at the new Interchange 125 Southbound Exit Ramp shall be accomplished solely through means of an electronic toll collection system. Cash shall not be accepted at the new Interchange 125 Southbound Exit Ramp.

3. The Executive Director of the Authority is hereby authorized to execute any such documents and take any such other actions as are deemed necessary to effectuate the intent of this Resolution.

On motion by Commissioner Pocino and seconded by Commissioner Diaz, the Board unanimously approved item number 139-05-2017; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	RECUSED	YES	YES	YES	YES

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ENGINEERING

Deputy Chief Engineer John Keller requested approval of item numbers 140-05-2017 through 143-05-2017. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS-AWARD OF CONTRACTS

140-05-2017

In a document dated May 4, 2017, **Recommendation to Award Contract No. T100.321, New Jersey Turnpike, J. Fletcher Creamer & Son, Inc. & Joseph M. Sanzari, Inc., A Joint Venture, Rehabilitation of Structure Nos. N6.49, N6.80E and N6.80W, Milepost N5.80 to N8.20, RM-131541, Budget Code: 39011025, Amount: \$88,875,642.80,** was approved.

This contract will provide for the complete rehabilitation of the East Viaduct (Structure No. N6.49) and its companion structures, the Columbus Drive Exit Ramp (Structure No. N6.80E) and the Merseles Street Entrance Ramp (Structure No. N6.80W). The primary scope of work involves bridge deck reconstruction in the eastbound direction, structural strengthening and repairs, structural repainting, lighting and drainage improvements and rehabilitation of the Interchange 14C toll plaza approaches at the western limit of the project.

Eight bid proposals were received on May 3, 2017 for the above publicly advertised contract, as shown on the attached bid summary sheet. The low bid proposal in the amount of \$88,875,642.80 may be compared to the second lowest bid proposal in the amount of \$89,890,000.00, which was within about 1% of the low bid. These two lowest bids received were significantly lower than the Engineer's Estimate in the amount of \$102,724,645.00. The difference between the two lowest bids and the Engineer's Estimate can be attributed to the Proposers' current and recent involvement in similar Authority contracts, their ability to take advantage of being fully mobilized in the region, and the availability of traffic control devices in the area. The low bidder, J. Fletcher Creamer & Son, Inc. & Joseph M. Sanzari, Inc., A Joint Venture has performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T100.321 be awarded to the low bidder, J. Fletcher Creamer & Son, Inc. & Joseph M. Sanzari, Inc., A Joint Venture of Hackensack, New Jersey, in the amount of \$88,875,642.80. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids for this work were procured, and the authorization being sought is to award this contract to the lowest responsible bidder, in accordance with N.J.S.A. 27:23-6.1, N.J.A.C. 19:9-2.2, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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ORDER FOR PROFESSIONAL SERVICES

141-05-2017

In a document dated May 1, 2017, **Recommendation to Issue Order for Professional Services T3643, New Jersey Turnpike, Parsons Brinckerhoff, Inc., Supervision of Construction Services for Contract No. T100.321, Rehabilitation of Structure Nos. N6.49, N6.80E and N6.80W, Newark Bay-Hudson County Extension, Milepost N5.80 to N8.20, RM-131553, Budget Code: 39011025, Amount: \$11,520,000.00,** was approved.

This Order for Professional Service will provide supervision of construction services for Contract No. T100.321, Rehabilitation of Structure Nos. N6.49, N6.80E and N6.80W, Newark Bay-Hudson County Extension, Milepost N5.80 to N8.20.

This assignment is classified as a "Complex Project" since the scope of work is not clearly defined and likely to change during the course of the project, and the cost exceeds \$2,000,000.00. The Solicitation for Expressions of Interest (EOIs) was posted on the Authority's website and 61 engineering firms were prequalified and eligible under Profile Code: B155 Bridges Construction Inspection. Six firms submitted EOIs by the closing date of February 22, 2017. Subsequent to the scoring of EOIs by the Review Committee, Technical and Fee Proposals were requested from the top four highest technically ranked firms.

On March 29, 2017, Technical and Fee Proposals were received from the four firms. The Review Committee reviewed and scored the Technical Proposals. The firms in the order of ranking are: 1) Parsons Brinckerhoff, Inc.; 2) Jacobs Engineering Group Inc.; 3) AECOM and 4) CB&I Environmental & Infrastructure, Inc. The fee submitted by Parsons Brinckerhoff, Inc. has been reviewed, negotiated and is considered to be fair and reasonable for the services to be provided.

It is, therefore, recommended that Order for Professional Services No. T3643 be issued to the firm of Parsons Brinckerhoff, Inc. of Lawrenceville, New Jersey, not to exceed the amount of \$11,520,000.00. This amount includes reimbursement of direct salaries times a maximum multiplier of 2.474 to cover the cost of fringe benefits, overhead and profit, plus authorized direct non-salary expenses. The award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134) and Executive Order 117 (Corzine 2008), and having no objection to same. These professional services were procured, and the recommended firm was selected, in accordance with N.J.S.A. 52:34-9.1, et seq., N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.8, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

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FINAL ACCEPTANCES

142-05-2017

In a document dated May 11, 2017, **a recommendation for final acceptance for Contract T869.120.605, Interchange 6 to 9 Widening Program, Interchange 8-Ramps & NSO/SNO Roadways, \$100,102.01**, was approved.

All work performed on the construction contract listed below has been completed in accordance with the contract documents and to the satisfaction of the Engineering Department. Accordingly, it is recommended that this contract be deemed complete and approved for Final Acceptance. The table below includes pertinent Change Order and financial information including

the final payment amount due the Contractor upon Final Acceptance.

Contract No.	Contractor	Award Total Amount	No. of Change Orders	Additions/Reductions	Final Total Contract Amount	Final Payment Amount
T869.120.605	PKF-Mark III, Inc.	\$110,496,508.58	1	\$6,731,444.70	\$117,227,953.28	\$100,102.01
Total						\$100,102.01

The Certification and Recommendation for Final Acceptance has been executed by the Engineers, the General Consultant and the Chief Engineer. All required contract documents including the Engineer's Final Certifications, Maintenance Bonds, Affidavit of Prevailing Wage and the Final Payment certificates have been submitted to the Law Department and approved as to correctness of form. Furthermore, the Contractor has certified that there are no liens outstanding against the Contractor. Accordingly, it is recommended that the contract listed above be accepted and final payment in the amount shown above be made to the Contractor.

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ACKNOWLEDGE REPORTS OF

ENGINEERING EXPENDITURES UNDER DELEGATED AUTHORITY

143-05-2017

Acknowledge Reports of Engineering Expenditures Under Delegated Authority

- Construction Contract Progress Summary
- Change Order Summary
- Utility Order Report

On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board unanimously approved item nos. 140-05-2017 through 142-05-2017; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 143-05-2017 and received same for file.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	RECUSED	YES	YES	YES

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MAINTENANCE

Director of Maintenance, Kenneth McGoldrick requested approval of item numbers 144-05-2017 through 146-05-2017. Moved are the items as follows:

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PUBLIC BID SOLICITATIONS -AWARD OF CONTRACTS

144-05-2017

In a document dated May 5, 2017, **Recommendation to Award Contract No. T500.445, New Jersey Turnpike, Northeast Roof Maintenance, Inc., Roof Removal and Replacement at Turnpike Cranbury State Police Garage (MP 71.7 S) in Middlesex County, R-131828, Budget Code: 080C07019, Amount: \$237,000.00,** was approved.

This contract involves the roof removal and replacement at the Turnpike Cranbury State Police Garage (MP 71.7 S) in Middlesex County, New Jersey.

Four (4) bid proposals were received on May 2, 2017 for the above publicly advertised contract, as shown on the attached bid summary sheet. The lowest bid proposal, submitted by Northeast Roof Maintenance, Inc., in the amount of \$237,000.00, meets all the terms and conditions. The low bid of \$237,000.00 is approximately 16% lower than the Engineer's Estimate of \$282,850.00. Northeast Roof Maintenance, Inc. has not previously performed work for the Authority but is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T500.445 be awarded to the low bidder, Northeast Roof Maintenance, Inc., Perth Amboy, New Jersey, in the amount of \$237,000.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134 – McGreevey 2004) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

145-05-2017

In a document dated May 5, 2017, **Recommendation to Award Contract No. T500.446, New Jersey Turnpike, MTB LLC, Roof Removal and Replacement at Turnpike Interchange 14C Toll Canopy (MP 5.9 NBHCE) in Hudson County, R-131829, Budget Code: 080C07019, Amount: \$238,000.00,** was approved.

This contract involves the roof removal and replacement at the Turnpike Interchange 14C Toll Canopy (MP 5.9 NBHCE) in Hudson County, New Jersey.

Four (4) bid proposals were received on May 2, 2017 for the above publicly advertised contract, as shown on the attached bid summary sheet. The lowest bid proposal, submitted by MTB LLC, in the amount of \$238,000.00, meets all the terms and conditions. The low bid of \$238,000.00 is approximately 5% lower than the Engineer's Estimate of \$250,900.00. MTB LLC has previously performed work for the Authority and is considered competent to complete this contract.

It is, therefore, recommended that Contract No. T500.446 be awarded to the low bidder, MTB LLC, Neptune City, New Jersey, in the amount of \$238,000.00. This award is contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee, pursuant to Public Law 2005, Chapter 51 (formerly Executive Order 134 – McGreevey 2004) and Executive Order 117 (Corzine 2008), and having no objection to same. Bids were procured and authorization is being sought to award this contract in accordance with N.J.S.A. 27:23-6.1 of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006).

The General Consultant, HNTB Corporation, concurs with this recommendation.

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**ACKNOWLEDGE REPORTS OF
MAINTENANCE EXPENDITURES UNDER DELEGATED AUTHORITY**

146-05-2017

The Board acknowledges the reports of Maintenance Expenditures Under Delegated Authority as indicated below:

- Construction Contract Progress Report
- Change Order Summary

On motion by Treasurer DuPont and seconded by Commissioner Diaz, the Board unanimously approved item numbers 144-05-2017 through 145-05-2017; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda. The Authority unanimously accepted the reports contained in item number 146-05-2017 and received same for file.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	RECUSED	YES	YES	YES

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PROCUREMENT ("PMM")

Director of Procurement and Materials Management Andrea Ward requested approval of item numbers 147-05-2017 through 151-05-2017. Moved are the items as follows:

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PUBLIC BIDS SOLICITATIONS

147-05-2017

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In a document dated May 5, 2017, **Overhead Tolling Scanners, SICK, Inc., RM-130709 (ITS), Budget Code: Various, Amount: \$1,838,907.00,** was approved.

Under this 3-year contract, SICK, Inc. will provide approximately 200 SICK Optic overhead tolling scanners and hardware for vehicle classifications at toll lanes on the Garden State Parkway. These scanners are a critical component in both vehicle classification and violation enforcement related to tolling on both Roadways. Bidders were required to bid unit and total prices for 6 line items including but not limited to scanner units, cabling and mounting brackets. The bid was fully advertised and the three (3) vendors listed in the Authority's database for the commodity were notified of the procurement. On April 10, 2017, one (1) bid was received as follows (unit prices are available from the PMM Department):

<u>Vendor</u>	<u>Total Bid Price</u>
SICK, Inc., Minneapolis, MN	\$ 1,838,907.00

Departmental Estimate: \$1,950,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a three-year contract to SICK, Inc. for SICK Optic overhead tolling scanners and hardware for a total amount not to exceed \$1,838,907.00, subject to funding availability at the time of ordering. Authorization is further requested for the Executive Director to approve each of the two, one-year extensions upon satisfactory performance by the vendor.

148-05-2017

In a memorandum dated May 5, 2017, **Propane-Powered Forklifts, United Rentals (North America), Inc., R-130941 (Maintenance), Budget Code: 010 00 500 480060, Amount: \$126,141.36 (\$31,353.34 each),** was approved.

Under this contract, United Rentals (North America), Inc. will provide four (4) propane-powered forklifts for use by the Maintenance Department. One lift will replace an existing older model that has exhausted its life expectancy and the others will supplement districts that need additional equipment for operating purposes. The bid was fully advertised and the 13 vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On April 11, 2017, two bids were received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
United Rentals (North America), Inc., South Plainfield, NJ	\$31,535.34	\$126,141.36
Cherry Valley Tractor Sales, Marlton, NJ	\$32,810.00	\$131,240.00

Departmental Estimate: \$146,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to United Rentals (North America), Inc. for four (4) propane-powered forklifts for a total amount not to exceed \$126,141.36.

149-05-2017

In a document dated May 5, 2017, **Scissor Lifts and Trailers, Foley, Inc., R-130772 (Maintenance), Budget Code: 040 00 500 156555 040C00028, Amount: \$217,500.00 (\$54,375.00 each)**, was approved.

Under this contract, Foley, Inc. will provide four (4) scissor lifts and trailers for use by the Integrated Technology Services Department. The bid was fully advertised and the twelve (12) vendors listed in the Authority's database for the referenced commodity were notified of the procurement. On May 3, 2017, one (1) bid was received as follows:

<u>Vendor</u>	<u>Unit Price</u>	<u>Total Bid Price</u>
Foley, Inc., Piscataway, NJ	\$54,375.00	\$217,500.00

Departmental Estimate: \$206,000.00

Bids were procured and authorization is being sought to award this contract in accordance with *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, *N.J.A.C. 19:9-2.2*, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This award is also contingent upon the Treasurer of the State of New Jersey completing the review of all documents submitted by the selected awardee pursuant to Public Law 2005, Chapter 51 and Executive Order No. 117 (Corzine 2008), and having no objection to same.

Accordingly, authorization is requested to award a contract to Foley, Inc. for four (4) scissor lifts and trailers for a total amount not to exceed \$217,500.00.

150-05-2017

In a document dated May 16, 2017, **Armored Car Services, Ratification and Modification, Rapid Armored Corp., RM-124861 (Tolls and Finance), Budget Code: Various, Amount: \$ 4,842,092.25 (3-Year Contract)**, was approved.

Under this contract, Rapid Armored Corp. ("Rapid") will provide armored car services

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("Services") essential to the collection of toll and other revenue from the New Jersey Turnpike ("Turnpike") and the Garden State Parkway ("Parkway"). The Services include pick-up of the Authority's revenue from the Parkway (11 toll plazas) and the Turnpike (28 toll plazas and 12 Service Areas). Bidders were required to quote unit prices and total prices for the annual number of pick-ups at these locations on both Roadways, plus the cost of 156,950 disposable money bags used in the collection of toll revenue. After two unsuccessful public bid solicitations, the Board of Commissioners granted authorization at the Authority's February 28, 2017 Meeting to promptly conduct contract negotiations with available qualified vendors. In addition, the Board delegated to the Executive Director the authority to award the contract to the most responsible and responsive vendor after the negotiations (Agenda Item 060-02-2017). The Authority requested quotations from six (6) regional armored car providers and received bids from the following three (3) vendors:

1. Garda CL Atlantic, Inc., Pasadena, CA
2. Rapid Armored Corp., Syosset, NY
3. IBI Armored Services, Inc., Woodside, NY

Authority personnel, including representatives from Finance, Internal Audit, Tolls, Law and Procurement & Materials Management, conducted oral interviews with representatives from all three (3) firms. In addition, the firms were given the opportunity to submit best and final offers. By April 10, 2017, the firms proposed their final pricing detailed below:

Item	# of Collect-ion Points	Days of Serv. Req'd Per Year	GARDA		IBI		RAPID	
			Unit Cost	Annual Cost	Unit Cost	Annual Cost	Unit Cost	Annual Cost
Parkway Toll Collection Points	11	365	\$177.09	\$711,016.35	\$186.00	\$746,790.00	\$74.75	\$ 300,121.25
Turnpike Locations	28	365	\$56.01	\$572,422.20	\$52.50	\$536,550.00	74.75	\$ 763,945.00
Turnpike Service Areas	12	365	\$136.74	\$598,921.20	\$52.50	\$229,950.00	74.75	\$ 327,405.00
Disposable Money Bags Provided	156,950 Annual	N/A	\$0.215	\$33,744.25	\$0.25	\$39,237.50	0.53	\$ 83,183.50
Annual Total				\$1,916,104.00		\$1,552,527.50		\$1,474,654.75
3 Year Contract Total				\$5,748,312.00		\$4,657,582.50		\$4,423,964.25

Rapid submitted the lowest bid. Rapid is headquartered in Brooklyn, NY and has been in business since 1970. Rapid is authorized to deliver money to Wells Fargo facilities in New Jersey where the Authority's funds will be counted and deposited under a separate contract. This vendor currently works with other regional transportation entities such as New York's Metropolitan Transportation Authority, providing secured armored services related to NYC Metro Card outlets

and currency services for Metro North Transportation. Authority staff was most impressed with Rapid's focus on customer service. For example, Rapid has 24/7 "live" available customer service. The vendor also possesses extensive experience with the contract specifications due to the fact that two of Rapid's key management personnel previously worked on the Authority's armored car contract with prior vendors. Rapid has earmarked four (4) new vehicles for the Roadways and plans to procure a facility in New Jersey to facilitate the Authority's contract. Staff received positive references from Rapid's current clients with respect to performance, pick-up and delivery, timeliness and special requests. Rapid's total bid of \$4,423,924.25 for the three-year term is approximately 25% above the current contract pricing. Staff believes this increase is reasonable given the fact that the current contract has been in place since 2011 and this contract provides fixed pricing for the three-year term and two potential one-year extensions. Finally, Authority staff met a second time with Rapid representatives to discuss transition issues and staff concluded that the move would be seamless. Thus, staff recommended that the contract be awarded to Rapid. Given the necessity to establish the new contract prior to July 1, 2017 and in light of the time it would take to transition the Services, the Executive Director authorized award of the contract to Rapid, pursuant to the Board's February 28th vote, as outlined herein. The Authority issued a Notice of Award effective May 5, 2017. This Item seeks to ratify the award.

During the transition and based on discussions with Wells Fargo representatives, Authority staff found that it would be prudent and more efficient for tolls collection and auditing processes if the new armored car carrier would provide daily operating funds for rolled coins and small bills. Currently this service is covered under the banking and money counting services contract with Wells Fargo. Thus, staff recommends increasing the authorized amount of the three-year agreement with Rapid by \$418,128 to cover this service. Once the transition phase to Rapid is completed, the Wells Fargo contract will be amended to delete this service.

The contract was procured and awarded to Rapid Armored Corp. in accordance with N.J.S.A 27:23-6.1(a) of the Authority's enabling legislation, N.J.A.C. 19:9-2.2, promulgated pursuant thereto, and Executive Order No. 37 (Corzine 2006). This vendor is in compliance with Public Law 2005, Chapter 51 and Executive Order No 117 (Corzine 2008).

Accordingly, it is recommended that the three-year contract to Rapid Armored Corp. for armored car services in an amount not to exceed \$4,423,964.25 be ratified. It is also recommended that the three- year contract amount be increased by \$418,128 to include the additional service outlined herein. This would bring the total authorized amount to \$4,842,092.25.

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STATE CONTRACTS AND FEDERAL CONTRACTS

151-05-2017

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In a document dated April 11, 2017, IBM Software and Hardware Maintenance and Support, IBM Corporation, R-131916 (ITS), State Contract No. 40047 expiring 3/31/2018, Budget Code: 010 00 830 121020, Amount: \$751,435.46, was approved.

Under this contract, IBM Corporation ("IBM") will provide annual software and hardware maintenance and support for a number of IBM products which are critical to the Authority's day-to-day financial, tolls and traffic operations. The agreement includes maintenance and support for all IBM hardware, as well as IBM's operating system. Operating system support includes periodic operating and security updates, patches and issue resolution. The contract term is for one year from July 1, 2017 through June 30, 2018. This maintenance and support is available from NJ State Contract No. 40047 expiring 3/31/2018.

This procurement, under State Contract No. 40047 is in accordance with *N.J.A.C. 19:9-2.5(a)*, promulgated pursuant to *N.J.S.A. 27:23-1 et seq.*, the Authority's enabling legislation, and Executive Order No. 37 (Corzine 2006) which permits the Authority, without advertising, to purchase goods and services directly from vendors who hold contracts with the State of New Jersey.

Accordingly, authorization is requested to award a contract under State Contract No. 40047 for annual software and hardware maintenance and support to IBM Corporation for an amount not to exceed \$751,435.46.

On motion by Treasurer DuPont and seconded by Commissioner Becht, the Board unanimously approved item numbers 147-05-2017 through 151-05-2017; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	YES	YES	YES	YES

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GENERAL BUSINESS

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OPERATIONS

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Director of Operations Henry Eibel requested approval of item number 152-05-2017. Moved is the item as follows:

152-05-2017

Director of Operations Henry Eibel requested acceptance of the **Resume of All Fatal Accidents** for the Garden State Parkway and New Jersey Turnpike: Period 01/01/2017 through 4/30/2017; both with 2016-2017 Yearly Comparisons through April 2017.

On motion by Commissioner Pocino and seconded by Vice Chairman Gravino, the Board unanimously approved item number 152-05-2017; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	YES	YES	YES	YES

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STATE POLICE

153-05-2017

Major Eric Heitmann requested acceptance of the **New Jersey State Police Troop D Activity Reports**, for April 2017, with 2016 – 2017 Yearly Comparisons.

On motion by Vice Chairman Gravino and seconded by Treasurer DuPont, the Authority unanimously accepted the reports contained in item number 153-05-2017 and received same for file.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	YES	YES	YES	YES

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FINANCE

Chief Financial Officer ("CFO") Donna Manuelli requested approval of item number 154-05-2017. Moved is the item as follows:

154-05-2017

Chief Financial Officer Donna Manuelli presented the **Financial Summary for the Four (4) months ended April 30, 2017.**

On motion by Treasurer DuPont and seconded by Commissioner Becht, the Board unanimously approved item number 154-05-2017; and authorized or ratified, as presented, the

recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	YES	YES	YES	YES

Chief Financial Officer Donna Manuelli requested approval of item number 155-05-2017.

Moved is the item as follows:

155-05-2017

In a document dated May 23, 2017, Recommendation to approve the 2016 Comprehensive Annual Financial Report ("CAFR") and the Audited Financial Statements for the year Ended December 31, 2016, was approved.

Executive Orders 122 (McGreevey 2004) and 37 (Corzine 2006) require, among other things, an annual audit of the financial statements of the New Jersey Turnpike Authority ("Authority") by an independent auditor. For purposes of these Executive Orders, the audit is an examination of the Authority's financial statements by a certified public accounting firm in compliance with generally accepted government auditing standards ("GAGAS"), issued by the Comptroller General of the United States, and in accordance with all applicable rules, regulations, and circulars. The Executive Orders require the audit to be accompanied by a written certification from both the Executive Director and the Chief Financial Officer that the financial information provided to the auditor in connection with the audit is, to the best of their knowledge, accurate and that such information fairly represents, in all material respects, the financial condition and operational results of the Authority for the year. Executive Order 37 (Corzine 2006) also requires a comprehensive annual report concerning the Authority's operations to be completed each year. This comprehensive annual report is to include, among other things, the audited financial statements. Finally, the Executive Orders require the comprehensive annual report and audited financial statements to be submitted to the Board of Commissioners for its review and, if accepted, approval.

The Authority's 2016 Comprehensive Annual Financial Report (CAFR) and audited financial statements for the year ended December 31, 2016 are respectfully submitted to the Board of Commissioners for its approval. A CAFR is a thorough and detailed presentation of the Authority's financial condition. It reports the Authority's activities and balances for each fiscal year. The CAFR complies with the accounting requirements promulgated by the Government Accounting Standards Board (GASB).

The CAFR is presented in three (3) sections:

- (1) Introductory Section – includes transmittal letter;
- (2) Financial Section – includes the independent auditor's report and contains

management's discussion and analysis, Authority financial statements, fund financial statements, notes to the financial statements, required supplementary information, and schedules; and

(3) Statistical Section – includes additional financial, economic, and demographic information.

The Authority's external auditor, KPMG LLP has completed its examination of the Authority's financial statements for the year ended December 31, 2016 in compliance with the requirements of the Executive Orders. The auditors have concluded that in their opinion, the financial statements present fairly, in all material respects, the financial position of the Authority as of December 31, 2016, and the changes in its financial position and its cash flows for the year then ended in conformity with U.S. generally accepted accounting principles. The auditor did not note any significant deficiency or material weakness in internal control over financial reporting. In addition, the required Bond Resolution statements, included as supplementary schedules to the financial statements and prepared in accordance with the U.S. generally accepted accounting principles, have been audited in relation to the basic financial statements. KPMG LLP, as required by the Authority's Bond Resolution, has also issued a report which indicates that the Authority is in compliance with the contractual provisions of its Bond Resolution.

The Authority received The Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting for its 2015 CAFR. The Authority will submit its 2016 CAFR to the GFOA and staff is confident that the 2016 CAFR meets the requirements of the GFOA program.

Therefore, in compliance with the Executive Orders 122 (McGreevey 2004) and 37 (Corzine 2006), it is respectfully recommended that the Board of Commissioners accept and approve the Authority's 2016 CAFR and audited financial statements for the year ended December 31, 2016.

On motion by Treasurer DuPont and seconded by Commissioner Pocino, the Board unanimously approved item number 155-05-2017; and authorized or ratified, as presented, the recommendations contained therein; and received and filed the memoranda.

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ROLL CALL

HAMMER	GRAVINO	DuPONT	POCINO	DIAZ	BECHT	MINELLA
YES	YES	YES	YES	YES	YES	YES

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The motion to adjourn was made by Vice Chairman Gravino and seconded by Commissioner Pocino, and, after the voice vote, the motion was duly adopted. The Board of Commissioners adjourned the meeting at 9:45 a.m., and advised that it will meet again on Tuesday, June 27, 2017, at 9:00 a.m., at the Authority's headquarters building located at 1 Turnpike Plaza in Woodbridge, New Jersey.

ATTEST:



Kim Schurman,
Secretary to the Authority



Joseph W. Mrozek,
Executive Director

Date: May 23, 2017
