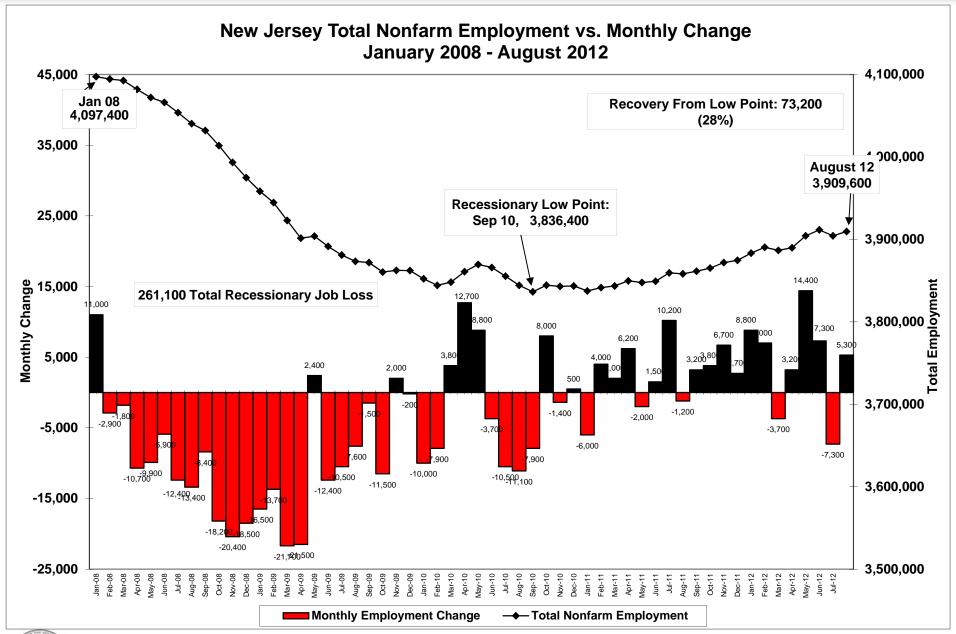
# New Jersey Department of Labor and Workforce Development Division of Labor Market & Demographic Research

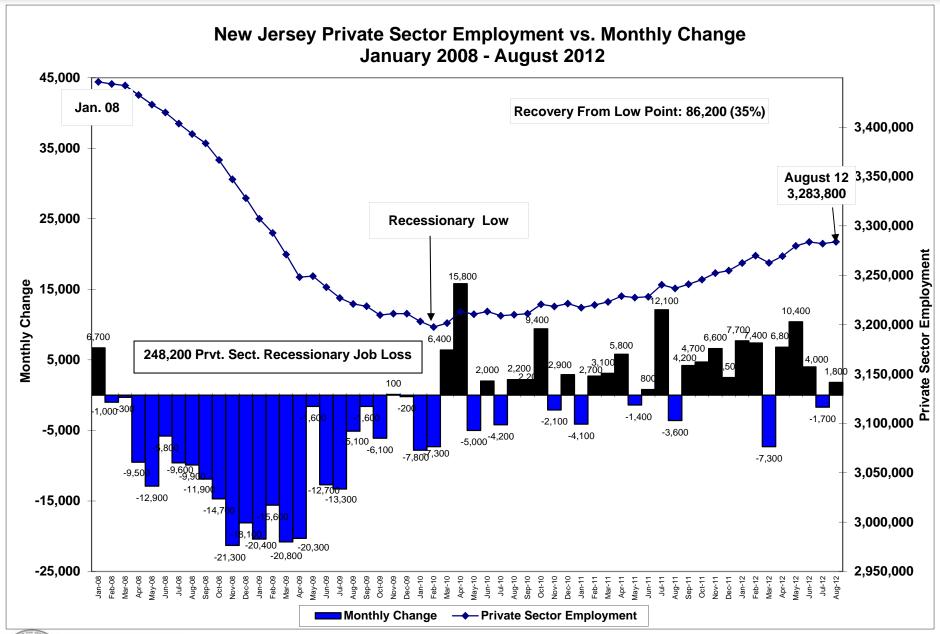
## Labor Market Information Update for August 2012

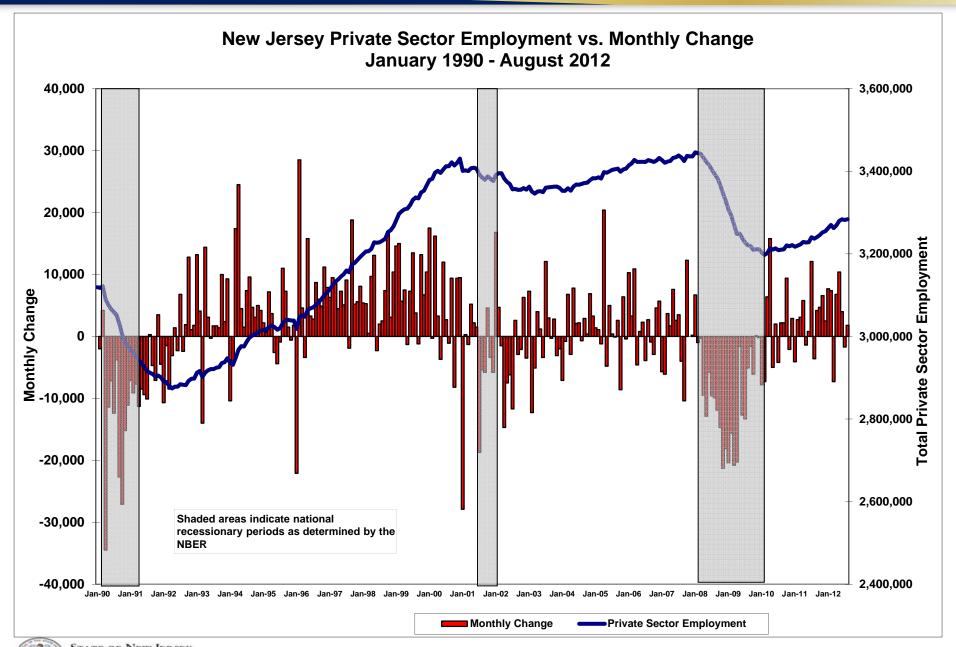


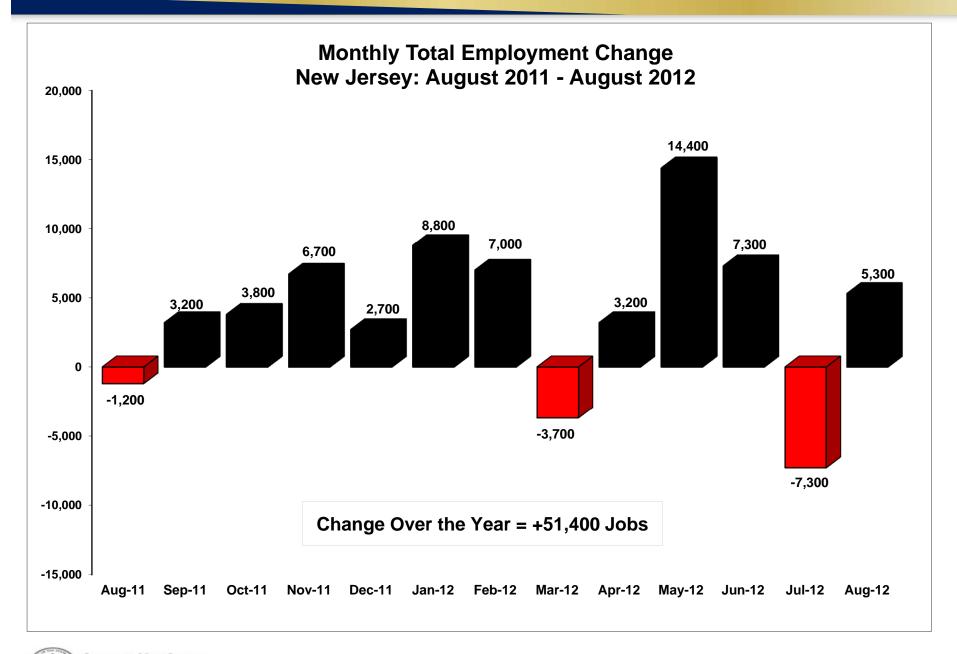
Prepared: September 2012

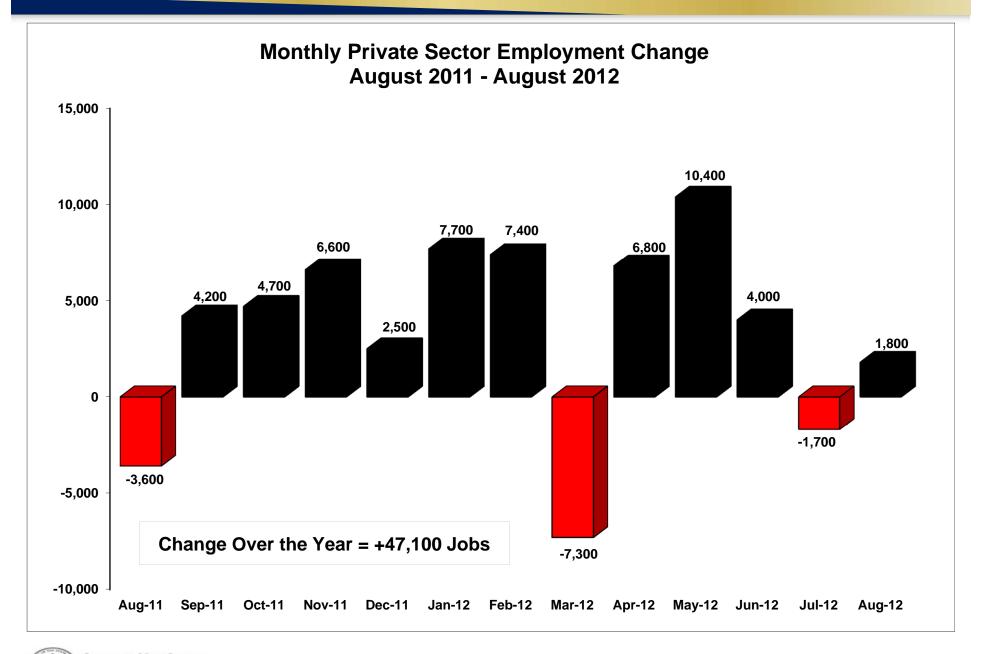


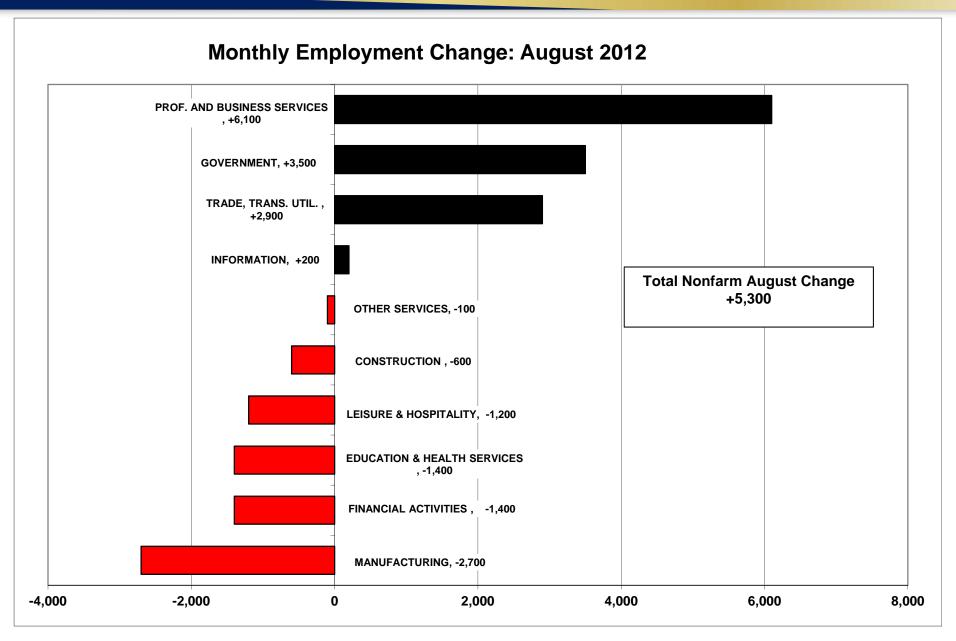


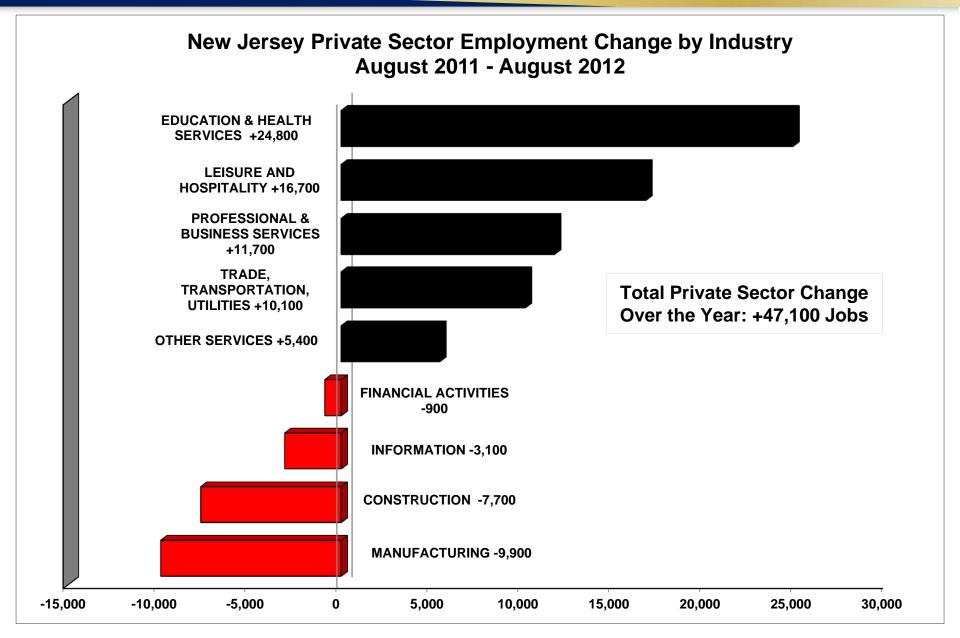


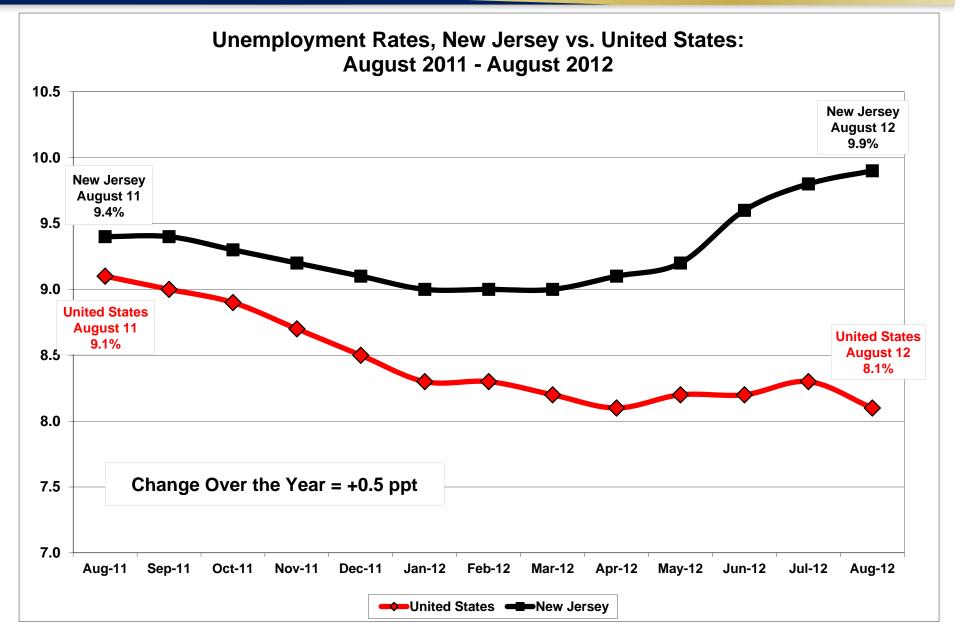


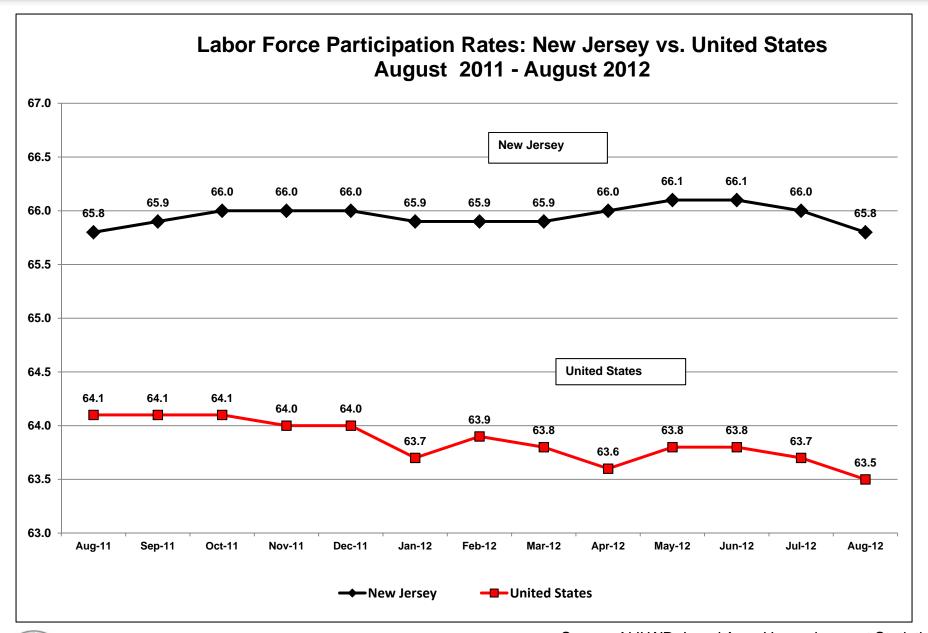




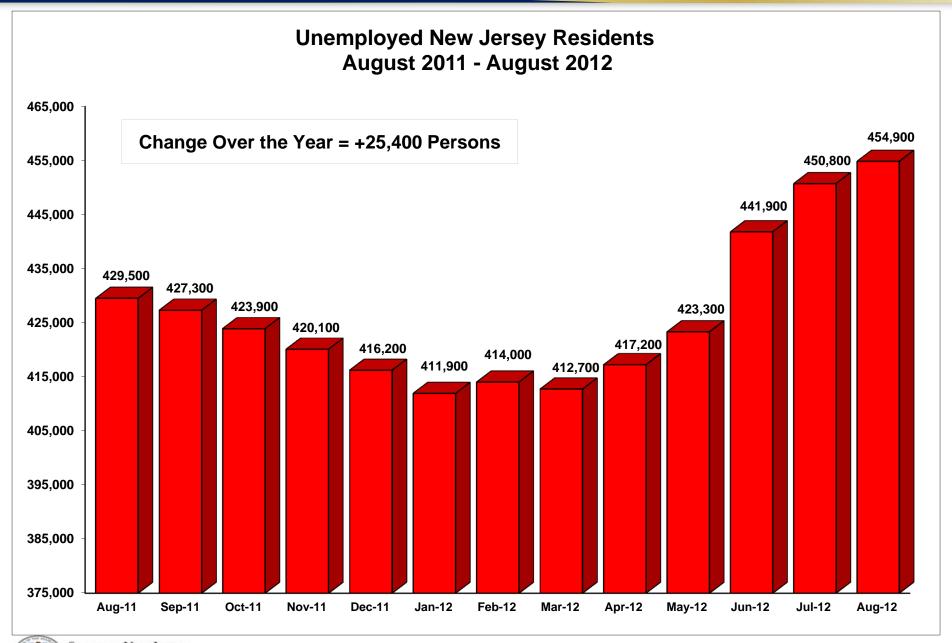


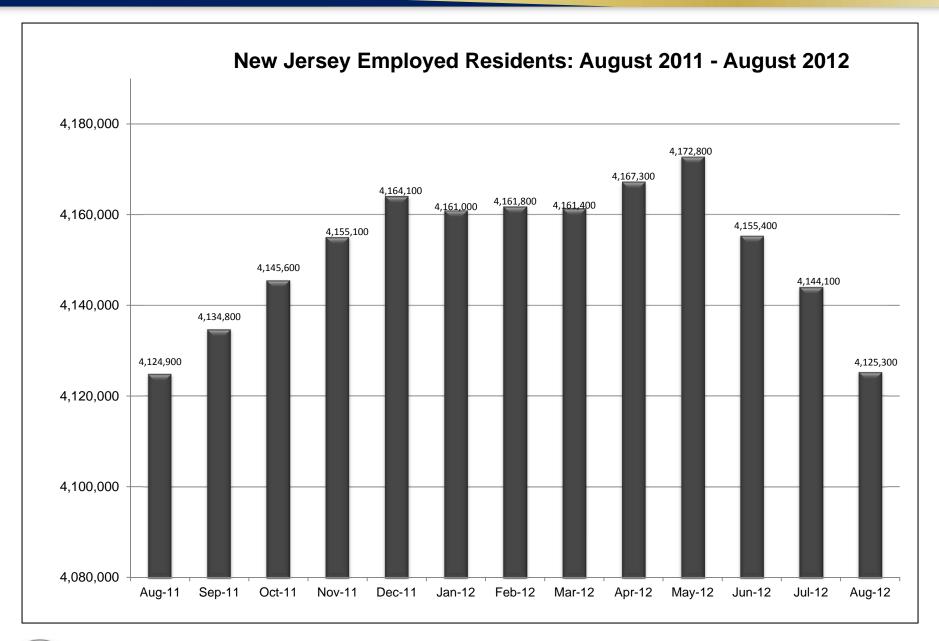




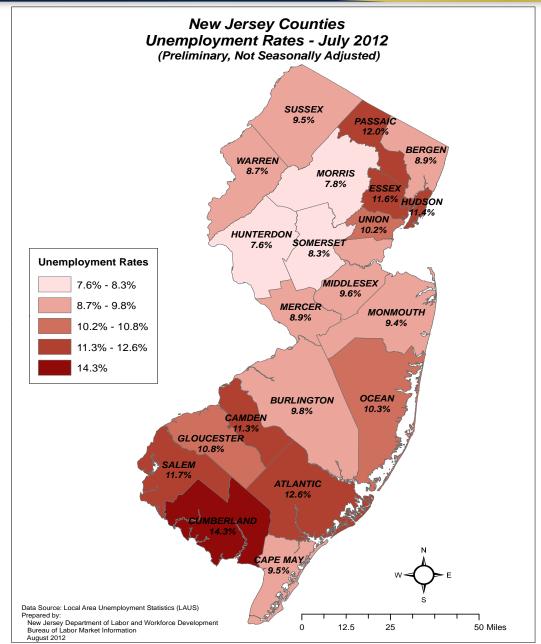


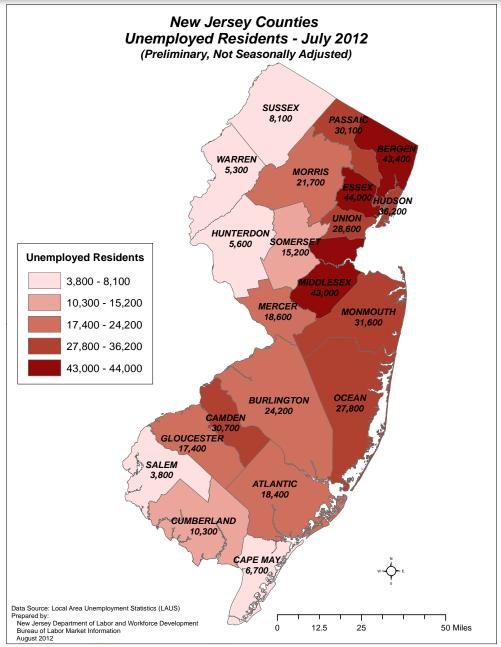


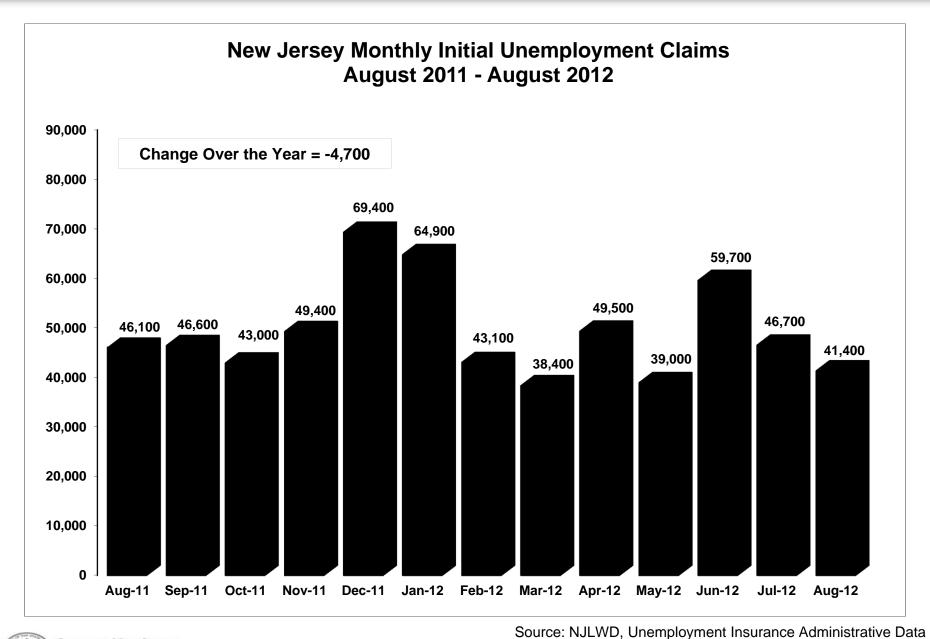












#### Real Time Jobs in Demand Top 50 Occupational Listings – August 2012

SOC Code (ONET-6)	Occupation Title	Real Time Job Postings	Real Time Mean Salary	% Real Time Postings Requiring High School Diploma (Excluding NA)	% Real Time Job Postings Requiring Some College/As sociate's Degree (Excluding NA)	% Real Time Job Postings Requiring Bachelor's or Higher (Excluding NA)	% Real Time Job Postings with Unspecified Education	% 2011 National Employment Requiring High School Diploma or Less	% 2011 National Employment Requiring Some College or Associate's Degree	% 2011 National Employment Requiring a Bachelor's or Higher	2011 Mean Salary according to BLS	2011 Employment
15-1199	Computer Occupations, All Other	1,320	\$79,973	11%	3%	85%	43%	13%	42%	45%	NA	NA
29-1141	Registered Nurses	1,116	\$78,469	5%	20%	73%	42%	1%	44%	55%	\$76,460	78,180
41-2031	Retail Salespersons	1,076	\$47,437	80%	0%	18%	66%	38%	44%	19%	27060	117720
15-1131	Computer Programmers	967	\$90,606	9%	0%	89%	55%	7%	25%	69%	\$82,270	14,710
41-1011	First-Line Supervisors/Managers of Retail Sales Workers	907	\$54,997	49%	6%	44%	34%	37%	39%	24%	\$47,510	31,140
41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	778	\$63,391	29%	6%	63%	28%	22%	33%	45%	\$75,310	42,160
13-2011	Accountants and Auditors	744	\$70,064	6%	1%	92%	30%	4%	19%	77%	\$81,250	34,380
15-1121	Computer Systems Analysts	725	\$88,449	4%	2%	93%	36%	6%	24%	70%	\$88,770	20,980
43-4051	Customer Service Representatives	694	\$37,387	73%	5%	20%	52%	35%	46%	19%	\$36,290	57,940
15-1132	Software Developers, Applications	627	\$79,545	9%	2%	88%	34%	3%	15%	82%	\$97,610	27,540
11-1021	General and Operations Managers	603	\$98,539	14%	2%	83%	28%	19%	34%	47%	\$162,450	40,810
43-3071	Tellers	591	NA	100%	0%	0%	69%	34%	50%	16%	\$26,910	17,880
11-2021	Marketing Managers	552	97688	2%	0%	97%	21%	10%	25%	65%	\$146,970	8,000
43-6014	Secretaries, Except Legal, Medical, and Executive	519	\$37,427	58%	8%	33%	51%	33%	49%	19%	\$39,090	57,160
11-3031	Financial Managers	489	\$101,880	9%	1%	88%	24%	13%	30%	58%	\$141,830	21,610
11-2022	Sales Managers	486	\$71,915	26%	5%	67%	38%	10%	25%	65%	\$140,570	13,450
13-2051	Financial Analysts	448	\$65,081	5%	1%	93%	20%	3%	10%	86%	\$84,980	8,170
43-6011	Executive Secretaries and Administrative Assistants	402	\$65,950	20%	4%	75%	31%	33%	49%	19%	\$57,340	19,140
13-1111	Management Analysts	355	\$75,747	4%	1%	93%	32%	6%	18%	76%	\$92,930	13,710
11-3051	Industrial Production Managers	342	\$99,691	12%	2%	85%	21%	26%	31%	43%	\$118,660	4,970
13-1071	Employment, Recruitment, and Placement Specialists	341	46980	17%	1%	81%	37%	0.14	0.32	0.54	\$65,610	14,300
29-1123	Physical Therapists	314	\$83,496	16%	0%	83%	52%	2%	8%	90%	\$88,270	6,330
11-9199	Managers, All Other	309	\$59,376	15%	0%	83%	29%	19%	29%	52%	\$120,100	19,030
17-2141	Mechanical Engineers	294	\$66,908	8%	2%	88%	27%	4%	24%	71%	\$88,260	5,780
11-9111	Medical and Health Services Managers	285	78546	11%	1%	86%	36%	12%	30%	58%	\$110,100	7,840



### Real Time Jobs in Demand Top 50 Occupational Listings – August 2012 (Continued)

SOC Code (ONET-6)	Occupation Title	Real Time Job Postings	Real Time Mean Salary	% Real Time Postings Requiring High School Diploma (Excluding NA)	% Real Time Job Postings Requiring Some College/As sociate's Degree (Excluding NA)	% Real Time Job Postings Requiring Bachelor's or Higher (Excluding NA)	% Real Time Job Postings with Unspecified Education	% 2011 National Employment Requiring High School Diploma or Less	% 2011 National Employment Requiring Some College or Associate's Degree	% 2011 National Employment Requiring a Bachelor's or Higher	2011 Mean Salary according to BLS	2011 Employment
35-1012	First-Line Supervisors/Managers of Food Preparation and Serving Workers	284	\$33,620	58%	6%	35%	54%	50%	37%	12%	\$40,030	20,200
49-9071	Maintenance and Repair Workers, General	284	46080	85%	1%	13%	40%	59%	35%	5%	\$40,920	29,210
43-1011	First-Line Supervisors/Managers of Office and Administrative Support Workers	280	\$55,280	21%	4%	74%	39%	27%	43%	30%	\$55,760	43,360
15-1134	Web Developers	274	\$83,935	4%	3%	92%	58%	8%	32%	61%	NA	NA
43-3031	Bookkeeping, Accounting, and Auditing Clerks	269	34470	49%	17%	33%	53%	34%	50%	16%	\$40,120	46,310
15-1151	Computer User Support Specialists	268	\$55,742	25%	14%	60%	46%	13%	48%	39%	\$55,210	17,260
43-9061	Office Clerks, General	262	\$35,383	56%	2%	40%	53%	35%	48%	17%	\$31,320	81,340
15-1142	Network and Computer Systems Administrators	257	\$72,099	13%	8%	78%	50%	8%	46%	46%	\$80,030	9,600
13-2052	Personal Financial Advisors	250	NA	39%	0%	60%	55%	4%	16%	79%	\$94,300	3,860
51-1011	First-Line Supervisors/Managers of Production and Operating Workers	250	\$57,560	34%	7%	57%	27%	51%	34%	15%	\$62,390	15,330
23-1011	Lawyers	243	NA	3%	0%	96%	46%	NA	NA	NA	\$129,650	20,100
13-1081	Logisticians	225	\$73,435	12%	1%	86%	23%	0.2	0.44	0.36	\$81,150	3,420
43-5081	Stock Clerks and Order Fillers	221	NA	73%	22%	4%	49%	58%	35%	7%	\$24,830	66,790
15-1133	Software Developers, Systems Software	209	NA	8%	2%	88%	34%	0.03	0.15	0.82	\$106,420	9,890
53-7062	Laborers and Freight, Stock, and Material Movers, Hand	209	34018	89%	0%	9%	48%	68%	27%	4%	\$26,630	73,940
15-1141	Database Administrators	205	79672	9%	2%	87%	48%	7%	27%	66%	\$86,920	3,940
53-3032	Truck Drivers, Heavy and Tractor-Trailer Licensed Practical and Licensed Vocational	197	\$62,805	98%	0%	1%	39%	67%	28%	5%	\$44,030	38,760
29-2061	Nurses	192	\$44,406	27%	2%	69%	64%	21%	74%	5%	\$51,270	14,690
19-3022	Survey Researchers	185	\$87,336	15%	0%	84%	49%	NA	NA	NA	73800	980
41-2011	Cashiers	185	\$24,773	98%	1%	0%	61%	NA	NA	NA	\$20,910	106,290
49-9099	Installation, Maintenance, and Repair Workers, All Other	183	35184	80%	14%	4%	32%	56%	35%	9%	NA	NA
29-1122	Occupational Therapists	180	\$136,328	5%	0%	94%	69%	1%	10%	89%	\$84,190	3,340
37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	179	NA	93%	0%	6%	59%	71%	24%	4%	\$27,560	67,440
51-9199	Production Workers, All Other	179	28196	59%	2%	38%	41%	70%	26%	4%	NA	NA
29-2099	Health Technologists and Technicians, All Other	178	NA	58%	3%	37%	24%	24%	50%	27%	NA	NA



Source: Burning Glass Technologies, Labor Insight

## NJ Department of Labor & Workforce Development Offers Empowering Labor Market Information

- Population and Demographic Trends
  - Census Data
  - Population and Household Estimates
- Economic Data
  - Labor Force Estimates
  - Unemployment Rates
  - Employment Data
  - Industry and Occupational Employment Projections
  - Population and Labor Force Projections
  - Occupational Wage Rates
  - Building Permits

#### **NJLWD** Resources

http://jobs4jersey.com/

J4J OnRamp –
Matching Skills of Job Seekers to
Skills Sought by NJ Region
Employers

**Labor Market Information Links** 

http://lwd.dol.state.nj.us/labor/

