

Department of the Treasury

Division of Minority and Women Business Development

Annual Report



**Fiscal Year
2008**

(July 1st 2007 – June 30th 2008)

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I. EXECUTIVE SUMMARY

Addressing the disparities that minority and women-owned business enterprises (MWBEs) face in competing for State contracts is a priority of the Corzine Administration and the New Jersey Department of Treasury. On September 15, 2006, Governor Corzine signed Executive Order #34, which created the Division of Minority and Women Business Development (the Division) to track and monitor State spending with MWBEs across 109 State agencies, authorities, departments, commissions, colleges and universities¹.

EO 34 directs the Division to obtain quarterly reports from all reporting agencies and to provide an annual report to the Governor, Legislature, and the public.

There are two components that comprise the State's spending with MWBEs: (1) spending with prime vendors; (2) spending with subcontractors. The findings in this report focus only on the State's spending with prime vendors during Fiscal Year 2008 since systematic reporting on subcontracting spending is not yet in place. Section IV of the report does, however, provide a sampling of subcontractor information as an indication of how this data may ultimately add to the State's MWBE reporting.

MWBE Results Based on Payment Data

Minorities and women combined received 8.5% of all payments on prime contracts in FY'08.

- Minority vendors (both male and female) received payments of \$106.9M or 3.5% of the total \$3.1B in payments.
- Non-minority women vendors received \$152.1M or 5.0% of payments.
- The remaining 91.5 % was recorded by vendors not classified as minority or women-owned.

Spending Highly Concentrated

Procurement spending tends to be concentrated in a small number of commodity codes.

- The top ten commodity codes (out of 369 active codes) represent 58.4% (\$1.8B) of the total statewide spend.

The top ten commodity codes accounted for 84.3% or \$259.0M of payments made to MWBE vendors.

¹ The network of 109 State agencies is further defined as 95 required reporting agencies, authorities, departments, colleges and universities and 14 multi-state voluntary reporting agencies submitting data to the Division.



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Importance of Subcontracting in State Procurement

As noted above, the findings in this report do not include subcontractor spending. As a result, the findings in this report represent a limited overview of the State's MWBE spending.

- Subcontractors, especially in the construction and construction-related procurement categories, receive a significant portion of State contracts.
- There are greater contracting opportunities for small, minority, and women-owned businesses in the subcontracting arena.
- The Division expects that the inclusion of subcontractors will result in a higher percentage of MWBE receipt of the State contracting spend. See "Overview of Data Collection" section below for a more detailed discussion of the potential impact of collecting and analyzing this data in the future.

Growth in MWBE Contracting

Monitoring of the state's procurement activity confirms a steady increase in the rate of MWBE contracting (compared to the 2004 disparity study) since the implementation of the EO 34 initiative. During this fiscal year, each quarter's payment to MWBE vendors exceeded the benchmark noted in the Disparity Study. This report also identifies areas where the State can continue to improve its spending with MWBEs.

Payment Activity

Payment activity on contracts is the focus of this report. Payments represent the amount of money that has been paid in the quarter to businesses on State contracts. These payments are made to businesses as they conduct work on the contracts.

Recommendations:

Based on the findings above, the Division of Minority and Women Business Development is assessing ways in which the State can improve the percentage of MWBEs that successfully compete for State contracts. The following recommendations are currently under consideration:

- Work closely with MWBE Liaisons of the top ten spending agencies to pinpoint opportunities that exist in approved contracts. The purpose will be to identify construction and infrastructure related components that can be given an earlier start date. By accelerating the start date of these projects, MWBEs will have an additional opportunity to gain business in areas which are anticipated to grow under New Jersey's Economic Growth Recovery Plan.
- Work with MWBE Liaison network to establish standards and procedures to better enable agencies to set and achieve their MWBE utilization improvement goals.
- Data analysis indicates that 60% of the top spending agencies overall are also the top purchasers of MWBE services and products. Agencies identified as the top spenders are



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very diverse as to size and categories². It appears therefore that opportunities abound, regardless of individual agency procedures and benchmarks. In response to these findings, the Division will work to facilitate matching opportunities between the top ten agencies (payments and awards) and the MWBE community. Special attention will be given to increasing MWBE share on current and new contracts, as well as ensuring that MWBE's are included in mainstream outreach efforts.

- Convene MWBE liaison network to develop an aggressive outreach plan that focuses on:
 - Tailoring agency involvement in procurement events to meet their specific demand of goods and services versus the supply of vendors.
 - Educational sessions to advise and explain the impact of new amendments and the re-adoption of the small business sets aside acts, as well as provide on-site SBE registrations and MWBE certification services
- There needs to be a stronger emphasis /exploration on the size of contract payments made to MWBE vendors. Most of their payments come from the top ten codes (84.3%) but the dollar amount is comparatively small against non MWBE vendors who also derive a majority of their payments (58.4%) from the same top ten codes.
- Expand the role of the Minority and Women's Business Development Advisory Council to serve as a resource team. This effort was initiated in the 2008 fiscal year and to date has paired two experts in training with the Office of Supplier Diversity for a session directed to new businesses wanting to do business with the State.
- The Division will aggressively encourage the use of its on-line services to MWBE vendors. The main objective of this effort is to maximize the use of the bid opportunities database and the Diversity Registry. By doing so, the vendor will not only access a free, viable marketing tool but will also automatically receive electronic notifications of State bid opportunities in areas that the vendor has identified as those of special interest.

² Agency categories are defined as Executive Branch, Colleges & Universities, Authorities, or Commissions.



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II. Background on the Division of Minority and Women Business Development and Executive Order 34

Disparity Study

In 1993, Governor James Florio issued Executive Order 84 (1993), which established a set-aside program that mandated that minority and women-owned firms be awarded specific percentages on public contracts. 10 years later, this set-aside program was permanently enjoined by a Consent decree entered by the federal district court in the matter of GEOD vs. State of New Jersey. As a result, then Governor James McGreevey issued Executive Order 71 (2003), which eliminated set-aside goals for minority and women-owned businesses and replaced these goals with a small business set-aside program that is both race- and gender-neutral.³

In 2004, the State conducted a disparity study. This study was designed to determine if there were historical and current disparities between firms “ready, willing and able to do business with the State”⁴ and those firms actually awarded contracts. Proof of such disparities could potentially be used in the future to re-implement minority and women set-aside programs.

The study, which was completed in 2004 and which evaluated two major areas of state procurement activity, found that less than 2% of state procurement business in the two areas studied was being awarded to MWBEs. This compared very unfavorably to the fact that 48% of all small businesses in New Jersey in 2004 were MWBEs.

Additionally, the Disparity Study compiled utilization rates that showed that a small percentage of all the MWBEs who had registered with the state through self-reporting actually received awards and payments from the state.

Executive Order #34 – The Governor’s Response to the Disparity Study

Executive Order #34 (EO 34) was issued by Governor Corzine in September 2006 in response to the Disparity Study. EO 34 addressed these issues by directing the state to work towards the following objectives:

- Develop MWBE utilization improvement goals
- Track and monitor procurement activity for all agencies and organizations (presently 109) under Executive Order #34⁵
- Establish standards and procedures to better enable agencies and organizations to meet their improvement goals

³ See Executive Order 34 (2006) for a discussion of the history of the New Jersey set-aside programs.

⁴ Ibid.

⁵ The network of 109 State agencies is further defined as 95 required reporting agencies, authorities, departments, colleges and universities and 14 multi-state voluntary reporting agencies submitting data to the Division.



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- Obtain quarterly reports from each State department, agency, authority, college, and university relating to their purchasing and procurement activities
- Create and maintain an electronic MWBE supplier database
- Provide an annual report to the Governor
- Convene the Minority and Women's Business Development Advisory Council

All of these objectives would be initiated within the framework of the ethnic groupings defined in the Disparity Study. These groupings were (1) African Americans, (2) Asian Americans, (3) Hispanic Americans, (4) Native Americans and (5) Women (non-Minority).



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III. Key Terms

The following are key terms used throughout this report:

Statewide Procurement: Activity conducted by all four types of state agencies: Executive Branch, Colleges & Universities, Authorities (& Corporations), and Commissions. Inclusive of the New Jersey-based activities of multi-state agencies.

Reporting Quarter: Three-month period that runs parallel with the calendar year.

Procurement Categories: Each type of procurement activity is classified as pertaining to one of the following six categories: Construction, Construction Related, Professional Services, Goods & Commodities, Other services, and Miscellaneous. See Glossary in appendix for a more detailed description of these categories.

Commodity Codes: These consist of expense account codes that provide information and/or descriptions of the nature of the purchases made by state agencies. Constitutes a system of identifying a commodity by an assigned number. All reporting is based on NIGP coding system. Agencies may submit quarterly reports using NIGP, NAICS, or Object coding systems. The codes are then cross-walked to the NIGP Code structure to ensure uniformity in reporting.

Minority Business Enterprise (MBE): Business ownership is classified as pertaining to one of the following ethnic minority groups: African American (A.A.), Asian American (As.A.), Hispanic American (H.A.), and Native American (N.A.), Multiple Ethnicities. Minority men and women are included in this designation.

Women Business Enterprise (WBE): Business ownership is classified as pertaining to women-owned businesses that are *not* identified as minorities. Minority women are included in their respective minority category.

Minority and Women Business Enterprise (MWBE): Total of minority- and women-owned business enterprises.



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IV. Overview of Data Collection in Report

The Division's data collection efforts are entirely dependent on the data that the 95 required reporting agencies and organizations and 14 voluntary reporting, multi-state agencies provide on a quarterly basis. The Division of Minority and Women Business Development has worked diligently to identify a senior staff member within each agency to serve as the agency's spokesperson on policy and strategic planning related to the implementation of Executive Order 34. This effort has ensured the development of a network of 100+⁶ MWBE Liaisons (DMWBD network) that create the framework necessary to accurately track and report on dollars spent across the administration.

The Division continually works very closely with the Office of Information Technology (OIT), Treasury's Division of Purchase and Property (DPP), as well as other State agencies to improve and refine its data collection processes and systems.

Looking Forward: Enhancing Data Through Including Subcontracting Activity and Capturing MWBE Activity

As mentioned above, current reporting only covers procurement activity related to prime contractors, although EO 34 anticipated inclusion of subcontractor data as well. The Division, with assistance from DPP conducted an analysis of subcontractor data drawn from several agencies. The findings from this small sample supported the belief that MWBE activity is being underreported, perhaps to a significant degree.

In an effort to address the need for inclusion of subcontractor data, during the 2008 fiscal year the Division convened with representatives of a diverse group of agencies to design a viable subcontractor activity measuring tool that would be ready for implementation in 2009.

To this extent, the Division has selected several top tier spending agencies as participants in a pilot program to measure sub contractor spending. The potential opportunities that will be revealed by capturing this data are matched by equally potential challenges creating standardized systems across all 100+ agencies in the DMWBD network and establishing interlocking links with their Prime and subcontractors. The agencies selected for this project have the basic infrastructure in place. A new template developed by the Division focusing on sub contractor activity will be completed by these agencies as the first step in gaining a more accurate picture of MWBE activity.

⁶ The network of 109 State agencies is further defined as 95 required reporting agencies, authorities, departments, colleges and universities and 14 multi-state voluntary reporting agencies submitting data to the Division.



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Data Collection Process

There are a number of steps that the Division follows to collect the information necessary to complete this quarterly report. Each agency first reports its procurement activity on a template developed by the Division in collaboration with OIT. This template captures basic information highlighted in the Diversity Study such as ethnic groupings and adds more criteria such as commodity codes.

DPP reports procurement activity from 36 State departments, agencies, and commissions, and has worked closely with the Division to tailor their reporting format and template to ensure that DPP's reports are comprehensive and consistent with the Division's reporting systems.

Before it is sent to the Division, the Commissioner of each agency signs off on the data, indicating that he/she has reviewed the information. When the data reaches the Division, it goes through a minimum of two filters to assure the highest level of accuracy. The first is a check for basic errors and inconsistencies that, if necessary, result in the vendor information being sent back to the originating agencies for resolution.

Having successfully passed through this first filter, the data is then processed through a master statewide tracking file developed by the Division in partnership with OIT. This file contains registration/certification and financial information for all state vendors. It is used to verify information. For example, Agency X has identified a vendor as a small business but not as a minority owned business because the vendor had not provided the information to Agency X. When this small business vendor's information is compared to the Master file, it turns out that this same vendor is also a minority-owned business. This vendor had also done business with another agency that had required ethnic data. That missing piece is added to the final profile of the business.

Progress towards a More Accurate and Detailed Data Set

The primary objective of the Division is to monitor and track MWBE procurement spending with the Agency network. Ascertaining success relies on accurate data and relevant benchmarks of comparison. The Division has steadily improved the integrity of the data since the first report. Data collection has moved from a manual Excel process to an efficient, 100% automated system. Compliance has moved from 75% of all agencies reporting to 100% of all agencies reporting. Collection time has moved from one month to two weeks. The data itself has moved from a band of varying definitions to a uniform standard utilized across all agencies.

These achievements lead the Division to conclude that the availability of a full year of procurement spend and the institutionalization of a highly sophisticated system to insure consistent, timely, and accurate data warrants the switch of benchmarks to FY '07 (July, 06-June '07) from the Disparity Study which covered years 1997-2002. The additional benefit to this



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change will also allow us to compare data that is recent versus data the ranges from 12 to 7 years old and thus, less useful.

The following chart provides snapshots of our progress since the Division began collecting data and highlight areas of greatest significance and/or challenge. As demonstrated below, report compliance (the percentage of agencies that provide data to the Division for each quarter) improved within the past four quarters and substantially since our first data collection period of April – June 2007.

Agency Report Compliance

	<u>4th Quarter</u> <u>FY 2008</u>	<u>1st Quarter</u> <u>FY 2008</u>	<u>FY 2007⁷</u>
Report Compliance	100%	92%	75%
MBE's			
Payments	3.1%	4.2%	1.6%
Awards	4.9%	4.7%	N/A
WBE's			
Payments	3.3%	4.1%	2.3%
Awards	2.5%	1.6%	N/A ⁸

Another major goal of the Division has been to ensure high levels of reliability and the comprehensiveness of the data itself. In preparation for the quarterly reports and to address the identified data reliability improvement needs, the Division utilized a broad array of options:

1. Conducted debriefing sessions with agency top management staff (fiscal officers and purchasing agents, IT personnel, EEO officers, etc), in addition to MWBE liaisons. The primary goal of these sessions was to provide MWBE liaisons with additional resources and support that would facilitate the process of change within their agencies. Agency staff received instruction and clarity on EO 34 objectives, expected deliverables, as well as uniformity guidelines for the capturing of data.
2. Customized trainings by segment/agency types (for example, colleges and universities) to address the challenges particular to each of the reporting groups.

⁷ Fiscal Year 2007 collective represents the sample (October 2006– March 2007) and first full quarter (April – June 07) procurement data that the division was able to collect.

⁸ N/A: Award data was not available for this quarter.



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3. Undertook a case management approach (e.g. providing individual hands-on technical assistance to MWBE Liaisons and/or other staff within each agency such as IT personnel responsible for systems set up) to correct reporting errors

The following chart reflects the progress made in ensuring high levels of data reliability. Through its continued expansion and refining of databases, the Division has reduced the percentage of contracts that are identified as “unspecified,” those businesses that are classified as minorities but provide no information clarifying that assertion, and “multiple ethnicities,” businesses which have indicated that more than one ethnicity is present but have provided no indication of who has operating control.

Data Reliability Monitoring

	<u><i>4th Quarter</i></u> <u><i>FY 2008</i></u>	<u><i>1st Quarter</i></u> <u><i>FY 2008</i></u>	<u><i>FY 2007⁹</i></u>
<i>Unspecified Minority¹⁰</i>			
Payments	0.4%	2.2%	63 %
Awards	0.3%	1.6%	N/A ¹¹
<i>Multiple Ethnicities</i>			
Payments	0.03%	0.02%	0.01%
Awards	0.00%	0.01%	N/A

⁹ Fiscal Year 2007 collective represents the sample (October 2006– March 2007) and first full quarter (April – June 07) procurement data that the division was able to collect.

¹⁰ Unspecified Minorities are MBE vendors whose ethnicity is minority but otherwise not specified.

¹¹ N/A: Award data was not available for this fiscal year.



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V. FINDINGS OF REPORT - STATEWIDE PAYMENTS

This chapter of the report analyzes the composition of the payments on prime contracts made by the aggregate of the agencies that comprise the DMWBD reporting network. Payments represent the amount of money that has been paid during the year to businesses. These payments are made to businesses as they conduct work on State contracts, so that one contract awarded may result in multiple payments to a vendor.

Section I, “Statewide – Top 10 Paying Agencies” provides a brief overview of the concentration of procurement activity within the State’s 109+ agencies.

Section II, “Total Statewide Payments by Ethnicity and Business Ownership,” provides an analysis of all statewide active payments by ethnicity and business ownership. Finally, Section III, “Total Statewide Payments by Procurement Categories and Commodity Codes,” outlines the concentration of payments based on the type of purchase made by the state agencies. Each section also contains detailed information on the concentration of payments made to minorities and women-owned business owners.

I. Statewide - Top 10 Paying Agencies

The DMWBD network of 100+ agencies reported \$3.1B total in payments to all businesses for FY '08. Ten agencies accounted for \$2B or 65.8% of all payments made during this reporting period. The top five agencies accounted for 48.2% or \$1.5B of all payment activity. These ten agencies represent a mixture of executive branch, authorities and colleges and universities.



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Top 10 Statewide Paying Agencies	Total Paid (\$ Millions)	% of Total Paid
NJ School Development Authority	465.6	15.2
NJ Turnpike Authority	398.4	13.0
University of Medicine & Dentistry	259.7	8.5
Dept of Corrections	201.1	6.6
NJ Transit Authority	151.1	4.9
Sub- Total of Top 5 Agencies	\$1,475.9	48.2%
Dept of Human Services	121.6	4.0
NJ Sports & Exposition Authority	117.2	3.8
Dept of Treasury ¹²	113.7	3.7
Rutgers University	95.4	3.2
Dept of Law & Public Safety	93.0	2.5
Sub- Total of Second Top 5	\$ 540.9	17.6%
Total of Top 10:	\$2,016.8	65.8%
Remaining Agencies	\$1,043.6	34.2%
FY 2008 State Total	\$3,060.4	100%

¹² The Department of Treasury includes not only the State's traditional financial oversight and purchasing functions, but also higher education services, information technology services, and a number of in-but-not- of boards and agencies.



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Top 10 MWBE Paying Agencies

Following a trend similar to the one noted above, the ten agencies listed in the chart below accounted for \$218.9M or 84.5% of the \$258.9M paid to MWBE vendors during the 2008 Fiscal Year Statewide. Seven of the top ten spending agencies (previous chart) were also among the top ten MWBE spending agencies.

<u>Top 10 Statewide MWBE Paying Agencies</u>	Total Paid to MWBE's (S Million)	% of Total Paid to MWBE
Stockton College	60.0	23.2
NJ School Development Authority	53.7	20.7
NJ Transit Authority	25.7	9.9
South Jersey Transportation Authority	24.9	9.6
NJ Sports & Exposition Authority	15.5	6.0
Sub- Total Top 5	\$ 179.8	69.4%
NJ Turnpike Authority	11.1	4.3
University of Medicine & Dentistry	8.3	3.2
Dept of Law & Public Safety	8.1	3.1
Rutgers University	6.9	2.7
William Paterson University	4.7	1.8
Sub- Total of Second Top 5	\$ 39.1	15.1%
Total of Top 10:	\$ 218.9	84.5%
Remaining Agencies	\$ 40.0	15.5%
Total Paid to MWBE FY 08	\$ 258.9	100%



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II. Total Statewide Payments by Ethnicity and Business Ownership¹³:

Overall, minority vendors (male and female combined) received \$106.8M or 3.5% of the \$3.1B in state payments made during the 2008 fiscal year. Within the minority designation, Asian Americans received the highest payments, \$41.0M. This amount is almost double the amount African Americans received, (\$24.8M) and three times higher than payments made to Hispanic Americans, \$13.4M.¹⁴

<u>Statewide Payments by Ethnicity</u>		
	Total Paid (\$ Millions)	% of Total Paid
African American	\$ 24.8	0.8
Asian American	\$ 41.0	1.3
Hispanic American	\$ 13.4	0.5
Native American & Multiple Ethnicities	\$ 1.1	0.0
Unspecified Minority	\$ 26.5	0.9
Subtotal of MBE Ethnic Groups:	\$ 106.8	3.5%
Non- MBE Vendors	\$2,953.6	96.5%
State Fiscal Year 2008 Total:	\$3,060.4	100%

Payments to women (non-minority) were \$152.1, 5% of the statewide total. Combined payments to minority and women-owned businesses were \$258.9M, 8.5% of the total payments issued statewide¹⁵.

<u>Statewide Payments by MWBE Business Ownership</u>		
	Total Paid (\$ Millions)	% of total Paid
MBE Subtotal:	\$ 106.8	3.5%
WBE Subtotal:	\$ 152.1	5.0%
MWBE Total:	\$ 258.9	8.5%
NON- MWBE:	\$2,801.5	91.5%
FY 2008 Total:	\$3,060.4	100%

¹³ Two ethnic categories not in the Disparity Study, multiple and unspecified minorities, were added to this report in order to reflect as complete a picture as possible of the state's procurement environment. These segments represent businesses that are owned by more than one ethnic group and/or businesses that are reported as minority owned but their ethnicity has not been specified. Women Business Enterprises are defined as women who are not classified as minorities, exclusively.

¹⁴ A graph illustrating MBE payment trend per quarter is available as Appendix I.

¹⁵ A graph illustrating MWBE Business Ownership per quarter is available as Appendix II.



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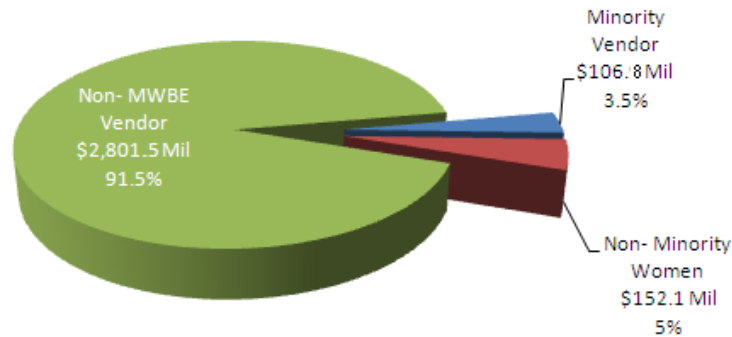
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The chart below provides a picture of the allocation of statewide payments to the three main categories of businesses – minority (male and female), women (non-minority) and non-MWBE vendors (not classified as minority or women-owned).

Statewide Payments by Ethnicity and Business Ownership



III. Total Statewide Payments by Procurement Categories and Commodity Codes

The State made \$3.1B in payments during FY 08. Construction Related spending ranked first, providing \$958.9M or 31.3% of the total. Other Services spending ranked second, providing \$604.7 or 19.8% of the total. Together these two categories accounted for \$1.6B or 51.1% of total payments. The other procurement categories (Goods and Commodities, Professional Services, Construction and Miscellaneous) recorded varying spending, ranging from a high of 18.2% to a low of 1.6%. Please refer to the chart below for details.

<u>Statewide Payments by Procurement Categories</u>		
	Total Paid (\$ Millions)	% of Total Paid
Construction-Related	958.9	31.3
Other Services	604.7	19.8
Sub- Total:	\$1,563.6	51.1%
Goods & Commodities	557.3	18.2
Professional Services	515.3	16.8
Miscellaneous	376.1	12.3
Construction	48.1	1.6
Sub- Total of Remaining Categories:	\$1,496.8	48.9%
Grand Total:	\$3,060.4	100%



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There were **369** unique commodity codes that the State actively used to describe the types of payments made during FY 08. Of these **369** codes, ten commodity codes (less than 3% of the total) accounted for \$1.8B or 57.4% of all payments made during FY 08.¹⁶

Statewide Top 10 Paying Codes

Commodity Codes		Total Paid (\$ Millions)	% of Total Paid
914	Construction Services, Trade (New Construction)	437.8	14.3
9999	Miscellaneous¹⁷	376.2	12.3
913	Construction Services, Heavy (Incl. Maintenance And Repair Services)	207.6	6.8
918	Consulting Services	183.9	6.0
948	Health Related Services (For Human Services See Class 952)	130.7	4.3
Sub- Total Top 5 Paying Codes		\$1,336.2	43.7%
962	Miscellaneous Services, No. 2 (Not Otherwise Classified)	122.1	4.0
961	Miscellaneous Services, No. 1 (Not Otherwise Classified)	87.7	2.9
912	Construction Services, General (Incl. Maintenance And Repair Services)	81.5	2.7
925	Administration of Housing Programs, Urban Planning, and Community Development	80.3	2.6
4797	Contractual Services	78.8	2.5
Sub- Total of Second Top 5 Paying Codes:		\$ 450.4	14.7%
Total of Top 10 Paying Codes:		\$1,786.6	58.4%
Remaining Commodity Codes:		\$1,273.8	41.6%
FY 2008 State Total		\$3,060.4	100%

Analyzing ethnic commodity code payments, on a percentage basis, of the top ten codes:

- MWBE vendors received \$189.5 million or 73 % of payments from the top ten commodity codes
- African Americans received 14 % of their business from the top ten codes
- Asian Americans received 79 % of their business from the top ten codes

¹⁶ A detailed table of the Statewide Top 10 Paying Commodity Codes is available as Appendix III.

¹⁷ Miscellaneous: Services with object codes (colleges & universities) that as of yet have not received formal approval for crosswalk to the centralized coding system - NIGP.



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- Hispanic Americans received 54% of their business from the top ten codes
- Multiple Ethnicities received 17 % of their business from the top ten codes
- Native American received 51% of their business from the top ten codes
- Unspecified Minorities received 90% of their business from the top ten codes
- Women-owned (non-Minority) firms received 80% of their business from the top ten codes.

Ten Commodity Codes accounted for \$189.5 M or 73% of the \$258.9M paid to MWBE vendors during FY 08.

Statewide Top 10 MWBE Paying Codes

Commodity Codes		MWBE Total (\$ Millions)	% of Total Paid
914	Construction Services, Trade (New Construction)	60.7	23.4
4797	Contractual Services	59.6	23.0
9999	Miscellaneous	23.9	9.2
912	Construction Services, General (Incl. Maintenance And Repair Services)	19.4	7.5
237	Heavy and Civil Engineering Construction	14.1	5.5
Sub- Total Top 5 Paying Codes:		\$177.7	68.6%
793	Services, General, Not Classified Elsewhere	10.9	4.2
918	Consulting Services	9.9	3.8
541	Professional, Scientific, and Technical Services	8.5	3.2
962	Miscellaneous Services, No. 2 (Not Otherwise Classified)	7.9	3.0
948	Health Related Services (For Human Services See Class 952)	3.7	1.5
Sub- Total Second Top 5 Paying Codes:		\$ 40.9	15.7%
Total Top 10 Paying Codes:		\$218.6	84.3%
Remaining Commodity Codes:		\$ 40.3	15.7%
FY 2008 MWBE State Total		\$258.9	100%



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VI. STATEWIDE AWARDS – A LONG-TERM LOOK AT MWBE CONTRACTING

The comprehensive scope of the disparity study report, as well as in-depth discussions with business community stakeholders, have affirmed the importance of looking at contracts awarded to MWBEs as a means to ensure a complete assessment and understanding of the State's overall procurement process and its impact on the stability and growth of our business sector. This chapter of the report analyzes the composition of prime contracts awarded by the aggregate of the 100+ agencies that comprise the DMWBD reporting network.¹⁸

Awards sometimes span multiple years. Consequently, the totals in this section incorporate 2008 fiscal year activity from awards given out in the current and previous fiscal years.

Section I, "Statewide – Top 10 Awarding Agencies", provides a brief overview of the concentration of procurement activity within the State's 100+ agencies. Section II, "Total Statewide Awards by Ethnicity and Business Ownership," provides an analysis of all statewide active awards by ethnicity and business ownership. Finally, Section III, "Total Statewide Awards by Procurement Categories and Commodity Codes," outlines the concentration of contracts based on the type of purchase made by the state agencies. Each section also contains detailed information on the concentration of awards made to minorities and women-owned business owners.

¹⁸ While most agencies measure the amounts of contracts awarded, there are 36 State agencies that utilize the State's centralized procurement process that measure Purchase Order spend instead. That data set is included in this section.



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I. Statewide - Top 10 Awarding Agencies

Ten agencies accounted for \$20.6B or 82.6% of the total \$25B reported in active awards for the 2008 fiscal year. A review of quarterly award activity throughout the fiscal year highlighted two major findings. The first finding is that 80 percent or more of all award activity is concentrated within ten agencies. The second finding is that the grouping of ten agencies provides a broad representation of different types and size of agencies, including executive branch, authorities and colleges and universities.

Top 10 Statewide Awarding Agencies	Total Awards (\$ Millions)	% of Total Awards
NJ School Development Authority	6,963.0	27.9
NJ Turnpike Authority	5,640.0	22.6
University of Medicine & Dentistry	3,120.5	12.5
NJ Transit Authority	1,212.0	4.9
Montclair State University	778.0	3.1
Subtotal of Top 5 Agencies	\$17,713.5	71.0%
Port Authority of NY & NJ	759.7	3.0
NJ Sports & Exposition Authority	752.5	3.0
NJ Economic Development Authority	646.6	2.6
Dept of Treasury ¹⁹	395.1	1.6
Kean University	339.5	1.4
Subtotal of second Top 5 Agencies	\$ 2,893.4	11.6%
Total of Top 10 Agencies	\$20,606.9	82.6%
Remaining Agencies	\$ 4,316.2	17.4%
Sum of State Totals for FY 2008	\$24,923.1	100%

¹⁹ The Department of Treasury included not only the State's traditional financial oversight and purchasing functions, but also higher education services, information technology services, and a number of in-but-not- of boards and agencies.



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Statewide - Top 10 MWBE Awarding Agencies

Following a trend similar to the one noted in the payments section as it relates to the high level of concentration of spending within a small group of agencies, the ten agencies listed in the table below accounted for \$1.6B or 91.4% of the total value of active awards to MWBE vendors during the 2008 Fiscal Year. Six of the top ten agencies that issued awards statewide are also among the top ten agencies that issued awards to MWBE's.²⁰ This fact holds true for payments also thus indicating strong support of the EO 34 initiative across various levels of this administration.

Statewide Top 10 MWBE Awarding Agencies	MWBE Total Awards (\$ Millions)	% of Total Awards
NJ School Development Authority	713.2	40.2
NJ Transit Authority	177.0	10.0
Stockton College	159.1	9.0
NJ Turnpike Authority	155.3	8.8
South Jersey Transportation Authority	110.1	6.1
Sub Total of Top 5 Agencies	\$1,314.7	74.1%
NJ Sports & Exposition Authority	108.6	6.1
University of Medicine & Dentistry	81.3	4.5
Port Authority of NY & NJ	71.8	4.0
College of New Jersey	23.8	1.3
William Paterson University	22.2	1.2
Subtotal of second Top 5 Agencies	\$ 307.7	17.3%
Total of Top 10 Agencies:	\$1,622.4	91.4%
Remaining Agencies	\$ 151.2	8.6%
Sum of State Totals for FY 2008	\$1,773.6	100%

²⁰ A detailed Statewide Top 10 Awarding Agencies table is available on page 18 and a detailed Statewide Top 10 MWBE awarding Agencies table is available on page 19.



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II .Total Statewide Awards by Ethnicity and Business Ownership²¹:

Combined awards to minorities and women-owned (MWBE's) businesses were \$1.8B or 7.1% of the total \$25B reported in active awards for the 2008 Fiscal Year.

Awards to minority-owned businesses (male and female combined) were \$1.1B or 4.2% of the \$25B in active awards in the 2008 fiscal year. Within the minority group designations, Asian Americans received the largest amount, \$473B or 1.9% of all active awards and experienced continued increased throughout the four quarters.²²

Statewide Award by Ethnicity		
	Total Awards (\$ Millions)	% of Total Awards
Asian American	472.6	1.9
Hispanic American	219.1	0.9
African American	203.1	0.8
Unspecified Minority	156.3	0.6
Native American & Multiple Ethnicities	3.2	0.0
Subtotal of MBE Groups:	\$ 1,054.3	4.2%
Non- MBE Vendors	23,868.8	95.8
Totals:	\$24,923.1	100%

²¹ Two ethnic categories not in the Disparity Study, multiple and unspecified minorities, were added to this report in order to reflect as complete a picture as possible of the state's procurement environment. These segments represent businesses that are owned by more than one ethnic group and/or businesses that are reported as minority owned but their ethnicity has not been specified. Women Business Enterprises are defined as women who are not classified as minorities, exclusively.

²² A graph illustrating MBE award trends per quarter is available as Appendix IV.



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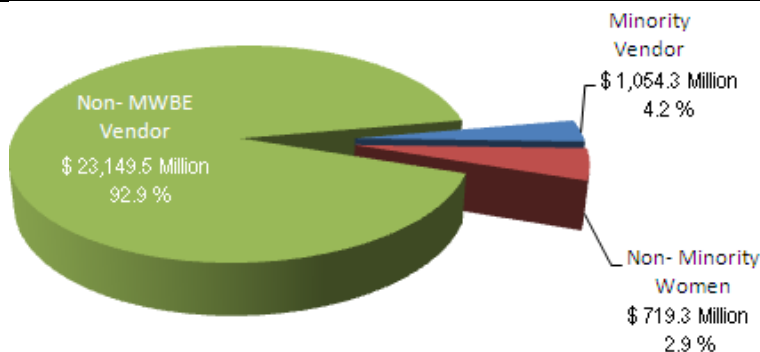
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Awards to women-owned businesses were \$719.3M, or 2.9% of the total \$25B active awards in the 2008 fiscal year.²³

Statewide Awards by MWBE Ownership		
	Total Awards (\$ Millions)	% of Total Awards
MBE Subtotal:	1,054.3	4.2
WBE Subtotal:	719.3	2.9
MWBE Total:	\$ 1,773.6	7.1%
NON- MWBE:	23,149.5	92.9
FY 2008 Total:	\$ 24,923.1	100%

The chart below provides a picture of the allocation of statewide awards to the three main categories of businesses – minority (male and female), women (non-minority) and non-MWBE vendors (not classified as minority or women-owned).

Statewide Awards by Ethnicity and Business Ownership



III. Total Statewide Active Awards by Procurement Categories and Commodity Codes

Of the total \$25B in statewide active awards in the 2008 fiscal year, most trace primarily to Construction-Related (\$12B) and Professional Services (\$4B) categories²⁴. As the table below shows, together, these two categories accounted for \$16B or 65.8% of awards on a statewide basis.

²³ A graph illustrating MWBE award trends per quarter is available as Appendix IV.

²⁴ See Glossary for detailed definition of categories.



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Statewide Awards by Procurement Categories		
	Total Awards (\$ Millions)	% of Total Awards
Construction-Related	12,145.2	48.7
Professional Services	4,269.3	17.1
Sub- Total:	\$16,414.5	65.8%
Goods & Commodities	3,289.1	13.2
Other Services	2,612.4	10.5
Miscellaneous	1,753.2	7.0
Construction	853.9	3.4
Sub- Total	\$ 8,508.6	34.1%
Grand Total:	\$24,923.1	100%

There are a total of 359 commodity codes that the State actively used to identify the types of awards that are active during the 2008 fiscal year. The table below demonstrates that of these 359 codes, ten commodity codes accounted for \$18B or 72.4% of all awards during the 2008 fiscal year.

Statewide Top 10 Awarding Commodity Codes

Commodity Codes		Total Awards (Millions \$)	% of Total Awards
914	Construction Services, Trade (New Construction)	6,051.6	24.3
913	Construction Services, Heavy (Incl. Maintenance And Repair)	3,458.1	13.9
918	Consulting Services	2,318.8	9.3
9999	Miscellaneous	1,753.2	7.0
958	Management Services	953.4	3.8
Sub Total of Top 5 Codes		\$14,535.1	58.3%
912	Construction Services, General (Incl. Maintenance And Repair)	862.2	3.5
909	Building Construction Services, New	853.9	3.4
475	Hospital, Surgical, And Medical Related Accessories	801.7	3.2
906	Architectural Services, Professional	508.8	2.0
237	Heavy and Civil Engineering Construction	495.4	2.0
Subtotal of second Top 5 Codes		\$ 3,522.0	14.1%
Total Top 10 Awarding Commodity Codes:		\$18,057.1	72.4%
Remaining Codes:		\$ 6,866.0	27.6%
Sum of State Totals for FY 2008		\$24,923.1	100%

Analyzing ethnic commodity awards statewide, on a percentage basis, of the top ten commodity codes:

- African Americans received 89% of their business from the top 10 commodity codes.



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- Asian Americans received 75% of their business from the top 10 commodity codes.
- Hispanic Americans received 71% of their business from the top 10 commodity codes.
- Native Americans received 37% of their business from the top 10 commodity codes.
- Multiple Ethnicities received 8.5% of their business from the top 10 commodity codes.
- Unspecified received 93% of their business from the top 10 commodity codes.
- Women-owned (non-minority) received 58% of their business from the top 10 commodity codes.

In a pattern similar to that identified with payments and overall statewide award activity, the table below demonstrates that ten commodity codes accounted for the majority, 86.0% or \$1.5B of awards to MWBE vendors during the 2008 fiscal year.

Statewide Top 10 MWBE Awarding Commodity Codes

<u>Commodity Codes</u>		<u>Total Awards (Millions \$)</u>	<u>% of Total Awards</u>
914	Construction Services, Trade (New Construction)	573.7	32.3
912	Construction Services, General (Incl. Maintenance And Repair Services)	220.8	12.4
918	Consulting Services	159.6	9.0
4797	Contractual Services	158.5	8.9
541	Professional, Scientific, and Technical Services	115.9	6.5
Sub- Total of Top 5 Codes		\$1,228.5	69.1%
9999	Miscellaneous	85.2	4.8
910	Building Maintenance, Installation And Repair Services	57.5	3.2
958	Management Services	53.1	3.0
906	Architectural Services, Professional	53.1	3.0
237	Heavy and Civil Engineering Construction	51.8	2.9
Sub- Total of second Top 5 Codes		\$ 300.7	16.9%
Total of Top 10 Commodity Codes		\$1,529.2	86.0%
Remaining Codes		\$ 244.4	14.0%
Sum of MWBE State Totals for FY 2008		\$1,773.6	100%



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VII. Glossary

Statewide Procurement: Activity conducted by all four types of state agencies: Executive Branch, Colleges & Universities, Authorities (& Corporations), Commissions. Inclusive of bi-State agencies, (NJ based activities only).

Treasury Based Procurement: Procurement activity conducted through the State's centralized purchasing unit, known as Division of Purchase and Property (DPP). Inclusive of activities conducted by DPP on behalf of the executive branch (i.e. departments) and other agencies.

Non-Treasury Based Procurement: Procurement activity conducted directly by the individual State agencies.

Reporting Quarter: Three-month period that runs parallel with the calendar year.

Procurement Categories: Highest level grouping of account codes providing descriptions of purchases made by state agencies. The categories represent a summary of all of the segments into which the commodity codes fall. Each type of procurement activity is classified as pertaining to one of the following six categories:

Construction: New construction and renovations. Does not include routine building maintenance. All residential and non-residential building constructions; heavy constructions, such as streets, roads, and bridges; and special trade construction, such as fencing, HVAC, paving, and electrical are included.

Construction Related: Design services, such as architectural, engineering, and construction management services that are performed as part of a construction project.

Professional Services (excluding construction related architectural and engineering services): Services provided by a person or firm that are of a professional nature and requiring special licensing, education degrees, and/or unusually highly specialized expertise, including:

- Accounting and financial services
- Advertising services
- Laboratory testing services
- Legal services
- Management consulting services
- Professional and technical services
- Technical services
- Training



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Goods & Commodities: Equipment and consumable items purchased in bulk or a deliverable product including:

- Automobiles and equipment
- Chemicals and laboratory supplies
- Construction materials and supplies
- Equipment parts and supplies
- Fuels and lubricants
- Janitorial and cleaning supplies
- Office equipment
- Office supplies
- Radio equipment
- Special department supplies
- Technical supplies
- Tires and tubes
- Traffic signals
- Uniforms

Other Services: Services that are labor intensive but not considered professional or construction related, including:

- Equipment rental
- Janitorial and maintenance services
- Landfill services
- Laundry and dry cleaning
- Maintenance and repairs
- Printing
- Real property
- Security services
- Special department supplies
- Subsidy, care and support
- Technical services
- Telecommunications
- Temporary Help

Miscellaneous: Services with object codes (colleges & universities) that as of yet have not received formal approval for crosswalk to the centralized coding system - NIGP.

NOTE: Purchases classified as administrative (utility payments, insurance or banking transactions, etc.) or fringe benefits (reimbursement for food, parking, or conference fees) were excluded from this reporting system.



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Commodity Codes: These consist of expense account codes that provide information and/or descriptions of the nature of the purchases made by state agencies. Constitutes a system of identifying a commodity by an assigned number.

All reporting is based on NIGP coding system. Agencies may submit quarterly reports using NIGP, NAICS, or Object coding systems. The codes are then cross-walked to the NIGP Code structure to ensure uniformity in reporting.

Ethnic Groups:

African American: All persons having origins in any of the black racial groups of Africa.

Asian American: All persons having origins in any of the original peoples of the Far East, Southeast Asia, or the Indian subcontinent including Cambodia, China, India, Japan, Korea, Malaysia, Pakistan, the Philippine Islands, Thailand, Vietnam, and the Pacific Islands

Hispanic American: All persons of Cuban, Mexican, Puerto Rican, South or Central American, or other Spanish cultures or origin regardless of race.

Native American: All persons having origins in any of the original peoples of North America, and who maintain cultural identification through tribal affiliation or community recognition.

Multiple Ethnicities: All persons having origins in more than one of the four primary ethnic categories (AA, As. A., HA, NA) or when ownership of at least 51 percent is by one or more minorities.

Unspecified: Ethnicity is minority, but was otherwise not specified.

Minority Business Enterprise (MBE): Business ownership is classified as pertaining to one of the following ethnic minority groups: African American (A.A.), Asian American (As.A.), Hispanic American (H.A.), and Native American (N.A.), Multiple Ethnicities.

Women Business Enterprise (WBE): Business ownership is classified as pertaining to a women who are not classified as minorities. Minority women were included in their respective minority category.

Minority and Women Business Enterprise (MWBE): Total of minority- and women-owned business enterprises.



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Disadvantaged Business Enterprise (DBE) Designation:

The DBE designation is similar to the Division's MWBE designation. DBE Eligibility Criteria:

- firm must be a small, for profit business;
- firm must be at least 51% owned and controlled by socially and economically disadvantaged individual(s);
- the same socially and economically disadvantaged individual(s) must control the management and operations of the firm on a day-to-day basis; and
- the socially and economically disadvantaged owner(s) must be citizens of the US (or lawfully admitted permanent residents).

The following groups are presumed to be socially and economically disadvantaged by the federal government:

- Black Americans, Hispanic Americans, Native Americans, Asian-Pacific Americans, Subcontinent Asian Americans, and any additional groups whose members are designated as economically and socially disadvantaged by the SBA, AND Women, regardless of race.



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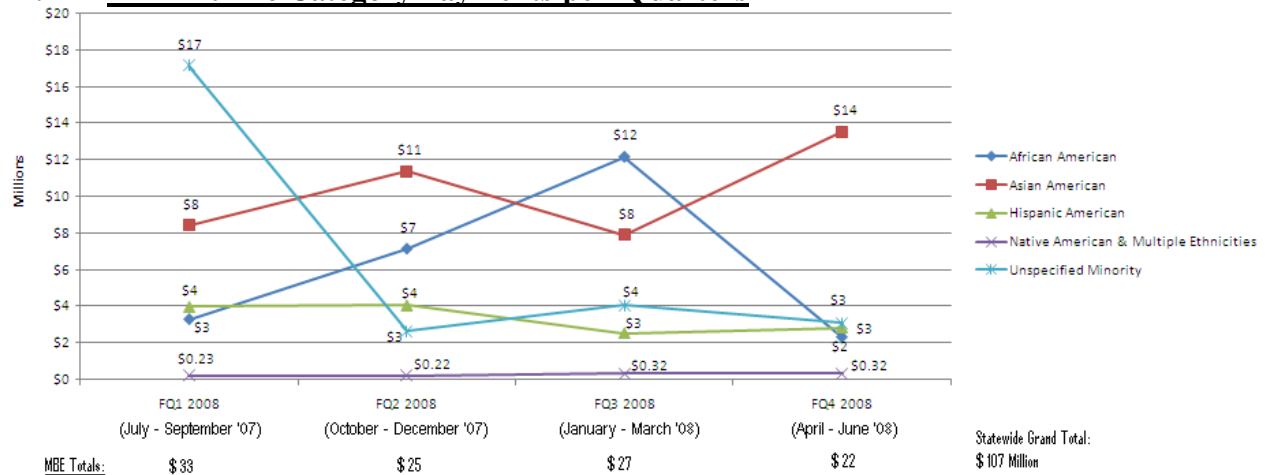
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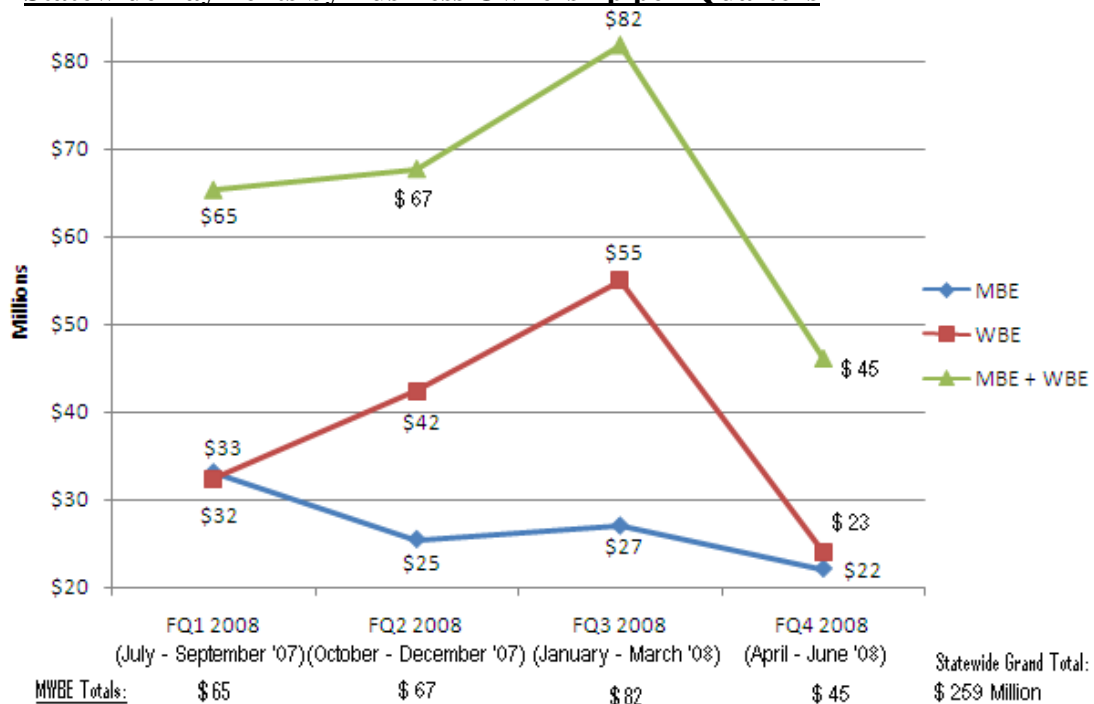
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APPENDIX PAYMENTS SECTION

I. MBE Ethnic Category Payments per Quarters



II. Statewide Payments by Business Ownership per Quarters





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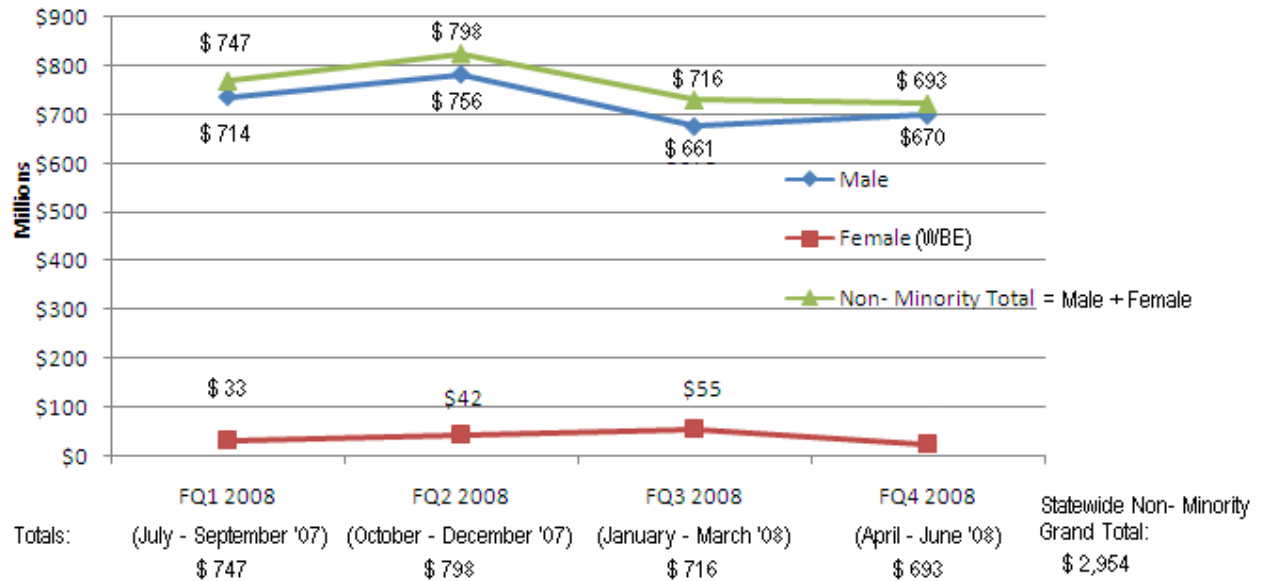
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III. Statewide Payments to Non-Minority Women and Men per Quarters





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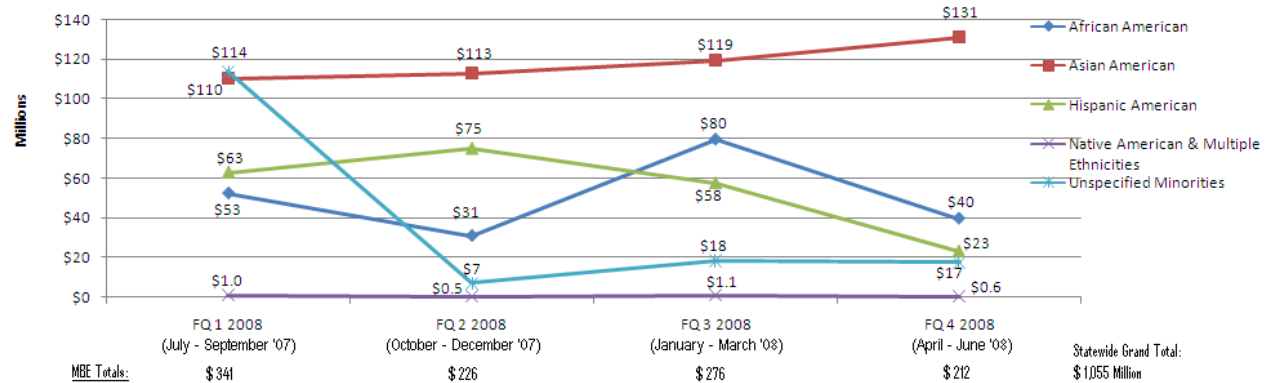
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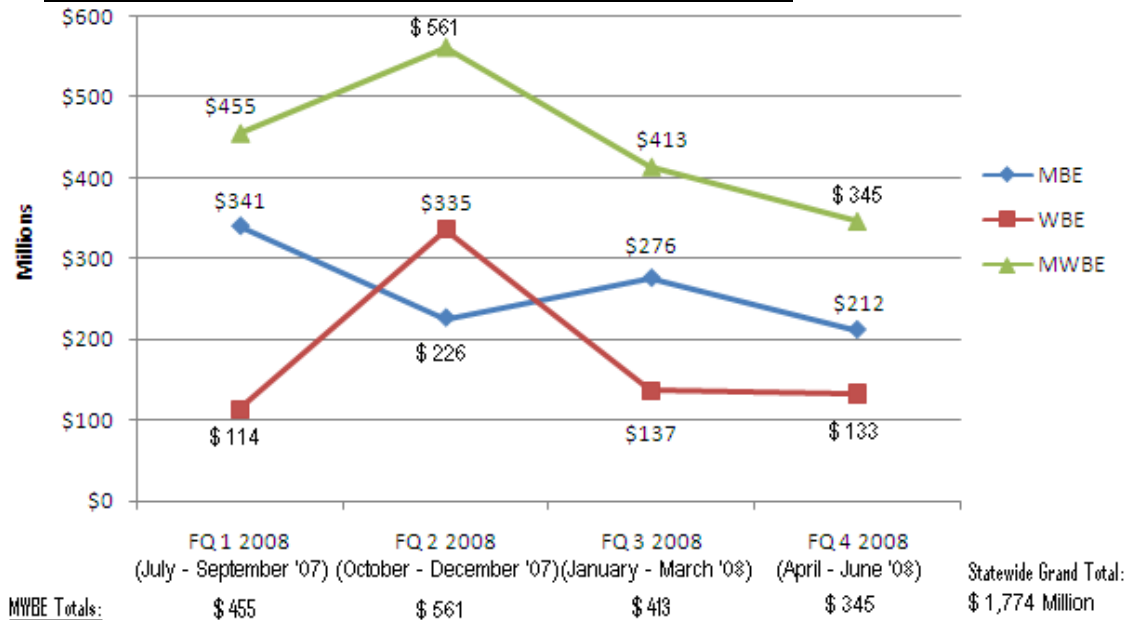
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APPENDIX AWARDS SECTION

IV. MBE Ethnic Category Awards per Quarter



V. Statewide Awards by Business Ownership per Quarter





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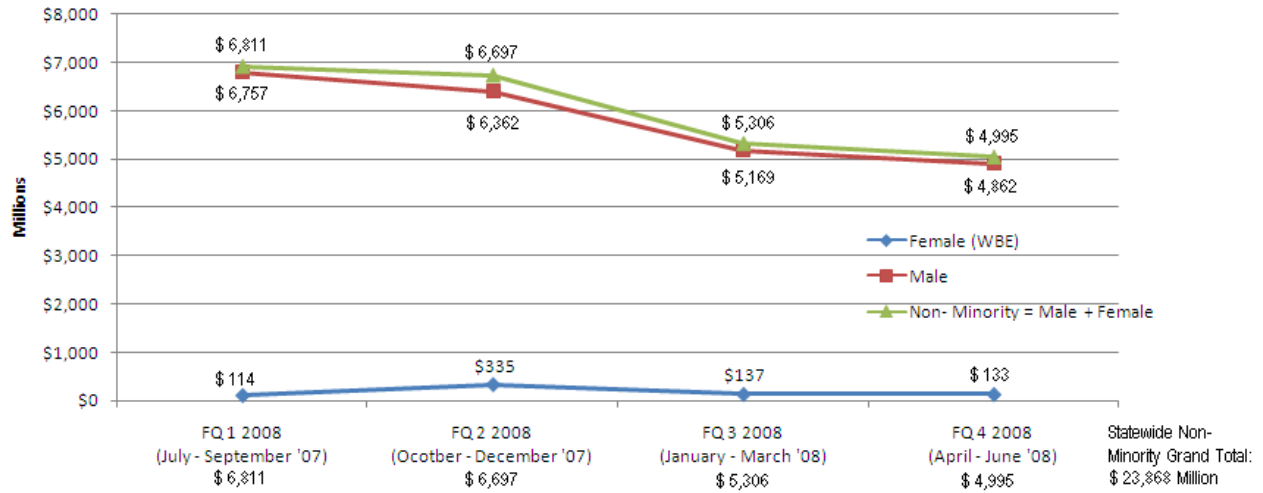
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VI. Statewide Awards to Non- Minority Women and Men per Quarter





Amounts Paid by MWBE Designation:



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Fiscal Year 2008
New Jersey State Agency Detail Listing
Amount Paid in \$ Millions by MWBE Classification*

Agency Name	African American	%	Asian American	%	Hispanic American	%	Native American	%	Multiple Ethnicity	%	Unspecified	%	MBE Total	%	WBE	%	MWBE Total	%	Non-MWBE	%	Total Paid
Administrative Office of the Courts	\$0.0	0.0%	\$0.0	1.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.7%	\$0.0	0.6%	\$0.0	2.3%	\$0.1	97.7%	\$0.1
Atlantic Cape Community College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.1	1.8%	\$0.1	1.6%	\$0.3	5.3%	\$0.4	7.0%	\$5.4	93.0%	\$5.9
Bergen Community College	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.9	5.8%	\$0.9	5.9%	\$13.7	94.1%	\$14.6
Board of Public Utility Commissioners	\$0.0	0.0%	\$0.0	1.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	2.1%	\$0.0	3.2%	\$0.2	96.8%	\$0.2
Brookdale Community College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.1%	\$17.9	99.9%	\$17.9
Burlington County College	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.2%	\$0.0	0.3%	\$0.3	2.7%	\$0.3	3.0%	\$10.9	97.0%	\$11.3
Camden County College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.5	1.5%	\$0.5	1.6%	\$32.5	98.4%	\$33.0
Casino Control Commission	\$0.0	0.3%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.6%	\$0.0	1.2%	\$0.0	5.6%	\$0.0	6.8%	\$0.7	93.2%	\$0.7
Casino Reinvestment Development Authority	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.6%	\$0.1	0.7%	\$9.2	99.3%	\$9.3
College of New Jersey	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.2	0.9%	\$0.2	1.2%	\$0.5	2.7%	\$0.7	3.9%	\$18.3	96.1%	\$19.1
Commission on Science & Technology	\$0.0	0.0%	\$0.0	1.9%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.9%	\$0.0	0.0%	\$0.0	1.9%	\$0.0	98.1%	\$0.0
County College of Morris	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$1.3	15.9%	\$1.3	15.9%	\$2.2	26.8%	\$3.5	42.6%	\$4.7	57.4%	\$8.1
Cumberland County College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.1	0.8%	\$0.1	0.9%	\$15.0	99.1%	\$15.2
Delaware River Basin Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.7%	\$0.0	0.0%	\$0.0	1.7%	\$0.7	98.3%	\$0.7
Delaware River Joint Toll Bridge Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$11.1	100.0%	\$11.1
Delaware River Port Authority	\$0.1	0.8%	\$0.1	1.1%	\$0.0	0.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.2	2.0%	\$0.4	4.4%	\$0.5	5.1%	\$0.9	9.5%	\$8.5	90.5%	\$9.4
Delaware River Port Authority (PETCO)	\$0.0	0.7%	\$0.0	0.1%	\$0.0	0.8%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	1.5%	\$0.2	3.1%	\$0.3	6.0%	\$0.5	9.1%	\$5.3	90.9%	\$5.8
Delaware Valley Regional Planning Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	100.0%	\$0.1
Dept of Agriculture	\$0.0	0.0%	\$0.0	1.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.1%	\$0.0	0.6%	\$0.0	1.6%	\$2.0	98.4%	\$2.1
Dept of Banking & Insurance	\$0.0	1.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.4%	\$0.0	0.5%	\$0.0	1.9%	\$0.5	98.1%	\$0.5
Dept of Children & Families	\$0.0	0.1%	\$0.0	0.1%	\$0.1	0.3%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.4%	\$0.2	0.9%	\$0.2	1.3%	\$18.3	98.7%	\$18.6
Dept of Community Affairs	\$0.0	0.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.7%	\$0.0	0.3%	\$0.0	1.1%	\$2.6	98.9%	\$2.6
Dept of Corrections	\$0.1	0.1%	\$0.0	0.0%	\$0.1	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	0.1%	\$0.6	0.3%	\$0.9	0.5%	\$200.1	99.5%	\$201.1
Dept of Education	\$0.0	0.0%	\$0.0	0.7%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.9%	\$0.1	1.4%	\$0.1	2.3%	\$6.3	97.7%	\$6.4
Dept of Environmental Protection	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.2%	\$0.4	2.6%	\$0.4	2.7%	\$14.1	97.3%	\$14.5
Dept of Health & Senior Services	\$0.0	0.1%	\$0.0	0.1%	\$0.0	0.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.7%	\$0.1	1.9%	\$0.2	2.6%	\$6.3	97.4%	\$6.5
Dept of Human Services	\$0.2	0.2%	\$1.1	0.9%	\$0.5	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$1.1	0.9%	\$2.9	2.4%	\$1.4	1.1%	\$4.3	3.5%	\$117.3	96.5%	\$121.6
Dept of Labor & Workforce Development	\$0.0	0.0%	\$0.3	8.5%	\$0.0	0.0%	\$0.0	0.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	9.2%	\$0.0	1.0%	\$0.4	10.2%	\$3.3	89.8%	\$3.7
Dept of Law & Public Safety	\$0.7	0.8%	\$0.9	1.0%	\$0.2	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	0.4%	\$2.3	2.4%	\$5.8	7.2%	\$8.1	9.6%	\$84.1	90.4%	\$93.0
Dept of Military & Veterans Affairs	\$0.1	0.5%	\$0.1	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.5%	\$0.2	1.4%	\$0.4	2.7%	\$0.6	4.1%	\$13.8	95.9%	\$14.4
Dept of Personnel	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.7%	\$0.0	0.7%	\$0.8	99.3%	\$0.8
Dept of Public Advocate	\$0.0	0.3%	\$0.0	0.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.8%	\$0.0	0.0%	\$0.0	0.8%	\$1.0	99.2%	\$1.0
Dept of State	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.1%	\$7.0	99.9%	\$7.1
Dept of Transportation	\$0.1	0.4%	\$0.0	0.0%	\$0.2	0.8%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	1.2%	\$1.1	4.1%	\$1.4	5.2%	\$25.2	94.8%	\$26.6
Dept of Treasury	\$0.1	0.1%	\$0.2	0.2%	\$0.1	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	0.3%	\$1.0	0.9%	\$1.4	1.2%	\$12.3	98.8%	\$13.7
Division of Property Mgt & Construction Service	\$0.0	0.1%	\$0.1	0.6%	\$0.4	2.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.2	1.2%	\$0.7	4.0%	\$1.7	9.9%	\$2.5	13.9%	\$15.2	86.1%	\$17.7
Election Law Enforcement Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	5.1%	\$0.0	5.1%	\$0.1	6.6%	\$0.1	11.7%	\$0.8	88.3%	\$0.9
Essex County College	\$0.1	0.4%	\$0.0	0.0%	\$0.0	0.2%	\$0.1	0.3%	\$0.0	0.0%	\$0.0	0.1%	\$0.2	1.0%	\$0.1	0.3%	\$0.2	1.2%	\$19.6	98.8%	\$19.9
Fort Monmouth Emergency Revt. Plann Auth	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	5.6%	\$0.0	5.6%	\$0.0	-1.3%	\$0.0	4.3%	\$0.8	95.7%	\$0.8
Garden State Preservation Trust	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	100.0%	\$0.0
Gloucester County College	\$0.4	10.9%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	2.2%	\$0.0	0.0%	\$0.4	13.3%	\$0.2	6.6%	\$0.6	19.8%	\$2.6	80.2%	\$3.2
Higher Education Student Asst. Authority	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.1%	\$7.9	99.9%	\$7.9
Hudson County Community College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.9%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	1.1%	\$0.0	0.0%	\$0.0	1.2%	\$3.5	96.5%	\$3.5
Interstate Environmental Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.4	100.0%	\$0.4
Kean University	\$0.1	0.2%	\$0.0	0.0%	\$0.0	0.1%	\$0.1	0.2%	\$0.0	0.0%	\$0.4	0.8%	\$0.7	1.3%	\$0.1	0.2%	\$0.7	1.5%	\$49.5	98.5%	\$50.2
Mercer County Community College	\$0.1	0.7%	\$0.0	0.1%	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.2%	\$0.2	1.1%	\$0.0	0.3%	\$0.2	1.4%	\$13.8	98.6%	\$14.0
Middlesex County College	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.5	4.7%	\$0.5	5.1%	\$0.4	4.2%	\$0.9	9.2%	\$9.1	90.8%	\$10.0
Montclair State University	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.1%	\$0.1	0.1%	\$0.0	0.0%	\$0.1	0.1%	\$0.2	0.4%	\$0.4	0.6%	\$0.7	1.0%	\$66.8	99.0%	\$67.4
Motion Picture TV Development Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	100.0%	\$0.0
Motor Vehicle Commission	\$0.0	0.0%	\$0.2	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	0.4%	\$0.1	0.1%	\$0.3	0.5%	\$59.9	99.5%	\$60.3
New Jersey City University	\$0.1	0.4%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.7%	\$0.5	3.3%	\$0.6	3.9%	\$15.1	96.1%	\$15.7
New Jersey Institute of Technology	\$0.3	0.9%	\$0.1	0.2%	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.4	1.3%	\$0.8	2.5%	\$0.1	0.4%	\$0.9	3.0%	\$29.8	97.0%	\$30.7
NJ Commerce & Tourism Commission	\$0.0	0.0%	\$0.0	6.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	6.4%	\$0.0	4.2%	\$0.0	10.5%	\$0.1	89.5%	\$0.1
NJ Commission on Higher Education	\$0.0	0.0%	\$0.0	5.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	5.5%	\$0.0	25.8%	\$0.0	31.3%	\$0.0	68.7%	\$0.0
NJ Development Authority for SMWBE	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.4	100.0%	\$0.4
NJ Economic Development Authority	\$0.0	0.0%	\$0.1	0.1%	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.3%	\$0.2	0.5%	\$2.6	6.5%	\$2.8	7.0%	\$37.9	93.0%	\$40.8
NJ Educational Facilities Authority	\$0.0	0.8%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.0%	\$0.0	1.7%	\$0.0	2.7%	\$0.4	97.3%	\$0.4
NJ Environmental Infrastructure Trust	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$1.6	100.0%	\$1.6

* Amount Paid: The amount has been actually paid (Check Disbursed) to vendors in U.S. dollars during the current reporting fiscal year.



THE STATE OF NEW JERSEY
Department of the Treasury

Division Of Minority and Woman Business Development

Fiscal Year 2008

New Jersey State Agency Detail Listing

Amount Paid in \$ Millions by MWBE Classification*

NJ Health Care Facilities Finance Authority	\$0.0	0.4%	\$0.0	0.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.9%	\$0.0	8.0%	\$0.0	8.9%	\$0.1	91.1%	\$0.1
NJ Highlands Council	\$0.0	0.0%	\$0.0	3.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	3.7%	\$0.0	7.4%	\$0.1	11.1%	\$0.5	88.9%	\$0.6
NJ Housing & Mortgage Finance Agency	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.3%	\$2.5	99.7%	\$2.5
NJ Maritime Pilot and Docking Pilot Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	100.0%	\$0.0
NJ Meadowlands Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.2%	\$0.0	0.5%	\$0.1	0.7%	\$16.9	99.3%	\$17.0
NJ Pinelands Commission	\$0.0	2.6%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	2.5%	\$0.0	0.0%	\$0.0	2.5%	\$0.2	97.5%	\$0.2
NJ Public Broadcasting Network (NJN)	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.1%	\$0.0	0.4%	\$5.5	99.6%	\$5.5
NJ Racing Commission (Law & Public Safety)	\$0.2	0.8%	\$0.1	0.4%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.1%	\$0.4	1.5%	\$1.3	5.7%	\$1.7	7.3%	\$21.2	92.7%	\$22.8
NJ Redevelopment Authority	\$0.0	25.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	25.6%	\$0.0	0.5%	\$0.0	26.1%	\$0.1	73.9%	\$0.2
NJ School Development Authority	\$4.3	0.9%	\$27.1	5.8%	\$1.1	0.2%	\$0.0	0.0%	\$0.1	0.0%	\$0.2	0.0%	\$32.9	7.1%	\$20.8	4.5%	\$53.7	11.5%	\$465.8
NJ Sports & Exposition Authority	\$0.1	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$15.4	13.2%	\$15.5	13.2%	\$0.0	0.0%	\$15.5	13.2%	\$101.7
NJ State Building Authority	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$1.9	100.0%	\$1.9
NJ State Lottery Commission	\$0.0	0.0%	\$0.0	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.4%	\$0.0	2.3%	\$0.0	2.7%	\$0.1	97.3%	\$0.2
NJ State Museum	\$0.0	1.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.1%	\$0.0	0.0%	\$0.0	1.2%	\$0.5	98.8%	\$0.5
NJ Transit Authority	\$14.9	9.9%	\$3.1	2.1%	\$0.6	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	12.3%	\$7.1	4.7%	\$25.7	17.0%	\$125.4	83.0%	\$151.1
NJ Turnpike Authority	\$0.1	0.0%	\$5.6	1.4%	\$3.9	1.0%	\$0.0	0.0%	\$0.0	0.0%	\$1.0	0.3%	\$10.6	2.7%	\$0.5	0.1%	\$11.1	2.8%	\$387.4
NJ Water Supply Authority	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.2%	\$0.0	0.5%	\$8.0	99.5%	\$8.0
North Jersey District Water Supply Commission	\$0.0	0.1%	\$0.0	0.7%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.0%	\$0.2	8.8%	\$0.2	9.9%	\$2.0	90.1%	\$2.2
North Jersey Transportation Planning Authority	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.9%	\$0.0	1.1%	\$2.2	98.9%	\$2.2
Ocean County College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.2	1.1%	\$0.2	1.1%	\$0.0	0.3%	\$0.2	1.4%	\$15.1
Office of Homeland Security & Preparedness	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.4%	\$0.0	0.1%	\$0.0	0.5%	\$1.8	99.5%	\$1.8
Office of Information Technology	\$0.0	0.0%	\$0.0	0.1%	\$0.3	0.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.7%	\$0.1	0.1%	\$0.4	0.9%	\$44.8	99.1%	\$45.2
Office of Legislative Services	\$0.0	0.0%	\$0.0	0.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.5%	\$0.2	13.4%	\$0.2	14.0%	\$1.1	86.0%	\$1.2
Office of the Child Advocate	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	100.0%	\$0.0
Office of the Inspector General	\$0.0	0.0%	\$0.0	0.3%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.3%	\$0.0	16.7%	\$0.0	17.0%	\$0.0	83.0%	\$0.0
Office of the Public Defender	\$0.0	0.0%	\$0.0	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.4%	\$0.0	0.0%	\$0.0	0.4%	\$0.9	99.6%	\$0.9
Patterson Interstate Park Commission	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0
Passaic County Community College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.1%	\$0.2	2.9%	\$0.2	3.0%	\$7.6
Port Authority of NY & NJ	\$0.0	1.5%	\$0.0	0.4%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.9%	\$0.0	1.6%	\$0.1	3.5%	\$2.5	96.5%	\$2.6
Ramapo College	\$0.0	0.1%	\$0.0	0.0%	\$1.3	3.9%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	4.0%	\$0.7	2.0%	\$2.1	6.0%	\$32.5	94.0%	\$34.6
Raritan Valley Community College	\$0.0	0.2%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.5%	\$0.8	5.0%	\$0.9	5.5%	\$15.3	94.5%	\$16.2
Rowan University	\$0.0	0.1%	\$0.1	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.2%	\$4.0	8.6%	\$4.0	8.8%	\$41.8	91.2%	\$45.8
Rutgers University	\$0.4	0.5%	\$1.1	1.2%	\$0.2	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.4	0.4%	\$2.2	2.3%	\$4.8	5.0%	\$6.9	7.3%	\$88.5
Salem Community College	\$0.1	1.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	1.5%	\$0.0	0.8%	\$0.1	2.3%	\$4.3	97.7%	\$4.3
South Jersey Transportation Authority	\$0.1	0.1%	\$0.0	0.0%	\$0.0	0.1%	\$0.0	0.0%	\$0.3	0.5%	\$0.0	0.7%	\$24.5	43.3%	\$24.9	44.0%	\$31.7	56.0%	\$56.6
State Agriculture Development Commission	\$0.0	0.0%	\$0.0	0.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.7%	\$0.0	9.3%	\$0.0	10.0%	\$0.3	90.0%	\$0.4
State Commission on Investigation	\$0.0	0.0%	\$0.0	21.3%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	21.3%	\$0.0	0.0%	\$0.0	21.3%	\$0.1	78.7%	\$0.1
State Economic Recovery Board of Camden	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0
State Ethics Commission	\$0.0	0.0%	\$0.0	0.5%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.9%	\$0.0	5.7%	\$0.0	6.6%	\$0.0	93.4%	\$0.0
Stockton College	\$0.1	0.1%	\$0.1	0.1%	\$0.1	0.2%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.4%	\$59.8	77.0%	\$60.0	77.5%	\$17.5	22.5%	\$77.4
Sussex County Community College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	0.6%	\$0.2	1.5%	\$0.2	2.1%	\$10.9	97.9%	\$11.1
Thomas Edison State College	\$0.0	0.1%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.2%	\$0.0	0.0%	\$0.0	0.4%	\$0.2	2.4%	\$0.3	2.8%	\$9.1	97.2%	\$9.4
Transportation Trust Fund Authority (NJ)	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.3	100.0%	\$0.3
Union County College	\$0.0	0.0%	\$0.0	0.3%	\$0.1	0.7%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	1.3%	\$0.2	2.3%	\$0.1	1.5%	\$0.3	3.9%	\$6.4
University of Medicine & Dentistry	\$1.7	0.7%	\$0.0	0.0%	\$3.6	1.4%	\$0.0	0.0%	\$0.0	0.0%	\$1.3	0.5%	\$6.7	2.6%	\$1.6	0.6%	\$8.3	3.2%	\$251.4
Warren County Community College	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.0	0.0%	\$0.1	4.4%	\$0.1	4.4%	\$0.0	0.0%	\$0.1	4.4%	\$2.3
William Paterson University	\$0.1	0.5%	\$0.2	0.6%	\$0.0	0.2%	\$0.3	1.0%	\$0.0	0.0%	\$2.8	10.7%	\$3.4	12.9%	\$1.3	5.1%	\$4.7	18.0%	\$21.4
Sum:	\$24.8	0.8%	\$41.0	1.3%	\$13.4	0.5%	\$0.6	0.0%	\$0.5	0.0%	\$26.5	0.9%	\$106.8	3.9%	\$152.1	5.0%	\$258.9	8.5%	\$2,801.5

* Amount Paid: The amount has been actually paid (Check Dispersed) to vendors in U.S. dollars during the current reporting fiscal year.