# ANNUAL REPORT

OF THE

**BOARD OF MANAGERS** 

OF THE

NEW JERSEY
COMMISSION FOR THE BLIND

FOR THE YEAR 1924



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## NEW JERSEY COMMISSION FOR THE BLIND

Edgar Swan Wiers, President
Mrs. W. Reginald Baker, Secretary
Raymond T. Parrot
Dr. Charles H. Schlichter
Mrs. John R. Schermerhorn

## NEW JERSEY COMMISSION FOR THE BLIND

## Annual Report 1924

# Appropriations for the Fiscal Year ending June 30, 1924:

Salary of Superintendent and Secretary\$	1,980.00
Salaries of Teachers and Other Employees	19,880.00
Household Supplies	50.00
Extension of Home Industries	2,500.00
Blanks, Stationery and Printing	800.00
Office Supplies	150.00
Office Equipment	300.00
Traveling Expenses	7,000.00
Postage	450.00
Incidentals	300.00
Clothing, Maintenance, Support and Instruction of Blind Persons	20.000.00
Higher Education of the Blind	1,500.00
Publicity, Demonstration and Sales	500.00
Rent	1,966.56
Insurance, Telephone and Telegraph	350.00
Light	75.00
Alteration and Equipment	500.00
Expressage	500.00
Entertainment for the Blind	75.00
<u> </u>	58,876.56
"Outdoor Relief" Revolving Fund	5,000.00
Revolving Industrial Fund	1,000.00
Credit to Revolving Industrial Fund	268.72
	200.12
	200.12
and the contract of the contra	65,145.28
• • • • • • • • • • • • • • • • • • •	65,145.28
\$ Transferred from Incidentals to Office Equipment	65,145.28 75.00
\$ Transferred from Incidentals to Office Equipment Transferred from Higher Education to Telephone	65,145.28 75.00 75.00
\$ Transferred from Incidentals to Office Equipment	65,145.28 75.00
\$ Transferred from Incidentals to Office Equipment Transferred from Higher Education to Telephone	65,145.28 75.00 75.00
\$ Transferred from Incidentals to Office Equipment Transferred from Higher Education to Telephone Transferred from Clothing, Maintenance, etc. to Traveling expenses	65,145.28 75.00 75.00
\$ Transferred from Incidentals to Office Equipment Transferred from Higher Education to Telephone Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS	65,145.28 75.00 75.00
\$ Transferred from Incidentals to Office Equipment Transferred from Higher Education to Telephone Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS Salaries and Wages	65,145.28 75.00 75.00 150.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salaries and Wages  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.	65,145.28 75.00 75.00 150.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salaries and Wages  Salary of Executive Officer. \$ Salary of Senior Clerk.	65,145.28 75.00 75.00 150.00 1,980.00 1,320.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salaries and Wages  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.  Salary of Stock Clerk.  Salary of Clerk Typist.  Salary of Junior Typist and Guide.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.  Salary of Stock Clerk.  Salary of Clerk Typist.  Salary of Junior Typist and Guide.  Salary of Temporary Clerk.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82
Transferred from Incidentals to Office Equipment. Transferred from Higher Education to Telephone. Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk. Salary of Clerk Stenographer. Salary of Stock Clerk. Salary of Clerk Typist. Salary of Junior Typist and Guide. Salary of Temporary Clerk. Salary of Field Secretary.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82 1,320.00
Transferred from Incidentals to Office Equipment. Transferred from Higher Education to Telephone. Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk. Salary of Clerk Stenographer. Salary of Stock Clerk. Salary of Stock Clerk. Salary of Junior Typist and Guide. Salary of Temporary Clerk. Salary of Field Secretary. Salary of Field Agent.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82 1,320.00 1,020.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salaries and Wages  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.  Salary of Stock Clerk.  Salary of Clerk Typist.  Salary of Junior Typist and Guide.  Salary of Field Secretary.  Salary of Field Agent.  Salary of Sales Clerk.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82 1,320.00 1,020.00 1,140.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.  Salary of Stock Clerk.  Salary of Clerk Typist.  Salary of Temporary Clerk.  Salary of Field Secretary.  Salary of Field Agent.  Salary of Sales Clerk.  Salary of Sales Clerk.  Salary of Sales Clerk.  Salary of Sales Clerk.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82 1,320.00 1,020.00 1,140.00 678.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.  Salary of Stock Clerk.  Salary of Clerk Typist.  Salary of Temporary Clerk.  Salary of Field Secretary.  Salary of Field Agent.  Salary of Sales Clerk.  Salary of Assistant Sales Clerk (9 2/3 mos.)  Salary of Head Teacher of Occupational Subjects.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82 1,320.00 1,020.00 1,140.00 678.00 1,200.00
Transferred from Incidentals to Office Equipment.  Transferred from Higher Education to Telephone.  Transferred from Clothing, Maintenance, etc. to Traveling expenses  DISBURSEMENTS  Salary of Executive Officer.  Salary of Senior Clerk.  Salary of Clerk Stenographer.  Salary of Stock Clerk.  Salary of Clerk Typist.  Salary of Temporary Clerk.  Salary of Field Secretary.  Salary of Field Agent.  Salary of Sales Clerk.  Salary of Sales Clerk.  Salary of Sales Clerk.  Salary of Sales Clerk.	75.00 75.00 75.00 150.00 1,980.00 1,320.00 1,080.00 900.00 850.00 740.00 812.82 1,320.00 1,020.00 1,140.00 678.00

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			*
	Salary of Teacher of Occupational Subjects	1,190.34	
	Salary of Teacher of Occupational Subjects	950.00	
	Salary of Teacher of Occupational Subjects	900.00	
	Salary of Teacher of Occupational Subjects	900.00	* * *
	Salary of Clerk Guide	708.00	
	Salary of Guide	400.00	
	Salary of Guide	400.00	•
	Salary of Guide	400.00 369.33	
	Salary of Guide (9—mos.)	390.67	
*	Salary of Janitor	360.00	
	Extra Janitor Service	47.10	
	Assistance at sales	303.40	
	Demonstrator's fees	290.00	
	<del>-</del>	<del></del>	
	·\$	19,880.00	
	••		
	HOUSEHOLD SUPPLIES	• ′	
	Cleaning supplies\$	1.61	
	Paper toweling	28.06	
	Brooms, dusters and dish cloths	7.34	
	Knives and forks	3.96	
	Electric light bulbs	9.00	
	\$	49.97	
	T		
•	Extension of Home Industries		
	Workshop supplies and tools\$	1,390.11	
	Teachers' supplies	304.70	
	Electric cutter	135.00	
	Carpet looms	100.00	
	Trunks	81.00	
	Reed rack	50.00 5.00	
`	Packing boxes.	43.85	
	Signs and supplies for exhibit booths.	40.50	
	Postage	22.48	
*	Transportation of class	22.00	
	Expressage	305.36	
	ing the control of th		
	<b>\$</b>	2,500.00	
	Dr		
	BLANKS, STATIONERY AND PRINTING		
t	Blanks\$	20.40	
•	Stationery	565.79	
	Printing	213.60	
			•
	<b>\$</b>	799.79	
	OFFICE SUPPLIES		
	Office supplies\$	63.20	
	Twine and wrapping paper	86.80	
	and urabbing behotimine	00.00	
		150.00	
•	<b>\$</b>	150.00	
	4		
•			

## OFFICE EQUIPMENT

Typewriter desk\$	53.58
Rand card cabinet and standard	216.00
Typewriter exchanged	44.00
Other office equipment	61.42
	375.00
•	313.00
TRAVELING EXPENSES	
Transportation\$	4,467.42
Maintenance	2,682.26
	,
and the state of t	7 140 50
•	7,149.50
Postage	,
	200 77
Stamped envelopes with return address	308.77
Stamps and postal cards	141.23
	450.00
Incidentals	
Towel service	
Drinking water	36.60
Ice for water cooler	49.38
Subscriptions	51.00
Waxing linoleum	25.00
Quarterly care of adding machine	10.00
Telephone	7.00
Sundry items of office expense	25.62
\$	225.00
Comment Management Comment and International Comment	
CLOTHING, MAINTENANCE, SUPPORT AND INSTRUCTION OF THE BI	AND
New York Institute for the Blind (amt. charged for 19 pupils \$6,510.00	<b>,</b>
paid by 7 municipalities for 7 pupils, \$700.00	\$ 5,810.00
Pennsylvania institution for the Blind (amt. charged for 22 pupils	
\$10,350.00, paid by 8 municipalities for 16 pupils \$1,250.00 and by a	
parent for one pupil \$100.00)	
Pennsylvania Institute for the Blind (3 summer pupils)	300.00
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 L
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 L 687.50
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 . 687.50 . 275.00
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 . 687.50 . 275.00
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 687.50 275.00 275.00 206.50
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 687.50 275.00 275.00 206.50
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 687.50 275.00 275.00 206.50
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 . 687.50 . 275.00 . 275.00 . 206.50
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 687.50 275.00 275.00 206.50 92.50 40.56
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 . 687.50 . 275.00 . 275.00 . 206.50 . 92.50 c 40.56
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 687.50 275.00 275.00 206.50 92.50 40.56 156.86
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 . 687.50 . 275.00 . 275.00 . 206.50 . 92.50 . 40.56 . 156.86 . 550.00
Pennsylvania Institute for the Blind (3 summer pupils)	300.00 700.00 1 . 687.50 . 275.00 . 275.00 . 206.50 . 92.50 . 40.56 . 156.86 . 550.00 . 13.85

	George M. Austin (Repairs and supplies to Ediphone machine)	. 19.35
	Spencer See (Expenses to Headquarters while learning caning)	
٠	Mary M. Leonard (Instruction, board and expenses for course in weaving	. 11.00
	at Mass. Commission for the Blind	74.97
	William Vaughn (2 weeks tuition and expenses for course in reed work	
	at Connecticut Institute for the Blind)	. 37.11
	American Printing House (Braille text books for High School pupil)	. 11.90
		10 400 15
		\$18,490.15
	HIGHER EDUCATION OF THE BLIND	
	Tuition for two students at N. J. College for Women, New Brunswick\$	400.00
	Readers for two students at N. J. College for Women, New Brunswick	600.00
	\$,	1,000.00
	PUBLICITY, DEMONSTRATION AND SALES	
	Transportation\$	149.93
	Maintenance	337.07
	Sundries	13.00
	\$ ************************************	500.00
	Rent	
	Rent of Headquarters\$	1,966.56
		in die Kriege Gebeure
	Insurance, Telephone and Telegraph	
	Insurance\$	20.63
	Telephone and Telegraph	404.37
		405.00
		425.00
	Light	
	Electric lights and power for sewing machine and electric cutter\$	47.96
		1 /
	ALTERATIONS AND EQUIPMENT	
	Floor covering for auditorium and offices\$	The second second
	Repairs to machines, etc	15.00
		500.00
	and the first of the control of the	
	EXPRESSAGE	
	Expressage on chairs to and from Headquarters for caning, trucks to	F00.00
	and from sales, and on supplies\$	500.00
	ENTERTAINMENT FOR THE BLIND	
	Refreshments for 10 social evenings for the blind, outing for women's	
	class and conferences with Board Members and Staff\$	75.00
		57.064.11
	Revolving Industrial Fund	
		1000
	Status of account, June 30, 1924: Merchandise Inventory, June 30, 1924	668.73
	Cash on hand	176.01
	Due from Sarah J. Churchill Fund for finished articles	423.98
		71-4
	ა — აქარ და და და და და აქარ აქარ აქარ აქარ	1,268.72
	6	

Cost of materials supplied to the Blind, reverting to the State Treasury.  Balance of 1922 Revolving Industrial Fund reverting to the State	651.74
Treasury	19.70
Payment made to State Treasury of loan on the 1920 Revolving	
Industrial Fund	50.00
Mop Industry	
Merchandise Inventory, June 30, 1924\$	1 966 15
Total sales, July 1, 1923 to June 30, 1924	2.611.11
	2,011.11
	4.577.26
Total expenses, July 1, 1923 to June 30, 1924	4,425,19
	. 77
Profit for one year\$	152.07
EARNINGS OF THE BLIND	
Through Sales	4 661 75
Caning Chairs	2,275.18
Canning Chairs	4,410.10
RECEIPTS FROM SALES	
Ocean Grove\$	11.10
Asbury Park (2)	687.37
Point Pleasant	35.24
Spring Lake	74.00
Manasquan	43.45
Flemington	81.60
Egg Harbor City	63.30
Cape May Court House	102.50
Branchville	39.95
Morristown	72.55
Mount Holly	76.72
Trenton (4)	437.08
Hackensack	281.52
Paterson	54.50
Montclair	48.05
Blind Men's Club	13.05
Jersey City	59.06
Phillipsburg	42.95
Somerville	28.75
Ridgewood	84.30
Atlantic City (2)	194.40
East Orange	13.85
Jewish Council, Newark	52.05
Week for the Blind	2,092.52
	4,689.86
<u>-</u>	
<u> </u>	4,689.86
Receipts from Sales at Headquarters\$	851.36
Receipts from caning\$	2,588.33
Total receipts from sales and caning\$	8,129.55

# BOARD OF MANAGERS NEW JERSEY COMMISSION FOR THE BLIND Annual Report, 1924.

#### GENERAL

Meetings, 118. Of these ten were Board Meetings. Conferences, 3499.

Demonstrations and Sales, 29.

Calls made, 9414. Calls received, 12,825. Letters written, 13,751. The Newark Y. M. C. A. included many blind persons as their guests on the July and August Asbury Park excursions.

Thru Mr. Harry Dansbury of Trenton the blind of Trenton and that vicinity enjoyed a picnic at the Inter-State Fair grounds.

The Usual Christmas party for the children was the best which has ever been held at these headquarters.

In accordance with the instructions of the Civil Service Commission Efficiency Records of all the employees are maintained quarterly and presented to the Civil Service Commission.

As soon as it was possible to grant our request that a representative of the Civil Service Commission and of the Accounting Division of the Department of Institutions and Agencies, he sent us these representatives met with Mrs. Baker, Miss Hayes and Miss J. M. Springer and considered the assignments of duty with a view to standardizing the duties of our employees and increasing the efficiency of our office. A study of our accounting for supplies, etc. was made at the request of our Board by Mr. W. J. Mitchell and a comprehensive report was made thru Commissioner Lewis and the same was adopted by this Board at its meeting on June 23, 1924.

#### STATISTICS

July 1st, 1923, there were in active file 1776 blind persons.
Statistics obtained
Thru Mr. Adickes
Thru Miss Hayes 2
Thru Miss Hogan
Thru Miss Johnson
Thru Mrs. Koch
Thru Miss Leonard
Thru Miss Lybrand
Thru Miss Madden 5
Thru Mr. Richardt
Thru Miss Springer 8
Thru Other sources. 2
Deceased 38
Change of address
Moved out of state
Sight restored 4
July 1, 1924, there were in active file 1860 blind persons.

## PHILANTHROPIES Outdoor Relief Report

Applications sent to	31
Applications received from	.33
Cases passed by Judge	17
Applicants deceased	7.
Cases passed by Board	25
Applications withdrawn	1
Relief withdrawn	1

54 Applicants paid \$10,925.59 during the year.

Matthew Hociez of Kearney, N. J. and Poland lost his sight while working in the mines of West Virginia. Arrangements were made for his return to Poland.

Salvatore Angelico of Union Hill, after many reconsiderations was granted compensation, including back allotments, from the Government for the loss of his sight in service in the late World War.

Excellent work was done also in the case of James Sampson, Paterson.

The Field Secretary deserves high commendation for his work on these cases, also Mr. Parrot and Dr. Schlichter who have given much valuable consideration and time.

### Report of Field Secretary, Mr. Adickes.

			•							
Calls m	ade, 104	3; 579	phone a	and 469	perso	nal.				
Calls co	ncerning	educat	ion				 		 	154
	ncerning									
	ncerning									
Calls co	ncerning	philan	thropies				 		 	299
Calls co	ncerning	follow	up worl	ς			 		 	113
Calls co	ncerning	publici	ty			<b>.</b>	 		 <b></b>	86
Calls co	ncerning	Prever	tion of	blindne	ss	. <b>.</b>	 	<b>.</b>	 	16
General	calle									163

Time calling, 735 hrs. 40 mins; time at socials, 14 hrs; miles traveled, 11,886; time traveling, 819 hrs. 15 mins; time at office, 905 hrs. 45 mins; calls received, 260; time, 95 hrs. 35 mins; clerical work at home, 160 hrs. 15 mins; total time, 2,774 hrs. 15 mins.

# PREVENTION OF BLINDNESS Report of Field Agent, Mrs. Koch.

Calls made, 1,036; personal 796, phone 240; time calling, 593 hrs. 20 mins; time at office, 754 hrs. 50 mins; time at clerical work at home, 22 hrs; clinics attended, 88; miles traveled, 7,245; time traveling, 867 hrs. 30 mins. Total time, 2,255 hrs. 15 mins.

#### EDUCATION

One of the notable educational events of this fiscal year is the opening of a class for the near blind in the Paterson Public School System. This class is the first of its kind in the State and has for its teacher Miss B. R. Pettis. A class for the blind was also opened

in Paterson and Miss Katherine Taylor is the teacher. Both these teachers have had experience in organizing and teaching such classes in the public schools of Youngstown, Ohio. The class for the blind lessened the demands on the educational appropriation at least four thousand five hundred dollars, which otherwise would have had to be paid to the N. Y. Institute for the Education of the Blind.

The classes for the blind at the Washington Street School and the Robert Treat School, Newark, and Public School No. 14, Jersey City,

were continued.

Pupils provided with tutor and reader during year: Arthur Voorhees, Robert Treat School; Walter Rinck, Washington Street School; Helen Schultz, Washington Street School, Newark; Alliene Newman, Irvington High School; Helen McMahon, Paterson High School; Izetta Dillett, Bridgeton High School; Mae Livingston, Belleville High School.

At the beginning of the school year we had but twenty thousand dollars in our allotment for educational purposes, with liabilities for twenty-five thousand dollars, therefore each municipality having blind children under instruction at the expense of the State was informed of this situation and asked to contribute one hundred dollars per capita per annum. Fourteen municipalities responded willingly and two have contributed already toward the education of their students for the fiscal year 1924-25, namely, Trenton and Morristown. This plan has brought the blind and their needs to the attention of the local authorities, and, on the other hand, proves to the blind child that he is a part of the community, and its interest in him is an incentive to do his best.

Pupils attending the New York Institute for the Education of the Blind during the year; Rooks, Laura Lee; Livington, Mae Di Nucci, Michael; Kleine, Mary; Theilman, Charles; Bangert, E. Valentine; Crosby, Myles; Bito, John; Ballard, Eugene; Strickland, Howard; Cancelosi, Angelina; Chylko, Michael; Smith, Jennie; Layton Joseph; Fennessey, Rosalie; Fennessey, Elizabeth; Tuzzalino, James; Fournier, William.

Pupils attending the Pennsylvania Institution for the Instruction of the Blind during the year: Cariola, Michael; Carty, Patience; Allman Robert; Applegate, Edgar F.; Burns, Donald R.; Cifelli, Norberto; Forcelli, Tony; Kennedy, Robert C. M.; Moore, Earle S.; Piehowski, Joseph; Putnam, John E.; Schweiber, August; Bird Esther E.; Bowen, Edith; Clarke, Mary; Davidow, Mamie; Doran, Ethel; Hansen, Clara; Lynn, Alberta; Rutherford, Irma; Scherer, Helen V. A.; Shockley, Gladys.

Margaret R. Hogan attended Coleman's Business College for one month, taking the course in typewriting. The afternoon she devoted to practice on the Ediphone at Headquarters. Mary M. Leonard attended Mass. Commission for the Blind for six weeks during the summer, taking a course in weaving.

William Vaughn attended the Conn. Institute for the Blind, taking a two week course in Reed work.

SUMMARY AS GIVEN BY THE TEACHERS OF OCCUPATIONAL SUBJECTS

Lessons Taught	Time	Pupils Taught	New Pupils	Personal Calls	Phone Call	Blind Reached	Mileage	Total Time
Miss Johnson 540	676:15	29	2	396	38	65	9,586	1,562:25
Miss Leonard 388	358:45	41	0	176	. 0	67	8,111	1,382:00
Miss Lybrand 181	248:30	21	1	301	4	49	5,344	974:50
Miss Madden 286	323:30	36	1	217	82	76	5695	1,425:40
Miss Springer 583	522:55	55	8	220	43	100	7,462	1,475:55
Mr. Richardt 384	373:30	41	22	272	2	79	7,617	1,193:00
TOTAL2,382	2,503:25	223	34	1,582	169	436	43,833	8,013:50

Miss Johnson: Time traveling, 522 hrs. 30 mins; calls received, 29; business calls made, 179; clerical hours at home, 90 hrs; preparatory hours at home, 38 hrs. 35 mins; practice, 17 hrs; at head-quarters, 22 hrs.

MISS LEONARD: Time traveling, 676 hrs. 35 mins; time calling, 96 hrs; clerical time, 60 hrs. 45 mins; time at office, 192 hrs. 20 mins.

MISS LYBRAND: Time traveling, 490 hrs. 15 mins; business calls, 161; clerical time, 42 hrs. 40 mins; preparatory time, 12 hrs. 30 mins.

MISS MADDEN: During all excepting the last three months of this year Miss Madden was out on leave of absence, because of illness and Miss Hogan acted as substitute. Time traveling 788 hrs. 55 mins; time calling, 1,009 hrs; time at office, 262 hrs. 40 mins; clerical time, 83 hrs. 35 mins; preparatory time, 3 hrs. 45 mins.

MISS SPRINGER: Time traveling, 530 hrs; business calls, 55; clerical time, 98 hrs. 30 mins; time calling, 138 hrs. 15 mins; time at office, 273 hrs. 30 mins; class lessons, 413.

MR. RICHARDT: Time traveling, 628 hrs. 15 mins; time at office, 25 hrs. 30 mins; clerical time, 73 hrs; business calls, 7; time calling, 213 hrs. 45 mins.

## REPORT OF SALES CLERK, Miss Hodge.

Calls made, 1,900; calls received, 2,555; letters written, 978; hours at work, 1,809. Planned for sales, packed trunks, held sales, checked sales. Filled requisitions for consignors, checked up incoming goods. Made out payrolls for consignors. Helped take inventory of all goods in entire office.

#### Industry

REPORT OF STOCK CLERK, Miss Thomson.

Calls made, 1,050; calls received, 1,784; packages sent out 1,043;

requisitions typed, 1,043; letters written, 233; bills sent out, 986. Tagged and entered all incoming chairs. Issued stock to caners and other consignors. Assembled chairs for delivery. Took stock off stock cards. Worked on stores ledger sheets.

A week for the Blind, May 12th to 17th, inclusive, was conducted in Newark in cooperation with the American Foundation for the Blind and St. Joseph's Home for the Blind. It was educational in purpose, consisting of exhibitions of occupations and arts in which the blind are successful; featuring the prevention of blindness, demonstrating the work of the classes for the blind and low vision classes in the public school, and having on sale merchandise made by the blind. There were lectures and special features—such as a model store set up and conducted by a man without sight, and demonstrations of the optophone, the instrument which transforms the written word into sound. The week served as an excellent medium to broaden the interest of the public in this work and to demonstrate that people without sight can be made self-supporting when adequately trained.

Each club and church group of the Metropolitan District was scheduled to take charge of the activities on definite days. A special committee of representative women acted as hostesses in the Tearoom, the revenue of which paid the incidentals of launching the campaign. The receipts from the tea-room amounted to \$729.06.

The receipts from the sale of articles amounted to \$2,092.53, and this money went directly to the blind workers. In addition, all demonstrators were paid for their services, and each child of the blind and low vision classes, out of the incidental fund raised during the week, was given a dollar with which to start a bank account.

More than 25,000 interested spectators attended the week. It is evident that as a result of these activities a better understanding and more helpful interest have been aroused in the public which will prove of great service in all future work for the blind in New Jersey.

Respectfully submitted, Lydia Y. Hayes, Chief Executive Officer.

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