



**New Jersey Basic Skills Training Program
for Economic Growth Act
End of Year Report: FY'12
P.L. 2009, Chapter 199**

Executive Summary

We are pleased to provide, as required in P.L. 2009, Chapter 199, the New Jersey Community College Consortium for Workforce and Economic Development's report on activities of the New Jersey Basic Skills Training Program for Economic Growth Act (NJBIA Basic Skills Workforce Training Program) for the past fiscal year ending June 30, 2012. This is the 3rd year of program operation as directed by the Legislature.

This public-private partnership between the New Jersey Department of Labor and Workforce Development (NJLWD), the New Jersey Community College Consortium for Workforce and Economic Development (Consortium) and the New Jersey Business and Industry Association (NJBIA) continues to assist the state's business community in improving workers' skills. Because of its unique flexibility, the program is able to reach more workers and employers than any other state training program.

Program highlights:

- 37.8% increase in number of businesses served: 919 up from 667.
- 9.6% increase in workers trained: 11,945 up from 10,901.
- 14.4% increase in classes offered: 1,110 up from 970
- 78.7% of businesses took advantage of our "open enrollment" style class format.

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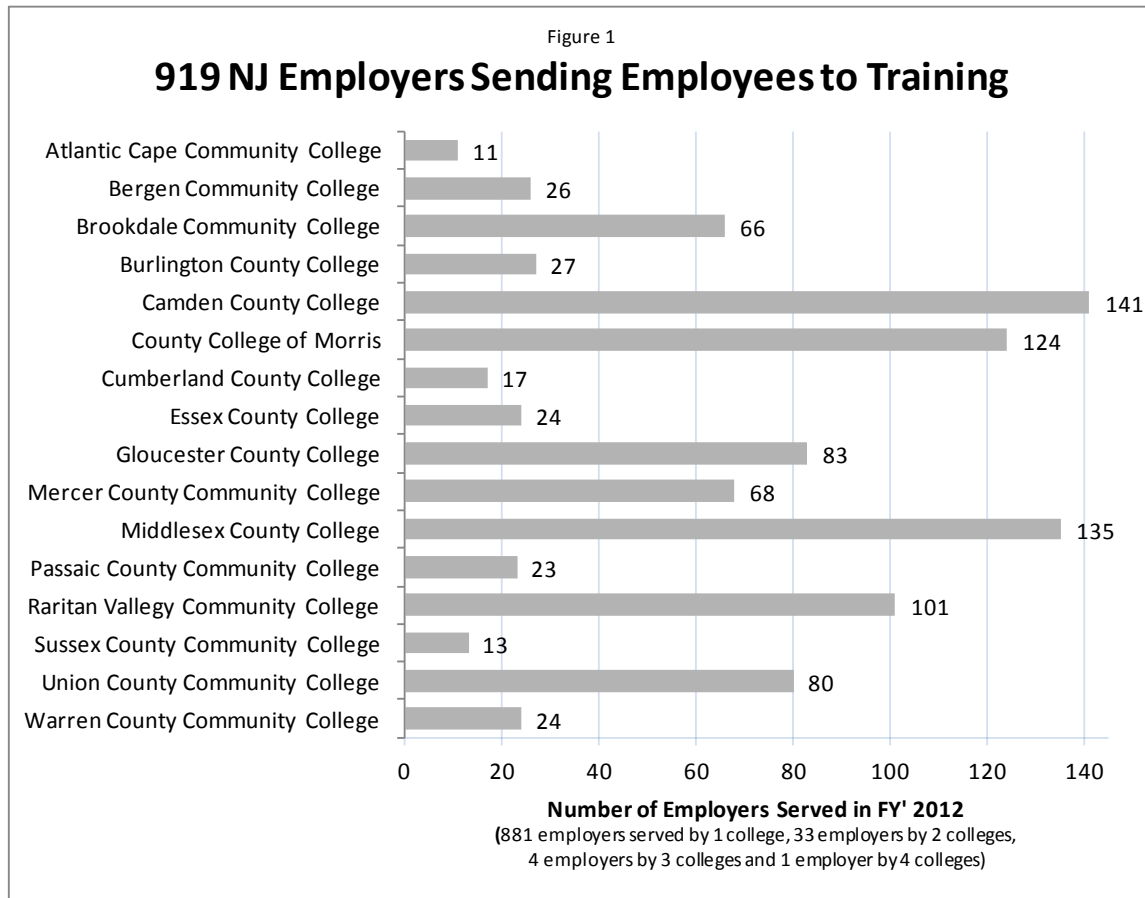
Three years ago New Jersey Business and Industry Association (NJBIA) leaders recognized that thousands of small businesses in New Jersey were having difficulty accessing Department of Labor and Workforce Development (NJLWD) training funds due to existing grant policy restraints. Working under the leadership of NJBIA's CEO Phil Kirschner the NJBIA was instrumental in the development of the original concept for the program. Your legislation corrected and continues to remediate this problem. NJLWD Commissioner Hal Wirths is fully supportive of the program.

The program is managed by the New Jersey Community College Consortium for Workforce and Economic Development (Consortium) with instruction delivered by the state's community colleges. Instructors are seasoned college adjunct professors with experience in providing instruction to the business community. The NJBIA provides outreach to its 21,400 members, and the Consortium and community colleges supplement this with outreach to non-member employers. NJLWD manages fiscal oversight, including payment of invoices prepared by the Consortium.

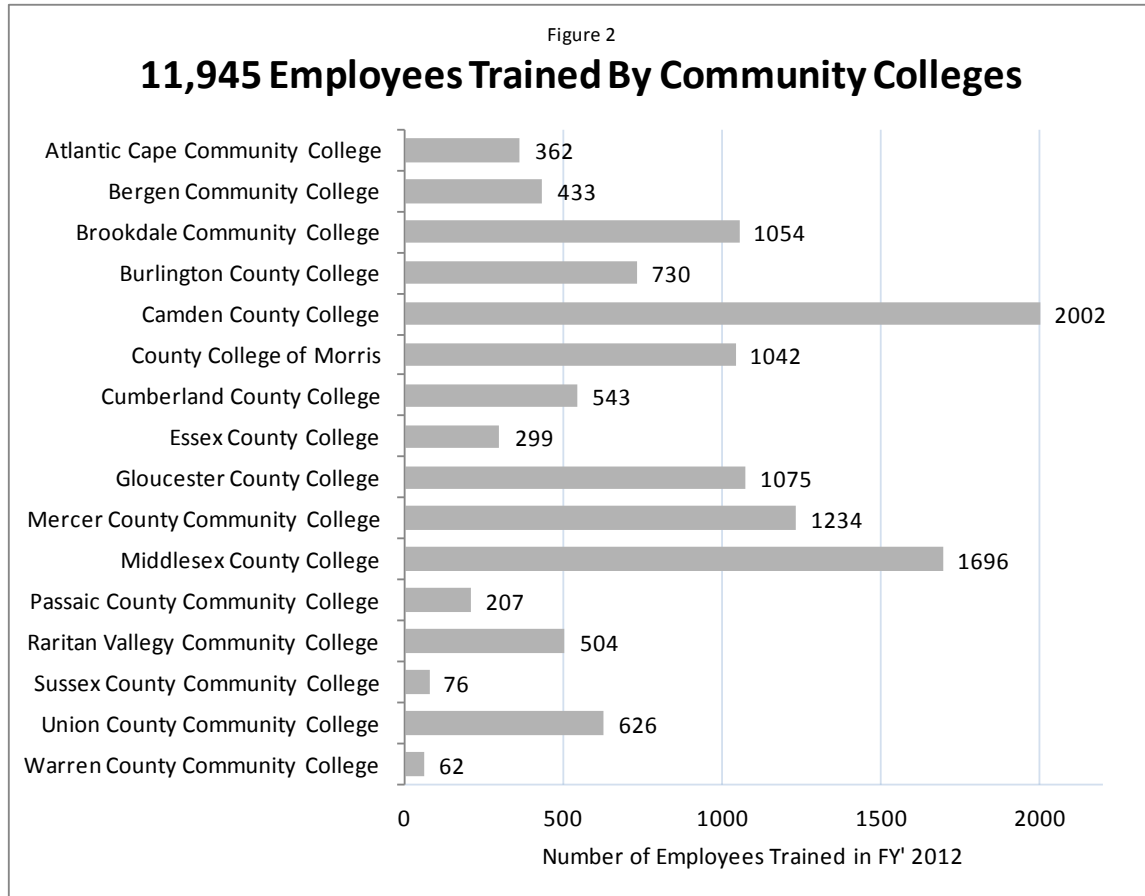
In FY'12 the project provided \$1,400,000 from the initial Legislative authorization in tuition training dollars for New Jersey businesses. This figure represents a 25% increase over FY'11.

Based on employer demand, there was a significant program accomplishment in FY'12 with the expenditure of 100% of the legislative authorization by February 25th or eight months into the Fiscal Year. As a result, the Consortium received an additional allocation directly from the NJLWD of \$766,800 on April 11th of which \$470,800 was utilized in FY'12.

919 New Jersey employers participated in the program in FY '12 sending 11,945 of their employees to 1,110 training classes (Figures 1 & 2). See Attachment A for complete list of employers.



The training classes served employers in all 21 of New Jersey's counties. The majority of classes were delivered at employer locations and at scheduled delivery times that allowed each employer to focus on productivity. Classes were delivered as early as 6 AM in the morning and as late as 11 PM at night.

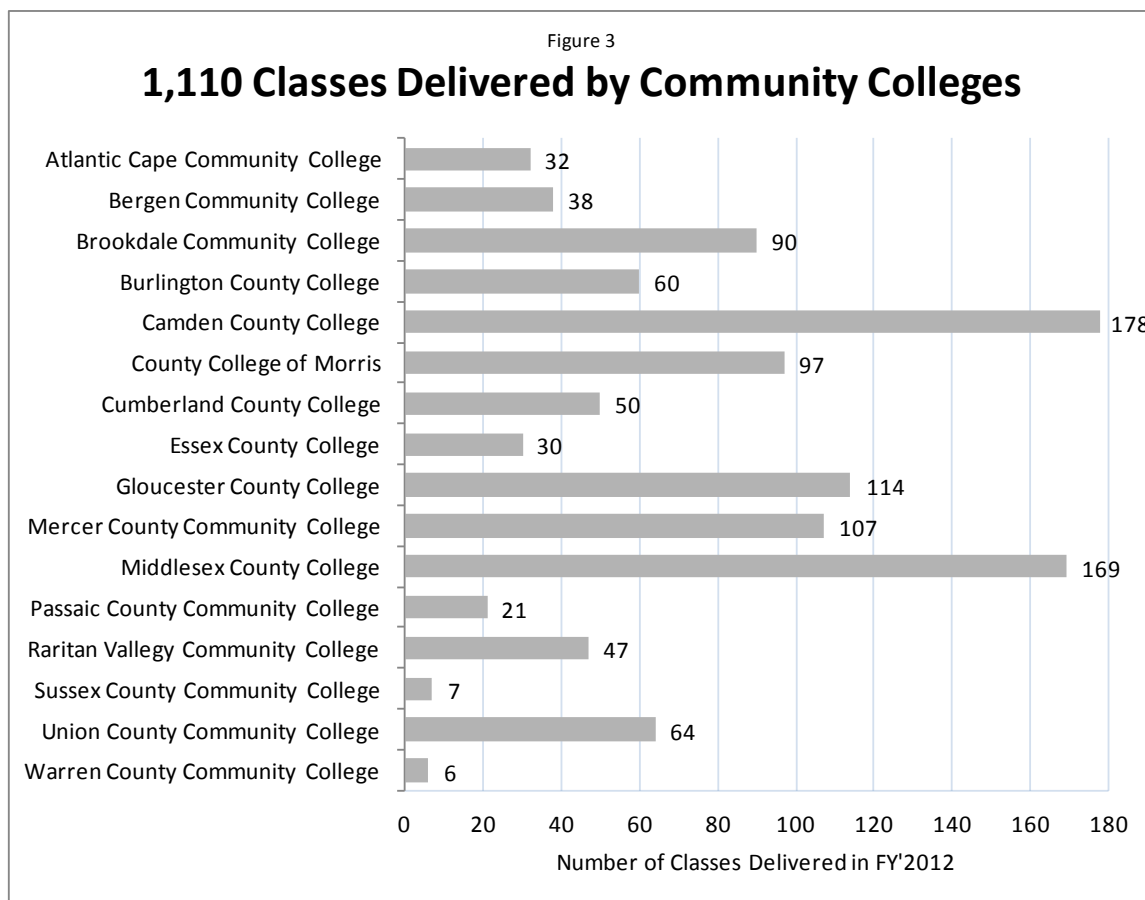


A total of 1,110 training classes were delivered by 16 community colleges. The following is a listing of each college and the number of classes the college delivered.

Atlantic Cape Community College (Atlantic & Cape May Counties) – 32 classes
 Bergen Community College – 38 classes
 Brookdale Community College (Monmouth County) – 90 classes
 Burlington County College – 60 classes
 Camden County College – 178 classes
 Cumberland County College – 50 classes
 Essex County College – 30 classes
 Gloucester County College – 114 classes
 Mercer County Community College – 107 classes
 Middlesex County College -169 classes
 County College of Morris – 97 classes
 Passaic County Community College – 21 classes
 Raritan Valley Community College (Somerset & Hunterdon Counties) – 47 classes

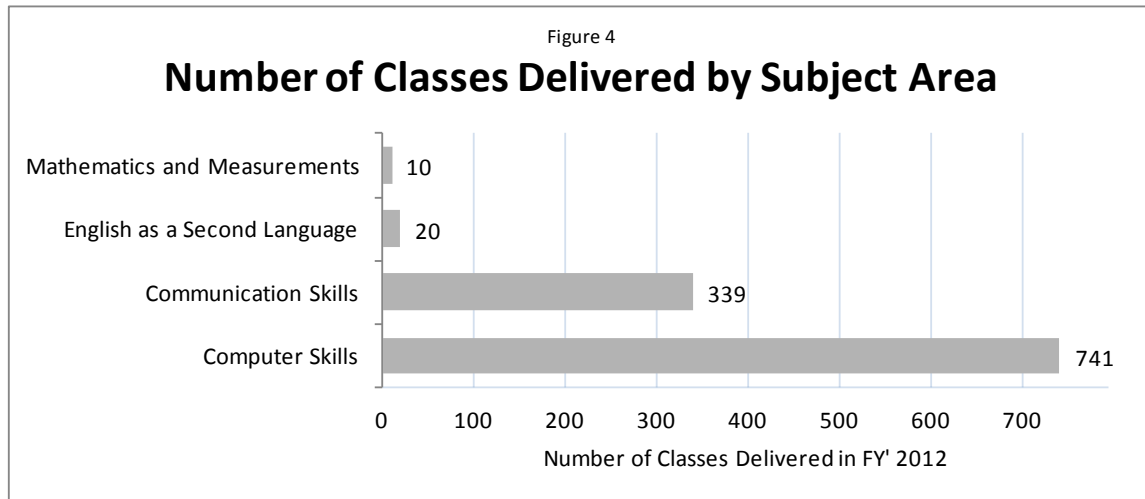
Sussex County Community College – 7 classes
Union County Community College – 64 classes
Warren County Community College – 6 classes

There were significant increases in the number of classes delivered by individual county colleges. Union County College (166.7%), Camden County College (119.8%) and County College of Morris (102.1%) all saw increases of greater than 100%. They were followed by Cumberland County College (47.11%), Gloucester County College (44.3%) and Mercer County Community College (37.2%).

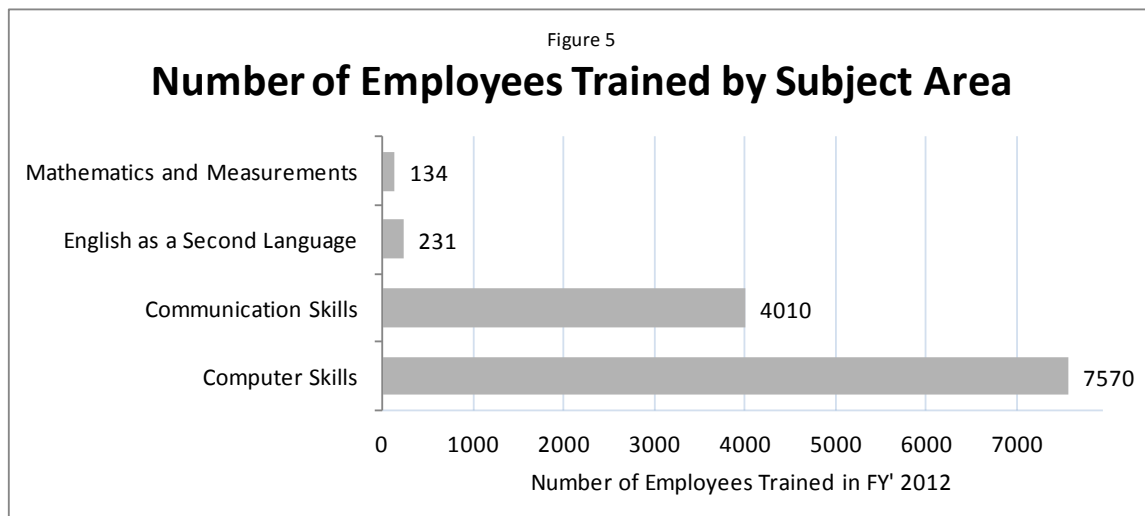


Computer Skills, the area with the greatest number of training classes offered, experienced an increase of 6.2% in the number of classes delivered. It is interesting to note that the greatest increases were in the area of Basic Communications Skills (35.6%). This increase was primarily in the sub-heading of Basic Communication Skills for Improved Customer Service. Anecdotal evidence is that companies are working harder to retain the customers they have versus

growing by adding new customers. In keeping with the ever increasing pressure on employees for improved technology skills, computer training continues to show growth. Leading that growth is spreadsheets, Microsoft's Excel.



7,570 employees completed 741 computer skills classes. Another 339 classes, with 4,010 employees were delivered in Basic Communication Skills, including Verbal Communication, Written Communication and Basic Communication for Improved Customer Service. This represents a 21.7% increase in class participation over FY'11. Clearly, employers are placing increasing importance on improved communications skills for their employees. 20 classes with 231 employees were delivered in English as a Second Language and 10 classes for 134 employees were delivered in Basic Mathematics and Measurements.



NJLWD designates over 90% of New Jersey's employers as "small businesses", making this generic sector a key driver of economic activity.

Historically, a great many small businesses were not able to access employee training series offered by NJLWD because of minimum enrollment mandates imposed on grant recipients. The Consortium, with NJBIA's assistance, created a mechanism to serve this important economic force. The state's community colleges were empowered by NJLWD to offer "open enrollment" style classes that would aggregate employers to achieve the minimum headcount of 10. The minimal headcount was achieved through this aggregating process.

This project continues to reach these small employers in significant numbers. Of the 919 employers sending employees to training 723 or 79%, took advantage of the open enrollment style classes which were specifically targeted to small employers. 323, or 29%, of the overall number of classes offered were open enrollment style. These employers would not have been able to meet the minimum headcount requirement under normal conditions and would have been unable to access this valuable business resource without open enrollment classes.

Employees improved their skills as demonstrated on NJLWD's approved assessment instruments. Improvement in Basic Computer Skills was uniformly impressive with an overall improvement of 149%. Assessment scores in the Basic Communications Skills areas increased by 50%. Basic Mathematics assessment scores improved by 23.9%, while English as a Second Language participants had an improved score of 23.3%.

Low to medium wage employees are enrolled in significant numbers. Over 45% of employees who participated in training reported hourly wages of less than \$20 per hour. The 11,945 report an astounding 3,028 different job titles (see Attachment B for a complete list of job titles reported).

Program Analysis

Strengths

- The midyear policy change by NJLWD of no longer mandating the use of individual social security numbers has been well received. This policy change allows those workers concerned about identity theft to still participate while maintaining personal security.

- NJLWD Commissioner's waiver of no longer requiring employers with fewer than 250 employees to pay their employees' normal wage while in class has been well received by participating employers.
- Not being bound by some of the parameters of NJLWD's on-line invoicing system allows the project to be truly "demand driven".
- Class lengths are no longer driven by a pre-determined formula but are demand driven allowing employers to select the best match between class length and that employer's needs.
- Funding allows for immediate ramp up and outreach to the business community.
- Consortium's management allows faster turnaround and delivery for all businesses because those businesses do not have to go through a lengthy application process.
- Consortium's central administration allows for a single point of contact for all New Jersey businesses.
- State's community colleges provide a deep pool for instructors.
- State's community colleges provide access to 65 campus locations within 25 minutes of every resident and worker in New Jersey.
- Many of the community colleges have invested in mobile laptop computer labs allowing for technology based classes to be brought directly to company locations.
- There is a willingness to provide instruction any hour of the day or night on the company site. Customization of all classes means targeted training to better meet each business' needs.
- Cooperation between Consortium, NJLWD and NJ Office of Taxation has led to improved tax compliance on the part of participating businesses.
- Seamless collaboration between the three partners – Consortium, NJBIA and NJLWD, allows for smooth project fiscal management and precise record keeping.

Weaknesses

- There continues to be some difficulty organizing classes of 10 or more for very small businesses especially in the area of Basic Mathematics and English as a Second Language. Employers have trimmed their workforces

to the bare bones in an attempt to remain competitive. Taking workers out of production, or office operations, is a challenge to many of these small employers. Over 47% of the scheduled classes targeting small employers had to be cancelled due to the need to hit this threshold.

- Breaks in funding had a significant negative impact on delivery. 190 scheduled classes with a tuition value of \$329,600 had to be suspended when funding was not in place in February and March. While some of these classes may have been rescheduled a significant number were lost.
- The additional funding that was awarded in April 2012 is being processed through the NJLWD's CTTS and not the Memorandum of Understanding (MOU) which was in place. This may severely limit the demand driven strength of the program as conceptualized.

Improvements

The Consortium is especially pleased to note that weaknesses identified early in the program year have been addressed at the highest levels of the Department. The MOU between the Department (NJLWD) and the Consortium eliminates each of the weaknesses listed below.

- Weakness – Individual worker concerns for personal security led many to challenge the capturing and use of social security numbers. As of April, 2012 approximately 410 or 5% withheld their number making them ineligible for tuition coverage even though they received training.
 - Solution – The NJLWD Commissioner has waived the requirement that employees use their social security numbers as the sole means of creating a unique student identifier. The Department, the Consortium and the county colleges have agreed on a process to ensure the uniqueness of participants.
- Weakness - Invoicing into NJLWD's CTTS on-line system is not cost effective or efficient for both the NJLWD and the Consortium.
 - Solution – The Consortium should do all of its invoicing to NJLWD with a direct monthly invoice process. All required data will be maintained by the Consortium as per legislative mandate.

Testimonials

Ruthanne Towers, Workforce Development Manager, **Lourdes Health System:**

"These courses are providing them with the ability to do their jobs more successfully and ultimately provide better care for our patients. The grant funding has allowed us to focus attention on our associates without the significant costs that usually accompany such development."

Kathy Pyatt, HR Generalist for the National DCP LLC (**Dunkin Donuts Distribution**):

"BCC (Burlington County College) has been wonderful to work with and the instructor is vibrant and engaging. Our employees are able to take what they learn in the classroom and apply it to their roles in the company,"

"By including the grant-based training programs from BCC in our overall training program we can offer our employees additional training that will arm them with new and enhanced skill sets."

Amy Hardiman, Second Vice President of Talent Management/ Human Resources, **Cenlar:**

"The ability of CTD staff to zero in on our needs via customized training has made it a win-win situation..."

"Cenlar believes every employee plays a role in customer satisfaction."

Johanna M. Soto, Director of Human Resources, **Cory 1st Choice:**

"(The training was)....very practical enabling our team members to communicate and do their jobs more efficiently."

Ms Kathleen Carney, Director of Operations, **American Health Media:**

"AHM prides itself on helping our employees enhance their personal skills, while maintaining a positive business development focus" ...

"These training sessions have accomplished both objectives, leading the company to seek additional classes in the near future."

New Jersey Basic Skills Training Program for Economic Growth Act
End of Year Report

NJBIA-5

FY'12

Attachments

- A. List of participating businesses
- B. List of reported job titles
- C. Assorted articles that appeared in NJ Business Magazine

Attachment - A

New Jersey Basic Skills Training Program for Economic Growth Act

FY'12 Annual Report

Employer Master Listing

A Step Ahead School	American Autowire
A. A. Duckett	American Cancer Society
A+ Products Inc	American Coding & Marketing Inc
AAA – Auto Club of South Jersey	American Collectors Insurance
AAA Auto Club North Jersey	American European Insurance
AA-Top Construction	American General Life Companies
Abbott Point of Care	American Institute of Human Relations
Abel Leasing	American Placements
Abel PEO Services	American Red Cross of Northern NJ
Abilities Center of Southern NJ	American Sensor Technologies
Absolute Resource Solutions	Amerigroup Corporation
Absolute Transportation	Amerisource Bergen Corp
AC Moore	Anheuser-Bush
Access Global Capital, LLC	Ann Taylor Inc.
Accredited Health Services, Inc.	Ansell Grimm & Aaron
ACT Engineers Inc	API Foil
Acuity Brands Lighting	Apollo Health Street
AcuteCare Health System, LLC	Apple Montessorri School
Adult Partial Care	Aptuit
Advance Scale Co.	Aramark
Advanced Drainage Systems Inc	Aramco, Inc.
Advanced Health Media	Arc of Monmouth
Advanced Physical Therapy Associates	Arc of Union
Advanced Rx Returns	Archway Programs
Adventure Aquarium	ARS Hospitality LLC
Advocare ENT Specialty Center	ARS Solution
Ahart Frinzi & Smith	Arts & Education Center
Air Cruisers	Aspen Landscaping Contracting
Airscan inc	AT&T
Akrimax Pharmaceuticals	Atlantic Coast Rehabilitation Center
Albert's Organics	Atlantic Health Systems
All Trades Contracting	Atlantic Pier Amusements
Allied Beverage	Atlantic States Cast Iron Pipe
Allied Mtg	AtlantiCare Administrators, Inc
Allstate Power Vac	AtlantiCare Health Services, Inc.
Alternatives Inc.	Atlantic-Winsale, Inc.
Always A Good Sign	A-Top Alternative Energy
American Aluminum Co.	ATTA Transmission
American Asphalt Company	Audio & Video Labs Inc

Baby Sister	Brum Child Development Center
Back To Nature	Buckingham Place
Backes & Hill LLC	Buffalo Lodging
Bally Technologies	Burpee Materials
Bank of America/Merrill Lynch	Buxmont Business Advisors
Barclay Exterminating Co	BW Clifford Inc
Bay Street Lofts	C. Abborizio Contractors Inc
Bayada Home Health Care	Calvary Bible Fellowship Church
Bayada Nurses	Camden County Educational
Bear Staffing Services	Campbell Soup Company
Beatrice Home Fashions	Camptown Bus Lines
Belmont Construction Corporation	Cardoso Medical Associates
Bel-Ray Company	Care Alternatives Hospice
Bemis Company	Caring Partners of Morris/Sussex
Benefit Assistant Services	Caring People Home Healthcare Agency
Berkeley Heights Nursing	Casa of Morris and Sussex Counties
Best Buy	Casio America
Best of Care	Catholic Charities of Trenton
Beth Medrash Govoha	CBRE Inc
Bethel Industries, Inc.	Celebrate the Children
Bevan, Mosca, Guiditta & Zarillo	Cenlar FSB
BioMet	Center for Family Services
BL Nickerson & Associates LLC	Center for Nonprofit Success
Bloomingdales	Central Jersey Bank
Blue Dolphin Health Management	Central Jersey Housing Resource Center
Blue Line Foodservice	Centreton Country Day School
Blue Ridge Lumber Co.	Century 21 Department Store
Blue Rock Cosntruction, Inc	CGS Technology
BMW of Morristown	Checkpoint Systems
Bohrens Moving	Chelten House Products, Inc.
Bombay Talk	Chemglass Life Sciences
Booth Radiology	Cherished Home Healthcare
Borden Perlman	Chester, Ploussas, Lisowsky Partnership
Borealis Compounds Inc	Chestnut Street Community Church
Borgata Hotel Casino	Chestnut Street Learning Center
Bottom Dollar Food	Chicos Inc
Brain Injury Association	Child Care Connection
Bravo Building Services	Children's Specialized Hospital
Breloflex	Chrysalis Curtain and Silks
Brown & Connery, LLP	Church of God in Christ for all Saints
Brown's Super Stores, Inc.	Church of the Master

Church of the Nativity	Count Basie Theatre
Cincom Systems Inc	Crestbury Apartments
Cinlex Enterprises LLC	Crestway Apartments
Clarity FI LLC	CROnos
Classic Bagel & Deli	Crown Plaza Hotel, Monroe
Classic Tile, Inc.	CRS Facility Services
Clementon Lake Operations	Crum and Foster
Coach USA	Cumberland Dairy Inc.
Coastal Ear Nose and Throat	Cumberland Development Corp
Cold Technology	Cumberland Insurance Group
Coldwater Creek - Monmouth	Custom Building Products
Coldwater Creek - Cherry Hill	Dal Tile
Coldwell Banker	Dan AE
Colline Bros. Lock and Safe Co., LLC	Dauphin North America
Collings Contracting Technologie LLC	David Ramsey Cabinetmakers inc
Colonial Bank FSB	Dawn Center for Independent Living
Colonial Cleaners	Daytop Village of NJ Inc
Colony Stores Corporation	Deborah Heart and Lung Hospital
Comcast	Delaware Valley Urology
Comcast Cable, East Winds	Delectable Management
Comcast Cherry Hill	Dental Health Associates
Community Access Unlimited	Devereux
Community Blood Services	DialAmerica
Community Visiting Nurses Assoc.	Dialogic Inc
Compas Inc.	Diamond Consultant
Complete Building Management	Diamond K Trucking Co.
CompleteCare Health Network	Disc Makers
CompuCom	Diversified Industries
Confident Care Corp	Divita Balance Service Co LLC
Congdon Associates	DJ Wagner HVAC
Conner Strong & Buckelew	Docusafe Records
Contico Corp	Dog Seeks Bed Bugs
Cooper Faculty Group	Doherty Enterprises - dba Applebees
Cooper Health System	Dominion Title
Cooper Rehabilitation	Douglas Industries
Cooper University Hospital	Dr. Denise Novaky
COPE Center	Dr. Leonard's Healthcare Corp
Coraluzzo Trucking	Dr. Renato Latini
Coriell Institute for Medical Research	Dr. Terrence Duddy
Cornerstone Day School	Dress for Success
Costamar Travel	Drugstore.com

DS2	Fairlawn Medical Attention Center
Dumont & Blake Investment Advisors	Family Circle Senior Health
Dunkin Donuts Mid Atlantic	Family Dollar #7114
Distribution Center	Family Jewelers
Dunkin Donuts Newark Airport	Family Resource Network
Dynatec Systems	Family Service of Morris County
e Research Technology	Family Strength Associates, Inc.
Eagle American Realty, Inc.	Fanwood Chemical Inc
Easter Seals	Fazio, Mannuzza, Roche, Tankel,
Eastern Nursing	LaPilusa, LLC
Eastern Tea Company	Federal Business Centers
Eatem Foods	Federal Business Products
Edgewood Farm	Fellowship Chapel
Edward G Smith Construction	Fellowship Village
EFM Associates, LLC	Fidelman Enterprises
Eickhoff's Supermarkets	Financial Futures
Elecon Services	Financial Resources FCU
Electronic Transformer	First Bank
Elementis Worldwide Inc.	Flag House
Elite Smile	Food Bank of South Jersey
Elizabeth Residence Inn	Food Sciences Corporation
Elmora Hills Healthcare Center	Foothill Acres Rehab & Nursing Center
Elray Manufacturing	Franklin Bank
EMD Chemicals	Frank's Bookkeeping Services
Emiliani Enterprise	Frank's Pizza
Emtech Federal	Frederic Goodman
English Septic	Fred's Small Engine
Enterprise Holdings	Friedly Solutions
Environmental Compliance Services	Fulton Bank
Envoy Business Advocate	Future Tek
Enzo Creative	G & M Exxon
Epocrates	Gar Products
ESM Enterprise LLC	Garden Homes
Esposito's Electric	Garden State OB/GYN
Eulo Chiropractic Center	Gel Spice Company, LLC
Excalibur Healthcare	General Magnaplate Corp.
Excel Environmental Res	Gentle Care Home Services
Express Delivery	Gerresheimer Glass Inc.
Express Service	Gethsemane Lutheran Church
Eye Professionals Llc	Girl Scouts Heart of NJ
Eyewear by Evie	Girls Scouts of Central and Southern NJ

Glassboro Bowl & Recreation Center	Herbalist and Alchemist
Glastron	Heritage Dairy Stores
GlaxoSmithKline	Heritage House Sotheby's International Realty
Glenlora Home Outreach	HGH Enterprise LLC
Glenmark Generics	High Point Insurance
Glisel Jimenez State Farm	Hill International
Global Partners	Hilton Hotel
Gloria Nilson Realtors	Hispanic Affairs & Resource Center
Gloucester Terminals LLC	Hispanic Family Center of Southern New Jersey
Golden Key Realty	Hi-Tronics Designs, Inc
Gooch Equipment Marketing Inc	Holistic Counseling Services
Gordon's Jewelry	Hollywood Golf Club
Grapevine Consulting	Holman & Frenia
Gray Matter Intl.	Holt Logistics Corp
Greater Alliance Credit Union	Holy Redeemer Home Care
Greater Newark Conservancy	Holy Redeemer Homecare - Runnemede
Greater Woodbury Chamber of Commerce	Home Depot #6905
Greenlee Security Services	Home Solutions
Grocery	Homewatch Caregivers
Gulf Oil	Honeywell
H & K Service Inc	Horvath & Giacivi PC
Habitat for Humanity- Morris	Howell Police Athletic League
Habitat for Humanity- Salem	Howie Electrical Inc.
Hackettstown Regional Medical Center	Hudson Foot and Ankle
Hamamatsu	Hunterdon Care Center
Hamburger Law Firm	Hunterdon Chamber of Commerce
Hamilton Grove Healthcare	Hunterdon Otolaryngology
Hand and Stone Massage	Hussman Corp
Hanna's Deli	Hutchinson Inc
Hark Health	Hutchinson Industries
Harmon/Becker	Hyatt of Morristown
Hasbro Toys	I.R.M.
Hausmann Industries	ICAP Delivery
Head Start Community Programs of Morris County	Ichal & Renzulli Appraisers
Health Care Alliance Group	Image Processing Systems
Heartland Hospice	Inconem Temporary Services
Hebrew Academy of Morris County	Individualized Shirts
Hendry Bus Company	Industry Dynamics Association
Herbalife International of America Inc	Infantino Bros. Disposal Co.

Infinity Agency
Infinity Staffing Solutions
Infospoke, LLC
Innopharma, Inc.
Innovative Information Technology
Inspectorate America Corporation
Institute for Spiritual Development
Interfaith Council for Homeless Families
of Morris County
Interfaith Food Pantry
International Paper
International Processing Corporation
International Vitamin Corp
Ironbound Community Corporation
Isles Inc
ITW
IVC
J & J Snack Foods
Jai Shreem Ram, Inc. dba In Town
Motor Lodge
James Driscoll Esq
Janry Pet Resort
JC Robert Real Estate Services
Jersey Battered Women's Services
Jersey Dog Sales Bedbugs LLC
Jewell Computing Solutions
Jewish Federation
Jewish Renaissance Medical Center
JF Hillebrand USA, Inc.
JHP Pharmaceuticals
Joan Halter CPA
Johnson & Johnson
Johnson & Johnson Sales and Logistics
Co., LLC
Johnson Matthey Inc.
Johnstone Supply
Joy Transport, LLC
Joyful Noise Preschool
Joyner Events
JR Liquors
Junior League - New Brunswick
Junior League of Morristown

JVC
Kamson Corp.
Kasen and Kasen
Kashmir Crown Baking
Katz Jewish Community Center
KD Financial Services
Kenal Enterprises LLC
Kennedy Health System
Keyotel Global
Keystone Industries
Kintock - Newark
Kohl's Dept. Store
KPM Exceptional
KRA Corporation
Kraus and Naimer
Kreiser Industrial
KSI Professional Eng.
L.J. Gonzer Associates
Labcorp of America
Labor Ready
Laboratory Disposable Products
LaBrea Bakery
LAC Dimensions LLC
Lacas Coffee Company
Lamart Corp
Lambrou Consulting
LaMinita W.L. LLC
Laurel Garden Center Inc
Law Offices of Carl Herman
Law Offices of Richard Sparaco
Lawrenceville School
Learning Ally
Lehmann Pools & Spas
Lensak Financial
Leo Pharma Inc
Life Cell
Lighthouse
Lion's Gate
Lipari Pools, LLC
Little Lambs Day Care
Locus Telecommunications, Inc.

Long Life Electric LLC	Medicia Holding
Lord and Taylor	Medisys Health Communications
Loreal USA	Meeker Sharkey Associates
Lourdes Specialty Hospital	Menagerie Collective
Loving Care Agency	Mendham Coop Nursery School
Lubrizol	Menlo Worldwide
Lumar Beauty Salon	Mental Health Association of Essex County
Lutheran Senior LIFE	Mercer Chamber of Commerce
Maidenform	Merck and Co
Mango's Grill	Merck Sharp & Dohme
Manntech North America	Meridian Health Affiliated Foundations
Marathon Engineering & Environmental Services	Meridian Hospitals Corporation
Marcal Manufacturing	Merrick Construction
Marco's	Mersden USA
Marco's Service LLC	Metcom Excess
Maria Macias Inc	Metem Inc
Marion & Jacobson, LA Home Improvement	Metuchen Golf & Country Club
Mark Imbriani Inc	Metuchen Savings Bank
Market Counsel, LLC	Michael J. Pinter, CPA
Marlon Assembly of God	Michelino's
Martinsville Family Practice	Micro - Tube Fabricators
Maser Consulting	Middlesex Water
Masonic Charity Foundation of NJ	Millwork and Moore LLC
Masonic Hospice	Mindworks
Master Cutlery	Monmouth Council BSA
Mastertaste	Monmouth County Historical Association
Matrix Personnel Solutions	Monmouth Marketing and Consulting
Mayer Berkshire Corp	Montgomery Investment Tech Inc
Mayo Performing Arts Center	Morehouse Engineering, Inc.
MC Management	Morris County Organization for Hispanic Affairs
MCA for Creative Learning	Morristown Cardiology
McLean Packaging Corp	Morristown Neighborhood House
MD Creators	Morton Financial Services
MD On-Line	Motivated Security
MDL	Mountainside Hospital
Med Tech Group	MPWC
MedAvante	MRS BPO LLC
Medical Diagnostics Lab	MSPC
Medicia	Mt. Pleasant Animal Shelter

MTF/Handy Tube	Para Plus Translations
Mullica Hill Financial Services Inc	Paramount Hardware
Myron Corp	Park Crescent Healthcare Center
National Council on Aging	Parker Laboratories Inc
NATP	Parker Memorial Home
Natural Allergy Solutions	Parties and Promotions
NBA Inc	Partnership for People
NCOA	Partnership in Philanthropy
NetCetra, LLC	PatchPlus Consulting, Inc.
New Jersey Air Services	Patriots' Path Boy Scouts of America
New Jersey Resources	Paul Bunkin Inc
New Jersey School Boards Assoc.	Paula's Beauty Salon
New Jersey Symphony Orchestra	Payroll Consulting Services
New Vernon Presbyterian Nursery School	PCA Engineering Inc
Newark Emergency Services for Families	Pearl Construction
Newmark Associates Inc	Pearson Education
Nisivoccia & Company	Pennoni Associates Inc.
NJ Asphalt Pvmt. Assoc.	Perry Resources
NJ Association of the Deaf Blind	Petsmart
NJ Auto Club	PHH Mortgage Corp
NJ Bariatric Center	Phillipsburg Area Historical Society
NJ Home Staging & Redesign LLC	Pilatos
NJS Landscaping	Pingry School
Norwescap	Pinnacle Consulting Group, Inc.
Norwescap-RSVP	Pinnacle Federal Credit Union
NovaZone LLC	Pinnacle Graphic Communication
NuStar Energy	Pinnacle Materials
Nutri-Serve Food Management, Inc.	Planned Parenthood of Northern NJ
Oak Mortgage	Plymouth Rock Assurance
OCB Restaurant Company LLC	Powell Electronics
OCNAC Federal Credit Union	Powell Energy and Solar
O'Donnell Construction, Inc.	Praxis Data Systems
Old Navy (Jersey City)	Precision Automation Company, Inc.
Oorah, Inc.	Premier Office Supply
Opportunity Knocks	Premier Prizim
Ossur NA	Presidio International
Our Lady of Lourdes Medical Center	Pressler & Pressler, LLC
Pactiv	Princeton Air
Palumbo Private Det.	Princeton International Technology
	Princeton Pediatric Dentistry
	Priority Nurseries

Pritchard Industries Inc
Prize Driven LLC
Pro Tapes & Specialties, NJ
Procomm Systems Inc.
Profit Point Consulting
Progressive Business Concepts, Inc.
Project Freedom Inc
Protocall Staffing
Prudential Fox & Roach Realtors
Punjab Gas
PVR Technologies Ic
Quest Diagnostics
Questa Technology Inc.
R.R. Donnelly Co.
Radio Unico Productions
Rahway Steel Drum
RAMPS International, Inc.
Raritan Bay Area YMCA
Raritan Health
Rastellis Market Fresh (Meat Shop Inc.)
RBC Roller Bearing Corp
Re/Max Connection
Ready Pac
Redeemer Lutheran School
Reformed Church Home
Regeneron Pharmaceuticals
Regional Women's Health Management, LLC
Registrar & Transfer
ReMax Gateway
Renwick and Associates
Rescare
Resources of Nature Inc.
Restaurant Investors Associates
Richard's Varieties
Right at Home
River of Life
Riverwalk Physical Therapy
Rizzieri Management Inc
RLS Logistics
RMEI

Robert Michael Communications, Inc
Robert Wood Johnson
Robert's Jewelers
Robin's Nest Inc.
Robson Forensic
Ronetco Supermarkets
Roots & Wings Foundation
Ross Anglim and Angelini & Co
Ross, Rosenthal & Co.
Royal Suites Healthcare
RRBB & Company
RSG Java LLC
Rue Insurance
Rutgers Casualty
Rutgers Garden
S. Turteltaub and Sons
S.A. Bendheim LTD
S4T
Sabert Corp
Saker ShopRite - Linden
Samaritan Hospice
Sams' Club
Samson's Electric
Sangita Patel Inc
Sankofa Education Solutions LLC
Sanofi USA
Sbar's
SCARC, Inc.
Screen2sales LLC
SCS Realty Investment Group
Sea Breeze
Second Street Youth Center
Selective Insurance Co
Self E-Promotions
Senior Spirit
SGA Group PC
Shaeffer Speech Pathology
Shaklee Enterprise
ShopRite of Branchburg
ShopRite of Hillsborough #447
Shore Rehabilitation

Sign-A-Rama
SL Coaching
Slack Inc
Sleepy's The Mattress Professionals
Sold by Matt.com
Solix Inc
Solutions Pregnancy & Health Center
Somerset Medical Center
Sonia South Real Estate
South Jersey Behavioral Health
Resources Inc
South Jersey Healthcare
South Jersey Industries
South Jersey Radiology
Southern Jersey Family Medical
Centers, Inc.
Specialty Hospital of Monmouth
Spem Corp
Spencer Gifts
Spirit Sales Promotion
Split Rock Construction
St Jude Medical
St. Bernard Cemetery
St. Claire's Hospital
St. John of God Community Services
St. Joseph's Parish
St. Mary Hospital
St. Pauls Church CDC
Star Group
Star Ledger
State Bridge
Steinberg Law, LLC
Sterling Heating Air Conditioning Inc.
Straube Center, LLC
Strive Physical Therapy
Structural
Stuart Country Day School of the Sacred
Heart
Student Partner Alliance
Summit Paper Company
Sun Farm Network
Sun Home Loans

Sun National Bank
Sun Pharmaceutical
Sunbright Services
Sunny Delight Beverage Co
SunRose Engineers Inc
Supermarkets of Cherry Hill
Supreme Security Systems Inc
Sussex Rural Electric
SW Clean
SWM International, Inc.
Synergy Home Care
Syntelli Read Inc
Systemart, LLC
T & N Van Service
T.J.Maxx
Tax Help
TCSI of NJ Inc.
TD Bank
TDI Power
Team Fanok LLC
Teen Pride Inc
Temple Beth Ahm Yisrael
Temple Shalom
TGI Friday's
Thayer Distribution
The Butterfly Program
The Center for Cancer
The Conti Group
The Doctor's Heart
The Earle Companies
The Exceptional Artisan
The Fine art of Cakes
The Gardens of Monroe
The Hertz Corporation
The King's Daughter Day School
The Learning Experience
The Lightstone Group
The MI Group
The Options Academy, LLC
The Pet Spa & Resort Inc
The Rose House

The Trenton Times	United Way of Greater Union County
The Wilshire Grand Hotel	Universal Technical Resources Services
Thermo Fisher	- UTRS
Thermo Seal Ind.	University of Medicine & Dentistry of
Thomas Scientific	NJ (UMDNJ)
ThorLabs	University Physician Associates
Tina T. Vaska, Architect	University Radiology
Tobin, Reitman, Greenstein, Esq.	UPS
Toptek, LLC	UPS Supply Chain
Total Cleaning Solutions	Urbana International
Total Fleet Maintenance	US Fire Insurance Company
Tower Lodge Care Center	US Foodservice
Trac/SeaCastle	US Security Associates Inc.
Trans World Marketing	US Swets
Transition 4 You	VA Lyons Federal Credit Union
TransOptions	Valcor Engineering
Trek Bicycle Corporation	Valley Hospital
Triad Security Systems	Valley View Care Center
Tri-City Peoples Corp.	Valley View Healthcare
Trinitas Comprehensive Cancer Center	Van Ryzin Design
Triprosec LLC	Vantage Custom Classics, Inc.
Truxton Realty	Vantage Virtual Office Systems
Tu Cambiaras Salon	Ventantonio & Wildenahain PC
Turtle & Hughes, Inc	Verizon - Newark
Tyler Distribution Center	Verizon - Basking Ridge
U.S. Polo Assn.	Vernon Company
UCEDC	Vindico Medical Education
UMDNJ	VIP Care
Underwood Memorial Hospital	Virginia Kilpatrick Enterprises
Uneowear	Virtua Health
Unicasa Union Realty	Visiting Homemaker Service of Warren
Unigene Laboratories	County, Inc
Union Stone Cleaning	Vital Signs Inc
Union Township Community Action	Vitamin Shoppe
Organization	VNA Health Group
Unitarian Universalist Legislative	VNA of Somerset Hills
Ministry of NJ	VNACJ
United Asphalt Company	Vornado Realty Trust (Eatontown
United Food & Commercial Workers	Monmouth Mall)
International Union Local 1360	VRH Construction
United Metals and Glass	VWR International
United Water	W. A. Birdsall & Co.

Wacker's Trading Post
Waldor Products
Walmart
Wal-Mart
Wardlaw Hartridge School
Warren Hospital
Watchung Terrace
Wayne View Care Center
Wedgewood Communications
Wegmans
West Ward Pharmaceuticals
Western World Insurance Group
Westin Grovenors Morris
Westmont Montessori School
White, Fleishner & Fino
Wildlife Preserves, Inc.
William Miller & Son
Wireless Network Group
Wise Family Jewelers
Womanspace
Workshops for Kids
World Class Kitchens – Division of
Saker Shoprites

Wyanoke Group
Wyndham Hotel Mount Laurel
Wytech Industries
Xylem Dewatering, Inc.
Yankee Clipper Distribution
YMCA Community YMCA
YMCA Hopewell Valley
YMCA Monclair
YMCA of Metuchen
YMCA of Newark
YMCA Ridgewood/Camp Bernie
YMCA Summit Area
York Telecom
Youth Consultation Service
Z2 Technologies
Zak's Monogramming Inc
Zallie Supermarkets, Inc.
Zheng Zhang USA, Inc
Zimmer
ZTE USA Inc
Zufall Health Center

Attachment - B

New Jersey Basic Skills Training Program for Economic Growth Act

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Reported Job Titles

Assistant Residence
Manager
Patient Account
Manager
Assistant Designer
Director Respiratory
Care
Human Resources
Assistant/Receptionist
Manager Public Services
Property Claims
Supervisor
Regional Sales
Registered Dietitian
Registered Nurse Home
Health Manager
Tier 1 Support
Utilization Reviewer
1st Shift Kitting
Supervisor
3rd Party Recovery
Specialist
3rd Shift Supervisor
4Kids Representative
Abandoned Property
Specialist
Academy Coach
Access Interviewer
Access Service
Representative
Access Services
Supervisor
Account Advisor
Account Assistant
Account Associate
Account Coordinator
Account Executive
Account Lead
Account Manager
Account Manager Data
Management
Account Representative
Accountant
Accounting

Administrator
Accounting Assistant
Accounting Associate
Accounting Clerk
Accounting Coordinator
Accounting Lead
Accounting Manager
Accounting Office Team
Lead
Accounting
Representative
Accounting Services
Accounting Specialist
Accounting Staff
Accounting Supervisor
Accounts Collectable
Clerk
Accounts Executive
Accounts Manager
Accounts Payable
Accounts Payable
Analyst
Accounts Payable
Assistant
Accounts Payable
Associate
Accounts Payable
Bookkeeper
Accounts Payable Clerk
Accounts Payable
Coordinator
Accounts Payable
Manager
Accounts Payable
Processor
Accounts Payable
Representative
Accounts Payable
Specialist
Accounts Payable
Supervisor
Accounts Payable
Technician
Accounts Program

Assistant
Accounts Receivable
Associate
Accounts Receivable
Bookkeeper
Accounts Receivable
Clerk
Accounts Receivable
Coordinator
Accounts Receivable
Follow-up Biller
Accounts Receivable
Manager
Accounts Receivable
Representative
Accounts Receivable
Specialist
Accounts Receivable
Supervisor
Accounts Receivable
Support
Acting Insurance
Manager
Acting Supervisor
Acting Supervisor
Medical Records
Activities Aide
Activities Assistant
Activities Coordinator
Activity Assistant
Activity Coordinator
Activity Director
Ad Coordinator
Administrative Analyst
Administrative Analyst
III
Administrative Assistant
Administrative Assistant
II
Administrative Assistant
Office Coordinator
Administrative
Assistant/Bookkeeper
Administrative
Assistant/Risk

Management	Admissions Team	Aquatics Supervisor
Administrative Clerk	Member	Arbitration Support
Administrative	Admitting Service	Specialist
Coordinator	Specialist	Architectural Glass
Administrative	Advanced Practice	Associate
Coordinator II	Nurse	Area Training Manager
Administrative	Advertising & Social	Art Teacher
Management of Files	Media Specialist	Art Therapist
Administrative Manager	Advertising Coordinator	Art Therapist/Counselor
Administrative	Advertising Director	Art/Computer Teacher
Professional	Advertising Sales	Assembler
Administrative	Administrator	Assembly Manager
Secretary	AfterCare Supervisor	Assembly Operator
Administrative Service	Agency Management	Asset Builder
Technician	Rep	Asset Manager
Administrative Services	Agency Management	Assistance Residence
Analyst	Representative	Manager
Administrative Services	Agency Relations Clerk	Assistant Administrator
Assistant	AIDS Care Supervisor	Assistant Banking
Administrative Services	Aircraft Administrator	Manager
Manager	Allocation	Assistant Billing
Administrative Services	Replenishment Analyst	Manager
Supervisor	Amada Press Operator	Assistant Branch
Administrative	Amgen Scheduler	Manager
Specialist	AmPort Coordinator	Assistant Buyer
Administrative	Analyst	Assistant Controller
Supervisor	Analyst III	Assistant Coordinator
Administrative Support	Analytical Chemist	Assistant Corporate
Specialist	Analytical Development	Controller
Administrative	Scientist	Assistant Director
Technician	Analytical Development	Assistant Director Food
Administrative/Marketing	Specialist	Service
Administrator	Animal Care Technician	Assistant Director
Administrator of	Animal Control	Housekeeping
Clinical Services	Technician	Assistant Director
Administrator of	Animal Procurement	Human Resources
Finance	Specialist	Assistant Director
Administrator of	Animal Technician	Laboratory Services
Marketing	Appeals Coordinator	Assistant Director of
Admission Coordinator	Application Analyst	Admissions
Admission Supervisor	Applications Engineer	Assistant Director of
Admissions Assistant	Apprentice Electrician	Clinical Informatics
Admissions Coordinator	Approach and Landing	Assistant Director of
Admissions Director	Coordinator	Nursing

Assistant Estimator	Assistant Quality Control	Associate Accounting
Assistant Executive Director	Assistant Retail Manager	Associate Buyer
Assistant Food Director	Assistant Risk Manager	Associate Cashier
Assistant General Counsel	Assistant Scan Coordinator	Associate Clinical Director
Assistant Grocery Manager	Assistant Scientist	Associate Director
Assistant Head Cashier	Assistant Secretary	Associate Director
Assistant Head Teller	Treasurer	Analytical Research and Development
Assistant Laboratory	Assistant Service Manager	Associate Director of Financial Aid
Animal Technician	Assistant Service Resource Coordinator	Associate Director of Operations
Assistant Logistics Manager	Assistant Staff Supervisor	Associate Director of Production
Assistant Machine Operator	Assistant Store Director	Associate Director Production
Assistant Maintenance Director	Assistant Store Manager	Associate Facilities Manager
Assistant Manager	Assistant Supervisor	Associate Manager
Assistant Manager Admitting	Assistant to Chief Executive Officer	Associate Manager - Contract Administrator
Assistant Manager of Purchasing	Assistant to Dean of Admission	Associate Operations
Assistant Nurse Manager	Assistant to Director of Operations	Associate Scientist
Assistant Office Manager	Assistant to Facilities Manager	Associate Supervisor
Assistant Planner	Assistant to Head of School	Associate Supply Chain Management
Assistant Plant Manager	Assistant to President	Associate Support Services
Assistant Practice Manager	Assistant to the President and Chief Executive Officer	Associate Vice President of Research and Development
Assistant Product Manager	Assistant Vice President	Attendant
Assistant Production Manager	Assistant Vice President Branch Manager	Attending Medical Doctor
Assistant Program Director	Assistant Vice President of Finance	Attending Physician
Assistant Program Manager	Assistant Vice President/Branch Manager	Attorney
Assistant Project Manager	Assistant Vice President/Manager	Auction Account Manager
Assistant Property Manager	Assistant Warehouse Manager	Audience Development
Assistant Purchasing Agent		Audit Assistant
		Audit Manager
		Audit Supervisor
		Audit Technician

Auditor	Biller	BLS Department
Aviation Logistics	Biller/Collector	Secretary
Assistance Team	Biller/Surgical	Boiler Operator
Bakery Coordinator	Scheduler	Bookkeeper
Bakery Supervisor	Biller/Waste Water	Bookkeeper/Biller
Baltimore Terminal	Operator	Bookkeeper/Sales
Manager	Billing Account	Associate
Bank Manager	Representative	Bookkeeping Supervisor
Bank Operations	Billing Analyst	Brake Operator
Specialist	Billing and Collections	Branch Administrator
Bank Processing	Clerk	Branch Manager
Supervisor	Billing and Collections	Branch Operation
Bank Teller	Manager	Assistant
Banquet Server	Billing and Data Entry	Branch Operations
Bar Manager-Food &	Billing Assistant	Administrator
Beverage Manager	Billing Associate	Branch Operations
Bariatric Coordinator	Billing Clerk	Supervisor
Bartender/Trainer	Billing Compliance	Breakfast Attendant
Basic Health Services	Auditor	Breast Care Coordinator
Beadlock Assembler	Billing Coordinator	Breast Health Promoter
Bed Control	Billing Department	Broker
Behavior Analyst	Clerk	Broker Associate
Behavior Specialist	Billing Department	Broker Consultant
Benefit Advisor	Supervisor	Broker/Sales Associate
Benefits Administrator	Billing Manager	BSA Administrator
Benefits Analyst	Billing Representative	Budget Accountants
Benefits and	Billing Service	Budget Analyst
Compensation Analyst	Representative	Building Administrator
Benefits and Disability	Billing Specialist	Building Machine
Coordinator	Billing Supervisor	Operator
Benefits and Payroll	Billing Team Leader	Building Maintenance
Coordinator	Billing Technician	Manager
Benefits Assistant	Billing/Accounts	Building Maintenance
Benefits Associate	Receivable	Worker
Benefits Coordinator	Billing/AR Coordinator	Building Manger
Benefits Manager	Billing/Collection	Building Mechanic
Benefits Specialist	Billing/Shipping	Bus Aide
Benefits Workers	Department	Bus Driver
Compensation Specialist	Biological Medical	Bus Person
Benefits/Business	Technician	Business Administrator
Administrator	Blood Bank Manager	Business Agent
Bereavement Counselor	Blood Bank Supervisor	Business Analyst
Bilingual Clinician	Blood Bank Team	Business Associate
	Leader	

Business Coordinator	Campus Administrator	Center Manager
Business Developer	Car Sales Administrator	Central Scheduler
Business Development	Cardiac Clinical Trial	Central Service Supply
Coordinator	Tech	Technician
Business Development	Care Manager	Certified Coder
Manager	Career Agent	Certified Home Health
Business Manager	Case Aide	Aide
Business Office	Case Aide and Secretary	Certified Home Health
Assistant	Case Management	Assistant
Business Office Clerk	Supervisor	Certified Home Health
Business Office	Case Manager	Assistant Coordinator
Coordinator	Case Manager Assistant	Certified Medical
Business Office	Case Manager Helping	Assistant
Manager	Hands	Certified Medical
Business Operations	Case Manager/Coach	Transcriptionist
Manager	Case Specialist	Certified Nurse Midwife
Business Rental	Cash Accountant	Certified Nurses Aid
Account Representative	Supervisor	Certified Nursing
Business Service	Cash Control	Assistant
Provider	Cash Disbursements	Certified Nursing
Business Services	Cash Manager	Assistant/Home Health
Manager	Cash Poster	Aide
Business Support	Cash Receipts	Certified Public
Specialist	Cash Receipts	Accountant
Business Systems	Administrator	CFGS Administrative
Analyst	Cash Receipts Clerk	Assistant
Business Unit leader	Cash Reconciliation	Change Data Entry
Buyer	Associate	Clerk
Buyer Assistant	Cash Reports Associate	Chaplin
Buyer/Planner	Cash/Sales Tax	Charity Care Patient
Buying Services	Compliance Specialist	Coordinator
Coordinator	Cashier	Chef
Cafeteria Manager	Cashier/Server	Chemist
Cafeteria Supervisor	Casino Accounting	Chemistry Coordinator
Cafeteria Worker	Representative	Chemotherapy
Cake Decorator	Cat Scan Technician	Technician
Call Agent	Catering Advisor	CHHA/Certified
Call Center Manager	Catering Coordinator	Nursing Assistant
Call Center	Catering Manager	CHHA/Durable Medical
Representative	CCMS Scanning	Equipment Coordinator
Call Center Team Lead	CDM Analyst	Chief Admissions
Camp Department	Cell Leader	Officer
Employee	Cemetery Technician	Chief Cook
Camp Program Manager		Chief Engineer
		Chief Executive Officer

Chief Financial Officer	Clerical	Supervisor
Chief Financial Officer	Clerical Assistant	Clinical Nutrition
Coordinator	Clerical Assistant III	Manager
Chief Financial Officer	Clerk	Clinical Outcomes
Supervisor	Clerk II	Manager
Chief Human Resources	Clerk Typist	Clinical Pharmacist
Officer	Clerk/Administrator	Clinical Quality
Chief Instructor	Clicker	Assurance
Chief Medical Officer	Client Administrator	Clinical Registered
Chief Operating Officer	Client Care Coordinator	Nurse
Chief Radiation	Client Development	Clinical Relief
Therapist	Specialist	Clinical Research
Chief Scientific Officer	Client Manager	Associate
Chief Technician	Client Project Manager	Clinical Research
Ultrasound	Client Service Leader	Coordinator
Chief Technologist	Client Service Specialist	Clinical Research
Child and Adult Care	Client Services Manager	Director
Food Program Assistant	Client Services	Clinical Research Nurse
Child Care Information	Specialist	Clinical Runner
Associate	Client Services Team	Clinical Secretary
Chopper Operator	Leader	Clinical Services
Church Clerk	Clinical Abstractor	Coordinator
Claim Analyst	Clinical Analyst	Clinical Shift Supervisor
Claim Auditor	Clinical Assistant	Clinical Specialist
Claim Supervisor	Clinical Billing	Clinical Supervisor
Claims Assistant	Supervisor	Clinical Systems
Claims Caseworker	Clinical Coordinator	Analyst
Claims Coordinator	Clinical Data Analyst	Clinical Therapist
Claims Examiner	Clinical Data Specialist	Clinical Triage
Claims Innovator	Clinical Director	Clinical Trial Test
Claims Manager	Clinical Documentation	Coordinator
Claims Processor	Specialist	Clinician
Claims Representative	Clinical Educator	Code Review Trainer
Claims Resolution	Clinical Instructor	Coder
Analyst	Clinical Lab Technician	Coding and Risk
Claims Supervisor	Clinical Liaison	Coordinator
Claims Support	Clinical Manager	Coding Coordinator
Claims Technician	Clinical Nurse	Coffee Bar Supervisor
Classroom Assistant /	Coordinator	Cold Food Attendant
Teacher	Clinical Nurse Manager	Cold Preparation
Clean Communities	Clinical Nurse Specialist	Collection Agent
Coordinator	Clinical Nurse	Collection Associate
Cleaner		Collection Paralegal

Collection Representative	Coordinator	Configuration Analyst
Collection Specialist	Community Outreach Worker	Configuration Team
Collections Analyst	Community Relations and Development Director	Configuration Technician
Collections Clerk	Community Relations Coordinator	Confirmation Desk Administrator
Collections Coordinator	Community Relations Director	Consignment Coordinator
Collections Manager	Community Services Coordinator	Consolidations Manager
Collections Paralegal	Community Support Specialist	Constable Supervisor
Collections Representative	Compensation Analyst	Construction
Collections Specialist	Compliance Auditor	Construction Coordinator
Collections Supervisor	Compliance Clerk	Construction Site Supervisor
Collector	Compliance Coordinator	Construction Supervisor
Collector/Presser	Compliance Director	Content Manager
Commercial Assistant	Compliance Manager	Continued Development
Commercial Biller	Compliance Officer	Continued Improvement
Commercial Coordinator	Compliance Operations Manager	Continuing Medical Education Coordinator
Commercial Engagement Manager	Compliance Representative	Continuous Professional Development Supervisor
Commercial Insurance	Compliance Specialist	Contract Administrative Assistant
Commercial Lead	Compliance/Operations Manager	Contract Administrator
Commercial Loan Processor	Computed Tomography Scan Technologist	Contract Analyst
Commercial Real Estate Sales Representative	Computed Tomography Supervisor	Contract Assistant
Commercial Underwriter	Computed Tomography Technician	Contract Drafter
Communications Manager	Computed Tomography Technologist	Contract Manufacturing Planner
Communications Operator	Computer Auditor	Contract Systems Specialist
Communications Specialist	Computer Lab Instructor	Contracting Account Executive
Community Development	Computer Numerical Control Operator	Contracting Account Representative
Community Development Specialist	Computer Operator	Contracting Associate
Community Education liaison	Computer Technician	Contracts and Chargebacks
Community Health Educator	Concierge	Controller
Community Liaison	Concurrent Coder	Cook
Community Outreach		Cook I
		Cook/Supervisor

Cooking Coach	Computer Analyst	Custodian
Coordinator	Corporate Senior Data	Customer Accountant
Coordinator	Analyst	Customer Accounts
Administrative Assistant	Corporation	Manager
Coordinator Customer	Administrator	Customer Accounts
Service	Cosmetician	Representative
Coordinator of Financial	Cosmetologist	Customer and Technical
Services	Cost Accountant	Support Technician
Coordinator of Food and	Cost Accounting Clerk	Customer Care
Environment	Cost Analyst	Specialist
Coordinator of	Cost Basis Specialist	Customer Care
Gynecology Practice	Cost Manager	Supervisor
Coordinator of Logistic	Counselor	Customer Experience
Coordinator of Outreach	Craft Designer	Coordinator
and Development	Craft Inspiration	Customer Liaison
Coordinator of Special	Manager	Executive
Projects	Creative Director	Customer Logistics
Coordinator of Training	Creative Manager	Analyst
and Education	Creative Supervisor	Customer Relations
Coordinator Outcomes	Credit & Collection	Manager
Coordinator Pharmacy	Specialist	Customer Relations
Cord Blood Coordinator	Credit & Collections	Specialist
Corporate Account	Administrator	Customer
Coordinator	Credit & Collections	Representative
Corporate Administrator	Coordinator	Customer Resources
Corporate Administrator	Credit Analyst	Administrator
of Clinical Services	Credit Assistant	Customer Sales
Corporate Controller	Credit Card	Associate
Corporate Customer	Administrator	Customer Service
Care Manager	Credit Card	Analyst
Corporate Foundation	Administrator/ Project	Customer Service CAM
Relations	Accounting	Customer Service
Corporate Purchasing	Credit Collector	Coordinator
Manager	Credit Control	Customer Service
Corporate	Executive	Manager
Reception/Customer	Credit Control-Finance	Customer Service
Service	Credit Manager	Operations Supervisor
Corporate Recruiter	Creditcard	Customer Service
Corporate Regional	Administrator	Representative
Administrator	Creditialer	Customer Service
Corporate Sales	Crib Attendant	Representative I
Manager	Cross Functional	Customer Service
Corporate Senior	Specialist	Representative-OPS
Compliance Analyst		Customer Service
Corporate Senior		

Representative-Surface	Data Management Clerk	Department Supervisor
Prep	Data Manager	Dependent Care
Customer Service	Data Specialist	Specialist
Specialist	Database Administrator	Deposit/Withdrawal at
Customer Service	Database Coordinator	Custodian Processor
Supervisor	Day Care Director	Deputy Executive
Customer Service Team	Day Matron	Director
Leader	Day Program Employer	Deputy Managing
Customer Support	Daycare Director	Director
Analyst	Daycare Manager	Design Director
Customer Support	Deal Rate Poker	Designer
Analyst III	Dealer	Desk/Surgical
Customer Support	Decision Support	Scheduling
Manager	Coordinator	Desktop Engineer
Customer Support	Deconversation	Desktop Support
Representative	Specialist	Technician
Customer/Publisher	Default Accounting	Developer - Pick
Liaison Executive	Specialist	Development and
Cycle Manager	Default and Compliance	Events Assistant
Dairy Manager	Default Compliance Bus	Development and
Dairy Team Leader	Analyst	Marketing Associate
Data Administrator	Deli Bar Clerk	Development Assistant
Data Analyst	Deli Clerk	Development Associate
Data and Analytics	Deli Manager	Development Clerk
Manager	Deli Team Leader	Development
Data Control Clerk	Delivery Service	Coordinator
Data Control Clerk I	Manager	Development Director
Data Control Clerk II	Demo Coordinator	Development Manager
Data Control	Demo-Customer Service	Development Officer
Coordinator	Dental Assistant	Development/Executive
Data Control Supervisor	Dental Care Coordinator	Assistant
Data Control Technician	Dental Claims Examiner	Diabetes Coordinator
Data Coordinator	Dental Hygienist	Diagnostic Medical
Data Entry Billing Clerk	Dental Manager	Sonogram
Data Entry Clerk	Dental Supervisor	Diagnostic Medical
Data Entry Customer	Dentist	Stenographer
Service	Department	Die Mounter
Data Entry Operator	Administrator	Diet Clerk
Data Entry/Biller	Department Coordinator	Dietary Aide
Data Entry/Payroll	Department Liaison	Dietary
Data Entry/Terminal	Department Manager	Aide/Dishwasher
Billing	Department Secretary	Dietary Assistant
Data Input		Dietary Director
Data Integrity Engineer		Dietician

Dietician Assistant	Director of Child & Adolescent Services	Director of Human Resources
Digital Distributor	Director of Client Services	Director of Humanity
Dinner Servant	Director of Clinical Care	Homeowner Relations
Direct Care Staff - RA	Director of Clinical Informatics	Director of Interpretation Services
Direct Sales Associate	Director of Clinical Support	Director of Legal Management
Direct Sales	Director of Clinical Teams	Director of Maintenance
Representative Resellers	Director of Communications	Director of Marketing
Director	Director of Community Engagement and Strategic Partnerships	Director of Medical
Director Annual Fund	Director of Data Manager	Director of Membership and Community Development
Director Annual Fund and Major Gifts	Director of Day Care	Director of National Accounts
Director Billing	Director of Development	Director of Nursing
Director Center for Energy & Environmental Training	Director of Development Services	Director of Operations
Director Data Standards & Infrastructure	Director of Dorms	Director of Out Patient Mental Health
Director Facilitates	Director of Employment Services	Director of Physician Development
Director Food Environment	Director of Environmental services	Director of Project Management
Director Formulation Development	Director of Events and Special Programs	Director of Provider Sales
Director Housekeeping	Director of Executive Protection	Director of Purchasing
Director Human Resources	Director of Facilities	Director of Quality and Compliance
Director Inpatient Rehabilitation	Director of Facilities Spa	Director of Quality Assurance
Director IT	Director of Finance	Director of Regional Services
Director Loss Prevention	Director of Finance and Administration	Director of Rehab
Director Medical Lab Science	Director of Food and Nutrition	Director of Residential Life
Director of Accounting	Director of Government Affairs	Director of Resource Development and Reimbursement
Director of Administrative Services	Director of Homeowner Relations	Director of Revenue
Director of Administrative Support	Director of Housekeeping	Director of Sales
Director of Admissions and Tuition		Director of School Based Programs
Director of Business Development		Director of Social Services
Director of Cancer Services		
Director of Catering		

Director of Staff	Dispatch/Hose	Driver Aide
Accounts	Supervisor	Driver Trainer
Director of Store	Dispatcher	Drug Safety Associate
Operations	Distributor	Dual Rate Supervisor
Director of Support	Distribution Clerk	EA Manager
Services	Distribution Manager	Early Childhood
Director of Surgical	Distribution Supervisor	Director
Services	Distribution Team Lead	Early Childhood
Director of Therapy	Distribution/Shipping	Education Specialist
Director of Ticketing	Manager	East Coast Sales and
Director of Training	District Director	Marketing Manager
Director of Training and	District Executive	E-Commerce Analyst
Development	District Manager	E-Commerce Manager
Director of Volunteer	District Operations	E-Commerce
Services	Manager	Representative
Director of Wellness	District Sales Manager	Editorial Manager
Director Perishable	District Training	Education Coordinator
Operations	Manager	Education Director
Director Perishables	Division Administrator	Education Manager
Director Product	Division Coordinator	Education Specialist
Development and	Divisional Clerk	Education Supervisor
Quality Care	Divisional Human	Educational Secretary
Director Programs and	Resource manager	EIP Billing
Tourism	Divisional Human	EIP Billing Coordinator
Director Quality	resources	EIP Secretary
Assurance Training	DME/CHHA	EIP Supervisor
Director Research	Coordinator	Electrical Engineer
Operations	Document Control	Electrical Supervisor
Director Sales &	Coordinator	Electrician
Marketing	Document Control	Electrician Manager
Director Sales Operation	Manager	Electrician Supervisor
Director Special	Document Specialist	Electronic Cash Posting
Markets/Business	Documents Manager	Specialist
Development	Dog Groomer Manager	Electronic Health
Director Support	Dog Handler	Record Project Manager
Professional	Domestic Buyer	Electronic Health
Director Sussex Circles	Donor Management	Record Trainer
Disability-Leave	Coordinator	Electronic Medical
Specialist	Donor Services	Records Liaison
Discharge Advocate	Representative	Electronic Records
Discharge Coordinator	Draftsman	Specialist
Discharge Planner	DRG Specialist	E-Mail Representative
Dispatch Coordinator	Driver	Emergency Department
Dispatch Manager		
Dispatch Supervisor		

Discharge Coordinator	Aide	Expeditor
Emergency Department	Environmental Services	Export Administrator
Information System	Manager	Export Customer Sales
Administrator	Environmental Systems	Representative
Emergency Department	Manager	Export/Import
Supervisor	Epilepsy Resource	Coordinator
Employee Development	Coordinator	Extension Operator
Employee Relations	Equipment Handler	External Case Manager
Manager	Equipment Manager	Extruder
Employee	Escrow Tech	Extruder Helper
Representative	Esh Administrative	Extruder Operator
Employer Liaison	Assistant	Extruder Operator
Employer	E-Shop Support	Helper
Representative	Technician	Extrusion Operator
Employment Counselor	Estimator	Fabrication of Work
Employment Specialist	Estimator/Planner	Orders
Employment Training	E-Time Coordinator	Fabrication Specialist
Specialist	Event Coordinator	Fabrication Supervisor
Ender Technician	Event Planner	Fabrication Work
Endorsement Technician	EVS Resource	Orders
Energy Auditor	Exception Processing	Fabricator
Engineer	Specialist	Facilities Coordinator
Engineer Manager	Executive	Facilities Management
Engineer Representative	Administrative Assistant	Facilities Manager
Engineer/ Manager	Executive Administrator	Facilities Supervisor
Engineering Manager	Executive Assistant	Facilities/Maintenance
Enrollment Specialist	Executive Assistant	Staff
Environment Safety and	Human Resource	Facility and Assets
Health Manager	Executive Chef	Manager
Environment Safety and	Executive Director	Facility Maintenance
Health Specialist	Executive Director	Supervisor
Environment Service	Human Resources	Facility Manager
Associate	Executive Housekeeper	Facility Supervisor
Environmental Aide	Executive Legal	Family Advocate
Environmental and	Assistant	Family Assessment
Security Manager	Executive Sales	Worker
Environmental	Assistant	Family Associate
Coordinator	Executive Secretary	Family Child Care
Environmental Manager	Executive Vice	Specialist
Environmental	President	Family Child Care
Protection Program	Executive Vice	Specialist/FCC Network
Supervisor	President Human	Family Partner
Environmental Services	Resources	Family Support
Environmental Services	Exercise Physiologist	Coordinator

Family Support	Keeper	Representative
Counselor	Financial Aid Secretary	Food and Beverage
Family Support	Financial Analyst	Food and Beverage
Manager	Financial Assistant	Manager
Family Worker	Advisor	Food and Beverage
Coordinator	Financial Billing	Server
Farmer	Follow-up	Food and Nutrition
Fast Answer	Financial Coordinator	Food Procurement
Representative	Financial Counselor	Manager
Fax Clerk	Financial Counselor I	Food Server
Fee For Service	Financial Director	Food Service Director
Assistant, Counselor	Financial Planning	Food Service Manager
Fellow in Critical Care	Analyst	Food Service Receiver
Field Client Relations	Financial Screening	Food Service Supervisor
Representative	Navigator	Food Service Worker
Field Engineer	Financial Statement	Food Technologist
Field Product Quality	Accountant	Force Multiplier
Manager	Financial Team Leader	Foreman
Field Service	Finished Good Planner	Forensic Architect
Representative	Finishing Manager	ForkLift Driver
Field Service Technician	Firmware Engineer	Forklift Operator
Field Services	First Cook	Foster Case Manager
Representative	First Responder	Foundations Clerk
Field Supervisor	Fiscal Specialist	Freight Handler
Field Support	Fiscal Specialist II	Front Desk Clerk
Administrator	Fitter	Front Desk Coordinator
File Clerk	Fixed Deposits	Front Desk Medical
Filing Analyst	Agent/Night Auditor	Receptionist
Filmer	Fleet Coordinator	Front Desk Receptionist
Finance Administrator	Fleet Maintenance	Front Desk Supervisor
Finance and Accounting	Supervisor	Front End
Clerk	Fleet Manager	Representative
Finance Assistant	Floater	Front End Supervisor
Finance Clerk	Floater Receptionist	Front Office Agent
Finance Consultant	Floor Leader	Front Office
Finance Coordinator	Floor Planner	Coordinator
Finance Director	FM Coordinator	Front Office Supervisor
Finance Manager of BH	Foam Plant	Frozen Food Team
Finance Manger	Foam Plant Manager	Leader
Finance Secretary	Follow Up	Fulfillment Manager
Finance Site	Representative	Fulliment Manager
Coordinator	Follow-up Biller	Fund Raiser
Financial Aid Clerk	Follow-up Care	
Financial Aid Record		

Fundraiser	Marketing Assistant	Health Care Case
Fundraising - Raffle	Government Team Lead	Manager
Department	Grant Accountant	Health Care Case
Fundraising Support	Grant Analyst III	Worker
Game Attendant	Grant Writer	Health Center Manager
Game Dealer	Grants Manager	Health Coordinator
Games Manager	Graphic Designer	Health Educator
Games Supervisor	Greeter	Health Information
Gatehouse Attendant	Greeter - Emergency	Analyst
Geek Squad Agent	Room	Health Information
General Accounting	Grocery Manager	Management Analyst
Supervisor	Grocery Team Leader	Health Information
General Building Mech.	Ground Crew	Management Associate
General Building	Ground Man	Health Literacy Fellow
Mechanic	Group Coordinator	Health Promoter
General Clerk	Group Lead Bikes	Healthcare Branch
General Counsel	Group Leader	Supervisor
General Dentist	Group Training &	HealthCare Manager
General Education	Development Manager	Healthcare Resource
Development Teacher	GSLE Specialist	Group
General Helper	Guest Relations	Heath Info Analyst
General Manager	Representative	Heating Ventilating and
General Manager Docu	Guest Services Agent	Air Conditioning
Safe Division	Guest Services Manager	Technician
General Plant Manager	Guest Services	Heating, Ventilating,
General Service	Representative	and Air Conditioning
Manager	Hair Dresser	Mechanic
Geriatric Care Manager	Hair Stylist	Heating, Ventilating,
Gift Shop Manager	Halloween Coordinator	and Air
Global Compensation	Handfulfillment	Conditioning/Electrical
Specialist	HEA Clerk/Information	Heavy Porter
Global Events Specialist	Technology Specialist	Help Desk Agent
Google Analytics	Head Cashier	Help Desk Coordinator
Government Billing	Head Clerk	Helper
Coordinator	Head Cook	Hiring Supervisor
Government Billing	Head of Special	HIV Counselor
Team Lead	Collections	HIV Grant Program
Government Relations	Head Teller	Coordinator
Associate	Health Access	Holistic Nurse
Government Relations	Interviewer	Home Attendant
Specialist	Health and Safety	Home Health Aide
Government Sales &	Manager	Home Maker
Marketing	Health Assistant	Home Office Agency
Government Sales And		Manager

Home Office Assistant	Human Resources	Clinical Analyst
Home Office Assistant	Manager	Information Systems
Agency Representative	Human Resources	Communications
Home Performance	Partner	Information Systems
Coordinator	Human Resources	Network and Systems
Homecare Sales	Receptionist	Administrator
Homemaker/Attendant	Human Resources	Information Systems
Horticulturist	Representative	Supervisor
Hose Shop Labor	Human Resources	Information Systems
Hostess	Senior Advisor	Support Supervisor
Hostess/Waitress	Human Resources	Information Systems
Hot Foods Manager	Specialist	Technician
Housekeeper	Human Resources	Information Technology
Housekeeping aide	Supervisor	Administrator
Housekeeping	Human Subjects	Information Technology
Supervisor	Protection Analyst	Analyst
Housekeeping/Porter	Hyster Driver	Information Technology
Houseman	Implementation	Assistant
Housing Coordinator	Manager	Information Technology
Housing Developer	Import Clerk	Customer Service
Human Resource	Import Compliance	Information Technology
Clerical	Supervisor	Customer Support
Human	Import Coordinator	Information Technology
Resource/Purchasing	Import Customer	Director
Human Resources	Service	Information Technology
Administrator	Import Department	Manager
Human Resources	Import Department	Information Technology
Assistant	Clerk	Service Desk
Human Resources	Import Expediter	Information Technology
Associate	Import Purchasing Clerk	Solution Designer
Human Resources	Inbound Sales	Information Technology
Benefits Administrator	Supervisor	Specialist
Human Resources	Incubator Director	Information Technology
Coordinator	Indirect Buyer	Supervisor
Human Resources	Individualized	Information Technology
Director	Educational Plan	Support Specialist
Human Resources	Coordinator	Information Technology
Generalist	Industrial Hygienist	Systems Analyst
Human Resources	Infection Control	Information Technology
Information System	Coordinator	Technician
Analyst	Infection Preventionist	Information Technology
Human Resources	Information Services	Trainer
Information System	Information Systems	Information
Specialist	Administration	Technology/Quality
	Information Systems	Assurance Manager
		Infusion Sales

Representative	International Customer	Job Coach
Infusion Therapy Sales	Service Representative	Job Developer
Representative	International Logistics	Job Leader
Input/Output Specialist	International Logistics	Junior Accountant
Inquiry Supervisor	Specialist	Junior Buyer
Inside Sales Clerk	International Team Lead	Junior GA Technician
Inside Sales Manager	International Team	Junior
Inside Sales	Leader	Secretary/Concierge
Representative	Internet Clerk	Label Compliance
Inside Sales/Customer	Interpreter	Coordinator
Service	Inventory Analyst	Label Generator
Inside Technical Sales	Inventory and Logistics	Labeler
Inside Telephone Sales	Manager	Laboratory Animal
Representative	Inventory and	Technician
Install Manager	Production Manager	Laboratory Clerk
Institutional Giving	Inventory Clerk	Laboratory Group
Manager	Inventory Control Agent	Leader
Institutional Giving	Inventory Control Clerk	Laboratory Manager
Officer	Inventory Control	Laboratory Supervisor
Institutional Review	Manager	Laboratory Technician
Board Coordinator	Inventory Control	Laboratory Technologist
Instrument Specialist	Specialist	Laborer
Insurance Administrator	Inventory Control	Lactation Consultant
Insurance Agent	Supervisor	Lactation Consultant,
Insurance and Contracts	Inventory Controller	Registered Nurse
Clerk	Inventory Coordinator	Ladies room Attendant
Insurance and Contracts	Inventory Cycle Counter	Land Manager
Coordinator	Inventory Logistics	Laundry Aide
Insurance Billing	Inventory Manager	Laundry Department
Supervisor	Inventory Packaging	Laundry/Housekeeping
Insurance Department	Supervisor	Lead Behavior Analyst
Insurance Processor	Inventory Picker	Lead Charge Entry
Insurance Supervisor	Inventory Service	Specialists
Insurance Verification	Coordinator	Lead Clerical
Insurance Verification	Inventory Supervisor	Lead Clinician
Clerk	Inventory Technician	Lead Collections
Intake and GA	Investor Relations Intern	Specialist
Specialist	Investor Relations	Lead Comp Ops
Intake Coordinator	Representative	Specialist
Intake Specialist	IP Retail Display	Lead Components
Interim Director, Risk	IPU Secretary	Laboratory Technician
Management	Issue Handler	Lead Customer Service
Internal Coding Auditor	Issue Processor	Lead Development
Internal Examiner		

Coordinator	Manager	Energy Assistant
Lead Dispatcher	Level II I-Services	Program Clerk
Lead Fabricator	Support	Lower School Head
Lead Mechanic	Librarian	Machine Operator
Lead Nutritionist	Library Clerk	Machinist
Lead Packer	Library Technician	MAG/Nital Technician
Lead Patient Service	Licensed Practical Nurse	Magnetic Resonance
Representative	Licensing Coordinator	Imaging Administrator
Lead Pharmacist	Licensing Specialist	Magnetic Resonance
Lead Pharmacy	Line Leader	Imaging Technician
Technician	Line Operator	Magnetic Resonance
Lead Quality Assurance	Litigation	Imaging Technologist
Lead Quality Assurance	Representative	Mail Clerk Operations
Analyst	Loan Manager	Mail Clerk Operator
Lead Security Guard	Loan Officer	Mail room/Scanner tech
Lead Technician	Loan Originator	Mail Room/Scanner
Lead/Game Attendant	Loan Processor	Technician
Leadman	Loan Servicing Clerk	Mailroom Clerk
Learning Services	Loan Servicing	Maintenance
Specialist	Supervisor	Maintenance and
Learning Specialist	Lodging Manager	Repair Invoice
Lease Accounting	Lodging/Discharge	Coordinator
Manager	Manager	Maintenance Assistant
Lease Administrative	Logistic Planner	Maintenance Director
Manager	Logistics Control	Maintenance Electrician
Lease Administrator	Coordinator	Maintenance Man
Leasing Agent	Logistics Coordinator	Maintenance Manager
Leasing Coordinator	Logistics Lead	Maintenance Mechanic
Leasing Representative	Logistics Manager	Maintenance Pipe Fitter
Legal Administrative	Logistics Planner	Maintenance Specialist
Assistant	Logistics Specialist	Maintenance Supervisor
Legal Assistant	Logistics Supervisor	Maintenance Technician
Legal Contract Manager	Loss Control Technician	Maintenance Tool Crib
Legal Department	Loss Mitigation	Attendant
Legal Nurse Consultant	Loss Mitigation	Maintenance Worker
Legal Secretary	Specialist	Maintenance Supervisor
Lending Manager	Loss Prevention	Major Gift and Planned
Lending Officer	Coordinator	Giving Officer
Level 2 Software	Loss Prevention	Mammography
Support	Manager	Technician
Level 2 Support	Loss Prevention	Managed Care
Level 2 Support Analyst	Supervisor	Coordinator
Level 2 Support	Low Income Home	Management Assistant

Management Coordinator	Efficiency Program Implementation	Manager Sales
Management Trainee	Manager of Financial Reporting	Manager Sales Administration
Manager	Manager of Husbandry Operations	Manager Sales Reporting & Analysis
Manager Access	Manager of Major Accounts	Manager Vintage
Manager Accounts & Finance	Manager of Operations	Manager Volunteer Services
Manager Accounts Receivable	Manager of Part Time Staff	Manager Workforce Development
Manager Assistant Accounts Payable	Manager of People Department	Manager's Assistant
Manager Biller	Manager of Planning	Managing Director
Manager Biostatistics	Manager of Purchasing	Managing Principal
Manager Book Sales	Manager of Quality Engineering	Manufacturing Engineer
Manager Cardiac Clinical Trials	Manager of Real Estate	Manufacturing Manager
Manager Certified Home Health Aide	Manager of Residents	Manufacturing Technician
Manager Compensation	Manager of Revenue Integrity	Market Analyst
Manager Consignment	Manager of Services	Market Specialist
Manager Contracts & Chargebacks	Manager of Tax	Marketing Administrator
Manager Corporate Finance	Manager of Technology and Program Support	Marketing and Sales
Manager Customer Service	Manager of Training	Marketing and Sales Manager
Manager Director	Manager of Utility Services	Marketing Assistant
Manager Educational Services	Manager of Volunteer Services	Marketing Communications Specialist
Manager Engineering	Manager Office Support Services	Marketing Consultant
Manager Fleet Operations	Manager Office Support Systems	Marketing Coordinator
Manager Government Programs and Pricing	Manager Program Operations	Marketing Data Assistant
Manager Guest Relations	Manager Programming	Marketing Department
Manager Medical Affairs	Manager Recruitment and Diversity	Marketing Director
Manager Medical Staff Services	Manager Regulatory Operations	Marketing Manager
Manager of Corporate Sales Support	Manager Res Solar Program	Marketing Planner
Manager of Customer Service	Manager Revenue Integrity	Marketing Product Manager
Manager of Energy		Marketing Project Director
		Marketing Representative
		Marketing Specialist
		Massage Practitioner

Massage Therapist	Assistant/Clinical	Medical Technician
Master Data Manager	Medical Biller	Medical Technologist
Master	Medical Biller/Coder	Medical Transcriptionist
Scheduler/Planner	Medical Billing	Medicare Biller
Material Expediter	Coordinator	Medicare Follow-up
Material Handler	Medical Claims	Representative
Material Manager	Examiner	Medicare Representative
Material Planner	Medical Claims	Meeting Coordinator
Materials Management	Supervisor	Meeting Manager
Materials Manager	Medical Coder	Meeting Planner
Materials Planner	Medical Coding Clerk	Meetings Director
Materials Supervisor	Medical Cook	MEL Coordinator
Maternal Child Services	Medical Director	Member Service Center
Math Tutor	Medical File Clerk	Representative
MDS Coordinator	Medical Laboratory	Member Services
Meat Manager	Director	Representative
Meat Team Leader	Medical Laboratory	Membership
Meat Wrapper	Scientist	Coordinator
Mechanic	Medical Laboratory	Mental Health Clinician
Mechanical Engineer	Technician	III
Mechanical Packaging	Medical Office Assistant	Mental Health
Manager	Medical Office	Coordinator
Mechanical Staff	Coordinator	Mental Health
Engineer	Medical Physicist	Coordinator III
Mechanical Technician	Medical Receptionist	Mental Health Screener
Mechanical Trades	Medical Record	Mental Health Screener
Manager	Coordinator	Specialist
Mechanical Trades	Medical Records	Mental Health Screening
Supervisor	Analyst	Specialist
Media Auditor	Medical records	Mental Health Specialist
Media Buyer	Assistant	Mentor
Media Payable Analyst	Medical Records Clerk	Mentor Coordinator
Medicaid Accounts	Medical Records Coder	Merchandise
Receivable Specialist	Medical Records	Coordinator
Medicaid Analyst	Coordinator	Merchandise Data
Medicaid Specialist	Medical Records	Control Associate
Medical Affairs	Custodian	Merchandise
Coordinator	Medical Records	Presentation
Medical Aide	Manager	Coordinator
Medical Assistant	Medical Records	Merchandise Space
Medical Assistant Team	Secretary	Planner
Leader	Medical Records	Merchandise Support
Medical	Technician	Manager
	Medical Secretary	Merchandising Area

Manager	Network Analyst	Nursing Secretary
Merchandising Assistant	Network Technician	Nursing Supervisor
Meter Reading	Neurodiagnostic	Nursing Unit Secretary
Coordinator	Technician II	Nutrition Care Assistant
Microbiologist	New Business	Nutrition Coordinator
Microbiology	Applications Clerk	Nutrition Educator
Supervisor	New Business	Nutrition Supervisor
Migrant Outreach Driver	Development	Nutritional Care
Migrant Outreach	Coordinator	Nutritional Care
Manager	New Jersey Asset	Assistant
Migrant Program	Protection Manager	OB Coordinator
Coordinator	New Jersey Training &	Occupational Therapist
Mobile Programs	Development	Office Administrator
Manager	Coordinator	Office Assistant
Molding Manager	New Market Talent	Office Clerk
Monitor Technician	Development	Office Coordinator
Mortgage Banker	Night Assistant Manager	Office Generalist
Mortgage Broker	Night Attendant	Office Manager
Mortgage Load	Night Clerk	Office Manager
Processor	Night Clerk I	Information Technology
Mortgage Loan Officer	Night Time Supervisor	Office Manager/Practice
Mortgage Processor	No Fault Adjuster	Manager
Mortgage Servicing	Non Perishable Manager	Office Service
Manager	NSG Supervisor	Coordinator
Mortgage Servicing	Nuclear Medicine	Office Staff
Representative	Technologist	Office Supervisor
Mortgage Underwriter	Nurse	Office Volunteer
MPS Coordinator	Nurse Associate	Coordinator
MRB Coordinator	Nurse Clinician	Office Web Components
Mule Driver	Nurse Coordinator	Management Trainee
Multi Unit Manager	Nurse Educator	Online Auctioneer
Multimedia Department	Nurse Home Visitor	Online Manager
National Account	Nurse Liaison	Online Marketer
Manager	Nurse Manager	Online Marketing
National Director of	Nurse Manager	Operating Room
Community	Assistant	Dispensary
Development	Nurse Midwife	Operating Room Patient
National Parts Manager	Nurse Practitioner	Representative
National Service	Nursery Supervisor	Operating Room
Manager	Nurses Aide	Systems Administrator
Neighborhood	Nursing Assistant	Operation Clerk
Revitalization Initiative	Nursing Coordinator	Operation Manager
Coordinator	Nursing Educator	Operation
Network Administrator		

Superintendent	Outsource Accounting	Collector
Operation/System	Specialist	Patient Account
Analyst	Outsourcing Executive	Representative
Operational Support	Outsourcing/Project	Patient Account
Analyst III	Manager	Representative II
Operations	P/L Underwriter	Patient Account/Data
Administrative Assistant	Paces	Control Representative
Operations	Packaging	Patient Accounting
Administrator	Packaging Mechanic	Representative
Operations Analyst	Packaging Specialist	Patient Accounts Clerk
Operations Assistant	Packer	Patient Aide
Operations Clerk	Packing Coordinator	Patient Assistance Aide
Operations Coordinated	Packing Supervisor	Patient Care Assistant
Accounts Receivable	Paint Shop Supervisor	Patient Coordinator
Operations Coordinator	Painter	Patient Finance Clerk
Operations Manager	PAM Team Leader	Patient Financial
Operations Secretary	Paralegal	Representative
Operations Specialist	Paralegal Collector	Patient Financial
Operations Supervisor	Paralegal/Debt Collector	Services Representative
Operations System	Parking Attendant	Patient Flow
Analyst	Parking Room Associate	Coordinator
Operations Team Leader	Parole Services Liaison	Patient Follow-up
Operator	Part Time Accounting	Representative
Operator 1	Clerk	Patient Liaison
Operator/Mechanic	Part Time Receptionist	Patient Navigator
Ophthalmology	Partial Care Coordinator	Patient Referral
Optician	Partial Care Counselor	Representative
Optics Production	Participation Manager	Patient Representative
Order Entry	Parts Assistant	Patient Safety Assistant
Order Entry Clerk	Parts Manager	Patient Satisfaction
Order Processing	Parts Puller	Associate
Ortho Coordinator	Pastor	Patient Services Coord.
Outcomes Coordinator	Pastoral Associate	Patient Services
Outcomes Data	Pastoral Care	Representative
Outcomes Management	Pathologist	Patient Services
Outreach Assistant	Patient Access	Representative -
Senior Cents	Interviewer	Coordinator
Outreach Coordinator	Patient Access	Patient Services
Outreach Driver	Representative	Specialist
Outreach Specialist	Patient Account Billing	Patient Services
Outreach Worker	Supervisor	Specialist Supervisor
Outside Sales	Patient Account	Patient Transport
		Patient-Data Entry
		Payment Poster

Payment Processor	Representative	PIA Auditor
Payroll Accountant	Personal Injury	PIA Auditor - Associate
Payroll Accounts	Protection Supervisor	Manager
Payable Coordinator	Personal Lines Manager	Picker
Payroll Administration	Personal Lines	Picture, Archiving and
Payroll Administrator	Supervisor	Communication
Payroll and Benefits	Personnel Records	Systems Technician
Specialist	Coordinator	Picture, Archiving and
Payroll Assistant	Personnel/Compliance	Communications
Payroll Clerk	Pet Care Associate	Systems Assistant
Payroll Coordinator	PET Technician	Picture, Archiving and
Payroll Data	Pharmacist	Communications
Payroll Manager	Pharmacovigilance	Systems Filmer
Payroll Processor	Specialist	Pier 9 Clerk
Payroll Representative	Pharmacy Administrator	PIM
Payroll Specialist	Pharmacy Manager	Pipe Fitter
Payroll Supervisor	Pharmacy Staff	Pipe Fitter Mechanic
Payroll Technician	Pharmacy Supervisor	Pipe Maintenance
Payroll/Accounts	Pharmacy Technician	Pipe Mechanic
Payable Coordinator	Phlebotomist	Pit Clerk
PC Desk Side Support	Physical Plant	Pit Manager
PC Specialist	Physical Plant	Pizza Team Leader
PCA	Supervisor	Planner
PCA I	Physical Therapist	Planner Logistics
PCK Supervisor	Physical Therapist	Planner Manager
PCS Education	Assistant	Planner Meeting
Secretary	Physical	Planner Meetings
Pediatric Dentist	Therapist/Rehab	Planner Speakers
People Net	Director	Bureau
Administrator	Physical Therapy	Planner/Purchaser
People Net Manager	Technician	Planner-Coordinator
Performance	Physician Billing	Planning and Purchasing
Improvement	Representative	Administrator
Coordinator	Physician Liaison	Planning Manager
Performance Specialist	Physician Order Liaison	Planning Supervisor
Performance Specialist	Physician Practice	Plant Accountant
II	Liaison	Plant Manager
Perishables Manager	Physician Service	Plant Supervisor
Permit Coordinator	Support Quality	Plant Worker
Personal Assistant	Assurance Associate	Plate Room Technician
Personal Banker	Physician Therapy	Platemaker
Personal Injury	Representative	Point of Care
Protection Claim	PI Analyst	Coordinator
	PI Coordinator	

Policy Processor	Printing Tech	Production Manager
Political Director	Printing/Die Tech	Production Planner
Port to Door Solutions	Priority Solutions	Production Planner/ Purchasing
Coordinator	Private Detective	Production Planning Manager
Porter	Private Practice Front	Production Scheduler
Post Harvest Lead	Pro Support Specialist	Production Specialist
Poster/Biller	Process Engineer	Production Supervisor
Power Employee	Process Manager	Production Technician
Power Leadership	Process Specialist	Production Worker
Development Program	Process Technician	Professional PMLR
Practice Administrator	Processing Supervisor	Professional Relations Coordinator
Practice Coordinator	Processor	Professional Relations Manager
Practice Manager	Processor/Closer	Professional Service Center
Practice Relationship Manager	Procurement Manager	Professional Services Manager
Pre K Teacher	Procurement Specialist	Profit and Loss Account Representative II
Precert Nurse	Produce Management Trainee	Profit and Loss Representative
Pre-Certification Lead	Produce Merchandiser	Profit and Loss Supervisor
Pre-Certification Representative	Produce Supervisor	Program Administrator
Preoperative Coordinator	Produce Team leader	Program Analyst
Prep Cook	Producer Director	Program Assistant
Prep Man	Product Control Director	Program Auditor
Pre-Production Specialist	Product Control Manager	Program Coordinator
President	Product Design Engineer	Program Coordinator Specialist
President's Assistant	Product Development Lead	Program Development Specialist
Press Operator	Product Engineer	Program Director
Pressroom Manager	Product Finisher	Program Improvement Manager
Prevention Educator	Product Line Manager	Program Manager
Pricing Coordinator	Product Manager	Program Specialist
Pricing Cost Analyst	Production Assistant	Program Supervisor
Primary Clinical Coordinator	Production Clerk	Program Support Coordinator
Primary Nurse	Production Control	Program Support Specialist
Principal Animal Care Technician	Production Control Assistant	
Principal Clerk	Production Control Operator	
Principal Management	Production Control Specialist	
Principal Management Assistant	Production Coordinator	
Print Operator		

Program. Supervisor	Publisher Accounts.	Quality Assurance
Programmer	Manager	Supervisor
Programmer/Analyst	Publisher Liaison	Quality Assurance Team
Programming Assistant	Executive	Lead
Programming	Pumper	Quality Assurance
Coordinator	Punch Press Operator	Technician
Project Account	Purchaser	Quality
Manager	Purchaser/Planner	Assurance/Quality
Project Accountant	Purchasing	Control Laboratory
Project Administrator	Administrator	Manager
Project Associate	Purchasing Agent	Quality Control
Project Coordinator	Purchasing Analyst	Assistant
Project Coordinator/	Purchasing Assistant	Quality Control
Case Manager	Purchasing Clerk	Associate
Project Engineer	Purchasing Coordinator	Quality Control
Project Leader	Purchasing Manager	Coordinator
Project Manager	Purchasing Specialist	Quality Control
Project Specialist	Purchasing/Planner	Inspector
Promotions Coordinator	Purchasing/Production	Quality Control
Proofing Associate	Planner	Laboratory Technician
Proofreader	Quality Administrator	Quality Control Lead
Property Analyst	Quality Analyst	Technician
Property Manager	Quality and Risk	Quality Control Leader
Provider Relations	Manager	Quality Control
Analyst	Quality Assessment	Manager
Provider Relations	Coordinator	Quality Control
Coordinator	Quality Assurance	Supervisor
Provider Relations	Quality Assurance	Quality Control Systems
Representative	Analyst	Administrator
Public Account Manager	Quality Assurance	Quality Control
Public Health	Assistant	Technician
Representative II	Quality Assurance	Quality Control
Public Relations -	Associate	Technician II
Accounts Payable	Quality Assurance	Quality Coordinator
Coordinator	Coordinator	Quality Director
Public Relations	Quality Assurance Data	Quality Education Nurse
Coordinator	Coordinator	Quality Engineer
Public Relations	Quality Assurance Lead	Quality Improvement
Manager	Quality Assurance	Manager
Public Works	Manager	Quality Inspector
Administration	Quality Assurance	Quality Lead
Specialist	Representative	Quality Line
Publisher Account	Quality Assurance	Coordinator
Manager	Specialist	Quality Management
		Nurse

Quality Manager	Receiving Supervisor	Manager
Quality Specialist II	Receiving Team Leader	Regional Sales
Quality Supervisor	Reception/Warranty	Executive
Quality Systems	Receptionist	Regional Sales Manager
Manager	Receptionist/Administra	Regional Southern
Quality Technician	tive Assistant	Supervisor
Quotation Coordinator	Reconciliation Specialist	Regional Supervisor
Quotations Specialist	Reconciliations	Registered Aide
RAC Audit Analyst	Accountant	Registered Dental
Radiation Oncology	Reconciliations Clerk	Hygienist
Nurse	Records Coordinator	Registered Medical
Radiation Oncology	Recovery Account	Assistant
Technician	Agent	Registered Nurse
Radiation Technician	Recovery Agent	Registered Nurse
Radiation Therapist	Recovery Coordinator	Assistant Manager
Radiographer	Recovery Specialist	Registered Nurse Care
Radiologic Technician	Recovery Specialist II	Manager
Radiologic Technologist	Recreation Coordinator	Registered Nurse Case
Radiology Business	Recruiter	Manager
Manager	Recruiter/Trainer	Registered Nurse
Radiology	Recruiting	Clinical Coordinator
Reimbursement	Administrator	Registered Nurse
Specialist	Recruitment and	Clinical Educator
Radiology Supervisor	Retention	Registered Nurse
Radiology Technician	Recruitment	Hospice Manager
Rail Yard Supervisor	Coordinator	Registered Nurse
Rate Analyst	Recruitment Specialist	Liaison
Reading Room Assistant	Re-entry Training	Registered Nurse Site
Reading Room File	Specialist	Manager
Clerk	Referral Coordinator	Registrar
Real Estate Agent	Refund Analyst	Registrar Grant Projects
Real Estate Appraiser	Regional Car Sales	West
Real Estate Associate	Manager	Registrar Secretary
Real Estate Purchasing	Regional Dietitian	Registrar's Assistant
Realtor	Regional Manager	Registration
Realtor Associate	Regional Operations	Registration Clerk
Realtor Sales Associate	Supervisor	Registration
Rebate Processor	Regional Oral Health	Coordination
Receiving Clerk	Director	Registration
Receiving Department	Regional Property	Representative
Team Lead	Manager	Registration Supervisor
Receiving Inspector	Regional Risk	Regulatory Affairs
Receiving Manager	Supervisor	Associate
	Regional Safety	Regulatory and
		Pharmacovigilance

Specialist	Formulator	Respiratory Therapist
Regulatory Control	Research and	Restorative Aide
Assistant	Development Technical	Restore Assistant
Regulatory Leader	Assistant	Manager
Rehab Aid	Research Assistant &	Restricted Stock
Rehab Coordinator	Pharmaceutical	Processing
Rehab Manager	Covigilance Specialist	Restricted Transfer
Rehabilitation	Research Associate	Retail Associate
Coordinator	Research Coordinator	Retail Merchandiser
Rehabilitation	Research Director	Retail Operations
Counselor	Research Manager	Supervisor
Reimbursement Analyst	Research Nurse	Retail Sales Manager
Reimbursement	Research Program	Retail Service
Specialist	Manager	Administrator
Relationship Manager	Research Scientist	Retail Shift Supervisor
Relocation Associate	Research Scientist I	Retail Training
Relocation Manager	Research Specialist I	Specialist
Remarketing Assistant	Research Specialist IV	Retention and
Renal Dietitian	Research Teaching	Recruitment Specialist
Rental Coordinator	Specialist	Returned Goods
Repelletizer	Research, Development	Coordinator
Replenishment Buyer	and Acquisition	Returns Manager
Replenishment Team	Researcher	Revenue Billing Clerk
Lead	Residency Coordinator	Revenue Cycle
Report Writer	Resident Asset	Coordinator
Reports Clerk	Coordinator	Revenue Cycle Manager
Repricer Data Entry	Resident Assistant	Revenue Lead
Research and	Resident Clothing	Revenue Representative
Development	Assistant	Revenue Supervisor
Research and	Resident Service	Ride Attendant
Development	Coordinator	Ride Operator
Formulator	Residential	Risk Management
Research and	Administrator	Risk Management -
Development Manager	Residential Aide	Administrator
Research and	Residential Counselor	Risk Management Clerk
Development Project	Residential Management	Risk Management
Coordinator	Resource Assistant	Coordinator
Research and	Resource Coordinator	Risk Manager
Development	Resource Development	Risk Supervisor
Representative	Resources Development	Room Lead
Research and	Manager	Route Rep
Development Scientist	Respiratory Manager	Route Representative
Research and	Respiratory Supervisor	RTS
Development Senior		

RTS II	Sales Support	Seafood Manager
RTS V	Sales Support	Seal Up Coordinator
Runner	Coordinator	Seale Technician
Safety Administrator	Sales Support Executive	Search Engine Marketer
Safety Clerk	Sales Team Leader	Seasonal Coordinator
Safety Coordinator	Sales Technician	Second Shift Group
Safety Director	Sales, Marketing - The	Leader
Safety Engineer	Americas	Secretary
Safety Manager	Sales/Engineer	Secretary I
Safety Training	Sales/Logistics	Secretary II
Sales Account Executive	Sales/Operation	Secretary III
Sales Administrator	Assistance	Section Head
Sales Agent	Sales/Service	Security
Sales and Logistics	Salesman	Security Captain
Manager	Salesperson	Security Guard
Sales and Logistics	Sample Fulfillment	Security Officer
Representative	Manager	Security Supervisor
Sales and Marketing	Samples	Seller
Assistant	Sanitation	Senior Account
Sales and Marketing	Sanitation Supervisor	Coordinator
Manager	SAS Programmer	Senior Account
Sales and Marketing	Scaler	Executive
Technician	Scan Coordinator	Senior Accountant
Sales and Service	Scanner	Senior Accounting
Representative	Scanner/Customer	Administrator
Sales Assistant	Service Representative	Senior Accounting Clerk
Sales Associate	Scanning	Senior Accounting
Sales Clerk	Scanning Coordinator	Manager
Sales Consultant	Scanning Technician	Senior Accounts Clerk
Sales Coordinator	Scheduler	Senior Accounts
Sales Engineer	Scheduler & Billing	Manager
Sales Executive	Representative	Senior Accounts
Sales Lead	Scheduler/Registrar	Receivable Specialist
Sales Manager	Scheduling Agent	Senior Administrative
Sales Marketing	Scheduling	Assistant
Coordinator	Representative	Senior Administrative
Sales Professional	Scheduling Resource	Services Technician
Sales Project Manager	Coordinator	Senior Administrator
Sales Representative	School Bus Driver	Senior Advisor Director
Sales Service	School Nurse	Environmental Health
Sales Specialist	Scientist	Senior Analyst
Sales Supervisor	Seafood Customer	Customer Care
	Service	Senior Animal
		Technician

Senior Associate	Domestic	Senior Help Desk
Senior Audit Technician	Audit/Compliance	Specialist
Senior Auditor	Senior Cost Analyst	Senior House Manager
Senior Auto Travel	Senior Customer Service	Senior Human Resource
Consultant	Senior Customer Service	Coordinator
Senior Biller	Representative	Senior Imaging
Senior Billing	Senior Data Entry Clerk	Technician
Representative	Senior Default	Senior Insurance
Senior Billing Service	Compliance	Representative
Representative	Administrator	Senior Internal Auditor
Senior Bookkeeper	Senior Designer	Senior Lab Assistant
Senior Business Analyst	Senior Development	Senior Loan Officer
Senior Business Process	Engineer II	Senior Logistics
Coordinator	Senior Dietitian	Coordinator
Senior Buyer	Senior Director	Senior Managed Care
Senior Case Manager	Senior Director of	Representative
Senior Cents Program	Finance	Senior Management
Coordinator	Senior Director of	Assistant
Senior Charge Services	Operations	Senior Manager
Senior Claim Examiner	Senior Distribution Lead	Senior Manager
Senior Claims Adjuster	Senior Employee	Customer Service
Senior Claims	Facilitator	Senior Manager Human
Representative	Senior Employment	Resources
Senior Clerk	Specialist	Senior Manager
Senior Client Project	Senior Engineer	Logistics
Manager	Senior Executive Officer	Senior Manager
Senior Clinical	Senior Facilitator	Merchandising Support
Administrator	Senior Finance	Senior Manager of
Senior Clinician	Administrator	Biostatistics
Senior Collection	Senior Finance Manager	Senior Manager of
Specialist	Senior Financial Analyst	Special Events
Senior Collector	Senior Financial	Senior Manager Sales
Senior Compliance	Counselor	Senior Manufacturing
Auditor	Senior Financial	Engineer
Senior Compliance	Planning Analyst	Senior Media Billing
Specialist	Senior Financial.	Senior Medical Clerk
Senior Computer	Counselor	Senior Medical
Technician	Senior Follow-up	Receptionist Clerk
Senior Consultant Client	Representative	Senior Medical Records
Relations	Senior Forensic Care	Clerk
Senior Contract Analyst	Manager	Senior Medical
Senior Contract Drafter	Senior Government	Reviewer
Senior Coordinator	Biller	Senior Medical
Senior Coordinator	Senior Government	Technologist
	Follow-up	Senior Medicare

Follow-up	Senior Quality Control Associate	Senior Vice President, Human Resources
Senior Meeting Planner	Senior Quality Engineer	Service Advisor
Senior Merchandise Data Control	Senior Rates Analyst	Service Associate
Senior Network Engineer	Senior Recovery Agent	Service Coach
Senior Operations Analyst	Senior Recovery Specialist	Service Coordinator
Senior Operations Clerk	Senior Relocation Manager	Service Delivery Manager
Senior Operator/Logistics Associate	Senior Research Contract Assistant	Service Desk Level 2
Senior Outreach Coordinator	Senior Research Technician	Service Implementation Manager
Senior Paralegal	Senior Resource Assistant	Service Implementer
Senior Payroll	Senior Sales Associate	Service Leader
Senior Personal Lines Underwriter	Senior Sales Tax Specialist	Service Loader
Senior Planner	Senior Scientist	Service Manager
Senior Planner Meetings	Senior Software Engineer	Service Planner
Senior Planner, Speaker Bureau	Senior Specialist Training	Service Resolution and Recovery Manager
Senior Plant Manager	Senior Statistical Programmer	Service Team Leader
Senior Policy Processor	Senior Switchboard Operator	Services Associate
Senior Portfolio Manager	Senior Systems Analyst	Servicing Systems Analyst
Senior Principal	Senior Tax Representative	Set Up Man
Senior Printer	Senior Tax Specialist	Sewing Machine Operator
Senior Product Manager	Senior Team Lead	Sexual Health Educator
Senior Production Technician	Senior Technologist	Sheet Metal Worker
Senior Programmer Analyst	Senior Teller	Shift Leader
Senior Project Manager	Senior Transplant Dietician	Shift Manager
Senior Property Accountant	Senior Underwriter	Shift Supervisor
Senior Quality Assurance	Senior Underwriting Consultant	Shifting Coordinator
Senior Quality Assurance Analyst	Senior Unit Leader	Shipper
Senior Quality Assurance Associate	Senior Veterinarian	Shipper/Receiver
Senior Quality Assurance Inspector	Senior Vice President	Shipping and Receiving Clerk
	Senior Vice President of Operations	Shipping and Receiving Lead
		Shipping and Receiving Supervisor
		Shipping Associate
		Shipping Clerk
		Shipping Lead
		Shipping Leader

Shipping Manager	Technician	Training Specialist
Shipping Supervisor	Special Products	Standard Practice
Shipping Team Lead	Analyst	Training Team Lead
Shop Foreman	Special Products Arm	Statistical Consultant
Showroom Manager	Analyst	Statistician
Site Administrator	Special Response Team	Statistician - Manager
Site Coordinator	Special Services	Statistics Programmer
Site Director	Assistant	Stock Controller
Site Human Resource	Specialist	Stock Transfer Clerk
Manager	Specialist Operations	Stockroom Clerk
Site Leader	Specialist Workforce	Store Director
Site Manager	Management	Store Manager
Site Supervisor	Specialty Liaison	Store Operations
Sitter	Speech Pathologist	Coordinator
Social Services	Spirit Operations Team	Store Operations
Counselor	Leader	Supervisor
Social Services Director	Spiritual Support	Store Planning
Social Work	Spiritual Support	Supervisor
Coordinator	Coordinator	Storeroom Supervisor
Social Work Manager	Spiritual Support	Strategic Events
Social Worker	Counselor	Specialist
Social Worker Aide	Stacker	Street Outreach
Social/Interactive	Staff Accountant	Counselor
Specialist	Staff Assistant	Structural Designer
Software Development	Staff Coordinator	Student
Manager	Staff Nurse	Recruitment/Community
Software Engineer	Staff Pharmacist	Relations
Software Support	Staff Physical Therapist	Student Services
Technician	Staff Radiographer	Student Welder
Software Support	Staff Registered Nurse	Stylist
Technician/Information	Staff Support	Sub Shop Team Leader
Technology Trainer	Staff Technologist	Submission
Sommelier	Staff Writer	Programming Manager
Sonographer	Staffing Coordinator	Superintendent
Sous Chef	Staffing Supervisor	Supervising Accountant
Special Chemistry	Stafford Terminal	Supervising Director
Coordinator	Manager	Supervising Program
Special Compliance	Standard Practice	Assistant
Reviewer	Standard Practice	Supervising Senior
Special Events	Learning Specialist	Supervisor
Coordinator	Standard Practice	Supervisor Clinical
Special Events Officer	Specialist	Practice
Special Procedures	Standard Practice	Supervisor Dietary

Supervisor Front Desk	Supply Chain	Specialist
Supervisor Guest	Integration Specialist	Talent Selection
Services	Supply Chain Manager	Tax Accountant
Supervisor Maintenance	Supply Chain Support	Tax Specialist
Supervisor of Accounts	Associate	Tax/Insurance
Payable	Supply Chain Support	Representative
Supervisor of Call	Leader	Teacher
Center	Support Associate	Teacher Assistant
Supervisor of Canadian	Support Clerk	Team Leader
Finance	Support Quality	Team Leader/Billing
Supervisor of Drilling	Assurance Associates	Team Manager
Supervisor of Energy	Support Service	Team Supervisor
Products and	Specialist	Team Trainer
Performance	Support Services Junior	Technical Accounts
Supervisor of	Analyst	Specialist
Fabrication	Support Specialist	Technical Analyst
Supervisor of Finance	Support Specialist I	Technical and Support
Supervisor of	Surgical Coordinator	Representative /
Production Control	Surgical Scheduler	Operations
Supervisor of	Surgical Technician	Technical Assistant
Purchasing and Fleet	Sushi Chef	Technical Coordinator
Supervisor of Quality	Switch Board Operator	Technical Director
Assurance	Switchboard Operator	Technical Planner
Supervisor of	System Administrator	Technical Sales
Scheduling	System Analyst	Representative
Supervisor of Security	System Test Engineer	Technical Service
Supervisor of Utility	Systems Administrator	Manager
Services	Systems Administrator	Technical Service
Supervisor of Weekend	Wellsoft	Representative
Shift	Systems Analyst	Technical Service
Supervisor On-Call and	Systems Analyst Desk	Representative/Operatio
Reference Center	Helper	ns Supervisor
Supervisor Patient	Systems Analyst I	Technical Specialist
Scheduling	Systems Business	Technical Support
Supervisor Phlebotomy	Analyst	Technical Support and
Supervisor Planner	Systems Engineer	Coordinator
Supervisor Point of Care	Systems Information	Technical Support
Supervisor Respiratory	Manager	Manager
Therapy	Systems Manager	Technical Support
Supervisor Service	Systems Operator	Specialist
Delivery	Systems Trainer	Technical Trainer
Supervisor System	Talent Relations	Technical Writer
Security	Talent Relations	Technician
Supervisor/Early		
Intervention		

Technician Service	Training Quality	Ultrasound Aide
Technologist	Assurance Coordinator	Ultrasound Technician
Technology Trainee	Training Special	Ultrasound Technologist
Telecom Supervisor	Training Specialist	Underpayment unit
Telecom Support	Transcription Clerk	Coordinator
Specialist	Transcription Manager	Underwriter
Telemarketing	Transcription Supervisor	Underwriter Assistant
Teller	Transcriptionist	Underwriting Assistant
Teller Supervisor	Transcriptionist/Supervi	Uninsured Coordinator
Terminal Manager	sor	Union Representative
Terminal Operator	Transfer Clerk	Unit Clerk
Territory Manager	Transit Supervisor	Unit Coordinator
Territory Sales	Transitions Coordinator	Unit Manager
Representative	Translator	Unit Manager/Licensed
Test Engineer	Transplant Coordinator	Practical Nurse
Therapist	Transplant Secretary	Unit Nurse
Therapist Aide	Transplant Social	Unit Representative
Therapy Technician	Worker	Unit Secretary
Third Party Collector	Transport Supervisor	Universal Product Code
Third Party Recovery	Transportation	Analyst
Agent	Coordinator	University Training
Tier 2 Support	Transportation Manager	Manager
Tier 3 Engineer	Transportation Services	US Technician
Tier 3 Support Engineer	Associate	USSII Trainer
Title Clerk	Transportation	Utility Department
Tool and Die Maker	Supervisor	Manager/Assistant
Tool Crib Attendant	Travel Administrator	Utility Person
Tool Room Foreman	Treasurer	Utility Supervisor
Top Lead	Treasury Accounts	Utilization Review
Traffic Manager	Treasury Manager	Nurse
Traffic Supervisor	Treatment Home Social	Utilization Review
Trainer	Worker	Specialist
Training and	Treatment Lead	Utrasonographer
Consultation Specialist	Triage Nurse	VA Manager
Training and	Truck Driver	Valet Runner
Development Manager	Trucking Clerk	Vehicle Acquisition
Training and	Trust and Estate	Manager
Development Specialist	Manager	Vendor Management
Training Associate	Tuition Coordinator	Vet Technician
Training Coordinator	Turret Operator	Vet Technician II
Training Lead	Tutor	Vice President
Training Manager	Typist	Vice President Human
	Ultrasonographer	Resource Director

Vice President Client Relations	Vice President of Product and Project Delivery	Warehouse Supervisor
Vice President Client Services	Vice President of Product Development	Warehouse Team Lead
Vice President Clinical Services	Vice President of Project Management	Warehouse Worker
Vice President Finance	Vice President of Quality Assurance	Warehouseman
Vice President Global Accounts	Vice President of Real Estate	Warranty Administrator
Vice President Global Regulatory Affairs	Vice President of Research and Development	Weatherization Auditor
Vice President Medical Services	Vice President of Sales	Weatherization Data Specialist
Vice President of Administration	Vice President of Technology	Web Designer
Vice President of Business Development	Vice President/General Manager	Web Developer
Vice President of Business Development and Marketing	Visa Specialist	Web Marketer
Vice President of Clinical Services	Visit Coordinator	Weekend Manager
Vice President of Distribution	Vocational Aide	Welcome Ambassador
Vice President of Education & Community Engagement	Vocational Coordinator	Welcome Center Specialist
Vice President of Finance	Vocational Specialist	Welder
Vice President of Finance and Human Resources	Vocational Teacher	Wholesale Coordinator
Vice President of Human Resources	Volunteer Coordinator	Wire Cut
Vice President of International Client Services	Volunteer Registration Manager	Word Clerk
Vice President of International Sales	Volunteer Supervisor	Word Processor
Vice President of Military Affairs	Volunteer Tuition Coordinator	Work Readiness Instructor
Vice President of Operations	Volunteer/Manager	Workers Comp Manager
	Volunteers Office	Working Foreman
	Waitress	Writer
	Ward Clerk	X-Ray Floater
	Wardrobe Supervisor	X-Ray Mammographic Technologist
	Warehouse Associate	X-Ray Technician
	Warehouse Clerk	X-Ray Technologist
	Warehouse Coordinator	X-Ray/Mammographic Technician
	Warehouse Manager	Yard Loader
	Warehouse Person	Youth Advisor
		Youth Development Specialist
		Youth Director
		Youth Minister

Attachment - C

Assorted Articles

New Jersey Business Magazine

September 2011 to June 2012

Manufacturing Companies Access Training

By: *Dr. Patricia Donohue, President, Mercer County Community College Chair, NJ Community College Consortium for Workforce and Economic Development*



Trenton Makes and the World Takes! How many times have we seen that nine-foot-high neon sign when crossing US Highway One into Pennsylvania, or traveling on an Amtrak train heading south to Washington DC, and never gave it a second thought? It was erected in 1935 to

remind everyone how significant the manufacturing sector is to New Jersey. It was then and still is today!

The NJBIA membership roster boasts more than 3,000 New Jersey manufacturing companies. These companies are involved in almost every facet of the manufacturing process from heavy industry and machinery to small parts manufacturing. A recent survey of New Jersey manufacturers conducted by the NJBIA shows demand for skilled production technicians and assembly workers in light industrial plants throughout the state. At the same time, skilled production workers and technicians remain in demand as well.

Mirroring these trends are statistics from the US Department of Labor, Bureau of Labor Statistics, produced in April 2011. Manufacturing employment continued to trend upward, with growth in fabricated metal products and machinery. In fact, employment in durable goods manufacturing has risen by 243,000 since its low in December 2009.

A new pilot program in Fabricated Metals Training has recently begun at Middlesex County College in direct response to these staff shortages. Developed in partnership with the NJBIA Manufacturing Network and the NJ Department of Labor, this 288-hour program will provide skills training in many of the basic activities found in area metal fabrication facilities. Special thanks needs to go to Cliff Lindholm, CEO of Falstrom Company, and Bob Staudinger, CEO of National Manufacturing Company Inc., for their leadership in the design and development of this exciting effort.

"Our partnership with NJBIA and the New Jersey Community College Consortium for Workforce and Economic Development ensures that businesses in New Jersey remain successful and competitive. The worker's career prospects are improved as we also improve the bottom line for business in our state," said Harold J. Wirths, Commissioner of the Department of Labor and Workforce Development.

In addition to the manufacturing project mentioned above, each of our county colleges provide a wide range of training focused on business needs. Accessing this service is only a phone call away. To discuss training opportunities, contact the NJCCC Consortium on Economic and Workforce Development at (609) 393-9000 or email info@njworkforce.org.

Sponsored by the NJ Community College Consortium



NJBIA Basic Skills-5

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To participate in the program, you must be a registered NJ business and in compliance with NJ tax law.

New Jersey Business 11

